



# QUETTA ELECTRIC SUPPLY COMPANY LTD

FINANCE DIRECTORATE,  
QESCO, ZARGHOON ROAD QUETTA.

NO. 7168 / FD / QESCO / COMP

Dated: 02 - 05 - 2014

The Registrar,  
NEPRA, NEPRA Tower,  
G-5/1 Islamabad.

For information to /  
- DR-T / AR  
- MF  
COPY 4.  
SAT-1  
N. S / S  
cc/Chairman  
VC / MC (M&E)

Subject: **Reply on the Observations on Tariff Petitions 2017 - 18.** - MCT /

Reference: NEPRA / R / TRF - 100 / QESCO / 4632 dated April, 4 2017. - MCT /

With reference to above, the para wise reply on the observations is as under:

## Observation

## Reply

- |                                                                                                             |                                                                                                                                                                     |
|-------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| i) The Petitioner has not submitted the following Forms as required under Part 3 of the guide lines:        | Form 27 has already been attached with Tariff Petition, However, PPP1-PPP9 cannot be submitted due to availability of data constrains.                              |
| a) Form 27, Forms PPP1-PPP9                                                                                 |                                                                                                                                                                     |
| ii) The Petitioner has submitted the following forms incomplete as required under Part 3 of the Guidelines: | Complete Form-1 & Form-2 is attached at Annex-A                                                                                                                     |
| a) Form-1                                                                                                   |                                                                                                                                                                     |
| b) Form-2                                                                                                   |                                                                                                                                                                     |
| iii) Integrated Transmission Generation and Distribution Plan (IGTDP) has not been submitted                | Integrated Transmission Generation and Distribution Plan (IGTDP) is attached at Annex-B.                                                                            |
| iv) Justifications and cost benefit analysis of investment have not been provided.                          | The justification of Investment is given in Table 21-B of Tariff Petition, where as Cost Benefits analysis of Investment is given in sheet FIRR of IGTDP (Annex-B). |
| v) Data regarding Power Purchase Price has not been submitted.                                              | The information depends upon CPPA five                                                                                                                              |

Registrar  
By No. 4171  
Dated: 05-05-17

year generation plan, which has not yet been provided by CPPA

- vi) The information as to cost of Power purchased from CPPA/NTDC, its successor or through other bilateral contract duly approved by NEPRA has not been submitted as required under clause 13(c), part 3 of the Guidelines.. Bilateral contract with CPPA is attached at Annex-C.
- vii) Details of Pass through Item as required under clause 13 (e), Part 3 of the Guidelines have not been submitted. Detail of pass through items is given in para-12 on page-7 of this Petition, which also elaborated in relief or determination sort.
- viii) The justifications (e.g. cost /benefit analysis and payback periods) for each of the costs recorded in the prescribed formats have not been submitted as required under clause 13 (f), Part 3 of the Guidelines. Cost Benefits analysis & Pay Back Period of Investment is given in sheet FIRR of IGTDP (Annex-B).
- ix) The Petitioner has not submitted the Average reference monthly fuel cost component, variable O&M component, capacity charge per unit purchased and sold based on a forwarded rolling 5-year generation plan that is derived from the forwarded ~~rolling~~ 5-year integrated generation, transmission and distribution expansion plan as required under clause 13 (1), Part 3 of the Guidelines. Detail of power purchase components is given in Form-9 (A) of this Petition.
- x) The Petitioner has not submitted the details of the immediately prior year's monthly and accumulated distribution losses along with breakup of technical and administrative losses as required under clause 13(o), Part of the Guidelines. Detail of T&D losses along with breakup of Losses of the immediately prior year is given in Form-7 of this Petition.

- xi) The Petitioner has not submitted its 5-years Investment Plans as per required under Para 23 of the Guidelines. 5-years Investment Plan is given in sheet investment of IGTDP (Annex B)



**Rehmat Ullah Baloch**  
**Chief Executive Officer**

FORM - 1  
**QESCO**  
 Company Statistics

|                                                    | Period 30.6.2017 |            | Period 30.06.2018 |            |
|----------------------------------------------------|------------------|------------|-------------------|------------|
|                                                    | Actual           |            | Projected         |            |
| Peak demand                                        | 1,839            |            | 2,127             |            |
| Number of Consumers                                | 588,688          |            | 601,154           |            |
| Area                                               | 43% of Pakistan  |            | 43% of Pakistan   |            |
| Circles                                            | 6.00             |            | 6.00              |            |
| Divisions                                          | 13.00            |            | 13.00             |            |
| Sub Divisions                                      | 57.00            |            | 60.00             |            |
| Length of Feeders                                  | 35,363.00        |            | 35,863.00         |            |
| Average Length of Feeders                          | 55.00            |            | 51.00             |            |
| Maximum Length of Feeder                           | 160.00           |            | 140.00            |            |
| Minimum Length of Feeder                           | 7.00             |            | 6.00              |            |
| Target for new connections                         |                  |            |                   |            |
| Length of High Voltage Transmission lines (132 kV) | 5,046.00         |            | 5,447.00          |            |
| Length of STG lines (66 and 11 kV)                 | 35,865.00        |            | 35,965.00         |            |
| Length of Low Voltage Distribution lines (400 V)   | 15,159.00        |            | 15,209.00         |            |
| Number of HV transformers                          |                  |            |                   |            |
| Number of <b>burned down</b> HV transformers       |                  |            |                   |            |
| Number of STG transformers                         | 144.00           |            | 161.00            |            |
| Number of <b>burned down</b> STG transformers      | 0                |            | 0                 |            |
| Number of LV transformers                          | 55,363.00        |            | 55,863.00         |            |
| Number of <b>burned down</b> LV transformers       | 0                |            | 0                 |            |
|                                                    | Strength         |            | Cost              |            |
|                                                    | 30.6.2017        | 30.06.2018 | 30.6.2017         | 30.06.2018 |
|                                                    | Actual           | Projected  | Actual            | Projected  |
| <b>Number of Employees</b>                         |                  |            |                   |            |
| A                                                  |                  |            |                   |            |
| Officers                                           | 295              | 300        | 130               | 144        |
| Staff                                              | 6440             | 6490       | 2847              | 3124       |
| Total                                              | 6735             | 6790       | 2977              | 3268       |

## FORM - 2

## QESCO

## Profit &amp; Loss Statement

|                              |          | 2015-16       | 2016-17       | 2017-18        |
|------------------------------|----------|---------------|---------------|----------------|
|                              |          | Determined    | Projected     | Projected      |
| <b>Power Balances</b>        |          |               |               |                |
| Units Received               | [MkWh]   | 5,125         | 6,844         | 10,995         |
| Units Lost                   | [MkWh]   | 763           | 1,554         | 2,474          |
| Units Lost                   | [%age]   | 17.50%        | 0             | 22.50%         |
| Units Sold                   | [MkWh]   | 4,362         | 5,290         | 8,521          |
| <b>Revenue</b>               |          |               |               |                |
| Sales Revenue                | [Min Rs] | 61,200        | 58,365        | 93,620         |
| Subsidy                      | [Min Rs] | 0             | 16,004        | 24,447         |
| <b>Total Sales Revenue</b>   | [Min Rs] | <b>61,200</b> | <b>74,369</b> | <b>118,066</b> |
| Amortization of Def Credits  | [Min Rs] | 0             | 477           | 571            |
| Other Income                 | [Min Rs] | 1,267         | 343           | 361            |
| <b>Total Revenue</b>         | [Min Rs] | <b>62,467</b> | <b>75,189</b> | <b>118,998</b> |
| <b>Operating Cost</b>        |          |               |               |                |
| Power Purchase Cost          | [Min Rs] | 47,289        | 58,636        | 98,917         |
| O&M Expenses                 | [Min Rs] | 4,379         | 4,249         | 4,659          |
| Depreciation                 | [Min Rs] | 916           | 2,584         | 2,855          |
| <b>Total Operating Cost</b>  | [Min Rs] | <b>52,584</b> | <b>65,469</b> | <b>106,431</b> |
| <b>EBIT</b>                  | [Min Rs] | <b>9,883</b>  | <b>9,720</b>  | <b>12,566</b>  |
| Financial Charges            | [Min Rs] | 0             | 3,135         | 3,135          |
| <b>EBT</b>                   | [Min Rs] | <b>9,883</b>  | <b>6,585</b>  | <b>9,431</b>   |
| Tax                          | [Min Rs] | 0             | 2,305         | 1,739          |
| <b>EAT</b>                   | [Min Rs] | <b>9,883</b>  | <b>4,280</b>  | <b>7,693</b>   |
| <b>Profit for the period</b> | [Min Rs] | <b>9,883</b>  | <b>4,280</b>  | <b>7,693</b>   |

**QUETTA ELECTRIC SUPPLY COMPANY**

**IGTDP**

**FROM 2016-17 TO 2020-21**

## Investment and Financing plan

### Investment Plan

#### Achievable

Rs in Million

|                         | 2016-17  | 2017-18   | 2018-19  | 2019-20   | 2020-21   | Total     |
|-------------------------|----------|-----------|----------|-----------|-----------|-----------|
| DOP                     | 157.00   | 231.37    | 227.73   | 254.93    | 328.23    | 1,199.26  |
| ELR                     | 472.30   | 598.39    | 682.47   | 693.55    | 872.60    | 3,319.31  |
| STG (WITHOUT ADB)       | 1,746.00 | 6,288.00  | 4,633.00 | 5,017.00  | 3,808.00  | 21,492.00 |
| ADB                     | 1,358.70 | 3,381.70  | -        | -         | -         | 4,740.40  |
| Village Electrification | 2,240.00 | 2,850.00  | 3,598.00 | 4,224.00  | 4,811.00  | 17,723.00 |
| Meters                  | 42.16    | 48.69     | 56.24    | 64.96     | 75.03     | 287.07    |
| MIS hardware/software   | 30.91    | 35.64     | 14.96    | 15.60     | 16.78     | 113.89    |
| Vehicles                | 209.50   | 17.16     | -        | 17.10     | 62.12     | 305.88    |
| Other plant & Equip     | 53.87    | 125.68    | 82.87    | 93.06     | 86.94     | 442.42    |
| Total                   | 6,310.44 | 13,576.64 | 9,295.27 | 10,380.19 | 10,060.70 | 49,623.24 |

### Financing

#### Achievables

Rs in Million

|                       | 2016-17  | 2017-18   | 2018-19  | 2019-20   | 2020-21   | Total     |
|-----------------------|----------|-----------|----------|-----------|-----------|-----------|
| Tariff financing      | 2,601.04 | 7,222.90  | 5,562.73 | 6,007.85  | 5,086.15  | 26,480.67 |
| Loan                  | 1,358.70 | 3,381.70  | -        | -         | -         | 4,740.40  |
| Grant                 | 2,240.00 | 2,850.00  | 3,598.00 | 4,224.00  | 4,811.00  | 17,723.00 |
| Consumer contribution | 110.69   | 122.04    | 134.55   | 148.34    | 163.54    | 679.17    |
| Total                 | 6,310.44 | 13,576.64 | 9,295.27 | 10,380.19 | 10,060.70 | 49,623.24 |

## Vehicles

| Make & Model          | Nos     |         |         |         |         | Total |
|-----------------------|---------|---------|---------|---------|---------|-------|
|                       | 2016-17 | 2017-18 | 2018-19 | 2019-20 | 2020-21 |       |
| Heavy Vehicles        | 16      | 0       | 0       | 0       | 7       | 23    |
| Light Vehicles        | 5       | 3       | 0       | 8       | 4       | 20    |
| Bucket Mounted Trucks | 12      | 0       | 0       | 0       | 0       | 12    |
| Jeep/Cars             | 0       | 6       | 0       | 0       | 0       | 6     |
| Total                 | 33      | 9       | -       | 8       | 11      | 61    |

### Rs /vehicle

| Make & Model          | Rs /vehicle |           |           |           |           | Total |
|-----------------------|-------------|-----------|-----------|-----------|-----------|-------|
|                       | 2016-17     | 2017-18   | 2018-19   | 2019-20   | 2020-21   |       |
| Heavy Vehicles        | 6,500,000   | 6,760,000 | 7,030,400 | 7,311,616 | 7,604,081 |       |
| Light Vehicles        | 1,900,000   | 1,976,000 | 2,055,040 | 2,137,242 | 2,222,731 |       |
| Bucket Mounted Trucks | 8,000,000   | 8,320,000 | 8,652,800 | 8,998,912 | 9,358,868 |       |
| Jeep/Cars             | 1,800,000   | 1,872,000 | 1,946,880 | 2,024,755 | 2,105,745 |       |
| Total                 |             |           |           |           |           |       |

### Rs in Million

| Make & Model          | Rs in Million |         |         |         |         | Total |
|-----------------------|---------------|---------|---------|---------|---------|-------|
|                       | 2016-17       | 2017-18 | 2018-19 | 2019-20 | 2020-21 |       |
| Heavy Vehicles        | 104           | -       | -       | -       | 53      | 157   |
| Light Vehicles        | 10            | 6       | -       | 17      | 9       | 41    |
| Bucket Mounted Trucks | 96            | -       | -       | -       | -       | 96    |
| Jeep/Cars             | -             | 11      | -       | -       | -       | 11    |
| Total                 | 210           | 17      | -       | 17      | 62      | 306   |

## Meters & Capital Contribution

### No of Meters

| Meters type  | 2016-17 | 2017-18 | 2018-19 | 2019-20 | 2020-21 | Total  |
|--------------|---------|---------|---------|---------|---------|--------|
| Single phase | 7,860   | 8,253   | 8,665   | 9,099   | 9,554   | 43,430 |
| Three phase  | 3,693   | 3,878   | 4,072   | 4,275   | 4,489   | 20,408 |
| TOU LT       | 254     | 267     | 280     | 294     | 309     | 1,404  |
| TOU HT       | 65      | 68      | 72      | 75      | 79      | 359    |
| Total        | 11,872  | 12,466  | 13,089  | 13,743  | 14,430  | 65,600 |

### Cost per meter

| Meters type  | 2016-17 | 2017-18 | 2018-19 | 2019-20 | 2020-21 | Total   |
|--------------|---------|---------|---------|---------|---------|---------|
| Single phase | 1,650   | 1,815   | 1,997   | 2,196   | 2,416   | 10,073  |
| Three phase  | 6,900   | 7,590   | 8,349   | 9,184   | 10,102  | 42,125  |
| TOU LT       | 11390   | 12,529  | 13,782  | 15,160  | 16,676  | 69,537  |
| TOU HT       | 12500   | 13,750  | 15,125  | 16,638  | 18,301  | 76,314  |
| Total        | 32,440  | 35,684  | 39,252  | 43,178  | 47,495  | 198,049 |

### Cost of meters

| Meters type  | Rs in Million |         |         |         |         | Total |
|--------------|---------------|---------|---------|---------|---------|-------|
|              | 2016-17       | 2017-18 | 2018-19 | 2019-20 | 2020-21 |       |
| Single phase | 12.97         | 14.98   | 17.30   | 19.98   | 23.08   | 88    |
| Three phase  | 25.48         | 29.43   | 34.00   | 39.27   | 45.35   | 174   |
| TOU LT       | 2.89          | 3.34    | 3.86    | 4.46    | 5.15    | 20    |
| TOU HT       | 0.81          | 0.94    | 1.08    | 1.25    | 1.45    | 6     |
| Total        | 42            | 49      | 56      | 65      | 75      | 287   |

### Capital contribution per consumer

| Categories  | Nos     |         |         |         |         | Total |
|-------------|---------|---------|---------|---------|---------|-------|
|             | 2016-17 | 2017-18 | 2018-19 | 2019-20 | 2020-21 |       |
| Domestic    | 5100    | 5355    | 5623    | 5904    | 6199    |       |
| Commercial  | 15000   | 15750   | 16538   | 17364   | 18233   |       |
| Industrial  | 113000  | 118650  | 124583  | 130812  | 137352  |       |
| Bulk        |         | 0       | 0       | 0       | 0       |       |
| Agriculture | 65000   | 68250   | 71663   | 75246   | 79008   |       |
| Others      | 65000   | 68250   | 71663   | 75246   | 79008   |       |
| Total       |         |         |         |         |         |       |

### Capital contribution

| Categories  | Rs in Millio |         |         |         |         | Total  |
|-------------|--------------|---------|---------|---------|---------|--------|
|             | 2016-17      | 2017-18 | 2018-19 | 2019-20 | 2020-21 |        |
| Domestic    | 44.54        | 49.10   | 54.14   | 59.69   | 65.80   | 273.27 |
| Commercial  | 42.30        | 46.64   | 51.42   | 56.69   | 62.50   | 259.53 |
| Industrial  | 7.35         | 8.10    | 8.93    | 9.84    | 10.85   | 45.07  |
| Bulk        | -            | -       | -       | -       | -       | -      |
| Agriculture | 16.32        | 17.99   | 19.83   | 21.86   | 24.10   | 100.10 |
| Others      | 0.20         | 0.21    | 0.24    | 0.26    | 0.29    | 1.20   |
| Total       | 110.69       | 122.04  | 134.55  | 148.34  | 163.54  | 679.17 |

## Computer Equipments

### Hard Ware

| Type       | 2016-17 | 2017-18 | 2018-19 | 2019-20 | Nos<br>2020-21 | Total |
|------------|---------|---------|---------|---------|----------------|-------|
| Desk top   | 100     | 10      | 2       | 10      | 20             | 142   |
| Lap top    | 20      | 20      | 1       | 10      | 10             | 61    |
| Servers    | 2       | 1       | 1       | 0       | 0              | 4     |
| Modems     |         |         |         |         |                | 0     |
| Routers    | 0       | 3       | 1       |         | 1              | 5     |
| printer    | 100     | 10      | 2       | 10      | 20             | 142   |
| UPS 750 VA | 100     | 10      | 2       | 10      | 20             | 142   |
| UPS Server | 2       | 1       | 1       | 0       | 0              | 4     |
| Software   |         | 9       | 4       | 4       | 3              | 20    |
| Mobile     | 540     | 105     | 15      | 23      | 106            |       |
| Total      |         |         |         |         |                |       |

### Hard Ware

| Type       | 2016-17 | 2017-18 | 2018-19 | 2019-20 | Nos<br>2020-21 | Total  |
|------------|---------|---------|---------|---------|----------------|--------|
| Desk top   | 8.00    | 0.88    | 0.18    | 0.97    | 2.04           | 12.07  |
| Lap top    | 2.36    | 2.60    | 0.14    | 1.43    | 1.50           | 8.03   |
| Servers    | 2.20    | 1.21    | 1.27    | -       | -              | 4.68   |
| Modems     | -       | -       | -       | -       | -              | -      |
| Routers    | -       | 0.02    | 0.01    | -       | 0.01           | 0.03   |
| printer    | 3.30    | 0.36    | 0.08    | 0.40    | 0.84           | 4.98   |
| UPS 750 VA | 1.40    | 0.15    | 0.03    | 0.17    | 0.36           | 2.11   |
| UPS Server | 1.50    | 0.83    | 0.87    | -       | -              | 3.19   |
| Software   | -       | 27.00   | 12.00   | 12.00   | 9.00           | 60.00  |
| Mobile     | 12.15   | 2.60    | 0.39    | 0.63    | 3.04           | 18.80  |
| Total      | 30.91   | 35.64   | 14.96   | 15.60   | 16.78          | 113.89 |

| Unit Rate  | 2016-17   | 2017-18   | 2018-19   | 2019-20   | 2020-21   |
|------------|-----------|-----------|-----------|-----------|-----------|
| Desk top   | 80,000    | 88,000    | 92,400    | 97,020    | 101,871   |
| Lap top    | 118,000   | 129,800   | 136,290   | 143,105   | 150,260   |
| Servers    | 1,100,000 | 1,210,000 | 1,270,500 | 1,334,025 | 1,400,726 |
| Modems     | -         | -         | -         | -         | -         |
| Routers    | 5,000     | 5,500     | 5,775     | 6,064     | 6,367     |
| printer    | 33,000    | 36,300    | 38,115    | 40,021    | 42,022    |
| UPS 750 VA | 14,000    | 15,400    | 16,170    | 16,979    | 17,827    |
| UPS Server | 750,000   | 825,000   | 866,250   | 909,563   | 955,041   |
| Software   | 3,000,000 | 3,000,000 | 3,000,000 | 3,000,000 | 3,000,000 |
| Mobile     | 22,500    | 24,750    | 25,988    | 27,287    | 28,651    |

### Other Plant & Equipments

| Type                    | 2016-17 | 2017-18 | 2018-19 | 2019-20 | 2020-21 | Total  |
|-------------------------|---------|---------|---------|---------|---------|--------|
| Distribution Equip      | 5,387   | 12,568  | 8,287   | 9,306   | 8,694   | 44,242 |
| % age of allocation     | 1%      | 1%      | 1%      | 1%      | 1%      | 1%     |
| Other Plant & Equipment | 54      | 126     | 83      | 93      | 87      | 442    |

## Grid Station & Transmission Lines & Distribution Net Work

### Grid Stations & Transmission Lines

| Description    |           | No      |         |         |         |         |
|----------------|-----------|---------|---------|---------|---------|---------|
|                |           | 2016-17 | 2017-18 | 2018-19 | 2019-20 | 2020-21 |
| Land (In Acre) |           | 8x4=32  | 8x7=56  | 8x6=48  | 4x7=56  | 8x4=32  |
| Building       |           | 04      | 07      | 06      | 07      | 04      |
|                | New       | 04      | 07      | 06      | 07      | 04      |
| G/S in no      | Aug       | 01      | 01      | 01      | 04      | 03      |
|                | Extension | 04      | 10      | 10      | 04      | 16      |
| T/L in KM      | K.M.      | 50      | 401     | 248     | 267     | 137     |
| Total          |           |         |         |         |         |         |

| Description       | Rs in Million |         |         |         |         | Total  |
|-------------------|---------------|---------|---------|---------|---------|--------|
|                   | 2016-17       | 2017-18 | 2018-19 | 2019-20 | 2020-21 |        |
| Land              | 16            | 28      | 24      | 28      | 16      | 112    |
| Building          | 240           | 427     | 378     | 455     | 264     | 1,764  |
| G/S Equipment-New | 720           | 1,281   | 1,110   | 1,316   | 760     | 5,187  |
| G/S Equipment-Aug | 60            | 62      | 65      | 260     | 198     | 645    |
| G/S Equipment-Ext | 260           | 680     | 700     | 288     | 1,200   | 3,128  |
| T/L Equipment     | 450           | 3,810   | 2,356   | 2,670   | 1,370   | 10,656 |
| Total             | 1,746         | 6,288   | 4,633   | 5,017   | 3,808   | 21,492 |

| Description         | Rs in Million |         |         |         |         | Total  |
|---------------------|---------------|---------|---------|---------|---------|--------|
|                     | 2016-17       | 2017-18 | 2018-19 | 2019-20 | 2020-21 |        |
| Independent Feeders | 48            | 79      | 95      | 141     | 186     | 549    |
| Villages            | 2,192         | 2,771   | 3,503   | 4,083   | 4,625   | 17,174 |
|                     |               |         |         |         |         | -      |
|                     |               |         |         |         |         | -      |
| Total               | 2,240         | 2,850   | 3,598   | 4,224   | 4,811   | 17,723 |

## Benefits and Cost

### Addition in Consumers

| Categories  | Sales Mix | Consumer Mix | Nos     |         |         |         |         | Total |
|-------------|-----------|--------------|---------|---------|---------|---------|---------|-------|
|             |           |              | 2016-17 | 2017-18 | 2018-19 | 2019-20 | 2020-21 |       |
| Domestic    |           | 74%          | 8733    | 9170    | 9628    | 10110   | 10615   | 48255 |
| Commercial  |           | 24%          | 2820    | 2961    | 3109    | 3265    | 3428    | 15582 |
| Industrial  |           | 1%           | 65      | 68      | 72      | 75      | 79      | 359   |
| Bulk        |           | 0%           |         | 0       | 0       | 0       |         | 0     |
| Agriculture |           | 2%           | 251     | 264     | 277     | 291     | 305     | 1387  |
| Others      |           | 0%           | 3       | 3       | 3       | 3       | 4       | 17    |
| Total       |           | 100%         | 11872   | 12466   | 13089   | 13743   | 14430   | 65600 |

### Incremental Sales

| Categories       | Sales Mix | Sales in Mkw | Mkw     |         |         |         |         | Total  |
|------------------|-----------|--------------|---------|---------|---------|---------|---------|--------|
|                  |           |              | 2016-17 | 2017-18 | 2018-19 | 2019-20 | 2020-21 |        |
| Domestic         | 15%       |              | 19.07   | 19.45   | 19.84   | 20.24   | 22.26   | 100.88 |
| Commercial       | 3%        |              | 3.34    | 3.41    | 3.48    | 3.55    | 3.90    | 17.69  |
| Industrial       | 3%        |              | 4.06    | 4.15    | 4.23    | 4.31    | 4.74    | 21.50  |
| Bulk             | 2%        |              | 2.69    | 2.74    | 2.80    | 2.85    | 3.14    | 14.21  |
| Agriculture      | 77%       |              | 96.08   | 98.01   | 99.97   | 101.97  | 112.16  | 508.19 |
| Others           | 0%        |              | 0.07    | 0.07    | 0.07    | 0.07    | 0.08    | 0.36   |
| Total            |           |              | 125.32  | 127.83  | 130.38  | 132.99  | 146.29  | 662.81 |
| Cummulative Sale |           |              | 125.32  | 253.15  | 383.53  | 516.52  | 662.81  |        |

### Incremental Sales

| Categories  | Sales Mix | Sales in Mkw | Rs/kWh  |         |         |         |         | Total |
|-------------|-----------|--------------|---------|---------|---------|---------|---------|-------|
|             |           |              | 2016-17 | 2017-18 | 2018-19 | 2019-20 | 2020-21 |       |
| Domestic    | 15%       |              | 13.41   | 13.68   | 13.95   | 14.23   | 14.52   |       |
| Commercial  | 3%        |              | 14.54   | 14.83   | 15.13   | 15.43   | 15.74   |       |
| Industrial  | 3%        |              | 12.13   | 12.37   | 12.62   | 12.87   | 13.13   |       |
| Bulk        | 2%        |              | 11.64   | 11.87   | 12.11   | 12.35   | 12.60   |       |
| Agriculture | 77%       |              | 15.21   | 15.51   | 15.82   | 16.14   | 16.46   |       |
| Others      | 0%        |              | 11.73   | 11.96   | 12.20   | 12.45   | 12.70   |       |
| Average     |           |              | 14.74   | 15.03   | 15.34   | 15.64   | 15.95   |       |

### Incremental Sales

| Categories       | Sales Mix | Sales in Mkw | Rs in Million |          |          |          |           | Total  |
|------------------|-----------|--------------|---------------|----------|----------|----------|-----------|--------|
|                  |           |              | 2016-17       | 2017-18  | 2018-19  | 2019-20  | 2020-21   |        |
| Domestic         | 15%       |              | 256           | 266      | 277      | 288      | 323       | 1,410  |
| Commercial       | 3%        |              | 49            | 51       | 53       | 55       | 61        | 268    |
| Industrial       | 3%        |              | 49            | 51       | 53       | 56       | 62        | 272    |
| Bulk             | 2%        |              | 31            | 33       | 34       | 35       | 40        | 172    |
| Agriculture      | 77%       |              | 1,461         | 1,520    | 1,582    | 1,646    | 1,847     | 8,056  |
| Others           | 0%        |              | 1             | 1        | 1        | 1        | 1         | 4      |
| Total            |           |              | 1,847         | 1,972    | 1,999    | 2,080    | 2,334     | 10,183 |
| Cummulative Sale |           |              | 1,847.20      | 3,805.97 | 5,881.56 | 8,079.44 | 10,575.07 |        |

### Savings in Mkw

|       | 2016-17 | 2017-18 | 2018-19 | 2019-20 | 2020-21 | Total  |
|-------|---------|---------|---------|---------|---------|--------|
| DDP   | 6.96    | 8.97    | 9.03    | 9.15    | 11.00   | 45.11  |
| TLR   | 16.80   | 21.86   | 25.68   | 21.00   | 29.00   | 114.34 |
| Total | 23.76   | 30.83   | 34.71   | 30.15   | 40.00   | 159.45 |

### Savings Rs in Million

|       | 2016-17 | 2017-18 | 2018-19 | 2019-20 | 2020-21 | Total |
|-------|---------|---------|---------|---------|---------|-------|
| DDP   | 103     | 135     | 138     | 143     | 176     | 695   |
| TLR   | 248     | 379     | 394     | 378     | 463     | 1,761 |
| Total | 350     | 464     | 532     | 472     | 638     | 2,456 |

### Incremental PPP

|                   | 2016-17  | 2017-18  | 2018-19  | 2019-20  | 2020-21  | Total |
|-------------------|----------|----------|----------|----------|----------|-------|
| Units purchase    | 162.75   | 166.01   | 169.33   | 172.72   | 189.99   | 861   |
| PPP/kWh           | 8.94     | 9.12     | 9.30     | 9.49     | 9.68     |       |
| PPP               | 1,455.01 | 1,513.80 | 1,574.95 | 1,638.58 | 1,838.49 | 8,021 |
| Cummulative units | 162.75   | 328.76   | 498.09   | 670.81   | 860.79   |       |
| Cummulative PPP   | 1,455.01 | 2,997.91 | 4,632.82 | 6,364.05 | 8,329.83 |       |

### Incremental O&M

|                  | Allocation % | 2016-17 | 2017-18 | 2018-19 | 2019-20 | 2020-21 | Total  |
|------------------|--------------|---------|---------|---------|---------|---------|--------|
| Salaries & Wages | 75%          | 69.24   | 72.04   | 74.95   | 77.98   | 87.49   | 381.69 |
| Maintenance      | 14%          | 12.90   | 13.42   | 13.96   | 14.53   | 16.30   | 71.11  |
| Vehicle expenses | 4%           | 3.83    | 3.98    | 4.15    | 4.31    | 4.84    | 21.11  |
| Travelings       | 3%           | 3.02    | 3.14    | 3.26    | 3.40    | 3.81    | 16.62  |
| Admin Expense    | 2%           | 1.39    | 1.44    | 1.50    | 1.56    | 1.75    | 7.64   |
| Miscellaneous    | 3%           | 2.31    | 2.40    | 2.50    | 2.60    | 2.92    | 12.73  |
| Total            |              | 92.36   | 96.09   | 99.97   | 104.01  | 116.70  | 509.14 |

## Cash Stream

| Year    | Investment | Cummulative investment | Additional benefits Rs Million | Additional PPP (Rs Million) | Gross Profit | O&M Expenses Rs in Million | Depreciation 3.5% | Total Expenses | Net Profit | Net inflow |
|---------|------------|------------------------|--------------------------------|-----------------------------|--------------|----------------------------|-------------------|----------------|------------|------------|
| 2016-17 | 6,310.44   | 6,310.44               | 2,197.42                       | 1,455.11                    | 742.41       | 92.36                      | 271.89            | 1,819.27       | 378.15     | 650.05     |
| 2017-18 | 13,576.64  | 19,887.08              | 4,269.49                       | 2,997.51                    | 1,271.58     | 96.09                      | 396.86            | 3,490.86       | 778.63     | 1,175.49   |
| 2018-19 | 9,295.27   | 29,182.35              | 6,413.85                       | 4,632.12                    | 1,781.03     | 99.97                      | 582.29            | 5,315.08       | 1,098.77   | 1,681.06   |
| 2019-20 | 10,380.19  | 39,562.54              | 8,551.05                       | 6,364.16                    | 2,186.99     | 104.01                     | 1,455.22          | 7,923.30       | 627.75     | 2,082.98   |
| 2020-21 | 10,060.70  | 49,623.24              | 11,213.27                      | 8,329.13                    | 2,883.43     | 116.70                     | 1,825.44          | 10,271.98      | 941.29     | 2,766.73   |
| Total   | 49,623.24  |                        | 32,645.08                      | 23,779.14                   | 8,865.44     | 509.14                     | 4,531.71          | 28,820.49      | 3,824.59   | 8,356.30   |

### Depreciation

|                     | Cost     |           |          |           |           | Accumulated Cost |           |           |           |           | Depreciation |         |         |          |          |          |
|---------------------|----------|-----------|----------|-----------|-----------|------------------|-----------|-----------|-----------|-----------|--------------|---------|---------|----------|----------|----------|
|                     | 2016-17  | 2017-18   | 2018-19  | 2019-20   | 2020-21   | 2016-17          | 2017-18   | 2018-19   | 2019-20   | 2020-21   | 2016-17      | 2017-18 | 2018-19 | 2019-20  | 2020-21  | Dep rate |
| Building            | 240      | 427       | 378      | 455       | 264       | 240.00           | 667.00    | 1,045.00  | 1,500.00  | 1,764.00  | 4.80         | 13.34   | 20.90   | 30.00    | 35.28    | 2%       |
| Dist Equipment      | 5,780.16 | 12,943.15 | 8,785.14 | 9,771.44  | 9,614.86  | 5,760.16         | 18,703.31 | 27,498.75 | 37,270.19 | 46,685.04 | 201.61       | 374.07  | 549.97  | 1,304.46 | 1,640.98 | 3.50%    |
| Other plant & Equip | 53.87    | 125.68    | 82.17    | 93.06     | 86.94     | 53.87            | 179.55    | 262.42    | 355.48    | 442.42    | 5.39         | 3.59    | 5.25    | 35.55    | 44.24    | 10%      |
| Computers           | 30.91    | 35.64     | 14.96    | 15.60     | 18.78     | 30.91            | 66.55     | 81.52     | 97.11     | 113.89    | 7.73         | 1.33    | 1.63    | 24.26    | 26.47    | 25%      |
| Vehicles            | 209.50   | 17.16     |          | 17.10     | 62.12     | 209.50           | 226.66    | 226.68    | 243.76    | 305.88    | 52.38        | 4.53    | 4.53    | 60.94    | 76.47    | 25%      |
| Total               | 6,294.44 | 13,548.64 | 9,271.17 | 10,352.19 | 10,044.70 | 6,294.44         | 19,843.08 | 29,114.35 | 39,466.54 | 49,511.24 | 271.89       | 396.86  | 582.29  | 1,455.22 | 1,825.44 |          |

## Cash Flow

| Year | Benefits  | PPP       | Gross Profit | O&M    | Cash stream | Pay Back Period          |
|------|-----------|-----------|--------------|--------|-------------|--------------------------|
| 1    | 2,197.42  | 1,455.01  | 742.41       | 92.36  | 650.05      |                          |
| 2    | 4,269.49  | 2,997.91  | 1,271.58     | 96.09  | 1,175.49    | Investment 49,623        |
| 3    | 6,413.85  | 4,632.82  | 1,781.03     | 99.97  | 1,681.06    | Consumer Share 18,402    |
| 4    | 8,551.05  | 6,364.06  | 2,186.99     | 104.01 | 2,082.98    | Net Investment 31,221    |
| 5    | 11,213.27 | 8,329.83  | 2,883.43     | 116.70 | 2,766.73    | Avg Profit 2,936         |
| 6    | 11,549.66 | 8,496.43  | 3053.235075  | 116.82 | 2936.41644  | Pay Back Period 11 Years |
| 7    | 11,896.15 | 8,666.36  | 3229.796414  | 116.94 | 3112.860961 |                          |
| 8    | 12,253.04 | 8,839.68  | 3413.353879  | 117.05 | 3296.30149  |                          |
| 9    | 12,620.63 | 9,016.48  | 3604.151339  | 117.17 | 3486.981898 |                          |
| 10   | 12,999.25 | 9,196.81  | 3802.44066   | 117.29 | 3685.15405  |                          |
| 11   | 13,389.23 | 9,380.74  | 4008.401956  | 117.40 | 3891.070059 |                          |
| 12   | 13,790.90 | 9,568.36  | 4222.543853  | 117.52 | 4105.022552 |                          |
| 13   | 14,204.63 | 9,759.73  | 4444.903755  | 117.64 | 4327.264933 |                          |
| 14   | 14,630.77 | 9,954.92  | 4675.848126  | 117.76 | 4558.091666 |                          |
| 15   | 15,069.69 | 10,154.02 | 4915.672774  | 117.87 | 4797.798557 |                          |
| 16   | 15,521.78 | 10,357.10 | 5164.683145  | 117.99 | 5046.691053 |                          |
| 17   | 15,987.44 | 10,564.24 | 5423.19463   | 118.11 | 5305.084547 |                          |
| 18   | 16,467.06 | 10,775.53 | 5691.532081  | 118.23 | 5573.304687 |                          |
| 19   | 16,961.07 | 10,991.04 | 5970.034127  | 118.35 | 5851.687705 |                          |
| 20   | 17,469.90 | 11,210.86 | 6259.045515  | 118.46 | 6140.580747 |                          |
| 21   | 17,994.00 | 11,435.07 | 6558.925453  | 118.58 | 6440.34222  |                          |
| 22   | 18,533.02 | 11,663.78 | 6870.043981  | 118.70 | 6751.342143 |                          |
| 23   | 19,089.83 | 11,897.05 | 7192.783037  | 118.82 | 7073.962519 |                          |
| 24   | 19,662.53 | 12,134.99 | 7527.537041  | 118.94 | 7408.597783 |                          |
| 25   | 20,252.41 | 12,377.69 | 7874.713076  | 119.06 | 7755.654798 |                          |
| 26   | 20,859.98 | 12,625.25 | 8234.731391  | 119.18 | 8115.554055 |                          |
| 27   | 21,485.78 | 12,877.75 | 8608.025793  | 119.30 | 8488.72928  |                          |
| 28   | 22,130.35 | 13,135.31 | 8995.044077  | 119.42 | 8875.620267 |                          |
| 29   | 22,794.26 | 13,398.01 | 9396.248459  | 119.54 | 9276.713234 |                          |
| 30   | 23,478.09 | 13,665.97 | 9812.116034  | 119.65 | 9692.461273 |                          |

# FINANCIAL INTERNAL RATE OF RETURN IF Benefits Decreased by 10%

| SERIAL | YEARS     |              |                                   |                  |          |            | NET BENEFITS FROM SAVING OF POWER (M.Rs) |          | PRESENT WORTH COST AT DIFFERENT RATES |            |            | PRESENT WORTH BENEFITS AT DIFFERENT RATES |            |            | PRESENT WORTH NET BENEFITS AT DIFFERENT RATES |           |           |
|--------|-----------|--------------|-----------------------------------|------------------|----------|------------|------------------------------------------|----------|---------------------------------------|------------|------------|-------------------------------------------|------------|------------|-----------------------------------------------|-----------|-----------|
|        |           | CAPITAL COST | C.COST CONTINUATION BY CONSUME RS | NET CAPITAL COST | O&M COST | TOTAL COST | TOTAL BENEFITS                           |          | 8%                                    | 10%        | 12%        | 8%                                        | 10%        | 12%        | 8%                                            | 10%       | 12%       |
| 8      | 2018/2017 | 6318.44      | 2350.69                           | 3858.74          | 1547.37  | 5507.12    | 1977.66                                  | -3528.44 | 5507.117                              | 5507.11719 | 5507.11718 | 1877.87836                                | 1877.87836 | 1877.87836 | -3529.439                                     | -3529.439 | -3529.439 |
| 1      | 2017/2018 | 13576.64     | 2972.04                           | 10804.80         | 3084.99  | 13889.89   | 3642.54                                  | -9856.06 | 12683.88                              | 12453.2749 | 12230.895  | 3557.80988                                | 3483.22061 | 3439.84167 | -8125.881                                     | -8090.054 | -8068.053 |
| 2      | 2018/2919 | 9295.27      | 3732.55                           | 5562.73          | 4732.88  | 19295.52   | 5772.47                                  | -4523.95 | 8628.751                              | 8508.89602 | 8297.52725 | 4948.9604                                 | 4770.83422 | 4601.77508 | -3877.79                                      | -3738.082 | -3605.752 |
| 3      | 2919/2928 | 19386.18     | 4372.34                           | 8007.85          | 6459.97  | 12475.93   | 7695.95                                  | -4779.88 | 9903.794                              | 9273.34903 | 8989.11881 | 6198.26843                                | 5782.97754 | 5477.82179 | -3794.504                                     | -3591.271 | -3492.297 |
| 4      | 2920/2921 | 10089.78     | 4974.54                           | 5986.15          | 9446.53  | 13532.68   | 19991.54                                 | -3449.75 | 8946.927                              | 8243.00578 | 8608.26578 | 7417.97859                                | 6892.93926 | 6413.80681 | -2529.951                                     | -2359.975 | -2196.64  |
| 5      | 2021/2022 |              |                                   |                  | 8613.25  | 8613.25    | 19394.79                                 | 1791.45  | 5862.031                              | 5348.14850 | 4887.38784 | 7974.45637                                | 6454.28625 | 5899.23045 | 1212.425                                      | 1108.14   | 1018.9926 |
| 6      | 2922/2923 |              |                                   |                  | 8783.29  | 8783.29    | 19706.54                                 | 1923.25  | 5534.964                              | 4857.90875 | 4449.88843 | 6746.93524                                | 6043.56175 | 5424.2655  | 1211.971                                      | 1085.827  | 974.37607 |
| 7      | 2023/2024 |              |                                   |                  | 8856.74  | 8856.74    | 19827.13                                 | 2971.00  | 5278.17                               | 4590.22219 | 4051.57286 | 8434.57713                                | 5658.97146 | 4968.38792 | 1298.4972                                     | 1062.749  | 936.81417 |
| 8      | 2024/2925 |              |                                   |                  | 8133.85  | 8133.85    | 19133.65                                 | 2224.92  | 4934.826                              | 4260.91359 | 3688.92795 | 6126.86004                                | 5298.65509 | 4587.5345  | 1292.9545                                     | 1097.841  | 858.60745 |
| 9      | 2926/2927 |              |                                   |                  | 9314.09  | 9314.09    | 11695.32                                 | 2185.29  | 4659.368                              | 3959.88519 | 3358.75578 | 5852.57448                                | 4981.65522 | 4218.89333 | 1192.2095                                     | 1011.57   | 860.13757 |
| 10     | 2928/2929 |              |                                   |                  | 9496.15  | 9496.15    | 12850.30                                 | 2552.16  | 4399.48                               | 3681.84711 | 3058.18935 | 5581.62196                                | 4645.91353 | 3878.97512 | 1102.1416                                     | 983.9664  | 821.72578 |
| 11     | 2927/2928 |              |                                   |                  | 9685.88  | 9685.88    | 12411.81                                 | 2725.83  | 4154.198                              | 3394.84184 | 2784.45904 | 5323.21354                                | 4349.28448 | 3568.99944 | 1109.1958                                     | 955.4298  | 793.6404  |
| 12     | 2026/2929 |              |                                   |                  | 9877.36  | 9877.36    | 12784.17                                 | 2806.88  | 3922.437                              | 3147.23278 | 2535.27349 | 5078.76847                                | 4973.42947 | 3781.37718 | 1154.3311                                     | 976.1967  | 746.10367 |
| 13     | 2928/2930 |              |                                   |                  | 10072.68 | 10072.68   | 13187.89                                 | 3895.91  | 3763.702                              | 2917.69568 | 2386.39755 | 4841.73289                                | 3814.21123 | 2917.86597 | 1126.9395                                     | 896.5156  | 706.29753 |
| 14     | 2930/2931 |              |                                   |                  | 19271.89 | 19271.89   | 13562.72                                 | 3259.83  | 3487.179                              | 2704.91048 | 2191.93282 | 4517.57859                                | 3571.4987  | 2775.20171 | 1129.2562                                     | 896.5782  | 673.3689  |
| 15     | 2031/2932 |              |                                   |                  | 10475.89 | 10475.89   | 13969.89                                 | 3484.51  | 3302.186                              | 2597.85358 | 1813.76801 | 4463.8018                                 | 3344.21215 | 2552.19443 | 1101.8162                                     | 836.5888  | 638.43443 |
| 16     | 2032/2933 |              |                                   |                  | 10682.35 | 10682.35   | 14386.69                                 | 3786.34  | 3118.876                              | 2324.79088 | 1742.52289 | 4198.92709                                | 3131.36865 | 2347.19739 | 1081.8459                                     | 806.5078  | 604.5845  |
| 17     | 2933/2934 |              |                                   |                  | 19893.75 | 19893.75   | 14829.35                                 | 3926.86  | 2944.244                              | 2155.27118 | 1586.81364 | 4995.48125                                | 2932.12782 | 2158.50054 | 1061.2377                                     | 778.9596  | 571.88689 |
| 18     | 2034/2935 |              |                                   |                  | 11109.39 | 11109.39   | 15284.96                                 | 4155.58  | 2788.112                              | 1998.12016 | 1444.8596  | 3820.94231                                | 2745.53787 | 1985.0496  | 1038.93                                       | 747.4172  | 548.39    |
| 19     | 2035/2936 |              |                                   |                  | 11320.32 | 11320.32   | 15722.91                                 | 4393.59  | 2825.141                              | 1852.43487 | 1315.41108 | 3643.18649                                | 2579.82182 | 1825.53668 | 1018.9479                                     | 718.3977  | 510.12553 |
| 20     | 2936/2037 |              |                                   |                  | 11553.66 | 11553.66   | 16194.60                                 | 4640.94  | 2479.817                              | 1717.37758 | 1197.79031 | 3474.52236                                | 2497.22497 | 1678.84177 | 989.70584                                     | 689.8465  | 481.11127 |
| 21     | 2037/2038 |              |                                   |                  | 11787.48 | 11787.48   | 16699.44                                 | 4897.96  | 2348.657                              | 1582.17293 | 1090.58150 | 3313.66484                                | 2254.93709 | 1543.93495 | 973.00794                                     | 661.8642  | 453.35179 |
| 22     | 2938/2039 |              |                                   |                  | 12015.87 | 12015.87   | 17180.85                                 | 5164.98  | 2219.206                              | 1476.18148 | 993.021916 | 3180.25443                                | 2116.58839 | 1419.86885 | 850.94987                                     | 634.4969  | 428.94084 |
| 23     | 2039/2040 |              |                                   |                  | 12253.93 | 12253.93   | 17696.28                                 | 5442.34  | 2087.932                              | 1368.49852 | 894.192571 | 3813.94036                                | 1976.28758 | 1305.77267 | 826.9145                                      | 607.701   | 401.57949 |
| 24     | 2040/2941 |              |                                   |                  | 12498.75 | 12498.75   | 18227.18                                 | 5730.41  | 1979.729                              | 1208.74897 | 823.312208 | 2874.41181                                | 1858.5238  | 1200.84395 | 993.60253                                     | 781.7837  | 371.53175 |
| 25     | 2041/2042 |              |                                   |                  | 12744.42 | 12744.42   | 18773.98                                 | 6029.56  | 1860.814                              | 1178.25928 | 746.669125 | 2741.33718                                | 1732.7832  | 1194.34756 | 880.42318                                     | 595.5039  | 358.67844 |
| 26     | 2042/2043 |              |                                   |                  | 12997.65 | 12997.65   | 19337.29                                 | 6348.15  | 1757.224                              | 1089.52316 | 682.815455 | 2614.42343                                | 1622.49845 | 1915.60535 | 957.19668                                     | 531.9733  | 332.98589 |
| 27     | 2943/2044 |              |                                   |                  | 13254.72 | 13254.72   | 19917.32                                 | 6682.59  | 1658.318                              | 1011.63949 | 921.581256 | 2493.3853                                 | 1519.24667 | 933.994205 | 834.06885                                     | 508.2072  | 312.43285 |
| 28     | 2044/2045 |              |                                   |                  | 13517.55 | 13517.55   | 20514.89                                 | 6997.26  | 1506.886                              | 937.352911 | 595.989809 | 2377.9508                                 | 1422.58734 | 858.941959 | 811.98159                                     | 485.2153  | 270.97126 |
| 29     | 2045/2049 |              |                                   |                  | 13785.83 | 13785.83   | 21130.28                                 | 7344.85  | 1478.577                              | 859.937782 | 515.351887 | 2287.86048                                | 1332.04913 | 789.919046 | 788.28337                                     | 463.9035  | 274.36712 |
|        |           | 49823.24     | 18402.17                          | 31221.87         | 29938.72 | 30689.79   | 498363.59                                | 77754.88 | 107378.75                             | 82792.54   | 139182.85  | 194741.06                                 | 16261.74   | 13158.40   | 2629.69                                       | 4535.86   |           |
|        |           |              |                                   |                  |          |            |                                          |          |                                       |            |            |                                           |            |            | Net Present Value                             |           |           |
|        |           |              |                                   |                  |          |            |                                          |          |                                       |            |            |                                           |            |            | Benefit Cost Ratio                            |           |           |
|        |           |              |                                   |                  |          |            |                                          |          |                                       |            |            |                                           |            |            | IFRR                                          |           |           |
|        |           |              |                                   |                  |          |            |                                          |          |                                       |            |            |                                           |            |            | 8.93%                                         |           |           |

# FINANCIAL INTERNAL RATE OF RETURN IF Benefits Decreased & Cost increased by 10%

| SERIAL | YEARS     |              |                                  |                  |           |            | PRESENT WORTH COST AT DIFFERENT RATES |           |                                          |            | PRESENT WORTH BENEFITS AT DIFFERENT RATES |            |            | PRESENT WORTH NET BENEFITS AT DIFFERENT RATES |           |                    |           |           |
|--------|-----------|--------------|----------------------------------|------------------|-----------|------------|---------------------------------------|-----------|------------------------------------------|------------|-------------------------------------------|------------|------------|-----------------------------------------------|-----------|--------------------|-----------|-----------|
|        |           | CAPITAL COST | C.COST CONTRIBUTION BY CONSUMERS | NET CAPITAL COST | O&M COST  | TOTAL COST | TOTAL BENEFITS                        |           | NET BENEFITS FROM SAVING OF POWER (M.R.) | 8%         | 10%                                       | 12%        | 8%         | 10%                                           | 12%       | 8%                 | 10%       | 12%       |
|        |           |              |                                  |                  |           |            |                                       |           |                                          |            |                                           |            |            |                                               |           |                    |           |           |
| 9      | 2019/2017 | 8941.46      | 2514.09                          | 4368.78          | 1547.37   | 5914.15    | 1977.68                               | -3836.48  | 5814.15                                  | 5814.19083 | 5914.16083                                | 1877.87836 | 1877.87836 | 1877.87836                                    | -3338.483 | -3338.482          | -3338.482 | -3338.482 |
| 1      | 2017/2018 | 14934.39     | 3257.04                          | 11877.26         | 3084.00   | 14771.27   | 3842.54                               | -10928.72 | 13877.1                                  | 13428.424  | 13188.6307                                | 3557.90988 | 3493.22051 | 3438.84167                                    | -18119.19 | -5635.203          | -8757.789 | -8757.789 |
| 2      | 2018/2019 | 16224.80     | 4092.35                          | 6132.45          | 4732.68   | 10865.25   | 5772.47                               | -5087.18  | 9313.2                                   | 6975.54511 | 8661.71944                                | 4548.9804  | 4778.63422 | 4801.77568                                    | -4366.34  | -4206.911          | -4059.935 | -4059.935 |
| 3      | 2018/2020 | 11418.21     | 4784.74                          | 8623.47          | 6468.07   | 13091.55   | 7895.95                               | -5395.60  | 10392.5                                  | 9835.87283 | 8318.30447                                | 6109.26943 | 5782.97754 | 5477.82179                                    | -4283.203 | -4053.795          | -3940.483 | -3940.483 |
| 4      | 2020/2021 | 11068.76     | 5455.64                          | 5611.12          | 8446.53   | 14057.65   | 10881.94                              | -3965.72  | 10332.8                                  | 9601.567   | 8933.89341                                | 7417.87659 | 9892.83026 | 8413.60881                                    | -2914.819 | -2708.637          | -2530.284 | -2530.284 |
| 5      | 2021/2022 |              |                                  |                  | 6813.25   | 8613.25    | 10394.79                              | 1781.45   | 5862.03                                  | 5348.14852 | 4887.38784                                | 1814.45637 | 6454.28025 | 5898.23045                                    | 1212.425  | 1106.14            | 1010.8426 | 1010.8426 |
| 6      | 2022/2023 |              |                                  |                  | 8783.29   | 8783.29    | 10700.54                              | 1923.25   | 5534.98                                  | 4951.83975 | 4446.86843                                | 6745.63524 | 6043.58115 | 5424.2855                                     | 1211.971  | 1085.522           | 974.37807 | 974.37807 |
| 7      | 2023/2024 |              |                                  |                  | 8956.74   | 8956.74    | 11827.73                              | 2071.00   | 5226.17                                  | 4586.22219 | 4951.57286                                | 6434.57713 | 5656.97148 | 4988.38782                                    | 1208.4072 | 1082.745           | 938.81417 | 938.81417 |
| 8      | 2024/2025 |              |                                  |                  | 9133.85   | 9133.85    | 11358.57                              | 2224.82   | 4834.93                                  | 4280.91396 | 3688.82785                                | 6138.86004 | 5298.85509 | 4587.5345                                     | 1282.0545 | 1037.941           | 898.68745 | 898.68745 |
| 9      | 2025/2026 |              |                                  |                  | 8314.09   | 8314.09    | 11689.32                              | 2385.23   | 4659.37                                  | 3950.08518 | 3358.75578                                | 5852.57448 | 4861.85522 | 4218.88333                                    | 1193.2085 | 1011.57            | 890.13757 | 890.13757 |
| 10     | 2026/2027 |              |                                  |                  | 9488.15   | 9488.15    | 12050.38                              | 2552.18   | 4309.48                                  | 3861.94711 | 3858.14935                                | 5581.82198 | 4645.91353 | 3878.87512                                    | 1182.1418 | 981.9654           | 821.72576 | 821.72576 |
| 11     | 2027/2028 |              |                                  |                  | 9895.89   | 9895.89    | 13411.81                              | 2725.93   | 4154.11                                  | 3394.64184 | 2784.45804                                | 5323.21354 | 4350.26448 | 3568.89944                                    | 1169.1056 | 955.4226           | 783.6404  | 783.6404  |
| 12     | 2028/2029 |              |                                  |                  | 8871.38   | 8871.38    | 12784.17                              | 2906.80   | 3922.44                                  | 3147.23778 | 2535.27349                                | 5076.76847 | 4913.42947 | 3281.37716                                    | 1154.3311 | 926.1967           | 746.10367 | 746.10367 |
| 13     | 2029/2030 |              |                                  |                  | 19072.68  | 18872.98   | 13187.88                              | 3095.81   | 3703.7                                   | 2917.69568 | 2308.39755                                | 4841.73289 | 3814.21123 | 3017.69507                                    | 1138.8305 | 896.5155           | 709.29751 | 709.29751 |
| 14     | 2030/2031 |              |                                  |                  | 10271.69  | 10271.69   | 13502.72                              | 3290.83   | 3497.18                                  | 2794.81946 | 2181.83282                                | 4611.57859 | 3571.4887  | 2775.20171                                    | 1128.3692 | 866.5782           | 673.3689  | 673.3689  |
| 15     | 2031/2032 |              |                                  |                  | 10475.09  | 10475.09   | 13965.80                              | 3494.51   | 3302.18                                  | 2507.85358 | 1913.78001                                | 4403.8016  | 3344.21215 | 2552.19443                                    | 1101.8182 | 838.5586           | 636.43443 | 636.43443 |
| 16     | 2032/2033 |              |                                  |                  | 10682.35  | 10682.35   | 14366.69                              | 3708.34   | 3118.08                                  | 2324.79088 | 1742.52286                                | 4199.92206 | 3131.39865 | 2347.18736                                    | 1081.6456 | 808.5078           | 604.5845  | 604.5845  |
| 17     | 2033/2034 |              |                                  |                  | 10863.75  | 10863.75   | 14828.35                              | 3926.80   | 2844.24                                  | 2155.27118 | 1586.81394                                | 4885.48125 | 2832.17782 | 2158.90054                                    | 1061.2377 | 776.8568           | 571.88689 | 571.88689 |
| 18     | 2034/2035 |              |                                  |                  | 11109.36  | 11109.36   | 15264.96                              | 4155.58   | 2780.13                                  | 1968.12018 | 1444.8596                                 | 3820.84231 | 2745.53787 | 1985.0496                                     | 1043.93   | 747.4177           | 540.39    | 540.39    |
| 19     | 2035/2036 |              |                                  |                  | 11329.32  | 11329.32   | 15722.91                              | 4383.59   | 2625.14                                  | 1852.43467 | 1315.41108                                | 3643.16849 | 2570.82182 | 1825.53669                                    | 1018.0478 | 718.3872           | 510.12553 | 510.12553 |
| 20     | 2036/2037 |              |                                  |                  | 11553.66  | 11553.66   | 16194.80                              | 4649.94   | 2478.82                                  | 1712.37758 | 1197.73031                                | 3474.52238 | 2407.22407 | 1678.84177                                    | 995.70581 | 685.8485           | 481.11147 | 481.11147 |
| 21     | 2037/2038 |              |                                  |                  | 11782.48  | 11782.48   | 16686.44                              | 4887.96   | 2348.66                                  | 1592.17293 | 1090.58156                                | 3313.66484 | 2254.83788 | 1543.93495                                    | 973.00794 | 661.6842           | 453.35329 | 453.35329 |
| 22     | 2038/2039 |              |                                  |                  | 12015.82  | 12015.82   | 17160.85                              | 5164.98   | 2210.21                                  | 1478.10146 | 993.021816                                | 3160.25443 | 2118.58836 | 1419.86685                                    | 950.04887 | 634.4969           | 426.84694 | 426.84694 |
| 23     | 2039/2040 |              |                                  |                  | 12253.83  | 12253.83   | 17696.28                              | 5442.34   | 2087.03                                  | 1368.49652 | 904.192571                                | 3013.91636 | 1878.28758 | 1385.77207                                    | 925.9145  | 607.791            | 401.57849 | 401.57849 |
| 24     | 2040/2041 |              |                                  |                  | 12496.75  | 12496.75   | 18227.16                              | 5736.41   | 1970.73                                  | 1268.74007 | 823.312708                                | 2874.41181 | 1850.5738  | 1200.84785                                    | 903.58253 | 581.7837           | 377.51175 | 377.51175 |
| 25     | 2041/2042 |              |                                  |                  | 12744.42  | 12744.42   | 18773.98                              | 6029.58   | 1880.91                                  | 1178.25928 | 749.665125                                | 2741.33718 | 1732.7832  | 1184.34758                                    | 880.42318 | 556.5034           | 354.67844 | 354.67844 |
| 26     | 2042/2043 |              |                                  |                  | 12997.05  | 12997.05   | 19337.20                              | 6340.15   | 1757.22                                  | 1090.52316 | 682.615455                                | 2614.42343 | 1622.46645 | 1015.80535                                    | 857.19968 | 531.9733           | 332.58889 | 332.58889 |
| 27     | 2043/2044 |              |                                  |                  | 13254.72  | 13254.72   | 19917.32                              | 6682.58   | 1659.32                                  | 1011.92949 | 621.501398                                | 2493.3853  | 1518.24867 | 933.994208                                    | 834.66885 | 508.2872           | 312.43285 | 312.43285 |
| 28     | 2044/2045 |              |                                  |                  | 13517.55  | 13517.55   | 20514.83                              | 6997.28   | 1598.87                                  | 937.352811 | 565.968809                                | 2377.9508  | 1472.56734 | 856.941099                                    | 811.08159 | 483.7153           | 292.97126 | 292.97126 |
| 29     | 2045/2046 |              |                                  |                  | 13785.63  | 13785.63   | 21130.76                              | 7344.65   | 1478.58                                  | 869.637782 | 515.351887                                | 2267.86048 | 1332.04633 | 789.919048                                    | 789.28332 | 463.0825           | 274.56715 | 274.56715 |
|        |           | 54585.36     | 28174.47                         | 34411.18         | 299387.72 | 333798.87  | 468363.59                             | 74564.78  | 888888                                   | 110044.88  | 95388.32                                  | 138102.05  | 184741.08  | 88261.74                                      | 395.14    | -5383.41           | -9176.57  | -9176.57  |
|        |           |              |                                  |                  |           |            |                                       |           |                                          |            |                                           |            |            |                                               |           | Net Present Value  |           |           |
|        |           |              |                                  |                  |           |            |                                       |           |                                          |            |                                           |            |            |                                               |           | Benefit Cost Ratio |           |           |
|        |           |              |                                  |                  |           |            |                                       |           |                                          |            |                                           |            |            |                                               |           | IFRW               |           |           |
|        |           |              |                                  |                  |           |            |                                       |           |                                          |            |                                           |            |            |                                               |           | 8.12%              |           |           |

# FINANCIAL INTERNAL RATE OF RETURN IF Cost increased by 25%

| SERIAL | YEARS     |              |                                     |                  |           |            | PRESENT WORTH COST AT DIFFERENT RATES |                                          |           | PRESENT WORTH BENEFITS AT DIFFERENT RATES |            |            | PRESENT WORTH NET BENEFITS AT DIFFERENT RATES |                    |           |           |
|--------|-----------|--------------|-------------------------------------|------------------|-----------|------------|---------------------------------------|------------------------------------------|-----------|-------------------------------------------|------------|------------|-----------------------------------------------|--------------------|-----------|-----------|
|        |           | CAPITAL COST | E.COST CONTRIBUTION BY CONSUMERS RS | NET CAPITAL COST | O&M COST  | TOTAL COST | TOTAL BENEFITS                        | NET BENEFITS FROM SAVING OF POWER (M.Rs) |           |                                           | 8%         | 10%        | 12%                                           | 8%                 | 10%       | 12%       |
|        |           |              |                                     |                  |           |            |                                       | 8%                                       | 10%       | 12%                                       |            |            |                                               |                    |           |           |
| 0      | 2016/2017 | 7688.05      | 2910.89                             | 4977.35          | 1547.37   | 6524.73    | 2197.42                               | -4327.31                                 | 6524.7263 | 6524.72629                                | 2197.4204  | 2197.4284  | 2197.4204                                     | -4327.306          | -4327.306 | -4327.306 |
| 1      | 2617/2018 | 16976.80     | 3884.54                             | 13286.26         | 3094.00   | 16380.26   | 4209.45                               | -12110.77                                | 15166.91  | 14825.1475                                | 14825.2342 | 3953.2332  | 3881.35624                                    | 3812.0493          | -11213.68 | -11009.78 |
| 2      | 2016/2019 | 11818.09     | 4632.05                             | 8987.04          | 4732.80   | 11719.64   | 5413.65                               | -5305.99                                 | 16041.074 | 16085.91875                               | 1342.98524 | 5458.84469 | 5300.70498                                    | 5113.08409         | -4549.879 | -4165.114 |
| 3      | 2019/2020 | 12975.24     | 5428.34                             | 7546.90          | 6468.07   | 14014.86   | 9551.05                               | -5463.83                                 | 11125.54  | 10529.6588                                | 9975.58297 | 8788.08937 | 6424.5305                                     | 6086.46865         | -4337.44  | -4165.128 |
| 4      | 2020/2021 | 12575.87     | 6177.29                             | 8398.57          | 8446.53   | 14845.11   | 11213.27                              | -3831.84                                 | 16911.588 | 10139.4089                                | 9434.33484 | 9242.08509 | 7658.81141                                    | 7128.2312          | 2669.513  | 2400.997  |
| 5      | 2021/2022 |              |                                     |                  | 8613.25   | 8613.25    | 11549.88                              | 2938.42                                  | 5882.9314 | 5348.14882                                | 4987.38784 | 7880.50708 | 7171.4325                                     | 8553.58939         | 1598.4757 | 1823.284  |
| 6      | 2022/2023 |              |                                     |                  | 6783.29   | 6783.29    | 11898.15                              | 3112.86                                  | 5534.9843 | 4957.83875                                | 4449.86943 | 7496.59472 | 6715.06861                                    | 8026.98167         | 1961.8304 | 1757.129  |
| 7      | 2023/2024 |              |                                     |                  | 6956.74   | 6956.74    | 12253.84                              | 3296.30                                  | 5226.1899 | 4598.22219                                | 4051.57286 | 7146.53815 | 8287.74605                                    | 5547.65225         | 1823.3693 | 1681.524  |
| 8      | 2024/2025 |              |                                     |                  | 9133.65   | 9133.65    | 12620.63                              | 3486.98                                  | 4834.6256 | 4296.81398                                | 3688.82705 | 8818.53338 | 5867.61677                                    | 5897.28855         | 1083.8028 | 1626.703  |
| 9      | 2025/2026 |              |                                     |                  | 9314.09   | 9314.09    | 12999.25                              | 3895.15                                  | 4859.386  | 3950.08519                                | 3359.75578 | 6502.68954 | 5512.95025                                    | 4687.65826         | 1843.4915 | 1562.865  |
| 10     | 2026/2027 |              |                                     |                  | 9498.15   | 9498.15    | 13368.23                              | 3891.08                                  | 4395.4802 | 3681.84711                                | 3058.14935 | 6201.80218 | 5162.12614                                    | 4310.97235         | 1802.322  | 1500.179  |
| 11     | 2027/2028 |              |                                     |                  | 9685.89   | 9685.89    | 13790.90                              | 4105.02                                  | 4154.1079 | 3354.84194                                | 2784.45804 | 5914.68171 | 4833.6772                                     | 3964.55493         | 1760.5708 | 1438.735  |
| 12     | 2028/2029 |              |                                     |                  | 9877.36   | 9877.36    | 14204.63                              | 4327.26                                  | 3922.4374 | 3147.23278                                | 2535.27346 | 5640.85385 | 4528.03275                                    | 3645.87462         | 1718.4164 | 1378.8    |
| 13     | 2029/2030 |              |                                     |                  | 10072.88  | 10072.88   | 14630.77                              | 4558.06                                  | 3763.7024 | 2917.06568                                | 2308.38755 | 5379.70321 | 4238.01248                                    | 3352.99452         | 1628.0098 | 1370.317  |
| 14     | 2030/2031 |              |                                     |                  | 10271.88  | 10271.88   | 15069.89                              | 4787.80                                  | 3497.1784 | 2704.91049                                | 2101.80262 | 5130.84288 | 3968.32028                                    | 3083.55748         | 1633.4635 | 1353.41   |
| 15     | 2031/2032 |              |                                     |                  | 10475.09  | 10475.09   | 15521.76                              | 5046.68                                  | 3382.1858 | 2507.85356                                | 1913.76001 | 4893.11311 | 3715.79127                                    | 2815.77159         | 1590.9375 | 1289.138  |
| 16     | 2032/2033 |              |                                     |                  | 10682.35  | 10682.35   | 15867.44                              | 5305.08                                  | 3118.0265 | 2324.79085                                | 1742.52288 | 4666.5801  | 3479.33183                                    | 2697.89709         | 1548.5036 | 1194.541  |
| 17     | 2033/2034 |              |                                     |                  | 10893.75  | 10893.75   | 16487.08                              | 5573.30                                  | 2944.2435 | 2155.27118                                | 1580.61364 | 4450.53472 | 3257.5198                                     | 2398.33393         | 1506.2912 | 1102.649  |
| 18     | 2034/2035 |              |                                     |                  | 11109.38  | 11109.38   | 16981.07                              | 5851.69                                  | 2788.1123 | 1998.12016                                | 1444.8596  | 4244.49145 | 3050.58763                                    | 2205.81087         | 1464.3792 | 1052.427  |
| 19     | 2035/2036 |              |                                     |                  | 11329.32  | 11329.32   | 17469.90                              | 6148.58                                  | 2629.1409 | 1852.43467                                | 1315.41106 | 4047.98772 | 2858.48869                                    | 2028.3741          | 1422.8406 | 1004.854  |
| 20     | 2036/2037 |              |                                     |                  | 11553.88  | 11553.88   | 17994.00                              | 6449.34                                  | 2478.8165 | 1717.37758                                | 1197.73031 | 3880.5804  | 2674.08241                                    | 1865.37975         | 1381.7639 | 957.3158  |
| 21     | 2037/2038 |              |                                     |                  | 11782.48  | 11782.48   | 18533.62                              | 6751.34                                  | 2346.6569 | 1592.7293                                 | 1090.58156 | 3681.64983 | 2504.48565                                    | 1715.45316         | 1341.1529 | 912.3127  |
| 22     | 2038/2039 |              |                                     |                  | 12015.97  | 12015.97   | 19099.93                              | 7073.88                                  | 2210.2058 | 1476.16148                                | 993.021918 | 3511.38382 | 2345.10829                                    | 1577.63184         | 1201.1883 | 869.0078  |
| 23     | 2039/2040 |              |                                     |                  | 12251.93  | 12251.93   | 19682.53                              | 7408.60                                  | 2087.0319 | 1368.49852                                | 904.182571 | 3348.82929 | 2195.67508                                    | 1450.85785         | 1251.7824 | 827.3785  |
| 24     | 2040/2041 |              |                                     |                  | 12496.75  | 12496.75   | 20292.41                              | 7755.65                                  | 1970.2293 | 1268.74007                                | 823.312208 | 3193.79089 | 2056.13756                                    | 1334.27105         | 1223.0516 | 781.3575  |
| 25     | 2041/2042 |              |                                     |                  | 12744.42  | 12744.42   | 20858.98                              | 8115.55                                  | 1880.914  | 1176.25828                                | 749.689125 | 3045.93021 | 1925.29244                                    | 1227.05265         | 1185.0162 | 749.0232  |
| 26     | 2042/2043 |              |                                     |                  | 12987.05  | 12987.05   | 21495.78                              | 8488.73                                  | 1757.2237 | 1090.52318                                | 682.615455 | 2904.91452 | 1802.77383                                    | 1128.45039         | 1147.0912 | 712.2507  |
| 27     | 2043/2044 |              |                                     |                  | 13254.72  | 13254.72   | 22138.35                              | 8875.63                                  | 1659.3165 | 1011.63849                                | 621.561358 | 2778.42812 | 1658.05186                                    | 1037.77134         | 1111.1117 | 677.0177  |
| 28     | 2044/2045 |              |                                     |                  | 13517.55  | 13517.55   | 22794.26                              | 9276.71                                  | 1566.8697 | 937.352011                                | 565.969609 | 2642.15756 | 1586.63038                                    | 954.378959         | 1075.2963 | 642.2404  |
| 29     | 2045/2046 |              |                                     |                  | 13785.63  | 13785.63   | 23478.08                              | 9692.46                                  | 1478.5772 | 869.037782                                | 515.351887 | 2519.84498 | 1480.04481                                    | 877.687628         | 1040.2578 | 611.0807  |
|        |           | 62029.05     | 22832.92                            | 39196.13         | 799387.72 | 238583.85  | 45373.32                              | 115153.47                                | 133851.91 | 114856.07                                 | 99774.48   | 144557.83  | 116379.96                                     | 85846.38           | 10706.07  | 2322.89   |
|        |           |              |                                     |                  |           |            |                                       |                                          |           |                                           |            |            |                                               | Net Present Value  |           |           |
|        |           |              |                                     |                  |           |            |                                       |                                          |           |                                           |            |            |                                               | Benefit Cost Ratio |           |           |
|        |           |              |                                     |                  |           |            |                                       |                                          |           |                                           |            |            |                                               | IFRR               |           |           |
|        |           |              |                                     |                  |           |            |                                       |                                          |           |                                           |            |            |                                               | 10.77%             |           |           |

**Calculation for Operation & Maintainance Expenses**

| Description           | Provisional | Projected |         |         |         |         | Total  |
|-----------------------|-------------|-----------|---------|---------|---------|---------|--------|
|                       | 2015-16     | 2016-17   | 2017-18 | 2018-19 | 2019-20 | 2020-21 |        |
| Saleries              | 2,702       | 2,977     | 3,268   | 3,707   | 4,067   | 4,463   | 18,482 |
| Admin                 | 137         | 144       | 151     | 159     | 167     | 175     | 796    |
| Repair & Maintainance | 523         | 597       | 683     | 809     | 939     | 1,078   | 4,106  |
| Traveling             | 194         | 208       | 219     | 230     | 241     | 253     | 1,152  |
| Vehicle               | 237         | 259       | 272     | 286     | 300     | 315     | 1,431  |
| Other                 | 60          | 63        | 66      | 69      | 73      | 77      | 348    |
| Total                 | 3,852       | 4,249     | 4,659   | 5,260   | 5,787   | 6,361   | 26,316 |

| Other Income     | 4,831       |           |         |         |         |         |       |
|------------------|-------------|-----------|---------|---------|---------|---------|-------|
| Description      | Provisional | Projected |         |         |         |         | Total |
|                  | 2015-16     | 2016-17   | 2017-18 | 2018-19 | 2019-20 | 2020-21 |       |
| Other Income     | 327.00      | 343.35    | 360.52  | 378.54  | 397.47  | 417.34  | 1,897 |
|                  | 1945        |           |         |         |         |         |       |
| Units To be Sold | 1618        | 327       |         |         |         |         |       |

| Description           | Provisional | Projected |           |           |           |           | Total  |
|-----------------------|-------------|-----------|-----------|-----------|-----------|-----------|--------|
|                       | 2015-16     | 2016-17   | 2017-18   | 2018-19   | 2019-20   | 2020-21   |        |
| Units Sold            |             | 5,290.12  | 8,521.28  | 11,005.10 | 12,054.34 | 14,165.96 | 51,037 |
| T&D Losses            |             | 22.70%    | 22.50%    | 22.30%    | 22.10%    | 21.90%    | 22.30% |
| Units to be purchased |             | 6843.6265 | 10995.202 | 14163.58  | 15474.116 | 18138.235 | 65,615 |

**calculation for Power Purchase**

MW

| Description             | Provisional | Projected |         |         |         |         | Total |
|-------------------------|-------------|-----------|---------|---------|---------|---------|-------|
|                         | 2015-16     | 2016-17   | 2017-18 | 2018-19 | 2019-20 | 2020-21 |       |
| Generation country wide |             | 23574     | 31191   | 40179   | 41458   | 46038   |       |
| Efficiency factor       |             | 80%       | 80%     | 80%     | 80%     | 80%     |       |
| De-rated capacity       |             | 18,859    | 24,953  | 32,143  | 33,166  | 36,830  |       |
| Demand of QESCO         | 1,735       | 1,839     | 1,949   | 2,066   | 2,190   | 2,322   |       |
| Quota                   | 6%          | 6%        | 6%      | 6%      | 6%      | 6%      |       |
| Quota reserve for QESCO | 900         | 1,132     | 1,497   | 1,929   | 1,990   | 2,210   |       |
| QESCO drawl             | 70%         | 70%       | 85%     | 85%     | 90%     | 95%     |       |
| QESCO drawl             | 630         | 792       | 1,273   | 1,639   | 1,791   | 2,099   |       |
| Units purchases (MkWh)  | 5547        | 6,844     | 10,995  | 14,164  | 15,474  | 18,138  |       |
| T&D Losses              | 23.93%      | 22.70%    | 22.50%  | 22.30%  | 22.10%  | 21.90%  |       |
| Units Sale (MkWh)       | 4,220       | 5,290     | 8,521   | 11,005  | 12,054  | 14,166  |       |



**Central Power Purchasing Agency Guarantee Limited**  
A Company of Government of Pakistan



CPPA-G/2Q15/QESCO/169

Dated: August 20, 2015

Chief Executive Officer,  
Quetta Electric Supply Company Limited,  
Headquarter Zarghoon Road,  
Quetta.

**Subject: Power Procurement Agency Agreement**

Enclose is the Power Procurement Agency Agreement in Original signed between Quetta Electric Supply Company Limited and Central Power Purchasing Agency Guarantee Limited on June 3, 2015 for your record.

Muhammad Amjad  
Chief Executive Officer

cc:

Joint Secretary (Power Finance)



# QUETTA ELECTRIC SUPPLY COMPANY LIMITED

Phone # 081 9203308  
Fax # 081 9202912  
E.Mail fdqesco@yahoo.com

FINANCE DIRECTORATE  
QESCO ZARGHOON ROAD  
QUETTA

No. 4997/ CEO / FD / QESCO / Comp

Dated: 16-03-2017

The Registrar NEPRA,  
NEPRA Tower  
Islamabad.

*For u / a*  
*- DR / AR*  
*- m f*  
*5/5*

**Subject: Tariff Petition For The Year 2017-18.**

Find enclosed herewith the consolidated Tariff Petition for Financial Year 2017-18 in respect of QESCO.

*[Signature]*  
Rehmat Ullah Baloch  
Chief Executive Officer

*For m. o. p.*

- DRo / DR-2
- AR (Sedie)

*24.03.17*

- copy to*
- SA (T-2)
  - m f

- cc:*
- VC / m (GT)
  - Chairman

|                |
|----------------|
| Registrar      |
| By No. 2639    |
| Dated 24-03-17 |

|                |
|----------------|
| Registrar      |
| By No. 4175    |
| Dated 25-03-17 |

*Received with Encl.*

**LIBBANK**  
yeLib Bank Limited, Pakistan



Cheque No. 76726264

Date 

|   |    |     |      |   |   |
|---|----|-----|------|---|---|
| D | 22 | MAR | 2017 | Y | Y |
|---|----|-----|------|---|---|

QUETTA-COMPLEX 402-A GUILSTAN RD. QUETTA CANTT.

Pay **NEPRA Islamabad** or bearer  
Rupees **PKR 81184/-**  
PKR 81184/-  
Manager Corporate Accounting

⑈76726264⑈054164900016492800037401⑈000⑈

# QUETTA ELECTRIC SUPPLY COMPANY LIMITED

FINANCE DIRECTORATE,  
QESCO COMPLEX ZARGHOON  
ROAD QUETTA.

NO. 7255 /FD/QESCO/

DATED: 03-05-17

To,

The Director Finance  
Ataturk Avenue (East),  
G-5/I,  
(NEPRA) Islamabad.  
Tel: 051-2013200  
Fax: 051-2600028

Subject: - PAYMENT OF TARIFF PETITION FILING FEE.

Enclosed find a cross cheque bearing No 76726264 dated: 22-03-2017 for  
Rs. 881,184/- (Rupees: - Eight hundred eighty one thousand one hundred eighty four  
only) on account of NEPRA Tariff Petition Fee for the financial Year 2017-18.

DA/As Above.

  
DY: MANAGER CORPORATE ACCOUNTING  
QESCO LIMITED QUETTA.

For u/a

- DR-I/AR  
m

Copy-1

SAT-1

5/5  
a. Chairman  
- VC /m (m x 2)  
- m (lic,  
- m (C,  
- m (CA,

with our brief  
Received amount of Rs. 881,184/-

|            |          |
|------------|----------|
| Registered | 4/72     |
| By No.     | .....    |
| Dated      | 05-05-17 |

thirty six (36) months from the date of such termination or expiry.

15.6      COUNTERPARTS

15.6.1 This Agreement may be executed in two (2) or more original copies and each such copy may be executed by each of the Parties in separate counterparts, each of which copies when executed and delivered by the Parties shall be an original, but all of which shall together constitute one and the same instrument.

15.7      SEVERABILITY

15.7.1 If any term or provision of this Agreement is determined by a court or other authority of competent jurisdiction to be invalid, void, illegal, unenforceable or against public policy, the remaining provisions of this Agreement shall remain in full force and effect and will not be affected by such determination in any way.

15.8      PARTIAL INVALIDITY

15.8.1 The illegality, invalidity or unenforceability of any provision of this Agreement in whole or in part shall not affect the legality of any other provision or part thereof.

**IN WITNESS WHEREOF**, the Parties have executed and delivered this Agreement in Islamabad, Pakistan as of the date first above written.



Central Power Purchasing Agency  
(Guarantee) Limited

By: MUHAMMAD TARGHAM ESHAG KHAN  
Title: Chief Executive Officer



By: BALIGH HUZZAMANI  
Title: CEO GRSCO

Witness: 

Name: MUHAMMAD TARGHAM ESHAG KHAN

Witness: \_\_\_\_\_

Name: \_\_\_\_\_



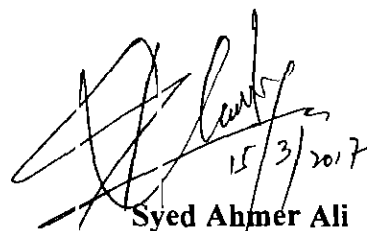
## QUETTA ELECTRIC SUPPLY COMPANY LIMITED

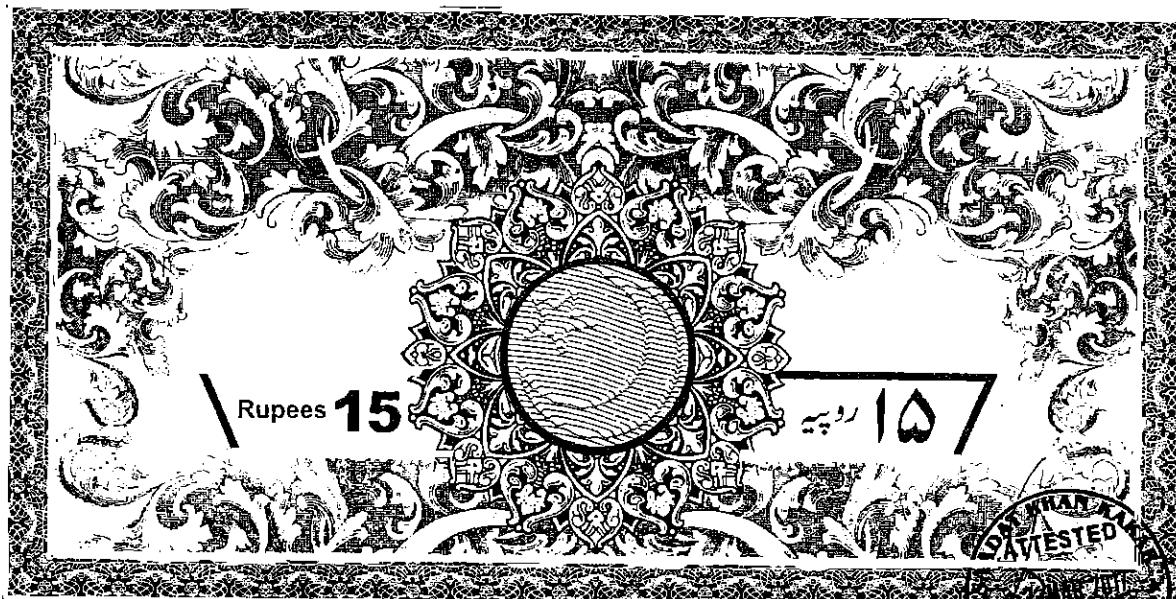
Phone # 081 – 9203313  
Fax # 081 – 2832794

Office of Company Secretary  
QESCO, Zarghoon Road Quetta

Dated: 15<sup>th</sup> March, 2017

Board of Directors of Quetta Electric Supply Company Limited through circular resolution authorized Chief Executive Officer QESCO to file Tariff Petition for financial years 2016-17 & 2017-18, Sign all necessary documents, appear before NEPRA Authority along-with his team as needed and do all necessary acts for completion.

  
15/3/2017  
Syed Ahmer Ali  
Company Secretary



## AFFIDAVIT

I, Rehmat Ullah Baloch, Chief Executive Officer, Quetta Electric Supply Company Limited (Distribution License # 08 / DL / 2001) being duly authorized representative / attorney of Quetta Electric Supply Company Limited, hereby by solemnly affirm and declared that the contents of the accompanying petition / application No. 4997 / CEO / QESCO /COMP Dated: 16-03-2017, including all supporting documents are true and correct to the best of my knowledge and belief and that nothing has been concealed. I also affirm that all further documentations to be provided by me in connection with the accompanying petition shall be true to the best of my knowledge and belief.

Verified on oath this 16-03-2017 that the contents hereof are true and correct to the best of my knowledge and belief and nothing has been concealed.

**ATTESTED**

17 MAR 2017

**SAADAT KHAN KAKAR**  
Oath Commissioner  
Advocate High Court Quetta

DEPONENT

**Rehmat Ullah Baloch**  
CHIEF EXECUTIVE OFFICER

**QUETTA ELECTRIC SUPPLY COMPANY LIMITED**



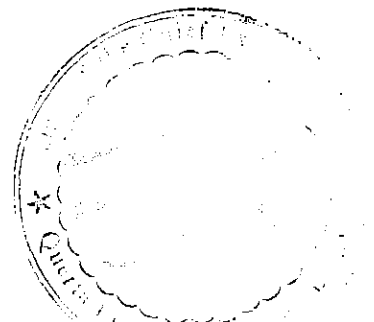
**TARIFF PETITION  
(2016 – 17)**

**DISTRIBUTION LICENCE  
No. 08 / DL / 2001**



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# QUETTA ELELCTRIC SUPPLY COMPANY LIMITED

Consolidated Petition for Fixation of Consumers End Tariff  
For the Year 2017-18

Before

The Honorable National Electric Power Regulatory Authority

## 1. PETITION SUMMARY

### 1.1 DETAILS OF THE PETITIONER:

#### I. NAME AND ADDRESS:

Quetta Electric Supply Company Limited.  
QESCO Headquarters, Zarghoon Road, Quetta.

Distribution License No. 08/DL/2001

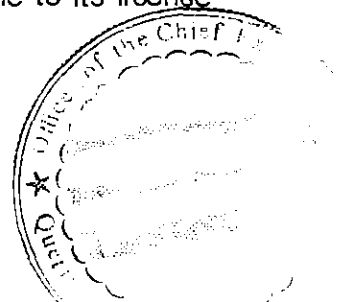
#### ii. REPRESENTATIVES OF QESCO:

|    |                      |                          |
|----|----------------------|--------------------------|
| a) | Rehmat Ullah Baloch, | Chief Executive Officer. |
| b) | Attiq-ur-Rehman      | Chief Engineer/OD        |
| c) | Asghar Ali Mengal,   | Finance Director.        |
| d) | Muhammad Khalid,     | Director Commercial.     |
| e) | Shafqat Ali,         | Addl: Manager GSO.       |
| f) | Yasir Faheem,        | Dy Manager Finance.      |

## 2. GROUNDS FOR PETITIONER'S INTEREST

Petitioner being a Power Distribution Company is a bonafide power distribution licensee. In order to perform its obligatory duties prescribed by the Authority (NEPRA) as per NEPRA Performance Standards (Distribution) Rules 2005, the petitioner needs adequate funding. There are three main sources of funding available with petitioner, (i) internal efficiency improvements, (ii) borrowings and (iii) adequate revenue through tariff. While the petitioner is already a highly motivated entity towards continuous internal efficiency improvements; yet such improvement measures require commensurate financial resources either through borrowings or adequate tariff. As per general principles of banking industry, international or local, the financial viability of borrowing organization is always taken as fundamental for lending decisions. In short, internal financial viability of a utility is the basic to embark upon and explore other resources of funding; which can only be ensured through adequate consumers end tariff.

QESCO, in its status as power distribution licensee, earnestly feels that the existing tariff does not fulfills its liquidity and financial viability requirements and therefore, is interested in adequate consumers-end tariff applicable to its license jurisdiction area.



### **3. GROUNDS AND FACTS FORMING BASIS OF THE PETITION:**

#### **3.1 FACTS**

- 1 Under the 1997 NEPRA Act, NEPRA is responsible for determining tariffs and other terms and conditions for the supply of electricity by the generation, transmission and distribution companies and to recommend these to the Federal Government, subject to the need to comply with guidelines, not inconsistent with the provisions of the NEPRA Act, laid down by the Federal Government. NEPRA is also responsible for determining the process and procedures for reviewing tariffs and recommending tariff adjustments.
- 2 This petition is being filed in Pursuant to the NEPRA tariff standards and procedure Rules, 1998 part-II section 16 sub-clause 6.

#### **3.2 GROUNDS AND BASIS**

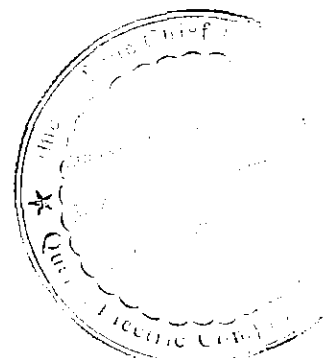
- 1 Establishment of end-user rates across consumer categories and potential risk for QESCO.
- 2 Adjustment of Distribution Margin in tariff to meet with operational expenses.
- 3 Adjustment of realistic Transmission and Distribution losses in the end user tariffs. Authority allowed 17.5% target losses which cannot be achieved because of low voltage profile, only one source of double circuit 220 KV transmission line, scattered and lengthy network and majority of the consumers are at tail end i.e far away from generation units, independent study of transmission and distribution losses is attached with summery of evidence.
- 4 Prior year adjustment in end user tariff.
- 5 Interest on loan allocated to QESCO,
- 6 To make consumers discipline and minimize cross subsidy.

### **4. Key Aims and Features of the Petition**

#### **4.1 Aims of the Petition**

This tariff petition sets out the tariff methodology, required revenues and timetable for rebalancing tariffs in QESCO's distribution area for the year tariff FY 2017-18. The aim of this petition is to obtain approval for the immediate implementation of cost reflective tariffs to yield QESCO's required revenues and rebalancing of tariffs so that the implementation of cost reflective tariffs will benefit consumers and QESCO as it will;

1. Provide signals for efficient usage of, and investment in, QESCO's distribution network.
2. Promote the financial sustainability of QESCO.



## 4.2 Features of the Petition

This petition proposes the following:

- 1 A transparent and predictable formula for setting and revising tariffs in QESCO's licensed jurisdiction area.
- 2 Sufficient average tariff enables QESCO to recover prudently incurred operating costs.
- 3 Incentives for QESCO to make operating efficiencies and reduce commercial losses.

## 5. Structure of the Petition

This petition has two distinct components. The first part deals with the tariff methodology. This is the formula that will be used to determine QESCO's distribution margin within control, proposed for the period. The second part covers the calculation of QESCO's required revenue during the revenue control period and also it explains the different components of required revenue including operating costs, investment costs and rate of return.

## 6. Tariff Review Formula and Process

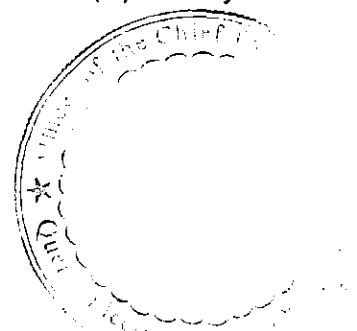
The tariff formula provides a transparent and predictable way of determining QESCO's distribution margin within the period of control. A formula is advantageous as it reduces uncertainty for the utility and for consumers. It also provides a simple way for NEPRA to incentivize the company to reduce losses and/or make operating efficiencies as required.

## 7. Tariff Methodology

### 7.1 QESCO's Margin

The formula calculates QESCO's distribution margin based on forecast unit sales, operating expenses, depreciation, investment and return on investment. Transmission costs are treated as pass-through. The formula determines revenues for the period. Revisions may be made to revenues within that period if actual inflation is different from forecast. The profits or losses that arise from changes in efficiency or demand would, however, be retained by QESCO for the duration of the revenue control period.

Under the proposed tariff-setting methodology, the average retail tariff would consist of (i) the Power Purchase Price (PPP), which would be passed through to the end users in the retail tariff, and (ii) the average distribution margin, which would be set, based on the formula-based methodology (iii) Interest on loan allocated to QESCO (iv) Prior year adjustment.



### 7.1.1 Power Purchase Price (PPP)

QESCO will pay a Power Purchase Price (in Rs/kWh) for the electricity, it procures from CPPA, which would include the generation and transmission charges (regulated by NEPRA and distributed by QESCO). This Power Purchase Price, adjusted for QESCO's distribution losses, would then be simply added to QESCO's overall distribution margin to work out the retail tariffs. Thus, the cost of the purchased electricity would be "passed through" to consumers through the retail tariff, *without affecting QESCO's distribution margin*.

While passing through the PPP, it is recognized that all distribution companies experience some level of distribution losses, defined as the percentage of the difference between the units received by the company and the units invoiced to the consumers. The PPP should thus be adjusted such that QESCO would be compensated for losses, without hindering the incentive to eliminate the total losses.

$$PPP = \frac{\text{Unadjusted PPP}}{1 - L_t}$$

Where;

- 4 Unadjusted PPP is the cost of electricity supply charged by CPPA at any given time;
- 5  $L_t$  is the target losses at year t, defined as a percentage of purchased units, in accordance with a schedule established for the control period.

Based on the above formula, the compensation for distribution losses would be automatically adjusted for any changes in the power purchase cost. The schedule of target losses, however, would be maintained throughout the control period, regardless of the actual distribution losses incurred by QESCO. Thus, if QESCO were not able to meet the target loss reduction, it would be penalized by not being able to recover the cost of extra units lost from the retail tariffs. If, on the other hand, QESCO's actual loss reduction outperformed the target level, it would be able to gain extra revenue from the loss adjustments to the PPP.

### 7.1.2 Distribution Margin Formula

The average distribution margin for the year 2017-18 would be set in accordance with QESCO's expected revenue requirements, based on the following formula:

$$\text{Avg. Margin}_t = \frac{\text{O\&M}_t + \text{Depreciation} + \text{RORB} - \text{Other Income}}{\text{Total Unit Sales}}$$

Where:

- 2  $\text{O\&M}_t$  is the expected operating and maintenance cost per kWh (for year t), which includes the estimated cost of technical service and repair, necessary materials for operation, salary, mandatory social insurance payments, administration, management and other operating costs related to QESCO's distribution and supply business. The O&M component would be established on the basis of forecast demand and inflation.



Depreciation: The depreciation (for year t) will be calculated based on; (i) the value of assets existing, set at a fixed amount (Old Asset Base); plus (ii) new assets invested by QESCO.

Total Unit Sales: A schedule of the total unit sales (in kWh) of QESCO across all consumer categories is forecast for the period 2017-18. This forecast will be used to determine the average distribution margin per unit (Rs/kWh) needed to cover the revenue requirement.

### **7.1.3 Interest charged on loan**

A company with the name Power Holding (Pvt) limited (PHPL) has been established by the Ministry of Water and Power (GOP), who borrowed Rs. 136.454 billion to pay-off the liabilities of CPPA on behalf of distribution companies. Out of Rs. 136 billion, Rs. 21 billion has been allocated to QESCO. Term of interest is KIBOR plus 1 and in case of default KIBOR plus 1. Interest charges for FY 2017-18 have been submitted for approval. As QESCO is facing severe financial crunch and have no other source except to recover through tariff, for debt services. So it is submitted that aforementioned interest charges may please be allowed in tariff.

### **7.1.4 Prior Year Adjustment**

Prior year adjustment for the period is calculated on the basis of loss incurred on account of non issuance of tariff notification for determination of 2015-16 & 2016-17 and sales mix.

### **7.1.5 Consumers-end Tariff-Setting**

During the period of the price control, QESCO's tariffs will be rebalanced so that QESCO's total margin is recovered from consumers in accordance with the costs of serving different categories of consumers.

## **8 CALCULATING QESCO'S REVENUE REQUIREMENT**

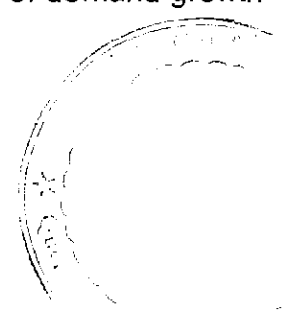
### **8.1 Trends in Consumption**

Form 27 provides information about demand in the QESCO's service area.

### **8.2 QESCO'S Revenue Requirement**

Based on the tariff methodology described in the previous section, the average tariffs for the period 2017 –18 have been calculated using the following parameters:

1. Total Unit Sales: Starting with unit sales of M kWh as projected increased by the annual demand growth and power availability. The annual rate of demand growth has been set at 5% for different consumer categories.



2. Target Distribution & Transmission Losses: The allowed levels of losses are set at 22.5% for the FY 2017-18.
3. Power Purchase Price is weighted average cost of purchases from CPPA per unit for presentation purposes. Power Purchase Price Rs. 9.00 / kWh for the year 2017-18 are weighted average cost of purchases from CPPA taking into account 5% impact of inflation.
4. Purchase Costs: The cost of electricity purchased by QESCO has been calculated as the PPP (unadjusted for distribution losses) times the units of electricity purchased. This is also the equivalent of the units of electricity sold times the PPP adjusted for distribution losses (PPP divided by 1 minus the percentage of allowed losses).
5. O&M<sub>t</sub>: Based on inflation adjustments to QESCO's operating expenses from the latest available data, the O&M per unit has been projected at around Rs 0.55 per kWh for the year 2017-18.
6. ROR: Considering recent inflation / price hike; ROR is calculated at 12.28%.
7. New Investments: New investments will be made as per the Investment Plan provided in Form 21 & 21 A.
8. Depreciation: The depreciation has been calculated on the basis of present depreciation rates of different assets categories and relevant assets value.
9. Interest on loan: for power purchase has been calculated @ KIBOR plus 1.
10. Prior year adjustment: The prior year adjustment has been calculated by dividing loss due to non issuance of tariff notification for 2015-16 & 2016-17 by total units to be sold.
11. Distribution Cost: The sum of rate of return on profit rate base, O&M, depreciation, and RORB less other income result in QESCO's distribution cost. Dividing this by the total units sold yields the average distribution margin (per kWh).
12. Revenue requirement for FY-2017-18 is as under.

(Rs. In Mill)

|                                  |               |
|----------------------------------|---------------|
| <b>Power purchase cost</b>       | <b>98,917</b> |
| O&M                              | 4,659         |
| Depreciation                     | 2,855         |
| RORB                             | 4,967         |
| <b>Gross Distribution Margin</b> | <b>12,481</b> |

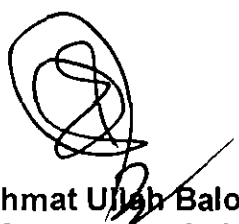
|                                |       |                |
|--------------------------------|-------|----------------|
| Less: Other Income             | (931) |                |
| <b>Net Distribution Margin</b> |       | <b>11,550</b>  |
| Interest on loan               |       | 3,135          |
| Prior Year Adjustment          |       | 4,464          |
| <b>Revenue Requirement</b>     |       | <b>118,066</b> |

Projected units sale is 8,521 Mill for the year 2017-18. Required DM and tariff is Rs. 1.36 /kWh and Rs. 13.86/kWh respectively.

**9. PRAY**

We shall be grateful if the Authority shall give due consideration to our petition to allow the following:

- 1 The tariff may please be adjusted as per proposed schedule of Electricity Tariff (Form 27).
- 2 Prior year adjustment may allow due to non issuance of notification for tariff determination for 2015-16 & 2016-17.
- 3 Distribution margin of Rs.1.36/kWh may be allowed in tariff.
- 4 T&D losses may be increased from 17.50% to 22.50%
- 5 An amount of Rs. 118,066 Million in aggregate, which may be passed on by way off Rs. 13.86 per unit for the year 2017-18.



**Rehmat Ullah Baloch**  
Chief Executive Officer

## RELIEF OR DETERMINATION SOUGHT

|    |                                                   | 2017-18 | Justification                                                                                                              |
|----|---------------------------------------------------|---------|----------------------------------------------------------------------------------------------------------------------------|
| 1  | Total units Sale (Million)                        | 8,521   | Units sale calculated by considering country wide generation plan, 6% quota reserve for QESCO and expansion plan of QESCO. |
|    | Allowed Losses                                    | 22.50%  | NEPRA Allowed Line Losses 17.5% which cannot be achieved detail is given in Para 2 of 1.1.3A                               |
|    | PPP (Rs/kwh-unadjusted)                           | 9.00    | Actual PPP was 8.57 with 5% impact of inflation projected avg PPP work out as 9.00/kWh for 2017-18.                        |
|    | PPP (Rs/kwh-adjusted for losses)                  | 11.61   | Adjusted to losses                                                                                                         |
| 2  | Operating Fixed Assets in Operation (Million Rs.) | 81,355  | Actual                                                                                                                     |
| 3  | Transferred during the year (Million Rs.)         | 7,523   | Taking into account as per historical trend of conversion of WIP into fixed assets                                         |
| 4  | Closing Fixed Assets(2+3) (Million Rs.)           | 88,878  | Projected                                                                                                                  |
| 5  | Less Cumulative Depreciation (Million Rs.)        | 21,072  | Projected                                                                                                                  |
|    | Less Revaluation reserve (Million Rs.)            | 31,029  |                                                                                                                            |
| 6  | Net Fixed Assets(4-5) (Million Rs.)               | 36,777  | Projected                                                                                                                  |
| 7  | Closing Work in Progress (Million Rs.)            | 20,669  | WIP may allowed in tariff due to heavy investment involved                                                                 |
| 9  | Total Assets (Million Rs.)                        | 57,446  | Projected                                                                                                                  |
| 10 | Less Deferred Credit (Million Rs.)                | 12,148  | Projected                                                                                                                  |
| 11 | Regulatory Rate Base (Million Rs.)                | 45,298  | Projected                                                                                                                  |
| 12 | Avg Regulatory Rate Base (Million Rs.)            | 40,453  | Projected                                                                                                                  |
|    | <b>Distribution Cost</b>                          |         |                                                                                                                            |
| 13 | RORB                                              | 12.28%  | Calculated on the base of WACC.                                                                                            |
| 14 | RORB (Million Rs.)                                | 4,968   | Estimated                                                                                                                  |
| 15 | Depreciation (Million Rs.)                        | 2,855   | Projected                                                                                                                  |

Projections are made by considering increase in salaries and pension announced in federal budget 2017-18, inflation of fuel prices and other establishment & maintenance expenses. Basis of projection attached with summary of evidence.

16 O & M (Million Rs.) 4,659

17 Other Income (931)

excluding late payment surcharge

19 Distribution Margin 11,550

20 PPP (Rs/Kwh) 11.61

Adjusted to losses

21 Distribution Margin/Kwh 1.36

desired margin for 2016-17

22 Interest on loan 0.37

22 billion out of 136 billion has been prorated taken by power holding company to pay off liability against power purchase. Mark up KIBOR plus 1% and in case of default KIBOR plus 2%

23 Avg Tariff rate 13.33

before prior year adjustment

24 Prior year adjustment Rs/kWh 0.52

Prior year adjustment. Calculation is attached with summary of evidence.

25 Distribution Margin/Sales Tariff 9.78%

## Summary of Evidence

1. Final report of T&D Losses.
2. Country wide Generation plan.
3. Calculation for Prior year adjustment.
4. Calculation for O&M Cost and other income.
5. Calculation for RORB.



## POWER PLANNERS INTERNATIONAL

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Website: [www.powerplannersint.com](http://www.powerplannersint.com)

QESCO/LOSSES/764  
Dated: 22-01-2016

Chief Engineer/ Technical Director  
QESCO, Zargoori Road  
Quetta.  
Ph: 081-9202292

**Sub: - Final Report of T&D Losses of QESCO Network.**

Dear Sir;

We submit herewith Final Report of Distribution Losses of QESCO in duplicate after incorporating your comments sent vide memo No. CEO/QESCO/CE Planning 41434-36 dated 14-10-2015. Soft copy is also being E-Mailed.  
As regards T&T losses the same have been sent vide this office memo No. 724 Dated 29-09-2015 and agreed by QESCO may be considered as Final Report.

We welcome your queries/Comments thereof.

Best Regards,

*Hassan Jafar*  
(Hassan Jafar Zaidi)  
Chief Executive Officer  
Power Planners International

*may please see*  
*25/1/16*

*CRP:*  
*Mr. Anwar*  
*Mr. Jafar*

*Dr. Farooq an*  
*for final report*

Miscellaneous Expenses

17.85

9.33

18.66

19.59

20.57

5.00%

On the basis of CPI 5%

Total Expenses

4,221.95

592.66

3,837.77

4,248.85

4,658.93

10.7%

## 8 Other Income

Description

Actual

Actual

Provisional

Projected

%age  
inc/(dec)

2013 - 14

12 - 2015

2015 - 16

2016 - 17

2017-18

Surcharge on late payments

2,363.92

1,610.03

-

0

0

Profit on bank deposits

96.41

11.03

22.07

96.41

101.23

Sale of scrap

28.98

1.79

3.59

31.87

33.47

Miscellaneous

629.69

131.71

661.18

215.07

225.82

Amortization

Total

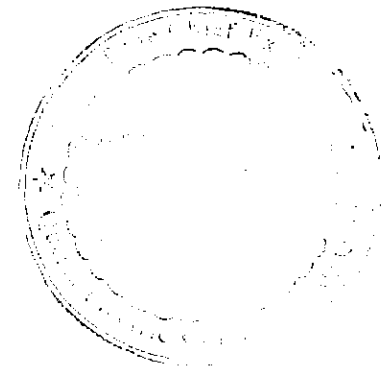
3,119.00

1,754.56

686.83

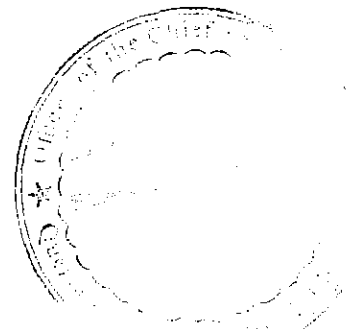
343.35

360.52



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## FORM - 1

QESCO

## Company Statistics

|                            | Period 30.6.2017<br>Actual | Period 30.06.2018<br>Projected |
|----------------------------|----------------------------|--------------------------------|
| Peak demand                | 1,839                      | 2,127                          |
| Number of Consumers        | 588,688                    | 601,154                        |
| Area                       | 43% of Pakistan            | 43% of Pakistan                |
| Circles                    | 6.00                       | 6.00                           |
| Divisions                  | 13.00                      | 13.00                          |
| Sub Divisions              | 57.00                      | 60.00                          |
| Length of Feeders          | 35,363.00                  | 35,863.00                      |
| Average Length of Feeders  | 55.00                      | 51.00                          |
| Maximum Length of Feeder   | 160.00                     | 140.00                         |
| Minimum Length of Feeder   | 7.00                       | 6.00                           |
| Target for new connections |                            |                                |

|                                                    |           |           |
|----------------------------------------------------|-----------|-----------|
| Length of High Voltage Transmission lines (132 kV) | 5,046.00  | 5,447.00  |
| Length of STG lines (66 and 11 kV)                 | 35,865.00 | 35,965.00 |
| Length of Low Voltage Distribution lines (400 V)   | 15,159.00 | 15,209.00 |

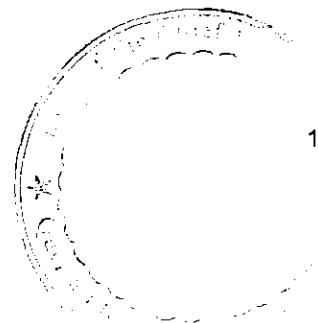
|                                               |           |           |
|-----------------------------------------------|-----------|-----------|
| Number of HV transformers                     |           |           |
| Number of <b>burned down</b> HV transformers  |           |           |
| Number of STG transformers                    | 144.00    | 161.00    |
| Number of <b>burned down</b> STG transformers | -         |           |
| Number of LV transformers                     | 55,363.00 | 55,863.00 |
| Number of <b>burned down</b> LV transformers  | -         |           |

|  | Strength            |                         | Cost                |                         |
|--|---------------------|-------------------------|---------------------|-------------------------|
|  | 30.6.2017<br>Actual | 30.06.2018<br>Projected | 30.6.2017<br>Actual | 30.06.2018<br>Projected |

## Number of Employees

A

|              |             |             |             |             |
|--------------|-------------|-------------|-------------|-------------|
| Officers     |             |             |             |             |
| Staff        |             |             |             |             |
| <b>Total</b> | <b>6521</b> | <b>6751</b> | <b>2977</b> | <b>3268</b> |



## FORM - 2

## QESCO

## Profit &amp; Loss Statement

|                              |          | 2015-16       | 2015-16         | 2016-17       | 2017-18        |
|------------------------------|----------|---------------|-----------------|---------------|----------------|
|                              |          | Determined    | Estimated       | Projected     | Projected      |
| <b>Power Balances</b>        |          |               |                 |               |                |
| Units Received               | [MkWh]   | 5,125         | 5,547           | 6,844         | 10,995         |
| Units Lost                   | [MkWh]   | 763           | 1,327           | 1,554         | 2,474          |
| Units Lost                   | [%age]   | 17.50%        | 23.92%          | 0             | 22.50%         |
| Units Sold                   | [MkWh]   | <b>4,362</b>  | <b>4,220</b>    | <b>5,290</b>  | <b>8,521</b>   |
| <b>Revenue</b>               |          |               |                 |               |                |
| Sales Revenue                | [Mln Rs] | 61,200        | 48,804          | 58,365        | 93,620         |
| Subsidy                      | [Mln Rs] | -             | 13,383          | 16,004        | 24,447         |
| Fuel Price Adjustment        | [Mln Rs] | -             | -               | -             | -              |
| <b>Total Sales Revenue</b>   | [Mln Rs] | <b>61,200</b> | <b>62,187</b>   | <b>74,369</b> | <b>118,066</b> |
| Rental & Service Income      | [Mln Rs] | -             | -               | -             | -              |
| Amortization of Def Credits  | [Mln Rs] | -             | 403             | 477           | 571            |
| Other Income                 | [Mln Rs] | 1,267         | 1,945           | 343           | 361            |
| <b>Total Revenue</b>         | [Mln Rs] | <b>62,467</b> | <b>64,535</b>   | <b>75,189</b> | <b>118,998</b> |
| <b>Operating Cost</b>        |          |               |                 |               |                |
| Power Purchase Cost          | [Mln Rs] | 47,289        | 48,804          | 58,636        | 98,917         |
| Own Generation               |          | -             | -               | -             | -              |
| O&M Expenses                 | [Mln Rs] | 4,379         | 4,831           | 4,249         | 4,659          |
| Agriculture Subsidy          |          | -             | -               | -             | -              |
| Depreciation                 | [Mln Rs] | 916           | 2,366           | 2,584         | 2,855          |
| Amortization                 | [Mln Rs] | -             | -               | -             | -              |
| Provision for Bad Debt       | [Mln Rs] | -             | 16,750          | -             | -              |
| <b>Total Operating Cost</b>  | [Mln Rs] | <b>52,584</b> | <b>72,752</b>   | <b>65,469</b> | <b>106,431</b> |
| <b>EBIT</b>                  | [Mln Rs] | <b>9,883</b>  | <b>(8,217)</b>  | <b>9,720</b>  | <b>12,566</b>  |
| Financial Charges            | [Mln Rs] | -             | 3,230           | 3,135         | 3,135          |
| EBT                          | [Mln Rs] | <b>9,883</b>  | <b>(11,447)</b> | <b>6,585</b>  | <b>9,431</b>   |
| Tax                          | [Mln Rs] | -             | -               | 2,305         | 1,739          |
| <b>EAT</b>                   | [Mln Rs] | <b>9,883</b>  | <b>(11,447)</b> | <b>4,280</b>  | <b>7,693</b>   |
| WPPF                         | [Mln Rs] | -             | -               | -             | -              |
| <b>Profit for the period</b> | [Mln Rs] | <b>9,883</b>  | <b>(11,447)</b> | <b>4,280</b>  | <b>7,693</b>   |

## FORM - 3

## QESCO

## Profit &amp; Loss Statement 2015-16

|                             |          | Month 1 | Month 2 | Month 3 | 1st Qtr | Month 4 | Month 5 | Month 6 | 2nd Qtr | Month 7 | Month 8 | Month 9 | 3rd Qtr | Month 10 | Month 11 | Month 12 | 4th Qtr | Total    |
|-----------------------------|----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|----------|---------|----------|
|                             |          | Actual  | Actual  | Actual  | Actual  | Actual  | Actual  | Actual  | Actual  | Actual  | Actual  | Actual  | Actual  | Actual   | Actual   | Actual   | Actual  | Actual   |
| <b>Power Balances</b>       |          |         |         |         |         |         |         |         |         |         |         |         |         |          |          |          |         |          |
| Units Received              | [MkWh]   | 491     | 494     | 419     | 1,443   | 433     | 416     | 440     | 1,289   | 446     | 437     | 418     | 1,301   | 467      | 525      | 522      | 1,514   | 5,547    |
| Units Lost                  | [MkWh]   | 133     | 120     | 106     | 359     | 92      | 88      | 101     | 261     | 99      | 97      | 101     | 297     | 117      | 139      | 133      | 389     | 1,327    |
| Units Lost                  | [%age]   | 27.06%  | 24.31%  | 23.11%  | 24.69%  | 21.27%  | 21.11%  | 23.04%  | 21.62%  | 22.27%  | 22.18%  | 24.21%  | 22.66%  | 25.14%   | 26.52%   | 25.41%   | 25.71%  | 23.92%   |
| Units Sold                  | [MkWh]   | 358     | 374     | 312     | 1,084   | 341     | 328     | 339     | 1,028   | 346     | 340     | 317     | 1,004   | 350      | 385      | 389      | 1,124   | 4,220    |
| <b>Revenue</b>              |          |         |         |         |         |         |         |         |         |         |         |         |         |          |          |          |         |          |
| Sales Revenue               | [Min Rs] | 4,190   | 4,426   | 4,114   | 12,742  | 3,676   | 3,804   | 3,960   | 11,439  | 4,057   | 3,917   | 3,611   | 11,586  | 4,013    | 4,507    | 4,517    | 13,037  | 48,804   |
| Subsidy                     | [Min Rs] | 1,112   | 1,183   | 1,113   | 3,407   | 1,092   | 1,052   | 1,078   | 3,221   | 1,100   | 1,084   | 1,012   | 3,196   | 1,116    | 1,224    | 1,219    | 3,559   | 13,383   |
| Fuel Price Adjustment       | [Min Rs] | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -        | -        | -        | -       | -        |
| Total Sales Revenue         | [Min Rs] | 5,291   | 5,611   | 5,227   | 16,149  | 4,967   | 4,856   | 5,037   | 14,661  | 5,157   | 5,002   | 4,624   | 14,782  | 5,129    | 5,731    | 5,736    | 16,596  | 62,187   |
| Rental & Service Income     | [Min Rs] | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -        | -        | -        | -       | -        |
| Amortization of Def Credits | [Min Rs] | 34      | 34      | 34      | 101     | 34      | 34      | 34      | 101     | 34      | 34      | 34      | 101     | 34       | 34       | 34       | 101     | 403      |
| Other Income                | [Min Rs] | 162     | 162     | 162     | 486     | 162     | 182     | 182     | 486     | 162     | 162     | 162     | 486     | 182      | 162      | 162      | 486     | 1,945    |
| Total Revenue               | [Min Rs] | 5,487   | 5,906   | 5,423   | 16,736  | 5,163   | 4,652   | 5,233   | 15,249  | 5,352   | 5,197   | 4,819   | 15,369  | 5,324    | 5,927    | 5,931    | 17,163  | 64,535   |
| <b>Operating Cost</b>       |          |         |         |         |         |         |         |         |         |         |         |         |         |          |          |          |         |          |
| Power Purchase Cost         | [Min Rs] | 4,190   | 4,426   | 4,114   | 12,742  | 3,676   | 3,804   | 3,980   | 11,439  | 4,057   | 3,917   | 3,611   | 11,586  | 4,013    | 4,507    | 4,517    | 13,037  | 48,804   |
| Own Generation              | [Min Rs] | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -        | -        | -        | -       | -        |
| O&M Expenses                | [Min Rs] | 403     | 403     | 403     | 1,208   | 403     | 403     | 403     | 1,208   | 403     | 403     | 403     | 1,208   | 403      | 403      | 403      | 1,208   | 4,931    |
| Agriculture Subsidy         | [Min Rs] | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -        | -        | -        | -       | -        |
| Depreciation                | [Min Rs] | 197     | 197     | 197     | 592     | 197     | 197     | 197     | 592     | 197     | 197     | 197     | 592     | 197      | 197      | 197      | 592     | 2,366    |
| Amortization                | [Min Rs] | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -        | -        | -        | -       | -        |
| Provision for Bad Debt      | [Min Rs] | 1,396   | 1,396   | 1,396   | 4,188   | 1,396   | 1,396   | 1,396   | 4,188   | 1,396   | 1,396   | 1,396   | 4,188   | 1,396    | 1,396    | 1,396    | 4,188   | 16,750   |
| Total Operating Cost        | [Min Rs] | 6,175   | 6,424   | 6,110   | 18,729  | 5,871   | 5,600   | 5,955   | 17,429  | 6,053   | 5,913   | 5,607   | 17,573  | 6,008    | 6,503    | 6,513    | 19,024  | 72,752   |
| EBIT                        | [Min Rs] | (688)   | (617)   | (687)   | (1,993) | (708)   | (748)   | (722)   | (2,179) | (700)   | (716)   | (797)   | (2,204) | (684)    | (578)    | (591)    | (1,841) | (8,217)  |
| Financial Charges           | [Min Rs] | 269     | 269     | 269     | 808     | 269     | 269     | 269     | 808     | 269     | 269     | 269     | 808     | 269      | 269      | 269      | 808     | 3,239    |
| EBT                         | [Min Rs] | (958)   | (886)   | (956)   | (2,801) | (977)   | (1,017) | (992)   | (2,986) | (970)   | (985)   | (1,057) | (3,011) | (953)    | (845)    | (850)    | (2,649) | (11,447) |
| Tax                         | [Min Rs] | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -        | -        | -        | -       | -        |
| EAT                         | [Min Rs] | (958)   | (886)   | (956)   | (2,801) | (977)   | (1,017) | (992)   | (2,986) | (970)   | (985)   | (1,057) | (3,011) | (953)    | (845)    | (850)    | (2,649) | (11,447) |
| WPPF                        | [Min Rs] | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -        | -        | -        | -       | -        |
| Profit for the period       | [Min Rs] | (958)   | (886)   | (956)   | (2,801) | (977)   | (1,017) | (992)   | (2,986) | (970)   | (985)   | (1,057) | (3,011) | (953)    | (845)    | (850)    | (2,649) | (11,447) |

**QESCO**

**Profit & Loss Statement 2016-17**

|                             |          | Month 1 | Month 2 | Month 3 | 1st Qtr's<br>Total | Month 4 | Month 5 | Month 6 | 2nd Qtr's<br>Total | Month 7 | Month 8 | Month 9 | 3rd Qtr's<br>Total | Month 10 | Month 11 | Month 12 | 4th Qtr's<br>Total | Total  |
|-----------------------------|----------|---------|---------|---------|--------------------|---------|---------|---------|--------------------|---------|---------|---------|--------------------|----------|----------|----------|--------------------|--------|
| Power Balances              |          |         |         |         |                    |         |         |         |                    |         |         |         |                    |          |          |          |                    |        |
| Units Received              | (MkWh)   | 605     | 609     | 516     | 1,780              | 534     | 513     | 543     | 1,591              | 550     | 540     | 516     | 1,605              | 577      | 647      | 644      | 1,867              | 6,844  |
| Units Lost                  | (MkWh)   | 137     | 138     | 128     | 404                | 121     | 117     | 123     | 361                | 125     | 123     | 117     | 364                | 131      | 147      | 146      | 424                | 1,554  |
| Units Lost                  | (%age)   | 22.70%  | 22.70%  | 22.70%  | 22.70%             | 22.70%  | 22.70%  | 22.70%  | 22.70%             | 22.70%  | 22.70%  | 22.70%  | 22.70%             | 22.70%   | 22.70%   | 22.70%   | 22.70%             | 22.70% |
| Units Sold                  | (MkWh)   | 468     | 471     | 417     | 1,376              | 413     | 397     | 420     | 1,230              | 425     | 417     | 398     | 1,241              | 446      | 500      | 498      | 1,444              | 5,290  |
| Revenue                     |          |         |         |         |                    |         |         |         |                    |         |         |         |                    |          |          |          |                    |        |
| Sales Revenue               | (Min Rs) | 5,196   | 5,224   | 4,845   | 15,265             | 4,529   | 4,318   | 4,641   | 13,487             | 4,702   | 4,594   | 4,375   | 13,871             | 4,902    | 5,531    | 5,509    | 15,941             | 58,365 |
| Subsidy                     | (Min Rs) | 1,382   | 1,395   | 1,314   | 4,081              | 1,276   | 1,260   | 1,263   | 3,799              | 1,274   | 1,271   | 1,227   | 3,772              | 1,363    | 1,502    | 1,486    | 4,351              | 16,004 |
| Fuel Price Adjustment       | (Min Rs) | -       | -       | -       | -                  | -       | -       | -       | -                  | -       | -       | -       | -                  | -        | -        | -        | -                  | -      |
| Total Sales Revenue         | (Min Rs) | 6,578   | 6,619   | 6,149   | 19,346             | 5,804   | 5,578   | 5,904   | 17,286             | 5,876   | 5,865   | 5,602   | 17,443             | 6,265    | 7,033    | 6,995    | 20,293             | 74,369 |
| Rental & Service Income     | (Min Rs) | -       | -       | -       | -                  | -       | -       | -       | -                  | -       | -       | -       | -                  | -        | -        | -        | -                  | -      |
| Amortization of Def Credits | (Min Rs) | 40      | 40      | 40      | 119                | 40      | 40      | 40      | 119                | 40      | 40      | 40      | 119                | 40       | 40       | 40       | 119                | 477    |
| Other Income                | (Min Rs) | 29      | 29      | 29      | 86                 | 29      | 29      | 29      | 86                 | 29      | 29      | 29      | 88                 | 29       | 29       | 29       | 88                 | 343    |
| Total Revenue               | (Min Rs) | 6,646   | 6,688   | 6,217   | 19,552             | 5,873   | 5,846   | 5,972   | 17,491             | 6,045   | 5,934   | 5,670   | 17,648             | 6,334    | 7,101    | 7,063    | 20,498             | 75,189 |
| Operating Cost              |          |         |         |         |                    |         |         |         |                    |         |         |         |                    |          |          |          |                    |        |
| Power Purchase Cost         | (Min Rs) | 5,187   | 5,219   | 4,848   | 15,254             | 4,577   | 4,398   | 4,655   | 13,629             | 4,712   | 4,624   | 4,417   | 13,753             | 4,940    | 5,545    | 5,515    | 16,000             | 58,636 |
| Own Generation              | (Min Rs) | -       | -       | -       | -                  | -       | -       | -       | -                  | -       | -       | -       | -                  | -        | -        | -        | -                  | -      |
| O&M Expenses                | (Min Rs) | 354     | 354     | 314     | 1,062              | 354     | 354     | 354     | 1,062              | 354     | 354     | 354     | 1,062              | 354      | 354      | 354      | 1,062              | 4,249  |
| Agriculture Subsidy         | (Min Rs) | -       | -       | -       | -                  | -       | -       | -       | -                  | -       | -       | -       | -                  | -        | -        | -        | -                  | -      |
| Depreciation                | (Min Rs) | 215     | 215     | 215     | 646                | 215     | 215     | 215     | 646                | 215     | 215     | 215     | 646                | 215      | 215      | 215      | 646                | 2,584  |
| Amortization                | (Min Rs) | -       | -       | -       | -                  | -       | -       | -       | -                  | -       | -       | -       | -                  | -        | -        | -        | -                  | -      |
| Provision for Bad Debt      | (Min Rs) | -       | -       | -       | -                  | -       | -       | -       | -                  | -       | -       | -       | -                  | -        | -        | -        | -                  | -      |
| Total Operating Cost        | (Min Rs) | 5,756   | 5,789   | 5,418   | 16,962             | 5,146   | 4,967   | 5,224   | 15,337             | 5,281   | 5,184   | 4,986   | 15,461             | 5,509    | 6,114    | 6,085    | 17,708             | 65,469 |
| EBIT                        |          |         |         |         |                    |         |         |         |                    |         |         |         |                    |          |          |          |                    |        |
| EBIT                        | (Min Rs) | 891     | 899     | 800     | 2,590              | 727     | 679     | 748     | 2,154              | 763     | 740     | 684     | 2,187              | 824      | 987      | 979      | 2,790              | 9,720  |
| Financial Charges           | (Min Rs) | 261     | 261     | 261     | 784                | 261     | 261     | 261     | 784                | 261     | 261     | 261     | 784                | 261      | 261      | 261      | 784                | 3,135  |
| EBT                         | (Min Rs) | 629     | 638     | 538     | 1,806              | 466     | 418     | 487     | 1,370              | 502     | 478     | 423     | 1,403              | 563      | 725      | 717      | 2,008              | 6,585  |
| Tax                         | (Min Rs) | 220     | 223     | 188     | 632                | 163     | 146     | 170     | 479                | 176     | 167     | 148     | 491                | 197      | 254      | 251      | 702                | 2,305  |
| EAT                         | (Min Rs) | 409     | 415     | 358     | 1,174              | 303     | 272     | 316     | 890                | 326     | 311     | 275     | 912                | 366      | 472      | 466      | 1,304              | 4,280  |
| WPPF                        | (Min Rs) | -       | -       | -       | -                  | -       | -       | -       | -                  | -       | -       | -       | -                  | -        | -        | -        | -                  | -      |
| Profit for the period       | (Min Rs) | 408     | 415     | 350     | 1,174              | 303     | 272     | 316     | 890                | 326     | 311     | 275     | 912                | 366      | 472      | 466      | 1,304              | 4,280  |

FORM - 3

QESCO

## Profit &amp; Loss Statement 2017-18

|                             |          | Month 1 | Month 2 | Month 3 | 1st Qtr | Month 4 | Month 5 | Month 6 | 2nd Qtr | Month 7 | Month 8 | Month 9 | 3rd Qtr | Month 10 | Month 11 | Month 12 | 4th Qtr | Total   |
|-----------------------------|----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|----------|---------|---------|
|                             |          | Actual  | Actual  | Actual  | Actual  | Actual  | Actual  | Actual  | Actual  | Actual  | Actual  | Actual  | Actual  | Actual   | Actual   | Actual   | Actual  | Actual  |
| <b>Power Balances</b>       |          |         |         |         |         |         |         |         |         |         |         |         |         |          |          |          |         |         |
| Units Received              | [MkWh]   | 973     | 979     | 909     | 2,860   | 858     | 825     | 873     | 2,556   | 884     | 867     | 828     | 2,579   | 926      | 1,040    | 1,034    | 3,000   | 10,995  |
| Units Lost                  | [MkWh]   | 219     | 220     | 215     | 644     | 193     | 186     | 196     | 575     | 199     | 195     | 186     | 580     | 208      | 234      | 233      | 675     | 2,474   |
| Units Lost                  | [%age]   | 22.50%  | 22.50%  | 22.50%  | 22.50%  | 22.50%  | 22.50%  | 22.50%  | 22.50%  | 22.50%  | 22.50%  | 22.50%  | 22.50%  | 22.50%   | 22.50%   | 22.50%   | 22.50%  | 22.50%  |
| Units Sold                  | [MkWh]   | 754     | 758     | 715     | 2,217   | 665     | 639     | 676     | 1,981   | 685     | 672     | 642     | 1,999   | 718      | 806      | 801      | 2,325   | 8,521   |
| <b>Revenue</b>              |          |         |         |         |         |         |         |         |         |         |         |         |         |          |          |          |         |         |
| Sales Revenue               | [Min Rs] | 8,332   | 8,378   | 7,710   | 24,480  | 7,266   | 6,930   | 7,444   | 21,640  | 7,541   | 7,369   | 7,020   | 21,930  | 7,864    | 8,871    | 8,835    | 25,570  | 93,620  |
| Subsidy                     | [Min Rs] | 2,111   | 2,131   | 1,912   | 6,234   | 1,949   | 1,925   | 1,929   | 5,803   | 1,947   | 1,942   | 1,874   | 5,762   | 2,082    | 2,294    | 2,270    | 6,647   | 24,447  |
| Fuel Price Adjustment       | [Min Rs] | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -        | -        | -        | -       | -       |
| Total Sales Revenue         | [Min Rs] | 10,443  | 10,509  | 9,712   | 30,714  | 9,215   | 8,855   | 9,373   | 27,443  | 9,488   | 9,311   | 8,894   | 27,693  | 9,947    | 11,165   | 11,105   | 32,216  | 118,066 |
| Rental & Service Income     | [Min Rs] | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -        | -        | -        | -       | -       |
| Amortization of Def Credits | [Min Rs] | 48      | 48      | 48      | 143     | 48      | 48      | 48      | 143     | 48      | 48      | 48      | 143     | 48       | 48       | 48       | 143     | 571     |
| Other Income                | [Min Rs] | 30      | 30      | 30      | 90      | 30      | 30      | 30      | 90      | 30      | 30      | 30      | 90      | 30       | 30       | 30       | 90      | 381     |
| Total Revenue               | [Min Rs] | 10,521  | 10,587  | 9,819   | 30,947  | 9,293   | 8,933   | 9,450   | 27,676  | 9,565   | 9,389   | 8,971   | 27,925  | 10,824   | 11,243   | 11,183   | 32,449  | 118,998 |
| <b>Operating Cost</b>       |          |         |         |         |         |         |         |         |         |         |         |         |         |          |          |          |         |         |
| Power Purchase Cost         | [Min Rs] | 8,749   | 8,805   | 8,119   | 25,733  | 7,721   | 7,419   | 7,853   | 22,992  | 7,949   | 7,801   | 7,451   | 23,201  | 8,333    | 9,354    | 9,304    | 26,991  | 98,917  |
| Own Generation              | [Min Rs] | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -        | -        | -        | -       | -       |
| O&M Expenses                | [Min Rs] | 388     | 388     | 318     | 1,165   | 388     | 388     | 388     | 1,165   | 388     | 388     | 388     | 1,165   | 388      | 388      | 388      | 1,185   | 4,659   |
| Agriculture Subsidy         | [Min Rs] | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -        | -        | -        | -       | -       |
| Depreciation                | [Min Rs] | 238     | 238     | 218     | 714     | 238     | 238     | 238     | 714     | 238     | 238     | 238     | 714     | 238      | 238      | 238      | 714     | 2,855   |
| Amortization                | [Min Rs] | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -        | -        | -        | -       | -       |
| Provision for Bad Debt      | [Min Rs] | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -        | -        | -        | -       | -       |
| Total Operating Cost        | [Min Rs] | 9,375   | 9,431   | 8,815   | 27,611  | 8,347   | 8,045   | 8,479   | 24,871  | 8,575   | 8,427   | 8,077   | 25,088  | 8,968    | 9,980    | 9,930    | 28,870  | 186,431 |
| EBIT                        | [Min Rs] | 1,145   | 1,155   | 1,015   | 3,336   | 946     | 888     | 972     | 2,805   | 990     | 962     | 894     | 2,846   | 1,065    | 1,262    | 1,253    | 3,579   | 12,566  |
| Financial Charges           | [Min Rs] | 281     | 261     | 261     | 784     | 261     | 261     | 281     | 784     | 261     | 261     | 261     | 784     | 261      | 261      | 261      | 784     | 3,135   |
| EBT                         | [Min Rs] | 864     | 895     | 753     | 2,552   | 685     | 626     | 710     | 2,022   | 729     | 700     | 633     | 2,062   | 803      | 1,001    | 991      | 2,796   | 9,431   |
| Tax                         | [Min Rs] | 171     | 174     | 142     | 487     | 118     | 102     | 125     | 344     | 130     | 122     | 104     | 355     | 150      | 203      | 200      | 552     | 1,739   |
| EAT                         | [Min Rs] | 713     | 721     | 612     | 2,065   | 567     | 524     | 586     | 1,677   | 599     | 578     | 529     | 1,707   | 654      | 798      | 791      | 2,244   | 7,693   |
| WPPF                        | [Min Rs] | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -        | -        | -        | -       | -       |
| Profit for the period       | [Min Rs] | 713     | 721     | 612     | 2,065   | 567     | 524     | 586     | 1,677   | 599     | 578     | 529     | 1,707   | 654      | 798      | 791      | 2,244   | 7,693   |

## FORM - 4

## Balance Sheet (in million Rupees)

| Description                                 | Previous<br>FY<br>as on 30-6-15 | Current<br>FY<br>as on 30-6-16 | Projected<br>FY<br>as on 30-06-17 | Projected<br>FY<br>as on 30-06-18 |
|---------------------------------------------|---------------------------------|--------------------------------|-----------------------------------|-----------------------------------|
| <b>Intangible Fixed Assets</b>              |                                 |                                |                                   |                                   |
| Net Fixed Assets in Operations              | 57,714                          | 60,300                         | 63,138                            | 67,806                            |
| <b>Total Net Fixed Assets in Operations</b> | <b>57,714</b>                   | <b>60,300</b>                  | <b>63,138</b>                     | <b>67,806</b>                     |
| <b>Capital Work in Progress</b>             | <b>12,116</b>                   | <b>13,727</b>                  | <b>14,615</b>                     | <b>20,669</b>                     |
| Long Term Loans to Employees                | 48                              | 49                             | 50                                | 51                                |
| Deferred Cost & Long Term Deposits          | 1 22                            | 1.26                           | 1 30                              | 1 34                              |
|                                             | 12,165                          | 13,777                         | 14,666                            | 20,721                            |
| <b>Current Assets</b>                       |                                 |                                |                                   |                                   |
| Stores & Spares                             | 3,382                           | 2,059                          | 2,192                             | 3,100                             |
| Trade Debts                                 | 76,916                          | 80,915                         | 80,858                            | 90,420                            |
| Advances, Prepayments, Other Receivables    | 29,414                          | 29,708                         | 30,005                            | 30,305                            |
| Tariff Subsidy (Receivable from GoP)        | 4,625                           | 3,559                          | 4,351                             | 6,647                             |
| Receivable from Associated Companies        | 4,857                           | 4,906                          | 4,955                             | 5,004                             |
| Cash & Bank Balances                        | 4,352                           | 3,180                          | 2,103                             | 3,703                             |
| <b>Total Current Assets</b>                 | <b>123,546</b>                  | <b>124,327</b>                 | <b>124,464</b>                    | <b>139,179</b>                    |
| <b>Total Assets</b>                         | <b>193,425</b>                  | <b>198,403</b>                 | <b>202,269</b>                    | <b>227,706</b>                    |
| <b>Subscribed Equity</b>                    | <b>54,461</b>                   | <b>54,461</b>                  | <b>54,461</b>                     | <b>54,461</b>                     |
| Unappropriated Profit                       | (81,908)                        | (93,355)                       | (89,074)                          | (81,382)                          |
| Revaluation Reserve                         | 34,248                          | 33,175                         | 32,102                            | 31,029                            |
| <b>Total Equity</b>                         | <b>6,801</b>                    | <b>(5,719)</b>                 | <b>(2,511)</b>                    | <b>4,108</b>                      |
| <b>Long Term Liability</b>                  |                                 |                                |                                   |                                   |
| Security Deposits                           | 728                             | 735                            | 743                               | 750                               |
| Employee Retirement Benefits                | 7,658                           | 8,637                          | 9,745                             | 10,955                            |
| TFCs & SUKUK                                |                                 |                                |                                   |                                   |
| Deferred Credits                            | 7,757                           | 8,405                          | 10,044                            | 12,148                            |
| Total Long Term Loan                        | 26,964                          | 31,294                         | 32,640                            | 35,970                            |
| <b>Total Long Term Liability</b>            | <b>43,107</b>                   | <b>49,071</b>                  | <b>53,171</b>                     | <b>59,823</b>                     |
| <b>Current Liability</b>                    |                                 |                                |                                   |                                   |
| Current Maturity on Long Term Loans         | 1,235                           | 1,247                          | 1,260                             | 1,312                             |
| Subsidy Received in Advance from GoP        | -                               | -                              | -                                 | -                                 |
| Provision for Taxation                      | 550                             | 553                            | 556                               | 558                               |
| Payable to CPPA                             | 122,818                         | 134,148                        | 135,499                           | 144,752                           |
| Creditors, Accrued and Other Liabilities    | 18,914                          | 19,103                         | 14,294                            | 17,153                            |
| <b>Total Current Liability</b>              | <b>143,517</b>                  | <b>155,051</b>                 | <b>151,608</b>                    | <b>163,775</b>                    |
| <b>Total Liabilities and Commitments</b>    | <b>186,624</b>                  | <b>204,122</b>                 | <b>204,779</b>                    | <b>223,598</b>                    |
| <b>Total Liabilities and Equity</b>         | <b>193,425</b>                  | <b>198,403</b>                 | <b>202,268</b>                    | <b>227,707</b>                    |
|                                             | 0                               | 0                              | 0                                 | (0)                               |

## FORM - 5

## Cash Flow Statement [in million Rupees]

| Description                          |           | Previous<br>30-6-15 | Current<br>30-6-16 | Projected<br>30-6-17 | Projected<br>30-6-18 |
|--------------------------------------|-----------|---------------------|--------------------|----------------------|----------------------|
| Average Monthly Demand Index (MDI)   | [MW]      | 935                 | 1,166              | 1,839                | 1,949                |
| Units Purchased                      | [GWh]     | 5,186               | 5,547              | 6,844                | 10,995               |
| Transmission Losses (132 kV)         | [GWh]     | 311                 | 305                | 376                  | 605                  |
| Distribution Losses                  | [GWh]     | 882                 | 1,022              | 1,177                | 1,869                |
| Units Sold to Customers              | [GWh]     | 3,993               | 4,220              | 5,290                | 8,521                |
| Average Tariff Required              | [Rs/unit] | 15.570              | 17.34              | 13.60                | 13.33                |
| Average Tariff Existing              | [Rs/unit] | 14.710              | 14.74              | 14.74                | 14.74                |
| Tariff Difference                    | [Rs/unit] | 0.860               | 2.601              | -1.134               | -1.405               |
| Revenue from Sales                   |           | 19,383              | 62,187             | 77,960               | 125,578              |
| Collection from Required             | [%]       | 33.0%               | 77.0%              | 100.0%               | 100.0%               |
| <b>Inflows from Operations</b>       |           |                     |                    |                      |                      |
| Collection from Current Sales        |           | 15,027              | 28,822             | 56,525               | 95,971               |
| Prior Year Recovery                  |           | 4,356               | 5,679              | 5,432                | 5,160                |
| Total Inflows from Operations        |           | 19,383              | 34,501             | 61,957               | 101,131              |
| <b>Outflow from Operations</b>       |           |                     |                    |                      |                      |
| Payment for electricity (to CPPA)    |           | -13,049             | -54,905            | -63,860              | -100,556             |
| Distribution Service Cost (=DMC)     |           | -4,171              | -4,832             | -4,249               | -4,659               |
| Total Outflow from Operations        |           | -17,220             | -59,737            | -68,109              | -105,215             |
| Surplus/Deficit from Operations      |           | 2,163               | (25,236)           | (6,152)              | (4,084)              |
| <b>Inflows from Other Sources</b>    |           |                     |                    |                      |                      |
| Capital Contributions                |           | 2,696               | 648                | 1,639                | 2,104                |
| Consumer Security Deposits           |           | 63                  | 7                  | 7                    | 7                    |
| Other Incomes                        |           | 387                 | 120                | 343                  | 361                  |
| GOP Subsidy (Actual and Estimated)   |           | 0                   | 13,383             | 11,652               | 17,800               |
| Long Term Loan / Redeemable Capital  |           | 1,449               | 2,971              | 1,359                | 3,382                |
| Total inflows from Other Sources     |           | 4,595               | 17,129             | 15,000               | 23,654               |
| <b>Outflow Others</b>                |           |                     |                    |                      |                      |
| Financial Charges                    |           | 0                   | 0                  | -3,135               | -3,135               |
| Repayment of Long Term Loans         |           | -3                  | 0                  | 0                    | 0                    |
| Investment Program                   |           | -4,145              | 7,723              | -6,310               | -13,577              |
| Working Capital/other Changes        |           | (1,231)             | -788               | -479                 | -1,258               |
| Total Outflow Others                 |           | -5,379              | 6,934              | -9,925               | -17,969              |
| Surplus/Deficit Others               |           | (784)               | 24,063             | 5,076                | 5,685                |
| Total Inflows (Operations + Others)  |           | 23,978              | 51,630             | 76,957               | 124,785              |
| Total Outflows (Operations + Others) |           | (22,599)            | (52,803)           | (78,034)             | (123,184)            |
| Opening Balance                      |           | 2,973               | 4,352              | 3,180                | 2,103                |
| Surplus/Deficit for Fiscal Year      |           | 1,379               | (1,173)            | (1,077)              | 1,600                |
| Deficit from Financing/Loans         |           | 0                   |                    |                      |                      |
| Closing Balance                      |           | 4,352               | 3,180              | 2,103                | 3,703                |
|                                      |           | 0                   | (0)                | 0                    | 0                    |

## FORM - 6 (A)

## QESCO

## Power Purchase 2016-17

|                            |           | Month 1 | Month 2 | Month 3 | Month 4 | Month 5 | Month 6 | Month 7 | Month 8 | Month 9 | Month 10 | Month 11 | Month 12 | Total  |
|----------------------------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|----------|--------|
| <b>Demand &amp; Energy</b> |           |         |         |         |         |         |         |         |         |         |          |          |          |        |
| Units Received             | (MWh)     | 865     | 609     | 566     | 534     | 513     | 543     | 550     | 540     | 518     | 577      | 947      | 644      | 8,844  |
| MDI                        | (MW)      | 1,960   | 1,604   | 1,805   | 1,827   | 1,838   | 2,808   | 1,947   | 1,873   | 1,809   | 1,878    | 1,732    | 1,790    | 1,839  |
| Energy Purchase Price      | (Rs/MWh)  | 5.06    | 5.86    | 5.06    | 5.06    | 5.06    | 5.06    | 5.06    | 5.06    | 5.06    | 5.06     | 5.06     | 5.06     | 5.06   |
| Capacity Purchase Price    | (Rs/MW-M) | 3.21    | 3.21    | 3.21    | 3.21    | 3.21    | 3.21    | 3.21    | 3.21    | 3.21    | 3.21     | 3.21     | 3.21     | 3.21   |
| Transmission Charge        | (Rs/MW-M) | 0.30    | 0.30    | 0.30    | 0.30    | 0.30    | 0.30    | 0.30    | 0.30    | 0.30    | 0.30     | 0.30     | 0.30     | 0.30   |
| <b>Power Purchase Cost</b> |           |         |         |         |         |         |         |         |         |         |          |          |          |        |
| Energy Charge              | (Rs/MWh)  | 3,080   | 3,080   | 2,881   | 2,701   | 2,595   | 2,747   | 2,780   | 2,729   | 2,603   | 2,815    | 3,272    | 3,254    | 34,587 |
| Capacity Charge            | (Rs/MWh)  | 1,943   | 1,955   | 1,818   | 1,714   | 1,647   | 1,743   | 1,785   | 1,732   | 1,854   | 1,858    | 2,077    | 2,068    | 27,982 |
| Transmission Charge        | (Rs/MWh)  | 184     | 185     | 172     | 182     | 156     | 185     | 187     | 184     | 158     | 175      | 188      | 188      | 2,078  |
| Adjustment                 | (Rs/MWh)  | -       | -       | -       | -       | -       | -       | -       | -       | -       | -        | -        | -        | -      |
| Total Operating Cost       | (Rs/MWh)  | 5,188   | 5,218   | 4,848   | 4,677   | 4,398   | 4,655   | 4,712   | 4,624   | 4,414   | 4,840    | 5,545    | 5,518    | 58,636 |

## FORM - 6 (A)

## QESCO

## Power Purchase 2017-18

|                            |           | Month 1 | Month 2 | Month 3 | Month 4 | Month 5 | Month 6 | Month 7 | Month 8 | Month 9 | Month 10 | Month 11 | Month 12 | Total  |
|----------------------------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|----------|--------|
| <b>Demand &amp; Energy</b> |           |         |         |         |         |         |         |         |         |         |          |          |          |        |
| Units Received             | (MWh)     | 973     | 978     | 909     | 858     | 825     | 873     | 884     | 887     | 828     | 926      | 1,040    | 1,034    | 10,965 |
| MDI                        | (MW)      | 2,078   | 1,912   | 1,914   | 1,937   | 1,949   | 2,127   | 2,064   | 1,773   | 1,914   | 1,892    | 1,836    | 1,888    | 1,949  |
| Energy Purchase Price      | (Rs/MWh)  | 5.31    | 5.31    | 5.31    | 5.31    | 5.31    | 5.31    | 5.31    | 5.31    | 5.31    | 5.31     | 5.31     | 5.31     | 5.31   |
| Capacity Purchase Price    | (Rs/MW-M) | 3.37    | 3.37    | 3.37    | 3.37    | 3.37    | 3.37    | 3.37    | 3.37    | 3.37    | 3.37     | 3.37     | 3.37     | 3.37   |
| Transmission Charge        | (Rs/MW-M) | 0.32    | 0.32    | 0.32    | 0.32    | 0.32    | 0.32    | 0.32    | 0.32    | 0.32    | 0.32     | 0.32     | 0.32     | 0.32   |
| <b>Power Purchase Cost</b> |           |         |         |         |         |         |         |         |         |         |          |          |          |        |
| Energy Charge              | (Rs/MWh)  | 5,163   | 5,195   | 4,926   | 4,556   | 4,370   | 4,634   | 4,900   | 4,983   | 4,394   | 4,917    | 5,520    | 5,490    | 58,385 |
| Capacity Charge            | (Rs/MWh)  | 3,277   | 3,298   | 3,063   | 2,892   | 2,779   | 2,941   | 2,877   | 2,922   | 2,781   | 3,121    | 3,563    | 3,405    | 37,049 |
| Transmission Charge        | (Rs/MWh)  | 310     | 312     | 289     | 273     | 263     | 278     | 281     | 278     | 264     | 285      | 331      | 332      | 3,502  |
| Adjustment                 | (Rs/MWh)  | -       | -       | -       | -       | -       | -       | -       | -       | -       | -        | -        | -        | -      |
| Total Operating Cost       | (Rs/MWh)  | 8,749   | 8,805   | 8,179   | 7,721   | 7,410   | 7,853   | 8,048   | 7,881   | 7,440   | 8,333    | 9,364    | 9,307    | 98,917 |

**Yearly Adjustments - Qrt****EPP Adjustment**

EPP - for the year 2016-16

|                   |               |
|-------------------|---------------|
| Reference -       | 8.31          |
| Actual            | 0.28          |
| Disallowed        | -             |
| Fuel Price Adjust | <u>(8.03)</u> |

EPP - for the year 2016-17

|                   |               |
|-------------------|---------------|
| Reference -       | 0.30          |
| Actual            | 0.20          |
| Disallowed        | -             |
| Fuel Price Adjust | <u>(6.62)</u> |

EPP - 3rd month of the Qrt

|                               |          |
|-------------------------------|----------|
| Reference -                   | -        |
| Actual                        | -        |
| Disallowed                    | -        |
| Fuel Price Adjustment Allowed | <u>-</u> |

Target Losses for the year

18.00%

For the year 2016-16

|                                                                   |       |
|-------------------------------------------------------------------|-------|
| Units Received (MkWh)                                             | 5,547 |
| Units to be sold (MkWh)                                           | 4,546 |
| Units without Life line / Agrt consumer (MkWh)                    | 4,475 |
| Adjustment already given (Min Rs)                                 | -     |
| Adjustment that should have been with allowed costs only (Min Rs) | (183) |
| Impact of disallowed costs (Min Rs)                               | -     |
| Remaining adjustment with allowed cost only (Min Rs)              | (183) |
| Remaining adjustment with allowed and disallowed cost (Min Rs)    | (183) |

For the year For 2016-17

18.00%

|                                                                   |       |
|-------------------------------------------------------------------|-------|
| Units Received (MkWh)                                             | 3,451 |
| Units to be sold (MkWh)                                           | 2,630 |
| Units without Life line (MkWh)                                    | 2,613 |
| Adjustment already given (Min Rs)                                 | -     |
| Adjustment that should have been with allowed costs only (Min Rs) | (74)  |
| Impact of disallowed costs (Min Rs)                               | -     |
| Remaining adjustment with allowed cost only (Min Rs)              | (74)  |
| Remaining adjustment with allowed and disallowed cost (Min Rs)    | (74)  |

2016-16

2016-17

|                                                                           |       |
|---------------------------------------------------------------------------|-------|
| <b>CPP ADJUSTMENT</b>                                                     |       |
| Ref for 2015-16                                                           | 2.77  |
| For the year 2015-16                                                      |       |
| Actual CPP per kWh                                                        | 3.07  |
| Delta CPP per kWh                                                         | 0.30  |
| Adjustment Required for the Month (Min Rs)                                | 1,675 |
| Ref. for 2015-17                                                          |       |
| 2.52                                                                      |       |
| Actual CPP per kWh                                                        |       |
| 3.34                                                                      |       |
| Delta CPP per kWh                                                         |       |
| 0.02                                                                      |       |
| Adjustment Required for the Month (Min Rs)                                |       |
| 2,824                                                                     |       |
| Ref for 2015-16                                                           |       |
| 0.38                                                                      |       |
| Actual CPP per kWh                                                        |       |
| 6.29                                                                      |       |
| Delta CPP per kWh                                                         |       |
| (0.08)                                                                    |       |
| Adjustment Required for the Month (Min Rs)                                |       |
| (499)                                                                     |       |
| Ref for 2015-17                                                           |       |
| 0.32                                                                      |       |
| Actual CPP per kWh                                                        |       |
| 0.30                                                                      |       |
| Delta CPP per kWh                                                         |       |
| (0.02)                                                                    |       |
| Adjustment Required for the Month (Min Rs)                                |       |
| (111)                                                                     |       |
| Total Adjustment for the quarter allowed costs only (Min Rs)              |       |
| 1,632                                                                     |       |
| Total Adjustment for the quarter allowed & Disallowed costs only (Min Rs) |       |
| 3,623                                                                     |       |

**Impact of Extra or Less Purchases**

Ref Unit Purchased ( MWh )  
For the year 2015-16 5,267

Actual Unit Purchased ( MWh ) 5,547

Difference ( MWh ) 280

PPP Ref ( Per kWh ) 10.40

Impact of Extra Purchases 2,703.08  
Ref PPP ( per kWh )

Ref Unit Purchased ( MWh )  
For the year 2016-17 3,213

Actual Unit Purchased ( MWh ) 3,451  
1st month of the Qtr  
2nd month of the Qtr  
3rd month of the Qtr

Difference ( MWh ) 238  
1st month of the Qtr  
2nd month of the Qtr  
3rd month of the Qtr

PPP Ref ( Per kWh ) 9.80

Impact of Less Purchases 2,289.22  
Ref PPP ( per kWh )  
1st month of the Qtr  
2nd month of the Qtr  
3rd month of the Qtr

## FORM - 7 (A)

## QESCO

## Line Losses 2016-17

|                                             |        | Month 1 | Month 2 | Month 3 | Month 4 | Month 5 | Month 6 | Month 7 | Month 8 | Month 9 | Month 10 | Month 11 | Month 12 | Total  |
|---------------------------------------------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|----------|--------|
| <b>Power Balances</b>                       |        |         |         |         |         |         |         |         |         |         |          |          |          |        |
| Units Received                              | [MkWh] | 605     | 609     | 566     | 534     | 513     | 543     | 550     | 540     | 516     | 577      | 647      | 644      | 6,844  |
| Units Sold                                  | [MkWh] | 468     | 471     | 437     | 413     | 397     | 420     | 425     | 417     | 398     | 446      | 500      | 498      | 5,290  |
| Units Lost                                  | [MkWh] | 137     | 138     | 128     | 121     | 117     | 123     | 125     | 123     | 117     | 131      | 147      | 146      | 1,554  |
| Units Lost                                  | [%age] | 22.70%  | 22.70%  | 22.70%  | 22.70%  | 22.70%  | 22.70%  | 22.70%  | 22.70%  | 22.70%  | 22.70%   | 22.70%   | 22.70%   | 22.70% |
| Technical Losses                            | [%age] | 20.20%  | 20.20%  | 20.20%  | 20.20%  | 20.20%  | 20.20%  | 20.20%  | 20.20%  | 20.20%  | 20.20%   | 20.20%   | 20.20%   | 20.20% |
| Administrative Losses                       | [%age] | 2.50%   | 2.50%   | 2.50%   | 2.50%   | 2.50%   | 2.50%   | 2.50%   | 2.50%   | 2.50%   | 2.50%    | 2.50%    | 2.50%    | 2.50%  |
| <b>Technical Losses at Different Levels</b> |        |         |         |         |         |         |         |         |         |         |          |          |          |        |
| Transmission Losses 132 kV                  | [%age] | 6.43%   | 6.91%   | 5.15%   | 5.20%   | 5.66%   | 5.73%   | 6.46%   | 5.57%   | 5.65%   | 5.24%    | 4.31%    | 4.53%    | 5.51%  |
| 11 kV Losses                                | [%age] | 11.47%  | 11.99%  | 12.75%  | 12.70%  | 12.24%  | 12.17%  | 11.44%  | 12.33%  | 12.25%  | 12.66%   | 13.59%   | 13.37%   | 12.39% |
| LT Losses                                   | [%age] | 2.30%   | 2.30%   | 2.30%   | 2.30%   | 2.30%   | 2.30%   | 2.30%   | 2.30%   | 2.30%   | 2.30%    | 2.30%    | 2.30%    | 2.30%  |
| Total Technical Losses                      | [%age] | 20.20%  | 20.20%  | 20.20%  | 20.20%  | 20.20%  | 20.20%  | 20.20%  | 20.20%  | 20.20%  | 20.20%   | 20.20%   | 20.20%   | 20.20% |

## FORM - 7 (A)

## QESCO

## Line Losses 2017-18

|                                             |        | Month 1 | Month 2 | Month 3 | Month 4 | Month 5 | Month 6 | Month 7 | Month 8 | Month 9 | Month 10 | Month 11 | Month 12 | Total  |
|---------------------------------------------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|----------|--------|
| <b>Power Balances</b>                       |        |         |         |         |         |         |         |         |         |         |          |          |          |        |
| Units Received                              | [MkWh] | 973     | 979     | 909     | 858     | 825     | 873     | 884     | 867     | 828     | 926      | 1,040    | 1,034    | 10,995 |
| Units Sold                                  | [MkWh] | 754     | 758     | 705     | 665     | 639     | 676     | 685     | 672     | 642     | 718      | 806      | 801      | 8,521  |
| Units Lost                                  | [MkWh] | 219     | 220     | 205     | 193     | 186     | 196     | 199     | 195     | 186     | 208      | 234      | 233      | 2,474  |
| Units Lost                                  | [%age] | 22.50%  | 22.50%  | 22.50%  | 22.50%  | 22.50%  | 22.50%  | 22.50%  | 22.50%  | 22.50%  | 22.50%   | 22.50%   | 22.50%   | 22.50% |
| Technical Losses                            | [%age] | 20.00%  | 20.00%  | 20.00%  | 20.00%  | 20.00%  | 20.00%  | 20.00%  | 20.00%  | 20.00%  | 20.00%   | 20.00%   | 20.00%   | 20.00% |
| Administrative Losses                       | [%age] | 2.50%   | 2.50%   | 2.50%   | 2.50%   | 2.50%   | 2.50%   | 2.50%   | 2.50%   | 2.50%   | 2.50%    | 2.50%    | 2.50%    | 2.50%  |
| <b>Technical Losses at Different Levels</b> |        |         |         |         |         |         |         |         |         |         |          |          |          |        |
| Transmission Losses 132 kV                  | [%age] | 6.43%   | 6.91%   | 5.15%   | 5.20%   | 5.66%   | 5.73%   | 6.46%   | 5.57%   | 5.65%   | 5.24%    | 4.31%    | 4.53%    | 5.51%  |
| 11 kV Losses                                | [%age] | 11.27%  | 11.79%  | 12.55%  | 12.50%  | 12.04%  | 11.97%  | 11.24%  | 12.13%  | 12.05%  | 12.46%   | 13.39%   | 13.17%   | 12.19% |
| LT Losses                                   | [%age] | 2.30%   | 2.30%   | 2.30%   | 2.30%   | 2.30%   | 2.30%   | 2.30%   | 2.30%   | 2.30%   | 2.30%    | 2.30%    | 2.30%    | 2.30%  |
| Total Technical Losses                      | [%age] | 20.00%  | 20.00%  | 20.00%  | 20.00%  | 20.00%  | 20.00%  | 20.00%  | 20.00%  | 20.00%  | 20.00%   | 20.00%   | 20.00%   | 20.00% |

**FORM - 8**

**Operational and Technical Information**

|                                                                                          |                |
|------------------------------------------------------------------------------------------|----------------|
| DISCO load factors on yearly basis                                                       | 2017-18<br>80% |
| NTDC/DISCD Delivery Points metering accuracy                                             | 100%           |
| DISCO metering accuracy<br>For all customers (residential, commercial, industrial, etc.) | 100%           |
| Estimated High Voltage Transmission lines losses (132 kV)                                | 5.51%          |

FROM - 3

Average Rate per Unit Purchased and Sold  
- Weighted Average Cost per Unit Sold to Customers

2017-18

|       |                                                                 |                    |                    |
|-------|-----------------------------------------------------------------|--------------------|--------------------|
| 10.01 | Use of System Charges (NTDC)                                    |                    |                    |
| 10.02 | Estimated Average Rate Rs/kWh                                   | (Table 11 - 11.18) | 158.372            |
| 10.03 | Estimated Maximum Demand Indicator (MDI) kw                     | (Table 11 - 11.17) | 16,494,480         |
| 10.04 | Number of Months                                                |                    | 12                 |
| 10.05 | Estimated Use of System Charges Rs                              |                    | 37,049,604,004.10  |
| 10.06 | Capacity Transfer Charges                                       |                    |                    |
| 10.07 | Estimated Average Rate Rs/kWh                                   | (Table 11 - 11.33) | 14.87              |
| 10.08 | Estimated MDI kw                                                | Form 8 (A)         | 16,494,480         |
| 10.09 | Number of Months                                                |                    | 12                 |
| 10.10 | Estimated Capacity Charge = $(10.07 \times 10.08 \times 10.09)$ |                    | 3,503,136,048.98   |
| 10.11 | Energy Charge                                                   |                    |                    |
| 10.12 | Estimated Average Energy Charge Rs/kWh                          | (Table 11 - 11.33) | 5.31               |
| 10.13 | Estimated Energy Purchase                                       |                    | 16,896,201,782     |
| 10.14 | Estimated Energy Charges                                        |                    | 58,365,492,448     |
| 10.15 | Estimated Power Purchase Price                                  |                    | 98,817,233,401.56  |
| 10.16 | Average Rate per Unit Purchased                                 |                    | 9.00               |
| 10.17 | Estimated Energy Sold                                           |                    | 8521281380         |
| 10.18 | Average Energy Rate per Unit Sold Rs/kWh                        |                    | 11.61              |
| 10.19 | Distribution Margin                                             |                    | 11590419084        |
| 10.20 | Distribution Margin per Unit Sold Rs/kWh                        |                    | 1.36               |
|       | Interest on loan                                                |                    | 3135000000         |
|       | Interest on loan per Unit Sold Rs/kWh                           |                    | 6.37               |
| 10.21 | Total Cost per Unit Sold to Customers Rs/kWh                    |                    | 13.33              |
| 10.22 | Estimated Revenue from Energy Sold                              |                    | 113,602,652,480.98 |
| 10.23 | Prior Period Adjustment (Uncovered Costs)                       |                    | 4,483,730,800.98   |
| 10.24 | Required Estimated Revenue from Energy Sold                     |                    | 118,086,382,485.80 |

## FORM - 9 (A)

Table 11 - CPPA Charges: Use of System, Capacity and Energy

## 11.01 Use of System Charges (INTDC)

| 11.02 | Month | Year               | Demand<br>[kW] | Fixed Use of<br>System Rate<br>[Rs/kWh] | Fixed Use of<br>System Charges<br>[Rs] | Energy<br>[kWh] | Variable<br>Use of<br>System<br>Rate<br>[Rs/kWh] | Variable Use of<br>System Charges<br>[Rs] | Sum Use of<br>System Charges<br>[Rs] |
|-------|-------|--------------------|----------------|-----------------------------------------|----------------------------------------|-----------------|--------------------------------------------------|-------------------------------------------|--------------------------------------|
| 11.03 | 1     | 2                  | 3              | 4                                       | 5 = 3 x 4                              | 6               | 7                                                | 8 = 6 x 7                                 | 9                                    |
| 11.04 | Jul   |                    | 20786970.47    | 157.70                                  | 3,277,033.135                          | 972,450,561     | -                                                | -                                         | 3,277,033.135                        |
| 11.05 | Aug   |                    | 19129433.75    | 172.43                                  | 3,297,871.930                          | 878,675,698     | -                                                | -                                         | 3,297,871.930                        |
| 11.06 | Sep   |                    | 19136619.24    | 180.07                                  | 3,063,232.917                          | 865,899,410     | -                                                | -                                         | 3,063,232.917                        |
| 11.07 | Oct   |                    | 19385184.96    | 149.32                                  | 2,891,652.303                          | 959,176,180     | -                                                | -                                         | 2,891,652.303                        |
| 11.08 | Nov   |                    | 19487193.6     | 142.59                                  | 2,776,746.975                          | 924,916,318     | -                                                | -                                         | 2,776,746.975                        |
| 11.09 | Dec   |                    | 21298183.33    | 139.26                                  | 2,941,109.139                          | 872,855,789     | -                                                | -                                         | 2,941,109.139                        |
| 11.10 | Jan   |                    | 20541710.59    | 144.23                                  | 2,877,182.749                          | 883,564,802     | -                                                | -                                         | 2,877,182.749                        |
| 11.11 | Feb   |                    | 17730558.97    | 154.79                                  | 2,821,870.890                          | 887,148,301     | -                                                | -                                         | 2,821,870.890                        |
| 11.12 | Mar   |                    | 19140245.17    | 145.80                                  | 2,790,737.245                          | 828,226,755     | -                                                | -                                         | 2,790,737.245                        |
| 11.13 | Apr   |                    | 19918548.59    | 158.69                                  | 3,121,183.485                          | 928,287,856     | -                                                | -                                         | 3,121,183.485                        |
| 11.14 | May   |                    | 14361073.55    | 180.91                                  | 3,603,490.346                          | 1,838,758,025   | -                                                | -                                         | 3,603,490.346                        |
| 11.15 | Jun   |                    | 16676420.56    | 193.61                                  | 3,484,882.899                          | 1,834,178,393   | -                                                | -                                         | 3,484,882.899                        |
| 11.16 |       |                    | 233,933.520    | 158.37                                  | 3,687,383.667                          | 10,995,201,792  | -                                                | -                                         | 37,048,604,004                       |
| 11.17 |       |                    | 19,484,450     |                                         |                                        | 818,268,518     |                                                  |                                           |                                      |
|       |       | Avg per month [MW] |                |                                         | Avg per month [MWh]                    |                 |                                                  |                                           |                                      |

## 11.18 Capacity and Energy

| 11.19 | Month | Year              | Capacity<br>Charge<br>[Rs] | Energy<br>Charge<br>[Rs] | Sum of all<br>Charges<br>[Rs] | Use of System<br>Rate per kWh<br>[Rs/kWh] | Capacity<br>Rate per<br>kWh<br>[Rs/kWh] | Energy<br>Rate per kWh<br>[Rs/kWh] | Final Rate<br>per kWh<br>[Rs/kWh] |
|-------|-------|-------------------|----------------------------|--------------------------|-------------------------------|-------------------------------------------|-----------------------------------------|------------------------------------|-----------------------------------|
| 11.20 | 1     | 2                 | 11                         | 12                       | 13 = 9+11+12                  | 14 = 8/6                                  | 15 = 11/7                               | 16 = 12/8                          | 17 = 13/8                         |
| 11.21 | Jul   |                   | 308,565,959                | 5,162,825,670            | 8,749,453,864                 | 3.37                                      | 0.32                                    | 5.31                               | 9.00                              |
| 11.22 | Aug   |                   | 311,344,863                | 5,195,341,218            | 9,804,558,533                 | 3.37                                      | 0.32                                    | 5.31                               | 9.00                              |
| 11.23 | Sep   |                   | 298,399,458                | 4,825,983,552            | 8,179,521,935                 | 3.37                                      | 0.32                                    | 5.31                               | 9.00                              |
| 11.24 | Oct   |                   | 273,166,517                | 4,555,874,637            | 7,720,513,458                 | 3.37                                      | 0.32                                    | 5.31                               | 9.00                              |
| 11.25 | Nov   |                   | 262,519,877                | 4,377,797,122            | 7,415,063,879                 | 3.37                                      | 0.32                                    | 5.31                               | 9.00                              |
| 11.26 | Dec   |                   | 277,856,911                | 4,833,581,786            | 7,852,559,917                 | 3.37                                      | 0.32                                    | 5.31                               | 9.00                              |
| 11.27 | Jan   |                   | 281,297,091                | 4,990,436,955            | 7,848,900,586                 | 3.37                                      | 0.32                                    | 5.31                               | 9.00                              |
| 11.28 | Feb   |                   | 275,041,262                | 4,603,282,714            | 7,601,194,887                 | 3.37                                      | 0.32                                    | 5.31                               | 9.00                              |
| 11.29 | Mar   |                   | 263,562,948                | 4,363,687,275            | 7,446,077,168                 | 3.37                                      | 0.32                                    | 5.31                               | 9.00                              |
| 11.30 | Apr   |                   | 294,871,290                | 4,817,261,208            | 8,333,345,980                 | 3.37                                      | 0.32                                    | 5.31                               | 9.00                              |
| 11.31 | May   |                   | 330,985,472                | 5,519,596,328            | 8,354,078,096                 | 3.37                                      | 0.32                                    | 5.31                               | 9.00                              |
| 11.32 | Jun   |                   | 332,212,883                | 5,469,958,000            | 9,306,864,503                 | 3.37                                      | 0.32                                    | 5.31                               | 9.00                              |
| 11.33 |       |                   | 3,583,138,950              | 58,365,492,448           | 98,917,233,462                | 3.37                                      | 8.32                                    | 5.31                               | 8.00                              |
| 11.34 |       |                   | 14.87                      |                          |                               |                                           |                                         |                                    |                                   |
|       |       | Avg Cap. Charge = |                            |                          |                               |                                           |                                         |                                    |                                   |

251929019.1

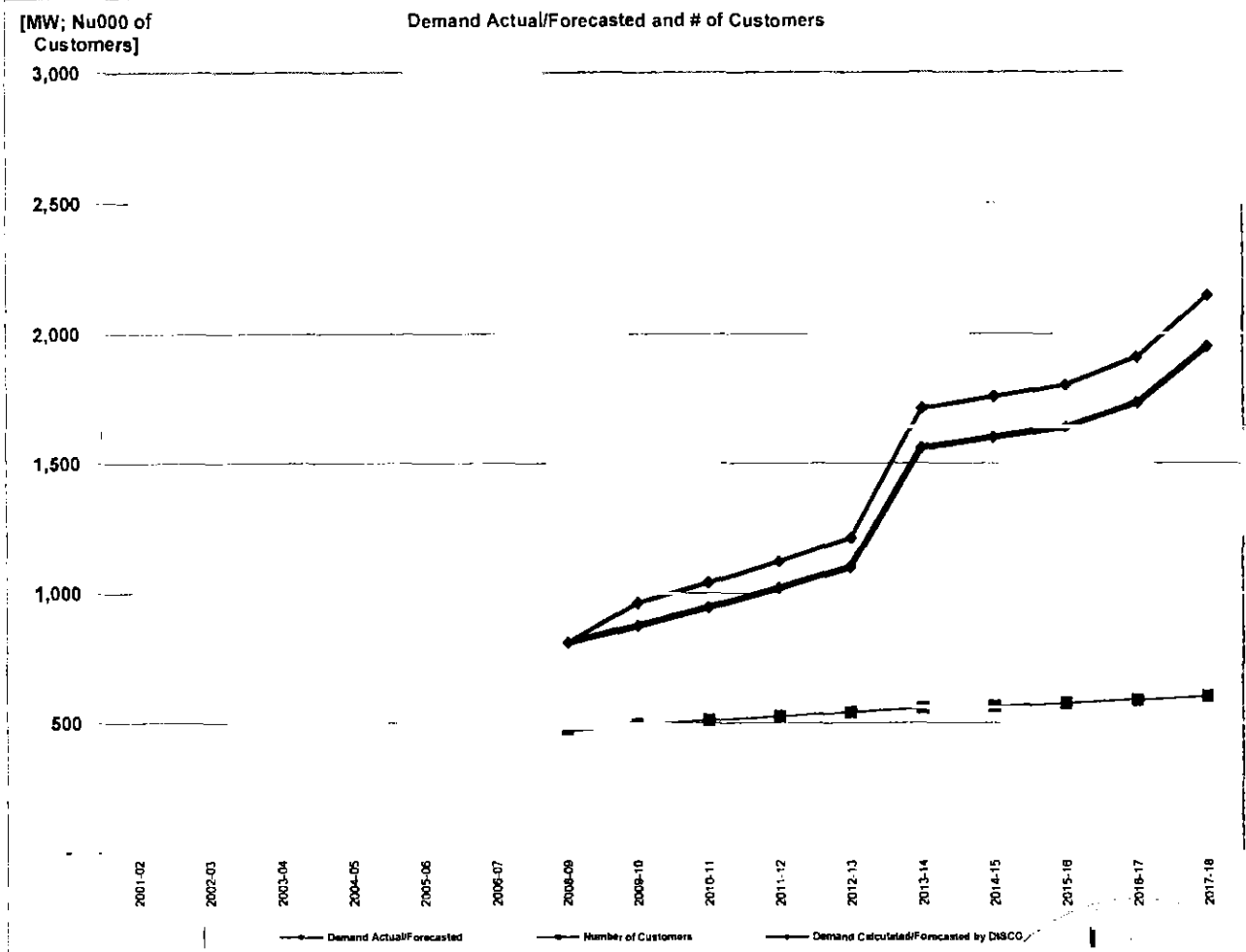
# QUETTA ELECTRIC SUPPLY COMPANY LIMITED

**Table 12 - DEMAND (Actual and Calculated) and Number of Customers**

A. Actuals for Demands and Number of Customers

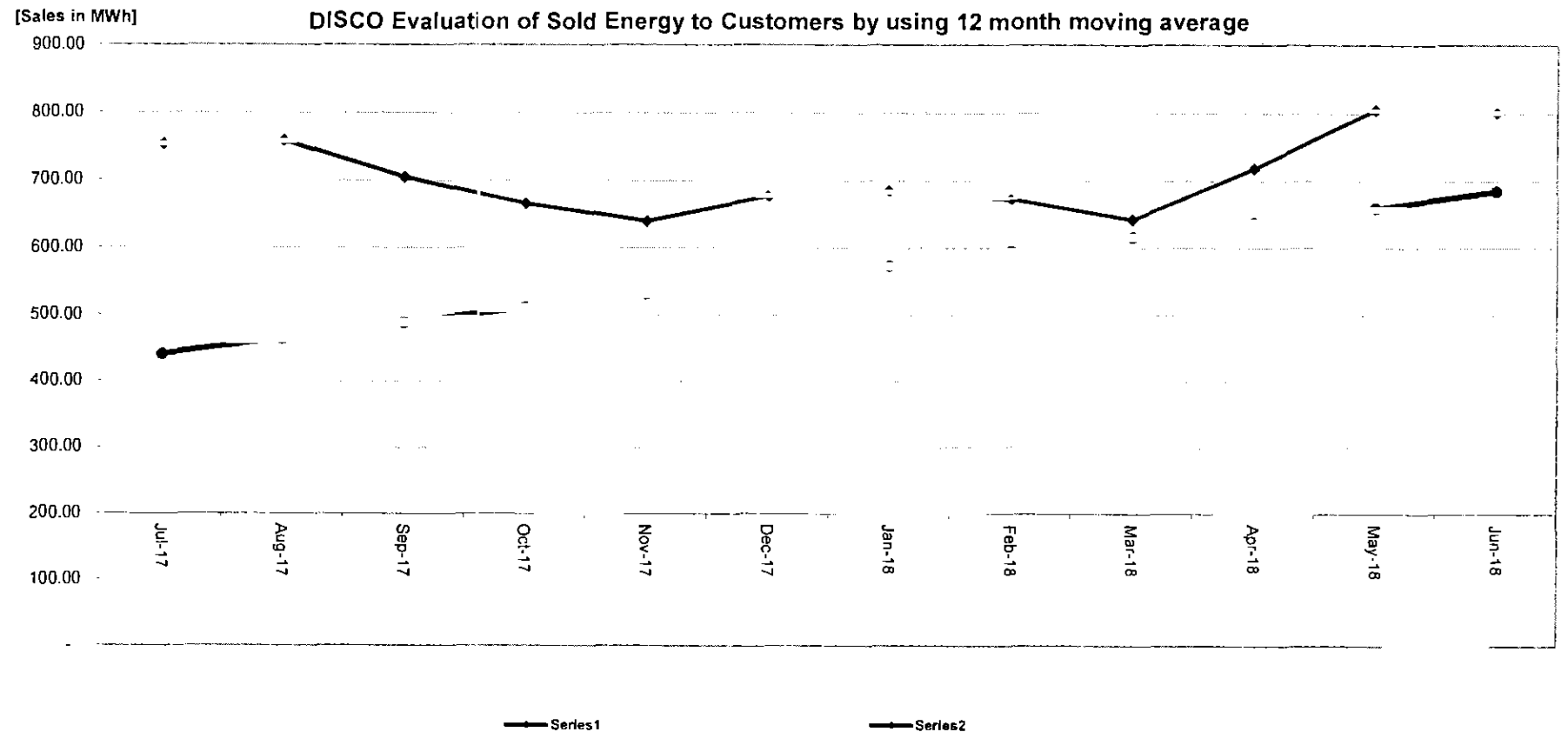
B Forecasted Demands and Number of Customers using regression analysis

|       | Fiscal<br>Year | Demand<br>Actual<br>/Forecast<br>[,000 kW ] | change  | Demand<br>Calculated<br>/Forecast<br>[,000 kW ] | change  | Number<br>of<br>Customers<br>[ ,000 ] | change  |
|-------|----------------|---------------------------------------------|---------|-------------------------------------------------|---------|---------------------------------------|---------|
| 12.01 | 2001-02        |                                             |         |                                                 |         |                                       |         |
| 12.02 | 2002-03        |                                             | #DIV/0! |                                                 | #DIV/0! |                                       | #DIV/0! |
| 12.03 | 2003-04        |                                             | #DIV/0! |                                                 | #DIV/0! |                                       | #DIV/0! |
| 12.04 | 2004-05        |                                             | #DIV/0! |                                                 | #DIV/0! |                                       | #DIV/0! |
| 12.05 | 2005-06        |                                             | #DIV/0! |                                                 | #DIV/0! |                                       | #DIV/0! |
| 12.06 | 2006-07        |                                             | #DIV/0! |                                                 | #DIV/0! |                                       | #DIV/0! |
| 12.07 | 2008-09        | 810                                         | #DIV/0! | 810                                             | #DIV/0! | 477                                   | #DIV/0! |
| 12.08 | 2009-10        | 875                                         | 8.0%    | 963                                             | 18.8%   | 496                                   | 4.0%    |
| 12.09 | 2010-11        | 945                                         | 8.0%    | 1,040                                           | 8.0%    | 511                                   | 3.0%    |
| 12.10 | 2011-12        | 1,020                                       | 7.9%    | 1,122                                           | 7.9%    | 526                                   | 2.9%    |
| 12.11 | 2012-13        | 1,102                                       | 8.0%    | 1,212                                           | 8.0%    | 542                                   | 3.0%    |
| 12.12 | 2013-14        | 1,560                                       | 41.6%   | 1,716                                           | 41.6%   | 558                                   | 3.0%    |
| 12.13 | 2014-15        | 1,600                                       | 2.6%    | 1,760                                           | 2.6%    | 564                                   | 1.1%    |
| 12.14 | 2015-16        | 1,640                                       | 2.5%    | 1,804                                           | 2.5%    | 576                                   | 2.1%    |
| 12.15 | 2016-17        | 1,735                                       | 5.8%    | 1,909                                           | 5.8%    | 588                                   | 2.1%    |
| 12.16 | 2017-18        | 1,949                                       | 12.4%   | 2,144                                           | 12.4%   | 601                                   | 2.2%    |



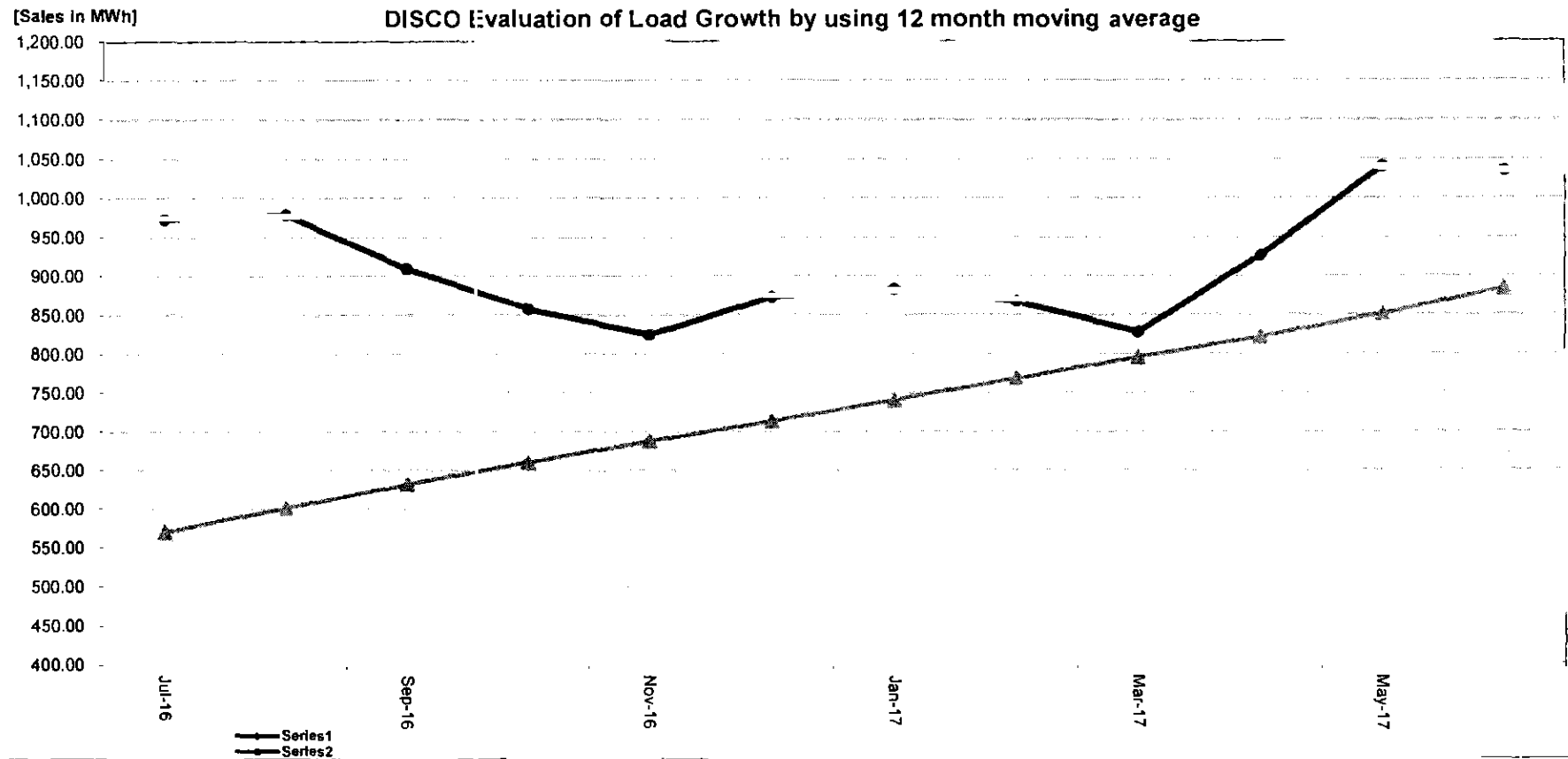
# QUETTA ELECTRIC SUPPLY COMPANY LIMITED

Table/Graph 14 - Sold Energy Evaluation and Setting up Sold Energy Average



# QUETTA ELECTRIC SUPPLY COMPANY LIMITED

Table/Graph 13 - Load Growth Evaluation and Setting up Load Average



Asset register as the year ended at date

| Description   | Cost                |                     |                     | Accumulated Depreciation |                        |             | As at June 30, 2018 | Book Value As at June 30, 2018 |
|---------------|---------------------|---------------------|---------------------|--------------------------|------------------------|-------------|---------------------|--------------------------------|
|               | As at July 01, 2017 | Addition/ deletions | As at June 30, 2018 | As at July 01, 2017      | Charge during the year | Adjustments |                     |                                |
| LAND          | 9,927               | 28                  | 9,955               | 8                        |                        |             | 0                   | 9,955                          |
| BUILDING      | 3,283               | 427                 | 3,710               | 1,191                    | 74                     |             | 1,265               | 2,445                          |
| Dist. Equip.  | 65,923              | 6,890               | 72,813              | 15,378                   | 2,548                  |             | 17,927              | 54,886                         |
| Generation    | 948                 | 8                   | 948                 | 771                      | 33                     |             | 805                 | 143                            |
| Others off eq | 328                 | 126                 | 454                 | 149                      | 45                     |             | 185                 | 259                            |
| Computers     | 98                  | 36                  | 135                 | 67                       | 24                     |             | 92                  | 44                             |
| Vehicle       | 846                 | 17                  | 863                 | 660                      | 130                    |             | 790                 | 73                             |
| Grand Total   | 81,355              | 7,523               | 88,878              | 18,217                   | 2,855                  |             | 21,872              | 87,806                         |

**FORM - 14**

Aging of Accounts Receivables as on 30th June .....

|                                        |               | Projected<br>for FY ending 30-06-17 | Projected<br>for FY ending 30-06-18 |
|----------------------------------------|---------------|-------------------------------------|-------------------------------------|
| Outstanding for current year           | Rs In Million | 38,074                              | 42,480                              |
| Outstanding for more than 1 year       | Rs In Million | 22,551                              | 25,162                              |
| Outstanding for more than 2 years      | Rs In Million |                                     |                                     |
| Outstanding for more than 3 years      | Rs In Million | 101,148                             | 112,855                             |
| Outstanding for more than 4 years      | Rs In Million |                                     |                                     |
| Outstanding for more than 5 years      | Rs In Million |                                     |                                     |
| Total Receivables as on June 30, ..... | Rs In Million | 161,773                             | 180,497                             |

## FROM - 15

## Projected Energy Sales by Tariffs

| Category                                   | Voltage Level | Energy Purchased<br>2015-16 | Energy Sales<br>2015-16 | Distribution Losses | Sales Growth rate | Projection<br>2016-17 | Sales Growth rate | Projection<br>2017-18 |
|--------------------------------------------|---------------|-----------------------------|-------------------------|---------------------|-------------------|-----------------------|-------------------|-----------------------|
| <b>Residential</b>                         |               |                             |                         |                     |                   |                       |                   |                       |
| Up to 50 Units                             | LV            | 29.18                       | 22.20                   | 23.92%              | 14.7%             | 25.47                 | 61.1%             | 41.02                 |
| For peak load requirement up to 5 kW       | LV            | -                           | -                       | -                   | -                 | -                     | -                 | -                     |
| 01-100 Units                               | LV            | 303.95                      | 231.24                  | 23.92%              | 4.9%              | 242.55                | 61.1%             | 390.71                |
| 101-200 Units                              | LV            | 120.63                      | 91.77                   | 23.92%              | -39.2%            | 55.79                 | 61.1%             | 89.86                 |
| 201-300                                    | LV            | 95.41                       | 72.58                   | 23.92%              | 5.3%              | 76.40                 | 61.1%             | 123.07                |
| 301-700 Units                              | LV            | 75.08                       | 57.12                   | 23.92%              | 35.9%             | 77.62                 | 61.1%             | 125.03                |
| Above 700 Units                            | LV            | 106.93                      | 81.35                   | -                   | -                 | 80.04                 | 61.1%             | 128.93                |
| For peak load requirement exceeding 5 kW   | LV            | -                           | -                       | -                   | -                 | -                     | -                 | -                     |
| Time of Use (TOU) - Peak                   | -             | 7.44                        | 5.66                    | 23.92%              | 28.5%             | 7.28                  | 61.1%             | 11.72                 |
| Time of Use (TOU) - Off-Peak               | -             | 41.61                       | 31.66                   | -                   | 14.9%             | 36.38                 | 61.1%             | 58.61                 |
| <b>Total Residential</b>                   |               | <b>780.23</b>               | <b>593.60</b>           | <b>23.82%</b>       | <b>1.3%</b>       | <b>601.54</b>         | <b>61.1%</b>      | <b>988.85</b>         |
| <b>Commercial - A2</b>                     | LV            | -                           | -                       | -                   | -                 | -                     | -                 | -                     |
| For peak load requirement up to 5 kW       | LV            | 73.53                       | 55.94                   | 23.92%              | 23.6%             | 69.13                 | 61.1%             | 111.35                |
| Commercial (<100)                          | LV            | 0.34                        | 0.26                    | 23.92%              | 60914.8%          | 158.87                | 61.1%             | 255.91                |
| For peak load requirement exceeding 5 kW   | LV            | -                           | -                       | -                   | -                 | -                     | -                 | -                     |
| Regular                                    | -             | -                           | -                       | -                   | -                 | -                     | -                 | -                     |
| Time of Use (TOU) - Peak (A-2)             | -             | 16.35                       | 12.44                   | 23.92%              | 26.8%             | 15.77                 | 61.1%             | 25.40                 |
| Time of Use (TOU) - Off-Peak (Temp)        | LV            | 60.62                       | 46.12                   | 23.92%              | 26.2%             | 58.21                 | 61.1%             | 93.77                 |
| <b>Total Commercial</b>                    | LV            | <b>150.84</b>               | <b>114.76</b>           | <b>23.92%</b>       | <b>163.1%</b>     | <b>381.98</b>         | <b>61.1%</b>      | <b>486.43</b>         |
| <b>General Service</b>                     | LV            | -                           | -                       | -                   | -                 | -                     | -                 | -                     |
| <b>Industrial</b>                          |               |                             |                         |                     |                   |                       |                   |                       |
| B1                                         | -             | 1.03                        | 0.78                    | 23.92%              | 55.4%             | 1.21                  | 61.1%             | 1.95                  |
| B1 (Peak)                                  | HV            | 3.26                        | 2.48                    | 23.92%              | 46.5%             | 3.64                  | 61.1%             | 5.86                  |
| B1 - (Off Peak)                            | HV            | 16.89                       | 12.85                   | 23.92%              | 32.1%             | 16.98                 | 61.1%             | 27.35                 |
| B2                                         | STG           | -                           | -                       | -                   | -                 | 1.21                  | -                 | 1.95                  |
| B2 - 10U (Peak)                            | STG           | 0.02                        | 0.02                    | 23.92%              | 102729.8%         | 18.19                 | 61.1%             | 29.30                 |
| B2 - 10U (Off-peak)                        | -             | 13.70                       | 10.42                   | 23.92%              | 598.1%            | 72.77                 | 61.1%             | 117.21                |
| B-3                                        | -             | -                           | -                       | -                   | -                 | -                     | -                 | -                     |
| B3- 11/33 KV ( off Peak)                   | LV            | 77.71                       | 59.12                   | 23.92%              | -                 | 3.64                  | 61.1%             | 5.86                  |
| B4                                         | LV            | 66.26                       | 50.41                   | 23.92%              | 37.1%             | 69.13                 | 61.1%             | 111.35                |
| <b>Total Industrial</b>                    | HV            | <b>178.87</b>               | <b>136.09</b>           | <b>23.92%</b>       | -                 | <b>186.77</b>         | <b>61.1%</b>      | <b>380.84</b>         |
| <b>Bulk</b>                                | STG           | -                           | -                       | -                   | -                 | -                     | -                 | -                     |
| C1(a) Supply at 400 Volts - up to 5 kW     | STG           | 0.47                        | 0.36                    | 23.92%              | -100.0%           | -                     | #DIV/0!           | -                     |
| C1(b) Supply at 400 Volts - exceeding 5 kW | STG           | 1.09                        | 0.83                    | 23.92%              | 46.0%             | 1.21                  | 61.1%             | 1.95                  |
| Time of Use (TOU) - Peak                   | HV            | 4.67                        | 3.55                    | 23.92%              | 2.4%              | 3.64                  | 61.1%             | 5.86                  |
| Time of Use (TOU) - Off-Peak               | HV            | 19.28                       | 14.67                   | 23.92%              | 24.0%             | 18.19                 | 61.1%             | 29.30                 |
| C2 Supply at 11 kV                         | STG           | 9.70                        | 7.38                    | 23.92%              | 31.4%             | 9.70                  | 61.1%             | 15.63                 |
| Time of Use (TOU) - Peak                   | HV            | 20.73                       | 15.77                   | 23.92%              | 23.0%             | 19.40                 | 61.1%             | 31.26                 |
| Time of Use (TOU) - Off-Peak               | -             | 86.15                       | 65.54                   | 23.92%              | -                 | 82.47                 | 61.1%             | 132.84                |
| C3 Supply above 11 kV                      | -             | -                           | -                       | -                   | -                 | -                     | -                 | -                     |
| Time of Use (TOU) - Peak                   | LV            | -                           | -                       | -                   | -                 | -                     | -                 | -                     |
| Time of Use (TOU) - Off-Peak               | LV            | -                           | -                       | -                   | -                 | -                     | -                 | -                     |
| <b>Total Single Point Supply</b>           | LV            | <b>142.10</b>               | <b>188.11</b>           | <b>23.92%</b>       | -                 | <b>134.62</b>         | <b>61.1%</b>      | <b>216.84</b>         |
| <b>Agricultural Tube-wells - Tariff D</b>  | LV            | -                           | -                       | -                   | -                 | -                     | -                 | -                     |
| D1 Scarp                                   | -             | 15.37                       | 11.69                   | 23.92%              | 14.1%             | 13.34                 | 61.1%             | 21.49                 |
| Time of Use (TOU)                          | -             | -                           | -                       | -                   | -                 | 12.13                 | -                 | 19.54                 |
| Time of Use (TOU)                          | LV            | -                           | -                       | -                   | -                 | 71.55                 | -                 | 115.26                |
| D2 Agricultural Tube-wells                 | LV            | 4,137.09                    | 3,147.50                | 23.92%              | -                 | 3,914.84              | 61.1%             | 6,305.98              |
| Agricultural Tube-wells D-2 (ii)           | -             | -                           | -                       | -                   | -                 | -                     | -                 | -                     |
| Time of Use (TOU) - Peak D-2(i)            | -             | -                           | -                       | -                   | -                 | -                     | -                 | -                     |
| Time of Use (TOU) - Peak D-2               | -             | 20.62                       | 15.68                   | -                   | -                 | 6.06                  | 61.1%             | 9.77                  |
| Time of Use (TOU) - Off-Peak D2            | -             | 116.32                      | 88.50                   | 23.92%              | -58.7%            | 43.66                 | 61.1%             | 70.33                 |
| <b>Total Agricultural</b>                  | LV            | <b>4,289.39</b>             | <b>3,263.37</b>         | <b>23.92%</b>       | <b>24.5%</b>      | <b>4,061.58</b>       | <b>61.1%</b>      | <b>6,542.38</b>       |
| Public Lighting G                          | LV            | 5.05                        | 3.84                    | 23.92%              | -5.2%             | 3.64                  | 61.1%             | 5.86                  |
| Residential Colonies H                     | HV            | 0.09                        | 0.07                    | 23.92%              | -33.9%            | 0.05                  | 61.1%             | 0.08                  |
| Special Contracts - Tariff K (AJK)         | HV            | -                           | -                       | -                   | -                 | -                     | -                 | -                     |
| Time of Use (TOU) - Peak                   | HV            | -                           | -                       | -                   | -                 | -                     | -                 | -                     |
| Time of Use (TOU) - Off-Peak               | HV            | -                           | -                       | -                   | -                 | -                     | -                 | -                     |
| Railway Traction Traction - 1              | -             | -                           | -                       | -                   | -                 | -                     | -                 | -                     |
| <b>Grand Total</b>                         |               | <b>5,546.57</b>             | <b>4,219.83</b>         | <b>23.92%</b>       | <b>25.4%</b>      | <b>5,290.17</b>       | <b>61.1%</b>      | <b>8,521.36</b>       |

## Operating Cost

|                                          |          | 2016-17       | 2017-18       |
|------------------------------------------|----------|---------------|---------------|
|                                          |          | Projected     | Projected     |
| <b>A Power Purchase Cost</b>             |          |               |               |
| Energy Charge                            | [Min Rs] | 34,597        | 58,365        |
| Capacity Charge                          | [Min Rs] | 21,962        | 37,049        |
| Transmission Charge                      | [Min Rs] | 2,078         | 3,503         |
| Adjustment *                             | [Min Rs] |               |               |
| <b>Total Power Purchase Cost</b>         | [Min Rs] | <b>58,636</b> | <b>98,917</b> |
| * Provide the detail of adjustment       |          |               |               |
| <b>B Operation &amp; Maintenance *</b>   |          |               |               |
| Employees Cost **                        |          |               |               |
| Salaries, Wages & Benefits               | [Min Rs] | 2,977         | 3,268         |
| Retirement Benefits Paid                 | [Min Rs] | -             | -             |
| <b>Total Employees Cost</b>              | [Min Rs] | <b>2,977</b>  | <b>3,268</b>  |
| Admin Expenses                           | [Min Rs] | 207           | 218           |
| Repair & Maintenance                     | [Min Rs] | 597           | 683           |
| Travelling                               | [Min Rs] | 208           | 219           |
| Transportation                           | [Min Rs] | 259           | 272           |
| Management Fee                           | [Min Rs] |               |               |
| Miscellaneous Expenses                   | [Min Rs] |               |               |
| <b>Total O&amp;M</b>                     | [Min Rs] | <b>4,248</b>  | <b>4,660</b>  |
| <b>C Depreciation &amp; Amortization</b> |          |               |               |
| Depreciation                             | [Min Rs] | 2,584         | 2,855         |
| Amortization of Leased Assets            | [Min Rs] | 0             | 0             |
| <b>Total</b>                             | [Min Rs] | <b>2,584</b>  | <b>2,855</b>  |
| <b>D Provision for Bad Debts</b>         |          |               |               |
| Provision for bad debts *                | [Min Rs] | -             | -             |
| Bad debts written off                    | [Min Rs] |               |               |

FORM - 17

Distribution Margin Comparison:

|                        | 2017    | 2018    |
|------------------------|---------|---------|
| O&M Expenses           | 4,248   | 4,660   |
| Increase in %          | -12.09% | 9.69%   |
| Depreciation           | 2,584   | 2,855   |
| RORB                   | 4,179   | 4,968   |
| Provision for baddebts | -       | -       |
| Other Income           | (820)   | (931)   |
| Distribution Margin    | 10,191  | 11,551  |
| Energy Sold            | 5,290   | 8,521   |
| DM per unit            | 1.93    | 1.36    |
| DM per unit increase   | -18.45% | -29.63% |

FORM - 18

QESCO

Financial Charges

|                                        | 2016-17<br>Projected | 2017-18<br>Projected |
|----------------------------------------|----------------------|----------------------|
| <b>A Long Term Loans</b>               |                      |                      |
| GOP loans                              |                      |                      |
| Foreign Loans                          |                      |                      |
| Bonds                                  |                      |                      |
| TFCs                                   |                      |                      |
| Kuwait Fund                            | 3,135                | 3,135                |
| <b>Total</b>                           | <b>3,135</b>         | <b>3,135</b>         |
| <b>B Short Term Loan</b>               |                      |                      |
| Running Finance                        |                      |                      |
| Short Term Loan                        |                      |                      |
| Others                                 |                      |                      |
| <b>Total</b>                           |                      |                      |
| <b>C Total Financial Charges (A+B)</b> | <b>3,135</b>         | <b>3,135</b>         |

## FORM - 19

## QESCO

## RORB Calculation

|   |                                               | 2016-17         | 2017-18   |
|---|-----------------------------------------------|-----------------|-----------|
|   |                                               | Projected       | Projected |
| A | Gross Fixed Assets in Operation - Opening Bal | [Mln Rs] 75,933 | 81,355    |
| B | Addition in Fixed Assets                      | [Mln Rs] 5,422  | 7,523     |
| C | Gross Fixed Assets in Operation - Closing Bal | [Mln Rs] 81,355 | 88,878    |
| D | Less: Accumulated Depreciation                | [Mln Rs] 18,217 | 21,072    |
| E | Less: Revaluation Reserve                     | 32,102          | 31,029    |
| F | Net Fixed Assets in Operation                 | [Mln Rs] 31,036 | 36,777    |
| G | Add: Capital Work In Progress - Closing Bal   | [Mln Rs] 14,615 | 20,669    |
| H | Investment in Fixed Assets                    | [Mln Rs]        |           |
| I | Less: Deferred Credits                        | [Mln Rs] 10,044 | 12,148    |
| J | Regulatory Assets Base                        | [Mln Rs] 35,607 | 45,298    |
| K | Average Regulatory Assets Base                | [Mln Rs] 34,027 | 40,453    |
|   | Rate of Return                                | [%age] 12.28%   | 12.28%    |
|   | Return on Rate Base                           | [Mln Rs] 4,179  | 4,968     |
|   | Return on Rate Base for the Year              | 4,179           | 4,968     |

FORM - 20

QESCO

## Revenue Requirement

|   |                                     | 2016-17   | 2017-18   |         |
|---|-------------------------------------|-----------|-----------|---------|
|   |                                     | Projected | Projected |         |
| A | Power Purchase Price                | [Mln Rs]  | 58,636    | 98,917  |
| B | DM                                  |           |           |         |
|   | O&M                                 | [Mln Rs]  | 4,248     | 4,660   |
|   | Provision for baddebts              | [Mln Rs]  | -         | -       |
|   | Depreciation                        | [Mln Rs]  | 2,584     | 2,855   |
|   | RORB                                | [Mln Rs]  | 4,179     | 4,968   |
|   | Other Income                        | [Mln Rs]  | (820)     | (931)   |
|   | Impact of Disallowed Losses         | [Mln Rs]  |           |         |
|   | Total DM                            | [Mln Rs]  | 10,190    | 11,551  |
|   | Interest on loan for power purchase | [Mln Rs]  | 3,135     | 3,135   |
| C | Revenue Requirement (A+B)           | [Mln Rs]  | 71,961    | 113,603 |
| D | Less/ (Excess) Recovery             | [Mln Rs]  | 2,407     | 4,464   |
| E | Total Revenue Requirement (C+D)     | [Mln Rs]  | 74,368    | 118,067 |

FORM - 20 ( A )

## Distribution Company

Revenue Requirement (*per unit sold*)

|   |                                     | 2016-17   | 2017-18   |        |
|---|-------------------------------------|-----------|-----------|--------|
|   |                                     | Projected | Projected |        |
| A | Power Purchase Price                | [Rs/ kWh] | 11.08     | 11.61  |
| B | DM                                  |           |           |        |
|   | O&M                                 | [Rs/ kWh] | 0.80      | 0.55   |
|   | Depreciation                        | [Rs/ kWh] | 0.49      | 0.34   |
|   | Provision for bad-debts             | [Rs/ kWh] | -         | -      |
|   | RORB                                | [Rs/ kWh] | 0.79      | 0.58   |
|   | Other Income                        | [Rs/ kWh] | (0.16)    | (0.11) |
|   | Impact of Disallowed Losses         | [Rs/ kWh] |           |        |
|   | Total DM                            | [Rs/ kWh] | 1.93      | 1.36   |
|   | Interest on loan for power purchase |           | 0.59      | 0.37   |
| C | Revenue Requirement (A+B)           | [Rs/ kWh] | 13.60     | 13.33  |
| D | Less/ (Excess) Recovery             | [Rs/ kWh] | 0.45      | 0.52   |
| E | Total Revenue Requirement (C+D)     | [Rs/ kWh] | 14.06     | 13.86  |

FORM - 21 (A)  
Distribution Company  
Investment

2016-17  
Projected

2017-18  
Projected

A Investment Plan

|                                        |          |       |        |
|----------------------------------------|----------|-------|--------|
| DOP                                    | (Min Rs) | 157   | 23     |
| ELR                                    | (Min Rs) | 472   | 598    |
| STG                                    | (Min Rs) | 1,746 | 6,288  |
| 2nd Rural Electrification (KFP)        | (Min Rs) |       |        |
| Power Distribution Enhancement Project | (Min Rs) | 1,359 | 3,382  |
| Deposit Works                          | (Min Rs) | 2,282 | 2,899  |
| Construction of G/S & T/L              | (Min Rs) |       |        |
| Computer software & Hardware           | (Min Rs) | 31    | 36     |
| Vehicles                               | (Min Rs) | 210   | 17     |
| Other office equipments                | (Min Rs) | 54    | 126    |
| Total                                  | (Min Rs) | 6,310 | 13,577 |

B Financing Arrangement

|                        |          |       |        |
|------------------------|----------|-------|--------|
| Cash Development Loan  | (Min Rs) |       |        |
| Kuwait Fund            | (Min Rs) |       |        |
| PSDP / Own Resources   | (Min Rs) | 2,601 | 223    |
| Grant                  | (Min Rs) | 2,240 | 2,850  |
| Consumer Contribution  | (Min Rs) | 111   | 122    |
| Asian Development Bank | (Min Rs) | 1,359 | 3,382  |
| Total                  | (Min Rs) | 6,310 | 13,577 |

FORM - 21 ( B )  
Energy Loss Reduction  
2016-17

|                                         |               |               |               |             |             |             |             |              |     |
|-----------------------------------------|---------------|---------------|---------------|-------------|-------------|-------------|-------------|--------------|-----|
| Investment Requested for the year       | 47            | 30            | 44            | 37          | 35          | 40          | 28          | 136          | 944 |
| Objective                               | Re-conducting | Re-conducting | Re-conducting | Bifurcation | Bifurcation | Bifurcation | Bifurcation | Augmentation |     |
| Projected losses for the control period | 16%           | 11%           | 14%           | 13%         | 12%         | 23%         | 18%         | 14%          |     |

FORM - 21 ( B )  
Distribution of Power  
2016-17

|                                         |     |           |     |           |     |               |     |
|-----------------------------------------|-----|-----------|-----|-----------|-----|---------------|-----|
| Investment Requested for the year       | 8   | 5         | 14  | 3         | 10  | 41            | 314 |
| Objective                               | New | Extension | New | Extension | New | New/Extension |     |
| Projected losses for the control period | 17% | 14%       | 13% | 15%       | 11% | 12%           |     |

FORM - 21 ( B ) STG 2016-17

|                                   |     |     |     |     |    |    |    |    |      |   |     |   |     |   |       |
|-----------------------------------|-----|-----|-----|-----|----|----|----|----|------|---|-----|---|-----|---|-------|
| Investment Requested for the year | 244 | 293 | 195 | 244 | 70 | 60 | 62 | 68 | 60   | 5 | 270 | 9 | 181 | 5 | 3,492 |
| Existing Level of MVA             |     |     |     |     |    |    |    |    |      |   |     |   |     |   |       |
| Objective Addition in MVA         | 28  | 28  | 28  | 13  | 13 | 13 | 13 | 13 | 11.5 |   |     |   |     |   |       |

FORM - 21 ( B )  
PDEP  
2016-17

|                                   |       |
|-----------------------------------|-------|
| Investment Requested for the year | 1,359 |
| Existing Level of MVA             |       |
| Objective Addition in MVA         |       |



**QESCO**  
**Interest on Development Loans**

Rs. Million

| Sr. No. | Loans   | Interest<br>Rate % | FY      |         |         |         | Total |
|---------|---------|--------------------|---------|---------|---------|---------|-------|
|         |         |                    | 1st Qrt | 2nd Qrt | 3rd Qrt | 4th Qrt |       |
|         | 2017-18 | 11.00%             | 784     | 784     | 784     | 784     | 3,135 |

[illegible]

## DISTRIBUTION COMPANY

## BONDS

| Particulars | Interest | Opening<br>Balance | Redemption | Oct-Dec 10 | Closing<br>Balance | Interest<br>Charges |
|-------------|----------|--------------------|------------|------------|--------------------|---------------------|
|             | Rate     |                    |            |            |                    |                     |

---

Nil

---

Nil

| Slabs                        | No. of Customers | Domestic Consumers |         |           |         |         |           |      |          |  |  | Revenue    |         | Average Rate |
|------------------------------|------------------|--------------------|---------|-----------|---------|---------|-----------|------|----------|--|--|------------|---------|--------------|
|                              |                  | 0 - 50             | 1 - 100 | 101 - 200 | 201-300 | 301-700 | Above 700 | Peak | Off Peak |  |  | Rs.Million | Rs./kWh |              |
| 0 - 50                       | 138,490          | 22                 |         |           |         |         |           |      |          |  |  | 88.81      | 4.00    |              |
| 1 - 100                      | 161,528          |                    | 231     |           |         |         |           |      |          |  |  | 2,543.69   | 11.00   |              |
| 101 - 200                    | 74,443           |                    |         | 92        |         |         |           |      |          |  |  | 1,284.84   | 14.00   |              |
| 210-300                      | 30,389           |                    |         |           | 73      |         |           |      |          |  |  | 1,161.36   | 16.00   |              |
| 301-700                      | 19,168           |                    |         |           |         | 57      |           |      |          |  |  | 1,028.11   | 18.00   |              |
| Above 700                    | 5,621            |                    |         |           |         |         | 81        |      |          |  |  | 1,458.00   | 18.00   |              |
| Time of Use (TOU) - Peak     |                  |                    |         |           |         |         |           | 6    |          |  |  | 108.00     | 18.00   |              |
| Time of Use (TOU) - Off-Peak | 2,620            |                    |         |           |         |         |           |      | 32       |  |  | 400.00     | 12.50   |              |
| Tempprary                    | 3                |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |
|                              |                  |                    |         |           |         |         |           |      |          |  |  |            |         |              |

**QESCO**  
**Provision for Tax**

Rs. Million

| Sr. No. | Provision for Tax allowed | 1st Qrt | 2nd Qrt | 3rd Qrt | 4th Qrt | Total |
|---------|---------------------------|---------|---------|---------|---------|-------|
|         | 2017-18                   | 487     | 344     | 355     | 552     | 1,739 |

| Description                                | Sales<br>(MkWh) | Sales<br>Mix<br>(%) | Projected<br>No. of<br>Consumers | Connected<br>Load<br>(kW) | Load<br>Factor<br>(%) | Distribution<br>Losses | NEPRA Existing Tariff        |                                | Proposed New Tariff       |                                | Difference                   |                                |
|--------------------------------------------|-----------------|---------------------|----------------------------------|---------------------------|-----------------------|------------------------|------------------------------|--------------------------------|---------------------------|--------------------------------|------------------------------|--------------------------------|
|                                            |                 |                     |                                  |                           |                       |                        | Fixed<br>Charge<br>(Rs/kW/M) | Variable<br>Charge<br>(Rs/kWh) | Fixed Charge<br>(Rs/kW/M) | Variable<br>Charge<br>(Rs/kWh) | Fixed<br>Charge<br>(Rs/kW/M) | Variable<br>Charge<br>(Rs/kWh) |
| <b>Residential</b>                         |                 |                     |                                  |                           |                       |                        |                              |                                |                           |                                |                              |                                |
| Up to 50 Units                             | 3.63            | 0.48%               | 124,575                          |                           |                       |                        |                              | 4.00                           | -                         | 4.00                           | -                            | -                              |
| For peak load requirement up to 5 kW       | -               | -                   | -                                |                           |                       |                        |                              | -                              | -                         | -                              | -                            | -                              |
| 01-100 Units                               | 34.56           | 4.59%               | 168,082                          |                           |                       |                        |                              | 12.50                          | -                         | 12.50                          | -                            | -                              |
| 101-300 Units                              | 7.95            | 1.05%               | -                                |                           |                       |                        |                              | 15.00                          | -                         | 15.00                          | -                            | -                              |
| 301-700 Units                              | 10.89           | 1.44%               | 102,652                          |                           |                       |                        |                              | 15.00                          | -                         | 15.00                          | -                            | -                              |
| Above 700 Units                            | 11.06           | 1.47%               | 29,542                           |                           |                       |                        |                              | 17.00                          | -                         | 17.00                          | -                            | -                              |
| For peak load requirement exceeding 5 kW   | 11.40           | 1.51%               | 5,859                            |                           |                       |                        |                              | 19.00                          | -                         | 19.00                          | -                            | -                              |
| Time of Use (TOU) - Peak                   | 1.04            | 0.14%               | 2,649                            |                           |                       |                        |                              | 19.00                          | -                         | 19.00                          | -                            | -                              |
| Time of Use (TOU) - Off-Peak               | 5.18            | 0.69%               | 17,663                           |                           |                       |                        |                              | 13.00                          | -                         | 13.00                          | -                            | -                              |
| <b>Total Residential</b>                   | <b>85.71</b>    |                     | <b>451,023</b>                   |                           |                       |                        |                              |                                |                           |                                |                              |                                |
| <b>Commercial - A2</b>                     |                 |                     |                                  |                           |                       |                        |                              |                                |                           |                                |                              |                                |
| Commercial -                               |                 |                     |                                  |                           |                       |                        |                              |                                |                           |                                |                              |                                |
| For peak load requirement up to 5 kW       | 9.85            | 1.31%               | 104,620                          |                           |                       |                        |                              | 19.00                          | -                         | 19.00                          | -                            | -                              |
| Commercial (<100)                          | 22.64           | 3.00%               | 34                               |                           |                       |                        |                              | 400.00                         | 15.00                     | 400.00                         | 15.00                        | -                              |
| Commercial (<20 KW)                        | -               | -                   | -                                |                           |                       |                        |                              | -                              | -                         | -                              | -                            | -                              |
| For peak load requirement exceeding 5 kW   | -               | -                   | -                                |                           |                       |                        |                              | -                              | -                         | -                              | -                            | -                              |
| Regular                                    | -               | -                   | -                                |                           |                       |                        |                              | -                              | -                         | -                              | -                            | -                              |
| Time of Use (TOU) - Peak (A-2)             | 2.25            | 0.30%               | 2,618                            |                           |                       |                        |                              | 400.00                         | 19.00                     | 400.00                         | 19.00                        | -                              |
| Time of Use (TOU) - Off-Peak (Temp)        | 8.29            | 1.10%               | 37                               |                           |                       |                        |                              | 400.00                         | 13.00                     | 400.00                         | 13.00                        | -                              |
| <b>Total Commercial</b>                    | <b>43.03</b>    | 0.00%               | <b>107,308</b>                   |                           |                       |                        |                              |                                |                           |                                |                              |                                |
| <b>Industrial</b>                          |                 |                     |                                  |                           |                       |                        |                              |                                |                           |                                |                              |                                |
| B1                                         | 0.17            | 0.02%               | -                                |                           |                       |                        |                              | 14.50                          | -                         | 14.50                          | -                            | -                              |
| B1 (Peak)                                  | 0.52            | 0.07%               | 1,084                            |                           |                       |                        |                              | 19.00                          | -                         | 19.00                          | -                            | -                              |
| B1 - (Off Peak)                            | 2.42            | 0.32%               | 1,452                            |                           |                       |                        |                              | 13.00                          | -                         | 13.00                          | -                            | -                              |
| B2 -                                       | 0.17            | 0.02%               | 104                              |                           |                       |                        |                              | 400.00                         | 14.00                     | 400.00                         | 14.00                        | -                              |
| B2 - TOU (Peak)                            | 2.59            | 0.34%               | 1,009                            |                           |                       |                        |                              | 400.00                         | 19.00                     | 400.00                         | 19.00                        | -                              |
| B2 - TOU (Off-peak)                        | 10.37           | 1.38%               | 1                                |                           |                       |                        |                              | 400.00                         | 12.80                     | 400.00                         | 12.80                        | -                              |
| B3- 11/33 KV (Peak)                        | 0.52            | 0.07%               | 16                               |                           |                       |                        |                              | 380.00                         | 19.00                     | 380.00                         | 19.00                        | -                              |
| B4                                         | 9.85            | 1.31%               | 3                                |                           |                       |                        |                              | 380.00                         | 12.70                     | 380.00                         | 12.70                        | -                              |
| <b>Total Industrial</b>                    | <b>27</b>       |                     | <b>3,670</b>                     |                           |                       |                        |                              |                                |                           |                                |                              |                                |
| <b>Bulk</b>                                |                 |                     |                                  |                           |                       |                        |                              |                                |                           |                                |                              |                                |
| C1(a) Supply at 400 Volts - up to 5 kW     | -               | -                   | 11                               |                           |                       |                        |                              | 15.00                          | -                         | 15.00                          | -                            | -                              |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.17            | 0.02%               | 78                               |                           |                       |                        |                              | 400.00                         | 14.50                     | 400.00                         | 14.50                        | -                              |
| Time of Use (TOU) - Peak                   | 0.52            | 0.07%               | 105                              |                           |                       |                        |                              | 400.00                         | 19.00                     | 400.00                         | 19.00                        | -                              |
| Time of Use (TOU) - Off-Peak               | 2.59            | 0.34%               | 12                               |                           |                       |                        |                              | 400.00                         | 13.00                     | 400.00                         | 13.00                        | -                              |
| C2 Supply at 11 kV                         | 1.38            | 0.18%               | -                                |                           |                       |                        |                              | 380.00                         | 14.30                     | 380.00                         | 14.30                        | -                              |
| Time of Use (TOU) - Peak                   | 2.76            | 0.37%               | 25                               |                           |                       |                        |                              | 380.00                         | 19.00                     | 380.00                         | 19.00                        | -                              |
| Time of Use (TOU) - Off-Peak               | 11.75           | 1.56%               | 25                               |                           |                       |                        |                              | 380.00                         | 12.80                     | 380.00                         | 12.80                        | -                              |
| C3 Supply above 11 kV                      | -               | -                   | -                                |                           |                       |                        |                              | -                              | -                         | -                              | -                            | -                              |
| Time of Use (TOU) - Peak                   | -               | -                   | -                                |                           |                       |                        |                              | -                              | -                         | -                              | -                            | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                   | -                                |                           |                       |                        |                              |                                |                           |                                |                              |                                |

## QESCO

## Existing &amp; Proposed Tariff Statement July 2017

| Category                                   | Existing     |                | Proposed       |     | Difference |        | Existing        |                  | Proposed        |                  | Difference    |                 |
|--------------------------------------------|--------------|----------------|----------------|-----|------------|--------|-----------------|------------------|-----------------|------------------|---------------|-----------------|
|                                            | (MW)         | (%)            | (MW)           | (%) | (MW)       | (%)    | (Min Rs)        | (Min Rs)         | (Min Rs)        | (Min Rs)         | (Min Rs)      | (Min Rs)        |
| <b>Residential</b>                         |              |                |                |     |            |        |                 |                  |                 |                  |               |                 |
| Up to 50 Units                             | 3.63         | 0.48%          | 124,575        | -   | -          | -      | 14.51           | -                | 14.51           | -                | -             | -               |
| For peak load requirement up to 5 kW       | -            | 0.00%          | -              | -   | -          | -      | -               | -                | -               | -                | -             | -               |
| 01-100 Units                               | 34.56        | 4.59%          | 168,082        | -   | -          | -      | 431.98          | -                | 431.98          | -                | -             | -               |
| 101-300 Units                              | 7.95         | -              | -              | -   | -          | -      | 119.23          | -                | 119.23          | -                | -             | -               |
| 301-700 Units                              | 10.89        | 1.44%          | 102,852        | -   | -          | -      | 183.29          | -                | 183.29          | -                | -             | -               |
| Above 700 Units                            | 11.06        | 1.47%          | 28,542         | -   | -          | -      | 188.00          | -                | 188.00          | -                | -             | -               |
| For peak load requirement exceeding 5 kW   | -            | 0.00%          | -              | -   | -          | -      | -               | -                | -               | -                | -             | -               |
| Time of Use (TOU) - Peak                   | 1.04         | 0.14%          | 2,649          | -   | -          | -      | 19.70           | -                | 19.70           | -                | -             | -               |
| Time of Use (TOU) - Off-Peak               | 5.18         | 0.69%          | 17,663         | -   | -          | -      | 67.39           | -                | 67.39           | -                | -             | -               |
| <b>Total Residential</b>                   | <b>85.71</b> | <b>8.00%</b>   | <b>451,023</b> | -   | -          | -      | <b>1,220.79</b> | -                | <b>1,220.79</b> | -                | -             | -               |
| <b>Commercial - A2</b>                     | -            | 0.00%          | -              | -   | -          | -      | -               | -                | -               | -                | -             | -               |
| Commercial -                               | -            | -              | -              | -   | -          | -      | -               | -                | -               | -                | -             | -               |
| For peak load requirement up to 5 kW       | 9.85         | 1.31%          | 104,820        | -   | -          | -      | 187.14          | -                | 187.14          | -                | -             | -               |
| Commercial (<100)                          | 22.64        | 3.00%          | 34             | -   | -          | 0.09   | 339.54          | 0.09             | 339.54          | -                | -             | -               |
| Commercial (<20 KW)                        | -            | -              | -              | -   | -          | -      | -               | -                | -               | -                | -             | -               |
| For peak load requirement exceeding 5 kW   | -            | 0.00%          | -              | -   | -          | -      | -               | -                | -               | -                | -             | -               |
| Regular                                    | -            | 0.00%          | -              | -   | -          | -      | -               | -                | -               | -                | -             | -               |
| Time of Use (TOU) - Peak (A-2)             | 2.25         | 0.30%          | 2,618          | -   | -          | 0.95   | 42.68           | 0.95             | 42.68           | -                | -             | -               |
| Time of Use (TOU) - Off-Peak (Temp)        | 8.29         | 1.10%          | 37             | -   | -          | 5.74   | 107.82          | 5.74             | 107.82          | -                | -             | -               |
| <b>Total Commercial</b>                    | <b>43.63</b> | <b>0.00%</b>   | <b>107,308</b> | -   | -          | -      | <b>677.16</b>   | <b>6.77</b>      | <b>677.16</b>   | -                | -             | -               |
| <b>Industrial</b>                          | -            | 0.00%          | -              | -   | -          | -      | -               | -                | -               | -                | -             | -               |
| B1                                         | 0.17         | 0.02%          | -              | -   | -          | -      | 2.51            | -                | 2.51            | -                | -             | -               |
| B1 (Peak)                                  | 0.52         | 0.07%          | 1,084          | -   | -          | -      | 9.85            | -                | 9.85            | -                | -             | -               |
| B1 - (Off Peak)                            | 2.42         | 0.32%          | 1,452          | -   | -          | -      | 31.45           | -                | 31.45           | -                | -             | -               |
| B2                                         | 0.17         | 0.02%          | 104            | -   | -          | 0.01   | 2.42            | 0.01             | 2.42            | -                | -             | -               |
| B2 - TOU (Peak)                            | 2.59         | 0.34%          | 1,009          | -   | -          | 1.76   | 49.25           | 1.76             | 49.25           | -                | -             | -               |
| B2 - TOU (Off-peak)                        | 10.37        | 1.38%          | 1              | -   | -          | 12.15  | 132.71          | 12.15            | 132.71          | -                | -             | -               |
| B3- 11/33 KV (Peak)                        | 0.52         | 0.07%          | 16             | -   | -          | 0.65   | 8.85            | 0.85             | 9.85            | -                | -             | -               |
| B4                                         | 9.85         | 1.31%          | 3              | -   | -          | 4.79   | 125.09          | 4.79             | 125.09          | -                | -             | -               |
| <b>Total Industrial</b>                    | <b>27</b>    | <b>0.00%</b>   | <b>3,670</b>   | -   | -          | -      | <b>19.37</b>    | <b>363.11</b>    | <b>19.37</b>    | <b>363.11</b>    | -             | -               |
| <b>Bulk</b>                                | -            | -              | -              | -   | -          | -      | -               | -                | -               | -                | -             | -               |
| C1(a) Supply at 400 Volts - up to 5 kW     | -            | 0.00%          | 11             | -   | -          | -      | -               | -                | -               | -                | -             | -               |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.17         | 0.02%          | 78             | -   | -          | 0.66   | 2.51            | 0.68             | 2.51            | -                | -             | -               |
| Time of Use (TOU) - Peak                   | 0.52         | 0.07%          | 105            | -   | -          | 0.21   | 8.85            | 0.21             | 9.85            | -                | -             | -               |
| Time of Use (TOU) - Off-Peak               | 2.59         | 0.34%          | 12             | -   | -          | 1.44   | 33.69           | 1.44             | 33.69           | -                | -             | -               |
| C2 Supply at 11 kV                         | 1.38         | 0.18%          | -              | -   | -          | 1.02   | 19.77           | 1.02             | 19.77           | -                | -             | -               |
| Time of Use (TOU) - Peak                   | 2.76         | 0.37%          | 25             | -   | -          | 0.70   | 52.53           | 0.70             | 52.53           | -                | -             | -               |
| Time of Use (TOU) - Off-Peak               | 11.75        | 1.56%          | 25             | -   | -          | 3.57   | 150.40          | 3.57             | 150.40          | -                | -             | -               |
| C3 Supply above 11 kV                      | -            | -              | -              | -   | -          | -      | -               | -                | -               | -                | -             | -               |
| Time of Use (TOU) - Peak                   | -            | -              | -              | -   | -          | -      | -               | -                | -               | -                | -             | -               |
| Time of Use (TOU) - Off-Peak               | -            | -              | -              | -   | -          | -      | -               | -                | -               | -                | -             | -               |
| <b>Total Single Point Supply</b>           | <b>19</b>    | -              | <b>256</b>     | -   | -          | -      | <b>7.62</b>     | <b>268.76</b>    | <b>7.62</b>     | <b>268.76</b>    | -             | -               |
| <b>Agricultural Tube-wells - Tariff D</b>  | -            | -              | -              | -   | -          | -      | -               | -                | -               | -                | -             | -               |
| D1 Scarp                                   | 1.90         | 0.25%          | 294            | -   | -          | -      | 28.89           | -                | 28.89           | -                | -             | -               |
| Time of Use (TOU)                          | 1.73         | 0.23%          | -              | -   | -          | -      | 30.84           | -                | 30.84           | -                | -             | -               |
| Time of Use (TOU)                          | 10.19        | 1.35%          | -              | -   | -          | -      | 119.79          | -                | 119.79          | -                | -             | -               |
| D2 Agricultural Tube-wells                 | 557.78       | 74.00%         | 22,494         | -   | -          | 115.99 | 6,199.34        | 114.19           | 7,463.86        | (1.80)           | (735.49)      | -               |
| Agricultural Tube-wells D-2 (i)            | -            | -              | -              | -   | -          | -      | -               | -                | -               | -                | -             | -               |
| Time of Use (TOU) - Peak D-2(i)            | -            | -              | 3,139          | -   | -          | 18.23  | -               | 18.23            | -               | -                | -             | -               |
| Time of Use (TOU) - Peak D-2               | 0.68         | 0.11%          | 521            | -   | -          | 3.09   | 16.42           | 3.09             | 16.42           | -                | -             | -               |
| Time of Use (TOU) - Off-Peak D2            | 8.22         | 8.83%          | -              | -   | -          | -      | 79.00           | -                | 79.00           | -                | -             | -               |
| <b>Total Agricultural</b>                  | <b>678</b>   | -              | <b>26,448</b>  | -   | -          | -      | <b>136.31</b>   | <b>6,474.26</b>  | <b>133.61</b>   | <b>7,738.80</b>  | <b>(1.80)</b> | <b>(736.49)</b> |
| Public Lighting G                          | 0.52         | 0.07%          | 260            | -   | -          | -      | 7.26            | -                | 7.26            | -                | -             | -               |
| Residential Colonies H                     | 0.01         | 0.00%          | -              | -   | -          | -      | 0.09            | -                | 0.09            | -                | -             | -               |
| Special Contracts - Tariff K (AJK)         | -            | -              | -              | -   | -          | -      | -               | -                | -               | -                | -             | -               |
| Time of Use (TOU) - Peak                   | -            | -              | -              | -   | -          | -      | -               | -                | -               | -                | -             | -               |
| Time of Use (TOU) - Off-Peak               | -            | -              | -              | -   | -          | -      | -               | -                | -               | -                | -             | -               |
| Railway Traction Traction - 1              | -            | -              | -              | -   | -          | -      | -               | -                | -               | -                | -             | -               |
| Co-Generation - J                          | -            | -              | -              | -   | -          | -      | -               | -                | -               | -                | -             | -               |
| <b>General Service</b>                     | -            | -              | -              | -   | -          | -      | -               | -                | -               | -                | -             | -               |
| <b>Grand Total</b>                         | <b>754</b>   | <b>100.00%</b> | <b>588,965</b> | -   | -          | -      | <b>169.07</b>   | <b>11,011.46</b> | <b>167.27</b>   | <b>10,275.97</b> | <b>(1.80)</b> | <b>(736.49)</b> |

Existing &amp; Proposed Tariff Statement Aug 2017

| Description                                | Sales        | Sales  | Projected        | Connected | Load       | Distribution | NEPRA Existing Tariff |                          | Proposed New Tariff   |                          | Difference            |                          |
|--------------------------------------------|--------------|--------|------------------|-----------|------------|--------------|-----------------------|--------------------------|-----------------------|--------------------------|-----------------------|--------------------------|
|                                            | (MkWh)       | (MkWh) | No. of Consumers | Load (kW) | Factor (%) | Losses (%)   | Fixed Charge (Rs/kWh) | Variable Charge (Rs/kWh) | Fixed Charge (Rs/kWh) | Variable Charge (Rs/kWh) | Fixed Charge (Rs/kWh) | Variable Charge (Rs/kWh) |
| <b>Residential</b>                         |              |        |                  |           |            |              |                       |                          |                       |                          |                       |                          |
| Up to 50 Units                             | 3.65         | 0.48%  | 124,575          |           |            |              |                       | 4.00                     |                       | 4.00                     |                       |                          |
| For peak load requirement up to 5 kW       | -            | -      | -                |           |            |              |                       | -                        | -                     | -                        | -                     | -                        |
| e1-100 Units                               | 34.78        | 4.59%  | 168,082          |           |            |              |                       | 12.50                    | -                     | 12.50                    | -                     | -                        |
| 101-300 Units                              | 8.00         | 1.05%  | -                |           |            |              |                       | 15.00                    | -                     | 15.00                    | -                     | -                        |
| 301-700 Units                              | 10.85        | 1.44%  | 102,652          |           |            |              |                       | 15.00                    | -                     | 15.00                    | -                     | -                        |
| Above 700 Units                            | 11.13        | 1.47%  | 29,542           |           |            |              |                       | 17.00                    | -                     | 17.00                    | -                     | -                        |
| For peak load requirement exceeding 5 kW   | 11.48        | 1.51%  | 5,859            |           |            |              |                       | 19.00                    | -                     | 19.00                    | -                     | -                        |
| Time of Use (TOU) - Peak                   | 1.04         | 0.14%  | 2,649            |           |            |              |                       | 19.00                    | -                     | 19.00                    | -                     | -                        |
| Time of Use (TOU) - Off-Peak               | 5.22         | 0.69%  | 17,663           |           |            |              |                       | 13.00                    | -                     | 13.00                    | -                     | -                        |
| <b>Total Residential</b>                   | <b>86.25</b> |        | <b>451,023</b>   |           |            |              |                       |                          |                       |                          |                       |                          |
| <b>Commercial - A2</b>                     |              |        |                  |           |            |              |                       |                          |                       |                          |                       |                          |
| Commercial -                               |              |        |                  |           |            |              |                       |                          |                       |                          |                       |                          |
| For peak load requirement up to 5 kW       | 9.91         | 1.31%  | 104,620          |           |            |              |                       | 19.00                    | -                     | 19.00                    | -                     | -                        |
| Commercial (<100)                          | 22.78        | 3.00%  | 34               |           |            |              | 400.00                | 15.00                    | 400.00                | 15.00                    | -                     | -                        |
| Commercial (<20 KW)                        |              |        |                  |           |            |              |                       |                          |                       |                          |                       |                          |
| For peak load requirement exceeding 5 kW   | -            | -      | -                |           |            |              |                       | -                        | -                     | -                        | -                     | -                        |
| Regular                                    |              |        |                  |           |            |              |                       |                          |                       |                          |                       |                          |
| Time of Use (TOU) - Peak (A-2)             | 2.26         | 0.30%  | 2,618            |           |            |              | 400.00                | 19.00                    | 400.00                | 19.00                    | -                     | -                        |
| Time of Use (TOU) - Off-Peak (Temp)        | 6.35         | 1.10%  | 37               |           |            |              | 400.00                | 13.00                    | 400.00                | 13.00                    | -                     | -                        |
| <b>Total Commercial</b>                    | <b>43.30</b> | 0.00%  | <b>107,308</b>   |           |            |              |                       |                          |                       |                          |                       |                          |
| <b>Industrial</b>                          |              |        |                  |           |            |              |                       |                          |                       |                          |                       |                          |
| B1                                         | 0.17         | 0.02%  | -                |           |            |              |                       | 14.50                    | -                     | 14.50                    | -                     | -                        |
| B1 (Peak)                                  | 0.52         | 0.07%  | 1,084            |           |            |              |                       | 19.00                    | -                     | 19.00                    | -                     | -                        |
| B1 - (Off Peak)                            | 2.43         | 0.32%  | 1,452            |           |            |              |                       | 13.00                    | -                     | 13.00                    | -                     | -                        |
| B2                                         | 0.17         | 0.02%  | 104              |           |            |              | 400.00                | 14.00                    | 400.00                | 14.00                    | -                     | -                        |
| B2 - TOU (Peak)                            | 2.61         | 0.34%  | 1,009            |           |            |              | 400.00                | 19.00                    | 400.00                | 19.00                    | -                     | -                        |
| B2 - TOU (Off-peak)                        | 10.43        | 1.38%  | 1                |           |            |              | 400.00                | 12.80                    | 400.00                | 12.80                    | -                     | -                        |
| B3- 11/33 KV (Peak)                        | 0.52         | 0.07%  | 16               |           |            |              | 380.00                | 19.00                    | 380.00                | 19.00                    | -                     | -                        |
| B4                                         | 9.91         | 1.31%  | 3                |           |            |              | 380.00                | 12.70                    | 380.00                | 12.70                    | -                     | -                        |
| <b>Total Industrial</b>                    | <b>27</b>    |        | <b>3,670</b>     |           |            |              |                       |                          |                       |                          |                       |                          |
| <b>Bulk</b>                                |              |        |                  |           |            |              |                       |                          |                       |                          |                       |                          |
| C1(a) Supply at 400 Volts - up to 5 kW     | -            | -      | 11               |           |            |              |                       | 15.00                    | -                     | 15.00                    | -                     | -                        |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.17         | 0.02%  | 76               |           |            |              | 400.00                | 14.50                    | 400.00                | 14.50                    | -                     | -                        |
| Time of Use (TOU) - Peak                   | 0.52         | 0.07%  | 105              |           |            |              | 400.00                | 19.00                    | 400.00                | 19.00                    | -                     | -                        |
| Time of Use (TOU) - Off-Peak               | 2.61         | 0.34%  | 12               |           |            |              | 400.00                | 13.00                    | 400.00                | 13.00                    | -                     | -                        |
| C2 Supply at 11 kV                         | 1.39         | 0.18%  | -                |           |            |              | 380.00                | 14.30                    | 380.00                | 14.30                    | -                     | -                        |
| Time of Use (TOU) - Peak                   | 2.78         | 0.37%  | 25               |           |            |              | 380.00                | 19.00                    | 380.00                | 19.00                    | -                     | -                        |
| Time of Use (TOU) - Off-Peak               | 11.82        | 1.56%  | 25               |           |            |              | 380.00                | 12.80                    | 380.00                | 12.80                    | -                     | -                        |
| C3 Supply above 11 kV                      | -            | -      | -                |           |            |              |                       | -                        | -                     | -                        | -                     | -                        |
| Time of Use (TOU) - Peak                   | -            | -      | -                |           |            |              |                       | -                        | -                     | -                        | -                     | -                        |
| Time of Use (TOU) - Off-Peak               | -            | -      | -                |           |            |              |                       | -                        | -                     | -                        | -                     | -                        |

## QESCO

## Existing &amp; Proposed Tariff Statement Aug 2017

| Category                                   | (MkWh)       | (%)            | (kW)           | (%) | (Min Rs) | (Min Rs)        | (Min Rs)         | (Min Rs)        | (Min Rs)         | (Min Rs)      |
|--------------------------------------------|--------------|----------------|----------------|-----|----------|-----------------|------------------|-----------------|------------------|---------------|
| <b>Residential</b>                         |              |                |                |     |          |                 |                  |                 |                  |               |
| Up to 50 Units                             | 3.65         | 0.48%          | 124,575        | -   | -        | 14.61           | -                | 14.61           | -                | -             |
| For peak load requirement up to 5 kW       | -            | 0.00%          | -              | -   | -        | -               | -                | -               | -                | -             |
| 01-100 Units                               | 34.78        | 4.69%          | 168,082        | -   | -        | 434.71          | -                | 434.71          | -                | -             |
| 101-300 Units                              | 8.00         | -              | -              | -   | -        | 119.98          | -                | 119.98          | -                | -             |
| 301-700 Units                              | 10.95        | 1.44%          | 102,852        | -   | -        | 164.32          | -                | 164.32          | -                | -             |
| Above 700 Units                            | 11.13        | 1.37%          | 29,542         | -   | -        | 189.18          | -                | 189.18          | -                | -             |
| For peak load requirement exceeding 5 kW   | 11.48        | 1.51%          | 5,859          | -   | -        | 218.05          | -                | 218.05          | -                | -             |
| Time of Use (TOU) - Peak                   | 1.04         | 0.14%          | 2,649          | -   | -        | 19.82           | -                | 19.82           | -                | -             |
| Time of Use (TOU) - Off-Peak               | 5.22         | 0.89%          | 17,663         | -   | -        | 67.81           | -                | 67.81           | -                | -             |
| <b>Total Residential</b>                   | <b>88.25</b> | <b>9.00%</b>   | <b>451,023</b> | -   | -        | <b>1,228.48</b> | -                | <b>1,228.48</b> | -                | -             |
| <b>Commercial - A2</b>                     | -            | 9.90%          | -              | -   | -        | -               | -                | -               | -                | -             |
| Commercial -                               | -            | -              | -              | -   | -        | -               | -                | -               | -                | -             |
| For peak load requirement up to 5 kW       | 8.91         | 1.31%          | 104,620        | -   | -        | 188.31          | -                | 188.31          | -                | -             |
| Commercial (<100)                          | 22.78        | 3.00%          | 34             | -   | 0.09     | 341.68          | 0.09             | 341.68          | -                | -             |
| Commercial (<29 KW)                        | -            | -              | -              | -   | -        | -               | -                | -               | -                | -             |
| For peak load requirement exceeding 5 kW   | -            | 0.00%          | -              | -   | -        | -               | -                | -               | -                | -             |
| Regular                                    | -            | 0.00%          | -              | -   | -        | -               | -                | -               | -                | -             |
| Time of Use (TOU) - Peak (A-2)             | 2.26         | 0.30%          | 2,618          | -   | 0.85     | 42.95           | 0.85             | 42.95           | -                | -             |
| Time of Use (TOU) - Off-Peak (Tamp)        | 8.35         | 1.10%          | 37             | -   | 5.74     | 108.50          | 5.74             | 108.50          | -                | -             |
| <b>Total Commercial</b>                    | <b>43.30</b> | <b>0.00%</b>   | <b>107,308</b> | -   | -        | <b>6.77</b>     | <b>681.44</b>    | <b>8.77</b>     | <b>681.44</b>    | -             |
| <b>Industrial</b>                          | -            | 0.00%          | -              | -   | -        | -               | -                | -               | -                | -             |
| B1                                         | 0.17         | 0.02%          | -              | -   | -        | 2.52            | -                | 2.52            | -                | -             |
| B1 (Peak)                                  | 0.52         | 0.07%          | 1,084          | -   | -        | 9.91            | -                | 9.91            | -                | -             |
| B1 - (Off Peak)                            | 2.43         | 9.32%          | 1,452          | -   | -        | 31.65           | -                | 31.65           | -                | -             |
| B2                                         | 0.17         | 0.02%          | 104            | -   | 0.01     | 2.43            | 0.01             | 2.43            | -                | -             |
| B2 - TOU (Peak)                            | 2.61         | 9.34%          | 1,009          | -   | 1.78     | 49.56           | 1.78             | 49.56           | -                | -             |
| B2 - TOU (Off-peak)                        | 10.43        | 1.38%          | 1              | -   | 12.15    | 133.54          | 12.15            | 133.54          | -                | -             |
| B3 - 11/33 KV (Peak)                       | 0.52         | 0.07%          | 18             | -   | 0.65     | 9.91            | 0.65             | 9.91            | -                | -             |
| B4                                         | 9.91         | 1.31%          | 3              | -   | 4.79     | 125.87          | 4.79             | 125.87          | -                | -             |
| <b>Total Industrial</b>                    | <b>27</b>    | <b>9.00%</b>   | <b>3,670</b>   | -   | -        | <b>19.37</b>    | <b>366.40</b>    | <b>19.37</b>    | <b>366.48</b>    | -             |
| <b>Bulk</b>                                | -            | -              | -              | -   | -        | -               | -                | -               | -                | -             |
| C1(a) Supply at 400 Volts - up to 5 kW     | -            | 9.00%          | 11             | -   | -        | -               | -                | -               | -                | -             |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.17         | 0.02%          | 78             | -   | 0.68     | 2.52            | 0.68             | 2.52            | -                | -             |
| Time of Use (TOU) - Peak                   | 0.52         | 0.07%          | 105            | -   | 0.21     | 9.91            | 0.21             | 9.91            | -                | -             |
| Time of Use (TOU) - Off-Peak               | 2.61         | 0.34%          | 12             | -   | 1.44     | 33.91           | 1.44             | 33.91           | -                | -             |
| C2 Supply at 11 kV                         | 1.39         | 0.18%          | -              | -   | 1.02     | 19.89           | 1.02             | 19.89           | -                | -             |
| Time of Use (TOU) - Peak                   | 2.78         | 0.37%          | 25             | -   | 0.70     | 52.86           | 0.70             | 52.86           | -                | -             |
| Time of Use (TOU) - Off-Peak               | 11.82        | 1.58%          | 25             | -   | 3.57     | 151.35          | 3.57             | 151.35          | -                | -             |
| C3 Supply above 11 kV                      | -            | -              | -              | -   | -        | -               | -                | -               | -                | -             |
| Time of Use (TOU) - Peak                   | -            | -              | -              | -   | -        | -               | -                | -               | -                | -             |
| Time of Use (TOU) - Off-Peak               | -            | -              | -              | -   | -        | -               | -                | -               | -                | -             |
| <b>Total Single Point Supply</b>           | <b>19</b>    | -              | <b>256</b>     | -   | -        | <b>7.62</b>     | <b>270.44</b>    | <b>7.82</b>     | <b>270.44</b>    | -             |
| <b>Agricultural Tube-wells - Tariff D</b>  | -            | -              | -              | -   | -        | -               | -                | -               | -                | -             |
| D1 Scarp                                   | 1.91         | 0.25%          | 294            | -   | -        | 29.07           | -                | 29.07           | -                | -             |
| Time of Use (TOU)                          | 1.74         | 0.23%          | -              | -   | -        | 31.04           | -                | 31.04           | -                | -             |
| Time of Use (TOU)                          | 10.26        | 1.35%          | -              | -   | -        | 120.54          | -                | 120.54          | -                | -             |
| D2 Agricultural Tube-wells                 | 561.29       | 74.00%         | 22,494         | -   | 115.88   | 8,250.98        | 115.24           | 7,510.86        | (0.75)           | (740.12)      |
| Agricultural Tube-wells D-2 (II)           | -            | -              | -              | -   | -        | -               | -                | -               | -                | -             |
| Time of Use (TOU) - Peak D-2(i)            | -            | -              | 3,139          | -   | 18.23    | -               | 16.23            | -               | -                | -             |
| Time of Use (TOU) - Peak D-2               | 0.87         | 9.11%          | 521            | -   | 3.09     | 16.52           | 3.09             | 16.52           | -                | -             |
| Time of Use (TOU) - Off-Peak D2            | 8.26         | 0.83%          | -              | -   | -        | 79.50           | -                | 79.50           | -                | -             |
| <b>Total Agricultural</b>                  | <b>582</b>   | -              | <b>26,448</b>  | -   | -        | <b>138.31</b>   | <b>8,627.88</b>  | <b>134.56</b>   | <b>7,787.54</b>  | <b>(0.78)</b> |
| <b>Public Lighting G</b>                   | <b>0.52</b>  | <b>0.07%</b>   | <b>280</b>     | -   | -        | <b>7.30</b>     | -                | <b>7.30</b>     | -                | -             |
| <b>Residential Colonies H</b>              | <b>0.01</b>  | <b>0.00%</b>   | -              | -   | -        | <b>0.10</b>     | -                | <b>0.10</b>     | -                | -             |
| <b>Special Contracts - Tariff K (AJK)</b>  | -            | -              | -              | -   | -        | -               | -                | -               | -                | -             |
| Time of Use (TOU) - Peak                   | -            | -              | -              | -   | -        | -               | -                | -               | -                | -             |
| Time of Use (TOU) - Off-Peak               | -            | -              | -              | -   | -        | -               | -                | -               | -                | -             |
| <b>Railway Traction Traction - 1</b>       | -            | -              | -              | -   | -        | -               | -                | -               | -                | -             |
| <b>Co-Generation-J</b>                     | -            | -              | -              | -   | -        | -               | -                | -               | -                | -             |
| <b>General Service</b>                     | -            | -              | -              | -   | -        | -               | -                | -               | -                | -             |
| <b>Grand Total</b>                         | <b>758</b>   | <b>100.00%</b> | <b>588,985</b> | -   | -        | <b>169.07</b>   | <b>11,080.81</b> | <b>168.32</b>   | <b>18,340.86</b> | <b>(6.78)</b> |

| Description                               | Sales  | Sales   | Projected<br>No. of<br>Consumers | Connected<br>Load | Load<br>Factor | Distribution<br>Losses | NEPRA Existing Tariff |                    | Proposed New Tariff |                    | Difference      |                    |
|-------------------------------------------|--------|---------|----------------------------------|-------------------|----------------|------------------------|-----------------------|--------------------|---------------------|--------------------|-----------------|--------------------|
|                                           | (MkWh) | Mkx     |                                  |                   |                |                        | Fixed<br>Charge       | Variable<br>Charge | Fixed Charge        | Variable<br>Charge | Fixed<br>Charge | Variable<br>Charge |
|                                           | (MkWh) | (%)     |                                  | (kW)              | (%)            |                        | (Rs/kW/M)             | (Rs/kWh)           | (Rs/kW/M)           | (Rs/kWh)           | (Rs/kW/M)       | (Rs/kWh)           |
| Residential                               |        |         |                                  |                   |                |                        |                       |                    |                     |                    |                 |                    |
| Up to 50 Units                            | 3.39   | 0.48%   | 124,575                          |                   |                |                        |                       | 4.00               | -                   | 4.00               | -               | -                  |
| For peak load requirement up to 5 kW      | -      | -       | -                                |                   |                |                        |                       | -                  | -                   | -                  | -               | -                  |
| 01-100 Units                              | 32.30  | 4.59%   | 168,082                          |                   |                |                        |                       | 12.50              | -                   | 12.50              | -               | -                  |
| 101-300 Units                             | 7.43   | 1.05%   | -                                |                   |                |                        |                       | 15.00              | -                   | 15.00              | -               | -                  |
| 201-300 Units                             | 10.18  | 1.44%   | 102,652                          |                   |                |                        |                       | 15.00              | -                   | 15.00              | -               | -                  |
| 301-700Units                              | 10.34  | 1.47%   | 29,542                           |                   |                |                        |                       | 17.00              | -                   | 17.00              | -               | -                  |
| Above 700 Units                           | 10.66  | 1.51%   | 5,859                            |                   |                |                        |                       | 19.00              | -                   | 19.00              | -               | -                  |
| For peak load requirement exceeding 5 kW  | -      | -       | -                                |                   |                |                        |                       | -                  | -                   | -                  | -               | -                  |
| Time of Use (TOU) - Peak                  | 0.97   | 0.14%   | 2,609                            |                   |                |                        |                       | 19.00              | -                   | 19.00              | -               | -                  |
| Time of Use (TOU) - Off-Peak              | 4.85   | 0.69%   | 17,883                           |                   |                |                        |                       | 13.00              | -                   | 13.00              | -               | -                  |
| Total Residential                         | 80.11  |         | 451,823                          |                   |                |                        |                       |                    |                     |                    |                 |                    |
| Commercial - A2                           |        |         |                                  |                   |                |                        |                       |                    |                     |                    |                 |                    |
| Commercial -                              | -      | -       | -                                |                   |                |                        |                       |                    |                     |                    |                 |                    |
| For peak load requirement up to 5 kW      | 9.21   | 1.31%   | 104,620                          |                   |                |                        |                       | 19.00              | -                   | 19.00              | -               | -                  |
| Commercial (<100)                         | 21.16  | 3.00%   | 34                               |                   |                |                        | 400.00                | 15.00              | 400.00              | 15.00              | -               | -                  |
| Commercial (<20 KW)                       | -      | -       | -                                |                   |                |                        |                       | -                  | -                   | -                  | -               | -                  |
| For peak load requirement exceeding 5 kW  | -      | -       | -                                |                   |                |                        |                       | -                  | -                   | -                  | -               | -                  |
| Regular                                   | -      | -       | -                                |                   |                |                        |                       | -                  | -                   | -                  | -               | -                  |
| Time of Use (TOU) - Peak (A-2)            | 2.10   | 0.30%   | 2,818                            |                   |                |                        | 400.00                | 19.00              | 400.00              | 19.00              | -               | -                  |
| Time of Use (TOU) - Off-Peak (Temp)       | 7.75   | 1.10%   | 37                               |                   |                |                        | 400.00                | 13.00              | 400.00              | 13.00              | -               | -                  |
| Total Commercial                          | 48.22  | 0.00%   | 187,308                          |                   |                |                        |                       |                    |                     |                    |                 |                    |
| Industrial                                |        |         |                                  |                   |                |                        |                       |                    |                     |                    |                 |                    |
| B1                                        | 0.16   | 0.02%   | -                                |                   |                |                        |                       | 14.50              | -                   | 14.50              | -               | -                  |
| B1 (Peak)                                 | 0.48   | 0.07%   | 1,084                            |                   |                |                        |                       | 19.00              | -                   | 19.00              | -               | -                  |
| B1 - (Off Peak)                           | 2.26   | 0.32%   | 1,452                            |                   |                |                        |                       | 13.00              | -                   | 13.00              | -               | -                  |
| B2 -                                      | 0.16   | 0.02%   | 104                              |                   |                |                        | 400.00                | 14.00              | 400.00              | 14.00              | -               | -                  |
| B2 - TOU (Peak)                           | 2.42   | 0.34%   | 1,009                            |                   |                |                        | 400.00                | 19.00              | 400.00              | 19.00              | -               | -                  |
| B2 - TOU (Off-peak)                       | 9.69   | 1.36%   | 1                                |                   |                |                        | 400.00                | 12.80              | 400.00              | 12.80              | -               | -                  |
| B3 - 11/33 KV (Peak)                      | 0.48   | 0.07%   | 18                               |                   |                |                        | 380.00                | 19.00              | 380.00              | 19.00              | -               | -                  |
| B4                                        | 9.21   | 1.31%   | 3                                |                   |                |                        | 380.00                | 12.70              | 380.00              | 12.70              | -               | -                  |
| Total Industrial                          | 25     |         | 3,670                            |                   |                |                        |                       |                    |                     |                    |                 |                    |
| Bulk                                      |        |         |                                  |                   |                |                        |                       |                    |                     |                    |                 |                    |
| C1(a) Supply at 400 Volts - up to 5 kW    | -      | -       | 11                               |                   |                |                        |                       | 15.00              | -                   | 15.00              | -               | -                  |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.16   | 0.02%   | 78                               |                   |                |                        | 400.00                | 14.50              | 400.00              | 14.50              | -               | -                  |
| Time of Use (TOU) - Peak                  | 0.48   | 0.07%   | 105                              |                   |                |                        | 400.00                | 19.00              | 400.00              | 19.00              | -               | -                  |
| Time of Use (TOU) - Off-Peak              | 2.42   | 0.34%   | 12                               |                   |                |                        | 400.00                | 13.00              | 400.00              | 13.00              | -               | -                  |
| C2 Supply at 11 kv                        | 1.29   | 0.18%   | -                                |                   |                |                        | 380.00                | 14.30              | 380.00              | 14.30              | -               | -                  |
| Time of Use (TOU) - Peak                  | 2.58   | 0.37%   | 25                               |                   |                |                        | 380.00                | 19.00              | 380.00              | 19.00              | -               | -                  |
| Time of Use (TOU) - Off-Peak              | 10.98  | 1.55%   | 25                               |                   |                |                        | 380.00                | 12.80              | 380.00              | 12.80              | -               | -                  |
| C3 Supply above 11 kv                     | -      | -       | -                                |                   |                |                        |                       | -                  | -                   | -                  | -               | -                  |
| Time of Use (TOU) - Peak                  | -      | -       | -                                |                   |                |                        |                       | -                  | -                   | -                  | -               | -                  |
| Time of Use (TOU) - Off-Peak              | -      | -       | -                                |                   |                |                        |                       | -                  | -                   | -                  | -               | -                  |
| Total Single Point Supply                 | 18     |         | 266                              |                   |                |                        |                       |                    |                     |                    |                 |                    |
| Agricultural Tube-wells - Tariff D        |        |         |                                  |                   |                |                        |                       |                    |                     |                    |                 |                    |
| D1 Scarp                                  | 1.78   | 0.25%   | 29d                              |                   |                |                        |                       | 15.20              | -                   | 15.20              | -               | -                  |
| Time of Use (TOU)                         | 1.62   | 0.23%   | -                                |                   |                |                        |                       | 17.85              | -                   | 17.85              | -               | -                  |
| Time of Use (TOU)                         | 9.53   | 1.35%   | -                                |                   |                |                        |                       | 11.75              | -                   | 11.75              | -               | -                  |
| D2 Agricultural Tube-wells                | 521.39 | 74.00%  | 22,494                           |                   |                |                        | 200.00                | 14.70              | 200.00              | 13.38              | -               | (1.32)             |
| Agricultural Tube-wells D-2 (ii)          | -      | -       | -                                |                   |                |                        |                       | -                  | -                   | -                  | -               | -                  |
| Time of Use (TOU) - Peak D-2(i)           | -      | -       | 3,139                            |                   |                |                        | 200.00                | -                  | 200.00              | -                  | -               | -                  |
| Time of Use (TOU) - Peak D-2              | 0.81   | 0.11%   | 521                              |                   |                |                        | 200.00                | 19.00              | 200.00              | 19.00              | -               | -                  |
| Time of Use (TOU) - Off-Peak D2           | 5.81   | 0.83%   | -                                |                   |                |                        | 200.00                | 12.70              | 200.00              | 12.70              | -               | -                  |
| Total Agricultural                        | 541    |         | 26,448                           |                   |                |                        |                       |                    |                     |                    |                 |                    |
| Public Lighting G                         | 0.48   | 0.07%   | 260                              |                   |                |                        | -                     | 14.00              | -                   | 14.00              | -               | -                  |
| Residential Colonies H                    | 0.01   | 0.00%   | -                                |                   |                |                        |                       | 14.00              | -                   | 14.00              | -               | -                  |
| Special Contracts - Tariff K (AJK)        | -      | -       | -                                |                   |                |                        |                       | -                  | -                   | -                  | -               | -                  |
| Time of Use (TOU) - Peak                  | -      | -       | -                                |                   |                |                        |                       | -                  | -                   | -                  | -               | -                  |
| Time of Use (TOU) - Off-Peak              | -      | -       | -                                |                   |                |                        |                       | -                  | -                   | -                  | -               | -                  |
| Railway Traction Traction - 1             | -      | -       | -                                |                   |                |                        |                       | -                  | -                   | -                  | -               | -                  |
| Co-Generation-J                           | -      | -       | -                                |                   |                |                        |                       | -                  | -                   | -                  | -               | -                  |
| General Service                           | -      | -       | -                                |                   |                |                        |                       | 12.25              | -                   | -                  | -               | -                  |
| Grand Total                               | 705    | 100.00% | 688,965                          |                   |                |                        |                       |                    |                     |                    |                 |                    |

## QESCO

## Existing &amp; Proposed Tariff Statement Sept 2017

| Category                                   | Existing      |                | Proposed       |     | Difference |               | Existing        |                  | Proposed        |                 | Difference      |                 |
|--------------------------------------------|---------------|----------------|----------------|-----|------------|---------------|-----------------|------------------|-----------------|-----------------|-----------------|-----------------|
|                                            | (MWh)         | (%)            | (KW)           | (%) | (MWh)      | (%)           | (Min Rs)        | (Min Rs)         | (Min Rs)        | (Min Rs)        | (Min Rs)        | (Min Rs)        |
| <b>Residential</b>                         |               |                |                |     |            |               |                 |                  |                 |                 |                 |                 |
| Up to 50 Units                             | 3.39          | 0.48%          | 124,575        | -   | -          | -             | 13.57           | -                | 13.57           | -               | -               | -               |
| For peak load requirement up to 5 kW       | -             | 0.00%          | -              | -   | -          | -             | -               | -                | -               | -               | -               | -               |
| 01-100 Units                               | 32.30         | 4.59%          | 168,082        | -   | -          | -             | 403.80          | -                | 403.80          | -               | -               | -               |
| 101-300 Units                              | 7.43          | -              | -              | -   | -          | -             | 111.45          | -                | 111.45          | -               | -               | -               |
| 101-300 Units                              | 10.18         | 1.44%          | 102,852        | -   | -          | -             | 152.84          | -                | 152.84          | -               | -               | -               |
| 301-700 Units                              | 10.34         | 1.47%          | 29,542         | -   | -          | -             | 175.73          | -                | 175.73          | -               | -               | -               |
| Above 700 Units                            | 10.68         | 1.51%          | 5,859          | -   | -          | -             | 202.55          | -                | 202.55          | -               | -               | -               |
| For peak load requirement exceeding 5 kW   | -             | 0.00%          | -              | -   | -          | -             | -               | -                | -               | -               | -               | -               |
| Time of Use (TOU) - Peak                   | 0.97          | 0.14%          | 2,649          | -   | -          | -             | 18.41           | -                | 18.41           | -               | -               | -               |
| Time of Use (TOU) - Off-Peak               | 4.65          | 0.69%          | 17,663         | -   | -          | -             | 82.99           | -                | 82.99           | -               | -               | -               |
| <b>Total Residential</b>                   | <b>80.11</b>  | <b>0.00%</b>   | <b>451,023</b> | -   | -          | -             | <b>1,141.14</b> | -                | <b>1,141.14</b> | -               | -               | -               |
| <b>Commercial - A2</b>                     | -             | 0.00%          | -              | -   | -          | -             | -               | -                | -               | -               | -               | -               |
| Commercial -                               | -             | -              | -              | -   | -          | -             | -               | -                | -               | -               | -               | -               |
| For peak load requirement up to 5 kW       | 9.21          | 1.31%          | 104,620        | -   | -          | -             | 174.93          | -                | 174.93          | -               | -               | -               |
| Commercial (<100)                          | 21.16         | 3.00%          | 34             | -   | -          | 0.09          | 317.39          | 0.09             | 317.39          | -               | -               | -               |
| Commercial (<20 KW)                        | -             | -              | -              | -   | -          | -             | -               | -                | -               | -               | -               | -               |
| For peak load requirement exceeding 5 kW   | -             | 0.00%          | -              | -   | -          | -             | -               | -                | -               | -               | -               | -               |
| Regular                                    | -             | 0.00%          | -              | -   | -          | -             | -               | -                | -               | -               | -               | -               |
| Time of Use (TOU) - Peak (A-2)             | 2.10          | 9.30%          | 2,618          | -   | -          | 0.95          | 39.90           | 0.95             | 39.90           | -               | -               | -               |
| Time of Use (TOU) - Off-Peak (Temp)        | 7.75          | 1.10%          | 37             | -   | -          | 5.74          | 100.79          | 5.74             | 100.79          | -               | -               | -               |
| <b>Total Commercial</b>                    | <b>40.22</b>  | <b>9.00%</b>   | <b>107,308</b> | -   | -          | -             | <b>6.77</b>     | <b>833.00</b>    | <b>6.77</b>     | <b>833.00</b>   | -               | -               |
| <b>Industrial</b>                          | -             | 0.00%          | -              | -   | -          | -             | -               | -                | -               | -               | -               | -               |
| B1                                         | 0.16          | 9.02%          | -              | -   | -          | -             | 2.34            | -                | 2.34            | -               | -               | -               |
| B1 (Peak)                                  | 0.48          | 0.97%          | 1,084          | -   | -          | -             | 9.21            | -                | 9.21            | -               | -               | -               |
| B1 - (Off Peak)                            | 2.26          | 0.32%          | 1,452          | -   | -          | -             | 29.40           | -                | 29.40           | -               | -               | -               |
| B2                                         | 0.16          | 0.02%          | 104            | -   | -          | 0.01          | 2.26            | 0.01             | 2.26            | -               | -               | -               |
| B2 - TOU (Peak)                            | 2.42          | 0.34%          | 1,009          | -   | -          | 1.76          | 46.03           | 1.76             | 46.03           | -               | -               | -               |
| B2 - TOU (Off-peak)                        | 9.69          | 1.38%          | 1              | -   | -          | 12.15         | 124.05          | 12.15            | 124.05          | -               | -               | -               |
| B3- 11/33 KV (Peak)                        | 0.48          | 0.07%          | 16             | -   | -          | 0.65          | 9.21            | 0.85             | 9.21            | -               | -               | -               |
| B4                                         | 9.21          | 1.31%          | 3              | -   | -          | 4.79          | 116.92          | 4.79             | 116.92          | -               | -               | -               |
| <b>Total Industrial</b>                    | <b>26</b>     | <b>9.00%</b>   | <b>3,670</b>   | -   | -          | -             | <b>19.37</b>    | <b>339.42</b>    | <b>19.37</b>    | <b>339.42</b>   | -               | -               |
| <b>Bulk</b>                                | -             | -              | -              | -   | -          | -             | -               | -                | -               | -               | -               | -               |
| C1(a) Supply at 400 Volts - up to 5 kW     | -             | 0.00%          | 11             | -   | -          | -             | -               | -                | -               | -               | -               | -               |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.16          | 0.02%          | 78             | -   | -          | 0.68          | 2.34            | 0.68             | 2.34            | -               | -               | -               |
| Time of Use (TOU) - Peak                   | 0.49          | 9.97%          | 105            | -   | -          | 0.21          | 9.21            | 0.21             | 9.21            | -               | -               | -               |
| Time of Use (TOU) - Off-Peak               | 2.42          | 0.34%          | 12             | -   | -          | 1.44          | 31.50           | 1.44             | 31.50           | -               | -               | -               |
| C2 Supply at 11 KV                         | 1.29          | 9.10%          | -              | -   | -          | 1.02          | 18.48           | 1.02             | 18.48           | -               | -               | -               |
| Time of Use (TOU) - Peak                   | 2.58          | 0.37%          | 25             | -   | -          | 0.70          | 49.10           | 0.70             | 49.10           | -               | -               | -               |
| Time of Use (TOU) - Off-Peak               | 10.98         | 1.56%          | 25             | -   | -          | 3.57          | 140.59          | 3.57             | 140.59          | -               | -               | -               |
| C3 Supply above 11 KV                      | -             | -              | -              | -   | -          | -             | -               | -                | -               | -               | -               | -               |
| Time of Use (TOU) - Peak                   | -             | -              | -              | -   | -          | -             | -               | -                | -               | -               | -               | -               |
| Time of Use (TOU) - Off-Peak               | -             | -              | -              | -   | -          | -             | -               | -                | -               | -               | -               | -               |
| <b>Total Single Point Supply</b>           | <b>18</b>     | -              | <b>256</b>     | -   | -          | -             | <b>7.62</b>     | <b>261.21</b>    | <b>7.62</b>     | <b>261.21</b>   | -               | -               |
| <b>Agricultural Tube-wells - Tariff D</b>  | -             | -              | -              | -   | -          | -             | -               | -                | -               | -               | -               | -               |
| D1 Scarp                                   | 1.78          | 0.25%          | 294            | -   | -          | -             | 27.01           | -                | 27.01           | -               | -               | -               |
| Time of Use (TOU)                          | 1.62          | 0.23%          | -              | -   | -          | -             | 28.83           | -                | 28.83           | -               | -               | -               |
| Time of Use (TOU)                          | 9.53          | 1.35%          | -              | -   | -          | -             | 111.07          | -                | 111.07          | -               | -               | -               |
| <b>D2 Agricultural Tube-wells</b>          | <b>521.30</b> | <b>74.00%</b>  | <b>22,494</b>  | -   | -          | <b>115.99</b> | <b>7,664.40</b> | <b>103.28</b>    | <b>6,976.90</b> | <b>(12.71)</b>  | <b>(687.50)</b> |                 |
| Agricultural Tube-wells D-2 (i)            | -             | -              | -              | -   | -          | -             | -               | -                | -               | -               | -               | -               |
| Time of Use (TOU) - Peak D-2(i)            | -             | -              | 3,139          | -   | -          | 16.23         | -               | 16.23            | -               | -               | -               | -               |
| Time of Use (TOU) - Peak D-2               | 0.81          | 9.11%          | 521            | -   | -          | 3.09          | 15.34           | 3.09             | 15.34           | -               | -               | -               |
| Time of Use (TOU) - Off-Peak D2            | 5.81          | 0.83%          | -              | -   | -          | -             | 73.85           | -                | 73.85           | -               | -               | -               |
| <b>Total Agricultural</b>                  | <b>541</b>    | -              | <b>26,448</b>  | -   | -          | <b>135.31</b> | <b>7,821.41</b> | <b>122.60</b>    | <b>7,233.90</b> | <b>(12.71)</b>  | <b>(687.50)</b> |                 |
| Public Lighting G                          | 0.48          | 0.97%          | 260            | -   | -          | -             | 6.78            | -                | 6.78            | -               | -               | -               |
| Residential Colonies H                     | 0.01          | 0.00%          | -              | -   | -          | -             | 0.09            | -                | 0.09            | -               | -               | -               |
| Special Contracts - Tariff K (AJK)         | -             | -              | -              | -   | -          | -             | -               | -                | -               | -               | -               | -               |
| Time of Use (TOU) - Peak                   | -             | -              | -              | -   | -          | -             | -               | -                | -               | -               | -               | -               |
| Time of Use (TOU) - Off-Peak               | -             | -              | -              | -   | -          | -             | -               | -                | -               | -               | -               | -               |
| Railway Traction Traction - 1              | -             | -              | -              | -   | -          | -             | -               | -                | -               | -               | -               | -               |
| Co-Generation-J                            | -             | -              | -              | -   | -          | -             | -               | -                | -               | -               | -               | -               |
| General Service                            | -             | -              | -              | -   | -          | -             | -               | -                | -               | -               | -               | -               |
| <b>Grand Total</b>                         | <b>706</b>    | <b>100.00%</b> | <b>588,965</b> | -   | -          | -             | <b>169.07</b>   | <b>10,293.05</b> | <b>166.36</b>   | <b>9,606.66</b> | <b>(12.71)</b>  | <b>(687.50)</b> |

| Description                               | Sales<br>(MkWh) | Sales<br>Mix<br>(%) | Projected<br>No. of<br>Consumers | Connected<br>Load<br>(kW) | Load<br>Factor<br>(%) | Distribution<br>Losses | NEPRA Existing Tariff        |                                | Proposed New Tariff       |                                | Difference                   |                                |
|-------------------------------------------|-----------------|---------------------|----------------------------------|---------------------------|-----------------------|------------------------|------------------------------|--------------------------------|---------------------------|--------------------------------|------------------------------|--------------------------------|
|                                           |                 |                     |                                  |                           |                       |                        | Fixed<br>Charge<br>(Rs/kW/M) | Variable<br>Charge<br>(Rs/kWh) | Fixed Charge<br>(Rs/kW/M) | Variable<br>Charge<br>(Rs/kWh) | Fixed<br>Charge<br>(Rs/kW/M) | Variable<br>Charge<br>(Rs/kWh) |
| <b>Residential</b>                        |                 |                     |                                  |                           |                       |                        |                              |                                |                           |                                |                              |                                |
| Up to 50 Units                            | 10.67           | 0.48%               | 122,042                          |                           |                       |                        |                              | 4.00                           | -                         |                                | 4.00                         | -                              |
| For peak load requirement up to 5 kW      | -               | -                   | -                                |                           |                       |                        |                              | -                              | -                         |                                | -                            | -                              |
| 01-100 Units                              | 101.64          | 4.59%               | 65,866                           |                           |                       |                        |                              | 12.50                          | -                         |                                | 12.50                        | -                              |
| 101-300 Units                             | 23.38           | 1.05%               | 98,799                           |                           |                       |                        |                              | 15.00                          | -                         |                                | 15.00                        | -                              |
| 201-300 Units                             | 32.02           | 1.44%               | 100,565                          |                           |                       |                        |                              | 15.00                          | -                         |                                | 15.00                        | -                              |
| 301-700 Units                             | 32.52           | 1.47%               | 28,941                           |                           |                       |                        |                              | 17.00                          | -                         |                                | 17.00                        | -                              |
| Above 700 Units                           | 33.54           | 1.51%               | 5,740                            |                           |                       |                        |                              | 19.00                          | -                         |                                | 19.00                        | -                              |
| For peak load requirement exceeding 5 kW  | -               | -                   | -                                |                           |                       |                        |                              | -                              | -                         |                                | -                            | -                              |
| Time of Use (TOU) - Peak                  | 3.05            | 0.14%               | 2,596                            |                           |                       |                        |                              | 19.00                          | -                         |                                | 19.00                        | -                              |
| Time of Use (TOU) - Off-Peak              | 15.25           | 0.69%               | 17,304                           |                           |                       |                        |                              | 13.00                          | -                         |                                | 13.00                        | -                              |
| <b>Total Residential</b>                  | <b>252.07</b>   |                     | <b>441,853</b>                   |                           |                       |                        |                              |                                |                           |                                |                              |                                |
| <b>Commercial - A2</b>                    |                 |                     |                                  |                           |                       |                        |                              |                                |                           |                                |                              |                                |
| Commercial -                              | -               | -                   | -                                |                           |                       |                        |                              | -                              | -                         |                                | -                            | -                              |
| For peak load requirement up to 5 kW      | 28.97           | 1.31%               | 101,733                          |                           |                       |                        |                              | 19.00                          | -                         |                                | 19.00                        | -                              |
| Commercial (<100)                         | 66.57           | 3.00%               | 33                               |                           |                       |                        | 400.00                       | 15.00                          | 400.00                    | 15.00                          | -                            | -                              |
| Commercial (<20 KW)                       | -               | -                   | -                                |                           |                       |                        |                              | -                              | -                         |                                | -                            | -                              |
| For peak load requirement exceeding 5 kW  | -               | -                   | -                                |                           |                       |                        |                              | -                              | -                         |                                | -                            | -                              |
| Regular                                   |                 |                     |                                  |                           |                       |                        |                              |                                |                           |                                |                              |                                |
| Time of Use (TOU) - Peak (A-2)            | 6.61            | 0.30%               | 2,545                            |                           |                       |                        | 400.00                       | 19.00                          | 400.00                    | 19.00                          | -                            | -                              |
| Time of Use (TOU) - Off-Peak (Temp)       | 24.39           | 1.10%               | 36                               |                           |                       |                        | 400.00                       | 13.00                          | 400.00                    | 13.00                          | -                            | -                              |
| <b>Total Commercial</b>                   | <b>126.54</b>   | 0.00%               | <b>104,347</b>                   |                           |                       |                        |                              |                                |                           |                                |                              |                                |
| <b>Industrial</b>                         |                 |                     |                                  |                           |                       |                        |                              |                                |                           |                                |                              |                                |
| B1                                        | 0.51            | 0.02%               | -                                |                           |                       |                        |                              | 14.50                          | -                         |                                | 14.50                        | -                              |
| B1 (Peak)                                 | 1.52            | 0.07%               | 1,064                            |                           |                       |                        |                              | 19.00                          | -                         |                                | 19.00                        | -                              |
| B1 - (Off Peak)                           | 7.11            | 0.32%               | 1,425                            |                           |                       |                        |                              | 13.00                          | -                         |                                | 13.00                        | -                              |
| B2                                        | 0.51            | 0.02%               | 103                              |                           |                       |                        | 400.00                       | 14.00                          | 400.00                    | 14.00                          | -                            | -                              |
| B2 - TOU (Peak)                           | 7.62            | 0.34%               | 991                              |                           |                       |                        | 400.00                       | 19.00                          | 400.00                    | 19.00                          | -                            | -                              |
| B2 - TOU (Off-peak)                       | 30.49           | 1.38%               | 1                                |                           |                       |                        | 400.00                       | 12.80                          | 400.00                    | 12.80                          | -                            | -                              |
| B3 - 11/33 KV (Peak)                      | 1.52            | 0.07%               | 16                               |                           |                       |                        | 380.00                       | 19.00                          | 380.00                    | 19.00                          | -                            | -                              |
| B4                                        | 28.97           | 1.31%               | 3                                |                           |                       |                        | 380.00                       | 12.70                          | 380.00                    | 12.70                          | -                            | -                              |
| <b>Total Industrial</b>                   | <b>78</b>       |                     | <b>3,602</b>                     |                           |                       |                        |                              |                                |                           |                                |                              |                                |
| <b>Bulk</b>                               |                 |                     |                                  |                           |                       |                        |                              |                                |                           |                                |                              |                                |
| C1(a) Supply at 400 Volts - up to 5 kW    | -               | -                   | 11                               |                           |                       |                        |                              | 15.00                          | -                         |                                | 15.00                        | -                              |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.51            | 0.02%               | 78                               |                           |                       |                        | 400.00                       | 14.50                          | 400.00                    | 14.50                          | -                            | -                              |
| Time of Use (TOU) - Peak                  | 1.52            | 0.07%               | 105                              |                           |                       |                        | 400.00                       | 19.00                          | 400.00                    | 19.00                          | -                            | -                              |
| Time of Use (TOU) - Off-Peak              | 7.62            | 0.34%               | 12                               |                           |                       |                        | 400.00                       | 13.00                          | 400.00                    | 13.00                          | -                            | -                              |
| C2 Supply at 11 kV                        | 4.07            | 0.18%               | -                                |                           |                       |                        | 380.00                       | 14.30                          | 380.00                    | 14.30                          | -                            | -                              |
| Time of Use (TOU) - Peak                  | 8.13            | 0.37%               | 25                               |                           |                       |                        | 380.00                       | 19.00                          | 380.00                    | 19.00                          | -                            | -                              |
| Time of Use (TOU) - Off-Peak              | 34.56           | 1.56%               | 25                               |                           |                       |                        | 380.00                       | 12.80                          | 380.00                    | 12.80                          | -                            | -                              |
| C3 Supply above 11 kV                     | -               | -                   | -                                |                           |                       |                        |                              | -                              | -                         |                                | -                            | -                              |
| Time of Use (TOU) - Peak                  | -               | -                   | -                                |                           |                       |                        |                              | -                              | -                         |                                | -                            | -                              |
| Time of Use (TOU) - Off-Peak              | -               | -                   | -                                |                           |                       |                        |                              | -                              | -                         |                                | -                            | -                              |
| <b>Total Single Point Supply</b>          | <b>56</b>       |                     | <b>256</b>                       |                           |                       |                        |                              |                                |                           |                                |                              |                                |
| <b>Agricultural Tube-wells - Tariff D</b> |                 |                     |                                  |                           |                       |                        |                              |                                |                           |                                |                              |                                |
| D1 Scarp                                  | 5.59            | 0.25%               | 92                               |                           |                       |                        |                              | 15.20                          | -                         |                                | 15.20                        | -                              |
| Time of Use (TOU)                         | 5.08            | 0.23%               | 99                               |                           |                       |                        |                              | 17.85                          | -                         |                                | 17.85                        | -                              |
| Time of Use (TOU)                         | 29.98           | 1.35%               | 101                              |                           |                       |                        |                              | 11.75                          | -                         |                                | 11.75                        | -                              |
| D2 Agricultural Tube-wells                | 1,640.46        | 74.00%              | 22,270                           |                           |                       |                        | 200.00                       | 14.70                          | 200.00                    | 13.38                          | -                            | (1.32)                         |
| Agricultural Tube-wells D-2 (ii)          | -               | -                   | -                                |                           |                       |                        |                              | -                              | -                         |                                | -                            | -                              |
| Time of Use (TOU) - Peak D-2(i)           | -               | -                   | -                                |                           |                       |                        | 200.00                       | -                              | 200.00                    | -                              | -                            | -                              |
| Time of Use (TOU) - Peak D-2              | 2.54            | 0.11%               | 515                              |                           |                       |                        | 200.00                       | 19.00                          | 200.00                    | 19.00                          | -                            | -                              |
| Time of Use (TOU) - Off-Peak D2           | 18.30           | 0.83%               | 3,107                            |                           |                       |                        | 200.00                       | 12.70                          | 200.00                    | 12.70                          | -                            | -                              |
| <b>Total Agricultural</b>                 | <b>1,782</b>    |                     | <b>26,184</b>                    |                           |                       |                        |                              |                                |                           |                                |                              |                                |
| Public Lighting G                         | 1.52            | 0.07%               | 257                              |                           |                       |                        |                              | 14.00                          | -                         |                                | 14.00                        | -                              |
| Residential Colonies H                    | 0.02            | 0.00%               | -                                |                           |                       |                        |                              | 14.00                          | -                         |                                | 14.00                        | -                              |
| Special Contracts - Tariff K (AJK)        | -               | -                   | -                                |                           |                       |                        |                              | -                              | -                         |                                | -                            | -                              |
| Time of Use (TOU) - Peak                  | -               | -                   | -                                |                           |                       |                        |                              | -                              | -                         |                                | -                            | -                              |
| Time of Use (TOU) - Off-Peak              | -               | -                   | -                                |                           |                       |                        |                              | -                              | -                         |                                | -                            | -                              |
| Railway Traction Traction - 1             | -               | -                   | -                                |                           |                       |                        |                              | -                              | -                         |                                | -                            | -                              |
| Co-Generation-J                           | -               | -                   | -                                |                           |                       |                        |                              | -                              | -                         |                                | -                            | -                              |
| <b>General Service</b>                    |                 |                     |                                  |                           |                       |                        |                              | 12.25                          | -                         |                                | -                            | -                              |
| <b>Grand Total</b>                        | <b>2,217</b>    | 100.00%             | <b>676,499</b>                   |                           |                       |                        |                              |                                |                           |                                |                              |                                |

## QESCO

## Existing &amp; Proposed Tariff Statement July-Sept 2017

| Tariff Category                            | Existing Tariff |                | Proposed Tariff |     | Difference |        | Existing Tariff |                  | Proposed Tariff |                  | Difference     |                   |
|--------------------------------------------|-----------------|----------------|-----------------|-----|------------|--------|-----------------|------------------|-----------------|------------------|----------------|-------------------|
|                                            | (MkWh)          | (%)            | (MkWh)          | (%) | (KWh)      | (%)    | (Min Rs)        | (Min Rs)         | (Min Rs)        | (Min Rs)         | (Min Rs)       | (Min Rs)          |
| <b>Residential</b>                         |                 |                |                 |     |            |        |                 |                  |                 |                  |                |                   |
| Up to 50 Units                             | 10.67           | 0.48%          | 122.042         | -   | -          | -      | -               | 42.69            | -               | 42.69            | -              | -                 |
| For peak load requirement up to 5 kW       | -               | 0.00%          | -               | -   | -          | -      | -               | -                | -               | -                | -              | -                 |
| 01-100 Units                               | 101.64          | 4.59%          | 65,866          | -   | -          | -      | 1,270.49        | -                | 1,270.49        | -                | -              | -                 |
| 101-300 Units                              | 23.36           | -              | 98,799          | -   | -          | -      | 350.66          | -                | 350.66          | -                | -              | -                 |
| 101-300 Units                              | 32.02           | 1.44%          | 100,555         | -   | -          | -      | 480.25          | -                | 480.25          | -                | -              | -                 |
| 301-700 Units                              | 32.52           | 1.47%          | 26,941          | -   | -          | -      | 552.92          | -                | 552.92          | -                | -              | -                 |
| Above 700 Units                            | 33.54           | 1.51%          | 5,740           | -   | -          | -      | 637.28          | -                | 637.28          | -                | -              | -                 |
| For peak load requirement exceeding 5 kW   | -               | 0.00%          | -               | -   | -          | -      | -               | -                | -               | -                | -              | -                 |
| Time of Use (TOU) - Peak                   | 3.05            | 0.14%          | 2,596           | -   | -          | -      | 57.93           | -                | 57.93           | -                | -              | -                 |
| Time of Use (TOU) - Off-Peak               | 15.25           | 8.69%          | 17,304          | -   | -          | -      | 198.20          | -                | 198.20          | -                | -              | -                 |
| <b>Total Residential</b>                   | <b>262.07</b>   | <b>0.00%</b>   | <b>441,853</b>  | -   | -          | -      | <b>3,690.41</b> | -                | <b>3,690.41</b> | -                | -              | -                 |
| <b>Commercial - A2</b>                     | -               | 0.00%          | -               | -   | -          | -      | -               | -                | -               | -                | -              | -                 |
| Commercial -                               | -               | -              | -               | -   | -          | -      | -               | -                | -               | -                | -              | -                 |
| For peak load requirement up to 5 kW       | 28.97           | 1.31%          | 101,733         | -   | -          | -      | 550.38          | -                | 550.38          | -                | -              | -                 |
| Commercial (<100)                          | 66.57           | 3.00%          | 33              | -   | -          | 0.26   | 998.61          | 0.26             | 998.61          | -                | -              | -                 |
| Commercial (>20 kW)                        | -               | 0.00%          | -               | -   | -          | -      | -               | -                | -               | -                | -              | -                 |
| For peak load requirement exceeding 5 kW   | -               | 0.00%          | -               | -   | -          | -      | -               | -                | -               | -                | -              | -                 |
| Regular                                    | -               | 0.00%          | -               | -   | -          | -      | -               | -                | -               | -                | -              | -                 |
| Time of Use (TOU) - Peak (A-2)             | 6.51            | 0.30%          | 2,545           | -   | -          | 2.85   | 125.52          | 2.85             | 125.52          | -                | -              | -                 |
| Time of Use (TOU) - Off-Peak (Temp)        | 24.39           | 1.10%          | 36              | -   | -          | 17.22  | 317.11          | 17.22            | 317.11          | -                | -              | -                 |
| <b>Total Commercial</b>                    | <b>126.54</b>   | <b>0.00%</b>   | <b>104,347</b>  | -   | -          | -      | <b>20.32</b>    | <b>1,991.62</b>  | <b>20.32</b>    | <b>1,991.62</b>  | -              | -                 |
| <b>Industrial</b>                          | -               | 0.00%          | -               | -   | -          | -      | -               | -                | -               | -                | -              | -                 |
| B1                                         | 0.51            | 0.02%          | -               | -   | -          | -      | 7.37            | -                | 7.37            | -                | -              | -                 |
| B1 (Peak)                                  | 1.52            | 0.07%          | 1,064           | -   | -          | -      | 28.97           | -                | 28.97           | -                | -              | -                 |
| B1 - (Off Peak)                            | 7.11            | 0.32%          | 1,425           | -   | -          | -      | 92.49           | -                | 92.49           | -                | -              | -                 |
| B2 -                                       | 0.51            | 0.02%          | 103             | -   | -          | 0.02   | 7.11            | 0.02             | 7.11            | -                | -              | -                 |
| B2 - TOU (Peak)                            | 7.62            | 0.34%          | 991             | -   | -          | 5.28   | 144.84          | 5.28             | 144.84          | -                | -              | -                 |
| B2 - TOU (Off-peak)                        | 30.49           | 1.38%          | 1               | -   | -          | 36.46  | 390.28          | 36.46            | 390.28          | -                | -              | -                 |
| B3- 11/33 KV (Peak)                        | 1.52            | 0.07%          | 15              | -   | -          | 1.95   | 28.97           | 1.95             | 28.97           | -                | -              | -                 |
| B4                                         | 28.97           | 1.31%          | 3               | -   | -          | 14.38  | 367.88          | 14.38            | 367.88          | -                | -              | -                 |
| <b>Total Industrial</b>                    | <b>78</b>       | <b>0.00%</b>   | <b>3,602</b>    | -   | -          | -      | <b>56.10</b>    | <b>1,067.82</b>  | <b>56.10</b>    | <b>1,067.92</b>  | -              | -                 |
| <b>Bulk</b>                                | -               | -              | -               | -   | -          | -      | -               | -                | -               | -                | -              | -                 |
| C1(a) Supply at 400 Volts - up to 5 kW     | -               | 0.00%          | 11              | -   | -          | -      | -               | -                | -               | -                | -              | -                 |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.51            | 0.02%          | 78              | -   | -          | 2.03   | 7.37            | 2.03             | 7.37            | -                | -              | -                 |
| Time of Use (TOU) - Peak                   | 1.52            | 0.07%          | 105             | -   | -          | 0.63   | 28.97           | 0.63             | 28.97           | -                | -              | -                 |
| Time of Use (TOU) - Off-Peak               | 7.62            | 8.34%          | 12              | -   | -          | 4.33   | 99.10           | 4.33             | 99.10           | -                | -              | -                 |
| C2 Supply at 11 KV                         | 4.07            | 0.18%          | -               | -   | -          | 3.05   | 59.14           | 3.05             | 59.14           | -                | -              | -                 |
| Time of Use (TOU) - Peak                   | 8.13            | 0.37%          | 25              | -   | -          | 2.09   | 154.49          | 2.09             | 154.49          | -                | -              | -                 |
| Time of Use (TOU) - Off-Peak               | 34.56           | 1.56%          | 25              | -   | -          | 10.71  | 442.33          | 10.71            | 442.33          | -                | -              | -                 |
| C3 Supply above 11 KV                      | -               | -              | -               | -   | -          | -      | -               | -                | -               | -                | -              | -                 |
| Time of Use (TOU) - Peak                   | -               | -              | -               | -   | -          | -      | -               | -                | -               | -                | -              | -                 |
| Time of Use (TOU) - Off-Peak               | -               | -              | -               | -   | -          | -      | -               | -                | -               | -                | -              | -                 |
| <b>Total Single Point Supply</b>           | <b>66</b>       | -              | <b>256</b>      | -   | -          | -      | <b>22.86</b>    | <b>780.40</b>    | <b>22.86</b>    | <b>790.40</b>    | -              | -                 |
| <b>Agricultural Tube-wells - Tariff D</b>  | -               | -              | -               | -   | -          | -      | -               | -                | -               | -                | -              | -                 |
| D1 Scarp                                   | 5.59            | 0.25%          | 92              | -   | -          | -      | 84.97           | -                | 84.97           | -                | -              | -                 |
| Time of Use (TOU)                          | 5.08            | 0.23%          | 99              | -   | -          | -      | 90.71           | -                | 90.71           | -                | -              | -                 |
| Time of Use (TOU)                          | 29.98           | 1.35%          | 101             | -   | -          | -      | 352.31          | -                | 352.31          | -                | -              | -                 |
| D2 Agricultural Tube-wells                 | 1,640.46        | 74.00%         | 22,270          | -   | -          | 347.97 | 24,114.73       | 332.72           | 21,951.52       | (15.25)          | (2,163.11)     | -                 |
| Agricultural Tube-wells D-2 (ii)           | -               | -              | -               | -   | -          | -      | -               | -                | -               | -                | -              | -                 |
| Time of Use (TOU) - Peak D-2(i)            | -               | -              | -               | -   | -          | 48.70  | -               | 48.70            | -               | -                | -              | -                 |
| Time of Use (TOU) - Peak D-2               | 2.54            | 0.11%          | 515             | -   | -          | 9.27   | 46.28           | 9.27             | 48.29           | -                | -              | -                 |
| Time of Use (TOU) - Off-Peak D2            | 18.30           | 0.83%          | 3,107           | -   | -          | -      | 232.35          | -                | 232.35          | -                | -              | -                 |
| <b>Total Agricultural</b>                  | <b>1,702</b>    | -              | <b>26,184</b>   | -   | -          | -      | <b>406.94</b>   | <b>24,823.35</b> | <b>390.68</b>   | <b>22,760.24</b> | <b>(15.25)</b> | <b>(2,163.11)</b> |
| Public Lighting G                          | 1.52            | 0.07%          | 257             | -   | -          | -      | 21.34           | -                | 21.34           | -                | -              | -                 |
| Residential Colonies H                     | 0.02            | 0.00%          | -               | -   | -          | -      | 0.28            | -                | 0.28            | -                | -              | -                 |
| Special Contracts - Tariff K (AJK)         | -               | -              | -               | -   | -          | -      | -               | -                | -               | -                | -              | -                 |
| Time of Use (TOU) - Peak                   | -               | -              | -               | -   | -          | -      | -               | -                | -               | -                | -              | -                 |
| Time of Use (TOU) - Off-Peak               | -               | -              | -               | -   | -          | -      | -               | -                | -               | -                | -              | -                 |
| Railway Traction Traction - 1              | -               | -              | -               | -   | -          | -      | -               | -                | -               | -                | -              | -                 |
| Co-Generation-J                            | -               | -              | -               | -   | -          | -      | -               | -                | -               | -                | -              | -                 |
| General Service                            | -               | -              | -               | -   | -          | -      | -               | -                | -               | -                | -              | -                 |
| <b>Grand Total</b>                         | <b>2,217</b>    | <b>100.00%</b> | <b>576,499</b>  | -   | -          | -      | <b>607.21</b>   | <b>32,305.32</b> | <b>491.96</b>   | <b>30,222.21</b> | <b>(15.25)</b> | <b>(2,163.11)</b> |

Existing &amp; Proposed Tariff Statement Oct 2017

| Description                               | Sales  | Sales Mix | Projected No. of Consumers | Connected Load | Loss Factor | Distribution Losses | NEPRA Existing Tariff  |                          | Proposed New Tariff    |                          | Difference             |                          |
|-------------------------------------------|--------|-----------|----------------------------|----------------|-------------|---------------------|------------------------|--------------------------|------------------------|--------------------------|------------------------|--------------------------|
|                                           | (MkWh) | (%)       |                            | (kW)           | (%)         |                     | Fixed Charge (Rs/kW/M) | Variable Charge (Rs/kWh) | Fixed Charge (Rs/kW/M) | Variable Charge (Rs/kWh) | Fixed Charge (Rs/kW/M) | Variable Charge (Rs/kWh) |
| Residential                               |        |           |                            |                |             |                     |                        |                          |                        |                          |                        |                          |
| Up to 50 Units                            | 3.20   | 0.46%     | 124,575                    | -              |             |                     |                        | 4.00                     | -                      | 4.00                     | -                      | -                        |
| For peak load requirement up to 5 kW      | -      |           | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| 01-100 Units                              | 30.49  | 4.59%     | 168,082                    |                |             |                     |                        | 12.50                    | -                      | 12.50                    | -                      | -                        |
| 101-300 Units                             | 7.01   | 1.05%     | -                          |                |             |                     |                        | 15.00                    | -                      | 15.00                    | -                      | -                        |
| 201-300 Units                             | 9.61   | 1.44%     | 102,652                    |                |             |                     |                        | 15.00                    | -                      | 15.00                    | -                      | -                        |
| 301-700 Units                             | 9.76   | 1.47%     | 26,542                     |                |             |                     |                        | 17.00                    | -                      | 17.00                    | -                      | -                        |
| Above 700 Units                           | 10.06  | 1.51%     | 5,859                      |                |             |                     |                        | 19.00                    | -                      | 19.00                    | -                      | -                        |
| For peak load requirement exceeding 5 kW  | -      |           | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| Time of Use (TOU) - Peak                  | 0.91   | 0.14%     | 2,649                      |                |             |                     |                        | 19.00                    | -                      | 19.00                    | -                      | -                        |
| Time of Use (TOU) - Off-Peak              | 4.57   | 0.69%     | 17,663                     |                |             |                     |                        | 13.00                    | -                      | 13.00                    | -                      | -                        |
| Total Residential                         | 75.63  |           | 451,023                    |                |             |                     |                        |                          |                        |                          |                        |                          |
| Commercial - A2                           |        |           |                            |                |             |                     |                        |                          |                        |                          |                        |                          |
| Commercial -                              |        |           |                            |                |             |                     |                        |                          |                        |                          |                        |                          |
| For peak load requirement up to 5 kW      | 8.69   | 1.31%     | 104,620                    |                |             |                     |                        | 19.00                    | -                      | 19.00                    | -                      | -                        |
| Commercial (<100)                         | 19.97  | 3.00%     | 34                         |                |             |                     | 400.00                 | 15.00                    | 400.00                 | 15.00                    | -                      | -                        |
| Commercial (<20 kW)                       | -      |           | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| For peak load requirement exceeding 5 kW  | -      |           | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| Regular                                   | -      |           | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| Time of Use (TOU) - Peak (A-2)            | 1.98   | 0.30%     | 2,618                      |                |             |                     | 400.00                 | 19.00                    | 400.00                 | 19.00                    | -                      | -                        |
| Time of Use (TOU) - Off-Peak (Temp)       | 7.32   | 1.10%     | 37                         |                |             |                     | 400.00                 | 13.00                    | 400.00                 | 13.00                    | -                      | -                        |
| Total Commercial                          | 37.97  | 0.00%     | 107,308                    |                |             |                     |                        |                          |                        |                          |                        |                          |
| Industrial                                |        |           |                            |                |             |                     |                        |                          |                        |                          |                        |                          |
| B1                                        | 0.15   | 0.02%     | -                          |                |             |                     |                        | 14.50                    | -                      | 14.50                    | -                      | -                        |
| B1 (Peak)                                 | 0.46   | 0.07%     | 1,084                      |                |             |                     |                        | 19.00                    | -                      | 19.00                    | -                      | -                        |
| B1 - (Off Peak)                           | 2.13   | 0.32%     | 1,452                      |                |             |                     |                        | 13.00                    | -                      | 13.00                    | -                      | -                        |
| B2                                        | 0.15   | 0.02%     | 104                        |                |             |                     | 400.00                 | 14.00                    | 400.00                 | 14.00                    | -                      | -                        |
| B2 - TOU (Peak)                           | 2.29   | 0.34%     | 1,009                      |                |             |                     | 400.00                 | 19.00                    | 400.00                 | 19.00                    | -                      | -                        |
| B2 - TOU (Off-peak)                       | 9.15   | 1.38%     | 1                          |                |             |                     | 400.00                 | 12.80                    | 400.00                 | 12.80                    | -                      | -                        |
| B3 - 11/33 KV (Peak)                      | 0.46   | 0.07%     | 16                         |                |             |                     | 380.00                 | 19.00                    | 380.00                 | 19.00                    | -                      | -                        |
| B4                                        | 8.69   | 1.31%     | 3                          |                |             |                     | 380.00                 | 12.70                    | 380.00                 | 12.70                    | -                      | -                        |
| Total Industrial                          | 23     |           | 3,670                      |                |             |                     |                        |                          |                        |                          |                        |                          |
| Bulk                                      |        |           |                            |                |             |                     |                        |                          |                        |                          |                        |                          |
| C1(a) Supply at 400 Volts - up to 5 kW    | -      |           | 11                         |                |             |                     |                        | 15.00                    | -                      | 15.00                    | -                      | -                        |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.15   | 0.02%     | 78                         |                |             |                     | 400.00                 | 14.50                    | 400.00                 | 14.50                    | -                      | -                        |
| Time of Use (TOU) - Peak                  | 0.46   | 0.07%     | 105                        |                |             |                     | 400.00                 | 19.00                    | 400.00                 | 19.00                    | -                      | -                        |
| Time of Use (TOU) - Off-Peak              | 2.29   | 0.34%     | 12                         |                |             |                     | 400.00                 | 13.00                    | 400.00                 | 13.00                    | -                      | -                        |
| C2 Supply at 11 kV                        | 1.22   | 0.18%     | -                          |                |             |                     | 380.00                 | 14.30                    | 380.00                 | 14.30                    | -                      | -                        |
| Time of Use (TOU) - Peak                  | 2.44   | 0.37%     | 25                         |                |             |                     | 380.00                 | 19.00                    | 380.00                 | 19.00                    | -                      | -                        |
| Time of Use (TOU) - Off-Peak              | 10.37  | 1.56%     | 25                         |                |             |                     | 380.00                 | 12.80                    | 380.00                 | 12.80                    | -                      | -                        |
| C3 Supply above 11 kV                     | -      |           | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| Time of Use (TOU) - Peak                  | -      |           | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| Time of Use (TOU) - Off-Peak              | -      |           | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| Total Single Point Supply                 | 17     |           | 256                        |                |             |                     |                        |                          |                        |                          |                        |                          |
| Agricultural Tube-wells - Tariff D        |        |           |                            |                |             |                     |                        |                          |                        |                          |                        |                          |
| D1 Scarp                                  | 1.68   | 0.25%     | 294                        |                |             |                     |                        | 15.20                    | -                      | 15.20                    | -                      | -                        |
| Time of Use (TOU)                         | 1.52   | 0.23%     | -                          |                |             |                     |                        | 17.85                    | -                      | 17.85                    | -                      | -                        |
| Time of Use (TDU)                         | 9.00   | 1.35%     | -                          |                |             |                     |                        | 11.75                    | -                      | 11.75                    | -                      | -                        |
| D2 Agricultural Tube-wells                | 492.18 | 74.00%    | 22,494                     |                |             |                     | 200.00                 | 14.70                    | 200.00                 | 13.38                    | -                      | (1.32)                   |
| Agricultural Tube-wells D-2 (ii)          | -      |           | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| Time of Use (TOU) - Peak D-2(i)           | -      |           | 3,139                      |                |             |                     | 200.00                 | -                        | 200.00                 | -                        | -                      | -                        |
| Time of Use (TOU) - Peak D-2              | 0.76   | 0.11%     | 521                        |                |             |                     | 200.00                 | 19.00                    | 200.00                 | 19.00                    | -                      | -                        |
| Time of Use (TOU) - Off-Peak D2           | 5.49   | 0.83%     | -                          |                |             |                     | 200.00                 | 12.70                    | 200.00                 | 12.70                    | -                      | -                        |
| Total Agricultural                        | 511    |           | 26,448                     |                |             |                     |                        |                          |                        |                          |                        |                          |
| Public Lighting G                         | 0.46   | 0.07%     | 260                        |                |             |                     |                        | 14.00                    | -                      | 14.00                    | -                      | -                        |
| Residential Colonies H                    | 0.01   | 0.00%     | -                          |                |             |                     |                        | 14.00                    | -                      | 14.00                    | -                      | -                        |
| Special Contracts - Tariff K (AJK)        | -      |           | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| Time of Use (TOU) - Peak                  | -      |           | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| Time of Use (TOU) - Off-Peak              | -      |           | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| Railway Traction Traction - I             | -      |           | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| Co-Generation J                           | -      |           | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| General Service                           | -      |           | -                          |                |             |                     |                        | 12.25                    | -                      | -                        | -                      | -                        |
| Grand Total                               | 665    | 100.00%   | 588,965                    |                |             |                     |                        |                          |                        |                          |                        |                          |

## QESCO

## Existing &amp; Proposed Tariff Statement Oct 2017

| Description                                | Existing     |                | Proposed       |        | Difference |               | New Tariff      |               | Difference      |                |
|--------------------------------------------|--------------|----------------|----------------|--------|------------|---------------|-----------------|---------------|-----------------|----------------|
|                                            | (MkWh)       | (%age)         | (kW)           | (%age) | (MkWh)     | (%age)        | (Min Rs)        | (Min Rs)      | (Min Rs)        | (Min Rs)       |
| <b>Residential</b>                         |              |                |                |        |            |               |                 |               |                 |                |
| Up to 50 Units                             | 3.20         | 0.48%          | 124,575        | -      | -          | -             | 12.81           | -             | 12.81           | -              |
| For peak load requirement up to 5 kW       | -            | 0.00%          | -              | -      | -          | -             | -               | -             | -               | -              |
| 01-100 Units                               | 30.49        | 4.59%          | 168,082        | -      | -          | -             | 381.18          | -             | 381.18          | -              |
| 101-300 Units                              | 7.01         | -              | -              | -      | -          | -             | 105.21          | -             | 105.21          | -              |
| 101-300 Units                              | 9.61         | 1.44%          | 102,652        | -      | -          | -             | 144.09          | -             | 144.09          | -              |
| 301-700 Units                              | 8.76         | 1.47%          | 29,542         | -      | -          | -             | 165.89          | -             | 165.89          | -              |
| Above 700 Units                            | 10.06        | 1.51%          | 5,859          | -      | -          | -             | 181.20          | -             | 181.20          | -              |
| For peak load requirement exceeding 5 kW   | -            | 0.00%          | -              | -      | -          | -             | -               | -             | -               | -              |
| Time of Use (TOU) - Peak                   | 0.91         | 0.14%          | 2,649          | -      | -          | -             | 17.38           | -             | 17.38           | -              |
| Time of Use (TOU) - Off-Peak               | 4.57         | 0.69%          | 17,663         | -      | -          | -             | 59.46           | -             | 59.46           | -              |
| <b>Total Residential</b>                   | <b>75.63</b> | <b>0.00%</b>   | <b>451,023</b> | -      | -          | -             | <b>1,877.22</b> | -             | <b>1,077.22</b> | -              |
| <b>Commercial - A2</b>                     | -            | 8.00%          | -              | -      | -          | -             | -               | -             | -               | -              |
| Commercial -                               | -            | -              | -              | -      | -          | -             | -               | -             | -               | -              |
| For peak load requirement up to 5 kW       | 8.69         | 1.31%          | 104,620        | -      | -          | -             | 185.13          | -             | 185.13          | -              |
| Commercial (<100)                          | 19.97        | 3.00%          | 34             | -      | -          | 0.09          | 299.61          | 0.09          | 299.61          | -              |
| Commercial (<20 KW)                        | -            | -              | -              | -      | -          | -             | -               | -             | -               | -              |
| For peak load requirement exceeding 5 kW   | -            | 8.00%          | -              | -      | -          | -             | -               | -             | -               | -              |
| Regular                                    | -            | 8.00%          | -              | -      | -          | -             | -               | -             | -               | -              |
| Time of Use (TOU) - Peak (A-2)             | 1.98         | 0.30%          | 2,618          | -      | -          | 0.95          | 37.66           | 0.95          | 37.66           | -              |
| Time of Use (TOU) - Off-Peak (Temp)        | 7.32         | 1.10%          | 37             | -      | -          | 5.74          | 95.14           | 5.74          | 95.14           | -              |
| <b>Total Commercial</b>                    | <b>37.97</b> | <b>0.00%</b>   | <b>107,308</b> | -      | -          | <b>6.77</b>   | <b>597.54</b>   | <b>6.77</b>   | <b>597.54</b>   | -              |
| <b>Industrial</b>                          | -            | 0.00%          | -              | -      | -          | -             | -               | -             | -               | -              |
| B1                                         | 0.15         | 0.02%          | -              | -      | -          | -             | 2.21            | -             | 2.21            | -              |
| B1 (Peak)                                  | 0.46         | 0.07%          | 1,064          | -      | -          | -             | 8.89            | -             | 6.69            | -              |
| B1 - (Off Peak)                            | 2.13         | 0.32%          | 1,452          | -      | -          | -             | 27.75           | -             | 27.75           | -              |
| B2                                         | 0.15         | 0.02%          | 104            | -      | -          | 0.01          | 2.13            | 0.61          | 2.13            | -              |
| B2 - TOU (Peak)                            | 2.29         | 0.34%          | 1,009          | -      | -          | 1.76          | 43.45           | 1.78          | 43.45           | -              |
| B2 - TOU (Off-peak)                        | 9.15         | 1.38%          | 1              | -      | -          | 12.15         | 117.10          | 12.15         | 117.10          | -              |
| B3- 11/33 KV (Peak)                        | 0.46         | 0.07%          | 16             | -      | -          | 0.65          | 6.69            | 0.65          | 6.69            | -              |
| B4                                         | 8.69         | 1.31%          | 3              | -      | -          | 4.79          | 110.38          | 4.79          | 110.38          | -              |
| <b>Total Industrial</b>                    | <b>23</b>    | <b>0.00%</b>   | <b>3,670</b>   | -      | -          | <b>19.37</b>  | <b>320.41</b>   | <b>19.37</b>  | <b>326.41</b>   | -              |
| <b>Bulk</b>                                | -            | -              | -              | -      | -          | -             | -               | -             | -               | -              |
| C1(a) Supply at 400 Volts - up to 5 kW     | -            | 0.00%          | 11             | -      | -          | -             | -               | -             | -               | -              |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.15         | 6.82%          | 76             | -      | -          | 0.88          | 2.21            | 0.88          | 2.21            | -              |
| Time of Use (TOU) - Peak                   | 0.46         | 0.07%          | 105            | -      | -          | 6.21          | 6.89            | 0.21          | 6.89            | -              |
| Time of Use (TOU) - Off-Peak               | 2.29         | 0.34%          | 12             | -      | -          | 1.44          | 29.73           | 1.44          | 29.73           | -              |
| C2 Supply at 11 kV                         | 1.22         | 0.18%          | -              | -      | -          | 1.02          | 17.44           | 1.02          | 17.44           | -              |
| Time of Use (TOU) - Peak                   | 2.44         | 0.37%          | 25             | -      | -          | 0.70          | 46.35           | 0.70          | 46.35           | -              |
| Time of Use (TOU) - Off-Peak               | 10.37        | 1.56%          | 25             | -      | -          | 3.57          | 132.71          | 3.57          | 132.71          | -              |
| C3 Supply above 11 kV                      | -            | -              | -              | -      | -          | -             | -               | -             | -               | -              |
| Time of Use (TOU) - Peak                   | -            | -              | -              | -      | -          | -             | -               | -             | -               | -              |
| Time of Use (TOU) - Off-Peak               | -            | -              | -              | -      | -          | -             | -               | -             | -               | -              |
| <b>Total Single Point Supply</b>           | <b>17</b>    | -              | <b>256</b>     | -      | -          | <b>7.62</b>   | <b>237.14</b>   | <b>7.62</b>   | <b>237.14</b>   | -              |
| <b>Agricultural Tube-wells - Tariff D</b>  | -            | -              | -              | -      | -          | -             | -               | -             | -               | -              |
| D1 Scarp                                   | 1.88         | 0.25%          | 294            | -      | -          | -             | 25.49           | -             | 25.49           | -              |
| Time of Use (TOU)                          | 1.52         | 0.23%          | -              | -      | -          | -             | 27.22           | -             | 27.22           | -              |
| Time of Use (TOU)                          | 9.00         | 1.35%          | -              | -      | -          | -             | 105.70          | -             | 105.70          | -              |
| D2 Agricultural Tube-wells                 | 492.16       | 74.00%         | 22,494         | -      | -          | 115.99        | 7,235.10        | 94.52         | 6,586.10        | (21.47)        |
| Agricultural Tube-wells D-2 (ii)           | -            | -              | -              | -      | -          | -             | -               | -             | -               | -              |
| Time of Use (TOU) - Peak D-2(i)            | -            | -              | 3,139          | -      | -          | 16.23         | -               | 16.23         | -               | -              |
| Time of Use (TOU) - Peak D-2               | 0.76         | 0.11%          | 521            | -      | -          | 3.09          | 14.48           | 3.09          | 14.48           | -              |
| Time of Use (TOU) - Off-Peak D2            | 5.49         | 0.83%          | -              | -      | -          | -             | 69.71           | -             | 69.71           | -              |
| <b>Total Agricultural</b>                  | <b>611</b>   | -              | <b>26,448</b>  | -      | -          | <b>135.31</b> | <b>7,477.70</b> | <b>113.84</b> | <b>6,820.71</b> | <b>(21.47)</b> |
| Public Lighting G                          | 0.46         | 0.07%          | 260            | -      | -          | -             | 6.40            | -             | 6.40            | -              |
| Residential Colonies H                     | 0.01         | 0.00%          | -              | -      | -          | -             | 0.08            | -             | 0.08            | -              |
| Special Contracts - Tariff K (AJK)         | -            | -              | -              | -      | -          | -             | -               | -             | -               | -              |
| Time of Use (TOU) - Peak                   | -            | -              | -              | -      | -          | -             | -               | -             | -               | -              |
| Time of Use (TOU) - Off-Peak               | -            | -              | -              | -      | -          | -             | -               | -             | -               | -              |
| Railway Traction - 1                       | -            | -              | -              | -      | -          | -             | -               | -             | -               | -              |
| Co-Generation-J                            | -            | -              | -              | -      | -          | -             | -               | -             | -               | -              |
| <b>General Service</b>                     | -            | -              | -              | -      | -          | -             | -               | -             | -               | -              |
| <b>Grand Total</b>                         | <b>865</b>   | <b>100.00%</b> | <b>568,985</b> | -      | -          | <b>109.07</b> | <b>9,718.51</b> | <b>147.60</b> | <b>9,067.51</b> | <b>(21.47)</b> |

| Description                               | Sales        |        | Projected No. of Consumers | Connected Load | Load Factor | Distribution Losses | NEPRA Existing Tariff |                 | Proposed New Tariff |                 | Difference   |                 |
|-------------------------------------------|--------------|--------|----------------------------|----------------|-------------|---------------------|-----------------------|-----------------|---------------------|-----------------|--------------|-----------------|
|                                           | (MkWh)       | (%age) |                            |                |             |                     | Fixed Charge          | Variable Charge | Fixed Charge        | Variable Charge | Fixed Charge | Variable Charge |
| <b>Residential</b>                        |              |        |                            |                |             |                     |                       |                 |                     |                 |              |                 |
| Up to 50 Units                            | 3.08         | 0.48%  | 124,575                    |                |             |                     |                       | 4.00            | -                   | 4.00            | -            | -               |
| For peak load requirement up to 5 kW      | -            | -      | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| 01-100 Units                              | 29.30        | 4.59%  | 168,082                    |                |             |                     |                       | 12.50           | -                   | 12.50           | -            | -               |
| 101-300 Units                             | 6.74         | 1.05%  | -                          |                |             |                     |                       | 15.00           | -                   | 15.00           | -            | -               |
| 201-300 Units                             | 9.23         | 1.44%  | 102,652                    |                |             |                     |                       | 15.00           | -                   | 15.00           | -            | -               |
| 301-700 Units                             | 8.38         | 1.47%  | 29,542                     |                |             |                     |                       | 17.00           | -                   | 17.00           | -            | -               |
| Above 700 Units                           | 9.67         | 1.51%  | 5,859                      |                |             |                     |                       | 19.00           | -                   | 19.00           | -            | -               |
| For peak load requirement exceeding 5 kW  | -            | -      | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Time of Use (TOU) - Peak                  | 0.88         | 0.14%  | 2,649                      |                |             |                     |                       | 19.00           | -                   | 19.00           | -            | -               |
| Time of Use (TOU) - Off-Peak              | 4.40         | 0.69%  | 17,663                     |                |             |                     |                       | 13.00           | -                   | 13.00           | -            | -               |
| <b>Total Residential</b>                  | <b>72.67</b> |        | <b>451,023</b>             |                |             |                     |                       |                 |                     |                 |              |                 |
| <b>Commercial - A2</b>                    |              |        |                            |                |             |                     |                       |                 |                     |                 |              |                 |
| Commercial -                              | -            | -      | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| For peak load requirement up to 5 kW      | 8.35         | 1.31%  | 104,620                    |                |             |                     |                       | 19.00           | -                   | 19.00           | -            | -               |
| Commercial (<100)                         | 19.19        | 3.00%  | 34                         |                |             |                     | 400.00                | 15.00           | 400.00              | 15.00           | -            | -               |
| Commercial (<20 KW)                       | -            | -      | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| For peak load requirement exceeding 5 kW  | -            | -      | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Regular                                   | -            | -      | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Time of Use (TOU) - Peak (A-2)            | 1.90         | 0.30%  | 2,618                      |                |             |                     | 400.00                | 19.00           | 400.00              | 19.00           | -            | -               |
| Time of Use (TOU) - Off-Peak (Temp)       | 7.03         | 1.10%  | 37                         |                |             |                     | 400.00                | 13.00           | 400.00              | 13.00           | -            | -               |
| <b>Total Commercial</b>                   | <b>36.48</b> | 0.00%  | <b>167,308</b>             |                |             |                     |                       |                 |                     |                 |              |                 |
| <b>Industrial</b>                         |              |        |                            |                |             |                     |                       |                 |                     |                 |              |                 |
| B1                                        | 0.15         | 0.02%  | -                          |                |             |                     |                       | 14.50           | -                   | 14.50           | -            | -               |
| B1 (Peak)                                 | 0.44         | 0.07%  | 1,084                      |                |             |                     |                       | 19.00           | -                   | 19.00           | -            | -               |
| B1 - (Off Peak)                           | 2.05         | 0.32%  | 1,452                      |                |             |                     |                       | 13.00           | -                   | 13.00           | -            | -               |
| B2                                        | 0.15         | 0.02%  | 104                        |                |             |                     | 400.00                | 14.00           | 400.00              | 14.00           | -            | -               |
| B2 - TOU (Peak)                           | 2.20         | 0.34%  | 1,009                      |                |             |                     | 400.00                | 19.00           | 400.00              | 19.00           | -            | -               |
| B2 - TOU (Off-peak)                       | 8.79         | 1.38%  | 1                          |                |             |                     | 400.00                | 12.80           | 400.00              | 12.80           | -            | -               |
| B3- 11/33 kV (Peak)                       | 0.04         | 0.07%  | 16                         |                |             |                     | 380.00                | 19.00           | 380.00              | 19.00           | -            | -               |
| B4                                        | 8.35         | 1.31%  | 3                          |                |             |                     | 380.00                | 12.70           | 380.00              | 12.70           | -            | -               |
| <b>Total Industrial</b>                   | <b>23</b>    |        | <b>3,678</b>               |                |             |                     |                       |                 |                     |                 |              |                 |
| <b>Bulk</b>                               |              |        |                            |                |             |                     |                       |                 |                     |                 |              |                 |
| C1(a) Supply at 400 Volts - up to 5 kW    | -            | -      | 11                         |                |             |                     |                       | 15.00           | -                   | 15.00           | -            | -               |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.15         | 0.02%  | 78                         |                |             |                     | 400.00                | 14.50           | 400.00              | 14.50           | -            | -               |
| Time of Use (TOU) - Peak                  | 0.44         | 0.07%  | 105                        |                |             |                     | 400.00                | 19.00           | 400.00              | 19.00           | -            | -               |
| Time of Use (TOU) - Off-Peak              | 2.20         | 0.34%  | 12                         |                |             |                     | 400.00                | 13.00           | 400.00              | 13.00           | -            | -               |
| C2 Supply at 11 kV                        | 1.17         | 0.16%  | -                          |                |             |                     | 380.00                | 14.30           | 380.00              | 14.30           | -            | -               |
| Time of Use (TOU) - Peak                  | 2.34         | 0.37%  | 25                         |                |             |                     | 380.00                | 19.00           | 380.00              | 19.00           | -            | -               |
| Time of Use (TOU) - Off-Peak              | 9.96         | 1.56%  | 25                         |                |             |                     | 380.00                | 12.80           | 380.00              | 12.80           | -            | -               |
| C3 Supply above 11 kV                     | -            | -      | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Time of Use (TOU) - Peak                  | -            | -      | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Time of Use (TOU) - Off-P                 |              |        |                            |                |             |                     |                       |                 |                     |                 |              |                 |

## QESCO

## Existing &amp; Proposed Tariff Statement Nov 2017

| Category                                  | Existing     |                | Proposed       |     | Difference |     | Existing      |                 | Proposed      |                 | Difference     |                 |
|-------------------------------------------|--------------|----------------|----------------|-----|------------|-----|---------------|-----------------|---------------|-----------------|----------------|-----------------|
|                                           | (MkWh)       | (%)            | (kW)           | (%) | (MkWh)     | (%) | (Min Rs)      | (Min Rs)        | (Min Rs)      | (Min Rs)        | (Min Rs)       | (Min Rs)        |
| <b>Residential</b>                        |              |                |                |     |            |     |               |                 |               |                 |                |                 |
| Up to 50 Units                            | 3.08         | 0.48%          | 124,575        | -   | -          | -   | -             | 12.31           | -             | 12.31           | -              | -               |
| For peak load requirement up to 5 kW      | -            | 0.00%          | -              | -   | -          | -   | -             | -               | -             | -               | -              | -               |
| 01-100 Units                              | 29.30        | 4.59%          | 168,082        | -   | -          | -   | -             | 366.30          | -             | 366.30          | -              | -               |
| 101-300 Units                             | 6.74         | -              | -              | -   | -          | -   | -             | 101.10          | -             | 101.10          | -              | -               |
| 301-700 Units                             | 9.23         | 1.44%          | 102,652        | -   | -          | -   | -             | 138.46          | -             | 138.46          | -              | -               |
| Above 700 Units                           | 9.38         | 1.47%          | 29,542         | -   | -          | -   | -             | 159.41          | -             | 159.41          | -              | -               |
| For peak load requirement exceeding 5 kW  | 9.87         | 1.51%          | 5,859          | -   | -          | -   | -             | 183.74          | -             | 183.74          | -              | -               |
| Time of Use (TOU) - Peak                  | -            | 0.00%          | -              | -   | -          | -   | -             | -               | -             | -               | -              | -               |
| Time of Use (TOU) - Off-Peak              | 0.88         | 0.14%          | 2,649          | -   | -          | -   | -             | 16.70           | -             | 16.70           | -              | -               |
| Time of Use (TOU) - Off-Peak              | 4.40         | 0.69%          | 17,663         | -   | -          | -   | -             | 57.14           | -             | 57.14           | -              | -               |
| <b>Total Residential</b>                  | <b>72.87</b> | <b>0.09%</b>   | <b>451,023</b> | -   | -          | -   | -             | <b>1,035.16</b> | -             | <b>1,035.16</b> | -              | -               |
| <b>Commercial - A2</b>                    | -            | 9.00%          | -              | -   | -          | -   | -             | -               | -             | -               | -              | -               |
| Commercial -                              | -            | -              | -              | -   | -          | -   | -             | -               | -             | -               | -              | -               |
| For peak load requirement up to 5 kW      | 8.35         | 1.31%          | 104,620        | -   | -          | -   | -             | 158.88          | -             | 158.88          | -              | -               |
| Commercial (<100)                         | 19.19        | 3.00%          | 34             | -   | -          | -   | 0.09          | 287.91          | 0.09          | 287.91          | -              | -               |
| Commercial (<20 kW)                       | -            | -              | -              | -   | -          | -   | -             | -               | -             | -               | -              | -               |
| For peak load requirement exceeding 5 kW  | -            | 6.00%          | -              | -   | -          | -   | -             | -               | -             | -               | -              | -               |
| Regular                                   | -            | 0.00%          | -              | -   | -          | -   | -             | -               | -             | -               | -              | -               |
| Time of Use (TOU) - Peak (A-2)            | 1.90         | 0.30%          | 2,618          | -   | -          | -   | 0.95          | 38.19           | 0.95          | 36.19           | -              | -               |
| Time of Use (TOU) - Off-Peak (Temp)       | 7.03         | 1.10%          | 37             | -   | -          | -   | 5.74          | 91.43           | 5.74          | 91.43           | -              | -               |
| <b>Total Commercial</b>                   | <b>36.48</b> | <b>0.00%</b>   | <b>107,306</b> | -   | -          | -   | <b>6.77</b>   | <b>574.21</b>   | <b>6.77</b>   | <b>574.21</b>   | -              | -               |
| <b>Industrial</b>                         | -            | 0.00%          | -              | -   | -          | -   | -             | -               | -             | -               | -              | -               |
| B1                                        | 0.15         | 0.02%          | -              | -   | -          | -   | -             | 2.12            | -             | 2.12            | -              | -               |
| B1 (Peak)                                 | 0.44         | 0.07%          | 1,084          | -   | -          | -   | -             | 8.35            | -             | 8.35            | -              | -               |
| B1 - (Off Peak)                           | 2.05         | 0.32%          | 1,452          | -   | -          | -   | -             | 26.67           | -             | 26.67           | -              | -               |
| B2 -                                      | 0.15         | 0.02%          | 104            | -   | -          | -   | 0.01          | 2.05            | 0.01          | 2.05            | -              | -               |
| B2 - TOU (Peak)                           | 2.20         | 0.34%          | 1,009          | -   | -          | -   | 1.76          | 41.76           | 1.76          | 41.76           | -              | -               |
| B2 - TOU (Off-peak)                       | 8.79         | 1.38%          | 1              | -   | -          | -   | 12.15         | 112.53          | 12.15         | 112.53          | -              | -               |
| B3- 11/33 KV (Peak)                       | 0.44         | 0.07%          | 16             | -   | -          | -   | 0.65          | 8.35            | 0.65          | 8.35            | -              | -               |
| B4                                        | 8.35         | 1.31%          | 3              | -   | -          | -   | 4.79          | 106.07          | 4.79          | 106.07          | -              | -               |
| <b>Total Industrial</b>                   | <b>23</b>    | <b>0.00%</b>   | <b>3,670</b>   | -   | -          | -   | <b>19.37</b>  | <b>307.90</b>   | <b>19.37</b>  | <b>307.90</b>   | -              | -               |
| <b>Bulk</b>                               | -            | -              | -              | -   | -          | -   | -             | -               | -             | -               | -              | -               |
| C1(e) Supply at 400 Volts - up to 5 kW    | -            | 0.00%          | 11             | -   | -          | -   | -             | -               | -             | -               | -              | -               |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.15         | 0.02%          | 79             | -   | -          | -   | 0.68          | 2.12            | 0.68          | 2.12            | -              | -               |
| Time of Use (TOU) - Peak                  | 0.44         | 0.07%          | 105            | -   | -          | -   | 0.21          | 8.35            | 0.21          | 8.35            | -              | -               |
| Time of Use (TOU) - Off-Peak              | 2.20         | 0.34%          | 12             | -   | -          | -   | 1.44          | 28.57           | 1.44          | 28.57           | -              | -               |
| G2 Supply at 11 kV                        | 1.17         | 0.18%          | -              | -   | -          | -   | 1.02          | 16.78           | 1.02          | 16.78           | -              | -               |
| Time of Use (TOU) - Peak                  | 2.34         | 0.37%          | 25             | -   | -          | -   | 0.70          | 44.54           | 0.70          | 44.54           | -              | -               |
| Time of Use (TOU) - Off-Peak              | 8.86         | 1.56%          | 25             | -   | -          | -   | 3.57          | 127.53          | 3.57          | 127.53          | -              | -               |
| G3 Supply above 11 kV                     | -            | -              | -              | -   | -          | -   | -             | -               | -             | -               | -              | -               |
| Time of Use (TOU) - Peak                  | -            | -              | -              | -   | -          | -   | -             | -               | -             | -               | -              | -               |
| Time of Use (TOU) - Off-Peak              | -            | -              | -              | -   | -          | -   | -             | -               | -             | -               | -              | -               |
| <b>Total Single Point Supply</b>          | <b>16</b>    | -              | <b>256</b>     | -   | -          | -   | <b>7.92</b>   | <b>227.99</b>   | <b>7.92</b>   | <b>227.99</b>   | -              | -               |
| <b>Agricultural Tube-wells - Tariff D</b> | -            | -              | -              | -   | -          | -   | -             | -               | -             | -               | -              | -               |
| D1 Scarp                                  | 1.61         | 0.25%          | 294            | -   | -          | -   | -             | 24.50           | -             | 24.50           | -              | -               |
| Time of Use (TOU)                         | 1.47         | 0.23%          | -              | -   | -          | -   | -             | 25.15           | -             | 25.15           | -              | -               |
| Time of Use (TOU)                         | 8.84         | 1.35%          | -              | -   | -          | -   | -             | 101.57          | -             | 101.57          | -              | -               |
| D2 Agricultural Tube-wells                | 472.97       | 74.00%         | 22,484         | -   | -          | -   | 115.99        | 6,852.60        | 88.75         | 6,328.95        | (27.24)        | (623.65)        |
| Agricultural Tube-wells D-2 (ii)          | -            | -              | -              | -   | -          | -   | -             | -               | -             | -               | -              | -               |
| Time of Use (TOU) - Peak D-2(i)           | -            | -              | 3,139          | -   | -          | -   | 16.23         | -               | 16.23         | -               | -              | -               |
| Time of Use (TOU) - Peak D-2              | 0.73         | 0.11%          | 521            | -   | -          | -   | 3.09          | 13.92           | 3.09          | 13.92           | -              | -               |
| Time of Use (TOU) - Off-Peak D2           | 5.27         | 0.83%          | -              | -   | -          | -   | -             | 66.99           | -             | 66.99           | -              | -               |
| <b>Total Agricultural</b>                 | <b>491</b>   | -              | <b>26,448</b>  | -   | -          | -   | <b>135.31</b> | <b>7,196.74</b> | <b>108.07</b> | <b>6,692.99</b> | <b>(27.24)</b> | <b>(623.65)</b> |
| Public Lighting G                         | 0.44         | 0.07%          | 260            | -   | -          | -   | -             | 6.15            | -             | 6.15            | -              | -               |
| Residential Colonies H                    | 0.01         | 0.00%          | -              | -   | -          | -   | -             | 0.08            | -             | 0.08            | -              | -               |
| Special Contracts - Tariff K (AJK)        | -            | -              | -              | -   | -          | -   | -             | -               | -             | -               | -              | -               |
| Time of Use (TOU) - Peak                  | -            | -              | -              | -   | -          | -   | -             | -               | -             | -               | -              | -               |
| Time of Use (TOU) - Off-Peak              | -            | -              | -              | -   | -          | -   | -             | -               | -             | -               | -              | -               |
| Railway Traction/Iraction - I             | -            | -              | -              | -   | -          | -   | -             | -               | -             | -               | -              | -               |
| Co-Generation-J                           | -            | -              | -              | -   | -          | -   | -             | -               | -             | -               | -              | -               |
| General Service                           | -            | -              | -              | -   | -          | -   | -             | -               | -             | -               | -              | -               |
| <b>Grand Total</b>                        | <b>839</b>   | <b>100.00%</b> | <b>588,965</b> | -   | -          | -   | <b>169.07</b> | <b>8,337.12</b> | <b>141.93</b> | <b>8,713.47</b> | <b>(27.24)</b> | <b>(623.65)</b> |

Existing &amp; Proposed Tariff Statement Dec 2017

| Description                               | Sales  | Sales      | Projected<br>No. of<br>Consumers | Connected<br>Load | Load<br>Factor | Distribution<br>Losses | NEPRA Existing Tariff       |                                | Proposed New Tariff         |                                | Difference                  |                                |
|-------------------------------------------|--------|------------|----------------------------------|-------------------|----------------|------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|
|                                           | (MkWh) | Mkx<br>(%) |                                  |                   |                |                        | Fixed<br>Charge<br>(Rs/kWh) | Variable<br>Charge<br>(Rs/kWh) | Fixed<br>Charge<br>(Rs/kWh) | Variable<br>Charge<br>(Rs/kWh) | Fixed<br>Charge<br>(Rs/kWh) | Variable<br>Charge<br>(Rs/kWh) |
| Residential                               |        |            |                                  |                   |                |                        |                             |                                |                             |                                |                             |                                |
| Up to 50 Units                            | 3.26   | 0.48%      | 124,575                          |                   |                |                        |                             | 4.00                           | -                           | 4.00                           | -                           | -                              |
| For peak load requirement up to 5 kW      | -      | -          | -                                |                   |                |                        |                             | -                              | -                           | -                              | -                           | -                              |
| 01-100 Units                              | 31.02  | 4.59%      | 168,082                          |                   |                |                        |                             | 12.50                          | -                           | 12.50                          | -                           | -                              |
| 101-300 Units                             | 7.13   | 1.05%      | -                                |                   |                |                        |                             | 15.00                          | -                           | 15.00                          | -                           | -                              |
| 201-300 Units                             | 9.77   | 1.44%      | 102,652                          |                   |                |                        |                             | 15.00                          | -                           | 15.00                          | -                           | -                              |
| 301-700Units                              | 9.93   | 1.47%      | 29,542                           |                   |                |                        |                             | 17.00                          | -                           | 17.00                          | -                           | -                              |
| Above 700 Units                           | 10.24  | 1.51%      | 5,859                            |                   |                |                        |                             | 19.00                          | -                           | 19.00                          | -                           | -                              |
| For peak load requirement exceeding 5 kW  | -      | -          | -                                |                   |                |                        |                             | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                  | 0.93   | 0.14%      | 2,649                            |                   |                |                        |                             | 19.00                          | -                           | 19.00                          | -                           | -                              |
| Time of Use (TOU) - Off-Peak              | 4.65   | 0.69%      | 17,663                           |                   |                |                        |                             | 13.00                          | -                           | 13.00                          | -                           | -                              |
| Total Residential                         | 76.92  |            | 451,023                          |                   |                |                        |                             |                                |                             |                                |                             |                                |
| Commercial - A2                           |        |            |                                  |                   |                |                        |                             |                                |                             |                                |                             |                                |
| Commercial -                              | -      | -          | -                                |                   |                |                        |                             | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement up to 5 kW      | 8.84   | 1.31%      | 104,620                          |                   |                |                        |                             | 19.00                          | -                           | 19.00                          | -                           | -                              |
| Commercial (<100)                         | 20.32  | 3.00%      | 34                               |                   |                |                        | 400.00                      | 15.00                          | 400.00                      | 15.00                          | -                           | -                              |
| Commercial (<20 KW)                       | -      | -          | -                                |                   |                |                        |                             | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement exceeding 5 kW  | -      | -          | -                                |                   |                |                        |                             | -                              | -                           | -                              | -                           | -                              |
| Regular                                   | -      | -          | -                                |                   |                |                        |                             | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak (A-2)            | 2.02   | 0.30%      | 2,619                            |                   |                |                        | 400.00                      | 19.00                          | 400.00                      | 19.00                          | -                           | -                              |
| Time of Use (TOU) - Off-Peak (Tomp)       | 7.44   | 1.10%      | 37                               |                   |                |                        | 400.00                      | 13.00                          | 400.00                      | 13.00                          | -                           | -                              |
| Total Commercial                          | 38.62  | 0.00%      | 107,308                          |                   |                |                        |                             |                                |                             |                                |                             |                                |
| Industrial                                |        |            |                                  |                   |                |                        |                             |                                |                             |                                |                             |                                |
| B1                                        | 0.16   | 0.02%      | -                                |                   |                |                        |                             | 14.50                          | -                           | 14.50                          | -                           | -                              |
| B1 (Peak)                                 | 0.47   | 0.07%      | 1,084                            |                   |                |                        |                             | 19.00                          | -                           | 19.00                          | -                           | -                              |
| B1 - (Off Peak)                           | 2.17   | 0.32%      | 1,452                            |                   |                |                        |                             | 13.00                          | -                           | 13.00                          | -                           | -                              |
| B2 -                                      | 0.16   | 0.02%      | 104                              |                   |                |                        | 400.00                      | 14.00                          | 400.00                      | 14.00                          | -                           | -                              |
| B2 - TOU (Peak)                           | 2.33   | 0.34%      | 1,009                            |                   |                |                        | 400.00                      | 19.00                          | 400.00                      | 19.00                          | -                           | -                              |
| B2 - TOU (Off-peak)                       | 9.30   | 1.38%      | 1                                |                   |                |                        | 400.00                      | 12.80                          | 400.00                      | 12.80                          | -                           | -                              |
| B3- 11/33 KV (Peak)                       | 0.47   | 0.07%      | 16                               |                   |                |                        | 380.00                      | 19.00                          | 380.00                      | 19.00                          | -                           | -                              |
| B4                                        | 8.84   | 1.31%      | 3                                |                   |                |                        | 380.00                      | 12.70                          | 380.00                      | 12.70                          | -                           | -                              |
| Total Industrial                          | 24     |            | 3,670                            |                   |                |                        |                             |                                |                             |                                |                             |                                |
| Bulk                                      |        |            |                                  |                   |                |                        |                             |                                |                             |                                |                             |                                |
| C1(a) Supply at 400 Volts - up to 5 kW    | -      | -          | 11                               |                   |                |                        |                             | 15.00                          | -                           | 15.00                          | -                           | -                              |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.16   | 0.02%      | 78                               |                   |                |                        | 400.00                      | 14.50                          | 400.00                      | 14.50                          | -                           | -                              |
| Time of Use (TOU) - Peak                  | 0.47   | 0.07%      | 105                              |                   |                |                        | 400.00                      | 19.00                          | 400.00                      | 19.00                          | -                           | -                              |
| Time of Use (TOU) - Off-Peak              | 2.33   | 0.34%      | 12                               |                   |                |                        | 400.00                      | 13.00                          | 400.00                      | 13.00                          | -                           | -                              |
| C2 Supply at 11 kv                        | 1.24   | 0.18%      | -                                |                   |                |                        | 380.00                      | 14.30                          | 380.00                      | 14.30                          | -                           | -                              |
| Time of Use (TOU) - Peak                  | 2.48   | 0.37%      | 25                               |                   |                |                        | 380.00                      | 19.00                          | 380.00                      | 19.00                          | -                           | -                              |
| Time of Use (TOU) - Off-Peak              | 10.55  | 1.56%      | 25                               |                   |                |                        | 380.00                      | 12.80                          | 380.00                      | 12.80                          | -                           | -                              |
| C3 Supply above 11 kv                     | -      | -          | -                                |                   |                |                        |                             | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                  | -      | -          | -                                |                   |                |                        |                             | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak              | -      | -          | -                                |                   |                |                        |                             | -                              | -                           | -                              | -                           | -                              |
| Total Single Point Supply                 | 17     |            | 256                              |                   |                |                        |                             |                                |                             |                                |                             |                                |
| Agricultural Tube-wells - Tariff D        |        |            |                                  |                   |                |                        |                             |                                |                             |                                |                             |                                |
| D1 Scarp                                  | 1.71   | 0.25%      | 294                              |                   |                |                        |                             | 15.20                          | -                           | 15.20                          | -                           | -                              |
| Time of Use (TOU)                         | 1.55   | 0.23%      | -                                |                   |                |                        |                             | 17.85                          | -                           | 17.85                          | -                           | -                              |
| Time of Use (TOU)                         | 9.15   | 1.35%      | -                                |                   |                |                        |                             | 11.75                          | -                           | 11.75                          | -                           | -                              |
| D2 Agricultural Tube-wells                | 500.60 | 74.00%     | 22,494                           |                   |                |                        | 200.00                      | 14.70                          | 200.00                      | 13.38                          | -                           | (1.32)                         |
| Agricultural Tube-wells O-2 (ii)          | -      | -          | -                                |                   |                |                        |                             | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2(i)           | -      | -          | 3,139                            |                   |                |                        | 200.00                      | -                              | 200.00                      | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2              | 0.78   | 0.11%      | 521                              |                   |                |                        | 200.00                      | 19.00                          | 200.00                      | 19.00                          | -                           | -                              |
| Time of Use (TOU) - Off-Peak D2           | 5.58   | 0.83%      | -                                |                   |                |                        | 200.00                      | 12.70                          | 200.00                      | 12.70                          | -                           | -                              |
| Total Agricultural                        | 619    |            | 26,448                           |                   |                |                        |                             |                                |                             |                                |                             |                                |
| Public Lighting G                         | 0.47   | 0.07%      | 260                              |                   |                |                        |                             | 14.00                          | -                           | 14.00                          | -                           | -                              |
| Residential Colonies H                    | 0.01   | 0.00%      | -                                |                   |                |                        |                             | 14.00                          | -                           | 14.00                          | -                           | -                              |
| Special Contracts - Tariff K (AJK)        | -      | -          | -                                |                   |                |                        |                             | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                  | -      | -          | -                                |                   |                |                        |                             | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak              | -      | -          | -                                |                   |                |                        |                             | -                              | -                           | -                              | -                           | -                              |
| Railway TractionTraction - 1              | -      | -          | -                                |                   |                |                        |                             | -                              | -                           | -                              | -                           | -                              |
| Co-Generation-J                           | -      | -          | -                                |                   |                |                        |                             | -                              | -                           | -                              | -                           | -                              |
| General Service                           |        |            |                                  |                   |                |                        |                             | 12.25                          | -                           | -                              | -                           | -                              |
| Grand Total                               | 676    | 100.00%    | 588,965                          |                   |                |                        |                             |                                |                             |                                |                             |                                |

## QESCO

## Existing &amp; Proposed Tariff Statement Dec 2017

| Category                                  | Existing     |                | Proposed       |          | NEPRA Existing |                 | Proposed      |                 | NEPRA Existing |                 | Proposed |          |
|-------------------------------------------|--------------|----------------|----------------|----------|----------------|-----------------|---------------|-----------------|----------------|-----------------|----------|----------|
|                                           | (MkWh)       | (%)            | (kW)           | (%)      | (Min Rs)       | (Min Rs)        | (Min Rs)      | (Min Rs)        | (Min Rs)       | (Min Rs)        | (Min Rs) | (Min Rs) |
| <b>Residential</b>                        |              |                |                |          |                |                 |               |                 |                |                 |          |          |
| Up to 50 Units                            | 3.26         | 0.48%          | 124,575        | -        | -              | 13.03           | -             | 13.03           | -              | -               | -        | -        |
| For peak load requirement up to 5 kW      | -            | 0.00%          | -              | -        | -              | -               | -             | -               | -              | -               | -        | -        |
| 01-100 Units                              | 31.02        | 4.59%          | 188,082        | -        | -              | 387.70          | -             | 387.70          | -              | -               | -        | -        |
| 101-300 Units                             | 7.13         | -              | -              | -        | -              | 107.01          | -             | 107.01          | -              | -               | -        | -        |
| 101-300 Units                             | 9.77         | 1.44%          | 102,652        | -        | -              | 146.55          | -             | 146.55          | -              | -               | -        | -        |
| 301-700 Units                             | 9.93         | 1.47%          | 29,542         | -        | -              | 188.73          | -             | 188.73          | -              | -               | -        | -        |
| Above 700 Units                           | 10.24        | 1.51%          | 5,859          | -        | -              | 194.47          | -             | 194.47          | -              | -               | -        | -        |
| For peak load requirement exceeding 5 kW  | -            | 0.00%          | -              | -        | -              | -               | -             | -               | -              | -               | -        | -        |
| Time of Use (TOU) - Peak                  | 0.93         | 0.14%          | 2,649          | -        | -              | 17.68           | -             | 17.68           | -              | -               | -        | -        |
| Time of Use (TOU) - Off-Peak              | 4.65         | 0.68%          | 17,663         | -        | -              | 60.48           | -             | 60.48           | -              | -               | -        | -        |
| <b>Total Residential</b>                  | <b>76.82</b> | <b>0.00%</b>   | <b>451,023</b> | <b>-</b> | <b>-</b>       | <b>1,095.55</b> | <b>-</b>      | <b>1,095.55</b> | <b>-</b>       | <b>-</b>        | <b>-</b> | <b>-</b> |
| <b>Commercial - A2</b>                    | <b>-</b>     | <b>9.00%</b>   | <b>-</b>       | <b>-</b> | <b>-</b>       | <b>-</b>        | <b>-</b>      | <b>-</b>        | <b>-</b>       | <b>-</b>        | <b>-</b> | <b>-</b> |
| Commercial -                              |              |                |                |          |                |                 |               |                 |                |                 |          |          |
| For peak load requirement up to 5 kW      | 8.84         | 1.31%          | 104,620        | -        | -              | 167.95          | -             | 167.95          | -              | -               | -        | -        |
| Commercial (<100)                         | 20.32        | 3.00%          | 34             | -        | 0.09           | 304.73          | 0.09          | 304.73          | -              | -               | -        | -        |
| Commercial (<20 kW)                       | -            | 0.00%          | -              | -        | -              | -               | -             | -               | -              | -               | -        | -        |
| For peak load requirement exceeding 5 kW  | -            | 0.00%          | -              | -        | -              | -               | -             | -               | -              | -               | -        | -        |
| Regular                                   | -            | 0.00%          | -              | -        | -              | -               | -             | -               | -              | -               | -        | -        |
| Time of Use (TOU) - Peak (A-2)            | 2.02         | 0.30%          | 2,618          | -        | 0.95           | 38.31           | 0.95          | 38.31           | -              | -               | -        | -        |
| Time of Use (TOU) - Off-Peak (Temp)       | 7.44         | 1.10%          | 37             | -        | 5.74           | 96.77           | 5.74          | 96.77           | -              | -               | -        | -        |
| <b>Total Commercial</b>                   | <b>38.62</b> | <b>0.00%</b>   | <b>107,308</b> | <b>-</b> | <b>6.77</b>    | <b>607.78</b>   | <b>6.77</b>   | <b>607.78</b>   | <b>-</b>       | <b>-</b>        | <b>-</b> | <b>-</b> |
| <b>Industrial</b>                         | <b>-</b>     | <b>0.00%</b>   | <b>-</b>       | <b>-</b> | <b>-</b>       | <b>-</b>        | <b>-</b>      | <b>-</b>        | <b>-</b>       | <b>-</b>        | <b>-</b> | <b>-</b> |
| B1                                        | 0.16         | 0.02%          | -              | -        | -              | 2.25            | -             | 2.25            | -              | -               | -        | -        |
| B1 (Peak)                                 | 0.47         | 9.07%          | 1,084          | -        | -              | 8.84            | -             | 8.84            | -              | -               | -        | -        |
| B1 - (Off Peak)                           | 2.17         | 0.32%          | 1,452          | -        | -              | 28.22           | -             | 28.22           | -              | -               | -        | -        |
| B2 -                                      | 0.16         | 0.02%          | 104            | -        | 0.01           | 2.17            | 0.01          | 2.17            | -              | -               | -        | -        |
| B2 - TOU (Peak)                           | 2.33         | 0.34%          | 1,009          | -        | 1.76           | 44.20           | 1.76          | 44.20           | -              | -               | -        | -        |
| B2 - TOU (Off-Peak)                       | 9.30         | 1.38%          | 1              | -        | 12.15          | 119.10          | 12.15         | 119.10          | -              | -               | -        | -        |
| B3- 11/33 KV (Peak)                       | 0.47         | 0.07%          | 16             | -        | 0.65           | 8.84            | 0.65          | 8.84            | -              | -               | -        | -        |
| B4                                        | 8.84         | 1.31%          | 3              | -        | 4.78           | 112.26          | 4.79          | 112.26          | -              | -               | -        | -        |
| <b>Total Industrial</b>                   | <b>24</b>    | <b>0.00%</b>   | <b>3,670</b>   | <b>-</b> | <b>19.37</b>   | <b>325.89</b>   | <b>19.37</b>  | <b>325.89</b>   | <b>-</b>       | <b>-</b>        | <b>-</b> | <b>-</b> |
| <b>Bulk</b>                               | <b>-</b>     | <b>-</b>       | <b>-</b>       | <b>-</b> | <b>-</b>       | <b>-</b>        | <b>-</b>      | <b>-</b>        | <b>-</b>       | <b>-</b>        | <b>-</b> | <b>-</b> |
| C1(a) Supply at 400 Volts - up to 5 kW    | -            | 0.00%          | 11             | -        | -              | -               | -             | -               | -              | -               | -        | -        |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.16         | 0.02%          | 78             | -        | 0.68           | 2.25            | 0.68          | 2.25            | -              | -               | -        | -        |
| Time of Use (TOU) - Peak                  | 0.47         | 0.07%          | 105            | -        | 0.21           | 8.84            | 0.21          | 8.84            | -              | -               | -        | -        |
| Time of Use (TOU) - Off-Peak              | 2.33         | 0.34%          | 12             | -        | 1.44           | 30.24           | 1.44          | 30.24           | -              | -               | -        | -        |
| C2 Supply at 11 KV                        | 1.24         | 0.19%          | -              | -        | 1.02           | 17.74           | 1.02          | 17.74           | -              | -               | -        | -        |
| Time of Use (TOU) - Peak                  | 2.48         | 0.37%          | 25             | -        | 0.70           | 47.14           | 0.70          | 47.14           | -              | -               | -        | -        |
| Time of Use (TOU) - Off-Peak              | 10.55        | 1.56%          | 25             | -        | 3.57           | 134.98          | 3.57          | 134.98          | -              | -               | -        | -        |
| C3 Supply above 11 KV                     | -            | -              | -              | -        | -              | -               | -             | -               | -              | -               | -        | -        |
| Time of Use (TOU) - Peak                  | -            | -              | -              | -        | -              | -               | -             | -               | -              | -               | -        | -        |
| Time of Use (TOU) - Off-Peak              | -            | -              | -              | -        | -              | -               | -             | -               | -              | -               | -        | -        |
| <b>Total Single Point Supply</b>          | <b>17</b>    | <b>-</b>       | <b>256</b>     | <b>-</b> | <b>7.92</b>    | <b>241.20</b>   | <b>7.62</b>   | <b>241.20</b>   | <b>-</b>       | <b>-</b>        | <b>-</b> | <b>-</b> |
| <b>Agricultural Tube-wells - Tariff D</b> | <b>-</b>     | <b>-</b>       | <b>-</b>       | <b>-</b> | <b>-</b>       | <b>-</b>        | <b>-</b>      | <b>-</b>        | <b>-</b>       | <b>-</b>        | <b>-</b> | <b>-</b> |
| D1 Scarp                                  | 1.71         | 0.25%          | 294            | -        | -              | 25.93           | -             | 25.93           | -              | -               | -        | -        |
| Time of Use (TOU)                         | 1.55         | 0.23%          | -              | -        | -              | 27.68           | -             | 27.68           | -              | -               | -        | -        |
| Time of Use (TOU)                         | 9.15         | 1.35%          | -              | -        | -              | 107.51          | -             | 107.51          | -              | -               | -        | -        |
| D2 Agricultural Tube-wells                | 500.60       | 74.00%         | 22,494         | -        | 115.99         | 7,358.84        | 97.04         | 6,698.75        | (18.95)        | (660.09)        | -        | -        |
| Agricultural Tube-wells D-2 (II)          | -            | -              | -              | -        | -              | -               | -             | -               | -              | -               | -        | -        |
| Time of Use (TOU) - Peak D-2(I)           | -            | -              | 3,139          | -        | 16.23          | -               | 16.23         | -               | -              | -               | -        | -        |
| Time of Use (TOU) - Peak D-2              | 0.78         | 0.11%          | 521            | -        | 3.09           | 14.73           | 3.09          | 14.73           | -              | -               | -        | -        |
| Time of Use (TOU) - Off-Peak D2           | 5.58         | 0.83%          | -              | -        | -              | 70.90           | -             | 70.90           | -              | -               | -        | -        |
| <b>Total Agricultural</b>                 | <b>519</b>   | <b>-</b>       | <b>26,448</b>  | <b>-</b> | <b>135.31</b>  | <b>7,805.60</b> | <b>116.36</b> | <b>6,945.60</b> | <b>(18.65)</b> | <b>(660.09)</b> | <b>-</b> | <b>-</b> |
| Public Lighting G                         | 0.47         | 0.07%          | 260            | -        | -              | 6.51            | -             | 6.51            | -              | -               | -        | -        |
| Residential Colonies H                    | 0.01         | 0.00%          | -              | -        | -              | 0.09            | -             | 0.09            | -              | -               | -        | -        |
| Special Contracts - Tariff K (A/K)        | -            | -              | -              | -        | -              | -               | -             | -               | -              | -               | -        | -        |
| Time of Use (TOU) - Peak                  | -            | -              | -              | -        | -              | -               | -             | -               | -              | -               | -        | -        |
| Time of Use (TOU) - Off-Peak              | -            | -              | -              | -        | -              | -               | -             | -               | -              | -               | -        | -        |
| Railway Traction Traction - 1             | -            | -              | -              | -        | -              | -               | -             | -               | -              | -               | -        | -        |
| Co-Generation-J                           | -            | -              | -              | -        | -              | -               | -             | -               | -              | -               | -        | -        |
| <b>General Service</b>                    | <b>-</b>     | <b>-</b>       | <b>-</b>       | <b>-</b> | <b>-</b>       | <b>-</b>        | <b>-</b>      | <b>-</b>        | <b>-</b>       | <b>-</b>        | <b>-</b> | <b>-</b> |
| <b>Grand Total</b>                        | <b>876</b>   | <b>100.00%</b> | <b>588,965</b> | <b>-</b> | <b>169.07</b>  | <b>9,682.69</b> | <b>150.12</b> | <b>9,222.60</b> | <b>(18.95)</b> | <b>(660.09)</b> | <b>-</b> | <b>-</b> |

Existing &amp; Proposed Tariff Statement Oct-Dec 2017

## QESCO

## Existing &amp; Proposed Tariff Statement Oct-Dec 2017

| Existing                                  |          | Proposed |         | NEPRA Existing Tariff |        | Proposed Tariff |           | Difference |           | Difference |            |
|-------------------------------------------|----------|----------|---------|-----------------------|--------|-----------------|-----------|------------|-----------|------------|------------|
|                                           | (MWh)    | (%age)   | (kW)    | (%age)                |        | (Min Rs)        | (Min Rs)  | (Min Rs)   | (Min Rs)  | (Min Rs)   | (Min Rs)   |
| <b>Residential</b>                        |          |          |         |                       |        |                 |           |            |           |            |            |
| Up to 50 Units                            | 9.54     | 0.48%    | 124,575 | -                     | -      | -               | 38.14     | -          | 38.14     | -          | -          |
| For peak load requirement up to 5 kW      | -        | 0.00%    | -       | -                     | -      | -               | -         | -          | -         | -          | -          |
| 01-100 Units                              | 90.81    | 4.59%    | 168,082 | -                     | -      | -               | 1,135.19  | -          | 1,135.18  | -          | -          |
| 101-300 Units                             | 20.89    | -        | -       | -                     | -      | -               | 313.31    | -          | 313.31    | -          | -          |
| 301-700 Units                             | 28.61    | 1.44%    | 102,652 | -                     | -      | -               | 428.10    | -          | 429.10    | -          | -          |
| Above 700 Units                           | 29.06    | 1.47%    | 29,542  | -                     | -      | -               | 494.03    | -          | 494.03    | -          | -          |
| For peak load requirement exceeding 5 kW  | 29.87    | 1.51%    | 5,859   | -                     | -      | -               | 569.41    | -          | 569.41    | -          | -          |
| Time of Use (TOU) - Peak                  | -        | 0.00%    | -       | -                     | -      | -               | -         | -          | -         | -          | -          |
| Time of Use (TOU) - Off-Peak              | 2.72     | 0.14%    | 2,649   | -                     | -      | -               | 51.76     | -          | 51.76     | -          | -          |
| Time of Use (TOU) - Off-Peak              | 13.62    | 0.69%    | 17,663  | -                     | -      | -               | 177.09    | -          | 177.09    | -          | -          |
| Total Residential                         | 225.22   | 0.00%    | 451,023 | -                     | -      | -               | 5,206.03  | -          | 3,286.85  | -          | -          |
| <b>Commercial - A2</b>                    |          |          |         |                       |        |                 |           |            |           |            |            |
| Commercial -                              | -        | 0.00%    | -       | -                     | -      | -               | -         | -          | -         | -          | -          |
| For peak load requirement up to 5 kW      | 25.88    | 1.31%    | 104,620 | -                     | -      | -               | 491.76    | -          | 491.76    | -          | -          |
| Commercial (<100)                         | 59.48    | 3.00%    | 34      | -                     | 0.26   | -               | 892.26    | 0.26       | 992.26    | -          | -          |
| Commercial (<20 kW)                       | -        | 0.00%    | -       | -                     | -      | -               | -         | -          | -         | -          | -          |
| For peak load requirement exceeding 5 kW  | -        | 0.00%    | -       | -                     | -      | -               | -         | -          | -         | -          | -          |
| Regular                                   | -        | 0.00%    | -       | -                     | -      | -               | -         | -          | -         | -          | -          |
| Time of Use (TOU) - Peak (A-2)            | 5.90     | 0.30%    | 2,618   | -                     | 2.85   | -               | 112.16    | 2.85       | 112.18    | -          | -          |
| Time of Use (TOU) - Off-Peak (Temp)       | 21.80    | 1.10%    | 37      | -                     | 17.22  | -               | 283.34    | 17.22      | 283.34    | -          | -          |
| Total Commercial                          | 113.06   | 0.00%    | 107,308 | -                     | -      | 20.32           | 1,779.52  | 20.32      | 1,779.52  | -          | -          |
| <b>Industrial</b>                         |          |          |         |                       |        |                 |           |            |           |            |            |
| B1                                        | 0.45     | 0.02%    | -       | -                     | -      | -               | 6.58      | -          | 6.58      | -          | -          |
| B1 (Peak)                                 | 1.36     | 0.07%    | 1,084   | -                     | -      | -               | 25.88     | -          | 25.88     | -          | -          |
| B1 - (Off-Peak)                           | 6.36     | 0.32%    | 1,452   | -                     | -      | -               | 82.64     | -          | 82.64     | -          | -          |
| B2                                        | 0.45     | 0.02%    | 104     | -                     | 0.02   | -               | 8.36      | 0.02       | 6.36      | -          | -          |
| B2 - TOU (Peak)                           | 6.81     | 0.34%    | 1,009   | -                     | 5.28   | -               | 129.41    | 5.28       | 129.41    | -          | -          |
| B2 - TOU (Off-peak)                       | 27.24    | 1.38%    | 1       | -                     | 36.46  | -               | 348.73    | 36.46      | 346.73    | -          | -          |
| B3- 11/33 KV (Peak)                       | 1.36     | 0.07%    | 16      | -                     | 1.95   | -               | 25.88     | 1.95       | 25.88     | -          | -          |
| B4                                        | 25.88    | 1.31%    | 3       | -                     | 14.38  | -               | 328.70    | 14.38      | 328.70    | -          | -          |
| Total Industrial                          | 78       | 0.00%    | 3,870   | -                     | -      | 58.10           | 954.19    | 58.10      | 954.19    | -          | -          |
| <b>Bulk</b>                               |          |          |         |                       |        |                 |           |            |           |            |            |
| C1(a) Supply at 400 Volts - up to 5 kW    | -        | 0.00%    | 11      | -                     | -      | -               | -         | -          | -         | -          | -          |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.45     | 0.02%    | 78      | -                     | 2.03   | -               | 6.58      | 2.03       | 6.58      | -          | -          |
| Time of Use (TOU) - Peak                  | 1.36     | 0.07%    | 105     | -                     | 0.63   | -               | 25.88     | 0.63       | 25.88     | -          | -          |
| Time of Use (TOU) - Off-Peak              | 8.81     | 0.34%    | 12      | -                     | 4.33   | -               | 88.54     | 4.33       | 88.54     | -          | -          |
| C2 Supply at 11 kV                        | 3.63     | 0.18%    | -       | -                     | 3.05   | -               | 51.95     | 3.05       | 51.95     | -          | -          |
| Time of Use (TOU) - Peak                  | 7.27     | 0.37%    | 25      | -                     | 2.09   | -               | 138.04    | 2.09       | 138.04    | -          | -          |
| Time of Use (TOU) - Off-Peak              | 30.88    | 1.56%    | 25      | -                     | 10.71  | -               | 395.23    | 10.71      | 395.23    | -          | -          |
| C3 Supply above 11 kV                     | -        | -        | -       | -                     | -      | -               | -         | -          | -         | -          | -          |
| Time of Use (TOU) - Peak                  | -        | -        | -       | -                     | -      | -               | -         | -          | -         | -          | -          |
| Time of Use (TOU) - Off-Peak              | -        | -        | -       | -                     | -      | -               | -         | -          | -         | -          | -          |
| Total Single Point Supply                 | 58       | -        | 256     | -                     | -      | 22.95           | 706.22    | 22.95      | 785.22    | -          | -          |
| <b>Agricultural Tube-wells - Tariff D</b> |          |          |         |                       |        |                 |           |            |           |            |            |
| Q1 Scarp                                  | 4.99     | 0.25%    | 294     | -                     | -      | -               | 75.92     | -          | 75.92     | -          | -          |
| Time of Use (TOU)                         | 4.54     | 0.23%    | -       | -                     | -      | -               | 81.05     | -          | 81.05     | -          | -          |
| Time of Use (TOU)                         | 26.79    | 1.35%    | -       | -                     | -      | -               | 314.79    | -          | 314.79    | -          | -          |
| D2 Agricultural Tube-wells                | 1,485.75 | 74.00%   | 22,494  | -                     | 347.97 | -               | 21,546.54 | 280.32     | 19,813.80 | (87.65)    | (1,832.74) |
| Agricultural Tube-wells D-2 (ii)          | -        | -        | -       | -                     | -      | -               | -         | -          | -         | -          | -          |
| Time of Use (TOU) - Peak D-2(i)           | -        | -        | 3,139   | -                     | 48.70  | -               | -         | 48.70      | -         | -          | -          |
| Time of Use (TOU) - Peak D-2              | 2.27     | 0.11%    | 521     | -                     | 8.27   | -               | 43.14     | 9.27       | 43.14     | -          | -          |
| Time of Use (TOU) - Off-Peak D2           | 16.35    | 0.83%    | -       | -                     | -      | -               | 207.60    | -          | 207.60    | -          | -          |
| Total Agricultural                        | 1,621    | -        | 28,448  | -                     | -      | 406.94          | 22,288.04 | 338.29     | 20,335.36 | (87.65)    | (1,832.74) |
| Public Lighting G                         | 1.36     | 0.07%    | 260     | -                     | -      | -               | 19.07     | -          | 19.07     | -          | -          |
| Residential Colonies H                    | 0.02     | 0.00%    | -       | -                     | -      | -               | 0.25      | -          | 0.25      | -          | -          |
| <b>Special Contracts - Tariff K (AJK)</b> |          |          |         |                       |        |                 |           |            |           |            |            |
| Time of Use (TOU) - Peak                  | -        | -        | -       | -                     | -      | -               | -         | -          | -         | -          | -          |
| Time of Use (TOU) - Off-Peak              | -        | -        | -       | -                     | -      | -               | -         | -          | -         | -          | -          |
| Railway TractionTraction - 1              | -        | -        | -       | -                     | -      | -               | -         | -          | -         | -          | -          |
| Co-Generation-J                           | -        | -        | -       | -                     | -      | -               | -         | -          | -         | -          | -          |
| <b>General Service</b>                    |          |          |         |                       |        |                 |           |            |           |            |            |
| Grand Total                               | 1,981    | 100.00%  | 588,965 | -                     | -      | 587.21          | 28,836.32 | 438.58     | 27,003.58 | (87.65)    | (1,832.74) |

## FORM - 27

FORM - 27

## QESCO

## Existing &amp; Proposed Tariff Statement Jan 2018

| DESCRIPTION                               | Consumption (kWh) | %age           | Consumption (kWh) | %age | EPRA (Min Rs) | EPRA (Min Rs)   | EPRA (Min Rs)    | EPRA (Min Rs)   | EPRA (Min Rs)   | EPRA (Min Rs)  |
|-------------------------------------------|-------------------|----------------|-------------------|------|---------------|-----------------|------------------|-----------------|-----------------|----------------|
| <b>Residential</b>                        |                   |                |                   |      |               |                 |                  |                 |                 |                |
| Up to 50 Units                            | 3.30              | 8.48%          | 124,575           | -    |               | 13.19           |                  | 13.19           |                 | -              |
| For peak load requirement up to 5 kW      | -                 | 0.00%          | -                 | -    |               | -               |                  | -               |                 | -              |
| 01-100 Units                              | 31.40             | 4.59%          | 168,082           | -    |               | 392.46          |                  | 392.46          |                 | -              |
| 101-300 Units                             | 7.22              | -              | -                 | -    |               | 108.32          |                  | 108.32          |                 | -              |
| 101-300 Units                             | 9.89              | 1.44%          | 102,852           | -    |               | 148.35          |                  | 148.35          |                 | -              |
| 301-700 Units                             | 10.05             | 1.47%          | 29,542            | -    |               | 170.80          |                  | 170.80          |                 | -              |
| Above 700 Units                           | 10.36             | 1.51%          | 5,859             | -    |               | 198.86          |                  | 198.86          |                 | -              |
| For peak load requirement exceeding 5 kW  | -                 | 0.00%          | -                 | -    |               | -               |                  | -               |                 | -              |
| Time of Use (TOU) - Peak                  | 0.94              | 0.14%          | 2,649             | -    |               | 17.90           |                  | 17.90           |                 | -              |
| Time of Use (TOU) - Off-Peak              | 4.71              | 0.69%          | 17,663            | -    |               | 61.22           |                  | 61.22           |                 | -              |
| <b>Total Residential</b>                  | <b>77.88</b>      | <b>8.00%</b>   | <b>451,023</b>    | -    | -             | <b>1,108.09</b> | -                | <b>1,109.09</b> | -               | -              |
| <b>Commercial - A2</b>                    | -                 | 0.00%          | -                 | -    |               | -               |                  | -               |                 | -              |
| Commercial -                              |                   |                |                   |      |               |                 |                  |                 |                 |                |
| For peak load requirement up to 5 kW      | 8.95              | 1.31%          | 104,820           | -    |               | 170.01          |                  | 170.01          |                 | -              |
| Commercial (<100)                         | 20.56             | 3.00%          | 34                | -    | 0.09          | 308.47          | 0.09             | 308.47          | -               | -              |
| Commercial (<20 KW)                       | -                 | 0.00%          | -                 | -    |               | -               |                  | -               |                 | -              |
| For peak load requirement exceeding 5 kW  | -                 | 0.00%          | -                 | -    |               | -               |                  | -               |                 | -              |
| Regular                                   | -                 | 0.00%          | -                 | -    |               | -               |                  | -               |                 | -              |
| Time of Use (TOU) - Peak (A-2)            | 2.04              | 0.30%          | 2,618             | -    | 0.95          | 38.77           | 0.95             | 38.77           | -               | -              |
| Time of Use (TOU) - Off-Peak (Temp)       | 7.54              | 1.10%          | 37                | -    | 5.74          | 97.98           | 5.74             | 97.98           | -               | -              |
| <b>Total Commercial</b>                   | <b>38.09</b>      | <b>0.00%</b>   | <b>107,309</b>    | -    | -             | <b>816.22</b>   | <b>8.77</b>      | <b>816.22</b>   | -               | -              |
| <b>Industrial</b>                         | -                 | 0.00%          | -                 | -    |               | -               |                  | -               |                 | -              |
| B1                                        | 0.18              | 0.02%          | -                 | -    |               | 2.28            |                  | 2.28            | -               | -              |
| B1 (Peak)                                 | 0.47              | 0.07%          | 1,084             | -    |               | 8.95            |                  | 8.95            | -               | -              |
| B1 - (Off Peak)                           | 2.20              | 0.32%          | 1,452             | -    |               | 28.57           |                  | 28.57           | -               | -              |
| B2 -                                      | 0.18              | 0.02%          | 104               | -    | 0.01          | 2.20            | 0.01             | 2.20            | -               | -              |
| B2 - TOU (Peak)                           | 2.35              | 0.34%          | 1,009             | -    | 1.78          | 44.74           | 1.76             | 44.74           | -               | -              |
| B2 - TOU (Off-peak)                       | 9.42              | 1.38%          | 1                 | -    | 12.15         | 120.56          | 12.15            | 120.56          | -               | -              |
| B3- 11/33 KV (Peak)                       | 0.47              | 0.07%          | 16                | -    | 0.65          | 8.95            | 0.65             | 8.95            | -               | -              |
| B4                                        | 9.95              | 1.31%          | 3                 | -    | 4.79          | 113.64          | 4.79             | 113.64          | -               | -              |
| <b>Total Industrial</b>                   | <b>24</b>         | <b>0.00%</b>   | <b>3,670</b>      | -    | -             | <b>18.37</b>    | <b>329.88</b>    | <b>19.37</b>    | <b>329.89</b>   | -              |
| <b>Bulk</b>                               | -                 | -              | -                 | -    |               | -               |                  | -               |                 | -              |
| C1(a) Supply at 400 Volts - up to 5 kW    | -                 | 0.00%          | 11                | -    |               | -               |                  | -               |                 | -              |
| C1(b) Supply at 400 Volts-exceeding 5 kW  | 0.18              | 0.02%          | 78                | -    | 0.68          | 2.29            | 0.68             | 2.28            | -               | -              |
| Time of Use (TOU) - Peak                  | 0.47              | 0.07%          | 105               | -    | 0.21          | 8.95            | 0.21             | 8.95            | -               | -              |
| Time of Use (TOU) - Off-Peak              | 2.35              | 0.34%          | 12                | -    | 1.44          | 30.81           | 1.44             | 30.81           | -               | -              |
| C2 Supply at 11 kV                        | 1.28              | 0.18%          | -                 | -    | 1.02          | 17.96           | 1.02             | 17.96           | -               | -              |
| Time of Use (TOU) - Peak                  | 2.51              | 0.37%          | 25                | -    | 0.70          | 47.72           | 0.70             | 47.72           | -               | -              |
| Time of Use (TOU) - Off-Peak              | 10.87             | 1.58%          | 25                | -    | 3.57          | 138.64          | 3.57             | 138.64          | -               | -              |
| C3 Supply above 11 kV                     | -                 | -              | -                 | -    |               | -               |                  | -               |                 | -              |
| Time of Use (TOU) - Peak                  | -                 | -              | -                 | -    |               | -               |                  | -               |                 | -              |
| Time of Use (TOU) - Off-Peak              | -                 | -              | -                 | -    |               | -               |                  | -               |                 | -              |
| <b>Total Single Point Supply</b>          | <b>17</b>         | -              | <b>256</b>        | -    | -             | <b>7.82</b>     | <b>244.18</b>    | <b>7.92</b>     | <b>244.16</b>   | -              |
| <b>Agricultural Tube-wells - Tariff D</b> | -                 | -              | -                 | -    |               | -               |                  | -               |                 | -              |
| D1 Scarp                                  | 1.73              | 0.25%          | 294               | -    |               | 26.25           |                  | 26.25           |                 | -              |
| Time of Use (TOU)                         | 1.57              | 0.23%          | -                 | -    |               | 28.02           |                  | 28.02           |                 | -              |
| Time of Use (TOU)                         | 9.28              | 1.35%          | -                 | -    |               | 108.83          |                  | 108.83          |                 | -              |
| D2 Agricultural Tube-wells                | 506.74            | 74.00%         | 22,494            | -    | 115.99        | 7,449.12        | 98.88            | 6,780.93        | (17.11)         | (668.19)       |
| Agricultural Tube-wells D-2 (II)          | -                 | -              | -                 | -    |               | -               |                  | -               |                 | -              |
| Time of Use (TOU) - Peak D-2(i)           | -                 | -              | 3,139             | -    | 16.23         | -               | 16.23            | -               |                 | -              |
| Time of Use (TOU) - Peak D-2              | 0.78              | 0.11%          | 521               | -    | 3.09          | 14.91           | 3.09             | 14.91           |                 | -              |
| Time of Use (TOU) - Off-Peak D2           | 5.65              | 0.83%          | -                 | -    |               | 71.77           |                  | 71.77           |                 | -              |
| <b>Total Agricultural</b>                 | <b>626</b>        | -              | <b>26,448</b>     | -    | -             | <b>135.31</b>   | <b>7,898.91</b>  | <b>118.20</b>   | <b>7,030.72</b> | <b>(17.11)</b> |
| Public Lighting G                         | 0.47              | 0.07%          | 260               | -    |               | 6.59            |                  | 6.59            |                 | -              |
| Residential Colonies H                    | 0.01              | 0.00%          | -                 | -    |               | 0.09            |                  | 0.09            |                 | -              |
| Special Contracts - Tariff K (A/K)        | -                 | -              | -                 | -    |               | -               |                  | -               |                 | -              |
| Time of Use (TOU) - Peak                  | -                 | -              | -                 | -    |               | -               |                  | -               |                 | -              |
| Time of Use (TOU) - Off-Peak              | -                 | -              | -                 | -    |               | -               |                  | -               |                 | -              |
| Railway Traction Traction - 1             | -                 | -              | -                 | -    |               | -               |                  | -               |                 | -              |
| Co-Generation-J                           | -                 | -              | -                 | -    |               | -               |                  | -               |                 | -              |
| General Service                           | -                 | -              | -                 | -    |               | -               |                  | -               |                 | -              |
| <b>Grand Total</b>                        | <b>685</b>        | <b>100.00%</b> | <b>568,965</b>    | -    | -             | <b>169.07</b>   | <b>19,003.94</b> | <b>161.86</b>   | <b>8,335.75</b> | <b>(17.11)</b> |

| Description                               | Sales        | Sales Mix | Projected No. of Consumers | Connected Load | Load Factor | Distribution losses | NEPRA Existing Tariff |                 | Proposed New Tariff |                 | Difference   |                 |
|-------------------------------------------|--------------|-----------|----------------------------|----------------|-------------|---------------------|-----------------------|-----------------|---------------------|-----------------|--------------|-----------------|
|                                           | (MkWh)       | (%)       |                            | (kW)           | (%)         |                     | Fixed Charge          | Variable Charge | Fixed Charge        | Variable Charge | Fixed Charge | Variable Charge |
| <b>Residential</b>                        |              |           |                            |                |             |                     |                       |                 |                     |                 |              |                 |
| Up to 50 Units                            | 3.24         | 0.48%     | 124,575                    |                |             |                     |                       | 4.00            | -                   | 4.00            | -            | -               |
| For peak load requirement up to 5 kW      | -            | -         | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| 01-100 Units                              | 30.81        | 4.59%     | 168,082                    |                |             |                     |                       | 12.50           | -                   | 12.50           | -            | -               |
| 101-300 Units                             | 7.09         | 1.05%     | -                          |                |             |                     |                       | 15.00           | -                   | 15.00           | -            | -               |
| 201-300 Units                             | 9.71         | 1.44%     | 102,652                    |                |             |                     |                       | 15.00           | -                   | 15.00           | -            | -               |
| 301-700 Units                             | 9.86         | 1.47%     | 29,542                     |                |             |                     |                       | 17.00           | -                   | 17.00           | -            | -               |
| Above 700 Units                           | 10.17        | 1.51%     | 5,859                      |                |             |                     |                       | 19.00           | -                   | 19.00           | -            | -               |
| For peak load requirement exceeding 5 kW  | -            | -         | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Time of Use (TOU) - Peak                  | 0.92         | 0.14%     | 2,649                      |                |             |                     |                       | 19.00           | -                   | 19.00           | -            | -               |
| Time of Use (TOU) - Off-Peak              | 4.62         | 0.69%     | 17,663                     |                |             |                     |                       | 13.00           | -                   | 13.00           | -            | -               |
| <b>Total Residential</b>                  | <b>76.42</b> |           | <b>451,023</b>             |                |             |                     |                       |                 |                     |                 |              |                 |
| <b>Commercial - A2</b>                    |              |           |                            |                |             |                     |                       |                 |                     |                 |              |                 |
| Commercial -                              |              |           |                            |                |             |                     |                       |                 |                     |                 |              |                 |
| For peak load requirement up to 5 kW      | 8.78         | 1.31%     | 104,620                    |                |             |                     |                       | 19.00           | -                   | 19.00           | -            | -               |
| Commercial (<100)                         | 20.18        | 3.00%     | 3d                         |                |             |                     | 400.00                | 15.00           | 400.00              | 15.00           | -            | -               |
| Commercial (<20 kW)                       |              |           |                            |                |             |                     |                       |                 |                     |                 |              |                 |
| For peak load requirement exceeding 5 kW  | -            | -         | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Regular                                   |              |           |                            |                |             |                     |                       |                 |                     |                 |              |                 |
| Time of Use (TOU) - Peak (A-2)            | 2.00         | 0.30%     | 2,618                      |                |             |                     | 400.00                | 19.00           | 400.00              | 19.00           | -            | -               |
| Time of Use (TOU) - Off-Peak (Temp)       | 7.40         | 1.10%     | 37                         |                |             |                     | 400.00                | 13.00           | 400.00              | 13.00           | -            | -               |
| <b>Total Commercial</b>                   | <b>38.38</b> | 0.00%     | <b>187,306</b>             |                |             |                     |                       |                 |                     |                 |              |                 |
| <b>Industrial</b>                         |              |           |                            |                |             |                     |                       |                 |                     |                 |              |                 |
| B1                                        | 0.15         | 0.02%     | -                          |                |             |                     |                       | 14.50           | -                   | 14.50           | -            | -               |
| B1 (Peak)                                 | 0.46         | 0.07%     | 1,084                      |                |             |                     |                       | 19.00           | -                   | 19.00           | -            | -               |
| B1 - (Off Peak)                           | 2.16         | 0.32%     | 1,452                      |                |             |                     |                       | 13.00           | -                   | 13.00           | -            | -               |
| B2 -                                      | 0.15         | 0.02%     | 104                        |                |             |                     | 400.00                | 14.00           | 400.00              | 14.00           | -            | -               |
| B2 - TOU (Peak)                           | 2.31         | 0.34%     | 1,009                      |                |             |                     | 400.00                | 19.00           | 400.00              | 19.00           | -            | -               |
| B2 - TOU (Off-peak)                       | 9.24         | 1.38%     | 1                          |                |             |                     | 400.00                | 12.80           | 400.00              | 12.80           | -            | -               |
| B3- 11/33 KV (Peak)                       | 0.46         | 0.07%     | 16                         |                |             |                     | 380.00                | 19.00           | 380.00              | 19.00           | -            | -               |
| B4                                        | 8.78         | 1.31%     | 3                          |                |             |                     | 380.00                | 12.70           | 380.00              | 12.70           | -            | -               |
| <b>Total Industrial</b>                   | <b>24</b>    |           | <b>3,670</b>               |                |             |                     |                       |                 |                     |                 |              |                 |
| <b>Bulk</b>                               |              |           |                            |                |             |                     |                       |                 |                     |                 |              |                 |
| C1(a) Supply at 400 Volts - up to 5 kW    | -            | -         | 11                         |                |             |                     |                       | 15.00           | -                   | 15.00           | -            | -               |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.15         | 0.02%     | 78                         |                |             |                     | 400.00                | 14.50           | 400.00              | 14.50           | -            | -               |
| Time of Use (TOU) - Peak                  | 0.46         | 0.07%     | 105                        |                |             |                     | 400.00                | 19.00           | 400.00              | 19.00           | -            | -               |
| Time of Use (TOU) - Off-Peak              | 2.31         | 0.34%     | 12                         |                |             |                     | 400.00                | 13.00           | 400.00              | 13.00           | -            | -               |
| C2 Supply at 11 kV                        | 1.23         | 0.18%     | -                          |                |             |                     | 380.00                | 14.30           | 380.00              | 14.30           | -            | -               |
| Time of Use (TOU) - Peak                  | 2.47         | 0.37%     | 25                         |                |             |                     | 380.00                | 19.00           | 380.00              | 19.00           | -            | -               |
| Time of Use (TOU) - Off-Peak              | 10.48        | 1.56%     | 25                         |                |             |                     | 380.00                | 12.80           | 380.00              | 12.80           | -            | -               |
| C3 Supply above 11 kV                     | -            | -         | -                          |                |             |                     |                       |                 |                     |                 | -            | -               |
| Time of Use (TOU) - Peak                  | -            | -         | -                          |                |             |                     |                       |                 |                     |                 | -            | -               |
| Time of Use (TOU) - Off-Peak              | -            | -         | -</                        |                |             |                     |                       |                 |                     |                 |              |                 |

## QESCO

## Existing &amp; Proposed Tariff Statement Feb 2018

| Description                               | Existing     |                | Proposed       |        | Difference | NEPRA Existing |                 | Proposed      |                 | Difference     | Comments        |
|-------------------------------------------|--------------|----------------|----------------|--------|------------|----------------|-----------------|---------------|-----------------|----------------|-----------------|
|                                           | (MkWh)       | (%age)         | (MkWh)         | (%age) |            | (Min Rs)       | (Min Rs)        | (Min Rs)      | (Min Rs)        | (Min Rs)       |                 |
| <b>Residential</b>                        |              |                |                |        |            |                |                 |               |                 |                |                 |
| Up to 50 Units                            | 3.24         | 0.48%          | 124,575        | -      | -          | -              | 12.94           | -             | 12.94           | -              | -               |
| For peak load requirement up to 5 kW      | -            | 0.00%          | -              | -      | -          | -              | -               | -             | -               | -              | -               |
| 01-100 Units                              | 30.61        | 4.59%          | 188,082        | -      | -          | -              | 385.17          | -             | 385.17          | -              | -               |
| 101-300 Units                             | 7.09         | -              | -              | -      | -          | -              | 108.31          | -             | 108.31          | -              | -               |
| 301-700 Units                             | 9.71         | 1.44%          | 102,852        | -      | -          | -              | 145.59          | -             | 145.59          | -              | -               |
| Above 700 Units                           | 9.86         | 1.47%          | 29,542         | -      | -          | -              | 187.62          | -             | 187.62          | -              | -               |
| For peak load requirement exceeding 5 kW  | 10.17        | 1.51%          | 5,859          | -      | -          | -              | 193.20          | -             | 193.20          | -              | -               |
| Time of Use (TOU) - Peak                  | -            | 0.00%          | -              | -      | -          | -              | -               | -             | -               | -              | -               |
| Time of Use (TOU) - Off-Peak              | 0.92         | 0.14%          | 2,649          | -      | -          | -              | 17.56           | -             | 17.56           | -              | -               |
|                                           | 4.62         | 0.69%          | 17,663         | -      | -          | -              | 60.09           | -             | 60.09           | -              | -               |
| <b>Total Residential</b>                  | <b>78.42</b> | <b>0.00%</b>   | <b>451,023</b> | -      | -          | -              | <b>1,688.48</b> | -             | <b>1,688.48</b> | -              | -               |
| <b>Commercial - A2</b>                    | -            | 0.00%          | -              | -      | -          | -              | -               | -             | -               | -              | -               |
| Commercial -                              | -            | -              | -              | -      | -          | -              | -               | -             | -               | -              | -               |
| For peak load requirement up to 5 kW      | 8.78         | 1.31%          | 104,620        | -      | -          | -              | 166.85          | -             | 166.85          | -              | -               |
| Commercial (<100)                         | 20.18        | 3.00%          | 34             | -      | -          | 0.09           | 302.74          | 0.09          | 302.74          | -              | -               |
| Commercial (<20 KW)                       | -            | -              | -              | -      | -          | -              | -               | -             | -               | -              | -               |
| For peak load requirement exceeding 5 kW  | -            | 0.00%          | -              | -      | -          | -              | -               | -             | -               | -              | -               |
| Regular                                   | -            | 0.00%          | -              | -      | -          | -              | -               | -             | -               | -              | -               |
| Time of Use (TOU) - Peak (A-2)            | 2.00         | 0.30%          | 2,618          | -      | -          | 0.95           | 38.05           | 0.85          | 38.05           | -              | -               |
| Time of Use (TOU) - Off-Peak (Tamp)       | 7.40         | 1.10%          | 37             | -      | -          | 5.74           | 96.14           | 5.74          | 96.14           | -              | -               |
| <b>Total Commercial</b>                   | <b>38.36</b> | <b>0.00%</b>   | <b>107,308</b> | -      | -          | <b>6.77</b>    | <b>663.79</b>   | <b>6.77</b>   | <b>663.78</b>   | -              | -               |
| <b>Industrial</b>                         | -            | 0.00%          | -              | -      | -          | -              | -               | -             | -               | -              | -               |
| B1                                        | 0.15         | 0.02%          | -              | -      | -          | -              | 2.23            | -             | 2.23            | -              | -               |
| B1 (Peak)                                 | 0.48         | 0.07%          | 1,084          | -      | -          | -              | 8.78            | -             | 8.78            | -              | -               |
| B1 - (Off Peak)                           | 2.16         | 0.32%          | 1,452          | -      | -          | -              | 28.04           | -             | 28.04           | -              | -               |
| B2 -                                      | 0.15         | 0.02%          | 104            | -      | -          | 0.01           | 2.16            | 0.01          | 2.16            | -              | -               |
| B2 - TOU (Peak)                           | 2.31         | 0.34%          | 1,009          | -      | -          | 1.76           | 43.61           | 1.76          | 43.91           | -              | -               |
| B2 - TOU (Off-peak)                       | 9.24         | 1.38%          | 1              | -      | -          | 12.15          | 118.32          | 12.15         | 118.32          | -              | -               |
| B3- 11/33 KV (Peak)                       | 0.46         | 0.07%          | 16             | -      | -          | 0.65           | 8.78            | 0.65          | 8.78            | -              | -               |
| B4                                        | 0.78         | 1.31%          | 3              | -      | -          | 4.79           | 111.53          | 4.79          | 111.53          | -              | -               |
| <b>Total Industrial</b>                   | <b>24</b>    | <b>0.00%</b>   | <b>3,670</b>   | -      | -          | <b>19.37</b>   | <b>323.75</b>   | <b>19.37</b>  | <b>323.76</b>   | -              | -               |
| <b>Bulk</b>                               | -            | -              | -              | -      | -          | -              | -               | -             | -               | -              | -               |
| C1(s) Supply at 400 Volts - up to 5 kW    | -            | 0.00%          | 11             | -      | -          | -              | -               | -             | -               | -              | -               |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.15         | 0.02%          | 78             | -      | -          | 0.88           | 2.23            | 0.88          | 2.23            | -              | -               |
| Time of Use (TOU) - Peak                  | 0.46         | 0.07%          | 105            | -      | -          | 0.21           | 8.78            | 0.21          | 8.78            | -              | -               |
| Time of Use (TOU) - Off-Peak              | 2.31         | 0.34%          | 12             | -      | -          | 1.44           | 30.04           | 1.44          | 30.04           | -              | -               |
| C2 Supply at 11 kV                        | 1.23         | 0.18%          | -              | -      | -          | 1.02           | 17.63           | 1.02          | 17.63           | -              | -               |
| Time of Use (TOU) - Peak                  | 2.07         | 0.37%          | 25             | -      | -          | 0.70           | 46.84           | 0.70          | 46.84           | -              | -               |
| Time of Use (TOU) - Off-Peak              | 10.48        | 1.56%          | 25             | -      | -          | 3.57           | 134.10          | 3.57          | 134.10          | -              | -               |
| C3 Supply above 11 kV                     | -            | -              | -              | -      | -          | -              | -               | -             | -               | -              | -               |
| Time of Use (TOU) - Peak                  | -            | -              | -              | -      | -          | -              | -               | -             | -               | -              | -               |
| Time of Use (TOU) - Off-Peak              | -            | -              | -              | -      | -          | -              | -               | -             | -               | -              | -               |
| <b>Total Single Point Supply</b>          | <b>17</b>    | -              | <b>256</b>     | -      | -          | <b>7.62</b>    | <b>239.62</b>   | <b>7.62</b>   | <b>239.62</b>   | -              | -               |
| <b>Agricultural Tube-wells - Tariff D</b> | -            | -              | -              | -      | -          | -              | -               | -             | -               | -              | -               |
| D1 Scarp                                  | 1.69         | 0.25%          | 294            | -      | -          | -              | 25.76           | -             | 25.76           | -              | -               |
| Time of Use (TOU)                         | 1.54         | 0.23%          | -              | -      | -          | -              | 27.50           | -             | 27.50           | -              | -               |
| Time of Use (TOU)                         | 9.09         | 1.35%          | -              | -      | -          | -              | 106.61          | -             | 106.61          | -              | -               |
| D2 Agricultural Tube-wells                | 497.33       | 74.00%         | 22,494         | -      | -          | 115.99         | 7,310.71        | 96.08         | 6,654.93        | (19.93)        | (655.76)        |
| Agricultural Tube-wells D-2 (II)          | -            | -              | -              | -      | -          | -              | -               | -             | -               | -              | -               |
| Time of Use (TOU) - Peak D-2(I)           | -            | -              | 3,139          | -      | -          | 18.23          | -               | 16.23         | -               | -              | -               |
| Time of Use (TOU) - Peak D-2              | 0.77         | 0.11%          | 521            | -      | -          | 3.09           | 14.64           | 3.09          | 14.64           | -              | -               |
| Time of Use (TOU) - Off-Peak D2           | 5.55         | 0.83%          | -              | -      | -          | -              | 70.44           | -             | 70.44           | -              | -               |
| <b>Total Agricultural</b>                 | <b>616</b>   | -              | <b>26,448</b>  | -      | -          | <b>135.31</b>  | <b>7,556.66</b> | <b>115.38</b> | <b>6,900.07</b> | <b>(16.83)</b> | <b>(655.76)</b> |
| Public Lighting G                         | 0.46         | 0.07%          | 260            | -      | -          | -              | 6.47            | -             | 6.47            | -              | -               |
| Residential Colonies H                    | 0.01         | 0.00%          | -              | -      | -          | -              | 0.08            | -             | 0.08            | -              | -               |
| Special Contracts - Tariff K (AIK)        | -            | -              | -              | -      | -          | -              | -               | -             | -               | -              | -               |
| Time of Use (TOU) - Peak                  | -            | -              | -              | -      | -          | -              | -               | -             | -               | -              | -               |
| Time of Use (TOU) - Off-Peak              | -            | -              | -              | -      | -          | -              | -               | -             | -               | -              | -               |
| Railway Traction Traction - 1             | -            | -              | -              | -      | -          | -              | -               | -             | -               | -              | -               |
| Co-Generation-J                           | -            | -              | -              | -      | -          | -              | -               | -             | -               | -              | -               |
| <b>General Service</b>                    | -            | -              | -              | -      | -          | -              | -               | -             | -               | -              | -               |
| <b>Grand Total</b>                        | <b>672</b>   | <b>100.00%</b> | <b>588,965</b> | -      | -          | <b>168.07</b>  | <b>8,818.66</b> | <b>146.74</b> | <b>6,152.27</b> | <b>(18.93)</b> | <b>(665.76)</b> |

| Description                               | Sales  | Sales Mix | Projected No. of Consumers | Connected Load | Load Factor | Distribution Losses | NEPRA Existing Tariff |                 | Proposed New Tariff |                 | Difference   |                 |
|-------------------------------------------|--------|-----------|----------------------------|----------------|-------------|---------------------|-----------------------|-----------------|---------------------|-----------------|--------------|-----------------|
|                                           | (MkWh) | (%)       |                            |                |             |                     | Fixed Charge          | Variable Charge | Fixed Charge        | Variable Charge | Fixed Charge | Variable Charge |
|                                           |        |           |                            | (kW)           | (%)         |                     | (Rs/kW/M)             | (Rs/kWh)        | (Rs/kW/M)           | (Rs/kWh)        | (Rs/kW/M)    | (Rs/kWh)        |
| Residential                               |        |           |                            |                |             |                     |                       |                 |                     |                 |              |                 |
| Up to 50 Units                            | 3.09   | 0.48%     | 124,575                    |                |             |                     |                       | 4.00            | -                   | 4.00            | -            | -               |
| For peak load requirement up to 5 kW      | -      | -         | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| 01-100 Units                              | 29.43  | 4.59%     | 168,082                    |                |             |                     |                       | 12.50           | -                   | 12.50           | -            | -               |
| 101-300 Units                             | 8.77   | 1.05%     | -                          |                |             |                     |                       | 15.00           | -                   | 15.00           | -            | -               |
| 201-300 Units                             | 9.27   | 1.44%     | 102,652                    |                |             |                     |                       | 15.00           | -                   | 15.00           | -            | -               |
| 301-700Units                              | 9.42   | 1.47%     | 29,542                     |                |             |                     |                       | 17.00           | -                   | 17.00           | -            | -               |
| Above 700 Units                           | 9.71   | 1.51%     | 5,859                      |                |             |                     |                       | 19.00           | -                   | 19.00           | -            | -               |
| For peak load requirement exceeding 5 kW  | -      | -         | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Time of Use (TOU) - Peak                  | 0.88   | 0.14%     | 2,649                      |                |             |                     |                       | 19.00           | -                   | 19.00           | -            | -               |
| Time of Use (TOU) - Off-Peak              | 4.41   | 0.69%     | 17,663                     |                |             |                     |                       | 13.00           | -                   | 13.00           | -            | -               |
| Total Residential                         | 72.99  |           | 451,023                    |                |             |                     |                       |                 |                     |                 |              |                 |
| Commercial - A2                           | -      | -         | -                          |                |             |                     |                       |                 |                     |                 |              |                 |
| Commercial -                              | -      | -         | -                          |                |             |                     |                       |                 |                     |                 |              |                 |
| For peak load requirement up to 5 kW      | 8.39   | 1.31%     | 104,620                    |                |             |                     |                       | 19.00           | -                   | 19.00           | -            | -               |
| Commercial (<100)                         | 19.28  | 3.00%     | 34                         |                |             |                     | 400.00                | 15.00           | 400.00              | 15.00           | -            | -               |
| Commercial (<20 KW)                       | -      | -         | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| For peak load requirement exceeding 5 kW  | -      | -         | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Regular                                   | -      | -         | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Time of Use (TOU) - Peak (A-2)            | 1.91   | 0.30%     | 2,618                      |                |             |                     | 400.00                | 19.00           | 400.00              | 19.00           | -            | -               |
| Time of Use (TOU) - Off-Peak (Temp)       | 7.06   | 1.10%     | 37                         |                |             |                     | 400.00                | 13.00           | 400.00              | 13.00           | -            | -               |
| Total Commercial                          | 36.64  | 0.00%     | 107,308                    |                |             |                     |                       |                 |                     |                 |              |                 |
| Industrial                                | -      | -         | -                          |                |             |                     |                       |                 |                     |                 |              |                 |
| B1                                        | 0.15   | 0.02%     | -                          |                |             |                     |                       | 14.50           | -                   | 14.50           | -            | -               |
| B1 (Peak)                                 | 0.44   | 0.07%     | 1,084                      |                |             |                     |                       | 19.00           | -                   | 19.00           | -            | -               |
| B1 - (Off Peak)                           | 2.06   | 0.32%     | 1,452                      |                |             |                     |                       | 13.00           | -                   | 13.00           | -            | -               |
| B2 -                                      | 0.15   | 0.02%     | 104                        |                |             |                     | 400.00                | 14.00           | 400.00              | 14.00           | -            | -               |
| B2 - TOU (Peak)                           | 2.21   | 0.34%     | 1,009                      |                |             |                     | 400.00                | 19.00           | 400.00              | 19.00           | -            | -               |
| B2 - TOU (Off-peak)                       | 8.83   | 1.38%     | 1                          |                |             |                     | 400.00                | 12.80           | 400.00              | 12.80           | -            | -               |
| B3- 11/33 KV (Peak)                       | 0.44   | 0.07%     | 16                         |                |             |                     | 380.00                | 19.00           | 380.00              | 19.00           | -            | -               |
| B4                                        | 8.39   | 1.31%     | 3                          |                |             |                     | 380.00                | 12.70           | 380.00              | 12.70           | -            | -               |
| Total Industrial                          | 23     |           | 3,670                      |                |             |                     |                       |                 |                     |                 |              |                 |
| Bulk                                      | -      | -         | -                          |                |             |                     |                       |                 |                     |                 |              |                 |
| C1(a) Supply at 400 Volts - up to 5 kW    | -      | -         | 11                         |                |             |                     |                       | 15.00           | -                   | 15.00           | -            | -               |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.15   | 0.02%     | 78                         |                |             |                     | 400.00                | 14.50           | 400.00              | 14.50           | -            | -               |
| Time of Use (TOU) - Peak                  | 0.44   | 0.07%     | 105                        |                |             |                     | 400.00                | 19.00           | 400.00              | 19.00           | -            | -               |
| Time of Use (TOU) - Off-Peak              | 2.21   | 0.34%     | 12                         |                |             |                     | 400.00                | 13.00           | 400.00              | 13.00           | -            | -               |
| C2 Supply at 11 kV                        | 1.18   | 0.18%     | -                          |                |             |                     | 380.00                | 14.30           | 380.00              | 14.30           | -            | -               |
| Time of Use (TOU) - Peak                  | 2.35   | 0.37%     | 25                         |                |             |                     | 380.00                | 19.00           | 380.00              | 19.00           | -            | -               |
| Time of Use (TOU) - Off-Peak              | 10.01  | 1.56%     | 25                         |                |             |                     | 380.00                | 12.80           | 380.00              | 12.80           | -            | -               |
| C3 Supply above 11 kV                     | -      | -         | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Time of Use (TOU) - Peak                  | -      | -         | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Time of Use (TOU) - Off-Peak              | -      | -         | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Total Single Point Supply                 | 16     |           | 256                        |                |             |                     |                       |                 |                     |                 |              |                 |
| Agricultural Tube-wells - Tariff D        | -      | -         | -                          |                |             |                     |                       |                 |                     |                 |              |                 |
| O1 Scarp                                  | 1.62   | 0.25%     | 294                        |                |             |                     |                       | 15.20           | -                   | 15.20           | -            | -               |
| Time of Use (TOU)                         | 1.47   | 0.23%     | -                          |                |             |                     |                       | 17.85           | -                   | 17.85           | -            | -               |
| Time of Use (TOU)                         | 8.68   | 1.35%     | -                          |                |             |                     |                       | 11.75           | -                   | 11.75           | -            | -               |
| O2 Agricultural Tube-wells                | 475.01 | 74.00%    | 22,494                     |                |             |                     | 200.00                | 14.70           | 200.00              | 13.38           | -            | (1.32)          |
| Agricultural Tube-wells D-2 (ii)          | -      | -         | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Time of Use (TOU) - Peak D-2(i)           | -      | -         | 3,139                      |                |             |                     | 200.00                | -               | 200.00              | -               | -            | -               |
| Time of Use (TOU) - Peak D-2              | 0.74   | 0.11%     | 521                        |                |             |                     | 200.00                | 19.00           | 200.00              | 19.00           | -            | -               |
| Time of Use (TOU) - Off-Peak D2           | 5.30   | 0.83%     | -                          |                |             |                     | 200.00                | 12.70           | 200.00              | 12.70           | -            | -               |
| Total Agricultural                        | 493    |           | 26,440                     |                |             |                     |                       |                 |                     |                 |              |                 |
| Public Lighting G                         | 0.4d   | 0.07%     | 260                        |                |             |                     |                       | 14.00           | -                   | 14.00           | -            | -               |
| Residential Colonies H                    | 0.01   | 0.00%     | -                          |                |             |                     |                       | 14.00           | -                   | 14.00           | -            | -               |
| Special Contracts - Tariff K (AJK)        | -      | -         | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Time of Use (TOU) - Peak                  | -      | -         | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Time of Use (TOU) - Off-Peak              | -      | -         | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Railway TractionTraction - 1              | -      | -         | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Co-Generation-J                           | -      | -         | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| General Service                           | -      | -         | -                          |                |             |                     |                       | 12.25           | -                   | -               | -            | -               |
| Grand Total                               | 542    | 100.00%   | 588,965                    |                |             |                     |                       |                 |                     |                 |              |                 |

## QESCO

## Existing &amp; Proposed Tariff Statement March 2018

| Description                               | Sales<br>(MkWh) | Sales<br>MU<br>(%) | Projected<br>No. of<br>Consumers | Connected<br>Load<br>(kW) | Loss<br>Factor<br>(%) | Distribution<br>Losses | NEPRA Existing Tariff       |                                | Proposed New Tariff         |                                | Difference                  |                                |
|-------------------------------------------|-----------------|--------------------|----------------------------------|---------------------------|-----------------------|------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|
|                                           |                 |                    |                                  |                           |                       |                        | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) |
| <b>Residential</b>                        |                 |                    |                                  |                           |                       |                        |                             |                                |                             |                                |                             |                                |
| Up to 50 Units                            | 3.09            | 0.48%              | 124,575                          | -                         | -                     | -                      | -                           | 12.36                          | -                           | 12.36                          | -                           | -                              |
| For peak load requirement up to 5 kW      | -               | 0.00%              | -                                | -                         | -                     | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| 01-100 Units                              | 29.43           | 4.59%              | 168,082                          | -                         | -                     | -                      | -                           | 367.88                         | -                           | 367.88                         | -                           | -                              |
| 101-300 Units                             | 6.77            | -                  | -                                | -                         | -                     | -                      | -                           | 101.53                         | -                           | 101.53                         | -                           | -                              |
| 301-700 Units                             | 9.27            | 1.44%              | 102,652                          | -                         | -                     | -                      | -                           | 139.06                         | -                           | 139.06                         | -                           | -                              |
| Above 700 Units                           | 9.42            | 1.47%              | 28,542                           | -                         | -                     | -                      | -                           | 160.10                         | -                           | 160.10                         | -                           | -                              |
| For peak load requirement exceeding 5 kW  | 9.71            | 1.51%              | 5,959                            | -                         | -                     | -                      | -                           | 184.53                         | -                           | 184.53                         | -                           | -                              |
| Time of Use (TOU) - Peak                  | 0.88            | 0.14%              | 2,649                            | -                         | -                     | -                      | -                           | 16.78                          | -                           | 16.78                          | -                           | -                              |
| Time of Use (TOU) - Off-Peak              | 4.41            | 0.69%              | 17,663                           | -                         | -                     | -                      | -                           | 57.39                          | -                           | 57.39                          | -                           | -                              |
| <b>Total Residential</b>                  | <b>72.99</b>    | <b>0.00%</b>       | <b>451,023</b>                   | -                         | -                     | -                      | -                           | <b>1,039.63</b>                | -                           | <b>1,039.63</b>                | -                           | -                              |
| <b>Commercial - A2</b>                    |                 |                    |                                  |                           |                       |                        |                             |                                |                             |                                |                             |                                |
| Commercial -                              | -               | 0.00%              | -                                | -                         | -                     | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement up to 5 kW      | 8.39            | 1.31%              | 104,520                          | -                         | -                     | -                      | -                           | 159.37                         | -                           | 159.37                         | -                           | -                              |
| Commercial (<100)                         | 19.28           | 3.00%              | 34                               | -                         | -                     | -                      | 0.09                        | 289.15                         | 0.09                        | 289.15                         | -                           | -                              |
| Commercial (<20 KW)                       | -               | 0.00%              | -                                | -                         | -                     | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement exceeding 5 kW  | -               | 0.00%              | -                                | -                         | -                     | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Regular                                   | -               | 0.00%              | -                                | -                         | -                     | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak (A-2)            | 1.81            | 0.30%              | 2,618                            | -                         | -                     | -                      | 0.95                        | 36.35                          | 0.95                        | 36.35                          | -                           | -                              |
| Time of Use (TOU) - Off-Peak (Temp)       | 7.06            | 1.10%              | 37                               | -                         | -                     | -                      | 5.74                        | 91.82                          | 5.74                        | 91.82                          | -                           | -                              |
| <b>Total Commercial</b>                   | <b>36.64</b>    | <b>0.00%</b>       | <b>107,308</b>                   | -                         | -                     | -                      | <b>6.77</b>                 | <b>676.69</b>                  | <b>6.77</b>                 | <b>576.69</b>                  | -                           | -                              |
| <b>Industrial</b>                         |                 |                    |                                  |                           |                       |                        |                             |                                |                             |                                |                             |                                |
| B1                                        | 0.15            | 0.02%              | -                                | -                         | -                     | -                      | -                           | 2.13                           | -                           | 2.13                           | -                           | -                              |
| B1 (Peak)                                 | 0.44            | 0.07%              | 1,084                            | -                         | -                     | -                      | -                           | 8.39                           | -                           | 8.39                           | -                           | -                              |
| B1 - (Off Peak)                           | 2.06            | 0.32%              | 1,452                            | -                         | -                     | -                      | -                           | 26.78                          | -                           | 26.78                          | -                           | -                              |
| B2                                        | 0.15            | 0.02%              | 104                              | -                         | -                     | -                      | 0.01                        | 2.06                           | 0.01                        | 2.06                           | -                           | -                              |
| B2 - TOU (Peak)                           | 2.21            | 0.34%              | 1,009                            | -                         | -                     | -                      | 1.76                        | 41.94                          | 1.76                        | 41.94                          | -                           | -                              |
| B2 - TOU (Off-peak)                       | 8.83            | 1.38%              | 1                                | -                         | -                     | -                      | 12.15                       | 113.01                         | 12.15                       | 113.01                         | -                           | -                              |
| B3- 11/33 KV (Peak)                       | 0.44            | 0.07%              | 16                               | -                         | -                     | -                      | 0.65                        | 8.39                           | 0.65                        | 8.39                           | -                           | -                              |
| B4                                        | 8.39            | 1.31%              | 3                                | -                         | -                     | -                      | 4.79                        | 106.52                         | 4.79                        | 106.52                         | -                           | -                              |
| <b>Total Industrial</b>                   | <b>23</b>       | <b>0.00%</b>       | <b>3,670</b>                     | -                         | -                     | -                      | <b>18.37</b>                | <b>309.23</b>                  | <b>19.37</b>                | <b>309.23</b>                  | -                           | -                              |
| <b>Bulk</b>                               |                 |                    |                                  |                           |                       |                        |                             |                                |                             |                                |                             |                                |
| C1(a) Supply at 400 Volts - up to 5 kW    | -               | 0.00%              | 11                               | -                         | -                     | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.15            | 0.02%              | 78                               | -                         | -                     | -                      | 0.68                        | 2.13                           | 0.68                        | 2.13                           | -                           | -                              |
| Time of Use (TOU) - Peak                  | 0.44            | 0.07%              | 105                              | -                         | -                     | -                      | 0.21                        | 8.39                           | 0.21                        | 8.39                           | -                           | -                              |
| Time of Use (TOU) - Off-Peak              | 2.21            | 0.34%              | 12                               | -                         | -                     | -                      | 1.44                        | 28.69                          | 1.44                        | 28.69                          | -                           | -                              |
| C2 Supply at 11 kV                        | 1.10            | 0.18%              | -                                | -                         | -                     | -                      | 1.02                        | 16.83                          | 1.02                        | 16.83                          | -                           | -                              |
| Time of Use (TOU) - Peak                  | 2.35            | 0.37%              | 25                               | -                         | -                     | -                      | 0.70                        | 44.73                          | 0.70                        | 44.73                          | -                           | -                              |
| Time of Use (TOU) - Off-Peak              | 10.01           | 1.56%              | 25                               | -                         | -                     | -                      | 3.57                        | 128.08                         | 3.57                        | 128.08                         | -                           | -                              |
| C3 Supply above 11 kV                     | -               | -                  | -                                | -                         | -                     | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time at Use (TOU) - Peak                  | -               | -                  | -                                | -                         | -                     | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak              | -               | -                  | -                                | -                         | -                     | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| <b>Total Single Point Supply</b>          | <b>16</b>       |                    | <b>256</b>                       | -                         | -                     | -                      | <b>7.62</b>                 | <b>228.87</b>                  | <b>7.62</b>                 | <b>228.87</b>                  | -                           | -                              |
| <b>Agricultural Tube-wells - Tariff D</b> |                 |                    |                                  |                           |                       |                        |                             |                                |                             |                                |                             |                                |
| D1 Scarp                                  | 1.62            | 0.25%              | 294                              | -                         | -                     | -                      | -                           | 24.60                          | -                           | 24.60                          | -                           | -                              |
| Time of Use (TOU)                         | 1.47            | 0.23%              | -                                | -                         | -                     | -                      | -                           | 26.27                          | -                           | 26.27                          | -                           | -                              |
| Time at Use (TOU)                         | 8.68            | 1.35%              | -                                | -                         | -                     | -                      | -                           | 102.01                         | -                           | 102.01                         | -                           | -                              |
| D2 Agricultural Tube-wells                | 475.01          | 74.00%             | 22,494                           | -                         | -                     | -                      | 115.99                      | 6,982.60                       | 89.37                       | 8,356.26                       | (26.62)                     | (626.34)                       |
| Agricultural Tube-wells D-2 (ii)          | -               | -                  | -                                | -                         | -                     | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time at Use (TOU) - Peak 0-2(i)           | -               | -                  | 3,139                            | -                         | -                     | -                      | 16.23                       | -                              | 16.23                       | -                              | -                           | -                              |
| Time at Use (TOU) - Peak 0-2              | 0.74            | 0.11%              | 521                              | -                         | -                     | -                      | 3.09                        | 13.98                          | 3.09                        | 13.98                          | -                           | -                              |
| Time at Use (TOU) - Off-Peak 02           | 5.30            | 0.83%              | -                                | -                         | -                     | -                      | -                           | 67.28                          | -                           | 67.28                          | -                           | -                              |
| <b>Total Agricultural</b>                 | <b>483</b>      |                    | <b>26,448</b>                    | -                         | -                     | -                      | <b>136.31</b>               | <b>7,216.74</b>                | <b>108.69</b>               | <b>6,590.40</b>                | <b>(20.62)</b>              | <b>(626.34)</b>                |
| Public Lighting G                         | 0.44            | 0.07%              | 260                              | -                         | -                     | -                      | -                           | 8.18                           | -                           | 8.18                           | -                           | -                              |
| Residential Colonies H                    | 0.01            | 0.00%              | -                                | -                         | -                     | -                      | -                           | 0.08                           | -                           | 0.08                           | -                           | -                              |
| Special Contracts - Tariff K (A/K)        | -               | -                  | -                                | -                         | -                     | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                  | -               | -                  | -                                | -                         | -                     | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak              | -               | -                  | -                                | -                         | -                     | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Railway Traction Traction - I             | -               | -                  | -                                | -                         | -                     | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Co-Generation-J                           | -               | -                  | -                                | -                         | -                     | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| General Service                           | -               | -                  | -                                | -                         | -                     | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| <b>Grand Total</b>                        | <b>642</b>      | <b>100.00%</b>     | <b>588,965</b>                   | -                         | -                     | -                      | <b>169.07</b>               | <b>9,377.41</b>                | <b>142.45</b>               | <b>6,751.07</b>                | <b>(26.52)</b>              | <b>(626.34)</b>                |

| Description                                | Sales         | Sales Mix      | Projected No. of Consumers | Connected Load | Load Factor | Distribution Losses | NEPRA Existing Tariff  |                          | Proposed New Tariff    |                          | Difference             |                          |
|--------------------------------------------|---------------|----------------|----------------------------|----------------|-------------|---------------------|------------------------|--------------------------|------------------------|--------------------------|------------------------|--------------------------|
|                                            | (MkWh)        | (%)            |                            | (kW)           | (%)         |                     | Fixed Charge (Rs/kW/M) | Variable Charge (Rs/kWh) | Fixed Charge (Rs/kW/M) | Variable Charge (Rs/kWh) | Fixed Charge (Rs/kW/M) | Variable Charge (Rs/kWh) |
| <b>Residential</b>                         |               |                |                            |                |             |                     |                        |                          |                        |                          |                        |                          |
| Up to 50 Units                             | 9.62          | 0.48%          | 124,575                    |                |             |                     |                        | 4.00                     | -                      | 4.00                     | -                      | -                        |
| For peak load requirement up to 5 kW       | -             | -              | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| 01-100 Units                               | 91.64         | 4.59%          | 168,082                    |                |             |                     |                        | 12.50                    | -                      | 12.50                    | -                      | -                        |
| 101-300 Units                              | 21.08         | 1.05%          | -                          |                |             |                     |                        | 15.00                    | -                      | 15.00                    | -                      | -                        |
| 201-300 Units                              | 28.87         | 1.44%          | 102,652                    |                |             |                     |                        | 15.00                    | -                      | 15.00                    | -                      | -                        |
| 301-700 Units                              | 29.32         | 1.47%          | 29,542                     |                |             |                     |                        | 17.00                    | -                      | 17.00                    | -                      | -                        |
| Above 700 Units                            | 30.24         | 1.51%          | 5,859                      |                |             |                     |                        | 19.00                    | -                      | 19.00                    | -                      | -                        |
| For peak load requirement exceeding 5 kW   | -             | -              | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| Time of Use (TOU) - Peak                   | 2.75          | 0.14%          | 2,649                      |                |             |                     |                        | 19.00                    | -                      | 19.00                    | -                      | -                        |
| Time of Use (TOU) - Off-Peak               | 13.75         | 0.69%          | 17,663                     |                |             |                     |                        | 13.00                    | -                      | 13.00                    | -                      | -                        |
| <b>Total Residential</b>                   | <b>227.27</b> |                | <b>451,023</b>             |                |             |                     |                        |                          |                        |                          |                        |                          |
| <b>Commercial - A2</b>                     |               |                |                            |                |             |                     |                        |                          |                        |                          |                        |                          |
| Commercial -                               | -             | -              | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| For peak load requirement up to 5 kW       | 26.12         | 1.31%          | 104,620                    |                |             |                     |                        | 19.00                    | -                      | 19.00                    | -                      | -                        |
| Commercial (<100)                          | 60.02         | 3.00%          | 34                         |                |             |                     | 400.00                 | 15.00                    | 400.00                 | 15.00                    | -                      | -                        |
| Commercial (<20 kW)                        | -             | -              | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| For peak load requirement exceeding 5 kW   | -             | -              | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| Regular                                    | -             | -              | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| Time of Use (TOU) - Peak (A-2)             | 5.96          | 0.30%          | 2,618                      |                |             |                     | 400.00                 | 19.00                    | 400.00                 | 19.00                    | -                      | -                        |
| Time of Use (TOU) - Off-Peak (Temp)        | 21.99         | 1.10%          | 37                         |                |             |                     | 400.00                 | 13.00                    | 400.00                 | 13.00                    | -                      | -                        |
| <b>Total Commercial</b>                    | <b>114.09</b> | <b>0.00%</b>   | <b>107,308</b>             |                |             |                     |                        |                          |                        |                          |                        |                          |
| <b>Industrial</b>                          |               |                |                            |                |             |                     |                        |                          |                        |                          |                        |                          |
| B1                                         | 0.46          | 0.02%          | -                          |                |             |                     |                        | 14.50                    | -                      | 14.50                    | -                      | -                        |
| B1 (Peak)                                  | 1.37          | 0.07%          | 1,084                      |                |             |                     |                        | 19.00                    | -                      | 19.00                    | -                      | -                        |
| B1 - (Off Peak)                            | 6.41          | 0.32%          | 1,452                      |                |             |                     |                        | 13.00                    | -                      | 13.00                    | -                      | -                        |
| B2 -                                       | 0.46          | 0.02%          | 104                        |                |             |                     | 400.00                 | 14.00                    | 400.00                 | 14.00                    | -                      | -                        |
| B2 - TOU (Peak)                            | 6.87          | 0.34%          | 1,009                      |                |             |                     | 400.00                 | 19.00                    | 400.00                 | 19.00                    | -                      | -                        |
| B2 - TOU (Off-peak)                        | 27.49         | 1.38%          | 1                          |                |             |                     | 400.00                 | 12.80                    | 400.00                 | 12.80                    | -                      | -                        |
| B3 - 11/33 KV (Peak)                       | 1.37          | 0.07%          | 16                         |                |             |                     | 380.00                 | 19.00                    | 380.00                 | 19.00                    | -                      | -                        |
| B4                                         | 26.12         | 1.31%          | 3                          |                |             |                     | 380.00                 | 12.70                    | 380.00                 | 12.70                    | -                      | -                        |
| <b>Total Industrial</b>                    | <b>71</b>     |                | <b>3,670</b>               |                |             |                     |                        |                          |                        |                          |                        |                          |
| <b>Bulk</b>                                |               |                |                            |                |             |                     |                        |                          |                        |                          |                        |                          |
| C1(a) Supply at 400 Volts - up to 5 kW     | -             | -              | 11                         |                |             |                     |                        | 15.00                    | -                      | 15.00                    | -                      | -                        |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.46          | 0.02%          | 78                         |                |             |                     | 400.00                 | 14.50                    | 400.00                 | 14.50                    | -                      | -                        |
| Time of Use (TOU) - Peak                   | 1.37          | 0.07%          | 105                        |                |             |                     | 400.00                 | 19.00                    | 400.00                 | 19.00                    | -                      | -                        |
| Time of Use (TOU) - Off-Peak               | 6.87          | 0.34%          | 12                         |                |             |                     | 400.00                 | 13.00                    | 400.00                 | 13.00                    | -                      | -                        |
| C2 Supply at 11 kV                         | 3.67          | 0.18%          | -                          |                |             |                     | 380.00                 | 14.30                    | 380.00                 | 14.30                    | -                      | -                        |
| Time of Use (TOU) - Peak                   | 7.33          | 0.37%          | 25                         |                |             |                     | 380.00                 | 19.00                    | 380.00                 | 19.00                    | -                      | -                        |
| Time of Use (TOU) - Off-Peak               | 31.16         | 1.56%          | 25                         |                |             |                     | 380.00                 | 12.80                    | 380.00                 | 12.80                    | -                      | -                        |
| C3 Supply above 11 kV                      | -             | -              | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| Time of Use (TOU) - Peak                   | -             | -              | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| Time of Use (TOU) - Off-Peak               | -             | -              | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| <b>Total Single Point Supply</b>           | <b>51</b>     |                | <b>256</b>                 |                |             |                     |                        |                          |                        |                          |                        |                          |
| <b>Agricultural Tube-wells - Tariff D</b>  |               |                |                            |                |             |                     |                        |                          |                        |                          |                        |                          |
| O1 Scarp                                   | 5.04          | 0.25%          | 294                        |                |             |                     |                        | 15.20                    | -                      | 15.20                    | -                      | -                        |
| Time of Use (TOU)                          | 4.58          | 0.23%          | -                          |                |             |                     |                        | 17.85                    | -                      | 17.85                    | -                      | -                        |
| Time of Use (TOU)                          | 27.03         | 1.35%          | -                          |                |             |                     |                        | 11.75                    | -                      | 11.75                    | -                      | -                        |
| D2 Agricultural Tube-wells                 | 1,479.08      | 74.00%         | 22,494                     |                |             |                     | 200.00                 | 14.70                    | 200.00                 | 13.38                    | -                      | (1.32)                   |
| Agricultural Tube-wells D-2 (ii)           | -             | -              | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| Time of Use (TOU) - Peak O-2(ii)           | -             | -              | 3,139                      |                |             |                     | 200.00                 | -                        | 200.00                 | -                        | -                      | -                        |
| Time of Use (TDO) - Peak D-2               | 2.29          | 0.11%          | 521                        |                |             |                     | 200.00                 | 19.00                    | 200.00                 | 19.00                    | -                      | -                        |
| Time of Use (TOU) - Off-Peak D2            | 16.50         | 0.83%          | -                          |                |             |                     | 200.00                 | 12.70                    | 200.00                 | 12.70                    | -                      | -                        |
| <b>Total Agricultural</b>                  | <b>1,536</b>  |                | <b>26,448</b>              |                |             |                     |                        |                          |                        |                          |                        |                          |
| Public Lighting G                          | 1.37          | 0.07%          | 260                        |                |             |                     |                        | 14.00                    | -                      | 14.00                    | -                      | -                        |
| Residential Colonies H                     | 0.02          | 0.00%          | -                          |                |             |                     |                        | 14.00                    | -                      | 14.00                    | -                      | -                        |
| Special Contracts - Tariff K (AJK)         | -             | -              | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| Time of Use (TOU) - Peak                   | -             | -              | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| Time of Use (TOU) - Off-Peak               | -             | -              | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| Railway Traction Traction - I              | -             | -              | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| Co-Generation-J                            | -             | -              | -                          |                |             |                     |                        | -                        | -                      | -                        | -                      | -                        |
| General Service                            | -             | -              | -                          |                |             |                     |                        | 12.25                    | -                      | -                        | -                      | -                        |
| <b>Grand Total</b>                         | <b>1,999</b>  | <b>100.00%</b> | <b>588,965</b>             |                |             |                     |                        |                          |                        |                          |                        |                          |

## QESCO

## Existing &amp; Proposed Tariff Statement Jan-March 2018

| Description                                | Sales<br>(MWh) | Sales<br>MD<br>(%) | Projected<br>No. of<br>Consumers | Connected<br>Load<br>(kW) | Load<br>Factor<br>(%) | Distribution<br>Losses | NEPRA Existing Tariff       |                                | Proposed New Tariff         |                                | Difference                  |                                |
|--------------------------------------------|----------------|--------------------|----------------------------------|---------------------------|-----------------------|------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|
|                                            |                |                    |                                  |                           |                       |                        | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) |
| <b>Residential</b>                         |                |                    |                                  |                           |                       |                        |                             |                                |                             |                                |                             |                                |
| Up to 50 Units                             | 9.82           | 0.48%              | 124,575                          | -                         |                       |                        | -                           | 38.49                          | -                           | 38.49                          | -                           | -                              |
| For peak load requirement up to 5 kW       | -              | 0.00%              | -                                | -                         |                       |                        | -                           | -                              | -                           | -                              | -                           | -                              |
| 01-100 Units                               | 91.64          | 4.59%              | 189,082                          | -                         |                       |                        | -                           | 1,145.51                       | -                           | 1,145.51                       | -                           | -                              |
| 101-300 Units                              | 21.08          | -                  | -                                | -                         |                       |                        | -                           | 316.16                         | -                           | 316.16                         | -                           | -                              |
| 301-700 Units                              | 29.87          | 1.44%              | 102,652                          | -                         |                       |                        | -                           | 433.00                         | -                           | 433.00                         | -                           | -                              |
| Above 700 Units                            | 29.32          | 1.47%              | 29,542                           | -                         |                       |                        | -                           | 498.52                         | -                           | 498.52                         | -                           | -                              |
| For peak load requirement exceeding 5 kW   | 30.24          | 1.51%              | 5,859                            | -                         |                       |                        | -                           | 574.59                         | -                           | 574.59                         | -                           | -                              |
| Time of Use (TOU) - Peak                   | 2.75           | 0.14%              | 2,649                            | -                         |                       |                        | -                           | 52.24                          | -                           | 52.24                          | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | 13.75          | 0.66%              | 17,663                           | -                         |                       |                        | -                           | 178.70                         | -                           | 178.70                         | -                           | -                              |
| <b>Total Residential</b>                   | <b>227.27</b>  | <b>0.00%</b>       | <b>451,023</b>                   | -                         |                       |                        | -                           | <b>3,237.20</b>                | -                           | <b>3,237.20</b>                | -                           | -                              |
| <b>Commercial - A2</b>                     |                |                    |                                  |                           |                       |                        |                             |                                |                             |                                |                             |                                |
| Commercial -                               | -              | 0.00%              | -                                | -                         |                       |                        | -                           | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement up to 5 kW       | 26.12          | 1.31%              | 104,620                          | -                         |                       |                        | -                           | 496.23                         | -                           | 496.23                         | -                           | -                              |
| Commercial (<100)                          | 80.02          | 3.00%              | 34                               | -                         |                       |                        | 0.26                        | 900.37                         | 0.28                        | 900.37                         | -                           | -                              |
| Commercial (<20 kW)                        | -              | 0.00%              | -                                | -                         |                       |                        | -                           | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement exceeding 5 kW   | -              | 0.00%              | -                                | -                         |                       |                        | -                           | -                              | -                           | -                              | -                           | -                              |
| Regular                                    | -              | 0.00%              | -                                | -                         |                       |                        | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak (A-2)             | 5.96           | 0.30%              | 2,618                            | -                         |                       |                        | 2.85                        | 113.18                         | 2.95                        | 113.18                         | -                           | -                              |
| Time of Use (TOU) - Off-Peak (Temp)        | 21.99          | 1.10%              | 37                               | -                         |                       |                        | 17.22                       | 285.92                         | 17.22                       | 285.92                         | -                           | -                              |
| <b>Total Commercial</b>                    | <b>114.09</b>  | <b>0.00%</b>       | <b>107,308</b>                   | -                         |                       |                        | <b>20.32</b>                | <b>1,786.69</b>                | <b>20.32</b>                | <b>1,786.69</b>                | -                           | -                              |
| <b>Industrial</b>                          |                |                    |                                  |                           |                       |                        |                             |                                |                             |                                |                             |                                |
| D1                                         | 0.46           | 0.02%              | -                                | -                         |                       |                        | -                           | 6.64                           | -                           | 6.64                           | -                           | -                              |
| B1 (Peak)                                  | 1.37           | 0.07%              | 1,084                            | -                         |                       |                        | -                           | 28.12                          | -                           | 28.12                          | -                           | -                              |
| B1 - (Off Peak)                            | 6.41           | 0.32%              | 1,452                            | -                         |                       |                        | -                           | 83.36                          | -                           | 83.36                          | -                           | -                              |
| B2                                         | 0.46           | 0.02%              | 104                              | -                         |                       |                        | 0.02                        | 6.41                           | 0.02                        | 6.41                           | -                           | -                              |
| B2 - TOU (Peak)                            | 6.87           | 0.34%              | 1,009                            | -                         |                       |                        | 5.28                        | 130.59                         | 5.28                        | 130.59                         | -                           | -                              |
| B2 - TOU (Off-Peak)                        | 27.49          | 1.38%              | 1                                | -                         |                       |                        | 36.46                       | 351.90                         | 36.46                       | 351.90                         | -                           | -                              |
| B3- 11/33 kV (Peak)                        | 1.37           | 0.07%              | 16                               | -                         |                       |                        | 1.95                        | 26.12                          | 1.95                        | 26.12                          | -                           | -                              |
| B4                                         | 26.12          | 1.31%              | 3                                | -                         |                       |                        | 14.38                       | 331.69                         | 14.38                       | 331.69                         | -                           | -                              |
| <b>Total Industrial</b>                    | <b>71</b>      | <b>0.00%</b>       | <b>3,670</b>                     | -                         |                       |                        | <b>56.10</b>                | <b>962.67</b>                  | <b>56.10</b>                | <b>962.67</b>                  | -                           | -                              |
| <b>Bulk</b>                                |                |                    |                                  |                           |                       |                        |                             |                                |                             |                                |                             |                                |
| C1(a) Supply at 400 Volts - up to 5 kW     | -              | 0.00%              | 11                               | -                         |                       |                        | -                           | -                              | -                           | -                              | -                           | -                              |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.46           | 0.02%              | 78                               | -                         |                       |                        | 2.03                        | 6.64                           | 2.03                        | 6.64                           | -                           | -                              |
| Time of Use (TOU) - Peak                   | 1.37           | 0.07%              | 105                              | -                         |                       |                        | 0.63                        | 26.12                          | 0.63                        | 26.12                          | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | 6.87           | 0.34%              | 12                               | -                         |                       |                        | 4.33                        | 89.35                          | 4.33                        | 89.35                          | -                           | -                              |
| C2 Supply at 11 kV                         | 3.67           | 0.18%              | -                                | -                         |                       |                        | 3.05                        | 52.42                          | 3.05                        | 52.42                          | -                           | -                              |
| Time of Use (TOU) - Peak                   | 7.33           | 0.37%              | 25                               | -                         |                       |                        | 2.09                        | 139.29                         | 2.09                        | 139.29                         | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | 31.16          | 1.56%              | 25                               | -                         |                       |                        | 10.71                       | 398.82                         | 10.71                       | 398.82                         | -                           | -                              |
| C3 Supply above 11 kV                      | -              | -                  | -                                | -                         |                       |                        | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | -              | -                  | -                                | -                         |                       |                        | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | -              | -                  | -                                | -                         |                       |                        | -                           | -                              | -                           | -                              | -                           | -                              |
| <b>Total Single Point Supply</b>           | <b>51</b>      |                    | <b>256</b>                       | -                         |                       |                        | <b>22.85</b>                | <b>712.64</b>                  | <b>22.85</b>                | <b>712.64</b>                  | -                           | -                              |
| <b>Agricultural Tube-wells - Tariff D</b>  |                |                    |                                  |                           |                       |                        |                             |                                |                             |                                |                             |                                |
| D1 Scarp                                   | 5.04           | 0.25%              | 294                              | -                         |                       |                        | -                           | 76.61                          | -                           | 76.61                          | -                           | -                              |
| Time of Use (TOU)                          | 4.58           | 0.23%              | -                                | -                         |                       |                        | -                           | 81.79                          | -                           | 81.79                          | -                           | -                              |
| Time of Use (TOU)                          | 27.03          | 1.35%              | -                                | -                         |                       |                        | -                           | 317.65                         | -                           | 317.65                         | -                           | -                              |
| O2 Agricultural Tube-wells                 | 1,479.08       | 74.00%             | 22,494                           | -                         |                       |                        | 347.97                      | 21,742.43                      | 284.31                      | 19,792.12                      | (83.66)                     | (1,950.31)                     |
| Agricultural Tube-wells D-2 (ii)           | -              | -                  | -                                | -                         |                       |                        | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2(i)            | -              | -                  | 3,139                            | -                         |                       |                        | 48.70                       | -                              | 48.70                       | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2               | 2.29           | 0.11%              | 521                              | -                         |                       |                        | 9.27                        | 43.53                          | 9.27                        | 43.53                          | -                           | -                              |
| Time of Use (TOU) - Off-Peak O2            | 16.50          | 0.83%              | -                                | -                         |                       |                        | -                           | 209.49                         | -                           | 209.49                         | -                           | -                              |
| <b>Total Agricultural</b>                  | <b>1,535</b>   |                    | <b>26,448</b>                    | -                         |                       |                        | <b>405.94</b>               | <b>22,471.60</b>               | <b>342.28</b>               | <b>20,521.19</b>               | <b>(63.66)</b>              | <b>(1,950.31)</b>              |
| Public Lighting G                          | 1.37           | 0.07%              | 260                              | -                         |                       |                        | -                           | 19.24                          | -                           | 19.24                          | -                           | -                              |
| Residential Colonies H                     | 0.02           | 0.00%              | -                                | -                         |                       |                        | -                           | 0.25                           | -                           | 0.25                           | -                           | -                              |
| Special Contracts - Tariff K (AJK)         | -              | -                  | -                                | -                         |                       |                        | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | -              | -                  | -                                | -                         |                       |                        | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | -              | -                  | -                                | -                         |                       |                        | -                           | -                              | -                           | -                              | -                           | -                              |
| Railway Traction Traction - I              | -              | -                  | -                                | -                         |                       |                        | -                           | -                              | -                           | -                              | -                           | -                              |
| Co-Generation-J                            | -              | -                  | -                                | -                         |                       |                        | -                           | -                              | -                           | -                              | -                           | -                              |
| General Service                            | -              | -                  | -                                | -                         |                       |                        | -                           | -                              | -                           | -                              | -                           | -                              |
| <b>Grand Total</b>                         | <b>1,999</b>   | <b>100.00%</b>     | <b>588,965</b>                   | -                         |                       |                        | <b>607.21</b>               | <b>29,199.40</b>               | <b>443.65</b>               | <b>27,249.09</b>               | <b>(63.66)</b>              | <b>(1,950.31)</b>              |

Existing &amp; Proposed Tariff Statement April 2018

| Description                                | Sales  | Sales   | Projected No. of Consumers | Connected Load | Load Factor | Distribution Losses | NEPRA Existing Tariff |                 | Proposed New Tariff |                 | Difference   |                 |
|--------------------------------------------|--------|---------|----------------------------|----------------|-------------|---------------------|-----------------------|-----------------|---------------------|-----------------|--------------|-----------------|
|                                            | (MkWh) | (%age)  |                            |                |             |                     | Fixed Charge          | Variable Charge | Fixed Charge        | Variable Charge | Fixed Charge | Variable Charge |
| Residential                                |        |         |                            | (kW)           | (%age)      |                     | (Rs/kWh)              | (Rs/kWh)        | (Rs/kWh)            | (Rs/kWh)        | (Rs/kWh)     | (Rs/kWh)        |
| Up to 50 Units                             | 3.46   | 0.48%   | 124,575                    |                |             |                     |                       | 4.00            | -                   | 4.00            | -            | -               |
| For peak load requirement up to 5 kW       | -      | -       | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| 01-100 Units                               | 32.92  | 4.53%   | 168,082                    |                |             |                     |                       | 12.50           | -                   | 12.50           | -            | -               |
| 101-300 Units                              | 7.57   | 1.05%   | -                          |                |             |                     |                       | 15.00           | -                   | 15.00           | -            | -               |
| 201-300 Units                              | 10.37  | 1.44%   | 102,652                    |                |             |                     |                       | 15.00           | -                   | 15.00           | -            | -               |
| 301-700 Units                              | 10.53  | 1.47%   | 29,542                     |                |             |                     |                       | 17.00           | -                   | 17.00           | -            | -               |
| Above 700 Units                            | 10.86  | 1.51%   | 5,859                      |                |             |                     |                       | 19.00           | -                   | 19.00           | -            | -               |
| For peak load requirement exceeding 5 kW   | -      | -       | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Time of Use (TOU) - Peak                   | 0.99   | 0.14%   | 2,649                      |                |             |                     |                       | 19.00           | -                   | 19.00           | -            | -               |
| Time of Use (TOU) - Off-Peak               | 4.94   | 8.69%   | 17,663                     |                |             |                     |                       | 13.00           | -                   | 13.00           | -            | -               |
| Total Residential                          | 81.63  |         | 451,023                    |                |             |                     |                       |                 |                     |                 |              |                 |
| Commercial - A2                            |        |         |                            |                |             |                     |                       |                 |                     |                 |              |                 |
| Commercial -                               |        |         |                            |                |             |                     |                       |                 |                     |                 |              |                 |
| For peak load requirement up to 5 kW       | 9.38   | 1.31%   | 104,620                    |                |             |                     |                       | 19.00           | -                   | 19.00           | -            | -               |
| Commercial (<100)                          | 21.56  | 3.00%   | 34                         |                |             |                     | 400.00                | 15.00           | 400.00              | 15.00           | -            | -               |
| Commercial (<20 KW)                        |        |         |                            |                |             |                     |                       |                 |                     |                 |              |                 |
| For peak load requirement exceeding 5 kW   | -      | -       | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Regular                                    | -      | -       | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Time of Use (TOU) - Peak (A-2)             | 2.14   | 0.30%   | 2,618                      |                |             |                     | 400.00                | 19.00           | 400.00              | 19.00           | -            | -               |
| Time of Use (TOU) - Off-Peak (Temp)        | 7.90   | 1.10%   | 37                         |                |             |                     | 400.00                | 13.00           | 400.00              | 13.00           | -            | -               |
| Total Commercial                           | 40.98  | 0.00%   | 107,308                    |                |             |                     |                       |                 |                     |                 |              |                 |
| Industrial                                 |        |         |                            |                |             |                     |                       |                 |                     |                 |              |                 |
| B1                                         | 0.16   | 0.02%   | -                          |                |             |                     |                       | 14.50           | -                   | 14.50           | -            | -               |
| B1 (Peak)                                  | 0.49   | 0.07%   | 1,084                      |                |             |                     |                       | 19.00           | -                   | 19.00           | -            | -               |
| B1 - (Off Peak)                            | 2.30   | 0.32%   | 1,452                      |                |             |                     |                       | 13.00           | -                   | 13.00           | -            | -               |
| B2 -                                       | 0.16   | 0.02%   | 104                        |                |             |                     | 400.00                | 14.00           | 400.00              | 14.00           | -            | -               |
| B2 - TOU (Peak)                            | 2.47   | 0.34%   | 1,009                      |                |             |                     | 400.00                | 19.00           | 400.00              | 19.00           | -            | -               |
| B2 - TOU (Off-peak)                        | 9.87   | 1.38%   | 1                          |                |             |                     | 400.00                | 12.80           | 400.00              | 12.80           | -            | -               |
| B3 - 11/33 KV (Peak)                       | 0.49   | 0.07%   | 16                         |                |             |                     | 380.00                | 19.00           | 380.00              | 19.00           | -            | -               |
| B4                                         | 9.38   | 1.31%   | 3                          |                |             |                     | 380.00                | 12.70           | 380.00              | 12.70           | -            | -               |
| Total Industrial                           | 25     |         | 3,678                      |                |             |                     |                       |                 |                     |                 |              |                 |
| Bulk                                       |        |         |                            |                |             |                     |                       |                 |                     |                 |              |                 |
| C1(a) Supply at 400 Volts - up to 5 kW     | -      | -       | 11                         |                |             |                     |                       | 15.00           | -                   | 15.00           | -            | -               |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.16   | 0.02%   | 78                         |                |             |                     | 400.00                | 14.50           | 400.00              | 14.50           | -            | -               |
| Time of Use (TOU) - Peak                   | 0.49   | 0.07%   | 105                        |                |             |                     | 400.00                | 19.00           | 400.00              | 19.00           | -            | -               |
| Time of Use (TOU) - Off-Peak               | 2.47   | 0.34%   | 12                         |                |             |                     | 400.00                | 13.00           | 400.00              | 13.00           | -            | -               |
| C2 Supply at 11 kV                         | 1.32   | 0.18%   | -                          |                |             |                     | 380.00                | 14.30           | 380.00              | 14.30           | -            | -               |
| Time of Use (TOU) - Peak                   | 2.63   | 0.37%   | 25                         |                |             |                     | 380.00                | 19.00           | 380.00              | 19.00           | -            | -               |
| Time of Use (TOU) - Off-Peak               | 11.19  | 1.58%   | 25                         |                |             |                     | 380.00                | 12.80           | 380.00              | 12.80           | -            | -               |
| C3 Supply above 11 kV                      | -      | -       | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Time of Use (TOU) - Peak                   | -      | -       | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Time of Use (TOU) - Off-Peak               | -      | -       | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Total Single Point Supply                  | 18     |         | 256                        |                |             |                     |                       |                 |                     |                 |              |                 |
| Agricultural Tube-wells - Tariff D         |        |         |                            |                |             |                     |                       |                 |                     |                 |              |                 |
| O1 Scarp                                   | 1.81   | 0.25%   | 294                        |                |             |                     |                       | 15.20           | -                   | 15.20           | -            | -               |
| Time of Use (TOU)                          | 1.65   | 0.23%   | -                          |                |             |                     |                       | 17.85           | -                   | 17.85           | -            | -               |
| Time of Use (TOU)                          | 9.71   | 1.35%   | -                          |                |             |                     |                       | 11.75           | -                   | 11.75           | -            | -               |
| O2 Agricultural Tube-wells                 | 531.25 | 74.00%  | 22,494                     |                |             |                     | 200.00                | 14.70           | 200.00              | 13.38           | -            | (1.32)          |
| Agricultural Tube-wells O-2 (ii)           | -      | -       | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Time of Use (TOU) - Peak D-2(i)            | -      | -       | 3,139                      |                |             |                     | 200.00                | -               | 200.00              | -               | -            | -               |
| Time of Use (TOU) - Peak D-2               | 0.82   | 0.11%   | 521                        |                |             |                     | 200.00                | 19.00           | 200.00              | 19.00           | -            | -               |
| Time of Use (TOU) - Off-Peak D2            | 5.92   | 0.83%   | -                          |                |             |                     | 200.00                | 12.70           | 200.00              | 12.70           | -            | -               |
| Total Agricultural                         | 551    |         | 26,448                     |                |             |                     |                       |                 |                     |                 |              |                 |
| Public Lighting G                          | 0.49   | 0.07%   | 260                        |                |             |                     |                       | 14.00           | -                   | 14.00           | -            | -               |
| Residential Colonies H                     | 0.01   | 0.00%   | -                          |                |             |                     |                       | 14.00           | -                   | 14.00           | -            | -               |
| Special Contracts - Tariff K (AJK)         | -      | -       | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Time of Use (TOU) - Peak                   | -      | -       | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Time of Use (TOU) - Off-Peak               | -      | -       | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Railway Traction Traction - 1              | -      | -       | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| Co-Generation J                            | -      | -       | -                          |                |             |                     |                       | -               | -                   | -               | -            | -               |
| General Service                            |        |         |                            |                |             |                     |                       | 12.25           | -                   | -               | -            | -               |
| Grand Total                                | 718    | 100.00% | 588,955                    |                |             |                     |                       |                 |                     |                 |              |                 |

## QESCO

## Existing &amp; Proposed Tariff Statement April 2018

| Description                                | Sales<br>(MkWh) | Sales<br>Mix<br>(%) | Projected<br>No. of<br>Consumers | Contract<br>Load<br>(kW) | Load<br>Factor<br>(%) | Distribution<br>Losses | NEPRA Existing Tariff       |                                | Proposed New Tariff      |                                | Difference                  |                                |
|--------------------------------------------|-----------------|---------------------|----------------------------------|--------------------------|-----------------------|------------------------|-----------------------------|--------------------------------|--------------------------|--------------------------------|-----------------------------|--------------------------------|
|                                            |                 |                     |                                  |                          |                       |                        | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) |
| <b>Residential</b>                         |                 |                     |                                  |                          |                       |                        |                             |                                |                          |                                |                             |                                |
| Up to 50 Units                             | 3.46            | 0.48%               | 124,575                          | -                        | -                     | -                      | -                           | 13.82                          | -                        | 13.82                          | -                           | -                              |
| For peak load requirement up to 5 kW       | -               | 0.00%               | -                                | -                        | -                     | -                      | -                           | -                              | -                        | -                              | -                           | -                              |
| 01-100 Units                               | 32.92           | 4.59%               | 168,082                          | -                        | -                     | -                      | -                           | 411.44                         | -                        | 411.44                         | -                           | -                              |
| 101-300 Units                              | 7.57            | -                   | -                                | -                        | -                     | -                      | -                           | 113.56                         | -                        | 113.56                         | -                           | -                              |
| 101-300 Units                              | 10.37           | 1.44%               | 102,652                          | -                        | -                     | -                      | -                           | 155.52                         | -                        | 155.52                         | -                           | -                              |
| 301-700 Units                              | 10.53           | 1.47%               | 29,542                           | -                        | -                     | -                      | -                           | 179.06                         | -                        | 179.06                         | -                           | -                              |
| Above 700 Units                            | 10.86           | 1.51%               | 5,859                            | -                        | -                     | -                      | -                           | 206.38                         | -                        | 206.38                         | -                           | -                              |
| For peak load requirement exceeding 5 kW   | -               | 0.00%               | -                                | -                        | -                     | -                      | -                           | -                              | -                        | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | 0.99            | 0.14%               | 2,649                            | -                        | -                     | -                      | -                           | 18.76                          | -                        | 18.76                          | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | 4.94            | 0.69%               | 17,663                           | -                        | -                     | -                      | -                           | 64.18                          | -                        | 64.18                          | -                           | -                              |
| <b>Total Residential</b>                   | <b>81.63</b>    | <b>0.00%</b>        | <b>451,023</b>                   | -                        | -                     | -                      | -                           | <b>1,162.73</b>                | -                        | <b>1,162.73</b>                | -                           | -                              |
| <b>Commercial - A2</b>                     | -               | 0.00%               | -                                | -                        | -                     | -                      | -                           | -                              | -                        | -                              | -                           | -                              |
| Commercial -                               | -               | -                   | -                                | -                        | -                     | -                      | -                           | -                              | -                        | -                              | -                           | -                              |
| For peak load requirement up to 5 kW       | 9.38            | 1.31%               | 104,620                          | -                        | -                     | -                      | -                           | 176.24                         | -                        | 176.24                         | -                           | -                              |
| Commercial (<100)                          | 21.56           | 3.00%               | 34                               | -                        | -                     | -                      | 0.09                        | 323.39                         | 0.09                     | 323.39                         | -                           | -                              |
| Commercial (<20 kW)                        | -               | -                   | -                                | -                        | -                     | -                      | -                           | -                              | -                        | -                              | -                           | -                              |
| For peak load requirement exceeding 5 kW   | -               | 0.00%               | -                                | -                        | -                     | -                      | -                           | -                              | -                        | -                              | -                           | -                              |
| Regular                                    | -               | 0.00%               | -                                | -                        | -                     | -                      | -                           | -                              | -                        | -                              | -                           | -                              |
| Time of Use (TOU) - Peak (A-2)             | 2.14            | 0.30%               | 2,618                            | -                        | -                     | -                      | 0.85                        | 40.65                          | 0.95                     | 40.65                          | -                           | -                              |
| Time of Use (TOU) - Off-Peak (Temp)        | 7.90            | 1.10%               | 37                               | -                        | -                     | -                      | 5.74                        | 102.70                         | 5.74                     | 102.70                         | -                           | -                              |
| <b>Total Commercial</b>                    | <b>40.98</b>    | <b>0.00%</b>        | <b>107,308</b>                   | -                        | -                     | -                      | <b>6.77</b>                 | <b>644.97</b>                  | <b>6.77</b>              | <b>644.97</b>                  | -                           | -                              |
| <b>Industrial</b>                          | -               | 0.00%               | -                                | -                        | -                     | -                      | -                           | -                              | -                        | -                              | -                           | -                              |
| B1                                         | 0.16            | 0.02%               | -                                | -                        | -                     | -                      | -                           | 2.39                           | -                        | 2.39                           | -                           | -                              |
| B1 (Peak)                                  | 0.49            | 8.07%               | 1,084                            | -                        | -                     | -                      | -                           | 9.38                           | -                        | 9.38                           | -                           | -                              |
| B1 - (Off Peak)                            | 2.30            | 0.32%               | 1,452                            | -                        | -                     | -                      | -                           | 29.95                          | -                        | 29.95                          | -                           | -                              |
| B2 -                                       | 0.16            | 0.02%               | 104                              | -                        | -                     | -                      | 0.01                        | 2.30                           | 0.01                     | 2.30                           | -                           | -                              |
| B2 - TOU (Peak)                            | 2.47            | 0.34%               | 1,009                            | -                        | -                     | -                      | 1.76                        | 46.90                          | 1.76                     | 46.90                          | -                           | -                              |
| B2 - TOU (Off-peak)                        | 9.87            | 1.35%               | 1                                | -                        | -                     | -                      | 12.15                       | 126.39                         | 12.15                    | 126.39                         | -                           | -                              |
| B3- 11/33 KV (Peak)                        | 0.49            | 0.07%               | 16                               | -                        | -                     | -                      | 0.65                        | 9.38                           | 0.65                     | 9.38                           | -                           | -                              |
| B4                                         | 9.38            | 1.31%               | 3                                | -                        | -                     | -                      | 4.79                        | 119.14                         | 4.79                     | 119.14                         | -                           | -                              |
| <b>Total Industrial</b>                    | <b>25</b>       | <b>0.00%</b>        | <b>3,670</b>                     | -                        | -                     | -                      | <b>19.37</b>                | <b>345.84</b>                  | <b>19.37</b>             | <b>345.84</b>                  | -                           | -                              |
| <b>Bulk</b>                                | -               | -                   | -                                | -                        | -                     | -                      | -                           | -                              | -                        | -                              | -                           | -                              |
| C1(a) Supply at 400 Volts - up to 5 kW     | -               | 0.00%               | 11                               | -                        | -                     | -                      | -                           | -                              | -                        | -                              | -                           | -                              |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.16            | 0.02%               | 78                               | -                        | -                     | -                      | 0.68                        | 2.39                           | 0.68                     | 2.39                           | -                           | -                              |
| Time of Use (TOU) - Peak                   | 0.49            | 0.07%               | 105                              | -                        | -                     | -                      | 0.21                        | 9.38                           | 0.21                     | 9.38                           | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | 2.47            | 0.34%               | 12                               | -                        | -                     | -                      | 1.44                        | 32.09                          | 1.44                     | 32.09                          | -                           | -                              |
| C2 Supply at 11 kV                         | 1.32            | 0.15%               | -                                | -                        | -                     | -                      | 1.02                        | 18.83                          | 1.02                     | 18.83                          | -                           | -                              |
| Time of Use (TOU) - Peak                   | 2.63            | 0.37%               | 25                               | -                        | -                     | -                      | 0.70                        | 50.03                          | 0.70                     | 50.03                          | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | 11.19           | 1.56%               | 25                               | -                        | -                     | -                      | 3.57                        | 143.25                         | 3.57                     | 143.25                         | -                           | -                              |
| C3 Supply above 11 kV                      | -               | -                   | -                                | -                        | -                     | -                      | -                           | -                              | -                        | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | -               | -                   | -                                | -                        | -                     | -                      | -                           | -                              | -                        | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                   | -                                | -                        | -                     | -                      | -                           | -                              | -                        | -                              | -                           | -                              |
| <b>Total Single Point Supply</b>           | <b>18</b>       | -                   | <b>256</b>                       | -                        | -                     | -                      | <b>7.92</b>                 | <b>255.97</b>                  | <b>7.62</b>              | <b>255.97</b>                  | -                           | -                              |
| <b>Agricultural Tube-wells - Tariff D</b>  | -               | -                   | -                                | -                        | -                     | -                      | -                           | -                              | -                        | -                              | -                           | -                              |
| D1 Scarp                                   | 1.81            | 0.25%               | 294                              | -                        | -                     | -                      | -                           | 27.52                          | -                        | 27.52                          | -                           | -                              |
| Time of Use (TOU)                          | 1.65            | 0.23%               | -                                | -                        | -                     | -                      | -                           | 29.38                          | -                        | 29.38                          | -                           | -                              |
| Time of Use (TOU)                          | 9.71            | 1.35%               | -                                | -                        | -                     | -                      | -                           | 114.09                         | -                        | 114.09                         | -                           | -                              |
| D2 Agricultural Tube-wells                 | 531.25          | 74.00%              | 22,494                           | -                        | -                     | -                      | 115.99                      | 7,809.40                       | 106.23                   | 7,108.89                       | (9.76)                      | (700.51)                       |
| Agricultural Tube-wells D-2 (ii)           | -               | -                   | -                                | -                        | -                     | -                      | -                           | -                              | -                        | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2(i)            | -               | -                   | 3,139                            | -                        | -                     | -                      | 16.23                       | -                              | 18.23                    | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2               | 0.82            | 0.11%               | 521                              | -                        | -                     | -                      | 3.09                        | 15.63                          | 3.09                     | 15.63                          | -                           | -                              |
| Time of Use (TOU) - Off-Peak D2            | 5.92            | 0.83%               | -                                | -                        | -                     | -                      | -                           | 75.24                          | -                        | 75.24                          | -                           | -                              |
| <b>Total Agricultural</b>                  | <b>551</b>      | -                   | <b>26,448</b>                    | -                        | -                     | -                      | <b>135.31</b>               | <b>0,071.26</b>                | <b>125.55</b>            | <b>7,370.76</b>                | <b>(9.76)</b>               | <b>(700.51)</b>                |
| Public Lighting G                          | 0.49            | 0.07%               | 260                              | -                        | -                     | -                      | -                           | 6.81                           | -                        | 6.81                           | -                           | -                              |
| Residential Colonies H                     | 0.01            | 0.00%               | -                                | -                        | -                     | -                      | -                           | 0.09                           | -                        | 0.09                           | -                           | -                              |
| Special Contracts - Tariff K (A/K)         | -               | -                   | -                                | -                        | -                     | -                      | -                           | -                              | -                        | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | -               | -                   | -                                | -                        | -                     | -                      | -                           | -                              | -                        | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                   | -                                | -                        | -                     | -                      | -                           | -                              | -                        | -                              | -                           | -                              |
| Railway Traction Traction - I              | -               | -                   | -                                | -                        | -                     | -                      | -                           | -                              | -                        | -                              | -                           | -                              |
| Co-Generation J                            | -               | -                   | -                                | -                        | -                     | -                      | -                           | -                              | -                        | -                              | -                           | -                              |
| General Service                            | -               | -                   | -                                | -                        | -                     | -                      | -                           | -                              | -                        | -                              | -                           | -                              |
| <b>Grand Total</b>                         | <b>718</b>      | <b>100.00%</b>      | <b>588,965</b>                   | -                        | -                     | -                      | <b>168.07</b>               | <b>10,487.77</b>               | <b>159.31</b>            | <b>9,707.27</b>                | <b>(9.76)</b>               | <b>(786.61)</b>                |

Existing &amp; Proposed Tariff Statement May 2018

## QESCO

## Existing &amp; Proposed Tariff Statement May 2018

| Description                                | Sales      | Sales          | Projected        | Connected | Load     | Distribution | NEPRA Existing Tariff |                  | Proposed New Tariff |                  | Difference   |                 |
|--------------------------------------------|------------|----------------|------------------|-----------|----------|--------------|-----------------------|------------------|---------------------|------------------|--------------|-----------------|
|                                            | (MkWh)     | (%)            | No. of Consumers | (kW)      | (%)      | (Losses)     | Fixed Charge          | Variable Charge  | Fixed Charge        | Variable Charge  | Fixed Charge | Variable Charge |
|                                            |            |                |                  |           |          |              | (Min Rs)              | (Min Rs)         | (Min Rs)            | (Min Rs)         | (Min Rs)     | (Min Rs)        |
| <b>Residential</b>                         |            |                |                  |           |          |              |                       |                  |                     |                  |              |                 |
| Up to 50 Units                             | 3.88       | 0.48%          | 124,575          | -         | -        | -            | -                     | 15.52            | -                   | 15.52            | -            | -               |
| Far peak load requirement up to 5 kW       | -          | 0.00%          | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| 01-100 Units                               | 38.95      | 4.59%          | 188,082          | -         | -        | -            | -                     | 461.84           | -                   | 461.84           | -            | -               |
| 101-300 Units                              | 8.50       | -              | -                | -         | -        | -            | -                     | 127.47           | -                   | 127.47           | -            | -               |
| 301-700 Units                              | 11.64      | 1.44%          | 102,652          | -         | -        | -            | -                     | 174.57           | -                   | 174.57           | -            | -               |
| Above 700 Units                            | 11.82      | 1.47%          | 29,542           | -         | -        | -            | -                     | 200.99           | -                   | 200.99           | -            | -               |
| Far peak load requirement exceeding 5 kW   | 12.19      | 1.51%          | 5,859            | -         | -        | -            | -                     | 231.66           | -                   | 231.66           | -            | -               |
| Time of Use (TOU) - Peak                   | -          | 0.00%          | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| Time of Use (TOU) - Off-Peak               | 1.11       | 0.14%          | 2,649            | -         | -        | -            | -                     | 21.06            | -                   | 21.06            | -            | -               |
| Total Residential                          | 91.63      | 0.00%          | 451,023          | -         | -        | -            | -                     | 1,305.15         | -                   | 1,305.15         | -            | -               |
| <b>Commercial - A2</b>                     |            |                |                  |           |          |              |                       |                  |                     |                  |              |                 |
| Commercial -                               | -          | 0.00%          | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| Far peak load requirement up to 5 kW       | 10.53      | 1.31%          | 104,620          | -         | -        | -            | -                     | 200.07           | -                   | 200.07           | -            | -               |
| Commercial (<100)                          | 24.20      | 3.00%          | 34               | -         | -        | -            | 0.09                  | 363.00           | 0.09                | 363.00           | -            | -               |
| Commercial (<20 kW)                        | -          | 0.00%          | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| Far peak load requirement exceeding 5 kW   | -          | 0.00%          | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| Regular                                    | -          | 0.00%          | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| Time of Use (TOU) - Peak (A-2)             | 2.40       | 0.30%          | 2,618            | -         | -        | -            | 0.95                  | 45.63            | 0.95                | 45.63            | -            | -               |
| Time of Use (TOU) - Off-Peak (Temp)        | 8.87       | 1.10%          | 37               | -         | -        | -            | 5.74                  | 115.27           | 5.74                | 115.27           | -            | -               |
| Total Commercial                           | 48.08      | 0.00%          | 107,308          | -         | -        | -            | 6.77                  | 723.98           | 6.77                | 723.98           | -            | -               |
| <b>Industrial</b>                          |            |                |                  |           |          |              |                       |                  |                     |                  |              |                 |
| B1                                         | 0.18       | 0.02%          | -                | -         | -        | -            | -                     | 2.68             | -                   | 2.68             | -            | -               |
| B1 - (Peak)                                | 0.55       | 0.07%          | 1,084            | -         | -        | -            | -                     | 10.53            | -                   | 10.53            | -            | -               |
| B1 - (Off-Peak)                            | 2.59       | 0.32%          | 1,452            | -         | -        | -            | -                     | 33.62            | -                   | 33.62            | -            | -               |
| B2                                         | 0.18       | 0.02%          | 104              | -         | -        | -            | 0.01                  | 2.59             | 0.01                | 2.59             | -            | -               |
| B2 - TOU (Peak)                            | 2.77       | 0.38%          | 1,009            | -         | -        | -            | 1.76                  | 52.65            | 1.76                | 52.65            | -            | -               |
| B2 - TOU (Off-Peak)                        | 11.08      | 1.38%          | 1                | -         | -        | -            | 12.15                 | 141.88           | 12.15               | 141.88           | -            | -               |
| B3- 11/33 KV (Peak)                        | 0.55       | 0.07%          | 16               | -         | -        | -            | 0.65                  | 10.53            | 0.65                | 10.53            | -            | -               |
| B3                                         | 10.53      | 1.31%          | 3                | -         | -        | -            | 4.79                  | 133.73           | 4.79                | 133.73           | -            | -               |
| Total Industrial                           | 28         | 0.00%          | 3,870            | -         | -        | -            | 19.37                 | 388.28           | 19.37               | 388.28           | -            | -               |
| <b>Bulk</b>                                |            |                |                  |           |          |              |                       |                  |                     |                  |              |                 |
| C1(a) Supply at 400 Volts - up to 5 kW     | -          | 0.00%          | 11               | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.18       | 0.02%          | 78               | -         | -        | -            | 0.68                  | 2.68             | 0.68                | 2.68             | -            | -               |
| Time of Use (TOU) - Peak                   | 0.55       | 0.07%          | 105              | -         | -        | -            | 0.21                  | 10.53            | 0.21                | 10.53            | -            | -               |
| Time of Use (TOU) - Off-Peak               | 2.77       | 0.34%          | 12               | -         | -        | -            | 1.44                  | 36.02            | 1.44                | 36.02            | -            | -               |
| C2 Supply at 11 kV                         | 1.48       | 0.18%          | -                | -         | -        | -            | 1.02                  | 21.13            | 1.02                | 21.13            | -            | -               |
| Time of Use (TOU) - Peak                   | 2.96       | 0.37%          | 25               | -         | -        | -            | 0.70                  | 56.16            | 0.70                | 56.16            | -            | -               |
| Time of Use (TOU) - Off-Peak               | 12.56      | 1.56%          | 25               | -         | -        | -            | 3.57                  | 160.79           | 3.57                | 160.79           | -            | -               |
| C3 Supply above 11 kV                      | -          | -              | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| Time of Use (TOU) - Peak                   | -          | -              | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| Time of Use (TOU) - Off-Peak               | -          | -              | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| Total Single Point Supply                  | 21         | -              | 256              | -         | -        | -            | 7.82                  | 287.32           | 7.82                | 287.32           | -            | -               |
| <b>Agricultural Tube-wells - Tariff D</b>  |            |                |                  |           |          |              |                       |                  |                     |                  |              |                 |
| D1 Scarp                                   | 2.03       | 0.25%          | 294              | -         | -        | -            | -                     | 38.89            | -                   | 38.89            | -            | -               |
| Time of Use (TOU)                          | 1.85       | 0.23%          | -                | -         | -        | -            | -                     | 32.98            | -                   | 32.98            | -            | -               |
| Time of Use (TOU)                          | 10.90      | 1.35%          | -                | -         | -        | -            | -                     | 128.07           | -                   | 128.07           | -            | -               |
| D2 Agricultural Tube-wells                 | 596.32     | 74.00%         | 22,494           | -         | -        | -            | 115.99                | 8,765.95         | 125.75              | 7,979.84         | 9.78         | (786.31)        |
| Agricultural Tube-wells D-2 (ii)           | -          | -              | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| Time of Use (TOU) - Peak D-2(i)            | -          | -              | 3,139            | -         | -        | -            | 16.23                 | -                | 16.23               | -                | -            | -               |
| Time of Use (TOU) - Peak D-2               | 0.92       | 0.11%          | 521              | -         | -        | -            | 3.09                  | 17.55            | 3.09                | 17.55            | -            | -               |
| Time of Use (TOU) - Off-Peak D2            | 6.65       | 0.83%          | -                | -         | -        | -            | -                     | 84.46            | -                   | 84.46            | -            | -               |
| Total Agricultural                         | 619        | -              | 26,448           | -         | -        | -            | 135.31                | 9,859.89         | 145.87              | 8,273.58         | 8.78         | (786.31)        |
| Public Lighting G                          | 0.55       | 0.07%          | 260              | -         | -        | -            | -                     | 7.76             | -                   | 7.76             | -            | -               |
| Residential Colonies H                     | 0.01       | 0.00%          | -                | -         | -        | -            | -                     | 0.10             | -                   | 0.10             | -            | -               |
| Special Contracts - Tariff K (AJK)         | -          | -              | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| Time of Use (TOU) - Peak                   | -          | -              | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| Time of Use (TOU) - Off-Peak               | -          | -              | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| Railway Traction Traction - I              | -          | -              | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| Co-Generation J                            | -          | -              | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| General Service                            | -          | -              | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| <b>Grand Total</b>                         | <b>886</b> | <b>100.00%</b> | <b>588,965</b>   | <b>-</b>  | <b>-</b> | <b>-</b>     | <b>169.87</b>         | <b>11,772.40</b> | <b>178.63</b>       | <b>18,988.88</b> | <b>9.78</b>  | <b>(786.31)</b> |

| Description                                | Sales<br>(MkWh) | Sales<br>Mix<br>(%) | Projected<br>No. of<br>Consumers | Connected<br>Load<br>(kW) | Demand<br>Factor<br>(%) | Distribution<br>Losses | NEPRA Existing Tariff        |                                | Proposed New Tariff          |                                | Differences                  |                                |
|--------------------------------------------|-----------------|---------------------|----------------------------------|---------------------------|-------------------------|------------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|
|                                            |                 |                     |                                  |                           |                         |                        | Fixed<br>Charge<br>(Rs/kW/M) | Variable<br>Charge<br>(Rs/kWh) | Fixed<br>Charge<br>(Rs/kW/M) | Variable<br>Charge<br>(Rs/kWh) | Fixed<br>Charge<br>(Rs/kW/M) | Variable<br>Charge<br>(Rs/kWh) |
| <b>Residential</b>                         |                 |                     |                                  |                           |                         |                        |                              |                                |                              |                                |                              |                                |
| Up to 50 Units                             | 3.86            | 0.48%               | 124,575                          |                           |                         |                        |                              | 4.00                           | -                            | 4.00                           | -                            | -                              |
| For peak load requirement up to 5 kW       | -               | -                   | -                                |                           |                         |                        |                              | -                              | -                            | -                              | -                            | -                              |
| 01-100 Units                               | 36.75           | 4.59%               | 168,082                          |                           |                         |                        |                              | 12.50                          | -                            | 12.50                          | -                            | -                              |
| 101-300 Units                              | 8.45            | 1.85%               | -                                |                           |                         |                        |                              | 15.00                          | -                            | 15.00                          | -                            | -                              |
| 301-700 Units                              | 11.58           | 1.44%               | 102,652                          |                           |                         |                        |                              | 15.00                          | -                            | 15.00                          | -                            | -                              |
| 701-1000 Units                             | 11.76           | 1.47%               | 29,542                           |                           |                         |                        |                              | 17.00                          | -                            | 17.00                          | -                            | -                              |
| Above 1000 Units                           | 12.13           | 1.51%               | 5,859                            |                           |                         |                        |                              | 19.00                          | -                            | 19.00                          | -                            | -                              |
| For peak load requirement exceeding 5 kW   | -               | -                   | -                                |                           |                         |                        |                              | -                              | -                            | -                              | -                            | -                              |
| Time of Use (TOU) - Peak                   | 1.10            | 0.14%               | 2,649                            |                           |                         |                        |                              | 19.00                          | -                            | 19.00                          | -                            | -                              |
| Time of Use (TOU) - Off-Peak               | 5.51            | 0.69%               | 17,563                           |                           |                         |                        |                              | 13.00                          | -                            | 13.00                          | -                            | -                              |
| <b>Total Residential</b>                   | <b>91.14</b>    |                     | <b>461,023</b>                   |                           |                         |                        |                              |                                |                              |                                |                              |                                |
| <b>Commercial - A2</b>                     |                 |                     |                                  |                           |                         |                        |                              |                                |                              |                                |                              |                                |
| Commercial -                               |                 |                     |                                  |                           |                         |                        |                              |                                |                              |                                |                              |                                |
| For peak load requirement up to 5 kW       | 10.47           | 1.31%               | 104,620                          |                           |                         |                        |                              | 19.00                          | -                            | 19.00                          | -                            | -                              |
| Commercial (<100)                          | 24.07           | 3.00%               | 34                               |                           |                         |                        | 400.00                       | 15.00                          | 400.00                       | 15.00                          | -                            | -                              |
| Commercial (>100 kW)                       | -               | -                   | -                                |                           |                         |                        |                              | -                              | -                            | -                              | -                            | -                              |
| For peak load requirement exceeding 5 kW   | -               | -                   | -                                |                           |                         |                        |                              | -                              | -                            | -                              | -                            | -                              |
| Regular                                    | -               | -                   | -                                |                           |                         |                        |                              | -                              | -                            | -                              | -                            | -                              |
| Time of Use (TOU) - Peak (A-2)             | 2.39            | 0.30%               | 2,618                            |                           |                         |                        | 400.00                       | 19.00                          | 400.00                       | 19.00                          | -                            | -                              |
| Time of Use (TOU) - Off-Peak (Temp)        | 8.82            | 1.10%               | 37                               |                           |                         |                        | 400.00                       | 13.00                          | 400.00                       | 13.00                          | -                            | -                              |
| <b>Total Commercial</b>                    | <b>46.76</b>    | <b>0.00%</b>        | <b>107,308</b>                   |                           |                         |                        |                              |                                |                              |                                |                              |                                |
| <b>Industrial</b>                          |                 |                     |                                  |                           |                         |                        |                              |                                |                              |                                |                              |                                |
| B1                                         | 0.18            | 0.02%               | -                                |                           |                         |                        |                              | 14.50                          | -                            | 14.50                          | -                            | -                              |
| B1 (Peak)                                  | 0.55            | 0.07%               | 1,084                            |                           |                         |                        |                              | 19.00                          | -                            | 19.00                          | -                            | -                              |
| B1 - (Off Peak)                            | 2.57            | 0.32%               | 1,452                            |                           |                         |                        |                              | 13.00                          | -                            | 13.00                          | -                            | -                              |
| B2                                         | 0.18            | 0.02%               | 104                              |                           |                         |                        | 400.00                       | 14.00                          | 400.00                       | 14.00                          | -                            | -                              |
| B2 - TOU (Peak)                            | 2.76            | 0.34%               | 1,009                            |                           |                         |                        | 400.00                       | 19.00                          | 400.00                       | 19.00                          | -                            | -                              |
| B2 - TOU (Off-peak)                        | 11.02           | 1.38%               | 1                                |                           |                         |                        | 400.00                       | 12.80                          | 400.00                       | 12.80                          | -                            | -                              |
| B3- 11/33 KV (Peak)                        | 0.55            | 0.07%               | 16                               |                           |                         |                        | 380.00                       | 19.00                          | 380.00                       | 19.00                          | -                            | -                              |
| B4                                         | 10.47           | 1.31%               | 3                                |                           |                         |                        | 380.00                       | 12.70                          | 380.00                       | 12.70                          | -                            | -                              |
| <b>Total Industrial</b>                    | <b>28</b>       |                     | <b>3,670</b>                     |                           |                         |                        |                              |                                |                              |                                |                              |                                |
| <b>Bulk</b>                                |                 |                     |                                  |                           |                         |                        |                              |                                |                              |                                |                              |                                |
| C1(a) Supply at 400 Volts - up to 5 kW     | -               | -                   | 11                               |                           |                         |                        |                              | 15.00                          | -                            | 15.00                          | -                            | -                              |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.18            | 0.02%               | 78                               |                           |                         |                        | 400.00                       | 14.50                          | 400.00                       | 14.50                          | -                            | -                              |
| Time of Use (TOU) - Peak                   | 0.55            | 0.07%               | 105                              |                           |                         |                        | 400.00                       | 19.00                          | 400.00                       | 19.00                          | -                            | -                              |
| Time of Use (TOU) - Off-Peak               | 2.76            | 0.34%               | 12                               |                           |                         |                        | 400.00                       | 13.00                          | 400.00                       | 13.00                          | -                            | -                              |
| C2 Supply at 11 kV                         | 1.47            | 0.18%               | -                                |                           |                         |                        | 380.00                       | 14.30                          | 380.00                       | 14.30                          | -                            | -                              |
| Time of Use (TOU) - Peak                   | 2.94            | 0.37%               | 25                               |                           |                         |                        | 380.00                       | 19.00                          | 380.00                       | 19.00                          | -                            | -                              |
| Time of Use (TOU) - Off-Peak               | 12.49           | 1.56%               | 25                               |                           |                         |                        | 380.00                       | 12.80                          | 380.00                       | 12.80                          | -                            | -                              |
| C3 Supply above 11 kV                      | -               | -                   | -                                |                           |                         |                        |                              | -                              | -                            | -                              | -                            | -                              |
| Time of Use (TO                            |                 |                     |                                  |                           |                         |                        |                              |                                |                              |                                |                              |                                |

## QESCO

## Existing &amp; Proposed Tariff Statement June 2018

| Description                                | Sales        | Sales          | Projected        | Connected | Losses   | Distribution | NEPRA Existing Tariff |                  | Proposed New Tariff |                  | Difference   |                 |
|--------------------------------------------|--------------|----------------|------------------|-----------|----------|--------------|-----------------------|------------------|---------------------|------------------|--------------|-----------------|
|                                            | (MkWh)       | (%age)         | No. of Consumers | (kW)      | (%age)   | Losses       | Fixed Charge          | Variable Charge  | Fixed Charge        | Variable Charge  | Fixed Charge | Variable Charge |
|                                            | (MkWh)       | (%age)         |                  | (kW)      | (%age)   |              | (Min Rs)              | (Min Rs)         | (Min Rs)            | (Min Rs)         | (Min Rs)     | (Min Rs)        |
| <b>Residential</b>                         |              |                |                  |           |          |              |                       |                  |                     |                  |              |                 |
| Up to 50 Units                             | 3.86         | 0.48%          | 124,575          | -         | -        | -            | -                     | 15.43            | -                   | 15.43            | -            | -               |
| For peak load requirement up to 5 kW       | -            | 0.00%          | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| 01-100 Units                               | 36.75        | 4.59%          | 168,082          | -         | -        | -            | -                     | 459.36           | -                   | 459.36           | -            | -               |
| 101-300 Units                              | 8.45         | -              | -                | -         | -        | -            | -                     | 126.78           | -                   | 126.78           | -            | -               |
| 191-300 Units                              | 11.58        | 1.44%          | 102,652          | -         | -        | -            | -                     | 173.64           | -                   | 173.64           | -            | -               |
| 301-700 Units                              | 11.76        | 1.47%          | 29,542           | -         | -        | -            | -                     | 199.91           | -                   | 199.91           | -            | -               |
| Above 700 Units                            | 12.13        | 1.51%          | 5,859            | -         | -        | -            | -                     | 230.41           | -                   | 230.41           | -            | -               |
| For peak load requirement exceeding 5 kW   | -            | 0.00%          | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| Time of Use (TOU) - Peak                   | 1.10         | 0.14%          | 2,649            | -         | -        | -            | -                     | 20.95            | -                   | 20.95            | -            | -               |
| Time of Use (TOU) - Off-Peak               | 5.51         | 0.69%          | 17,663           | -         | -        | -            | -                     | 71.66            | -                   | 71.66            | -            | -               |
| <b>Total Residential</b>                   | <b>91.14</b> | <b>0.00%</b>   | <b>451,023</b>   | <b>-</b>  | <b>-</b> | <b>-</b>     | <b>-</b>              | <b>1,298.14</b>  | <b>-</b>            | <b>1,298.14</b>  | <b>-</b>     | <b>-</b>        |
| <b>Commercial - A2</b>                     | <b>-</b>     | <b>0.00%</b>   | <b>-</b>         | <b>-</b>  | <b>-</b> | <b>-</b>     | <b>-</b>              | <b>-</b>         | <b>-</b>            | <b>-</b>         | <b>-</b>     | <b>-</b>        |
| Commercial -                               | -            | -              | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| For peak load requirement up to 5 kW       | 10.47        | 1.31%          | 104,620          | -         | -        | -            | -                     | 198.99           | -                   | 198.99           | -            | -               |
| Commercial (<100)                          | 24.07        | 3.00%          | 34               | -         | -        | -            | 0.09                  | 361.05           | 0.09                | 361.05           | -            | -               |
| Commercial (<20 kW)                        | -            | 0.00%          | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| For peak load requirement exceeding 5 kW   | -            | 0.00%          | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| Regular                                    | -            | 0.00%          | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| Time of Use (TOU) - Peak (A-2)             | 2.39         | 0.30%          | 2,618            | -         | -        | -            | 0.95                  | 45.38            | 0.95                | 45.38            | -            | -               |
| Time of Use (TOU) - Off-Peak (Temp)        | 8.82         | 1.10%          | 37               | -         | -        | -            | 5.74                  | 114.66           | 5.74                | 114.66           | -            | -               |
| <b>Total Commercial</b>                    | <b>45.76</b> | <b>0.00%</b>   | <b>107,308</b>   | <b>-</b>  | <b>-</b> | <b>-</b>     | <b>6.77</b>           | <b>720.89</b>    | <b>6.77</b>         | <b>720.88</b>    | <b>-</b>     | <b>-</b>        |
| <b>Industrial</b>                          | <b>-</b>     | <b>0.00%</b>   | <b>-</b>         | <b>-</b>  | <b>-</b> | <b>-</b>     | <b>-</b>              | <b>-</b>         | <b>-</b>            | <b>-</b>         | <b>-</b>     | <b>-</b>        |
| B1                                         | 0.18         | 0.02%          | -                | -         | -        | -            | -                     | 2.86             | -                   | 2.66             | -            | -               |
| B1 (Peak)                                  | 0.55         | 0.07%          | 1,084            | -         | -        | -            | -                     | 10.47            | -                   | 10.47            | -            | -               |
| B1 - Off Peak                              | 2.57         | 0.32%          | 1,452            | -         | -        | -            | -                     | 33.44            | -                   | 33.44            | -            | -               |
| B2 -                                       | 0.18         | 0.02%          | 104              | -         | -        | -            | 0.01                  | 2.57             | 0.01                | 2.57             | -            | -               |
| B2 - TOU (Peak)                            | 2.76         | 0.34%          | 1,009            | -         | -        | -            | 1.76                  | 52.37            | 1.76                | 52.37            | -            | -               |
| B2 - TOU (Off-peak)                        | 11.02        | 1.38%          | 1                | -         | -        | -            | 12.15                 | 141.11           | 12.15               | 141.11           | -            | -               |
| B3 - 11/33 KV (Peak)                       | 0.55         | 0.07%          | 16               | -         | -        | -            | 0.65                  | 10.47            | 0.65                | 10.47            | -            | -               |
| B4                                         | 10.47        | 1.31%          | 3                | -         | -        | -            | 4.79                  | 133.01           | 4.79                | 133.01           | -            | -               |
| <b>Total Industrial</b>                    | <b>28</b>    | <b>0.00%</b>   | <b>3,670</b>     | <b>-</b>  | <b>-</b> | <b>-</b>     | <b>19.37</b>          | <b>386.12</b>    | <b>19.37</b>        | <b>386.12</b>    | <b>-</b>     | <b>-</b>        |
| <b>Bulk</b>                                | <b>-</b>     | <b>-</b>       | <b>-</b>         | <b>-</b>  | <b>-</b> | <b>-</b>     | <b>-</b>              | <b>-</b>         | <b>-</b>            | <b>-</b>         | <b>-</b>     | <b>-</b>        |
| C1(a) Supply at 400 Volts - up to 5 kW     | -            | 0.00%          | 11               | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.18         | 0.02%          | 78               | -         | -        | -            | 0.68                  | 2.66             | 0.68                | 2.66             | -            | -               |
| Time of Use (TOU) - Peak                   | 0.55         | 0.07%          | 105              | -         | -        | -            | 0.21                  | 10.47            | 0.21                | 10.47            | -            | -               |
| Time of Use (TOU) - Off-Peak               | 2.76         | 0.34%          | 12               | -         | -        | -            | 1.44                  | 35.83            | 1.44                | 35.83            | -            | -               |
| C2 Supply at 11 kV                         | 1.47         | 0.18%          | -                | -         | -        | -            | 1.02                  | 21.02            | 1.02                | 21.02            | -            | -               |
| Time of Use (TOU) - Peak                   | 2.94         | 0.37%          | 25               | -         | -        | -            | 0.70                  | 55.86            | 0.70                | 55.86            | -            | -               |
| Time of Use (TOU) - Off-Peak               | 12.49        | 1.56%          | 25               | -         | -        | -            | 3.57                  | 159.93           | 3.57                | 159.93           | -            | -               |
| C3 Supply above 11 kV                      | -            | -              | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| Time of Use (TOU) - Peak                   | -            | -              | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| Time of Use (TOU) - Off-Peak               | -            | -              | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| <b>Total Single Point Supply</b>           | <b>20</b>    | <b>-</b>       | <b>256</b>       | <b>-</b>  | <b>-</b> | <b>-</b>     | <b>7.62</b>           | <b>285.78</b>    | <b>7.62</b>         | <b>285.78</b>    | <b>-</b>     | <b>-</b>        |
| <b>Agricultural Tube-wells - Tariff D</b>  | <b>-</b>     | <b>-</b>       | <b>-</b>         | <b>-</b>  | <b>-</b> | <b>-</b>     | <b>-</b>              | <b>-</b>         | <b>-</b>            | <b>-</b>         | <b>-</b>     | <b>-</b>        |
| D1 Scarp                                   | 2.02         | 0.25%          | 294              | -         | -        | -            | -                     | 30.72            | -                   | 30.72            | -            | -               |
| Time of Use (TOU)                          | 1.84         | 0.23%          | -                | -         | -        | -            | -                     | 32.80            | -                   | 32.80            | -            | -               |
| Time of Use (TOU)                          | 10.84        | 1.35%          | -                | -         | -        | -            | -                     | 127.38           | -                   | 127.38           | -            | -               |
| D2 Agricultural Tube-wells                 | 593.12       | 74.00%         | 22,494           | -         | -        | -            | 115.99                | 8,718.90         | 124.79              | 7,936.81         | 8.80         | (782.09)        |
| Agricultural Tube-wells D-2 (i)            | -            | -              | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| Time of Use (TOU) - Peak D-2(i)            | -            | -              | 3,139            | -         | -        | -            | 18.23                 | -                | 16.23               | -                | -            | -               |
| Time of Use (TOU) - Peak D-2               | 0.82         | 0.11%          | 521              | -         | -        | -            | 3.09                  | 17.46            | 3.09                | 17.46            | -            | -               |
| Time of Use (TOU) - Off-Peak D2            | 6.61         | 0.83%          | -                | -         | -        | -            | -                     | 84.01            | -                   | 84.01            | -            | -               |
| <b>Total Agricultural</b>                  | <b>615</b>   | <b>-</b>       | <b>26,448</b>    | <b>-</b>  | <b>-</b> | <b>-</b>     | <b>135.31</b>         | <b>8,011.26</b>  | <b>144.11</b>       | <b>8,229.17</b>  | <b>8.80</b>  | <b>(782.89)</b> |
| Public Lighting G                          | 0.55         | 0.07%          | 260              | -         | -        | -            | -                     | 7.72             | -                   | 7.72             | -            | -               |
| Residential Colonies H                     | 0.01         | 0.00%          | -                | -         | -        | -            | -                     | 0.10             | -                   | 0.10             | -            | -               |
| Special Contracts - Tariff K (AJK)         | -            | -              | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| Time of Use (TOU) - Peak                   | -            | -              | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| Time of Use (TOU) - Off-Peak               | -            | -              | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| Railway Traction Trsdction - I             | -            | -              | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| Co-Generation-J                            | -            | -              | -                | -         | -        | -            | -                     | -                | -                   | -                | -            | -               |
| <b>General Service</b>                     | <b>-</b>     | <b>-</b>       | <b>-</b>         | <b>-</b>  | <b>-</b> | <b>-</b>     | <b>-</b>              | <b>-</b>         | <b>-</b>            | <b>-</b>         | <b>-</b>     | <b>-</b>        |
| <b>Grand Total</b>                         | <b>881</b>   | <b>100.00%</b> | <b>598,965</b>   | <b>-</b>  | <b>-</b> | <b>-</b>     | <b>169.87</b>         | <b>11,789.20</b> | <b>177.87</b>       | <b>18,927.11</b> | <b>8.80</b>  | <b>(782.09)</b> |

| Description                               | Sales<br>(MkWh) | Sales<br>(%)   | Projected<br>No. of<br>Consumers | Connected<br>Load<br>(kW) | Load<br>Factor<br>(%) | Distribution<br>Losses | NEPRA Existing Tariff        |                                | Proposed New Tariff          |                                | Difference                   |                                |
|-------------------------------------------|-----------------|----------------|----------------------------------|---------------------------|-----------------------|------------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|
|                                           |                 |                |                                  |                           |                       |                        | Fixed<br>Charge<br>(Rs/kW/M) | Variable<br>Charge<br>(Rs/kWh) | Fixed<br>Charge<br>(Rs/kW/M) | Variable<br>Charge<br>(Rs/kWh) | Fixed<br>Charge<br>(Rs/kW/M) | Variable<br>Charge<br>(Rs/kWh) |
| <b>Residential</b>                        |                 |                |                                  |                           |                       |                        |                              |                                |                              |                                |                              |                                |
| Up to 50 Units                            | 11.19           | 0.48%          | 124,575                          |                           |                       |                        |                              | 4.00                           | -                            | 4.00                           | -                            | -                              |
| For peak load requirement up to 5 kW      | -               | -              | -                                |                           |                       |                        |                              | -                              | -                            | -                              | -                            | -                              |
| 01-100 Units                              | 106.61          | 4.59%          | 169,082                          |                           |                       |                        |                              | 12.50                          | -                            | 12.50                          | -                            | -                              |
| 101-300 Units                             | 24.52           | 1.05%          | -                                |                           |                       |                        |                              | 15.00                          | -                            | 15.00                          | -                            | -                              |
| 201-300 Units                             | 33.58           | 1.44%          | 102,652                          |                           |                       |                        |                              | 15.00                          | -                            | 15.00                          | -                            | -                              |
| 301-700 Units                             | 34.12           | 1.47%          | 29,542                           |                           |                       |                        |                              | 17.00                          | -                            | 17.00                          | -                            | -                              |
| Above 700 Units                           | 35.18           | 1.51%          | 5,859                            |                           |                       |                        |                              | 19.00                          | -                            | 19.00                          | -                            | -                              |
| For peak load requirement exceeding 5 kW  | -               | -              | -                                |                           |                       |                        |                              | -                              | -                            | -                              | -                            | -                              |
| Time of Use (TOU) - Peak                  | 3.20            | 0.14%          | 2,649                            |                           |                       |                        |                              | 19.00                          | -                            | 19.00                          | -                            | -                              |
| Time of Use (TOU) - Off-Peak              | 15.99           | 0.69%          | 17,663                           |                           |                       |                        |                              | 13.00                          | -                            | 13.00                          | -                            | -                              |
| <b>Total Residential</b>                  | <b>264.39</b>   |                | <b>451,023</b>                   |                           |                       |                        |                              |                                |                              |                                |                              |                                |
| <b>Commercial - A2</b>                    |                 |                |                                  |                           |                       |                        |                              |                                |                              |                                |                              |                                |
| Commercial -                              | -               | -              | -                                |                           |                       |                        |                              |                                |                              |                                |                              |                                |
| For peak load requirement up to 5 kW      | 30.38           | 1.31%          | 104,820                          |                           |                       |                        |                              | 19.00                          | -                            | 19.00                          | -                            | -                              |
| Commercial (<100)                         | 69.83           | 3.00%          | 34                               |                           |                       |                        | 400.00                       | 15.00                          | 400.00                       | 15.00                          | -                            | -                              |
| Commercial (<20 KW)                       | -               | -              | -                                |                           |                       |                        |                              | -                              | -                            | -                              | -                            | -                              |
| For peak load requirement exceeding 5 kW  | -               | -              | -                                |                           |                       |                        |                              | -                              | -                            | -                              | -                            | -                              |
| Regular                                   | -               | -              | -                                |                           |                       |                        |                              | -                              | -                            | -                              | -                            | -                              |
| Time of Use (TOU) - Peak (A-2)            | 6.93            | 0.30%          | 2,618                            |                           |                       |                        | 400.00                       | 19.00                          | 400.00                       | 19.00                          | -                            | -                              |
| Time of Use (TOU) - Off-Peak (Temp)       | 25.59           | 1.10%          | 37                               |                           |                       |                        | 400.00                       | 13.00                          | 400.00                       | 13.00                          | -                            | -                              |
| <b>Total Commercial</b>                   | <b>132.73</b>   | <b>0.00%</b>   | <b>107,308</b>                   |                           |                       |                        |                              |                                |                              |                                |                              |                                |
| <b>Industrial</b>                         |                 |                |                                  |                           |                       |                        |                              |                                |                              |                                |                              |                                |
| B1                                        | 0.53            | 0.02%          | -                                |                           |                       |                        |                              | 14.50                          | -                            | 14.50                          | -                            | -                              |
| B1 (Peak)                                 | 1.60            | 0.07%          | 1,084                            |                           |                       |                        |                              | 19.00                          | -                            | 19.00                          | -                            | -                              |
| B1 - (Off Peak)                           | 7.48            | 0.32%          | 1,452                            |                           |                       |                        |                              | 13.00                          | -                            | 13.00                          | -                            | -                              |
| B2                                        | 0.53            | 0.02%          | 104                              |                           |                       |                        | 400.00                       | 14.00                          | 400.00                       | 14.00                          | -                            | -                              |
| B2 - TOU (Peak)                           | 8.00            | 0.34%          | 1,009                            |                           |                       |                        | 400.00                       | 19.00                          | 400.00                       | 19.00                          | -                            | -                              |
| B2 - TOU (Off-peak)                       | 31.98           | 1.38%          | 1                                |                           |                       |                        | 400.00                       | 12.80                          | 400.00                       | 12.80                          | -                            | -                              |
| B3: 11/33 KV (Peak)                       | 1.60            | 0.07%          | 16                               |                           |                       |                        | 380.00                       | 19.00                          | 380.00                       | 19.00                          | -                            | -                              |
| B4                                        | 30.38           | 1.31%          | 3                                |                           |                       |                        | 380.00                       | 12.70                          | 380.00                       | 12.70                          | -                            | -                              |
| <b>Total Industrial</b>                   | <b>82</b>       |                | <b>3,670</b>                     |                           |                       |                        |                              |                                |                              |                                |                              |                                |
| <b>Bulk</b>                               |                 |                |                                  |                           |                       |                        |                              |                                |                              |                                |                              |                                |
| C1(a) Supply at 400 Volts - up to 5 kW    | -               | -              | 11                               |                           |                       |                        |                              | 15.00                          | -                            | 15.00                          | -                            | -                              |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.53            | 0.02%          | 78                               |                           |                       |                        | 400.00                       | 14.50                          | 400.00                       | 14.50                          | -                            | -                              |
| Time of Use (TOU) - Peak                  | 1.60            | 0.07%          | 105                              |                           |                       |                        | 400.00                       | 19.00                          | 400.00                       | 19.00                          | -                            | -                              |
| Time of Use (TOU) - Off-Peak              | 8.00            | 0.34%          | 12                               |                           |                       |                        | 400.00                       | 13.00                          | 400.00                       | 13.00                          | -                            | -                              |
| C2 Supply at 11 kV                        | 4.26            | 0.18%          | -                                |                           |                       |                        | 380.00                       | 14.30                          | 380.00                       | 14.30                          | -                            | -                              |
| Time of Use (TOU) - Peak                  | 8.53            | 0.37%          | 25                               |                           |                       |                        | 380.00                       | 19.00                          | 380.00                       | 19.00                          | -                            | -                              |
| Time of Use (TOU) - Off-Peak              | 36.25           | 1.56%          | 25                               |                           |                       |                        | 380.00                       | 12.80                          | 380.00                       | 12.80                          | -                            | -                              |
| C3 Supply above 11 kV                     | -               | -              | -                                |                           |                       |                        |                              | -                              | -                            | -                              | -                            | -                              |
| Time of Use (TOU) - Peak                  | -               | -              | -                                |                           |                       |                        |                              | -                              | -                            | -                              | -                            | -                              |
| Time of Use (TOU) - Off-Peak              | -               | -              | -                                |                           |                       |                        |                              | -                              | -                            | -                              | -                            | -                              |
| <b>Total Single Point Supply</b>          | <b>69</b>       |                | <b>256</b>                       |                           |                       |                        |                              |                                |                              |                                |                              |                                |
| <b>Agricultural Tube-wells - Tariff D</b> |                 |                |                                  |                           |                       |                        |                              |                                |                              |                                |                              |                                |
| D1 Scarp                                  | 5.86            | 0.25%          | 294                              |                           |                       |                        |                              | 15.20                          | -                            | 15.20                          | -                            | -                              |
| Time of Use (TOU)                         | 5.33            | 0.23%          | -                                |                           |                       |                        |                              | 17.85                          | -                            | 17.85                          | -                            | -                              |
| Time of Use (TOU)                         | 31.45           | 1.35%          | -                                |                           |                       |                        |                              | 11.75                          | -                            | 11.75                          | -                            | -                              |
| D2 Agricultural Tube-wells                | 1,720.70        | 74.00%         | 22,494                           |                           |                       |                        | 200.00                       | 14.70                          | 200.00                       | 13.38                          | -                            | (1.32)                         |
| Agricultural Tube-wells D-2 (ii)          | -               | -              | -                                |                           |                       |                        |                              | -                              | -                            | -                              | -                            | -                              |
| Time of Use (TOU) - Peak D-2(i)           | -               | -              | 3,139                            |                           |                       |                        | 200.00                       | -                              | 200.00                       | -                              | -                            | -                              |
| Time of Use (TOU) - Peak D-2              | 2.67            | 0.11%          | 521                              |                           |                       |                        | 200.00                       | 19.00                          | 200.00                       | 19.00                          | -                            | -                              |
| Time of Use (TOU) - Off-Peak D2           | 19.19           | 0.83%          | -                                |                           |                       |                        | 200.00                       | 12.70                          | 200.00                       | 12.70                          | -                            | -                              |
| <b>Total Agricultural</b>                 | <b>1,785</b>    |                | <b>26,448</b>                    |                           |                       |                        |                              |                                |                              |                                |                              |                                |
| Public Lighting G                         | 1.60            | 0.07%          | 260                              |                           |                       |                        |                              | 14.00                          | -                            | 14.00                          | -                            | -                              |
| Residential Colonies H                    | 0.02            | 0.00%          | -                                |                           |                       |                        |                              | 14.00                          | -                            | 14.00                          | -                            | -                              |
| Special Contracts - Tariff K (AJK)        | -               | -              | -                                |                           |                       |                        |                              | -                              | -                            | -                              | -                            | -                              |
| Time of Use (TOU) - Peak                  | -               | -              | -                                |                           |                       |                        |                              | -                              | -                            | -                              | -                            | -                              |
| Time of Use (TOU) - Off-Peak              | -               | -              | -                                |                           |                       |                        |                              | -                              | -                            | -                              | -                            | -                              |
| Railway Traction/Irrigation - I           | -               | -              | -                                |                           |                       |                        |                              | -                              | -                            | -                              | -                            | -                              |
| Co-Generation/J                           | -               | -              | -                                |                           |                       |                        |                              | -                              | -                            | -                              | -                            | -                              |
| General Service                           | -               | -              | -                                |                           |                       |                        |                              | 12.25                          | -                            | -                              | -                            | -                              |
| <b>Grand Total</b>                        | <b>2,325</b>    | <b>100.00%</b> | <b>588,965</b>                   |                           |                       |                        |                              |                                |                              |                                |                              |                                |

## QESCO

## Existing &amp; Proposed Tariff Statement April-June 2018

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| Description                                | Sales<br>(MkWh) | Sales<br>Mix<br>(%) | Projected<br>No. of<br>Consumers | Connected<br>Load<br>(KW) | Loss<br>ratio<br>(%) | Distribution<br>losses<br>(%) | NEPRA Existing Tariff       |                                | Proposed New Tariff      |                                | Difference                  |                                |
|--------------------------------------------|-----------------|---------------------|----------------------------------|---------------------------|----------------------|-------------------------------|-----------------------------|--------------------------------|--------------------------|--------------------------------|-----------------------------|--------------------------------|
|                                            |                 |                     |                                  |                           |                      |                               | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) |
| <b>Residential</b>                         |                 |                     |                                  |                           |                      |                               |                             |                                |                          |                                |                             |                                |
| Up to 50 Units                             | 11.19           | 0.48%               | 124,575                          | -                         | -                    | -                             | -                           | 44.78                          | -                        | 44.78                          | -                           | -                              |
| For peak load requirement up to 5 kW       | -               | 0.00%               | -                                | -                         | -                    | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| 01-100 Units                               | 106.61          | 4.59%               | 168,082                          | -                         | -                    | -                             | -                           | 1,332.63                       | -                        | 1,332.63                       | -                           | -                              |
| 101-300 Units                              | 24.52           | -                   | -                                | -                         | -                    | -                             | -                           | 367.81                         | -                        | 367.81                         | -                           | -                              |
| 101-300 Units                              | 33.58           | 1.44%               | 102,652                          | -                         | -                    | -                             | -                           | 503.74                         | -                        | 503.74                         | -                           | -                              |
| 301-700 Units                              | 34.12           | 1.47%               | 29,542                           | -                         | -                    | -                             | -                           | 579.96                         | -                        | 579.96                         | -                           | -                              |
| Above 700 Units                            | 35.18           | 1.51%               | 5,859                            | -                         | -                    | -                             | -                           | 668.45                         | -                        | 668.45                         | -                           | -                              |
| For peak load requirement exceeding 5 kW   | -               | 0.00%               | -                                | -                         | -                    | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | 3.20            | 0.14%               | 2,649                            | -                         | -                    | -                             | -                           | 60.77                          | -                        | 60.77                          | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | 15.99           | 0.69%               | 17,663                           | -                         | -                    | -                             | -                           | 207.89                         | -                        | 207.89                         | -                           | -                              |
| <b>Total Residential</b>                   | <b>284.39</b>   | <b>0.00%</b>        | <b>451,023</b>                   | -                         | -                    | -                             | -                           | <b>3,788.82</b>                | -                        | <b>3,788.82</b>                | -                           | -                              |
| <b>Commercial - A2</b>                     | -               | 0.00%               | -                                | -                         | -                    | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| Commercial -                               | -               | -                   | -                                | -                         | -                    | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| For peak load requirement up to 5 kW       | 30.38           | 1.31%               | 104,620                          | -                         | -                    | -                             | -                           | 577.30                         | -                        | 577.30                         | -                           | -                              |
| Commercial (<100)                          | 69.83           | 3.00%               | 34                               | -                         | -                    | -                             | 0.26                        | 1,047.45                       | 0.26                     | 1,047.45                       | -                           | -                              |
| Commercial (<20 KW)                        | -               | -                   | -                                | -                         | -                    | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| For peak load requirement exceeding 5 kW   | -               | 0.00%               | -                                | -                         | -                    | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| Regular                                    | -               | 0.00%               | -                                | -                         | -                    | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| Time of Use (TOU) - Peak (A-2)             | 6.93            | 0.30%               | 2,618                            | -                         | -                    | -                             | 2.85                        | 131.66                         | 2.85                     | 131.66                         | -                           | -                              |
| Time of Use (TOU) - Off-Peak (Temp)        | 25.59           | 1.10%               | 37                               | -                         | -                    | -                             | 17.22                       | 332.63                         | 17.22                    | 332.63                         | -                           | -                              |
| <b>Total Commercial</b>                    | <b>132.73</b>   | <b>0.00%</b>        | <b>107,306</b>                   | -                         | -                    | -                             | <b>20.32</b>                | <b>2,889.84</b>                | <b>28.32</b>             | <b>2,889.84</b>                | -                           | -                              |
| <b>Industrial</b>                          | -               | 0.00%               | -                                | -                         | -                    | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| B1                                         | 0.53            | 0.02%               | -                                | -                         | -                    | -                             | -                           | 7.73                           | -                        | 7.73                           | -                           | -                              |
| B1 (Peak)                                  | 1.60            | 0.07%               | 1,084                            | -                         | -                    | -                             | -                           | 30.38                          | -                        | 30.38                          | -                           | -                              |
| B1 - (Off Peak)                            | 7.48            | 0.32%               | 1,452                            | -                         | -                    | -                             | -                           | 97.02                          | -                        | 97.02                          | -                           | -                              |
| B2 -                                       | 0.53            | 0.02%               | 104                              | -                         | -                    | -                             | 0.02                        | 7.46                           | 0.02                     | 7.46                           | -                           | -                              |
| B2 - TOU (Peak)                            | 8.00            | 0.34%               | 1,009                            | -                         | -                    | -                             | 5.28                        | 151.92                         | 5.28                     | 151.92                         | -                           | -                              |
| B2 - TOU (Off-Peak)                        | 31.98           | 1.38%               | 1                                | -                         | -                    | -                             | 36.46                       | 409.39                         | 36.46                    | 409.39                         | -                           | -                              |
| B3- 11/33 KV (Peak)                        | 1.60            | 0.07%               | 16                               | -                         | -                    | -                             | 1.95                        | 30.38                          | 1.95                     | 30.38                          | -                           | -                              |
| B4                                         | 30.38           | 1.31%               | 3                                | -                         | -                    | -                             | 14.38                       | 385.88                         | 14.38                    | 385.88                         | -                           | -                              |
| <b>Total Industrial</b>                    | <b>82</b>       | <b>0.00%</b>        | <b>3,670</b>                     | -                         | -                    | -                             | <b>58.18</b>                | <b>1,128.16</b>                | <b>68.10</b>             | <b>1,128.16</b>                | -                           | -                              |
| <b>Bulk</b>                                | -               | -                   | -                                | -                         | -                    | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| C1(a) Supply at 400 Volts - up to 5 kW     | -               | 0.00%               | 11                               | -                         | -                    | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.53            | 0.02%               | 78                               | -                         | -                    | -                             | 2.03                        | 7.73                           | 2.03                     | 7.73                           | -                           | -                              |
| Time of Use (TOU) - Peak                   | 1.68            | 0.07%               | 105                              | -                         | -                    | -                             | 0.63                        | 30.38                          | 0.63                     | 30.38                          | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | 8.00            | 0.34%               | 12                               | -                         | -                    | -                             | 4.33                        | 103.95                         | 4.33                     | 103.95                         | -                           | -                              |
| C2 Supply at 11 kV                         | 4.26            | 0.18%               | -                                | -                         | -                    | -                             | 3.05                        | 60.98                          | 3.05                     | 60.98                          | -                           | -                              |
| Time of Use (TOU) - Peak                   | 8.53            | 0.37%               | 25                               | -                         | -                    | -                             | 2.09                        | 182.05                         | 2.09                     | 182.05                         | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | 36.25           | 1.56%               | 25                               | -                         | -                    | -                             | 10.71                       | 463.97                         | 10.71                    | 463.97                         | -                           | -                              |
| C3 Supply above 11 kV                      | -               | -                   | -                                | -                         | -                    | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | -               | -                   | -                                | -                         | -                    | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                   | -                                | -                         | -                    | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| <b>Total Single Point Supply</b>           | <b>59</b>       | -                   | <b>256</b>                       | -                         | -                    | -                             | <b>22.85</b>                | <b>829.88</b>                  | <b>22.85</b>             | <b>829.88</b>                  | -                           | -                              |
| <b>Agricultural Tube-wells - Tariff D</b>  | -               | -                   | -                                | -                         | -                    | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| D1 Scarp                                   | 5.86            | 0.25%               | 294                              | -                         | -                    | -                             | -                           | 89.13                          | -                        | 89.13                          | -                           | -                              |
| Time of Use (TOU)                          | 5.33            | 0.23%               | -                                | -                         | -                    | -                             | -                           | 95.15                          | -                        | 95.15                          | -                           | -                              |
| Time of Use (TOU)                          | 31.45           | 1.35%               | -                                | -                         | -                    | -                             | -                           | 369.54                         | -                        | 369.54                         | -                           | -                              |
| D2 Agricultural Tube-wells                 | 1,720.70        | 74.00%              | 22,494                           | -                         | -                    | -                             | 347.97                      | 25,294.25                      | 356.77                   | 23,025.34                      | 8.80                        | (2,268.91)                     |
| Agricultural Tube-wells D-2 (H)            | -               | -                   | -                                | -                         | -                    | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2 (H)           | -               | -                   | 3,139                            | -                         | -                    | -                             | 48.70                       | -                              | 48.70                    | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2               | 2.67            | 0.11%               | 521                              | -                         | -                    | -                             | 9.27                        | 50.64                          | 9.27                     | 50.64                          | -                           | -                              |
| Time of Use (TOU) - Off-Peak D2            | 19.19           | 0.83%               | -                                | -                         | -                    | -                             | -                           | 243.71                         | -                        | 243.71                         | -                           | -                              |
| <b>Total Agricultural</b>                  | <b>1,785</b>    | -                   | <b>26,448</b>                    | -                         | -                    | -                             | <b>486.94</b>               | <b>26,142.42</b>               | <b>414.74</b>            | <b>23,873.61</b>               | <b>8.80</b>                 | <b>(2,268.91)</b>              |
| Public Lighting G                          | 1.60            | 0.07%               | 260                              | -                         | -                    | -                             | -                           | 22.39                          | -                        | 22.39                          | -                           | -                              |
| Residential Catenaries H                   | 0.02            | 0.00%               | -                                | -                         | -                    | -                             | -                           | 0.29                           | -                        | 0.29                           | -                           | -                              |
| <b>Special Contracts - Tariff K (AJK)</b>  | -               | -                   | -                                | -                         | -                    | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | -               | -                   | -                                | -                         | -                    | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                   | -                                | -                         | -                    | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| Railway Traction I                         | -               | -                   | -                                | -                         | -                    | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| Co-Generation J                            | -               | -                   | -                                | -                         | -                    | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| <b>General Service</b>                     | -               | -                   | -                                | -                         | -                    | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| <b>Grand Total</b>                         | <b>2,326</b>    | <b>100.00%</b>      | <b>588,965</b>                   | -                         | -                    | -                             | <b>507.21</b>               | <b>33,969.38</b>               | <b>516.81</b>            | <b>31,708.47</b>               | <b>8.88</b>                 | <b>(2,268.91)</b>              |

| Description                               | Sales    | Sales   | Projected No. of Consumers | Connected Load | Load Factor | Distribution Losses | NERRA Existing Tariff |                 | Proposed New Tariff |                 | Difference   |                 |
|-------------------------------------------|----------|---------|----------------------------|----------------|-------------|---------------------|-----------------------|-----------------|---------------------|-----------------|--------------|-----------------|
|                                           | (MkWh)   | (%age)  |                            |                |             |                     | Fixed Charge          | Variable Charge | Fixed Charge        | Variable Charge | Fixed Charge | Variable Charge |
| Residential                               |          |         |                            | (kW)           | (%age)      |                     | (Rs/kWh/M)            | (Rs/kWh)        | (Rs/kWh/M)          | (Rs/kWh)        | (Rs/kWh/M)   | (Rs/kWh)        |
| Up to 50 Units                            | 41.02    | 0.48%   | 124,575                    |                |             |                     |                       | 4.00            |                     | 4.00            |              |                 |
| For peak load requirement up to 5 kW      | -        | -       | -                          |                |             |                     |                       | -               | -                   | -               |              |                 |
| 01-100 Units                              | 390.71   | 4.59%   | 188,082                    |                |             |                     |                       | 12.50           |                     | 12.50           |              |                 |
| 101-300 Units                             | 89.86    | 1.05%   | -                          |                |             |                     |                       | 15.00           |                     | 15.00           |              |                 |
| 301-700 Units                             | 123.07   | 1.44%   | 102,652                    |                |             |                     |                       | 15.00           |                     | 15.00           |              |                 |
| Above 700 Units                           | 128.93   | 1.51%   | 5,859                      |                |             |                     |                       | 17.00           |                     | 17.00           |              |                 |
| For peak load requirement exceeding 5 kW  | -        | -       | -                          |                |             |                     |                       | -               | -                   | -               |              |                 |
| Time of Use (TOU) - Peak                  | 11.72    | 0.14%   | 2,649                      |                |             |                     |                       | 19.00           |                     | 19.00           |              |                 |
| Time of Use (TOU) - Off-Peak              | 58.61    | 0.69%   | 17,663                     |                |             |                     |                       | 13.00           |                     | 13.00           |              |                 |
| Total Residential                         | 958.95   |         | 451,023                    |                |             |                     |                       |                 |                     |                 |              |                 |
| Commercial - A2                           | -        | -       | -                          |                |             |                     |                       |                 |                     |                 |              |                 |
| Commercial -                              |          |         |                            |                |             |                     |                       |                 |                     |                 |              |                 |
| For peak load requirement up to 5 kW      | 111.35   | 1.31%   | 104,620                    |                |             |                     |                       | 19.00           |                     | 19.00           |              |                 |
| Commercial (<100)                         | 255.91   | 3.00%   | 34                         |                |             |                     | 400.00                | 15.00           | 400.00              | 15.00           |              |                 |
| Commercial (<20 KW)                       | -        | -       | -                          |                |             |                     |                       | -               | -                   | -               |              |                 |
| For peak load requirement exceeding 5 kW  | -        | -       | -                          |                |             |                     |                       | -               | -                   | -               |              |                 |
| Regular                                   |          |         |                            |                |             |                     |                       |                 |                     |                 |              |                 |
| Time of Use (TOU) - Peak (A-2)            | 25.40    | 0.30%   | 2,618                      |                |             |                     | 400.00                | 19.00           | 400.00              | 19.00           |              |                 |
| Time of Use (TOU) - Off-Peak (Temp)       | 93.77    | 1.10%   | 37                         |                |             |                     | 400.00                | 13.00           | 400.00              | 13.00           |              |                 |
| Total Commercial                          | 486.43   | 0.00%   | 107,389                    |                |             |                     |                       |                 |                     |                 |              |                 |
| Industrial                                | -        | -       | -                          |                |             |                     |                       |                 |                     |                 |              |                 |
| B1                                        | 1.95     | 0.02%   | -                          |                |             |                     |                       | 14.50           |                     | 14.50           |              |                 |
| B1 (Peak)                                 | 5.86     | 0.07%   | 1,084                      |                |             |                     |                       | 19.00           |                     | 19.00           |              |                 |
| B1 - (Off Peak)                           | 27.35    | 0.32%   | 1,452                      |                |             |                     |                       | 13.00           |                     | 13.00           |              |                 |
| B2 -                                      | 1.95     | 0.02%   | 104                        |                |             |                     | 400.00                | 14.00           | 400.00              | 14.00           |              |                 |
| B2 - TOU (Peak)                           | 29.30    | 0.34%   | 1,009                      |                |             |                     | 400.00                | 19.00           | 400.00              | 19.00           |              |                 |
| B2 - TOU (Off-peak)                       | 117.21   | 1.38%   | 1                          |                |             |                     | 400.00                | 12.80           | 400.00              | 12.80           |              |                 |
| B3- 11/33 KV (Peak)                       | 5.86     | 0.07%   | 16                         |                |             |                     | 380.00                | 19.00           | 380.00              | 19.00           |              |                 |
| B4                                        | 111.35   | 1.31%   | 3                          |                |             |                     | 380.00                | 12.70           | 380.00              | 12.70           |              |                 |
| Total Industrial                          | 301      |         | 3,670                      |                |             |                     |                       |                 |                     |                 |              |                 |
| Bulk                                      |          |         |                            |                |             |                     |                       |                 |                     |                 |              |                 |
| C1(a) Supply at 400 Volts - up to 5 kW    | -        | -       | 11                         |                |             |                     |                       | 15.00           |                     | 15.00           |              |                 |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 1.95     | 0.02%   | 78                         |                |             |                     | 400.00                | 14.50           | 400.00              | 14.50           |              |                 |
| Time of Use (TOU) - Peak                  | 5.86     | 0.07%   | 105                        |                |             |                     | 400.00                | 19.00           | 400.00              | 19.00           |              |                 |
| Time of Use (TOU) - Off-Peak              | 29.30    | 0.34%   | 12                         |                |             |                     | 400.00                | 13.00           | 400.00              | 13.00           |              |                 |
| C2 Supply at 11 kV                        | 15.63    | 0.16%   | -                          |                |             |                     | 380.00                | 14.30           | 380.00              | 14.30           |              |                 |
| Time of Use (TOU) - Peak                  | 31.26    | 0.37%   | 25                         |                |             |                     | 380.00                | 19.00           | 380.00              | 19.00           |              |                 |
| Time of Use (TOU) - Off-Peak              | 132.84   | 1.56%   | 25                         |                |             |                     | 380.00                | 12.80           | 380.00              | 12.80           |              |                 |
| C3 Supply above 11 kV                     | -        | -       | -                          |                |             |                     |                       | -               | -                   | -               |              |                 |
| Time of Use (TOU) - Peak                  | -        | -       | -                          |                |             |                     |                       | -               | -                   | -               |              |                 |
| Time of Use (TOU) - Off-Peak              | -        | -       | -                          |                |             |                     |                       | -               | -                   | -               |              |                 |
| Total Single Point Supply                 | 217      |         | 256                        |                |             |                     |                       |                 |                     |                 |              |                 |
| Agricultural Tube-wells - Tariff D        |          |         |                            |                |             |                     |                       |                 |                     |                 |              |                 |
| D1 Scarp                                  | 21.49    | 0.25%   | 294                        |                |             |                     |                       | 15.20           |                     | 15.20           |              |                 |
| Time of Use (TOU)                         | 19.54    | 0.23%   | -                          |                |             |                     |                       | 17.85           |                     | 17.85           |              |                 |
| Time of Use (TOU)                         | 115.26   | 1.35%   | -                          |                |             |                     |                       | 11.75           |                     | 11.75           |              |                 |
| D2 Agricultural Tube-wells                | 6,305.98 | 74.00%  | 22,494                     |                |             |                     | 200.00                | 14.70           | 200.00              | 13.38           |              | (1.32)          |
| Agricultural Tube-wells D-2 (ii)          | -        | -       | -                          |                |             |                     |                       | -               | -                   | -               |              |                 |
| Time of Use (TOU) - Peak D-2(ii)          | -        | -       | 3,139                      |                |             |                     | 200.00                |                 | 200.00              |                 |              |                 |
| Time of Use (TOU) - Peak D-2              | 9.77     | 0.11%   | 521                        |                |             |                     | 200.00                | 19.00           | 200.00              | 19.00           |              |                 |
| Time of Use (TOU) - Off-Peak D2           | 70.33    | 0.83%   | -                          |                |             |                     | 200.00                | 12.70           | 200.00              | 12.70           |              |                 |
| Total Agricultural                        | 6,542    |         | 26,448                     |                |             |                     |                       |                 |                     |                 |              |                 |
| Public Lighting G                         | 5.86     | 0.07%   | 260                        |                |             |                     |                       | 14.00           |                     | 14.00           |              |                 |
| Residential Colonies H                    | 0.08     | 0.00%   | -                          |                |             |                     |                       | 14.00           |                     | 14.00           |              |                 |
| Special Contracts - Tariff K (AJK)        | -        | -       | -                          |                |             |                     |                       | -               | -                   | -               |              |                 |
| Time of Use (TOU) - Peak                  | -        | -       | -                          |                |             |                     |                       | -               | -                   | -               |              |                 |
| Time of Use (TOU) - Off-Peak              | -        | -       | -                          |                |             |                     |                       | -               | -                   | -               |              |                 |
| Railway Traction Traction - 1             | -        | -       | -                          |                |             |                     |                       | -               | -                   | -               |              |                 |
| Co-Generation-J                           | -        | -       | -                          |                |             |                     |                       | -               | -                   | -               |              |                 |
| General Service                           |          |         |                            |                |             |                     |                       | 12.25           |                     |                 |              |                 |
| Grand Total                               | 9,521    | 100.00% | 588,965                    |                |             |                     |                       |                 |                     |                 |              |                 |

## QESCO

## Existing &amp; Proposed Tariff Statement 2017-18

| Description                                       | Sales (MW)    | Sales (%)      | Projected No. of Consumers | Connected Load (kW) | Load (%) | Distribution Losses (%) | NEPRA Existing Tariff |                   | Proposed New Tariff |                   | Difference      |                   |
|---------------------------------------------------|---------------|----------------|----------------------------|---------------------|----------|-------------------------|-----------------------|-------------------|---------------------|-------------------|-----------------|-------------------|
|                                                   |               |                |                            |                     |          |                         | Fixed Charge          | Variable Charge   | Fixed Charge        | Variable Charge   | Fixed Charge    | Variable Charge   |
|                                                   | (MW)          | (%)            |                            | (kW)                | (%)      |                         | (Min Rs)              | (Min Rs)          | (Min Rs)            | (Min Rs)          | (Min Rs)        | (Min Rs)          |
| <b>Residential</b>                                |               |                |                            |                     |          |                         |                       |                   |                     |                   |                 |                   |
| Up to 50 Units                                    | 41.02         | 0.48%          | 124,575                    | -                   | -        | -                       | -                     | 164.10            | -                   | 164.10            | -               | -                 |
| For peak load requirement up to 5 kW              | -             | 0.00%          | -                          | -                   | -        | -                       | -                     | -                 | -                   | -                 | -               | -                 |
| 01-100 Units                                      | 390.71        | 4.59%          | 168,082                    | -                   | -        | -                       | -                     | 4,883.82          | -                   | 4,883.82          | -               | -                 |
| 101-300 Units                                     | 89.86         | -              | -                          | -                   | -        | -                       | -                     | 1,347.93          | -                   | 1,347.93          | -               | -                 |
| 301-700 Units                                     | 123.07        | 1.44%          | 102,652                    | -                   | -        | -                       | -                     | 1,846.08          | -                   | 1,846.08          | -               | -                 |
| Above 700 Units                                   | 125.03        | 1.47%          | 29,542                     | -                   | -        | -                       | -                     | 2,125.44          | -                   | 2,125.44          | -               | -                 |
| For peak load requirement exceeding 5 kW          | 128.93        | 1.51%          | 5,859                      | -                   | -        | -                       | -                     | 2,449.72          | -                   | 2,449.72          | -               | -                 |
| Time of Use (TOU) - Peak                          | 11.72         | 0.14%          | 2,549                      | -                   | -        | -                       | -                     | 222.70            | -                   | 222.70            | -               | -                 |
| Time of Use (TOU) - Off-Peak                      | 58.61         | 0.69%          | 17,663                     | -                   | -        | -                       | -                     | 761.88            | -                   | 761.88            | -               | -                 |
| <b>Total Residential</b>                          | <b>968.95</b> | <b>0.00%</b>   | <b>451,023</b>             | -                   | -        | -                       | -                     | <b>13,601.66</b>  | -                   | <b>13,601.66</b>  | -               | -                 |
| <b>Commercial - A2</b>                            | -             | 0.00%          | -                          | -                   | -        | -                       | -                     | -                 | -                   | -                 | -               | -                 |
| Commercial - For peak load requirement up to 5 kW | 111.35        | 1.31%          | 104,520                    | -                   | -        | -                       | -                     | 2,115.67          | -                   | 2,115.67          | -               | -                 |
| Commercial (<100)                                 | 255.91        | 3.00%          | 34                         | -                   | -        | -                       | 1.03                  | 3,838.68          | 1.03                | 3,838.68          | -               | -                 |
| Commercial (<20 kW)                               | -             | 0.00%          | -                          | -                   | -        | -                       | -                     | -                 | -                   | -                 | -               | -                 |
| For peak load requirement exceeding 5 kW          | -             | 0.00%          | -                          | -                   | -        | -                       | -                     | -                 | -                   | -                 | -               | -                 |
| Regular                                           | -             | 0.00%          | -                          | -                   | -        | -                       | -                     | -                 | -                   | -                 | -               | -                 |
| Time of Use (TOU) - Peak (A-2)                    | 25.40         | 0.30%          | 2,518                      | -                   | -        | -                       | 11.39                 | 482.52            | 11.39               | 482.52            | -               | -                 |
| Time of Use (TOU) - Off-Peak (Temp)               | 93.77         | 1.10%          | 37                         | -                   | -        | -                       | 68.66                 | 1,219.00          | 68.66               | 1,219.00          | -               | -                 |
| <b>Total Commercial</b>                           | <b>466.43</b> | <b>0.00%</b>   | <b>107,308</b>             | -                   | -        | -                       | <b>81.28</b>          | <b>7,655.87</b>   | <b>81.28</b>        | <b>7,655.87</b>   | -               | -                 |
| <b>Industrial</b>                                 | -             | 0.00%          | -                          | -                   | -        | -                       | -                     | -                 | -                   | -                 | -               | -                 |
| B1                                                | 1.95          | 0.02%          | -                          | -                   | -        | -                       | -                     | 26.33             | -                   | 26.33             | -               | -                 |
| B1 (Peak)                                         | 5.66          | 0.07%          | 1,084                      | -                   | -        | -                       | -                     | 111.35            | -                   | 111.35            | -               | -                 |
| B1 - (Off Peak)                                   | 27.35         | 0.32%          | 1,452                      | -                   | -        | -                       | -                     | 355.54            | -                   | 355.54            | -               | -                 |
| B2                                                | 1.95          | 0.02%          | 104                        | -                   | -        | -                       | 0.08                  | 27.35             | 0.08                | 27.35             | -               | -                 |
| B2 - TOU (Peak)                                   | 29.30         | 0.34%          | 1,009                      | -                   | -        | -                       | 21.12                 | 556.75            | 21.12               | 556.75            | -               | -                 |
| B2 - TOU (Off-peak)                               | 117.21        | 1.38%          | 1                          | -                   | -        | -                       | 145.85                | 1,500.31          | 145.85              | 1,500.31          | -               | -                 |
| B3 - 11/33 kV (Peak)                              | 5.66          | 0.07%          | 16                         | -                   | -        | -                       | 7.61                  | 111.35            | 7.61                | 111.35            | -               | -                 |
| B4                                                | 111.35        | 1.31%          | 3                          | -                   | -        | -                       | 57.53                 | 1,414.16          | 57.53               | 1,414.16          | -               | -                 |
| <b>Total Industrial</b>                           | <b>301</b>    | <b>0.00%</b>   | <b>3,670</b>               | -                   | -        | -                       | <b>232.39</b>         | <b>4,106.14</b>   | <b>232.39</b>       | <b>4,106.14</b>   | -               | -                 |
| <b>Bulk</b>                                       | -             | -              | -                          | -                   | -        | -                       | -                     | -                 | -                   | -                 | -               | -                 |
| C1(a) Supply at 400 Volts - up to 5 kW            | -             | 0.00%          | 11                         | -                   | -        | -                       | -                     | -                 | -                   | -                 | -               | -                 |
| C1(b) Supply at 400 Volts - exceeding 5 kW        | 1.95          | 0.02%          | 78                         | -                   | -        | -                       | 6.14                  | 28.33             | 6.14                | 28.33             | -               | -                 |
| Time of Use (TOU) - Peak                          | 5.86          | 8.07%          | 105                        | -                   | -        | -                       | 2.50                  | 111.35            | 2.50                | 111.35            | -               | -                 |
| Time of Use (TOU) - Off-Peak                      | 29.30         | 0.34%          | 12                         | -                   | -        | -                       | 17.33                 | 380.94            | 17.33               | 380.94            | -               | -                 |
| C2 Supply at 11 kV                                | 15.63         | 0.18%          | -                          | -                   | -        | -                       | 12.22                 | 223.48            | 12.22               | 223.48            | -               | -                 |
| Time of Use (TOU) - Peak                          | 31.26         | 8.37%          | 25                         | -                   | -        | -                       | 8.37                  | 593.67            | 8.37                | 593.67            | -               | -                 |
| Time of Use (TOU) - Off-Peak                      | 132.84        | 1.56%          | 25                         | -                   | -        | -                       | 42.84                 | 1,700.35          | 42.84               | 1,700.35          | -               | -                 |
| C3 Supply above 11 kV                             | -             | -              | -                          | -                   | -        | -                       | -                     | -                 | -                   | -                 | -               | -                 |
| Time of Use (TOU) - Peak                          | -             | -              | -                          | -                   | -        | -                       | -                     | -                 | -                   | -                 | -               | -                 |
| Time of Use (TOU) - Off-Peak                      | -             | -              | -                          | -                   | -        | -                       | -                     | -                 | -                   | -                 | -               | -                 |
| <b>Total Single Point Supply</b>                  | <b>217</b>    | -              | <b>256</b>                 | -                   | -        | -                       | <b>91.38</b>          | <b>3,838.32</b>   | <b>91.39</b>        | <b>3,038.32</b>   | -               | -                 |
| <b>Agricultural Tube-wells - Tariff D</b>         | -             | -              | -                          | -                   | -        | -                       | -                     | -                 | -                   | -                 | -               | -                 |
| D1 Scarp                                          | 21.49         | 8.25%          | 294                        | -                   | -        | -                       | -                     | 326.63            | -                   | 326.63            | -               | -                 |
| Time of Use (TOU)                                 | 19.54         | 0.23%          | -                          | -                   | -        | -                       | -                     | 346.70            | -                   | 346.70            | -               | -                 |
| Time of Use (TOU)                                 | 115.26        | 1.35%          | -                          | -                   | -        | -                       | -                     | 1,354.26          | -                   | 1,354.26          | -               | -                 |
| D2 Agricultural Tube-wells                        | 6,305.98      | 74.00%         | 22,494                     | -                   | -        | -                       | 1,391.90              | 92,697.94         | 1,254.13            | 84,382.88         | (137.77)        | (8,315.07)        |
| Agricultural Tube-wells D-2 (ii)                  | -             | -              | -                          | -                   | -        | -                       | -                     | -                 | -                   | -                 | -               | -                 |
| Time of Use (TOU) - Peak D-2(i)                   | -             | -              | 3,139                      | -                   | -        | -                       | 194.79                | -                 | 194.79              | -                 | -               | -                 |
| Time of Use (TOU) - Peak D-2                      | 9.77          | 8.11%          | 521                        | -                   | -        | -                       | 37.08                 | 185.58            | 37.08               | 185.58            | -               | -                 |
| Time of Use (TOU) - Off Peak D2                   | 70.33         | 8.93%          | -                          | -                   | -        | -                       | -                     | 893.15            | -                   | 893.15            | -               | -                 |
| <b>Total Agricultural</b>                         | <b>6,542</b>  | -              | <b>26,448</b>              | -                   | -        | -                       | <b>1,623.77</b>       | <b>86,806.30</b>  | <b>1,466.88</b>     | <b>87,491.23</b>  | <b>(137.77)</b> | <b>(8,315.87)</b> |
| Public Lighting G                                 | 5.86          | 8.87%          | 260                        | -                   | -        | -                       | -                     | 82.05             | -                   | 82.05             | -               | -                 |
| Residential Catenary H                            | 0.08          | 0.00%          | -                          | -                   | -        | -                       | -                     | 1.07              | -                   | 1.07              | -               | -                 |
| Sp4del Contracts - Tariff K (AJK)                 | -             | -              | -                          | -                   | -        | -                       | -                     | -                 | -                   | -                 | -               | -                 |
| Time of Use (TOU) - Peak                          | -             | -              | -                          | -                   | -        | -                       | -                     | -                 | -                   | -                 | -               | -                 |
| Time of Use (TOU) - Off-Peak                      | -             | -              | -                          | -                   | -        | -                       | -                     | -                 | -                   | -                 | -               | -                 |
| Railway Traction Traction - 1                     | -             | -              | -                          | -                   | -        | -                       | -                     | -                 | -                   | -                 | -               | -                 |
| Co-Generation J                                   | -             | -              | -                          | -                   | -        | -                       | -                     | -                 | -                   | -                 | -               | -                 |
| General Service                                   | -             | -              | -                          | -                   | -        | -                       | -                     | -                 | -                   | -                 | -               | -                 |
| <b>Grand Total</b>                                | <b>6,521</b>  | <b>100.00%</b> | <b>588,965</b>             | -                   | -        | -                       | <b>2,828.63</b>       | <b>124,498.41</b> | <b>1,661.06</b>     | <b>116,175.34</b> | <b>(137.77)</b> | <b>(8,315.87)</b> |

Revenue and Subsidy Statement July 2017

| Description                               | Sales  | Sales Mix | Projected No. of Consumers | Connected Load | Load Factor | Distribution Losses | NEPA Determined Tariff |                          | GUP Tariff             |                          | Subsidy   |          |
|-------------------------------------------|--------|-----------|----------------------------|----------------|-------------|---------------------|------------------------|--------------------------|------------------------|--------------------------|-----------|----------|
|                                           | (MkWh) | (%)       |                            | (kW)           | (%)         |                     | Fixed Charge (Rs/kW/M) | Variable Charge (Rs/kWh) | Fixed Charge (Rs/kW/M) | Variable Charge (Rs/kWh) | (Rs/kW/M) | (Rs/kWh) |
| <b>Residential</b>                        |        |           |                            |                |             |                     |                        |                          |                        |                          |           |          |
| Up to 50 Units                            | 3.63   | 0.48%     | 124,575                    |                |             |                     |                        | 4.00                     | -                      | 2.00                     |           | 2.00     |
| For peak load requirement up to 5 kW      | -      |           | -                          |                |             |                     |                        | -                        | -                      | -                        |           | -        |
| 01-100 Units                              | 34.56  | 4.59%     | 168,082                    |                |             |                     |                        | 12.50                    | -                      | 5.79                     |           | 6.71     |
| 101-300 Units                             | 7.95   | 1.05%     | -                          |                |             |                     |                        | 15.00                    | -                      | 8.11                     |           | 6.88     |
| 201-300 Units                             | 10.89  | 1.44%     | 102,652                    |                |             |                     |                        | 15.00                    | -                      | 10.20                    |           | 4.80     |
| 301-700 Units                             | 11.06  | 1.47%     | 29,542                     |                |             |                     |                        | 17.00                    | -                      | 16.00                    |           | 1.00     |
| Above 700 Units                           | 11.40  | 1.51%     | 5,859                      |                |             |                     |                        | 19.00                    | -                      | 18.00                    |           | 1.00     |
| For peak load requirement exceeding 5 kW  | -      |           | -                          |                |             |                     |                        | -                        | -                      | -                        |           | -        |
| Time of Use (TOU) - Peak                  | 1.04   | 0.14%     | 2,649                      |                |             |                     |                        | 19.00                    | -                      | 18.00                    |           | 1.00     |
| Time of Use (TOU) - Off-Peak              | 5.18   | 0.69%     | 17,663                     |                |             |                     |                        | 13.00                    | -                      | 12.50                    |           | 0.50     |
| Total Residential                         | 85.71  |           | 451,023                    |                |             |                     |                        |                          |                        |                          |           |          |
| <b>Commercial - A2</b>                    |        |           |                            |                |             |                     |                        |                          |                        |                          |           |          |
| Commercial -                              | -      |           | -                          |                |             |                     |                        |                          |                        |                          |           |          |
| For peak load requirement up to 5 kW      | 9.85   | 1.31%     | 104,620                    |                |             |                     |                        | 19.00                    | -                      | 18.00                    | -         | 1.00     |
| Commercial (<100)                         | 22.64  | 3.00%     | 34                         |                |             |                     | 400.00                 | 15.00                    | 400.00                 | 15.00                    | -         | -        |
| Commercial (<20 KW)                       | -      |           | -                          |                |             |                     |                        |                          |                        |                          |           |          |
| For peak load requirement exceeding 5 kW  | -      |           | -                          |                |             |                     |                        | -                        | -                      | -                        | -         | -        |
| Regular                                   | -      |           | -                          |                |             |                     |                        | -                        | -                      | -                        | -         | -        |
| Time of Use (TOU) - Peak (A-2)            | 2.25   | 0.30%     | 2,618                      |                |             |                     | 400.00                 | 19.00                    | 400.00                 | 18.00                    | -         | 1.00     |
| Time of Use (TOU) - Off-Peak (Temp)       | 8.29   | 1.10%     | 37                         |                |             |                     | 400.00                 | 13.00                    | 400.00                 | 12.50                    | -         | 0.50     |
| Total Commercial                          | 43.03  | 0.00%     | 107,309                    |                |             |                     |                        |                          |                        |                          |           |          |
| <b>Industrial</b>                         |        |           |                            |                |             |                     |                        |                          |                        |                          |           |          |
| B1                                        | 0.17   | 0.02%     | -                          |                |             |                     |                        | 14.50                    | -                      | 14.50                    | -         | -        |
| B1 (Peak)                                 | 0.52   | 0.07%     | 1,084                      |                |             |                     |                        | 19.00                    | -                      | 18.00                    | -         | 1.00     |
| B1 - (Off Peak)                           | 2.42   | 0.32%     | 1,452                      |                |             |                     |                        | 13.00                    | -                      | 12.50                    | -         | 0.50     |
| B2                                        | 0.17   | 0.02%     | 104                        |                |             |                     | 400.00                 | 14.00                    | 400.00                 | 14.00                    | -         | -        |
| B2 - TOU (Peak)                           | 2.59   | 0.34%     | 1,009                      |                |             |                     | 400.00                 | 19.00                    | 400.00                 | 18.00                    | -         | 1.00     |
| B2 - TOU (Off-peak)                       | 10.37  | 1.38%     | 1                          |                |             |                     | 400.00                 | 12.80                    | 400.00                 | 12.29                    | -         | 0.51     |
| B3- 11/33 KV (Peak)                       | 0.52   | 0.07%     | 16                         |                |             |                     | 380.00                 | 19.00                    | 380.00                 | 18.00                    | -         | 1.00     |
| B4                                        | 9.85   | 1.31%     | 3                          |                |             |                     | 380.00                 | 12.70                    | 380.00                 | 12.20                    | -         | 0.50     |
| Total Industrial                          | 27     |           | 3,670                      |                |             |                     |                        |                          |                        |                          |           |          |
| <b>Bulk</b>                               |        |           |                            |                |             |                     |                        |                          |                        |                          |           |          |
| C1(a) Supply at 400 Volts - up to 5 kW    | -      |           | 11                         |                |             |                     |                        | 15.00                    | -                      | 15.00                    | -         | -        |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.17   | 0.02%     | 78                         |                |             |                     | 400.00                 | 14.50                    | 400.00                 | 14.50                    | -         | -        |
| Time of Use (TOU) - Peak                  | 0.52   | 0.07%     | 105                        |                |             |                     | 400.00                 | 19.00                    | 400.00                 | 18.00                    | -         | 1.00     |
| Time of Use (TOU) - Off-Peak              | 2.59   | 0.34%     | 12                         |                |             |                     | 400.00                 | 13.00                    | 400.00                 | 12.50                    | -         | 0.50     |
| C2 Supply at 11 kv                        | 1.38   | 0.18%     | -                          |                |             |                     | 380.00                 | 14.30                    | 380.00                 | 14.30                    | -         | -        |
| Time of Use (TOU) - Peak                  | 2.76   | 0.37%     | 25                         |                |             |                     | 380.00                 | 19.00                    | 380.00                 | 18.00                    | -         | 1.00     |
| Time of Use (TOU) - Off-Peak              | 11.75  | 1.56%     | 25                         |                |             |                     | 380.00                 | 12.80                    | 380.00                 | 12.30                    | -         | 0.50     |
| C3 Supply above 11 kv                     | -      |           | -                          |                |             |                     |                        |                          |                        |                          |           |          |
| Time of Use (TOU) - Peak                  | -      |           | -                          |                |             |                     |                        |                          |                        |                          |           |          |
| Time of Use (TOU) - Off-Peak              | -      |           | -                          |                |             |                     |                        |                          |                        |                          |           |          |
| Total Single Point Supply                 | 19     |           | 256                        |                |             |                     |                        |                          |                        |                          |           |          |
| <b>Agricultural Tube-wells - Tariff D</b> |        |           |                            |                |             |                     |                        |                          |                        |                          |           |          |
| O1 Scarp                                  | 1.90   | 0.25%     | 294                        |                |             |                     |                        | 15.20                    | -                      | 12.00                    | -         | 3.20     |
| Time of Use (TOU)                         | 1.73   | 0.23%     | -                          |                |             |                     |                        | 17.85                    | -                      | 17.85                    | -         | -        |
| Time of Use (TOU)                         | 10.19  | 1.35%     | -                          |                |             |                     |                        | 11.75                    | -                      | 11.75                    | -         | -        |
| O2 Agricultural Tube-wells                | 557.78 | 74.00%    | 22,494                     |                |             |                     | 200.00                 | 14.70                    | 200.00                 | 11.50                    | -         | 3.20     |
| Agricultural Tube-wells D-2 (ii)          | -      |           | -                          |                |             |                     |                        |                          |                        |                          |           |          |
| Time of Use (TOU) - Peak D-2(i)           | -      |           | 3,139                      |                |             |                     | 200.00                 | -                        | 200.00                 | -                        | -         | -        |
| Time of Use (TOU) - Peak D-2              | 0.86   | 0.11%     | 521                        |                |             |                     | 200.00                 | 19.00                    | 200.00                 | 15.00                    | -         | 4.00     |
| Time of Use (TOU) - Off-Peak D2           | 8.22   | 0.83%     | -                          |                |             |                     | 200.00                 | 12.70                    | 200.00                 | 8.85                     | -         | 3.85     |
| Total Agricultural                        | 579    |           | 26,448                     |                |             |                     |                        |                          |                        |                          |           |          |
| Public Lighting G                         | 0.52   | 0.07%     | 260                        |                |             |                     |                        | 14.00                    | -                      | 14.00                    | -         | -        |
| Residential Colonies H                    | 0.01   | 0.00%     | -                          |                |             |                     |                        | 14.00                    | -                      | 14.00                    | -         | -        |
| <b>Special Contracts - Tariff K (AJK)</b> |        |           |                            |                |             |                     |                        |                          |                        |                          |           |          |
| Time of Use (TOU) - Peak                  | -      |           | -                          |                |             |                     |                        |                          |                        |                          |           |          |
| Time of Use (TOU) - Off-Peak              | -      |           | -                          |                |             |                     |                        |                          |                        |                          |           |          |
| <b>Railway Traction</b>                   |        |           |                            |                |             |                     |                        |                          |                        |                          |           |          |
| Traction - 1                              | -      |           | -                          |                |             |                     |                        |                          |                        |                          |           |          |
| <b>Co-Generation-J</b>                    |        |           |                            |                |             |                     |                        |                          |                        |                          |           |          |
| General Service                           | -      |           | -                          |                |             |                     |                        | 12.25                    |                        |                          |           |          |
| Grand Total                               | 754    | 100.00%   | 688,965                    |                |             |                     |                        |                          |                        |                          |           |          |

## QESCO

## Revenue and Subsidy Statement July 2017

| Description                                | Sales<br>(MkWh) | Sales<br>MLX<br>(%age) | Projected<br>No. of<br>Consumers | Connected<br>Load<br>(kW) | Load<br>Factor<br>(%age) | Distribution<br>Losses | NEPRA Determined Tariff     |                                | GOP Tariff                  |                                | Subsidy                     |                                |
|--------------------------------------------|-----------------|------------------------|----------------------------------|---------------------------|--------------------------|------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|
|                                            |                 |                        |                                  |                           |                          |                        | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) |
| <b>Residential</b>                         |                 |                        |                                  |                           |                          |                        |                             |                                |                             |                                |                             |                                |
| Up to 50 Units                             | 3.53            | 0.48%                  | 124,575                          | -                         | -                        | -                      | -                           | 14.51                          | -                           | 7.26                           | -                           | 7.26                           |
| For peak load requirement up to 5 kW       | -               | 0.00%                  | -                                | -                         | -                        | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| 01-100 Units                               | 34.56           | 8.59%                  | 168,082                          | -                         | -                        | -                      | -                           | 431.88                         | -                           | 200.10                         | -                           | 231.89                         |
| 101-300 Units                              | 7.95            | -                      | -                                | -                         | -                        | -                      | -                           | 119.23                         | -                           | 64.46                          | -                           | 54.77                          |
| 101-300 Units                              | 10.89           | 1.44%                  | 102,852                          | -                         | -                        | -                      | -                           | 183.29                         | -                           | 111.04                         | -                           | 52.25                          |
| 301-700 Units                              | 11.06           | 1.47%                  | 29,542                           | -                         | -                        | -                      | -                           | 188.00                         | -                           | 176.94                         | -                           | 11.06                          |
| Above 700 Units                            | 11.40           | 1.51%                  | 5,859                            | -                         | -                        | -                      | -                           | 216.68                         | -                           | 205.28                         | -                           | 11.40                          |
| For peak load requirement exceeding 5 kW   | -               | 0.00%                  | -                                | -                         | -                        | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | 1.04            | 0.14%                  | 2,649                            | -                         | -                        | -                      | -                           | 19.70                          | -                           | 18.66                          | -                           | 1.04                           |
| Time of Use (TOU) - Off-Peak               | 5.18            | 0.69%                  | 17,663                           | -                         | -                        | -                      | -                           | 67.39                          | -                           | 64.80                          | -                           | 2.59                           |
| <b>Total Residential</b>                   | <b>85.71</b>    | <b>0.00%</b>           | <b>451,023</b>                   | <b>-</b>                  | <b>-</b>                 | <b>-</b>               | <b>-</b>                    | <b>1,220.79</b>                | <b>-</b>                    | <b>848.53</b>                  | <b>-</b>                    | <b>372.26</b>                  |
| <b>Commercial - A2</b>                     |                 |                        |                                  |                           |                          |                        |                             |                                |                             |                                |                             |                                |
| Commercial -                               | -               | 0.00%                  | -                                | -                         | -                        | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement up to 5 kW       | 9.85            | 1.31%                  | 104,620                          | -                         | -                        | -                      | -                           | 187.14                         | -                           | 177.29                         | -                           | 9.85                           |
| Commercial (<100)                          | 22.64           | 3.00%                  | 34                               | -                         | -                        | -                      | 0.09                        | 339.54                         | 0.09                        | 339.54                         | -                           | -                              |
| Commercial (<20 KW)                        | -               | 0.00%                  | -                                | -                         | -                        | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement exceeding 5 kW   | -               | 0.00%                  | -                                | -                         | -                        | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Regular                                    | -               | 0.00%                  | -                                | -                         | -                        | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak (A-2)             | 2.25            | 0.30%                  | 2,616                            | -                         | -                        | -                      | 0.85                        | 42.68                          | 0.95                        | 40.43                          | -                           | 2.25                           |
| Time of Use (TOU) - Off-Peak (Temp)        | 8.29            | 1.10%                  | 37                               | -                         | -                        | -                      | 5.74                        | 107.82                         | 5.74                        | 103.68                         | -                           | 4.15                           |
| <b>Total Commercial</b>                    | <b>43.83</b>    | <b>0.00%</b>           | <b>107,308</b>                   | <b>-</b>                  | <b>-</b>                 | <b>-</b>               | <b>6.77</b>                 | <b>677.18</b>                  | <b>6.77</b>                 | <b>668.84</b>                  | <b>-</b>                    | <b>16.24</b>                   |
| <b>Industrial</b>                          |                 |                        |                                  |                           |                          |                        |                             |                                |                             |                                |                             |                                |
| B1                                         | 0.17            | 0.02%                  | -                                | -                         | -                        | -                      | -                           | 2.51                           | -                           | 2.51                           | -                           | -                              |
| B1 (Peak)                                  | 0.52            | 0.07%                  | 1,084                            | -                         | -                        | -                      | -                           | 9.85                           | -                           | 9.33                           | -                           | 0.52                           |
| B1 - (Off Peak)                            | 2.42            | 0.32%                  | 1,452                            | -                         | -                        | -                      | -                           | 31.45                          | -                           | 30.24                          | -                           | 1.21                           |
| B2 -                                       | 0.17            | 0.02%                  | 104                              | -                         | -                        | -                      | 0.01                        | 2.42                           | 0.01                        | 2.42                           | -                           | -                              |
| B2 - TOU (Peak)                            | 2.59            | 0.34%                  | 1,009                            | -                         | -                        | -                      | 1.76                        | 49.25                          | 1.76                        | 46.65                          | -                           | 2.59                           |
| B2 - TOU (Off-peak)                        | 10.37           | 1.39%                  | 1                                | -                         | -                        | -                      | 12.15                       | 132.71                         | 12.15                       | 127.42                         | -                           | 5.29                           |
| B3 - 11/33 KV (Peak)                       | 0.52            | 0.07%                  | 16                               | -                         | -                        | -                      | 0.65                        | 9.65                           | 0.65                        | 8.33                           | -                           | 0.52                           |
| B3                                         | 9.95            | 1.31%                  | 3                                | -                         | -                        | -                      | 4.78                        | 125.09                         | 4.79                        | 120.18                         | -                           | 4.92                           |
| <b>Total Industrial</b>                    | <b>27</b>       | <b>0.00%</b>           | <b>3,670</b>                     | <b>-</b>                  | <b>-</b>                 | <b>-</b>               | <b>19.37</b>                | <b>363.11</b>                  | <b>19.37</b>                | <b>348.06</b>                  | <b>-</b>                    | <b>15.05</b>                   |
| <b>Bulk</b>                                |                 |                        |                                  |                           |                          |                        |                             |                                |                             |                                |                             |                                |
| C1(a) Supply at 400 Volts - up to 5 kW     | -               | 0.00%                  | 11                               | -                         | -                        | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.17            | 0.02%                  | 76                               | -                         | -                        | -                      | 0.68                        | 2.51                           | 0.68                        | 2.51                           | -                           | -                              |
| Time of Use (TOU) - Peak                   | 0.52            | 0.07%                  | 105                              | -                         | -                        | -                      | 0.21                        | 8.85                           | 0.21                        | 9.33                           | -                           | 0.52                           |
| Time of Use (TOU) - Off-Peak               | 2.59            | 0.34%                  | 12                               | -                         | -                        | -                      | 1.44                        | 33.69                          | 1.44                        | 32.40                          | -                           | 1.30                           |
| C2 Supply at 11 KV                         | 1.38            | 0.18%                  | -                                | -                         | -                        | -                      | 1.02                        | 19.77                          | 1.02                        | 19.77                          | -                           | -                              |
| Time of Use (TOU) - Peak                   | 2.76            | 0.37%                  | 25                               | -                         | -                        | -                      | 0.70                        | 52.53                          | 0.70                        | 49.76                          | -                           | 2.76                           |
| Time of Use (TOU) - Off-Peak               | 11.75           | 1.56%                  | 25                               | -                         | -                        | -                      | 3.57                        | 150.40                         | 3.57                        | 144.52                         | -                           | 5.87                           |
| C3 Supply above 11 KV                      | -               | -                      | -                                | -                         | -                        | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | -               | -                      | -                                | -                         | -                        | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                      | -                                | -                         | -                        | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| <b>Total Single Point Supply</b>           | <b>19</b>       | <b>-</b>               | <b>256</b>                       | <b>-</b>                  | <b>-</b>                 | <b>-</b>               | <b>7.62</b>                 | <b>258.75</b>                  | <b>7.62</b>                 | <b>258.29</b>                  | <b>-</b>                    | <b>10.45</b>                   |
| <b>Agricultural Tube-wells - Tariff D</b>  |                 |                        |                                  |                           |                          |                        |                             |                                |                             |                                |                             |                                |
| D1 Scarp                                   | 1.90            | 0.25%                  | 294                              | -                         | -                        | -                      | -                           | 28.89                          | -                           | 22.81                          | -                           | 6.08                           |
| Time of Use (TOU)                          | 1.73            | 0.23%                  | -                                | -                         | -                        | -                      | -                           | 30.84                          | -                           | 30.84                          | -                           | -                              |
| Time of Use (TOU)                          | 10.19           | 1.35%                  | -                                | -                         | -                        | -                      | -                           | 118.79                         | -                           | 119.79                         | -                           | -                              |
| D2 Agricultural Tube-wells                 | 557.78          | 76.00%                 | 22,494                           | -                         | -                        | -                      | 115.99                      | 8,199.34                       | 115.38                      | 6,414.45                       | 0.61                        | 1,784.69                       |
| Agricultural Tube-wells D-2 (ii)           | -               | -                      | -                                | -                         | -                        | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2(i)            | -               | -                      | 3,139                            | -                         | -                        | -                      | 16.23                       | -                              | 16.23                       | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2               | 0.86            | 0.11%                  | 521                              | -                         | -                        | -                      | 3.09                        | 16.42                          | 3.09                        | 12.96                          | -                           | 3.46                           |
| Time of Use (TOU) - Off-Peak D2            | 6.22            | 0.83%                  | -                                | -                         | -                        | -                      | -                           | 79.00                          | -                           | 55.05                          | -                           | 23.95                          |
| <b>Total Agricultural</b>                  | <b>579</b>      | <b>-</b>               | <b>26,448</b>                    | <b>-</b>                  | <b>-</b>                 | <b>-</b>               | <b>135.31</b>               | <b>8,474.28</b>                | <b>134.70</b>               | <b>6,655.31</b>                | <b>0.81</b>                 | <b>1,018.38</b>                |
| Public Lighting G                          | 0.52            | 0.07%                  | 260                              | -                         | -                        | -                      | -                           | 7.26                           | -                           | 7.26                           | -                           | -                              |
| Residential Colonies H                     | 0.01            | 0.00%                  | -                                | -                         | -                        | -                      | -                           | 0.09                           | -                           | 0.09                           | -                           | -                              |
| Special Contracts - Tariff K (AJK)         | -               | -                      | -                                | -                         | -                        | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | -               | -                      | -                                | -                         | -                        | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                      | -                                | -                         | -                        | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Railway Traction Tracien - 1               | -               | -                      | -                                | -                         | -                        | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Co-Generation-J                            | -               | -                      | -                                | -                         | -                        | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| General Service                            | -               | -                      | -                                | -                         | -                        | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| <b>Grand Total</b>                         | <b>764</b>      | <b>100.00%</b>         | <b>588,965</b>                   | <b>-</b>                  | <b>-</b>                 | <b>-</b>               | <b>169.07</b>               | <b>11,011.46</b>               | <b>168.46</b>               | <b>8,776.08</b>                | <b>0.61</b>                 | <b>2,232.38</b>                |

Revenue and Subsidy Statement Aug 2017

| Description                                | Sales        |                | Projected No. of Consumers | Connected Load |        | Loss Factor | Distribution Losses | NERRA Determined Tariff |                          | GGR Tariff             |                          | GGR Tariff             |                          |
|--------------------------------------------|--------------|----------------|----------------------------|----------------|--------|-------------|---------------------|-------------------------|--------------------------|------------------------|--------------------------|------------------------|--------------------------|
|                                            | (MkWh)       | (%age)         |                            | (KW)           | (%age) |             |                     | Fixed Charge (Rs/KW/M)  | Variable Charge (Rs/KWh) | Fixed Charge (Rs/KW/M) | Variable Charge (Rs/KWh) | Fixed Charge (Rs/KW/M) | Variable Charge (Rs/KWh) |
| <b>Residential</b>                         |              |                |                            |                |        |             |                     |                         |                          |                        |                          |                        |                          |
| Up to 50 Units                             | 3.65         | 0.48%          | 124,575                    |                |        |             |                     | 4.00                    | -                        | 2.00                   |                          | 2.00                   |                          |
| For peak load requirement up to 5 kW       |              |                |                            |                |        |             |                     |                         |                          |                        |                          |                        |                          |
| 01-100 Units                               | 34.76        | 4.59%          | 168,062                    |                |        |             |                     | 12.50                   | -                        | 5.79                   |                          | 6.71                   |                          |
| 101-300 Units                              | 8.00         | 1.05%          | -                          |                |        |             |                     | 15.00                   | -                        | 8.11                   |                          | 6.89                   |                          |
| 201-300 Units                              | 10.95        | 1.44%          | 102,652                    |                |        |             |                     | 15.00                   | -                        | 10.20                  |                          | 4.80                   |                          |
| 301-700 Units                              | 11.13        | 1.47%          | 29,542                     |                |        |             |                     | 17.00                   | -                        | 16.00                  |                          | 1.00                   |                          |
| Above 700 Units                            | 11.46        | 1.51%          | 5,859                      |                |        |             |                     | 19.00                   | -                        | 16.00                  |                          | 1.00                   |                          |
| For peak load requirement exceeding 5 kW   | -            |                |                            |                |        |             |                     | -                       |                          |                        |                          |                        |                          |
| Time of Use (TOU) - Peak                   | 1.04         | 0.14%          | 2,649                      |                |        |             |                     | 19.00                   | -                        | 18.00                  |                          | 1.00                   |                          |
| Time of Use (TOU) - Off-Peak               | 5.22         | 0.69%          | 17,663                     |                |        |             |                     | 13.00                   | -                        | 12.50                  |                          | 0.50                   |                          |
| <b>Total Residential</b>                   | <b>88.25</b> |                | <b>461,023</b>             |                |        |             |                     |                         |                          |                        |                          |                        |                          |
| <b>Commercial - A2</b>                     |              |                |                            |                |        |             |                     |                         |                          |                        |                          |                        |                          |
| Commercial -                               |              |                |                            |                |        |             |                     |                         |                          |                        |                          |                        |                          |
| For peak load requirement up to 5 kW       | 9.91         | 1.31%          | 104,620                    |                |        |             |                     | 19.00                   | -                        | 18.00                  | -                        | 1.00                   |                          |
| Commercial (<100)                          | 22.78        | 3.00%          | 34                         |                |        |             | 400.00              | 15.00                   | 400.00                   | 15.00                  | -                        | -                      |                          |
| Commercial (<20 KW)                        |              |                |                            |                |        |             |                     |                         |                          |                        |                          |                        |                          |
| For peak load requirement exceeding 5 kW   | -            |                |                            |                |        |             |                     | -                       |                          |                        |                          |                        |                          |
| Regular                                    | -            |                |                            |                |        |             |                     |                         |                          |                        |                          |                        |                          |
| Time of Use (TOU) - Peak (A-2)             | 2.26         | 0.30%          | 2,618                      |                |        |             | 400.00              | 19.00                   | 400.00                   | 18.00                  |                          | 1.00                   |                          |
| Time of Use (TOU) - Off-Peak (Temp)        | 8.35         | 1.10%          | 37                         |                |        |             | 400.00              | 13.00                   | 400.00                   | 12.50                  |                          | 0.50                   |                          |
| <b>Total Commercial</b>                    | <b>43.30</b> | <b>1.00%</b>   | <b>117,309</b>             |                |        |             |                     |                         |                          |                        |                          |                        |                          |
| <b>Industrial</b>                          |              |                |                            |                |        |             |                     |                         |                          |                        |                          |                        |                          |
| B1                                         | 0.17         | 0.02%          | -                          |                |        |             |                     | 14.50                   | -                        | 14.50                  |                          |                        |                          |
| B1 (Peak)                                  | 0.52         | 0.07%          | 1,084                      |                |        |             |                     | 19.00                   | -                        | 18.00                  | -                        | 1.00                   |                          |
| B1 - (Off Peak)                            | 2.43         | 0.32%          | 1,452                      |                |        |             |                     | 13.00                   | -                        | 12.50                  | -                        | 0.50                   |                          |
| B2                                         | 0.17         | 0.02%          | 104                        |                |        |             | 400.00              | 14.00                   | 400.00                   | 14.00                  | -                        | -                      |                          |
| B2 - TOU (Peak)                            | 2.61         | 0.34%          | 1,009                      |                |        |             | 400.00              | 19.00                   | 400.00                   | 18.00                  | -                        | 1.00                   |                          |
| B2 - TOU (Off-peak)                        | 10.43        | 1.38%          | 1                          |                |        |             | 400.00              | 12.80                   | 400.00                   | 12.29                  | -                        | 0.51                   |                          |
| B3- 11/33 KV (Peak)                        | 0.52         | 0.07%          | 18                         |                |        |             | 380.00              | 19.00                   | 380.00                   | 18.00                  | -                        | 1.00                   |                          |
| B4                                         | 9.91         | 1.31%          | 3                          |                |        |             | 380.00              | 12.70                   | 380.00                   | 12.20                  | -                        | 0.50                   |                          |
| <b>Total Industrial</b>                    | <b>27</b>    |                | <b>3,670</b>               |                |        |             |                     |                         |                          |                        |                          |                        |                          |
| <b>Bulk</b>                                |              |                |                            |                |        |             |                     |                         |                          |                        |                          |                        |                          |
| C1(a) Supply at 400 Volts - up to 5 kW     | -            |                | 11                         |                |        |             |                     | 15.00                   | -                        | 15.00                  |                          | -                      |                          |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.17         | 0.02%          | 78                         |                |        |             | 400.00              | 14.50                   | 400.00                   | 14.50                  | -                        | -                      |                          |
| Time of Use (TOU) - Peak                   | 0.52         | 0.07%          | 105                        |                |        |             | 400.00              | 19.00                   | 400.00                   | 18.00                  | -                        | 1.00                   |                          |
| Time of Use (TOU) - Off-Peak               | 2.61         | 0.34%          | 12                         |                |        |             | 400.00              | 13.00                   | 400.00                   | 12.50                  | -                        | 0.50                   |                          |
| C2 Supply at 11 kV                         | 1.39         | 0.18%          | -                          |                |        |             | 380.00              | 14.30                   | 380.00                   | 14.30                  | -                        | -                      |                          |
| Time of Use (TOU) - Peak                   | 2.78         | 0.37%          | 25                         |                |        |             | 380.00              | 19.00                   | 380.00                   | 18.00                  | -                        | 1.00                   |                          |
| Time of Use (TOU) - Off-Peak               | 11.82        | 1.56%          | 25                         |                |        |             | 380.00              | 12.80                   | 380.00                   | 12.30                  | -                        | 0.50                   |                          |
| C3 Supply above 11 kV                      | -            |                | -                          |                |        |             |                     |                         |                          |                        |                          |                        |                          |
| Time of Use (TOU) - Peak                   | -            |                | -                          |                |        |             |                     | -                       | -                        | -                      | -                        | -                      |                          |
| Time of Use (TOU) - Off-Peak               | -            |                | -                          |                |        |             |                     | -                       | -                        | -                      | -                        | -                      |                          |
| <b>Total Single Point Supply</b>           | <b>19</b>    |                | <b>256</b>                 |                |        |             |                     |                         |                          |                        |                          |                        |                          |
| <b>Agricultural Tube-wells - Tariff D</b>  |              |                |                            |                |        |             |                     |                         |                          |                        |                          |                        |                          |
| D1 Scarp                                   | 1.91         | 0.25%          | 294                        |                |        |             |                     | 15.20                   | -                        | 12.00                  |                          | 3.20                   |                          |
| Time of Use (TOU)                          | 1.74         | 0.23%          | -                          |                |        |             |                     | 17.85                   | -                        | 17.65                  |                          |                        |                          |
| Time of Use (TOU)                          | 10.26        | 1.35%          | -                          |                |        |             |                     | 11.75                   | -                        | 11.75                  |                          |                        |                          |
| D2 Agricultural Tube-wells                 | 561.29       | 74.00%         | 22,494                     |                |        |             | 200.00              | 14.70                   | 200.00                   | 11.50                  | -                        | 3.20                   |                          |
| Agricultural Tube-wells D-2 (ii)           | -            |                |                            |                |        |             |                     | -                       | -                        | -                      | -                        | -                      |                          |
| Time of Use (TOU) - Peak D-2(i)            | -            |                | 3,139                      |                |        |             | 200.00              | -                       | 200.00                   | -                      | -                        | -                      |                          |
| Time of Use (TOU) - Peak D-2               | 0.67         | 0.11%          | 521                        |                |        |             | 200.00              | 19.00                   | 200.00                   | 15.00                  | -                        | 4.00                   |                          |
| Time of Use (TOU) - Off-Peak D2            | 6.26         | 0.83%          | -                          |                |        |             | 200.00              | 12.70                   | 200.00                   | 6.85                   | -                        | 3.85                   |                          |
| <b>Total Agricultural</b>                  | <b>582</b>   |                | <b>25,448</b>              |                |        |             |                     |                         |                          |                        |                          |                        |                          |
| Public Lighting G                          | 0.52         | 0.07%          | 260                        |                |        |             |                     | 14.00                   | -                        | 14.00                  |                          | -                      |                          |
| Residential Colonies H                     | 0.01         | 0.00%          |                            |                |        |             |                     | 14.00                   | -                        | 14.00                  |                          | -                      |                          |
| Special Contracts - Tariff K (AJK)         | -            |                | -                          |                |        |             |                     |                         |                          |                        |                          |                        |                          |
| Time of Use (TOU) - Peak                   | -            |                | -                          |                |        |             |                     | -                       | -                        | -                      |                          |                        |                          |
| Time of Use (TOU) - Off-Peak               | -            |                | -                          |                |        |             |                     | -                       | -                        | -                      |                          |                        |                          |
| Railway Traction Traction - I              | -            |                | -                          |                |        |             |                     |                         |                          |                        |                          |                        |                          |
| Co-Generation-J                            | -            |                | -                          |                |        |             |                     |                         |                          |                        |                          |                        |                          |
| <b>General Service</b>                     |              |                |                            |                |        |             |                     | 12.25                   | -                        | -                      |                          |                        |                          |
| <b>Grand Total</b>                         | <b>768</b>   | <b>100.00%</b> | <b>588,965</b>             |                |        |             |                     |                         |                          |                        |                          |                        |                          |

## QESCO

## Revenue and Subsidy Statement Aug 2017

| Description                                | Sales        | Sales          | Projected        | Connected | Loss     | Distribution | NEPRA Determined Tariff |                  | GO Tariff     |                 | Subsidy       |                 |
|--------------------------------------------|--------------|----------------|------------------|-----------|----------|--------------|-------------------------|------------------|---------------|-----------------|---------------|-----------------|
|                                            | (MkWh)       | (%)            | No. of Consumers | (KW)      | (%)      | Losses       | Fixed Charge            | Variable Charge  | Fixed Charge  | Variable Charge | Fixed Charge  | Variable Charge |
| <b>Residential</b>                         |              |                |                  |           |          |              | (Min Rs)                | (Min Rs)         | (Min Rs)      | (Min Rs)        | (Min Rs)      | (Min Rs)        |
| Up to 50 Units                             | 3.65         | 0.48%          | 124,575          | -         | -        | -            | -                       | 14.61            | -             | 7.30            | -             | 7.30            |
| For peak load requirement up to 5 kW       | -            | 0.00%          | -                | -         | -        | -            | -                       | -                | -             | -               | -             | -               |
| 01-100 Units                               | 34.78        | 4.59%          | 168,082          | -         | -        | -            | -                       | 434.71           | -             | 201.36          | -             | 233.35          |
| 101-300 Units                              | 8.00         | -              | -                | -         | -        | -            | -                       | 119.98           | -             | 64.87           | -             | 55.11           |
| 101-300 Units                              | 10.95        | 1.44%          | 102,652          | -         | -        | -            | -                       | 164.32           | -             | 111.74          | -             | 52.58           |
| 301-700 Units                              | 11.13        | 1.47%          | 29,542           | -         | -        | -            | -                       | 189.16           | -             | 176.06          | -             | 11.13           |
| Above 700 Units                            | 11.48        | 1.51%          | 5,859            | -         | -        | -            | -                       | 218.05           | -             | 206.57          | -             | 11.48           |
| For peak load requirement exceeding 5 kW   | -            | 0.00%          | -                | -         | -        | -            | -                       | -                | -             | -               | -             | -               |
| Time of Use (TOU) - Peak                   | 1.04         | 0.14%          | 2,649            | -         | -        | -            | -                       | 19.62            | -             | 18.78           | -             | 1.04            |
| Time of Use (TOU) - Off-Peak               | 5.22         | 0.68%          | 17,663           | -         | -        | -            | -                       | 67.81            | -             | 65.21           | -             | 2.61            |
| <b>Total Residential</b>                   | <b>85.25</b> | <b>0.00%</b>   | <b>451,023</b>   | <b>-</b>  | <b>-</b> | <b>-</b>     | <b>-</b>                | <b>1,228.48</b>  | <b>-</b>      | <b>863.88</b>   | <b>-</b>      | <b>374.60</b>   |
| <b>Commercial - A2</b>                     | <b>-</b>     | <b>0.00%</b>   | <b>-</b>         | <b>-</b>  | <b>-</b> | <b>-</b>     | <b>-</b>                | <b>-</b>         | <b>-</b>      | <b>-</b>        | <b>-</b>      | <b>-</b>        |
| Commercial -                               | -            | -              | -                | -         | -        | -            | -                       | -                | -             | -               | -             | -               |
| For peak load requirement up to 5 kW       | 9.91         | 1.31%          | 104,620          | -         | -        | -            | -                       | 188.31           | -             | 178.40          | -             | 9.91            |
| Commercial (<100)                          | 22.78        | 3.00%          | 34               | -         | -        | -            | 0.09                    | 341.68           | 0.09          | 341.68          | -             | -               |
| Commercial (<20 KW)                        | -            | -              | -                | -         | -        | -            | -                       | -                | -             | -               | -             | -               |
| For peak load requirement exceeding 5 kW   | -            | 0.00%          | -                | -         | -        | -            | -                       | -                | -             | -               | -             | -               |
| Regular                                    | -            | 0.00%          | -                | -         | -        | -            | -                       | -                | -             | -               | -             | -               |
| Time of Use (TOU) - Peak (A-2)             | 2.26         | 0.30%          | 2,618            | -         | -        | -            | 0.85                    | 42.95            | 0.85          | 40.69           | -             | 2.26            |
| Time of Use (TOU) - Off-Peak (Temp)        | 8.35         | 1.10%          | 37               | -         | -        | -            | 5.74                    | 108.50           | 5.74          | 104.33          | -             | 4.17            |
| <b>Total Commercial</b>                    | <b>43.30</b> | <b>0.00%</b>   | <b>107,308</b>   | <b>-</b>  | <b>-</b> | <b>-</b>     | <b>6.77</b>             | <b>881.44</b>    | <b>6.77</b>   | <b>665.10</b>   | <b>-</b>      | <b>16.34</b>    |
| <b>Industrial</b>                          | <b>-</b>     | <b>0.00%</b>   | <b>-</b>         | <b>-</b>  | <b>-</b> | <b>-</b>     | <b>-</b>                | <b>-</b>         | <b>-</b>      | <b>-</b>        | <b>-</b>      | <b>-</b>        |
| B1                                         | 0.17         | 0.02%          | -                | -         | -        | -            | -                       | 2.52             | -             | 2.52            | -             | -               |
| B1 (Peak)                                  | 0.52         | 0.07%          | 1,084            | -         | -        | -            | -                       | 9.91             | -             | 9.39            | -             | 0.52            |
| B1 - (Off Peak)                            | 2.43         | 0.32%          | 1,452            | -         | -        | -            | -                       | 31.65            | -             | 30.43           | -             | 1.22            |
| B2 -                                       | 0.17         | 0.02%          | 104              | -         | -        | -            | 0.01                    | 2.43             | 0.01          | 2.43            | -             | -               |
| B2 - TOU (Peak)                            | 2.61         | 0.34%          | 1,009            | -         | -        | -            | 1.76                    | 49.56            | 1.76          | 46.95           | -             | 2.61            |
| B2 - TOU (Off-peak)                        | 10.43        | 1.38%          | 1                | -         | -        | -            | 12.15                   | 133.54           | 12.15         | 128.22          | -             | 5.32            |
| B3- 11/33 KV (Peak)                        | 0.52         | 0.07%          | 16               | -         | -        | -            | 0.65                    | 8.91             | 0.65          | 9.39            | -             | 0.52            |
| B4                                         | 9.91         | 1.31%          | 3                | -         | -        | -            | 4.79                    | 125.87           | 4.79          | 120.92          | -             | 4.96            |
| <b>Total Industrial</b>                    | <b>27</b>    | <b>0.00%</b>   | <b>3,670</b>     | <b>-</b>  | <b>-</b> | <b>-</b>     | <b>19.37</b>            | <b>365.40</b>    | <b>19.37</b>  | <b>350.25</b>   | <b>-</b>      | <b>15.15</b>    |
| <b>Bulk</b>                                | <b>-</b>     | <b>0.00%</b>   | <b>-</b>         | <b>-</b>  | <b>-</b> | <b>-</b>     | <b>-</b>                | <b>-</b>         | <b>-</b>      | <b>-</b>        | <b>-</b>      | <b>-</b>        |
| C1(a) Supply at 400 Volts - up to 5 kW     | -            | 0.00%          | 11               | -         | -        | -            | -                       | -                | -             | -               | -             | -               |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.17         | 0.02%          | 78               | -         | -        | -            | 0.68                    | 2.52             | 0.68          | 2.52            | -             | -               |
| Time of Use (TOU) - Peak                   | 0.52         | 0.07%          | 105              | -         | -        | -            | 0.21                    | 9.91             | 0.21          | 9.39            | -             | 0.52            |
| Time of Use (TOU) - Off-Peak               | 2.61         | 0.34%          | 12               | -         | -        | -            | 1.44                    | 33.91            | 1.44          | 32.60           | -             | 1.30            |
| C2 Supply at 11 KV                         | 1.39         | 0.18%          | -                | -         | -        | -            | 1.02                    | 19.89            | 1.02          | 19.89           | -             | -               |
| Time of Use (TOU) - Peak                   | 2.78         | 0.37%          | 25               | -         | -        | -            | 0.70                    | 52.86            | 0.70          | 50.08           | -             | 2.78            |
| Time of Use (TOU) - Off-Peak               | 11.82        | 1.56%          | 26               | -         | -        | -            | 3.57                    | 151.35           | 3.57          | 145.43          | -             | 5.91            |
| C3 Supply above 11 KV                      | -            | -              | -                | -         | -        | -            | -                       | -                | -             | -               | -             | -               |
| Time of Use (TOU) - Peak                   | -            | -              | -                | -         | -        | -            | -                       | -                | -             | -               | -             | -               |
| Time of Use (TOU) - Off-Peak               | -            | -              | -                | -         | -        | -            | -                       | -                | -             | -               | -             | -               |
| <b>Total Single Point Supply</b>           | <b>19</b>    | <b>-</b>       | <b>256</b>       | <b>-</b>  | <b>-</b> | <b>-</b>     | <b>7.82</b>             | <b>270.44</b>    | <b>7.82</b>   | <b>269.92</b>   | <b>-</b>      | <b>10.52</b>    |
| <b>Agricultural Tube-wells - Tariff D</b>  | <b>-</b>     | <b>-</b>       | <b>-</b>         | <b>-</b>  | <b>-</b> | <b>-</b>     | <b>-</b>                | <b>-</b>         | <b>-</b>      | <b>-</b>        | <b>-</b>      | <b>-</b>        |
| D1 Scarp                                   | 1.91         | 0.25%          | 294              | -         | -        | -            | -                       | 29.07            | -             | 22.95           | -             | 6.12            |
| Time of Use (TOU)                          | 1.74         | 0.23%          | -                | -         | -        | -            | -                       | 31.04            | -             | 31.04           | -             | -               |
| Time of Use (TOU)                          | 10.26        | 1.35%          | -                | -         | -        | -            | -                       | 120.54           | -             | 120.54          | -             | -               |
| D2 Agricultural Tube-wells                 | 561.29       | 74.00%         | 22,494           | -         | -        | -            | 115.99                  | 8,250.98         | 116.44        | 6,454.85        | (0.45)        | 1,796.13        |
| Agricultural Tube-wells D-2 (i)            | -            | -              | -                | -         | -        | -            | -                       | -                | -             | -               | -             | -               |
| Time of Use (TOU) - Peak D-2(i)            | -            | -              | 3,138            | -         | -        | -            | 16.23                   | -                | 16.23         | -               | -             | -               |
| Time of Use (TOU) - Peak D-2               | 0.67         | 0.11%          | 521              | -         | -        | -            | 3.09                    | 16.52            | 3.09          | 13.04           | -             | 3.48            |
| Time of Use (TOU) - Off-Peak D2            | 6.26         | 0.83%          | -                | -         | -        | -            | -                       | 79.50            | -             | 55.40           | -             | 24.10           |
| <b>Total Agricultural</b>                  | <b>582</b>   | <b>-</b>       | <b>26,448</b>    | <b>-</b>  | <b>-</b> | <b>-</b>     | <b>135.31</b>           | <b>8,527.66</b>  | <b>136.76</b> | <b>6,597.82</b> | <b>(0.46)</b> | <b>1,829.83</b> |
| Public Lighting G                          | 0.52         | 0.07%          | 260              | -         | -        | -            | -                       | 7.30             | -             | 7.30            | -             | -               |
| Residential Colonies H                     | 0.01         | 0.00%          | -                | -         | -        | -            | -                       | 0.10             | -             | 0.10            | -             | -               |
| Special Contracts - Tariff K (AJK)         | -            | -              | -                | -         | -        | -            | -                       | -                | -             | -               | -             | -               |
| Time of Use (TOU) - Peak                   | -            | -              | -                | -         | -        | -            | -                       | -                | -             | -               | -             | -               |
| Time of Use (TOU) - Off-Peak               | -            | -              | -                | -         | -        | -            | -                       | -                | -             | -               | -             | -               |
| Railway Traction/Traction - 1              | -            | -              | -                | -         | -        | -            | -                       | -                | -             | -               | -             | -               |
| Co-Generation-J                            | -            | -              | -                | -         | -        | -            | -                       | -                | -             | -               | -             | -               |
| <b>General Service</b>                     | <b>-</b>     | <b>-</b>       | <b>-</b>         | <b>-</b>  | <b>-</b> | <b>-</b>     | <b>-</b>                | <b>-</b>         | <b>-</b>      | <b>-</b>        | <b>-</b>      | <b>-</b>        |
| <b>Grand Total</b>                         | <b>758</b>   | <b>100.00%</b> | <b>588,965</b>   | <b>-</b>  | <b>-</b> | <b>-</b>     | <b>159.07</b>           | <b>11,880.81</b> | <b>188.62</b> | <b>8,834.37</b> | <b>(0.45)</b> | <b>2,246.44</b> |

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| Description                                | Sales  | Sales   | Projected<br>No. of<br>Consumers | Connected<br>Load | Peak<br>Factor | Distribution<br>Losses | NEPRA Determined Tariff |                    | GPR Tariff      |                    | Subsidy         |                    |
|--------------------------------------------|--------|---------|----------------------------------|-------------------|----------------|------------------------|-------------------------|--------------------|-----------------|--------------------|-----------------|--------------------|
|                                            | (MkWh) | Mls     |                                  |                   |                |                        | Fixed<br>Charge         | Variable<br>Charge | Fixed<br>Charge | Variable<br>Charge | Fixed<br>Charge | Variable<br>Charge |
| Residential                                | (MkWh) | (%age)  |                                  | (kW)              | (%age)         |                        | (Rs/kWh)                | (Rs/kWh)           | (Rs/kWh)        | (Rs/kWh)           | (Rs/kWh)        | (Rs/kWh)           |
| Up to 50 Units                             | 3.39   | 0.48%   | 124,575                          |                   |                |                        |                         | 4.00               | -               | 2.00               | -               | 2.00               |
| For peak load requirement up to 5 kW       | -      | -       | -                                |                   |                |                        |                         | -                  | -               | -                  | -               | -                  |
| 01-100 Units                               | 32.30  | 4.59%   | 168,082                          |                   |                |                        |                         | 12.50              | -               | 5.79               | -               | 6.71               |
| 101-300 Units                              | 7.43   | 1.05%   | -                                |                   |                |                        |                         | 15.00              | -               | 8.11               | -               | 6.89               |
| 201-300 Units                              | 10.18  | 1.44%   | 102,652                          |                   |                |                        |                         | 15.00              | -               | 10.20              | -               | 4.80               |
| 301-700 Units                              | 10.34  | 1.47%   | 29,542                           |                   |                |                        |                         | 17.00              | -               | 16.00              | -               | 1.00               |
| Above 700 Units                            | 10.66  | 1.51%   | 5,859                            |                   |                |                        |                         | 19.00              | -               | 18.00              | -               | 1.00               |
| For peak load requirement exceeding 5 kW   | -      | -       | -                                |                   |                |                        |                         | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak                   | 0.97   | 0.14%   | 2,649                            |                   |                |                        |                         | 19.00              | -               | 18.00              | -               | 1.00               |
| Time of Use (TOU) - Off-Peak               | 4.85   | 0.69%   | 17,663                           |                   |                |                        |                         | 13.00              | -               | 12.50              | -               | 0.50               |
| Total Residential                          | 80.11  |         | 451,023                          |                   |                |                        |                         |                    |                 |                    |                 |                    |
| Commercial - A2                            | -      | -       | -                                |                   |                |                        |                         |                    |                 |                    |                 |                    |
| Commercial -                               |        |         |                                  |                   |                |                        |                         |                    |                 |                    |                 |                    |
| For peak load requirement up to 5 kW       | 9.21   | 1.31%   | 104,620                          |                   |                |                        |                         | 19.00              | -               | 18.00              | -               | 1.00               |
| Commercial (<100)                          | 21.16  | 3.00%   | 34                               |                   |                |                        | 400.00                  | 15.00              | 400.00          | 15.00              | -               | -                  |
| Commercial (<20 KW)                        | -      | -       | -                                |                   |                |                        |                         | -                  | -               | -                  | -               | -                  |
| For peak load requirement exceeding 5 kW   | -      | -       | -                                |                   |                |                        |                         | -                  | -               | -                  | -               | -                  |
| Regular                                    | -      | -       | -                                |                   |                |                        |                         | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak (A-2)             | 2.10   | 0.30%   | 2,618                            |                   |                |                        | 400.00                  | 19.00              | 400.00          | 18.00              | -               | 1.00               |
| Time of Use (TOU) - Off-Peak (Temp)        | 7.75   | 1.10%   | 37                               |                   |                |                        | 400.00                  | 13.00              | 400.00          | 12.50              | -               | 0.50               |
| Total Commercial                           | 40.22  | 0.00%   | 107,308                          |                   |                |                        |                         |                    |                 |                    |                 |                    |
| Industrial                                 |        |         |                                  |                   |                |                        |                         |                    |                 |                    |                 |                    |
| B1                                         | 0.16   | 0.02%   | -                                |                   |                |                        |                         | 14.50              | -               | 14.50              | -               | -                  |
| B1 (Peak)                                  | 0.46   | 0.07%   | 1,084                            |                   |                |                        |                         | 19.00              | -               | 18.00              | -               | 1.00               |
| B1 - (Off Peak)                            | 2.26   | 0.32%   | 1,452                            |                   |                |                        |                         | 13.00              | -               | 12.50              | -               | 0.50               |
| B2                                         | 0.16   | 0.02%   | 104                              |                   |                |                        | 400.00                  | 14.00              | 400.00          | 14.00              | -               | -                  |
| B2 - TOU (Peak)                            | 2.42   | 0.34%   | 1,009                            |                   |                |                        | 400.00                  | 19.00              | 400.00          | 18.00              | -               | 1.00               |
| B2 - TOU (Off-peak)                        | 9.69   | 1.38%   | 1                                |                   |                |                        | 400.00                  | 12.80              | 400.00          | 12.29              | -               | 0.51               |
| B3- 11/33 KV (Peak)                        | 0.46   | 0.07%   | 16                               |                   |                |                        | 380.00                  | 19.00              | 380.00          | 18.00              | -               | 1.00               |
| B4                                         | 9.21   | 1.31%   | 3                                |                   |                |                        | 380.00                  | 12.70              | 380.00          | 12.20              | -               | 0.50               |
| Total Industrial                           | 25     |         | 3,670                            |                   |                |                        |                         |                    |                 |                    |                 |                    |
| Bulk                                       |        |         |                                  |                   |                |                        |                         |                    |                 |                    |                 |                    |
| C1(a) Supply at 400 Volts - up to 5 kW     | -      | -       | 11                               |                   |                |                        |                         | 15.00              | -               | 15.00              | -               | -                  |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.16   | 0.02%   | 78                               |                   |                |                        | 400.00                  | 14.50              | 400.00          | 14.50              | -               | -                  |
| Time of Use (TOU) - Peak                   | 0.48   | 0.07%   | 105                              |                   |                |                        | 400.00                  | 19.00              | 400.00          | 18.00              | -               | 1.00               |
| Time of Use (TOU) - Off-Peak               | 2.42   | 0.34%   | 12                               |                   |                |                        | 400.00                  | 13.00              | 400.00          | 12.50              | -               | 0.50               |
| C2 Supply at 11 kV                         | 1.29   | 0.18%   | -                                |                   |                |                        | 380.00                  | 14.30              | 380.00          | 14.30              | -               | -                  |
| Time of Use (TOU) - Peak                   | 2.58   | 0.37%   | 25                               |                   |                |                        | 380.00                  | 19.00              | 380.00          | 18.00              | -               | 1.00               |
| Time of Use (TOU) - Off-Peak               | 10.98  | 1.56%   | 25                               |                   |                |                        | 380.00                  | 12.80              | 380.00          | 12.30              | -               | 0.50               |
| C3 Supply above 11 kV                      | -      | -       | -                                |                   |                |                        |                         | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak                   | -      | -       | -                                |                   |                |                        |                         | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Off-Peak               | -      | -       | -                                |                   |                |                        |                         | -                  | -               | -                  | -               | -                  |
| Total Single Point Supply                  | 18     |         | 256                              |                   |                |                        |                         |                    |                 |                    |                 |                    |
| Agricultural Tube-wells - Tariff D         |        |         |                                  |                   |                |                        |                         |                    |                 |                    |                 |                    |
| D1 Scarp                                   | 1.78   | 9.25%   | 294                              |                   |                |                        |                         | 15.20              | -               | 12.00              | -               | 3.20               |
| Time of Use (TOU)                          | 1.62   | 0.23%   | -                                |                   |                |                        |                         | 17.85              | -               | 17.85              | -               | -                  |
| Time of Use (TOU)                          | 9.53   | 1.35%   | -                                |                   |                |                        |                         | 11.75              | -               | 11.75              | -               | -                  |
| D2 Agricultural Tube-wells                 | 521.39 | 74.00%  | 22,494                           |                   |                |                        | 200.00                  | 14.70              | 200.00          | 11.50              | -               | 3.20               |
| Agricultural Tube-wells D-2 (ii)           | -      | -       | -                                |                   |                |                        |                         | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak D-2(i)            | -      | -       | 3,139                            |                   |                |                        | 200.00                  | -                  | 200.00          | -                  | -               | -                  |
| Time of Use (TOU) - Peak D-2               | 0.61   | 0.11%   | 521                              |                   |                |                        | 200.00                  | 19.00              | 200.00          | 15.00              | -               | 4.00               |
| Time of Use (TOU) - Off-Peak D2            | 5.81   | 0.83%   | -                                |                   |                |                        | 200.00                  | 12.70              | 200.00          | 8.85               | -               | 3.85               |
| Total Agricultural                         | 541    |         | 26,448                           |                   |                |                        |                         |                    |                 |                    |                 |                    |
| Public Lighting G                          | 0.48   | 0.07%   | 260                              |                   |                |                        |                         | 14.00              | -               | 14.00              | -               | -                  |
| Residential Colonies H                     | 0.01   | 0.00%   | -                                |                   |                |                        |                         | 14.00              | -               | 14.00              | -               | -                  |
| Special Contracts - Tariff K (A/J/K)       | -      | -       | -                                |                   |                |                        |                         | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak                   | -      | -       | -                                |                   |                |                        |                         | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Off-Peak               | -      | -       | -                                |                   |                |                        |                         | -                  | -               | -                  | -               | -                  |
| Railway Traction Traction - 1              | -      | -       | -                                |                   |                |                        |                         | -                  | -               | -                  | -               | -                  |
| Co-Generation J                            | -      | -       | -                                |                   |                |                        |                         | -                  | -               | -                  | -               | -                  |
| General Service                            | -      | -       | -                                |                   |                |                        |                         | 12.25              | -               | -                  | -               | -                  |
| Grand Total                                | 706    | 100.00% | 588,986                          |                   |                |                        |                         |                    |                 |                    |                 |                    |

## QESCO

## Revenue and Subsidy Statement Sep 2017

| Description                                | Sales<br>(MkWh) | Sales<br>Rate<br>(%) | Projected<br>No. of<br>Consumers | Consumer<br>Load<br>(kW) | Consumer<br>Load<br>(%) | Distribution<br>Losses<br>(%) | NEPRA Determined Tariff     |                                | GOP Tariff                  |                                | Subsidy                     |                                |
|--------------------------------------------|-----------------|----------------------|----------------------------------|--------------------------|-------------------------|-------------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|
|                                            |                 |                      |                                  |                          |                         |                               | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) |
| <b>Residential</b>                         |                 |                      |                                  |                          |                         |                               |                             |                                |                             |                                |                             |                                |
| Up to 50 Units                             | 3.39            | 0.48%                | 124,575                          | -                        | -                       | -                             | -                           | 13.57                          | -                           | 6.78                           | -                           | 6.78                           |
| For peak load requirement up to 5 kW       | -               | 0.00%                | -                                | -                        | -                       | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| 01-100 Units                               | 32.30           | 4.59%                | 168,082                          | -                        | -                       | -                             | -                           | 403.80                         | -                           | 187.04                         | -                           | 216.76                         |
| 101-300 Units                              | 7.43            | -                    | -                                | -                        | -                       | -                             | -                           | 111.45                         | -                           | 60.26                          | -                           | 51.19                          |
| 101-300 Units                              | 10.18           | 1.44%                | 102,652                          | -                        | -                       | -                             | -                           | 152.64                         | -                           | 103.79                         | -                           | 48.84                          |
| 301-700 Units                              | 10.34           | 1.47%                | 29,542                           | -                        | -                       | -                             | -                           | 175.73                         | -                           | 165.40                         | -                           | 10.34                          |
| Above 700 Units                            | 10.66           | 1.51%                | 5,859                            | -                        | -                       | -                             | -                           | 202.55                         | -                           | 191.89                         | -                           | 10.66                          |
| For peak load requirement exceeding 5 kW   | -               | 0.00%                | -                                | -                        | -                       | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | 0.97            | 0.14%                | 2,649                            | -                        | -                       | -                             | -                           | 18.41                          | -                           | 17.44                          | -                           | 0.97                           |
| Time of Use (TOU) - Off-Peak               | 4.85            | 0.09%                | 17,663                           | -                        | -                       | -                             | -                           | 62.99                          | -                           | 60.57                          | -                           | 2.42                           |
| <b>Total Residential</b>                   | <b>90.11</b>    | <b>0.00%</b>         | <b>451,023</b>                   | <b>-</b>                 | <b>-</b>                | <b>-</b>                      | <b>-</b>                    | <b>1,141.14</b>                | <b>-</b>                    | <b>793.17</b>                  | <b>-</b>                    | <b>347.97</b>                  |
| <b>Commercial - A2</b>                     | <b>-</b>        | <b>0.00%</b>         | <b>-</b>                         | <b>-</b>                 | <b>-</b>                | <b>-</b>                      | <b>-</b>                    | <b>-</b>                       | <b>-</b>                    | <b>-</b>                       | <b>-</b>                    | <b>-</b>                       |
| Commercial -                               | -               | -                    | -                                | -                        | -                       | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement up to 5 kW       | 9.21            | 1.31%                | 104,620                          | -                        | -                       | -                             | -                           | 174.93                         | -                           | 165.72                         | -                           | 9.21                           |
| Commercial (<100)                          | 21.16           | 3.00%                | 34                               | -                        | -                       | -                             | 0.09                        | 317.39                         | 0.09                        | 317.39                         | -                           | -                              |
| Commercial (<20 KW)                        | -               | -                    | -                                | -                        | -                       | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement exceeding 5 kW   | -               | 0.00%                | -                                | -                        | -                       | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Regular                                    | -               | 0.00%                | -                                | -                        | -                       | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak (A-2)             | 2.10            | 0.30%                | 2,618                            | -                        | -                       | -                             | 0.95                        | 39.90                          | 0.95                        | 37.80                          | -                           | 2.10                           |
| Time of Use (TOU) - Off-Peak (Temp)        | 7.75            | 1.10%                | 37                               | -                        | -                       | -                             | 5.74                        | 100.78                         | 5.74                        | 96.91                          | -                           | 3.88                           |
| <b>Total Commercial</b>                    | <b>40.22</b>    | <b>0.00%</b>         | <b>107,308</b>                   | <b>-</b>                 | <b>-</b>                | <b>-</b>                      | <b>8.77</b>                 | <b>633.00</b>                  | <b>8.77</b>                 | <b>917.82</b>                  | <b>-</b>                    | <b>15.18</b>                   |
| <b>Industrial</b>                          | <b>-</b>        | <b>0.00%</b>         | <b>-</b>                         | <b>-</b>                 | <b>-</b>                | <b>-</b>                      | <b>-</b>                    | <b>-</b>                       | <b>-</b>                    | <b>-</b>                       | <b>-</b>                    | <b>-</b>                       |
| B1                                         | 0.16            | 0.02%                | -                                | -                        | -                       | -                             | -                           | 2.34                           | -                           | 2.34                           | -                           | -                              |
| B1 (Peak)                                  | 0.48            | 0.07%                | 1,084                            | -                        | -                       | -                             | -                           | 9.21                           | -                           | 8.72                           | -                           | 0.48                           |
| B1 - (Off-Peak)                            | 2.26            | 0.32%                | 1,452                            | -                        | -                       | -                             | -                           | 29.40                          | -                           | 28.27                          | -                           | 1.13                           |
| B2                                         | 0.16            | 0.02%                | 104                              | -                        | -                       | -                             | 0.01                        | 2.26                           | 0.01                        | 2.26                           | -                           | -                              |
| B2 - TOU (Peak)                            | 2.42            | 0.34%                | 1,009                            | -                        | -                       | -                             | 1.76                        | 46.03                          | 1.76                        | 43.61                          | -                           | 2.42                           |
| B2 - TOU (Off-Peak)                        | 9.69            | 1.38%                | 1                                | -                        | -                       | -                             | 12.15                       | 124.05                         | 12.15                       | 119.11                         | -                           | 4.94                           |
| B3 - 11/33 KV (Peak)                       | 0.48            | 0.07%                | 16                               | -                        | -                       | -                             | 0.65                        | 9.21                           | 0.65                        | 8.72                           | -                           | 0.48                           |
| B4                                         | 9.21            | 1.31%                | 3                                | -                        | -                       | -                             | 4.79                        | 116.92                         | 4.78                        | 112.32                         | -                           | 4.60                           |
| <b>Total Industrial</b>                    | <b>25</b>       | <b>0.00%</b>         | <b>3,670</b>                     | <b>-</b>                 | <b>-</b>                | <b>-</b>                      | <b>19.37</b>                | <b>339.42</b>                  | <b>19.37</b>                | <b>325.35</b>                  | <b>-</b>                    | <b>14.07</b>                   |
| <b>Bulk</b>                                | <b>-</b>        | <b>-</b>             | <b>-</b>                         | <b>-</b>                 | <b>-</b>                | <b>-</b>                      | <b>-</b>                    | <b>-</b>                       | <b>-</b>                    | <b>-</b>                       | <b>-</b>                    | <b>-</b>                       |
| C1(a) Supply at 400 Volts - up to 5 kW     | -               | 0.00%                | 11                               | -                        | -                       | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.16            | 0.02%                | 78                               | -                        | -                       | -                             | 0.68                        | 2.34                           | 0.68                        | 2.34                           | -                           | -                              |
| Time of Use (TOU) - Peak                   | 0.48            | 0.07%                | 105                              | -                        | -                       | -                             | 0.21                        | 9.21                           | 0.21                        | 8.72                           | -                           | 0.48                           |
| Time of Use (TOU) - Off-Peak               | 2.42            | 0.34%                | 12                               | -                        | -                       | -                             | 1.44                        | 31.50                          | 1.44                        | 30.29                          | -                           | 1.21                           |
| C2 Supply at 11 kV                         | 1.29            | 0.15%                | -                                | -                        | -                       | -                             | 1.02                        | 18.48                          | 1.02                        | 18.48                          | -                           | -                              |
| Time of Use (TOU) - Peak                   | 2.58            | 0.37%                | 25                               | -                        | -                       | -                             | 0.70                        | 49.10                          | 0.70                        | 46.52                          | -                           | 2.58                           |
| Time of Use (TOU) - Off-Peak               | 10.98           | 1.56%                | 25                               | -                        | -                       | -                             | 3.57                        | 140.59                         | 3.57                        | 135.10                         | -                           | 5.49                           |
| C3 Supply above 11 kV                      | -               | -                    | -                                | -                        | -                       | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | -               | -                    | -                                | -                        | -                       | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                    | -                                | -                        | -                       | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| <b>Total Single Point Supply</b>           | <b>19</b>       | <b>-</b>             | <b>258</b>                       | <b>-</b>                 | <b>-</b>                | <b>-</b>                      | <b>7.82</b>                 | <b>251.21</b>                  | <b>7.82</b>                 | <b>241.44</b>                  | <b>-</b>                    | <b>9.77</b>                    |
| <b>Agricultural Tube-wells - Tariff D</b>  | <b>-</b>        | <b>-</b>             | <b>-</b>                         | <b>-</b>                 | <b>-</b>                | <b>-</b>                      | <b>-</b>                    | <b>-</b>                       | <b>-</b>                    | <b>-</b>                       | <b>-</b>                    | <b>-</b>                       |
| O1 Scarp                                   | 1.78            | 0.25%                | 294                              | -                        | -                       | -                             | -                           | 27.01                          | -                           | 21.32                          | -                           | 5.69                           |
| Time of Use (TOU)                          | 1.62            | 0.23%                | -                                | -                        | -                       | -                             | -                           | 28.83                          | -                           | 28.83                          | -                           | -                              |
| Time of Use (TOU)                          | 9.53            | 1.35%                | -                                | -                        | -                       | -                             | -                           | 111.97                         | -                           | 111.97                         | -                           | -                              |
| O2 Agricultural Tube-wells                 | 521.39          | 74.00%               | 22,494                           | -                        | -                       | -                             | 115.99                      | 7,664.40                       | 104.39                      | 5,995.96                       | 11.60                       | 1,668.44                       |
| Agricultural Tube-wells O-2 (ii)           | -               | -                    | -                                | -                        | -                       | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak O-2(i)            | -               | -                    | 3,139                            | -                        | -                       | -                             | 16.23                       | -                              | 16.23                       | -                              | -                           | -                              |
| Time of Use (TOU) - Peak O-2               | 0.81            | 0.11%                | 521                              | -                        | -                       | -                             | 3.09                        | 15.34                          | 3.09                        | 12.11                          | -                           | 3.23                           |
| Time of Use (TOU) - Off-Peak O2            | 5.81            | 0.83%                | -                                | -                        | -                       | -                             | -                           | 73.85                          | -                           | 51.46                          | -                           | 22.39                          |
| <b>Total Agricultural</b>                  | <b>541</b>      | <b>-</b>             | <b>26,448</b>                    | <b>-</b>                 | <b>-</b>                | <b>-</b>                      | <b>135.31</b>               | <b>7,921.41</b>                | <b>123.71</b>               | <b>6,221.65</b>                | <b>11.80</b>                | <b>1,899.74</b>                |
| Public Lighting G                          | 0.48            | 0.07%                | 260                              | -                        | -                       | -                             | -                           | 6.78                           | -                           | 6.78                           | -                           | -                              |
| Residential Colonies H                     | 0.01            | 0.00%                | -                                | -                        | -                       | -                             | -                           | 0.09                           | -                           | 0.09                           | -                           | -                              |
| Special Contracts - Tariff K (AJK)         | -               | -                    | -                                | -                        | -                       | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | -               | -                    | -                                | -                        | -                       | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                    | -                                | -                        | -                       | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Railway Traction Traction - 1              | -               | -                    | -                                | -                        | -                       | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Co-Generation J                            | -               | -                    | -                                | -                        | -                       | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| General Service                            | -               | -                    | -                                | -                        | -                       | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| <b>Grand Total</b>                         | <b>706</b>      | <b>100.00%</b>       | <b>588,965</b>                   | <b>-</b>                 | <b>-</b>                | <b>-</b>                      | <b>159.07</b>               | <b>10,293.05</b>               | <b>157.47</b>               | <b>8,206.31</b>                | <b>11.80</b>                | <b>2,086.74</b>                |

| Description                                | Sales         |                | Projected No. of Consumers | Connected Load |     | Disconnection Losses | NEPRA Determined Tariff |                 | GOB Tariff   |                 | Subsidy      |                 |
|--------------------------------------------|---------------|----------------|----------------------------|----------------|-----|----------------------|-------------------------|-----------------|--------------|-----------------|--------------|-----------------|
|                                            | (MkWh)        | (%)            |                            | (kW)           | (%) |                      | Fixed Charge            | Variable Charge | Fixed Charge | Variable Charge | Fixed Charge | Variable Charge |
| <b>Residential</b>                         |               |                |                            |                |     |                      | (Rs/kW/M)               | (Rs/kWh)        | (Rs/kW/M)    | (Rs/kWh)        | (Rs/kW/M)    | (Rs/kWh)        |
| Up to 50 Units                             | 10.57         | 0.48%          | 122,042                    |                |     |                      |                         | 4.00            | -            | 2.00            |              | 2.00            |
| For peak load requirement up to 5 kW       |               |                |                            |                |     |                      |                         |                 |              |                 |              |                 |
| 01-100 Units                               | 101.64        | 4.59%          | 65,866                     |                |     |                      |                         | 12.50           | -            | 5.79            |              | 6.71            |
| 101-300 Units                              | 23.38         | 1.05%          | 96,799                     |                |     |                      |                         | 15.00           | -            | 8.11            |              | 6.89            |
| 301-500 Units                              | 32.02         | 1.44%          | 100,565                    |                |     |                      |                         | 15.00           | -            | 10.20           |              | 4.80            |
| 501-700 Units                              | 32.52         | 1.47%          | 28,941                     |                |     |                      |                         | 17.00           | -            | 16.00           |              | 1.00            |
| Above 700 Units                            | 33.54         | 1.51%          | 5,740                      |                |     |                      |                         | 19.00           | -            | 18.00           |              | 1.00            |
| For peak load requirement exceeding 5 kW   |               |                |                            |                |     |                      |                         |                 |              |                 |              |                 |
| Time of Use (TOU) - Peak                   | 3.05          | 0.14%          | 2,596                      |                |     |                      |                         | 19.00           | -            | 18.00           |              | 1.00            |
| Time of Use (TOU) - Off-Peak               | 15.25         | 0.69%          | 17,304                     |                |     |                      |                         | 13.00           | -            | 12.50           |              | 0.50            |
| <b>Total Residential</b>                   | <b>252.87</b> |                | <b>441,853</b>             |                |     |                      |                         |                 |              |                 |              |                 |
| <b>Commercial - A2</b>                     |               |                |                            |                |     |                      |                         |                 |              |                 |              |                 |
| Commercial -                               |               |                |                            |                |     |                      |                         |                 |              |                 |              |                 |
| For peak load requirement up to 5 kW       | 28.97         | 1.31%          | 101,733                    |                |     |                      |                         | 19.00           | -            | 18.00           |              | 1.00            |
| Commercial (<100)                          | 66.57         | 3.00%          | 33                         |                |     |                      | 400.00                  | 15.00           | 400.00       | 15.00           |              | -               |
| Commercial (>20 KW)                        |               |                |                            |                |     |                      |                         |                 |              |                 |              |                 |
| For peak load requirement exceeding 5 kW   |               |                |                            |                |     |                      |                         |                 |              |                 |              |                 |
| Regular                                    |               |                |                            |                |     |                      |                         |                 |              |                 |              |                 |
| Time of Use (TOU) - Peak (A-2)             | 6.51          | 0.30%          | 2,545                      |                |     |                      | 400.00                  | 19.00           | 400.00       | 18.00           |              | 1.00            |
| Time of Use (TOU) - Off-Peak (Temp)        | 24.39         | 1.10%          | 36                         |                |     |                      | 400.00                  | 13.00           | 400.00       | 12.50           |              | 0.50            |
| <b>Total Commercial</b>                    | <b>126.64</b> | <b>0.00%</b>   | <b>104,347</b>             |                |     |                      |                         |                 |              |                 |              |                 |
| <b>Industrial</b>                          |               |                |                            |                |     |                      |                         |                 |              |                 |              |                 |
| B1                                         | 0.51          | 0.02%          |                            |                |     |                      |                         | 14.50           | -            | 14.50           |              | -               |
| B1 (Peak)                                  | 1.52          | 0.07%          | 1,064                      |                |     |                      |                         | 19.00           | -            | 18.00           |              | 1.00            |
| B1 - (Off Peak)                            | 7.11          | 0.32%          | 1,425                      |                |     |                      |                         | 13.00           | -            | 12.50           |              | 0.50            |
| B2                                         | 0.51          | 0.02%          | 103                        |                |     |                      | 400.00                  | 14.00           | 400.00       | 14.00           |              | -               |
| B2 - TOU (Peak)                            | 7.62          | 0.34%          | 991                        |                |     |                      | 400.00                  | 19.00           | 400.00       | 18.00           |              | 1.00            |
| B2 - TOU (Off-peak)                        | 30.49         | 1.38%          | 1                          |                |     |                      | 400.00                  | 12.80           | 400.00       | 12.29           |              | 0.51            |
| B3- 11/33 KV (Peak)                        | 1.52          | 0.07%          | 16                         |                |     |                      | 380.00                  | 19.00           | 380.00       | 18.00           |              | 1.00            |
| B4                                         | 26.97         | 1.31%          | 3                          |                |     |                      | 380.00                  | 12.70           | 380.00       | 12.20           |              | 0.50            |
| <b>Total Industrial</b>                    | <b>78</b>     |                | <b>3,682</b>               |                |     |                      |                         |                 |              |                 |              |                 |
| <b>Bulk</b>                                |               |                |                            |                |     |                      |                         |                 |              |                 |              |                 |
| C1(a) Supply at 400 Volts - up to 5 kW     |               |                | 11                         |                |     |                      |                         | 15.00           | -            | 15.00           |              | -               |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.51          | 0.02%          | 78                         |                |     |                      | 400.00                  | 14.50           | 400.00       | 14.50           |              | -               |
| Time of Use (TOU) - Peak                   | 1.52          | 0.07%          | 105                        |                |     |                      | 400.00                  | 19.00           | 400.00       | 18.00           |              | 1.00            |
| Time of Use (TOU) - Off-Peak               | 7.62          | 0.34%          | 12                         |                |     |                      | 400.00                  | 13.00           | 400.00       | 12.50           |              | 0.50            |
| C2 Supply at 11 kV                         | 4.07          | 0.18%          | -                          |                |     |                      | 380.00                  | 14.30           | 380.00       | 14.30           |              | -               |
| Time of Use (TOU) - Peak                   | 8.13          | 0.37%          | 25                         |                |     |                      | 380.00                  | 19.00           | 380.00       | 18.00           |              | 1.00            |
| Time of Use (TOU) - Off-Peak               | 34.56         | 1.58%          | 25                         |                |     |                      | 380.00                  | 12.80           | 380.00       | 12.30           |              | 0.50            |
| C3 Supply above 11 kV                      |               |                |                            |                |     |                      |                         |                 |              |                 |              |                 |
| Time of Use (TOU) - Peak                   |               |                |                            |                |     |                      |                         |                 |              |                 |              |                 |
| Time of Use (TOU) - Off-Peak               |               |                |                            |                |     |                      |                         |                 |              |                 |              |                 |
| <b>Total Single Point Supply</b>           | <b>56</b>     |                | <b>256</b>                 |                |     |                      |                         |                 |              |                 |              |                 |
| <b>Agricultural Tube-wells - Tariff D</b>  |               |                |                            |                |     |                      |                         |                 |              |                 |              |                 |
| D1 Scarp                                   | 5.59          | 0.25%          | 92                         |                |     |                      |                         | 15.20           | -            | 12.00           |              | 3.20            |
| Time of Use (TOU)                          | 5.08          | 0.23%          | 99                         |                |     |                      |                         | 17.85           | -            | 17.85           |              | -               |
| Time of Use (TOU)                          | 29.98         | 1.35%          | 101                        |                |     |                      |                         | 11.75           | -            | 11.75           |              | -               |
| D2 Agricultural Tube-wells                 | 1,840.46      | 74.00%         | 22,270                     |                |     |                      | 200.00                  | 14.70           | 200.00       | 11.50           |              | 3.20            |
| Agricultural Tube-wells D-2 (ii)           |               |                |                            |                |     |                      |                         |                 |              |                 |              |                 |
| Time of Use (TOU) - Peak D-2(i)            |               |                |                            |                |     |                      | 200.00                  | -               | 200.00       | -               |              | -               |
| Time of Use (TOU) - Peak D-2               | 2.54          | 0.11%          | 515                        |                |     |                      | 200.00                  | 19.00           | 200.00       | 15.00           |              | 4.00            |
| Time of Use (TOU) - Off-Peak D2            | 18.30         | 0.83%          | 3,107                      |                |     |                      | 200.00                  | 12.70           | 200.00       | 8.85            |              | 3.85            |
| <b>Total Agricultural</b>                  | <b>1,782</b>  |                | <b>28,184</b>              |                |     |                      |                         |                 |              |                 |              |                 |
| Public Lighting C                          | 1.52          | 0.07%          | 257                        |                |     |                      |                         | 14.00           | -            | 14.00           |              | -               |
| Residential Colonies H                     | 0.02          | 0.00%          |                            |                |     |                      |                         | 14.00           | -            | 14.00           |              | -               |
| Special Contracts - Tariff K (A/J/K)       |               |                |                            |                |     |                      |                         |                 |              |                 |              |                 |
| Time of Use (TOU) - Peak                   |               |                |                            |                |     |                      |                         |                 |              |                 |              |                 |
| Time of Use (TOU) - Off-Peak               |               |                |                            |                |     |                      |                         |                 |              |                 |              |                 |
| Railway Traction Traction - I              |               |                |                            |                |     |                      |                         |                 |              |                 |              |                 |
| Co-Generation-J                            |               |                |                            |                |     |                      |                         |                 |              |                 |              |                 |
| General Service                            |               |                |                            |                |     |                      |                         | 12.25           |              |                 |              |                 |
| <b>Grand Total</b>                         | <b>2,217</b>  | <b>100.00%</b> | <b>678,499</b>             |                |     |                      |                         |                 |              |                 |              |                 |



## QESCO

## Revenue and Subsidy Statement July-Sep 2017

| Description                               | Supply        | Sales Mix      | Projected No. of Consumers | Connected Load | Peak Load | Distribution Losses | NEPRA Determined Tariff |                  | GOP Tariff    |                  | Subsidy      |                 |
|-------------------------------------------|---------------|----------------|----------------------------|----------------|-----------|---------------------|-------------------------|------------------|---------------|------------------|--------------|-----------------|
|                                           | (MkWh)        | (%)            |                            | (kW)           | (%)       |                     | Fixed Charge            | Variable Charge  | Fixed Charge  | Variable Charge  | Fixed Charge | Variable Charge |
|                                           |               |                |                            |                |           |                     | (Min Rs)                | (Min Rs)         | (Min Rs)      | (Min Rs)         | (Min Rs)     | (Min Rs)        |
| <b>Residential</b>                        |               |                |                            |                |           |                     |                         |                  |               |                  |              |                 |
| Up to 58 Units                            | 10.67         | 0.48%          | 122,042                    | -              | -         | -                   | -                       | 42.69            | -             | 21.34            | -            | 21.34           |
| For peak load requirement up to 5 kW      | -             | 8.00%          | -                          | -              | -         | -                   | -                       | -                | -             | -                | -            | -               |
| 81-100 Units                              | 101.64        | 4.59%          | 85,966                     | -              | -         | -                   | -                       | 1,270.49         | -             | 588.49           | -            | 682.00          |
| 101-308 Units                             | 23.38         | -              | 98,799                     | -              | -         | -                   | -                       | 350.66           | -             | 189.59           | -            | 161.07          |
| 101-300 Units                             | 32.02         | 1.44%          | 100,565                    | -              | -         | -                   | -                       | 480.25           | -             | 328.57           | -            | 153.68          |
| 301-700 Units                             | 32.52         | 1.47%          | 28,941                     | -              | -         | -                   | -                       | 552.92           | -             | 520.39           | -            | 32.52           |
| Above 700 Units                           | 33.54         | 1.51%          | 5,740                      | -              | -         | -                   | -                       | 637.28           | -             | 603.74           | -            | 33.54           |
| For peak load requirement exceeding 5 kW  | -             | 0.00%          | -                          | -              | -         | -                   | -                       | -                | -             | -                | -            | -               |
| Time of Use (TOU) - Peak                  | 3.05          | 0.14%          | 2,596                      | -              | -         | -                   | -                       | 57.93            | -             | 54.69            | -            | 3.05            |
| Time of Use (TOU) - Off-Peak              | 15.25         | 0.69%          | 17,304                     | -              | -         | -                   | -                       | 198.20           | -             | 190.57           | -            | 7.62            |
| <b>Total Residential</b>                  | <b>252.07</b> | <b>0.08%</b>   | <b>441,853</b>             | <b>-</b>       | <b>-</b>  | <b>-</b>            | <b>-</b>                | <b>3,690.41</b>  | <b>-</b>      | <b>2,495.58</b>  | <b>-</b>     | <b>1,894.83</b> |
| <b>Commercial - A2</b>                    | <b>-</b>      | <b>0.80%</b>   | <b>-</b>                   | <b>-</b>       | <b>-</b>  | <b>-</b>            | <b>-</b>                | <b>-</b>         | <b>-</b>      | <b>-</b>         | <b>-</b>     | <b>-</b>        |
| Commercial -                              |               |                |                            |                |           |                     |                         |                  |               |                  |              |                 |
| For peak load requirement up to 5 kW      | 28.97         | 1.31%          | 101,733                    | -              | -         | -                   | -                       | 550.38           | -             | 521.41           | -            | 28.97           |
| Commercial (<100)                         | 66.57         | 3.00%          | 33                         | -              | -         | -                   | 0.26                    | 896.61           | 0.26          | 896.61           | -            | -               |
| Commercial (<20 KW)                       |               |                |                            |                |           |                     |                         |                  |               |                  |              |                 |
| For peak load requirement exceeding 5 kW  | -             | 0.00%          | -                          | -              | -         | -                   | -                       | -                | -             | -                | -            | -               |
| Regular                                   | -             | 0.00%          | -                          | -              | -         | -                   | -                       | -                | -             | -                | -            | -               |
| Time of Use (TOU) - Peak (A-2)            | 8.61          | 0.30%          | 2,545                      | -              | -         | -                   | 2.85                    | 125.52           | 2.85          | 118.92           | -            | 8.61            |
| Time of Use (TOU) - Off-Peak (Temp)       | 24.39         | 1.10%          | 36                         | -              | -         | -                   | 17.22                   | 317.11           | 17.22         | 304.92           | -            | 12.20           |
| <b>Total Commercial</b>                   | <b>126.54</b> | <b>0.00%</b>   | <b>104,347</b>             | <b>-</b>       | <b>-</b>  | <b>-</b>            | <b>28.32</b>            | <b>1,991.62</b>  | <b>28.32</b>  | <b>1,943.85</b>  | <b>-</b>     | <b>47.77</b>    |
| <b>Industrial</b>                         | <b>-</b>      | <b>0.08%</b>   | <b>-</b>                   | <b>-</b>       | <b>-</b>  | <b>-</b>            | <b>-</b>                | <b>-</b>         | <b>-</b>      | <b>-</b>         | <b>-</b>     | <b>-</b>        |
| B1                                        | 0.51          | 0.02%          | -                          | -              | -         | -                   | -                       | 7.37             | -             | 7.37             | -            | -               |
| B1 (Peak)                                 | 1.52          | 0.07%          | 1,064                      | -              | -         | -                   | -                       | 28.97            | -             | 27.44            | -            | 1.52            |
| B1 - (Off Peak)                           | 7.11          | 0.32%          | 1,425                      | -              | -         | -                   | -                       | 82.49            | -             | 88.93            | -            | 3.56            |
| B2                                        | 0.51          | 0.02%          | 103                        | -              | -         | -                   | 0.02                    | 7.11             | 0.02          | 7.11             | -            | -               |
| B2 - TOU (Peak)                           | 7.62          | 0.34%          | 991                        | -              | -         | -                   | 5.28                    | 144.84           | 5.28          | 137.21           | -            | 7.62            |
| B2 - TOU (Off-peak)                       | 30.49         | 1.38%          | 1                          | -              | -         | -                   | 36.46                   | 390.29           | 36.46         | 374.74           | -            | 15.55           |
| B3- 11/33 KV (Peak)                       | 1.52          | 0.07%          | 18                         | -              | -         | -                   | 1.95                    | 28.97            | 1.85          | 27.44            | -            | 1.52            |
| B4                                        | 28.97         | 1.31%          | 3                          | -              | -         | -                   | 14.38                   | 387.88           | 14.38         | 353.40           | -            | 14.48           |
| <b>Total Industrial</b>                   | <b>78</b>     | <b>0.00%</b>   | <b>3,602</b>               | <b>-</b>       | <b>-</b>  | <b>-</b>            | <b>58.18</b>            | <b>1,887.92</b>  | <b>58.18</b>  | <b>1,823.58</b>  | <b>-</b>     | <b>44.26</b>    |
| <b>Bulk</b>                               | <b>-</b>      | <b>-</b>       | <b>-</b>                   | <b>-</b>       | <b>-</b>  | <b>-</b>            | <b>-</b>                | <b>-</b>         | <b>-</b>      | <b>-</b>         | <b>-</b>     | <b>-</b>        |
| C1(a) Supply at 400 Volts - up to 5 kW    | -             | 8.00%          | 11                         | -              | -         | -                   | -                       | -                | -             | -                | -            | -               |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.51          | 0.02%          | 78                         | -              | -         | -                   | 2.03                    | 7.37             | 2.03          | 7.37             | -            | -               |
| Time of Use (TOU) - Peak                  | 1.52          | 0.87%          | 105                        | -              | -         | -                   | 0.63                    | 28.97            | 0.63          | 27.44            | -            | 1.52            |
| Time of Use (TOU) - Off-Peak              | 7.62          | 0.34%          | 12                         | -              | -         | -                   | 4.33                    | 99.10            | 4.33          | 95.29            | -            | 3.81            |
| C2 Supply at 11 kV                        | 4.07          | 0.18%          | -                          | -              | -         | -                   | 3.05                    | 58.14            | 3.05          | 58.14            | -            | -               |
| Time of Use (TOU) - Peak                  | 8.13          | 0.37%          | 25                         | -              | -         | -                   | 2.09                    | 154.49           | 2.09          | 146.36           | -            | 8.13            |
| Time of Use (TOU) - Off-Peak              | 34.56         | 1.58%          | 25                         | -              | -         | -                   | 10.71                   | 442.33           | 10.71         | 425.06           | -            | 17.28           |
| C3 Supply above 11 kV                     | -             | -              | -                          | -              | -         | -                   | -                       | -                | -             | -                | -            | -               |
| Time of Use (TOU) - Peak                  | -             | -              | -                          | -              | -         | -                   | -                       | -                | -             | -                | -            | -               |
| Time of Use (TOU) - Off-Peak              | -             | -              | -                          | -              | -         | -                   | -                       | -                | -             | -                | -            | -               |
| <b>Total Single Point Supply</b>          | <b>58</b>     | <b>-</b>       | <b>256</b>                 | <b>-</b>       | <b>-</b>  | <b>-</b>            | <b>22.85</b>            | <b>798.40</b>    | <b>22.85</b>  | <b>759.65</b>    | <b>-</b>     | <b>30.75</b>    |
| <b>Agricultural Tube-wells - Tariff D</b> | <b>-</b>      | <b>-</b>       | <b>-</b>                   | <b>-</b>       | <b>-</b>  | <b>-</b>            | <b>-</b>                | <b>-</b>         | <b>-</b>      | <b>-</b>         | <b>-</b>     | <b>-</b>        |
| D1 Scarce                                 | 5.59          | 0.25%          | 92                         | -              | -         | -                   | -                       | 84.97            | -             | 67.08            | -            | 17.89           |
| Time of Use (TOU)                         | 5.08          | 0.23%          | 99                         | -              | -         | -                   | -                       | 90.71            | -             | 90.71            | -            | -               |
| Time of Use (TOU)                         | 29.98         | 1.35%          | 101                        | -              | -         | -                   | -                       | 352.31           | -             | 352.31           | -            | -               |
| D2 Agricultural Tube-wells                | 1,640.46      | 74.00%         | 22,270                     | -              | -         | -                   | 347.97                  | 24,114.73        | 338.22        | 18,865.26        | 11.75        | 5,249.46        |
| Agricultural Tube-wells D-2 (II)          | -             | -              | -                          | -              | -         | -                   | -                       | -                | -             | -                | -            | -               |
| Time of Use (TOU) - Peak D-2(I)           | -             | -              | -                          | -              | -         | -                   | 48.70                   | -                | 48.70         | -                | -            | -               |
| Time of Use (TOU) - Peak D-2              | 2.54          | 0.11%          | 515                        | -              | -         | -                   | 9.27                    | 48.28            | 8.27          | 38.11            | -            | 10.16           |
| Time of Use (TOU) - Off-Peak D2           | 18.30         | 0.83%          | 3,107                      | -              | -         | -                   | -                       | 232.35           | -             | 181.91           | -            | 70.44           |
| <b>Total Agricultural</b>                 | <b>1,702</b>  | <b>-</b>       | <b>26,184</b>              | <b>-</b>       | <b>-</b>  | <b>-</b>            | <b>405.94</b>           | <b>24,923.35</b> | <b>394.19</b> | <b>19,576.39</b> | <b>11.75</b> | <b>6,347.95</b> |
| Public Lighting G                         | 1.52          | 0.07%          | 257                        | -              | -         | -                   | -                       | 21.34            | -             | 21.34            | -            | -               |
| Residential Colonies H                    | 0.02          | 8.00%          | -                          | -              | -         | -                   | -                       | D.28             | -             | 0.28             | -            | -               |
| Special Contracts - Tariff K (AJK)        | -             | -              | -                          | -              | -         | -                   | -                       | -                | -             | -                | -            | -               |
| Time of Use (TOU) - Peak                  | -             | -              | -                          | -              | -         | -                   | -                       | -                | -             | -                | -            | -               |
| Time of Use (TOU) - Off-Peak              | -             | -              | -                          | -              | -         | -                   | -                       | -                | -             | -                | -            | -               |
| Railway Traction Traction - 1             | -             | -              | -                          | -              | -         | -                   | -                       | -                | -             | -                | -            | -               |
| Co-Generation-J                           | -             | -              | -                          | -              | -         | -                   | -                       | -                | -             | -                | -            | -               |
| General Services                          | -             | -              | -                          | -              | -         | -                   | -                       | -                | -             | -                | -            | -               |
| <b>Grand Total</b>                        | <b>2,217</b>  | <b>100.00%</b> | <b>576,499</b>             | <b>-</b>       | <b>-</b>  | <b>-</b>            | <b>607.21</b>           | <b>32,385.32</b> | <b>496.45</b> | <b>25,919.75</b> | <b>11.75</b> | <b>6,668.56</b> |

| Description                                | Sales        | Sales Mix | Projected No. of Consumers | Connected Load | Load Factor | Distribution Losses | NEPRA Determined Tariff |                 | GOP Tariff   |                 | Subsidy      |                 |
|--------------------------------------------|--------------|-----------|----------------------------|----------------|-------------|---------------------|-------------------------|-----------------|--------------|-----------------|--------------|-----------------|
|                                            |              |           |                            |                |             |                     | Fixed Charge            | Variable Charge | Fixed Charge | Variable Charge | Fixed Charge | Variable Charge |
|                                            | (MkWh)       | (%)       |                            | (kW)           | (%)         |                     | (Rs/kWh)                | (Rs/kWh)        | (Rs/kWh)     | (Rs/kWh)        | (Rs/kWh)     | (Rs/kWh)        |
| <b>Residential</b>                         |              |           |                            |                |             |                     |                         |                 |              |                 |              |                 |
| Up to 50 Units                             | 3.20         | 0.48%     | 124,575                    |                |             |                     |                         | 4.00            | -            | 2.00            |              | 2.00            |
| For peak load requirement up to 5 kW       | -            | -         | -                          |                |             |                     |                         | -               | -            | -               |              | -               |
| 01-100 Units                               | 30.49        | 4.59%     | 188,082                    |                |             |                     |                         | 12.50           | -            | 5.79            |              | 6.71            |
| 101-300 Units                              | 7.01         | 1.05%     | -                          |                |             |                     |                         | 15.00           | -            | 8.11            |              | 6.89            |
| 201-300 Units                              | 9.61         | 1.44%     | 102,652                    |                |             |                     |                         | 15.00           | -            | 10.20           |              | 4.80            |
| 301-700 Units                              | 9.76         | 1.47%     | 29,542                     |                |             |                     |                         | 17.00           | -            | 16.00           |              | 1.00            |
| Above 700 Units                            | 10.06        | 1.51%     | 5,859                      |                |             |                     |                         | 19.00           | -            | 18.00           |              | 1.00            |
| For peak load requirement exceeding 5 kW   | -            | -         | -                          |                |             |                     |                         | -               | -            | -               |              | -               |
| Time of Use (TOU) - Peak                   | 0.91         | 0.14%     | 2,649                      |                |             |                     |                         | 19.00           | -            | 18.00           |              | 1.00            |
| Time of Use (TOU) - Off-Peak               | 4.57         | 0.69%     | 17,663                     |                |             |                     |                         | 13.00           | -            | 12.50           |              | 0.50            |
| <b>Total Residential</b>                   | <b>76.63</b> |           | <b>451,023</b>             |                |             |                     |                         |                 |              |                 |              |                 |
| <b>Commercial - A2</b>                     |              |           |                            |                |             |                     |                         |                 |              |                 |              |                 |
| Commercial -                               |              |           |                            |                |             |                     |                         |                 |              |                 |              |                 |
| For peak load requirement up to 5 kW       | 8.69         | 1.31%     | 104,520                    |                |             |                     |                         | 19.00           | -            | 18.00           | -            | 1.00            |
| Commercial (<100)                          | 19.97        | 3.00%     | 34                         |                |             |                     | 400.00                  | 15.00           | 400.00       | 15.00           | -            | -               |
| Commercial (<20 kW)                        |              |           |                            |                |             |                     |                         |                 |              |                 |              |                 |
| For peak load requirement exceeding 5 kW   | -            | -         | -                          |                |             |                     |                         | -               | -            | -               | -            | -               |
| Regular                                    | -            | -         | -                          |                |             |                     |                         | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Peak (A-2)             | 1.98         | 0.30%     | 2,618                      |                |             |                     | 400.00                  | 19.00           | 400.00       | 18.00           | -            | 1.00            |
| Time of Use (TOU) - Off-Peak (Temp)        | 7.32         | 1.10%     | 37                         |                |             |                     | 400.00                  | 13.00           | 400.00       | 12.50           | -            | 0.50            |
| <b>Total Commercial</b>                    | <b>37.97</b> | 0.00%     | <b>107,308</b>             |                |             |                     |                         |                 |              |                 |              |                 |
| <b>Industrial</b>                          |              |           |                            |                |             |                     |                         |                 |              |                 |              |                 |
| B1                                         | 0.15         | 0.02%     | -                          |                |             |                     |                         | 14.50           | -            | 14.50           | -            | -               |
| B1 (Peak)                                  | 0.46         | 0.07%     | 1,084                      |                |             |                     |                         | 19.00           | -            | 18.00           | -            | 1.00            |
| B1 - (Off Peak)                            | 2.13         | 0.32%     | 1,452                      |                |             |                     |                         | 13.00           | -            | 12.50           | -            | 0.50            |
| B2 -                                       | 0.15         | 0.02%     | 104                        |                |             |                     | 400.00                  | 14.00           | 400.00       | 14.00           | -            | -               |
| B2 - TOU (Peak)                            | 2.29         | 0.34%     | 1,009                      |                |             |                     | 400.00                  | 19.00           | 400.00       | 18.00           | -            | 1.00            |
| B2 - TOU (Off-peak)                        | 9.15         | 1.38%     | 1                          |                |             |                     | 400.00                  | 12.80           | 400.00       | 12.29           | -            | 0.51            |
| B3- 11/33 KV (Peak)                        | 0.46         | 0.07%     | 16                         |                |             |                     | 380.00                  | 19.00           | 380.00       | 18.00           | -            | 1.00            |
| B4                                         | 8.69         | 1.31%     | 3                          |                |             |                     | 380.00                  | 12.70           | 380.00       | 12.20           | -            | 0.50            |
| <b>Total Industrial</b>                    | <b>23</b>    |           | <b>3,670</b>               |                |             |                     |                         |                 |              |                 |              |                 |
| <b>Bulk</b>                                |              |           |                            |                |             |                     |                         |                 |              |                 |              |                 |
| C1(a) Supply at 400 Volts - up to 5 kW     | -            | -         | 11                         |                |             |                     |                         | 15.00           | -            | 15.00           | -            | -               |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.15         | 0.02%     | 78                         |                |             |                     | 400.00                  | 14.50           | 400.00       | 14.50           | -            | -               |
| Time of Use (TOU) - Peak                   | 0.46         | 0.07%     | 105                        |                |             |                     | 400.00                  | 19.00           | 400.00       | 18.00           | -            | 1.00            |
| Time of Use (TOU) - Off-Peak               | 2.29         | 0.34%     | 12                         |                |             |                     | 400.00                  | 13.00           | 400.00       | 12.50           | -            | 0.50            |
| C2 Supply at 11 kV                         | 1.22         | 0.18%     | -                          |                |             |                     | 380.00                  | 14.30           | 380.00       | 14.30           | -            | -               |
| Time of Use (TOU) - Peak                   | 2.44         | 0.37%     | 25                         |                |             |                     | 380.00                  | 19.00           | 380.00       | 18.00           | -            | 1.00            |
| Time of Use (TOU) - Off-Peak               | 10.37        | 1.56%     | 25                         |                |             |                     | 380.00                  | 12.80           | 380.00       | 12.30           | -            | 0.50            |
| C3 Supply above 11 kV                      | -            |           |                            |                |             |                     |                         |                 |              |                 |              |                 |

## QESCO

## Revenue and Subsidy Statement Oct 2017

| Description                                | Sales<br>(MkWh) | Sales<br>Mix<br>(%) | Projected<br>No. of<br>Consumers | Connected<br>Load<br>(KW) | Load<br>Factor<br>(%) | Distribution<br>Losses<br>(%) | NEPRA Determined Tariff     |                                | GDP Tariff               |                                | Subsidy                     |                                |
|--------------------------------------------|-----------------|---------------------|----------------------------------|---------------------------|-----------------------|-------------------------------|-----------------------------|--------------------------------|--------------------------|--------------------------------|-----------------------------|--------------------------------|
|                                            |                 |                     |                                  |                           |                       |                               | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) |
| <b>Residential</b>                         |                 |                     |                                  |                           |                       |                               |                             |                                |                          |                                |                             |                                |
| Up to 50 Units                             | 3.20            | 0.48%               | 124,575                          | -                         | -                     | -                             | -                           | 12.81                          | -                        | 6.40                           | -                           | 6.40                           |
| For peak load requirement up to 5 kW       | -               | 0.00%               | -                                | -                         | -                     | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| 01-100 Units                               | 30.49           | 4.59%               | 168,082                          | -                         | -                     | -                             | -                           | 381.18                         | -                        | 176.56                         | -                           | 204.62                         |
| 101-300 Units                              | 7.01            | -                   | -                                | -                         | -                     | -                             | -                           | 105.21                         | -                        | 56.88                          | -                           | 48.32                          |
| 101-300 Units                              | 9.61            | 1.44%               | 102,852                          | -                         | -                     | -                             | -                           | 144.09                         | -                        | 97.98                          | -                           | 46.11                          |
| 301-700 Units                              | 9.78            | 1.47%               | 29,542                           | -                         | -                     | -                             | -                           | 165.89                         | -                        | 156.13                         | -                           | 9.76                           |
| Above 700 Units                            | 10.06           | 1.51%               | 5,859                            | -                         | -                     | -                             | -                           | 181.20                         | -                        | 181.14                         | -                           | 10.06                          |
| For peak load requirement exceeding 5 kW   | -               | 0.00%               | -                                | -                         | -                     | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | 0.91            | 0.14%               | 2,649                            | -                         | -                     | -                             | -                           | 17.38                          | -                        | 16.47                          | -                           | 0.91                           |
| Time of Use (TOU) - Off-Peak               | 4.57            | 0.69%               | 17,663                           | -                         | -                     | -                             | -                           | 59.46                          | -                        | 57.18                          | -                           | 2.29                           |
| <b>Total Residential</b>                   | <b>75.83</b>    | <b>0.00%</b>        | <b>451,023</b>                   | <b>-</b>                  | <b>-</b>              | <b>-</b>                      | <b>-</b>                    | <b>1,077.22</b>                | <b>-</b>                 | <b>748.74</b>                  | <b>-</b>                    | <b>328.48</b>                  |
| <b>Commercial - A2</b>                     |                 |                     |                                  |                           |                       |                               |                             |                                |                          |                                |                             |                                |
| Commercial -                               | -               | 0.00%               | -                                | -                         | -                     | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| For peak load requirement up to 5 kW       | 8.89            | 1.31%               | 104,620                          | -                         | -                     | -                             | -                           | 165.13                         | -                        | 156.44                         | -                           | 8.89                           |
| Commercial (<100)                          | 19.97           | 3.00%               | 34                               | -                         | -                     | -                             | 0.09                        | 299.61                         | 0.09                     | 299.61                         | -                           | -                              |
| Commercial (<20 KW)                        | -               | 0.00%               | -                                | -                         | -                     | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| For peak load requirement exceeding 5 kW   | -               | 0.00%               | -                                | -                         | -                     | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| Regular                                    | -               | 0.00%               | -                                | -                         | -                     | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| Time of Use (TOU) - Peak (A-2)             | 1.98            | 0.30%               | 2,618                            | -                         | -                     | -                             | 0.95                        | 37.68                          | 0.95                     | 35.68                          | -                           | 1.98                           |
| Time of Use (TOU) - Off-Peak (Temp)        | 7.32            | 1.10%               | 37                               | -                         | -                     | -                             | 5.74                        | 85.14                          | 5.74                     | 81.48                          | -                           | 3.66                           |
| <b>Total Commercial</b>                    | <b>37.87</b>    | <b>8.00%</b>        | <b>107,308</b>                   | <b>-</b>                  | <b>-</b>              | <b>-</b>                      | <b>6.77</b>                 | <b>587.84</b>                  | <b>6.77</b>              | <b>583.21</b>                  | <b>-</b>                    | <b>14.33</b>                   |
| <b>Industrial</b>                          |                 |                     |                                  |                           |                       |                               |                             |                                |                          |                                |                             |                                |
| B1                                         | 0.15            | 0.02%               | -                                | -                         | -                     | -                             | -                           | 2.21                           | -                        | 2.21                           | -                           | -                              |
| B1 (Peak)                                  | 0.46            | 0.07%               | 1,084                            | -                         | -                     | -                             | -                           | 8.69                           | -                        | 8.23                           | -                           | 0.46                           |
| B1 - (Off-Peak)                            | 2.13            | 0.32%               | 1,452                            | -                         | -                     | -                             | -                           | 27.75                          | -                        | 26.68                          | -                           | 1.07                           |
| B2 -                                       | 0.15            | 0.02%               | 104                              | -                         | -                     | -                             | 0.01                        | 2.13                           | 0.01                     | 2.13                           | -                           | -                              |
| B2 - TOU (Peak)                            | 2.29            | 0.34%               | 1,009                            | -                         | -                     | -                             | 1.76                        | 43.45                          | 1.76                     | 41.17                          | -                           | 2.29                           |
| B2 - TOU (Off-peak)                        | 9.15            | 1.38%               | 1                                | -                         | -                     | -                             | 12.15                       | 117.10                         | 12.15                    | 112.43                         | -                           | 4.67                           |
| B3 - 11/33 KV (Peak)                       | 0.46            | 0.07%               | 16                               | -                         | -                     | -                             | 0.65                        | 8.69                           | 0.65                     | 8.23                           | -                           | 0.46                           |
| B4                                         | 8.69            | 1.31%               | 3                                | -                         | -                     | -                             | 4.79                        | 110.38                         | 4.79                     | 106.03                         | -                           | 4.35                           |
| <b>Total Industrial</b>                    | <b>23</b>       | <b>0.00%</b>        | <b>3,670</b>                     | <b>-</b>                  | <b>-</b>              | <b>-</b>                      | <b>19.37</b>                | <b>320.41</b>                  | <b>19.37</b>             | <b>307.13</b>                  | <b>-</b>                    | <b>13.28</b>                   |
| <b>Bulk</b>                                |                 |                     |                                  |                           |                       |                               |                             |                                |                          |                                |                             |                                |
| C1(a) Supply at 400 Volts - up to 5 kW     | -               | 0.00%               | 11                               | -                         | -                     | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 8.15            | 0.02%               | 78                               | -                         | -                     | -                             | 0.68                        | 2.21                           | 0.68                     | 2.21                           | -                           | -                              |
| Time of Use (TOU) - Peak                   | 0.46            | 0.07%               | 105                              | -                         | -                     | -                             | 0.21                        | 8.69                           | 0.21                     | 8.23                           | -                           | 0.46                           |
| Time of Use (TOU) - Off-Peak               | 2.29            | 0.34%               | 12                               | -                         | -                     | -                             | 1.44                        | 29.73                          | 1.44                     | 28.59                          | -                           | 1.14                           |
| C2 Supply at 11 kV                         | 1.22            | 0.18%               | -                                | -                         | -                     | -                             | 1.02                        | 17.44                          | 1.02                     | 17.44                          | -                           | -                              |
| Time of Use (TOU) - Peak                   | 2.44            | 0.37%               | 25                               | -                         | -                     | -                             | 0.70                        | 46.35                          | 0.70                     | 43.91                          | -                           | 2.44                           |
| Time of Use (TOU) - Off-Peak               | 10.37           | 1.56%               | 25                               | -                         | -                     | -                             | 3.57                        | 132.71                         | 3.57                     | 127.53                         | -                           | 5.18                           |
| C3 Supply above 11 kV                      | -               | -                   | -                                | -                         | -                     | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | -               | -                   | -                                | -                         | -                     | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                   | -                                | -                         | -                     | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| <b>Total Single Point Supply</b>           | <b>17</b>       | <b>-</b>            | <b>256</b>                       | <b>-</b>                  | <b>-</b>              | <b>-</b>                      | <b>7.62</b>                 | <b>237.14</b>                  | <b>7.62</b>              | <b>227.82</b>                  | <b>-</b>                    | <b>9.22</b>                    |
| <b>Agricultural Tube-wells - Tariff D</b>  |                 |                     |                                  |                           |                       |                               |                             |                                |                          |                                |                             |                                |
| D1 Scarp                                   | 1.68            | 0.25%               | 284                              | -                         | -                     | -                             | -                           | 25.49                          | -                        | 20.13                          | -                           | 5.37                           |
| Time of Use (TOU)                          | 1.52            | 0.23%               | -                                | -                         | -                     | -                             | -                           | 27.22                          | -                        | 27.22                          | -                           | -                              |
| Time of Use (TOU)                          | 9.80            | 1.35%               | -                                | -                         | -                     | -                             | -                           | 105.70                         | -                        | 105.70                         | -                           | -                              |
| D2 Agricultural Tube-wells                 | 492.18          | 74.00%              | 22,494                           | -                         | -                     | -                             | 115.99                      | 7,235.10                       | 95.57                    | 5,660.11                       | 20.42                       | 1,574.99                       |
| Agricultural Tube-wells D-2 (ii)           | -               | -                   | -                                | -                         | -                     | -                             | 16.23                       | -                              | 16.23                    | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2(i)            | -               | -                   | 3,139                            | -                         | -                     | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2               | 0.76            | 8.11%               | 521                              | -                         | -                     | -                             | 3.09                        | 14.48                          | 3.09                     | 11.44                          | -                           | 3.05                           |
| Time of Use (TOU) - Off-Peak D2            | 5.49            | 0.83%               | -                                | -                         | -                     | -                             | -                           | 69.71                          | -                        | 48.58                          | -                           | 21.13                          |
| <b>Total Agricultural</b>                  | <b>611</b>      | <b>-</b>            | <b>26,448</b>                    | <b>-</b>                  | <b>-</b>              | <b>-</b>                      | <b>136.31</b>               | <b>7,477.78</b>                | <b>114.89</b>            | <b>5,873.17</b>                | <b>28.42</b>                | <b>1,604.54</b>                |
| Public Lighting G                          | 0.46            | 0.07%               | 260                              | -                         | -                     | -                             | -                           | 6.40                           | -                        | 6.40                           | -                           | -                              |
| Residential Colonies H                     | 0.01            | 8.00%               | -                                | -                         | -                     | -                             | -                           | 0.08                           | -                        | 0.08                           | -                           | -                              |
| Special Contracts - Tariff K (A/J/K)       | -               | -                   | -                                | -                         | -                     | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | -               | -                   | -                                | -                         | -                     | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                   | -                                | -                         | -                     | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| Railway Traction Traction - 1              | -               | -                   | -                                | -                         | -                     | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| Co-Generation-J                            | -               | -                   | -                                | -                         | -                     | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| General Service                            | -               | -                   | -                                | -                         | -                     | -                             | -                           | -                              | -                        | -                              | -                           | -                              |
| <b>Grand Total</b>                         | <b>686</b>      | <b>100.00%</b>      | <b>588,965</b>                   | <b>-</b>                  | <b>-</b>              | <b>-</b>                      | <b>169.07</b>               | <b>9,716.51</b>                | <b>148.65</b>            | <b>7,746.65</b>                | <b>20.42</b>                | <b>1,989.95</b>                |

| Description                               | Sales        | Sales        | Projected        | Connected | Load   | Distribution | NEPRA Determined Tariff |                 | GOP Tariff   |                 |              | Subsidy         |      |
|-------------------------------------------|--------------|--------------|------------------|-----------|--------|--------------|-------------------------|-----------------|--------------|-----------------|--------------|-----------------|------|
|                                           | (MkWh)       | (%age)       | No. of Consumers | Load (kW) | (%age) |              | Fixed Charge            | Variable Charge | Fixed Charge | Variable Charge | Fixed Charge | Variable Charge |      |
| <b>Residential</b>                        |              |              |                  |           |        |              |                         |                 |              |                 |              |                 |      |
| Up to 50 Units                            | 3.06         | 0.48%        | 124,575          |           |        |              |                         | 4.00            | -            | 2.00            |              |                 | 2.00 |
| For peak load requirement up to 5 kW      | -            | -            | -                |           |        |              |                         | -               | -            | -               |              |                 | -    |
| 01-100 Units                              | 29.30        | 4.59%        | 168,082          |           |        |              |                         | 12.50           | -            | 5.79            |              |                 | 6.71 |
| 101-300 Units                             | 6.74         | 1.05%        | -                |           |        |              |                         | 15.00           | -            | 8.11            |              |                 | 6.69 |
| 201-300 Units                             | 9.23         | 1.44%        | 102,652          |           |        |              |                         | 15.00           | -            | 10.20           |              |                 | 4.80 |
| 301-700 Units                             | 9.38         | 1.47%        | 29,542           |           |        |              |                         | 17.00           | -            | 16.00           |              |                 | 1.00 |
| Above 700 Units                           | 9.67         | 1.51%        | 5,859            |           |        |              |                         | 19.00           | -            | 18.00           |              |                 | 1.00 |
| For peak load requirement exceeding 5 kW  | -            | -            | -                |           |        |              |                         | -               | -            | -               |              |                 | -    |
| Time of Use (TOU) - Peak                  | 0.88         | 0.14%        | 2,649            |           |        |              |                         | 19.00           | -            | 18.00           |              |                 | 1.00 |
| Time of Use (TOU) - Off-Peak              | 4.40         | 0.68%        | 17,663           |           |        |              |                         | 13.00           | -            | 12.50           |              |                 | 0.50 |
| <b>Total Residential</b>                  | <b>72.67</b> |              | <b>451,023</b>   |           |        |              |                         |                 |              |                 |              |                 |      |
| <b>Commercial - A2</b>                    |              |              |                  |           |        |              |                         |                 |              |                 |              |                 |      |
| Commercial -                              |              |              |                  |           |        |              |                         |                 |              |                 |              |                 |      |
| For peak load requirement up to 6 kW      | 8.35         | 1.31%        | 104,620          |           |        |              |                         | 19.00           | -            | 18.00           |              |                 | 1.00 |
| Commercial (<100)                         | 19.19        | 3.00%        | 34               |           |        |              | 400.00                  | 15.00           | 400.00       | 15.00           |              |                 | -    |
| Commercial (<20 kW)                       |              |              |                  |           |        |              |                         |                 |              |                 |              |                 |      |
| For peak load requirement exceeding 5 kW  |              |              |                  |           |        |              |                         |                 |              |                 |              |                 |      |
| Regular                                   | -            | -            | -                |           |        |              |                         | -               | -            | -               |              |                 | -    |
| Time of Use (TOU) - Peak (A-2)            | 1.90         | 0.30%        | 2,618            |           |        |              | 400.00                  | 19.00           | 400.00       | 18.00           |              |                 | 1.00 |
| Time of Use (TOU) - Off-Peak (Temp)       | 7.03         | 1.10%        | 37               |           |        |              | 400.00                  | 13.00           | 400.00       | 12.50           |              |                 | 0.50 |
| <b>Total Commercial</b>                   | <b>36.48</b> | <b>0.00%</b> | <b>107,308</b>   |           |        |              |                         |                 |              |                 |              |                 |      |
| <b>Industrial</b>                         |              |              |                  |           |        |              |                         |                 |              |                 |              |                 |      |
| B1                                        | 0.15         | 0.02%        | -                |           |        |              |                         | 14.50           | -            | 14.50           |              |                 | -    |
| B1 (Peak)                                 | 0.44         | 0.07%        | 1,084            |           |        |              |                         | 19.00           | -            | 18.00           |              |                 | 1.00 |
| B1 - Off-Peak                             | 2.05         | 0.32%        | 1,452            |           |        |              |                         | 13.00           | -            | 12.50           |              |                 | 0.50 |
| B2 -                                      | 0.15         | 0.02%        | 104              |           |        |              | 400.00                  | 14.00           | 400.00       | 14.00           |              |                 | -    |
| B2 - TOU (Peak)                           | 2.20         | 0.34%        | 1,009            |           |        |              | 400.00                  | 19.00           | 400.00       | 18.00           |              |                 | 1.00 |
| B2 - TOU (Off-peak)                       | 8.79         | 1.38%        | 1                |           |        |              | 400.00                  | 12.80           | 400.00       | 12.29           |              |                 | 0.51 |
| B3- 11/33 KV (Peak)                       | 0.44         | 0.07%        | 16               |           |        |              | 380.00                  | 19.00           | 380.00       | 18.00           |              |                 | 1.00 |
| B4                                        | 8.35         | 1.31%        | 3                |           |        |              | 380.00                  | 12.70           | 380.00       | 12.28           |              |                 | 0.50 |
| <b>Total Industrial</b>                   | <b>23</b>    |              | <b>3,870</b>     |           |        |              |                         |                 |              |                 |              |                 |      |
| <b>Bulk</b>                               |              |              |                  |           |        |              |                         |                 |              |                 |              |                 |      |
| C1(a) Supply at 400 Volts - up to 5 kW    | -            | -            | 11               |           |        |              |                         | 15.00           | -            | 15.00           |              |                 | -    |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.15         | 0.02%        | 78               |           |        |              | 400.00                  | 14.50           | 400.00       | 14.50           |              |                 | -    |
| Time of Use (TOU) - Peak                  | 0.44         | 0.07%        | 105              |           |        |              | 400.00                  | 19.00           | 400.00       | 18.00           |              |                 | 1.00 |
| Time of Use (TOU) - Off-Peak              | 2.20         | 0.34%        | 12               |           |        |              | 400.00                  | 13.00           | 400.00       | 12.50           |              |                 | 0.50 |
| C2 Supply at 11 kv                        | 1.17         | 0.18%        | -                |           |        |              | 380.00                  | 14.30           | 380.00       | 14.30           |              |                 | -    |
| Time of Use (TOU) - Peak                  | 2.34         | 0.37%        | 25               |           |        |              | 380.00                  | 19.00           | 380.00       | 18.00           |              |                 | 1.00 |
| Time of Use (TOU) - Off-Peak              | 9.96         | 1.55%        | 25               |           |        |              | 380.00                  | 12.80           | 380          |                 |              |                 |      |

## QESCO

## Revenue and Subsidy Statement Nov 2017

| Description                               | Sales        | Sales Mix      | Projected No. of Consumers | Connected Load | Peak Load | Distribution Losses | NEPRA Determined Tariff |                 | GOP Tariff    |                 | Subsidy      |                 |
|-------------------------------------------|--------------|----------------|----------------------------|----------------|-----------|---------------------|-------------------------|-----------------|---------------|-----------------|--------------|-----------------|
|                                           | (MkWh)       | (Mega)         |                            | (KW)           | (Mega)    |                     | Fixed Charge            | Variable Charge | Fixed Charge  | Variable Charge | Fixed Charge | Variable Charge |
|                                           |              |                |                            |                |           |                     | (Min Rs)                | (Min Rs)        | (Min Rs)      | (Min Rs)        | (Min Rs)     | (Min Rs)        |
| <b>Residential</b>                        |              |                |                            |                |           |                     |                         |                 |               |                 |              |                 |
| Up to 50 Units                            | 3.86         | 0.48%          | 124,575                    | -              | -         | -                   | -                       | 12.31           | -             | 6.15            | -            | 6.15            |
| For peak load requirement up to 5 kW      | -            | 0.00%          | -                          | -              | -         | -                   | -                       | -               | -             | -               | -            | -               |
| 01-100 Units                              | 29.30        | 4.59%          | 188,062                    | -              | -         | -                   | -                       | 366.30          | -             | 169.67          | -            | 196.63          |
| 101-300 Units                             | 6.74         | -              | -                          | -              | -         | -                   | -                       | 181.10          | -             | 54.66           | -            | 46.44           |
| 101-300 Units                             | 9.23         | 1.44%          | 102,652                    | -              | -         | -                   | -                       | 138.46          | -             | 94.15           | -            | 44.31           |
| 301-700 Units                             | 8.38         | 1.47%          | 29,542                     | -              | -         | -                   | -                       | 159.41          | -             | 150.04          | -            | 9.38            |
| Above 700 Units                           | 9.67         | 1.51%          | 5,659                      | -              | -         | -                   | -                       | 183.74          | -             | 174.07          | -            | 9.67            |
| For peak load requirement exceeding 5 kW  | -            | 0.00%          | -                          | -              | -         | -                   | -                       | -               | -             | -               | -            | -               |
| Time of Use (TOU) - Peak                  | 0.88         | 0.14%          | 2,649                      | -              | -         | -                   | -                       | 19.70           | -             | 15.82           | -            | 0.88            |
| Time of Use (TOU) - Off-Peak              | 4.40         | 0.69%          | 17,663                     | -              | -         | -                   | -                       | 57.14           | -             | 54.94           | -            | 2.20            |
| <b>Total Residential</b>                  | <b>72.87</b> | <b>0.00%</b>   | <b>451,023</b>             | -              | -         | -                   | -                       | <b>1,835.16</b> | -             | <b>719.51</b>   | -            | <b>315.65</b>   |
| <b>Commercial - A2</b>                    | -            | 0.00%          | -                          | -              | -         | -                   | -                       | -               | -             | -               | -            | -               |
| Commercial -                              | -            | -              | -                          | -              | -         | -                   | -                       | -               | -             | -               | -            | -               |
| For peak load requirement up to 5 kW      | 8.35         | 1.31%          | 104,820                    | -              | -         | -                   | -                       | 158.68          | -             | 150.33          | -            | 8.35            |
| Commercial (<100)                         | 19.19        | 3.00%          | 34                         | -              | -         | -                   | 0.09                    | 287.91          | 0.09          | 287.91          | -            | -               |
| Commercial (>20 KW)                       | -            | 0.00%          | -                          | -              | -         | -                   | -                       | -               | -             | -               | -            | -               |
| For peak load requirement exceeding 5 kW  | -            | 0.00%          | -                          | -              | -         | -                   | -                       | -               | -             | -               | -            | -               |
| Regular                                   | -            | 0.00%          | -                          | -              | -         | -                   | -                       | -               | -             | -               | -            | -               |
| Time of Use (TOU) - Peak (A-2)            | 1.90         | 0.30%          | 2,616                      | -              | -         | -                   | 0.95                    | 36.19           | 0.95          | 34.28           | -            | 1.90            |
| Time of Use (TOU) - Off-Peak (Temp)       | 7.03         | 1.10%          | 37                         | -              | -         | -                   | 5.74                    | 91.43           | 5.74          | 87.91           | -            | 3.52            |
| <b>Total Commercial</b>                   | <b>36.48</b> | <b>0.00%</b>   | <b>107,306</b>             | -              | -         | -                   | <b>6.77</b>             | <b>674.21</b>   | <b>6.77</b>   | <b>688.44</b>   | -            | <b>13.77</b>    |
| <b>Industrial</b>                         | -            | 0.00%          | -                          | -              | -         | -                   | -                       | -               | -             | -               | -            | -               |
| B1                                        | 0.15         | 0.02%          | -                          | -              | -         | -                   | -                       | 2.12            | -             | 2.12            | -            | -               |
| B1 (Peak)                                 | 0.44         | 0.07%          | 1,084                      | -              | -         | -                   | -                       | 6.35            | -             | 7.91            | -            | 0.44            |
| B1 - (Off Peak)                           | 2.05         | 0.32%          | 1,452                      | -              | -         | -                   | -                       | 28.67           | -             | 25.64           | -            | 1.03            |
| B2                                        | 0.15         | 0.02%          | 104                        | -              | -         | -                   | 0.01                    | 2.05            | 0.01          | 2.05            | -            | -               |
| B2 - TOU (Peak)                           | 2.20         | 0.34%          | 1,009                      | -              | -         | -                   | 1.76                    | 41.76           | 1.76          | 39.56           | -            | 2.20            |
| B2 - TOU (Off-peak)                       | 8.79         | 1.38%          | 1                          | -              | -         | -                   | 12.15                   | 112.53          | 12.15         | 108.04          | -            | 4.48            |
| B3- 11/33 KV (Peak)                       | 0.44         | 0.07%          | 16                         | -              | -         | -                   | 0.65                    | 6.35            | 0.65          | 7.91            | -            | 0.44            |
| B4                                        | 8.35         | 1.31%          | 3                          | -              | -         | -                   | 4.79                    | 106.07          | 4.79          | 101.69          | -            | 4.18            |
| <b>Total Industrial</b>                   | <b>23</b>    | <b>0.00%</b>   | <b>3,670</b>               | -              | -         | -                   | <b>19.37</b>            | <b>307.88</b>   | <b>18.37</b>  | <b>295.13</b>   | -            | <b>12.76</b>    |
| <b>Bulk</b>                               | -            | -              | -                          | -              | -         | -                   | -                       | -               | -             | -               | -            | -               |
| C1(a) Supply at 400 Volts - up to 5 kW    | -            | 0.00%          | 11                         | -              | -         | -                   | -                       | -               | -             | -               | -            | -               |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.15         | 0.02%          | 78                         | -              | -         | -                   | 0.68                    | 2.12            | 0.68          | 2.12            | -            | -               |
| Time of Use (TOU) - Peak                  | 0.44         | 0.07%          | 105                        | -              | -         | -                   | 0.21                    | 6.35            | 0.21          | 7.91            | -            | 0.44            |
| Time of Use (TOU) - Off-Peak              | 2.20         | 0.34%          | 12                         | -              | -         | -                   | 1.44                    | 28.57           | 1.44          | 27.47           | -            | 1.10            |
| C2 Supply at 11 kV                        | 1.17         | 0.18%          | -                          | -              | -         | -                   | 1.02                    | 16.76           | 1.02          | 16.76           | -            | -               |
| Time of Use (TOU) - Peak                  | 2.34         | 0.37%          | 25                         | -              | -         | -                   | 0.70                    | 44.54           | 0.70          | 42.20           | -            | 2.34            |
| Time of Use (TOU) - Off-Peak              | 9.96         | 1.56%          | 25                         | -              | -         | -                   | 3.57                    | 127.53          | 3.57          | 122.55          | -            | 4.98            |
| C3 Supply above 11 kV                     | -            | -              | -                          | -              | -         | -                   | -                       | -               | -             | -               | -            | -               |
| Time of Use (TOU) - Peak                  | -            | -              | -                          | -              | -         | -                   | -                       | -               | -             | -               | -            | -               |
| Time of Use (TOU) - Off-Peak              | -            | -              | -                          | -              | -         | -                   | -                       | -               | -             | -               | -            | -               |
| <b>Total Single Point Supply</b>          | <b>16</b>    | -              | <b>256</b>                 | -              | -         | -                   | <b>7.62</b>             | <b>227.66</b>   | <b>7.62</b>   | <b>219.92</b>   | -            | <b>8.86</b>     |
| <b>Agricultural Tube-wells - Tariff D</b> | -            | -              | -                          | -              | -         | -                   | -                       | -               | -             | -               | -            | -               |
| D1 Scarp                                  | 1.61         | 0.25%          | 294                        | -              | -         | -                   | -                       | 24.50           | -             | 19.34           | -            | 5.16            |
| Time of Use (TOU)                         | 1.47         | 0.23%          | -                          | -              | -         | -                   | -                       | 26.15           | -             | 26.15           | -            | -               |
| Time of Use (TOU)                         | 9.64         | 1.35%          | -                          | -              | -         | -                   | -                       | 101.57          | -             | 101.57          | -            | -               |
| D2 Agricultural Tube-wells                | 472.97       | 74.00%         | 22,494                     | -              | -         | -                   | 115.99                  | 6,952.60        | 89.77         | 5,439.11        | 26.22        | 1,513.49        |
| Agricultural Tube-wells D-2 (ii)          | -            | -              | -                          | -              | -         | -                   | -                       | -               | -             | -               | -            | -               |
| Time of Use (TOU) - Peak D-2(i)           | -            | -              | 3,139                      | -              | -         | -                   | 16.23                   | -               | 16.23         | -               | -            | -               |
| Time of Use (TOU) - Peak D-2              | 0.73         | 0.11%          | 521                        | -              | -         | -                   | 3.09                    | 13.92           | 3.09          | 10.99           | -            | 2.93            |
| Time of Use (TOU) - Off-Peak D2           | 5.27         | 0.83%          | -                          | -              | -         | -                   | -                       | 66.99           | -             | 46.68           | -            | 20.31           |
| <b>Total Agricultural</b>                 | <b>481</b>   | -              | <b>26,448</b>              | -              | -         | -                   | <b>135.31</b>           | <b>7,165.74</b> | <b>189.89</b> | <b>5,643.95</b> | <b>26.22</b> | <b>1,541.89</b> |
| Public Lighting G                         | 0.44         | 0.07%          | 260                        | -              | -         | -                   | -                       | 8.15            | -             | 8.15            | -            | -               |
| Residential Colonies H                    | 0.01         | 0.00%          | -                          | -              | -         | -                   | -                       | 0.08            | -             | 0.08            | -            | -               |
| Special Contracts - Tariff K (AJK)        | -            | -              | -                          | -              | -         | -                   | -                       | -               | -             | -               | -            | -               |
| Time of Use (TOU) - Peak                  | -            | -              | -                          | -              | -         | -                   | -                       | -               | -             | -               | -            | -               |
| Time of Use (TOU) - Off-Peak              | -            | -              | -                          | -              | -         | -                   | -                       | -               | -             | -               | -            | -               |
| Railway Traction Traction - I             | -            | -              | -                          | -              | -         | -                   | -                       | -               | -             | -               | -            | -               |
| Co-Generation-J                           | -            | -              | -                          | -              | -         | -                   | -                       | -               | -             | -               | -            | -               |
| General Service                           | -            | -              | -                          | -              | -         | -                   | -                       | -               | -             | -               | -            | -               |
| <b>Grand Total</b>                        | <b>839</b>   | <b>100.00%</b> | <b>569,865</b>             | -              | -         | -                   | <b>169.07</b>           | <b>9,337.12</b> | <b>142.65</b> | <b>7,444.16</b> | <b>26.22</b> | <b>1,892.94</b> |

Revenue and Subsidy Statement Dec 2017

| Description                               | Sales        | Sales Mix      | Projected No. of Consumers | Connected Load | Load Factor | Distribution Losses | NEPRA Determined Tariff | Variable Charge | Fixed Charge | GOP Tariff | Variable Charge | Fixed Charge | Subsidy  |
|-------------------------------------------|--------------|----------------|----------------------------|----------------|-------------|---------------------|-------------------------|-----------------|--------------|------------|-----------------|--------------|----------|
|                                           | (MkWh)       | (%)            |                            | (kW)           | (%)         |                     | (Rs/kWh)                | (Rs/kWh)        | (Rs/kWh)     | (Rs/kWh)   | (Rs/kWh)        | (Rs/kWh)     | (Rs/kWh) |
| <b>Residential</b>                        |              |                |                            |                |             |                     |                         |                 |              |            |                 |              |          |
| Up to 50 Units                            | 3.26         | 0.48%          | 124,575                    |                |             |                     |                         | 4.00            | -            |            | 2.00            |              | 2.00     |
| For peak load requirement up to 5 kW      | -            |                | -                          |                |             |                     |                         | -               | -            |            | -               |              | -        |
| 01-100 Units                              | 31.02        | 4.59%          | 168,082                    |                |             |                     |                         | 12.50           | -            |            | 5.79            |              | 6.71     |
| 101-300 Units                             | 7.13         | 1.05%          | -                          |                |             |                     |                         | 15.00           | -            |            | 8.11            |              | 6.89     |
| 201-300 Units                             | 9.77         | 1.44%          | 102,652                    |                |             |                     |                         | 15.00           | -            |            | 10.20           |              | 4.80     |
| 301-700 Units                             | 9.93         | 1.47%          | 29,542                     |                |             |                     |                         | 17.00           | -            |            | 16.00           |              | 1.00     |
| Above 700 Units                           | 10.24        | 1.51%          | 5,859                      |                |             |                     |                         | 19.00           | -            |            | 18.00           |              | 1.00     |
| For peak load requirement exceeding 5 kW  | -            |                | -                          |                |             |                     |                         | -               | -            |            | -               |              | -        |
| Time of Use (TOU) - Peak                  | 0.83         | 0.14%          | 2,548                      |                |             |                     |                         | 19.00           | -            |            | 16.00           |              | 1.00     |
| Time of Use (TOU) - Off-Peak              | 4.65         | 0.69%          | 17,863                     |                |             |                     |                         | 13.00           | -            |            | 12.50           |              | 0.50     |
| <b>Total Residential</b>                  | <b>78.92</b> |                | <b>461,023</b>             |                |             |                     |                         |                 |              |            |                 |              |          |
| <b>Commercial - A2</b>                    |              |                |                            |                |             |                     |                         |                 |              |            |                 |              |          |
| Commercial -                              |              |                |                            |                |             |                     |                         |                 |              |            |                 |              |          |
| For peak load requirement up to 5 kW      | 8.84         | 1.31%          | 104,620                    |                |             |                     |                         | 19.00           | -            |            | 18.00           | -            | 1.00     |
| Commercial (<100)                         | 20.32        | 3.00%          | 34                         |                |             |                     | 400.00                  | 15.00           | 400.00       | 15.00      | -               | -            | -        |
| Commercial (<20 kW)                       | -            |                | -                          |                |             |                     |                         | -               | -            |            | -               |              | -        |
| For peak load requirement exceeding 5 kW  | -            |                | -                          |                |             |                     |                         | -               | -            |            | -               |              | -        |
| Regular                                   | -            |                | -                          |                |             |                     |                         | -               | -            |            | -               |              | -        |
| Time of Use (TOU) - Peak (A-2)            | 2.02         | 0.30%          | 2,618                      |                |             |                     | 400.00                  | 19.00           | 400.00       | 18.00      | -               | -            | 1.00     |
| Time of Use (TOU) - Off-Peak (Temp)       | 7.44         | 1.10%          | 37                         |                |             |                     | 400.00                  | 13.00           | 400.00       | 12.50      | -               | -            | 0.50     |
| <b>Total Commercial</b>                   | <b>38.62</b> | <b>0.00%</b>   | <b>107,308</b>             |                |             |                     |                         |                 |              |            |                 |              |          |
| <b>Industrial</b>                         |              |                |                            |                |             |                     |                         |                 |              |            |                 |              |          |
| B1                                        | 0.16         | 0.02%          | -                          |                |             |                     |                         | 14.50           | -            |            | 14.50           |              | -        |
| B1 (Peak)                                 | 0.47         | 0.07%          | 1,084                      |                |             |                     |                         | 19.00           | -            |            | 18.00           | -            | 1.00     |
| B1 - (Off Peak)                           | 2.17         | 0.32%          | 1,452                      |                |             |                     |                         | 13.00           | -            |            | 12.50           | -            | 0.50     |
| B2 -                                      | 0.16         | 0.02%          | 104                        |                |             |                     | 400.00                  | 14.00           | 400.00       | 14.00      | -               | -            | -        |
| B2 - TOU (Peak)                           | 2.33         | 0.34%          | 1,009                      |                |             |                     | 400.00                  | 19.00           | 400.00       | 18.00      | -               | -            | 1.00     |
| B2 - TOU (Off-peak)                       | 9.30         | 1.38%          | 1                          |                |             |                     | 400.00                  | 12.80           | 400.00       | 12.29      | -               | -            | 0.51     |
| B3 - 11/33 KV (Peak)                      | 0.47         | 0.07%          | 16                         |                |             |                     | 380.00                  | 19.00           | 380.00       | 18.00      | -               | -            | 1.00     |
| B4                                        | 8.84         | 1.31%          | 3                          |                |             |                     | 380.00                  | 12.70           | 380.00       | 12.20      | -               | -            | 0.50     |
| <b>Total Industrial</b>                   | <b>24</b>    |                | <b>3,670</b>               |                |             |                     |                         |                 |              |            |                 |              |          |
| <b>Bulk</b>                               |              |                |                            |                |             |                     |                         |                 |              |            |                 |              |          |
| C1(a) Supply at 400 Volts - up to 5 kW    | -            |                | 11                         |                |             |                     |                         | 15.00           | -            |            | 15.00           |              | -        |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.16         | 0.02%          | 78                         |                |             |                     | 400.00                  | 14.50           | 400.00       | 14.50      | -               | -            | -        |
| Time of Use (TOU) - Peak                  | 0.47         | 0.07%          | 105                        |                |             |                     | 400.00                  | 19.00           | 400.00       | 18.00      | -               | -            | 1.00     |
| Time of Use (TOU) - Off-Peak              | 2.33         | 0.34%          | 12                         |                |             |                     | 400.00                  | 13.00           | 400.00       | 12.50      | -               | -            | 0.50     |
| C2 Supply at 11 kV                        | 1.24         | 0.18%          | -                          |                |             |                     | 360.00                  | 14.30           | 360.00       | 14.30      | -               | -            | -        |
| Time of Use (TOU) - Peak                  | 2.48         | 0.37%          | 25                         |                |             |                     | 380.00                  | 19.00           | 380.00       | 18.00      | -               | -            | 1.00     |
| Time of Use (TOU) - Off-Peak              | 10.55        | 1.55%          | 25                         |                |             |                     | 380.00                  | 12.80           | 380.00       | 12.30      | -               | -            | 0.50     |
| C3 Supply above 11 kV                     | -            |                | -                          |                |             |                     |                         | -               | -            |            | -               |              | -        |
| Time of Use (TOU) - Peak                  | -            |                | -                          |                |             |                     |                         | -               | -            |            | -               |              | -        |
| Time of Use (TOU) - Off-Peak              | -            |                | -                          |                |             |                     |                         | -               | -            |            | -               |              | -        |
| <b>Total Single Point Supply</b>          | <b>17</b>    |                | <b>256</b>                 |                |             |                     |                         |                 |              |            |                 |              |          |
| <b>Agricultural Tube-wells - Tariff D</b> |              |                |                            |                |             |                     |                         |                 |              |            |                 |              |          |
| D1 Scarp                                  | 1.71         | 0.25%          | 294                        |                |             |                     |                         | 15.20           | -            |            | 12.00           |              | 3.20     |
| Time of Use (TOU)                         | 1.55         | 0.23%          | -                          |                |             |                     |                         | 17.85           | -            |            | 17.65           |              | -        |
| Time of Use (TOU)                         | 9.15         | 1.35%          | -                          |                |             |                     |                         | 11.75           | -            |            | 11.75           |              | -        |
| D2 Agricultural Tube-wells                | 500.80       | 74.00%         | 22,494                     |                |             |                     | 200.00                  | 14.70           | 200.00       | 11.50      | -               | -            | 3.20     |
| Agricultural Tube-wells D-2 (i)           | -            |                | -                          |                |             |                     |                         | -               | -            |            | -               |              | -        |
| Time of Use (TOU) - Peak D-2(i)           | -            |                | 3,139                      |                |             |                     | 200.00                  | -               | 200.00       | -          | -               | -            | -        |
| Time of Use (TOU) - Peak D-2              | 0.76         | 0.11%          | 521                        |                |             |                     | 200.00                  | 19.00           | 200.00       | 15.00      | -               | -            | 4.00     |
| Time of Use (TOU) - Off-Peak D2           | 5.58         | 0.83%          | -                          |                |             |                     | 200.00                  | 12.70           | 200.00       | 8.65       | -               | -            | 3.85     |
| <b>Total Agricultural</b>                 | <b>519</b>   |                | <b>26,448</b>              |                |             |                     |                         |                 |              |            |                 |              |          |
| Public Lighting G                         | 0.47         | 0.07%          | 260                        |                |             |                     | -                       | 14.00           | -            |            | 14.00           | -            | -        |
| Residential Colonies H                    | 0.01         | 0.00%          | -                          |                |             |                     |                         | 14.00           | -            |            | 14.00           | -            | -        |
| Special Contracts - Tariff K (AJK)        | -            |                | -                          |                |             |                     |                         | -               | -            |            | -               |              | -        |
| Time of Use (TOU) - Peak                  | -            |                | -                          |                |             |                     |                         | -               | -            |            | -               |              | -        |
| Time of Use (TOU) - Off-Peak              | -            |                | -                          |                |             |                     |                         | -               | -            |            | -               |              | -        |
| Railway Traction I                        | -            |                | -                          |                |             |                     |                         | -               | -            |            | -               |              | -        |
| Co-Generation J                           | -            |                | -                          |                |             |                     |                         | -               | -            |            | -               |              | -        |
| General Service                           | -            |                | -                          |                |             |                     |                         | 12.25           | -            |            | -               |              | -        |
| <b>Grand Total</b>                        | <b>876</b>   | <b>100.00%</b> | <b>588,965</b>             |                |             |                     |                         |                 |              |            |                 |              |          |

## QESCO

## Revenue and Subsidy Statement Dec 2017

| Description                                | Sales<br>(MkWh) | Sales<br>M/s<br>(%) | Projected<br>No. of<br>Consumers | Connected<br>Load<br>(kW) | Loss<br>(%) | Distribution<br>Losses | NEPRA Determined Tariff     |                                | QOR Tariff                  |                                | Subsidy                     |                                |
|--------------------------------------------|-----------------|---------------------|----------------------------------|---------------------------|-------------|------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|
|                                            |                 |                     |                                  |                           |             |                        | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) |
| <b>Residential</b>                         |                 |                     |                                  |                           |             |                        |                             |                                |                             |                                |                             |                                |
| Up to 50 Units                             | 3.26            | 0.48%               | 124,575                          | -                         | -           | -                      | -                           | 13.03                          | -                           | 6.51                           | -                           | 6.51                           |
| For peak load requirement up to 5 kW       | -               | 0.00%               | -                                | -                         | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| 01-100 Units                               | 31.02           | 4.59%               | 166,082                          | -                         | -           | -                      | -                           | 387.70                         | -                           | 179.56                         | -                           | 208.12                         |
| 101-300 Units                              | 7.13            | -                   | -                                | -                         | -           | -                      | -                           | 107.01                         | -                           | 57.65                          | -                           | 49.15                          |
| 101-300 Units                              | 9.77            | 1.44%               | 102,652                          | -                         | -           | -                      | -                           | 146.55                         | -                           | 99.66                          | -                           | 46.90                          |
| 301-700 Units                              | 9.93            | 1.47%               | 29,542                           | -                         | -           | -                      | -                           | 168.73                         | -                           | 158.80                         | -                           | 9.93                           |
| Above 700 Units                            | 10.24           | 1.51%               | 5,859                            | -                         | -           | -                      | -                           | 194.47                         | -                           | 184.24                         | -                           | 10.24                          |
| For peak load requirement exceeding 5 kW   | -               | 0.00%               | -                                | -                         | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | 0.93            | 0.14%               | 2,549                            | -                         | -           | -                      | -                           | 17.66                          | -                           | 16.75                          | -                           | 0.93                           |
| Time of Use (TOU) - Off-Peak               | 0.65            | 0.09%               | 17,653                           | -                         | -           | -                      | -                           | 60.48                          | -                           | 58.16                          | -                           | 2.33                           |
| <b>Total Residential</b>                   | <b>76.92</b>    | <b>0.00%</b>        | <b>451,023</b>                   | <b>-</b>                  | <b>-</b>    | <b>-</b>               | <b>-</b>                    | <b>1,095.65</b>                | <b>-</b>                    | <b>761.65</b>                  | <b>-</b>                    | <b>334.10</b>                  |
| <b>Commercial - A2</b>                     |                 |                     |                                  |                           |             |                        |                             |                                |                             |                                |                             |                                |
| Commercial -                               | -               | 0.00%               | -                                | -                         | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement up to 5 kW       | 8.84            | 1.31%               | 104,620                          | -                         | -           | -                      | -                           | 167.95                         | -                           | 159.11                         | -                           | 6.84                           |
| Commercial (<100)                          | 20.32           | 3.00%               | 34                               | -                         | -           | -                      | 0.09                        | 304.73                         | 0.09                        | 304.73                         | -                           | -                              |
| Commercial (<20 kW)                        | -               | 0.00%               | -                                | -                         | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement exceeding 5 kW   | -               | 0.00%               | -                                | -                         | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Regular                                    | -               | 0.00%               | -                                | -                         | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak (A-2)             | 2.02            | 0.30%               | 2,618                            | -                         | -           | -                      | 0.95                        | 38.31                          | 0.95                        | 38.29                          | -                           | 2.02                           |
| Time of Use (TOU) - Off-Peak (Temp)        | 7.44            | 1.10%               | 37                               | -                         | -           | -                      | 5.74                        | 96.77                          | 5.74                        | 93.05                          | -                           | 3.72                           |
| <b>Total Commercial</b>                    | <b>36.62</b>    | <b>0.00%</b>        | <b>107,306</b>                   | <b>-</b>                  | <b>-</b>    | <b>-</b>               | <b>6.77</b>                 | <b>687.76</b>                  | <b>6.77</b>                 | <b>593.16</b>                  | <b>-</b>                    | <b>14.58</b>                   |
| <b>Industrial</b>                          |                 |                     |                                  |                           |             |                        |                             |                                |                             |                                |                             |                                |
| -                                          | -               | 0.00%               | -                                | -                         | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| B1                                         | 0.16            | 0.02%               | -                                | -                         | -           | -                      | -                           | 2.25                           | -                           | 2.25                           | -                           | -                              |
| B1 (Peak)                                  | 0.47            | 0.07%               | 1,084                            | -                         | -           | -                      | -                           | 6.84                           | -                           | 8.37                           | -                           | 0.47                           |
| B1 - (Off Peak)                            | 2.17            | 0.32%               | 1,052                            | -                         | -           | -                      | -                           | 26.22                          | -                           | 27.14                          | -                           | 1.09                           |
| B2                                         | 0.16            | 0.02%               | 104                              | -                         | -           | -                      | 0.01                        | 2.17                           | 0.01                        | 2.17                           | -                           | -                              |
| B2 - TOU (Peak)                            | 2.33            | 0.34%               | 1,009                            | -                         | -           | -                      | 1.76                        | 40.20                          | 1.76                        | 41.87                          | -                           | 2.33                           |
| B2 - TOU (Off-peak)                        | 9.30            | 1.36%               | 1                                | -                         | -           | -                      | 12.15                       | 119.10                         | 12.15                       | 114.36                         | -                           | 4.75                           |
| B3 - 11/33 KV (Peak)                       | 0.47            | 0.07%               | 16                               | -                         | -           | -                      | 0.65                        | 8.84                           | 0.65                        | 6.37                           | -                           | 0.47                           |
| B4                                         | 6.84            | 1.31%               | 3                                | -                         | -           | -                      | 4.79                        | 112.26                         | 4.79                        | 107.64                         | -                           | 4.42                           |
| <b>Total Industrial</b>                    | <b>24</b>       | <b>0.00%</b>        | <b>3,670</b>                     | <b>-</b>                  | <b>-</b>    | <b>-</b>               | <b>19.37</b>                | <b>326.89</b>                  | <b>19.37</b>                | <b>312.38</b>                  | <b>-</b>                    | <b>13.51</b>                   |
| <b>Bulk</b>                                |                 |                     |                                  |                           |             |                        |                             |                                |                             |                                |                             |                                |
| C1(a) Supply at 400 Volts - up to 5 kW     | -               | 0.00%               | 11                               | -                         | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.16            | 0.02%               | 78                               | -                         | -           | -                      | 0.68                        | 2.25                           | 0.69                        | 2.25                           | -                           | -                              |
| Time of Use (TOU) - Peak                   | 0.47            | 0.07%               | 105                              | -                         | -           | -                      | 0.21                        | 6.84                           | 0.21                        | 8.37                           | -                           | 0.47                           |
| Time of Use (TOU) - Off-Peak               | 2.33            | 0.34%               | 12                               | -                         | -           | -                      | 1.44                        | 30.20                          | 1.44                        | 29.08                          | -                           | 1.16                           |
| C2 Supply at 11 kV                         | 1.24            | 0.16%               | -                                | -                         | -           | -                      | 1.02                        | 17.74                          | 1.02                        | 17.74                          | -                           | -                              |
| Time of Use (TOU) - Peak                   | 2.46            | 0.37%               | 25                               | -                         | -           | -                      | 0.70                        | 47.14                          | 0.70                        | 44.66                          | -                           | 2.48                           |
| Time of Use (TOU) - Off-Peak               | 10.55           | 1.58%               | 25                               | -                         | -           | -                      | 3.57                        | 134.98                         | 3.57                        | 129.71                         | -                           | 5.27                           |
| C3 Supply above 11 kV                      | -               | -                   | -                                | -                         | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | -               | -                   | -                                | -                         | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                   | -                                | -                         | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| <b>Total Single Point Supply</b>           | <b>17</b>       | <b>-</b>            | <b>256</b>                       | <b>-</b>                  | <b>-</b>    | <b>-</b>               | <b>7.62</b>                 | <b>241.28</b>                  | <b>7.62</b>                 | <b>231.92</b>                  | <b>-</b>                    | <b>9.38</b>                    |
| <b>Agricultural Tube-wells - Tariff D</b>  |                 |                     |                                  |                           |             |                        |                             |                                |                             |                                |                             |                                |
| D1 Scarp                                   | 1.71            | 0.25%               | 284                              | -                         | -           | -                      | -                           | 25.93                          | -                           | 20.47                          | -                           | 5.46                           |
| Time of Use (TOU)                          | 1.55            | 0.23%               | -                                | -                         | -           | -                      | -                           | 27.68                          | -                           | 27.68                          | -                           | -                              |
| Time of Use (TOU)                          | 9.15            | 1.35%               | -                                | -                         | -           | -                      | -                           | 107.51                         | -                           | 107.51                         | -                           | -                              |
| D2 Agricultural Tube-wells                 | 500.60          | 70.00%              | 22,494                           | -                         | -           | -                      | 115.99                      | 7,356.84                       | 98.11                       | 5,756.92                       | 17.88                       | 1,601.92                       |
| Agricultural Tube-wells D-2 (ii)           | -               | -                   | -                                | -                         | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2(i)            | -               | -                   | 3,139                            | -                         | -           | -                      | 16.23                       | -                              | 16.23                       | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2               | 0.78            | 0.11%               | 521                              | -                         | -           | -                      | 3.09                        | 14.73                          | 3.09                        | 11.63                          | -                           | 3.10                           |
| Time of Use (TOU) - Off-Peak D2            | 5.58            | 0.83%               | -                                | -                         | -           | -                      | -                           | 70.90                          | -                           | 49.41                          | -                           | 21.49                          |
| <b>Total Agricultural</b>                  | <b>619</b>      | <b>-</b>            | <b>26,446</b>                    | <b>-</b>                  | <b>-</b>    | <b>-</b>               | <b>136.31</b>               | <b>7,686.60</b>                | <b>117.43</b>               | <b>5,973.62</b>                | <b>17.99</b>                | <b>1,631.98</b>                |
| Public Lighting G                          | 0.47            | 0.07%               | 260                              | -                         | -           | -                      | -                           | 6.51                           | -                           | 6.51                           | -                           | -                              |
| Residential Colonies H                     | 0.01            | 0.00%               | -                                | -                         | -           | -                      | -                           | 0.09                           | -                           | 0.09                           | -                           | -                              |
| Special Contracts - Tariff K (A)K          | -               | -                   | -                                | -                         | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | -               | -                   | -                                | -                         | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                   | -                                | -                         | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Railway Traction - 1                       | -               | -                   | -                                | -                         | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Co-Generation-J                            | -               | -                   | -                                | -                         | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| <b>General Service</b>                     |                 |                     |                                  |                           |             |                        |                             |                                |                             |                                |                             |                                |
| <b>Grand Total</b>                         | <b>579</b>      | <b>100.00%</b>      | <b>588,965</b>                   | <b>-</b>                  | <b>-</b>    | <b>-</b>               | <b>169.07</b>               | <b>9,862.69</b>                | <b>161.19</b>               | <b>7,979.15</b>                | <b>17.88</b>                | <b>2,883.54</b>                |

Revenue and Subsidy Statement Oct-Dec 2017

| Description                               | Sales<br>(MkWh) | Sales<br>Mty.<br>(%age) | Projected<br>No. of<br>Consumers | Connected<br>Load<br>(kW) | Loss<br>Factor<br>(%age) | Distribution<br>Losses | NEPRA Determined Tariff | Voltage<br>Charge | Fixed Charge | GDP Tariff | Voltage<br>Charge | Fixed Charge | Variance<br>Charge |
|-------------------------------------------|-----------------|-------------------------|----------------------------------|---------------------------|--------------------------|------------------------|-------------------------|-------------------|--------------|------------|-------------------|--------------|--------------------|
|                                           | (MkWh)          | (%age)                  |                                  | (kW)                      | (%age)                   |                        | (Rs/kW/M)               | (Rs/kWh)          | (Rs/kW/M)    |            | (Rs/kWh)          | (Rs/kW/M)    | (Rs/kWh)           |
| <b>Residential</b>                        |                 |                         |                                  |                           |                          |                        |                         |                   |              |            |                   |              |                    |
| Up to 50 Units                            | 9.54            | 0.48%                   | 124,575                          |                           |                          |                        |                         | 4.00              | -            |            | 2.00              | -            | 2.00               |
| For peak load requirement up to 5 kW      | -               | -                       | -                                | -                         | -                        | -                      | -                       | -                 | -            | -          | -                 | -            | -                  |
| 01-100 Units                              | 90.81           | 4.59%                   | 168,082                          |                           |                          |                        |                         | 12.50             | -            |            | 5.79              | -            | 6.71               |
| 101-300 Units                             | 20.89           | 1.05%                   | -                                |                           |                          |                        |                         | 15.00             | -            |            | 8.11              | -            | 6.89               |
| 301-700 Units                             | 28.61           | 1.44%                   | 102,652                          |                           |                          |                        |                         | 15.00             | -            |            | 10.20             | -            | 4.80               |
| Above 700 Units                           | 29.97           | 1.51%                   | 5,859                            |                           |                          |                        |                         | 19.00             | -            |            | 18.00             | -            | 1.00               |
| For peak load requirement exceeding 5 kW  | -               | -                       | -                                | -                         | -                        | -                      | -                       | -                 | -            | -          | -                 | -            | -                  |
| Time of Use (TOU) - Peak                  | 2.72            | 0.14%                   | 2,649                            |                           |                          |                        |                         | 19.00             | -            |            | 18.00             | -            | 1.00               |
| Time of Use (TOU) - Off-Peak              | 13.62           | 0.69%                   | 17,663                           |                           |                          |                        |                         | 13.00             | -            |            | 12.50             | -            | 0.50               |
| <b>Total Residential</b>                  | <b>225.22</b>   |                         | <b>451,023</b>                   |                           |                          |                        |                         |                   |              |            |                   |              |                    |
| <b>Commercial - A2</b>                    |                 |                         |                                  |                           |                          |                        |                         |                   |              |            |                   |              |                    |
| Commercial -                              | -               | -                       | -                                | -                         | -                        | -                      | -                       | -                 | -            | -          | -                 | -            | -                  |
| For peak load requirement up to 5 kW      | 25.88           | 1.31%                   | 104,620                          |                           |                          |                        |                         | 19.00             | -            |            | 18.00             | -            | 1.00               |
| Commercial (<100)                         | 59.48           | 3.00%                   | 34                               |                           |                          |                        | 400.00                  | 15.00             | 400.00       |            | 15.00             | -            | -                  |
| Commercial (>20 KW)                       | -               | -                       | -                                | -                         | -                        | -                      | -                       | -                 | -            | -          | -                 | -            | -                  |
| For peak load requirement exceeding 5 kW  | -               | -                       | -                                | -                         | -                        | -                      | -                       | -                 | -            | -          | -                 | -            | -                  |
| Regular                                   | -               | -                       | -                                | -                         | -                        | -                      | -                       | -                 | -            | -          | -                 | -            | -                  |
| Time of Use (TOU) - Peak (A-2)            | 5.90            | 0.30%                   | 2,618                            |                           |                          |                        | 400.00                  | 19.00             | 400.00       |            | 18.00             | -            | 1.00               |
| Time of Use (TOU) - Off-Peak (Temp)       | 21.80           | 1.10%                   | 37                               |                           |                          |                        | 400.00                  | 13.00             | 400.00       |            | 12.50             | -            | 0.50               |
| <b>Total Commercial</b>                   | <b>113.06</b>   | <b>0.00%</b>            | <b>107,308</b>                   |                           |                          |                        |                         |                   |              |            |                   |              |                    |
| <b>Industrial</b>                         |                 |                         |                                  |                           |                          |                        |                         |                   |              |            |                   |              |                    |
| B1                                        | 0.45            | 0.02%                   | -                                |                           |                          |                        |                         | 14.50             | -            |            | 14.50             | -            | -                  |
| B1 (Peak)                                 | 1.36            | 0.07%                   | 1,084                            |                           |                          |                        |                         | 19.00             | -            |            | 18.00             | -            | 1.00               |
| B1 - (Off-Peak)                           | 6.36            | 0.32%                   | 1,452                            |                           |                          |                        |                         | 13.00             | -            |            | 12.50             | -            | 0.50               |
| B2 -                                      | 0.45            | 0.02%                   | 104                              |                           |                          |                        | 400.00                  | 14.00             | 400.00       |            | 14.00             | -            | -                  |
| B2 - TOU (Peak)                           | 6.81            | 0.34%                   | 1,009                            |                           |                          |                        | 400.00                  | 19.00             | 400.00       |            | 18.00             | -            | 1.00               |
| B2 - TOU (Off-peak)                       | 27.24           | 1.39%                   | 1                                |                           |                          |                        | 400.00                  | 12.80             | 400.00       |            | 12.29             | -            | 0.51               |
| B3- 11/33 KV (Peak)                       | 1.36            | 0.07%                   | 16                               |                           |                          |                        | 380.00                  | 18.00             | 380.00       |            | 18.00             | -            | 1.00               |
| B4                                        | 25.88           | 1.31%                   | 3                                |                           |                          |                        | 380.00                  | 12.70             | 380.00       |            | 12.20             | -            | 0.50               |
| <b>Total Industrial</b>                   | <b>70</b>       |                         | <b>3,678</b>                     |                           |                          |                        |                         |                   |              |            |                   |              |                    |
| <b>Bulk</b>                               |                 |                         |                                  |                           |                          |                        |                         |                   |              |            |                   |              |                    |
| C1(a) Supply at 400 Volts - up to 5 kW    | -               | -                       | 11                               |                           |                          |                        |                         | 15.00             | -            |            | 15.00             | -            | -                  |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.45            | 0.02%                   | 78                               |                           |                          |                        | 400.00                  | 14.50             | 400.00       |            | 14.50             | -            | -                  |
| Time of Use (TOU) - Peak                  | 1.36            | 0.07%                   | 105                              |                           |                          |                        | 400.00                  | 19.00             | 400.00       |            | 18.00             | -            | 1.00               |
| Time of Use (TOU) - Off-Peak              | 6.81            | 0.34%                   | 12                               |                           |                          |                        | 400.00                  | 13.00             | 400.00       |            | 12.50             | -            | 0.50               |
| C2 Supply at 11 kV                        | 3.63            | 0.19%                   | -                                |                           |                          |                        | 380.00                  | 14.30             | 380.00       |            | 14.30             | -            | -                  |
| Time of Use (TOU) - Peak                  | 7.27            | 0.37%                   | 25                               |                           |                          |                        | 380.00                  | 19.00             | 380.00       |            | 18.00             | -            | 1.00               |
| Time of Use (TOU) - Off-Peak              | 30.88           | 1.56%                   | 25                               |                           |                          |                        | 380.00                  | 12.80             | 380.00       |            | 12.30             | -            | 0.50               |
| C3 Supply above 11 kV                     | -               | -                       | -                                |                           |                          |                        | -                       | -                 | -            |            | -                 | -            | -                  |
| Time of Use (TOU) - Peak                  | -               | -                       | -                                |                           |                          |                        | -                       | -                 | -            |            | -                 | -            | -                  |
| Time of Use (TOU) - Off-Peak              | -               | -                       | -                                |                           |                          |                        | -                       | -                 | -            |            | -                 | -            | -                  |
| <b>Total Single Point Supply</b>          | <b>58</b>       |                         | <b>256</b>                       |                           |                          |                        |                         |                   |              |            |                   |              |                    |
| <b>Agricultural Tube-wells - Tariff D</b> |                 |                         |                                  |                           |                          |                        |                         |                   |              |            |                   |              |                    |
| D1 Scarce                                 | 4.99            | 0.25%                   | 294                              |                           |                          |                        |                         | 15.20             | -            |            | 12.00             | -            | 3.20               |
| Time of Use (TOU)                         | 4.54            | 0.23%                   | -                                |                           |                          |                        |                         | 17.85             | -            |            | 17.85             | -            | -                  |
| Time of Use (TOU)                         | 26.79           | 1.35%                   | -                                |                           |                          |                        |                         | 11.75             | -            |            | 11.75             | -            | -                  |
| D2 Agricultural Tube-wells                | 1,485.75        | 74.00%                  | 22,494                           |                           |                          |                        | 200.00                  | 14.70             | 200.00       |            | 11.50             | -            | 3.20               |
| Agricultural Tube-wells D-2 (ii)          | -               | -                       | -                                |                           |                          |                        | -                       | -                 | -            |            | -                 | -            | -                  |
| Time of Use (TOU) - Peak D-2(i)           | -               | -                       | 3,139                            |                           |                          |                        | 200.00                  | -                 | 200.00       |            | -                 | -            | -                  |
| Time of Use (TOU) - Peak D-2              | 2.27            | 0.11%                   | 521                              |                           |                          |                        | 200.00                  | 19.00             | 200.00       |            | 15.00             | -            | 4.00               |
| Time of Use (TOU) - Off-Peak D2           | 16.35           | 0.83%                   | -                                |                           |                          |                        | 200.00                  | 12.70             | 200.00       |            | 8.85              | -            | 3.85               |
| <b>Total Agricultural</b>                 | <b>1,621</b>    |                         | <b>26,448</b>                    |                           |                          |                        |                         |                   |              |            |                   |              |                    |
| Public Lighting G                         | 1.36            | 0.07%                   | 260                              |                           |                          |                        | -                       | 14.00             | -            |            | 14.00             | -            | -                  |
| Residential Colonies H                    | 0.02            | 0.00%                   | -                                |                           |                          |                        | -                       | 14.00             | -            |            | 14.00             | -            | -                  |
| Special Contracts - Tariff K (AJK)        | -               | -                       | -                                |                           |                          |                        | -                       | -                 | -            |            | -                 | -            | -                  |
| Time of Use (TOU) - Peak                  | -               | -                       | -                                |                           |                          |                        | -                       | -                 | -            |            | -                 | -            | -                  |
| Time of Use (TOU) - Off-Peak              | -               | -                       | -                                |                           |                          |                        | -                       | -                 | -            |            | -                 | -            | -                  |
| Railway Traction Traction - I             | -               | -                       | -                                |                           |                          |                        | -                       | -                 | -            |            | -                 | -            | -                  |
| Co-Generation-J                           | -               | -                       | -                                |                           |                          |                        | -                       | -                 | -            |            | -                 | -            | -                  |
| General Service                           | -               | -                       | -                                |                           |                          |                        | -                       | -                 | -            |            | -                 | -            | -                  |
| <b>Grand Total</b>                        | <b>1,981</b>    | <b>100.00%</b>          | <b>588,965</b>                   |                           |                          |                        |                         | <b>12.25</b>      | <b>-</b>     |            | <b>-</b>          | <b>-</b>     | <b>-</b>           |

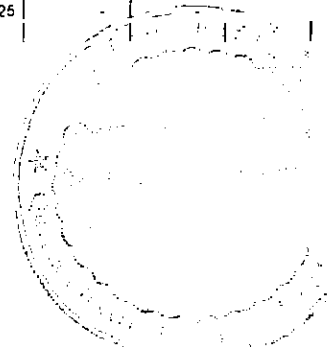
## QESCO

## Revenue and Subsidy Statement Oct-Dec 2017

| Description                                | Sales<br>(MkWh) | Sales<br>Rate<br>(%) | Projected<br>No. of<br>Consumers | Connected<br>Load<br>(kW) | Loss<br>Ratio<br>(%) | Distribution<br>Losses<br>(%) | NEPRA Determined Tariff     |                                | QOR Tariff                  |                                | Subsidy                     |                                |
|--------------------------------------------|-----------------|----------------------|----------------------------------|---------------------------|----------------------|-------------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|
|                                            |                 |                      |                                  |                           |                      |                               | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) |
| <b>Residential</b>                         |                 |                      |                                  |                           |                      |                               |                             |                                |                             |                                |                             |                                |
| Up to 50 Units                             | 9.54            | 0.48%                | 124,575                          | -                         | -                    | -                             | -                           | 38.14                          | -                           | 19.07                          | -                           | 19.07                          |
| For peak load requirement up to 5 kW       | -               | 8.00%                | -                                | -                         | -                    | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| 81-100 Units                               | 90.81           | 4.59%                | 168,082                          | -                         | -                    | -                             | -                           | 1,135.18                       | -                           | 525.82                         | -                           | 609.37                         |
| 101-300 Units                              | 20.89           | -                    | -                                | -                         | -                    | -                             | -                           | 313.31                         | -                           | 169.40                         | -                           | 143.91                         |
| 301-388 Units                              | 28.61           | 1.44%                | 102,652                          | -                         | -                    | -                             | -                           | 428.10                         | -                           | 291.79                         | -                           | 137.31                         |
| 389-700 Units                              | 29.06           | 1.47%                | 29,542                           | -                         | -                    | -                             | -                           | 494.03                         | -                           | 464.97                         | -                           | 29.06                          |
| Above 700 Units                            | 29.97           | 1.51%                | 5,859                            | -                         | -                    | -                             | -                           | 569.41                         | -                           | 539.44                         | -                           | 29.97                          |
| For peak load requirement exceeding 5 kW   | -               | 8.00%                | -                                | -                         | -                    | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | 2.72            | 8.14%                | 2,649                            | -                         | -                    | -                             | -                           | 51.76                          | -                           | 49.04                          | -                           | 2.72                           |
| Time of Use (TOU) - Off-Peak               | 13.62           | 0.69%                | 17,663                           | -                         | -                    | -                             | -                           | 177.09                         | -                           | 170.28                         | -                           | 6.81                           |
| <b>Total Residential</b>                   | <b>225.22</b>   | <b>8.00%</b>         | <b>451,023</b>                   | <b>-</b>                  | <b>-</b>             | <b>-</b>                      | <b>-</b>                    | <b>3,288.83</b>                | <b>-</b>                    | <b>2,229.88</b>                | <b>-</b>                    | <b>978.23</b>                  |
| <b>Commercial - A2</b>                     |                 |                      |                                  |                           |                      |                               |                             |                                |                             |                                |                             |                                |
| Commercial -                               | -               | 8.88%                | -                                | -                         | -                    | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement up to 5 kW       | 25.89           | 1.31%                | 104,620                          | -                         | -                    | -                             | -                           | 491.76                         | -                           | 465.88                         | -                           | 25.88                          |
| Commercial (<100)                          | 59.48           | 3.08%                | 34                               | -                         | -                    | -                             | 0.26                        | 882.26                         | 0.26                        | 892.26                         | -                           | -                              |
| Commercial (>29 kW)                        | -               | 0.00%                | -                                | -                         | -                    | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement exceeding 5 kW   | -               | 8.00%                | -                                | -                         | -                    | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Regular                                    | -               | 8.00%                | -                                | -                         | -                    | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak (A-2)             | 5.90            | 0.30%                | 2,618                            | -                         | -                    | -                             | 2.85                        | 112.16                         | 2.85                        | 106.25                         | -                           | 5.90                           |
| Time of Use (TOU) - Off-Peak (Temp)        | 21.80           | 1.10%                | 37                               | -                         | -                    | -                             | 17.22                       | 283.34                         | 17.22                       | 272.44                         | -                           | 10.90                          |
| <b>Total Commercial</b>                    | <b>113.86</b>   | <b>8.00%</b>         | <b>107,308</b>                   | <b>-</b>                  | <b>-</b>             | <b>-</b>                      | <b>20.32</b>                | <b>1,778.52</b>                | <b>20.32</b>                | <b>1,736.83</b>                | <b>-</b>                    | <b>42.68</b>                   |
| <b>Industrial</b>                          |                 |                      |                                  |                           |                      |                               |                             |                                |                             |                                |                             |                                |
| B1                                         | 0.45            | 0.82%                | -                                | -                         | -                    | -                             | -                           | 6.58                           | -                           | 6.58                           | -                           | -                              |
| B1 (Peak)                                  | 1.36            | 0.87%                | 1,084                            | -                         | -                    | -                             | -                           | 25.88                          | -                           | 24.52                          | -                           | 1.36                           |
| B1 - (Off Peak)                            | 6.36            | 0.32%                | 1,452                            | -                         | -                    | -                             | -                           | 82.64                          | -                           | 79.48                          | -                           | 3.18                           |
| B2                                         | 0.45            | 0.02%                | 104                              | -                         | -                    | -                             | 0.02                        | 6.36                           | 0.02                        | 8.36                           | -                           | -                              |
| B2 - TOU (Peak)                            | 6.81            | 0.34%                | 1,009                            | -                         | -                    | -                             | 5.28                        | 129.41                         | 5.28                        | 122.60                         | -                           | 6.81                           |
| B2 - TOU (Off-Peak)                        | 27.24           | 1.38%                | 1                                | -                         | -                    | -                             | 36.46                       | 348.73                         | 36.46                       | 334.83                         | -                           | 13.89                          |
| B3- 11/33 KV (Peak)                        | 1.36            | 8.07%                | 16                               | -                         | -                    | -                             | 1.95                        | 25.88                          | 1.95                        | 24.52                          | -                           | 1.36                           |
| B4                                         | 25.88           | 1.31%                | 3                                | -                         | -                    | -                             | 14.38                       | 328.70                         | 14.38                       | 315.76                         | -                           | 12.94                          |
| <b>Total Industrial</b>                    | <b>78</b>       | <b>0.00%</b>         | <b>3,670</b>                     | <b>-</b>                  | <b>-</b>             | <b>-</b>                      | <b>56.10</b>                | <b>954.19</b>                  | <b>56.10</b>                | <b>914.64</b>                  | <b>-</b>                    | <b>39.55</b>                   |
| <b>Bulk</b>                                |                 |                      |                                  |                           |                      |                               |                             |                                |                             |                                |                             |                                |
| C1(a) Supply at 400 Volts - up to 5 kW     | -               | 0.00%                | 11                               | -                         | -                    | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.45            | 0.02%                | 78                               | -                         | -                    | -                             | 2.03                        | 6.58                           | 2.03                        | 6.58                           | -                           | -                              |
| Time of Use (TOU) - Peak                   | 1.36            | 0.07%                | 105                              | -                         | -                    | -                             | 0.63                        | 25.88                          | 0.63                        | 24.52                          | -                           | 1.36                           |
| Time of Use (TOU) - Off-Peak               | 6.81            | 0.34%                | 12                               | -                         | -                    | -                             | 4.33                        | 88.54                          | 4.33                        | 85.14                          | -                           | 3.41                           |
| C2 Supply at 11 kV                         | 3.63            | 0.18%                | -                                | -                         | -                    | -                             | 3.05                        | 51.95                          | 3.05                        | 51.95                          | -                           | -                              |
| Time of Use (TOU) - Peak                   | 7.27            | 8.37%                | 25                               | -                         | -                    | -                             | 2.09                        | 138.04                         | 2.09                        | 130.77                         | -                           | 7.27                           |
| Time of Use (TOU) - Off-Peak               | 30.88           | 1.58%                | 25                               | -                         | -                    | -                             | 10.71                       | 395.23                         | 10.71                       | 379.79                         | -                           | 15.44                          |
| C3 Supply above 11 kV                      | -               | -                    | -                                | -                         | -                    | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | -               | -                    | -                                | -                         | -                    | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                    | -                                | -                         | -                    | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| <b>Total Single Point Supply</b>           | <b>60</b>       | <b>-</b>             | <b>256</b>                       | <b>-</b>                  | <b>-</b>             | <b>-</b>                      | <b>22.86</b>                | <b>706.22</b>                  | <b>22.86</b>                | <b>678.76</b>                  | <b>-</b>                    | <b>27.47</b>                   |
| <b>Agricultural Tube-wells - Tariff C</b>  |                 |                      |                                  |                           |                      |                               |                             |                                |                             |                                |                             |                                |
| D1 Scarp                                   | 4.99            | 0.25%                | 294                              | -                         | -                    | -                             | -                           | 75.92                          | -                           | 59.94                          | -                           | 15.98                          |
| Time of Use (TOU)                          | 4.54            | 0.23%                | -                                | -                         | -                    | -                             | -                           | 61.05                          | -                           | 81.05                          | -                           | -                              |
| Time of Use (TOU) -                        | 26.79           | 1.35%                | -                                | -                         | -                    | -                             | -                           | 314.79                         | -                           | 314.79                         | -                           | -                              |
| D2 Agricultural Tube-wells                 | 1,465.75        | 74.00%               | 22,494                           | -                         | -                    | -                             | 347.97                      | 21,546.54                      | 283.48                      | 16,856.13                      | 64.51                       | 4,690.40                       |
| Agricultural Tube-wells D-2 (ii)           | -               | -                    | -                                | -                         | -                    | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2(i)            | -               | -                    | 3,139                            | -                         | -                    | -                             | 48.70                       | -                              | 48.70                       | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2               | 2.27            | 0.11%                | 521                              | -                         | -                    | -                             | 9.27                        | 43.14                          | 9.27                        | 34.06                          | -                           | 9.08                           |
| Time of Use (TOU) - Off-Peak D2            | 16.35           | 0.83%                | -                                | -                         | -                    | -                             | -                           | 287.60                         | -                           | 144.67                         | -                           | 62.93                          |
| <b>Total Agricultural</b>                  | <b>1,521</b>    | <b>-</b>             | <b>26,446</b>                    | <b>-</b>                  | <b>-</b>             | <b>-</b>                      | <b>485.64</b>               | <b>22,289.04</b>               | <b>341.43</b>               | <b>17,490.64</b>               | <b>64.61</b>                | <b>4,778.40</b>                |
| Public Lighting G                          | 1.36            | 0.07%                | 260                              | -                         | -                    | -                             | -                           | 19.07                          | -                           | 19.07                          | -                           | -                              |
| Residential Canteen H                      | 0.02            | 0.00%                | -                                | -                         | -                    | -                             | -                           | 0.25                           | -                           | 0.25                           | -                           | -                              |
| Special Contracts - Tariff K (AJK)         | -               | -                    | -                                | -                         | -                    | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | -               | -                    | -                                | -                         | -                    | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                    | -                                | -                         | -                    | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Railway Traction Traction - I              | -               | -                    | -                                | -                         | -                    | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Co-Generation-J                            | -               | -                    | -                                | -                         | -                    | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| <b>General Service</b>                     |                 |                      |                                  |                           |                      |                               |                             |                                |                             |                                |                             |                                |
| <b>Grand Total</b>                         | <b>1,981</b>    | <b>100.00%</b>       | <b>588,965</b>                   | <b>-</b>                  | <b>-</b>             | <b>-</b>                      | <b>687.21</b>               | <b>28,935.32</b>               | <b>442.78</b>               | <b>23,068.98</b>               | <b>64.51</b>                | <b>5,655.34</b>                |

## Revenue and Subsidy Statement Jan 2018

| Description                                | Sales        |                | Projected No. of Consumers | Connected Load | Load Factor | Distribution Losses | NERRA Determined Tariff |                 | GOP Tariff   |                 | Subsidy      |                 |
|--------------------------------------------|--------------|----------------|----------------------------|----------------|-------------|---------------------|-------------------------|-----------------|--------------|-----------------|--------------|-----------------|
|                                            | (MkWh)       | (%age)         |                            | (kW)           | (%age)      |                     | Fixed Charge            | Variable Charge | Fixed Charge | Variable Charge | Fixed Charge | Variable Charge |
| <b>Residential</b>                         |              |                |                            |                |             |                     | (Rs/kWh)                | (Rs/kWh)        | (Rs/kWh)     | (Rs/kWh)        | (Rs/kWh)     | (Rs/kWh)        |
| Up to 50 Units                             | 3.30         | 0.48%          | 124,575                    |                |             |                     |                         | 4.00            | -            | 2.00            |              | 2.00            |
| For peak load requirement up to 5 kW       | -            | -              | -                          |                |             |                     |                         | -               | -            | -               |              | -               |
| 01-100 Units                               | 31.40        | 4.59%          | 188,082                    |                |             |                     |                         | 12.50           | -            | 5.79            |              | 8.71            |
| 101-300 Units                              | 7.22         | 1.05%          | -                          |                |             |                     |                         | 15.00           | -            | 8.11            |              | 8.89            |
| 201-300 Units                              | 9.89         | 1.44%          | 102,652                    |                |             |                     |                         | 15.00           | -            | 10.20           |              | 4.80            |
| 301-700 Units                              | 10.05        | 1.47%          | 29,542                     |                |             |                     |                         | 17.00           | -            | 16.00           |              | 1.00            |
| Above 700 Units                            | 10.36        | 1.51%          | 5,859                      |                |             |                     |                         | 19.00           | -            | 18.00           |              | 1.00            |
| For peak load requirement exceeding 5 kW   | -            | -              | -                          |                |             |                     |                         | -               | -            | -               |              | -               |
| Time of Use (TOU) - Peak                   | 0.94         | 0.14%          | 2,649                      |                |             |                     |                         | 19.00           | -            | 18.00           |              | 1.00            |
| Time of Use (TOU) - Off-Peak               | 4.71         | 0.69%          | 17,663                     |                |             |                     |                         | 13.00           | -            | 12.50           |              | 0.50            |
| <b>Total Residential</b>                   | <b>77.66</b> |                | <b>451,023</b>             |                |             |                     |                         |                 |              |                 |              |                 |
| <b>Commercial - A2</b>                     |              |                |                            |                |             |                     |                         |                 |              |                 |              |                 |
| Commercial -                               |              |                |                            |                |             |                     |                         |                 |              |                 |              |                 |
| For peak load requirement up to 5 kW       | 8.95         | 1.31%          | 104,620                    |                |             |                     |                         | 19.00           | -            | 18.00           |              | 1.00            |
| Commercial (<100)                          | 20.56        | 3.00%          | 34                         |                |             |                     | 400.00                  | 15.00           | 400.00       | 15.00           | -            | -               |
| Commercial (<20 kW)                        |              |                |                            |                |             |                     |                         |                 |              |                 |              |                 |
| For peak load requirement exceeding 5 kW   | -            | -              | -                          |                |             |                     |                         | -               | -            | -               |              | -               |
| Regular                                    |              |                |                            |                |             |                     |                         |                 |              |                 |              |                 |
| Time of Use (TOU) - Peak (A-2)             | 2.04         | 0.30%          | 2,818                      |                |             |                     | 400.00                  | 19.00           | 400.00       | 18.00           |              | 1.00            |
| Time of Use (TOU) - Off-Peak (Temp)        | 7.54         | 1.10%          | 37                         |                |             |                     | 400.00                  | 13.00           | 400.00       | 12.50           |              | 0.50            |
| <b>Total Commercial</b>                    | <b>39.99</b> | <b>0.00%</b>   | <b>107,308</b>             |                |             |                     |                         |                 |              |                 |              |                 |
| <b>Industrial</b>                          |              |                |                            |                |             |                     |                         |                 |              |                 |              |                 |
| B1                                         | 0.18         | 0.02%          | -                          |                |             |                     |                         | 14.50           | -            | 14.50           |              | -               |
| B1 (Peak)                                  | 0.47         | 0.07%          | 1,084                      |                |             |                     |                         | 19.00           | -            | 18.00           |              | 1.00            |
| B1 - (Off-Peak)                            | 2.20         | 0.32%          | 1,452                      |                |             |                     |                         | 13.00           | -            | 12.50           |              | 0.50            |
| B2 -                                       | 0.18         | 0.02%          | 104                        |                |             |                     | 400.00                  | 14.00           | 400.00       | 14.00           | -            | -               |
| B2 - TOU (Peak)                            | 2.35         | 0.34%          | 1,009                      |                |             |                     | 400.00                  | 19.00           | 400.00       | 18.00           | -            | 1.00            |
| B2 - TOU (Off-Peak)                        | 9.42         | 1.38%          | 1                          |                |             |                     | 400.00                  | 12.80           | 400.00       | 12.29           | -            | 0.51            |
| B3- 11/33 KV (Peak)                        | 0.47         | 0.07%          | 16                         |                |             |                     | 380.00                  | 19.00           | 380.00       | 18.00           | -            | 1.00            |
| B4                                         | 8.95         | 1.31%          | 3                          |                |             |                     | 380.00                  | 12.70           | 380.00       | 12.20           | -            | 0.50            |
| <b>Total Industrial</b>                    | <b>24</b>    |                | <b>3,670</b>               |                |             |                     |                         |                 |              |                 |              |                 |
| <b>Bulk</b>                                |              |                |                            |                |             |                     |                         |                 |              |                 |              |                 |
| C1(a) Supply at 400 Volts - up to 5 kW     | -            | -              | 11                         |                |             |                     |                         | 15.00           | -            | 15.00           |              | -               |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.16         | 0.02%          | 78                         |                |             |                     | 400.00                  | 14.50           | 400.00       | 14.50           | -            | -               |
| Time of Use (TOU) - Peak                   | 0.47         | 0.07%          | 105                        |                |             |                     | 400.00                  | 19.00           | 400.00       | 18.00           | -            | 1.00            |
| Time of Use (TOU) - Off-Peak               | 2.35         | 0.34%          | 12                         |                |             |                     | 400.00                  | 13.00           | 400.00       | 12.50           | -            | 0.50            |
| C2 Supply at 11 kV                         | 1.26         | 0.18%          | -                          |                |             |                     | 380.00                  | 14.30           | 380.00       | 14.30           | -            | -               |
| Time of Use (TOU) - Peak                   | 2.51         | 0.37%          | 25                         |                |             |                     | 380.00                  | 19.00           | 380.00       | 18.00           | -            | 1.00            |
| Time of Use (TOU) - Off-Peak               | 10.67        | 1.56%          | 25                         |                |             |                     | 380.00                  | 12.80           | 380.00       | 12.30           | -            | 0.50            |
| C3 Supply above 11 kV                      | -            | -              | -                          |                |             |                     |                         |                 |              |                 |              |                 |
| Time of Use (TOU) - Peak                   | -            | -              | -                          |                |             |                     |                         |                 |              |                 |              |                 |
| Time of Use (TOU) - Off-Peak               | -            | -              | -                          |                |             |                     |                         |                 |              |                 |              |                 |
| <b>Total Single Point Supply</b>           | <b>17</b>    |                | <b>256</b>                 |                |             |                     |                         |                 |              |                 |              |                 |
| <b>Agricultural Tube-wells - Tariff D</b>  |              |                |                            |                |             |                     |                         |                 |              |                 |              |                 |
| D1 Scep                                    | 1.73         | 0.25%          | 294                        |                |             |                     |                         | 15.20           | -            | 12.00           |              | 3.20            |
| Time of Use (TOU)                          | 1.57         | 0.23%          | -                          |                |             |                     |                         | 17.85           | -            | 17.85           |              | -               |
| Time of Use (TOU)                          | 9.26         | 1.35%          | -                          |                |             |                     |                         | 11.75           | -            | 11.75           |              | -               |
| D2 Agricultural Tube-wells                 | 506.74       | 79.00%         | 22,494                     |                |             |                     | 200.00                  | 14.70           | 200.00       | 11.50           | -            | 3.20            |
| Agricultural Tube-wells D-2 (ii)           | -            | -              | -                          |                |             |                     |                         |                 |              |                 |              |                 |
| Time of Use (TOU) - Peak D-2(i)            | -            | -              | 3,139                      |                |             |                     | 200.00                  | -               | 200.00       | -               | -            | -               |
| Time of Use (TOU) - Peak D-2               | 0.78         | 0.11%          | 521                        |                |             |                     | 200.00                  | 19.00           | 200.00       | 15.00           | -            | 4.00            |
| Time of Use (TOU) - Off-Peak D2            | 5.85         | 0.83%          | -                          |                |             |                     | 200.00                  | 12.70           | 200.00       | 8.85            | -            | 3.85            |
| <b>Total Agricultural</b>                  | <b>626</b>   |                | <b>25,446</b>              |                |             |                     |                         |                 |              |                 |              |                 |
| Public Lighting G                          | 0.47         | 0.07%          | 260                        |                |             |                     |                         | 14.00           | -            | 14.00           |              | -               |
| Residential Colonies H                     | 0.01         | 0.00%          | -                          |                |             |                     |                         | 14.00           | -            | 14.00           |              | -               |
| Special Contracts - Tariff K (AJK)         | -            | -              | -                          |                |             |                     |                         |                 |              |                 |              |                 |
| Time of Use (TOU) - Peak                   | -            | -              | -                          |                |             |                     |                         |                 |              |                 |              |                 |
| Time of Use (TOU) - Off-Peak               | -            | -              | -                          |                |             |                     |                         |                 |              |                 |              |                 |
| Railway Traction Traction - I              | -            | -              | -                          |                |             |                     |                         |                 |              |                 |              |                 |
| Co-Generation-J                            | -            | -              | -                          |                |             |                     |                         |                 |              |                 |              |                 |
| General Service                            | -            | -              | -                          |                |             |                     |                         | 12.25           |              |                 |              |                 |
| <b>Grand Total</b>                         | <b>685</b>   | <b>100.00%</b> | <b>588,965</b>             |                |             |                     |                         |                 |              |                 |              |                 |



## QESCO

## Revenue and Subsidy Statement Jan 2018

| Description                                | Sales<br>(MkWh) | Sales<br>Mix<br>(%) | Projected<br>No. of<br>Consumers | Connected<br>Load<br>(kW) | Losses<br>(%) | Distribution<br>Losses<br>(%) | NEPRA Determined Tariff     |                                | GOVT Tariff                 |                                | Subsidy                     |                                |
|--------------------------------------------|-----------------|---------------------|----------------------------------|---------------------------|---------------|-------------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|
|                                            |                 |                     |                                  |                           |               |                               | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) |
| <b>Residential</b>                         |                 |                     |                                  |                           |               |                               |                             |                                |                             |                                |                             |                                |
| Up to 50 Units                             | 3.30            | 0.48%               | 124,575                          | -                         | -             | -                             | -                           | 13.19                          | -                           | 6.59                           | -                           | 6.59                           |
| For peak load requirement up to 5 kW       | -               | 0.00%               | -                                | -                         | -             | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| 01-100 Units                               | 31.40           | 4.59%               | 188,082                          | -                         | -             | -                             | -                           | 392.46                         | -                           | 181.79                         | -                           | 210.67                         |
| 101-300 Units                              | 7.22            | -                   | -                                | -                         | -             | -                             | -                           | 108.32                         | -                           | 58.56                          | -                           | 49.75                          |
| 101-300 Units                              | 9.89            | 1.44%               | 102,652                          | -                         | -             | -                             | -                           | 148.35                         | -                           | 100.88                         | -                           | 47.47                          |
| 301-700 Units                              | 10.05           | 1.47%               | 29,542                           | -                         | -             | -                             | -                           | 170.80                         | -                           | 160.75                         | -                           | 10.05                          |
| Above 700 Units                            | 10.36           | 1.51%               | 5,859                            | -                         | -             | -                             | -                           | 196.86                         | -                           | 186.50                         | -                           | 10.36                          |
| For peak load requirement exceeding 5 kW   | -               | 0.00%               | -                                | -                         | -             | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | 0.94            | 0.14%               | 2,649                            | -                         | -             | -                             | -                           | 17.90                          | -                           | 16.95                          | -                           | 0.94                           |
| Time of Use (TOU) - Off-Peak               | 4.71            | 0.69%               | 17,663                           | -                         | -             | -                             | -                           | 61.22                          | -                           | 58.87                          | -                           | 2.35                           |
| <b>Total Residential</b>                   | <b>77.86</b>    | <b>0.00%</b>        | <b>451,023</b>                   | <b>-</b>                  | <b>-</b>      | <b>-</b>                      | <b>-</b>                    | <b>1,188.08</b>                | <b>-</b>                    | <b>778.89</b>                  | <b>-</b>                    | <b>338.28</b>                  |
| <b>Commercial - A2</b>                     |                 |                     |                                  |                           |               |                               |                             |                                |                             |                                |                             |                                |
| Commercial -                               | -               | 0.00%               | -                                | -                         | -             | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement up to 5 kW       | 8.95            | 1.31%               | 104,620                          | -                         | -             | -                             | -                           | 170.01                         | -                           | 161.07                         | -                           | 8.95                           |
| Commercial (<100)                          | 20.56           | 3.00%               | 34                               | -                         | -             | -                             | 0.09                        | 308.47                         | 0.09                        | 308.47                         | -                           | -                              |
| Commercial (<20 kW)                        | -               | 0.00%               | -                                | -                         | -             | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement exceeding 5 kW   | -               | 0.00%               | -                                | -                         | -             | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Regular                                    | -               | 0.00%               | -                                | -                         | -             | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak (A-2)             | 2.04            | 0.30%               | 2,618                            | -                         | -             | -                             | 0.95                        | 38.77                          | 0.95                        | 38.73                          | -                           | 2.04                           |
| Time of Use (TOU) - Off-Peak (Temp)        | 7.54            | 1.10%               | 37                               | -                         | -             | -                             | 5.74                        | 97.96                          | 5.74                        | 94.19                          | -                           | 3.77                           |
| <b>Total Commercial</b>                    | <b>38.09</b>    | <b>0.00%</b>        | <b>107,308</b>                   | <b>-</b>                  | <b>-</b>      | <b>-</b>                      | <b>6.77</b>                 | <b>615.22</b>                  | <b>6.77</b>                 | <b>680.46</b>                  | <b>-</b>                    | <b>14.76</b>                   |
| <b>Industrial</b>                          |                 |                     |                                  |                           |               |                               |                             |                                |                             |                                |                             |                                |
| B1                                         | 0.16            | 0.02%               | -                                | -                         | -             | -                             | -                           | 2.26                           | -                           | 2.28                           | -                           | -                              |
| B1 (Peak)                                  | 0.47            | 0.07%               | 1,084                            | -                         | -             | -                             | -                           | 8.95                           | -                           | 8.48                           | -                           | 0.47                           |
| B1 - (Off Peak)                            | 2.20            | 0.32%               | 1,452                            | -                         | -             | -                             | -                           | 28.57                          | -                           | 27.47                          | -                           | 1.10                           |
| B2                                         | 0.16            | 0.02%               | 104                              | -                         | -             | -                             | 0.01                        | 2.20                           | 0.01                        | 2.20                           | -                           | -                              |
| B2 - TOU (Peak)                            | 2.35            | 0.34%               | 1,009                            | -                         | -             | -                             | 1.76                        | 44.74                          | 1.76                        | 42.39                          | -                           | 2.35                           |
| B2 - TOU (Off-peak)                        | 9.42            | 1.38%               | 1                                | -                         | -             | -                             | 12.15                       | 120.56                         | 12.15                       | 115.76                         | -                           | 4.80                           |
| B3 - 11/33 kV (Peak)                       | 0.47            | 0.07%               | 16                               | -                         | -             | -                             | 0.65                        | 8.95                           | 0.65                        | 8.48                           | -                           | 0.47                           |
| B4                                         | 8.95            | 1.31%               | 3                                | -                         | -             | -                             | 4.79                        | 113.64                         | 4.79                        | 109.17                         | -                           | 4.47                           |
| <b>Total Industrial</b>                    | <b>24</b>       | <b>0.00%</b>        | <b>3,670</b>                     | <b>-</b>                  | <b>-</b>      | <b>-</b>                      | <b>19.37</b>                | <b>329.89</b>                  | <b>19.37</b>                | <b>316.21</b>                  | <b>-</b>                    | <b>13.67</b>                   |
| <b>Bulk</b>                                |                 |                     |                                  |                           |               |                               |                             |                                |                             |                                |                             |                                |
| C1(a) Supply at 400 Volts - up to 5 kW     | -               | 0.00%               | 11                               | -                         | -             | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.16            | 0.02%               | 78                               | -                         | -             | -                             | 0.68                        | 2.28                           | 0.68                        | 2.28                           | -                           | -                              |
| Time of Use (TOU) - Peak                   | 0.47            | 0.07%               | 105                              | -                         | -             | -                             | 0.21                        | 8.95                           | 0.21                        | 8.48                           | -                           | 0.47                           |
| Time of Use (TOU) - Off-Peak               | 2.35            | 0.34%               | 12                               | -                         | -             | -                             | 1.44                        | 30.61                          | 1.44                        | 29.43                          | -                           | 1.18                           |
| C2 Supply at 11 kV                         | 1.26            | 0.18%               | -                                | -                         | -             | -                             | 1.02                        | 17.96                          | 1.02                        | 17.96                          | -                           | -                              |
| Time of Use (TOU) - Peak                   | 2.51            | 0.37%               | 25                               | -                         | -             | -                             | 0.70                        | 47.72                          | 0.70                        | 45.21                          | -                           | 2.51                           |
| Time of Use (TOU) - Off-Peak               | 10.67           | 1.56%               | 25                               | -                         | -             | -                             | 3.57                        | 136.64                         | 3.57                        | 131.30                         | -                           | 5.34                           |
| C3 Supply above 11 kV                      | -               | -                   | -                                | -                         | -             | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | -               | -                   | -                                | -                         | -             | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                   | -                                | -                         | -             | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| <b>Total Single Point Supply</b>           | <b>17</b>       | <b>-</b>            | <b>256</b>                       | <b>-</b>                  | <b>-</b>      | <b>-</b>                      | <b>7.62</b>                 | <b>244.16</b>                  | <b>7.62</b>                 | <b>234.66</b>                  | <b>-</b>                    | <b>9.50</b>                    |
| <b>Agricultural Tube-wells - Tariff D</b>  |                 |                     |                                  |                           |               |                               |                             |                                |                             |                                |                             |                                |
| D1 Scarp                                   | 1.73            | 0.25%               | 294                              | -                         | -             | -                             | -                           | 26.25                          | -                           | 20.72                          | -                           | 5.53                           |
| Time of Use (TOU)                          | 1.57            | 0.23%               | -                                | -                         | -             | -                             | -                           | 28.02                          | -                           | 28.02                          | -                           | -                              |
| Time of Use (TOU)                          | 9.26            | 1.35%               | -                                | -                         | -             | -                             | -                           | 108.83                         | -                           | 108.93                         | -                           | -                              |
| D2 Agricultural Tube-wells                 | 506.74          | 74.00%              | 22,494                           | -                         | -             | -                             | 115.99                      | 7,449.12                       | 99.87                       | 5,827.55                       | 16.02                       | 1,621.58                       |
| Agricultural Tube-wells D-2 (ii)           | -               | -                   | -                                | -                         | -             | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2(ii)           | -               | -                   | 3,139                            | -                         | -             | -                             | 16.23                       | -                              | 18.23                       | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2               | 0.78            | 0.11%               | 521                              | -                         | -             | -                             | 3.09                        | 14.91                          | 3.09                        | 11.77                          | -                           | 3.14                           |
| Time of Use (TOU) - Off-Peak D2            | 5.65            | 0.83%               | -                                | -                         | -             | -                             | -                           | 71.77                          | -                           | 50.01                          | -                           | 21.76                          |
| <b>Total Agricultural</b>                  | <b>526</b>      | <b>-</b>            | <b>26,448</b>                    | <b>-</b>                  | <b>-</b>      | <b>-</b>                      | <b>135.31</b>               | <b>7,696.91</b>                | <b>119.29</b>               | <b>6,046.91</b>                | <b>16.82</b>                | <b>1,652.88</b>                |
| Public Lighting G                          | 0.47            | 0.07%               | 260                              | -                         | -             | -                             | -                           | 6.59                           | -                           | 6.59                           | -                           | -                              |
| Residential Colonies H                     | 0.01            | 0.00%               | -                                | -                         | -             | -                             | -                           | 0.09                           | -                           | 0.09                           | -                           | -                              |
| Special Contracts - Tariff K (AJK)         | -               | -                   | -                                | -                         | -             | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | -               | -                   | -                                | -                         | -             | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                   | -                                | -                         | -             | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Railway Traction Traction - 1              | -               | -                   | -                                | -                         | -             | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Cs-Generation-J                            | -               | -                   | -                                | -                         | -             | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| General Service                            | -               | -                   | -                                | -                         | -             | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| <b>Grand Total</b>                         | <b>665</b>      | <b>100.00%</b>      | <b>588,965</b>                   | <b>-</b>                  | <b>-</b>      | <b>-</b>                      | <b>169.07</b>               | <b>10,883.94</b>               | <b>153.05</b>               | <b>7,975.81</b>                | <b>16.02</b>                | <b>2,028.12</b>                |

Revenue and Subsidy Statement Feb 2018

| Description                                | Sales        | Sales          | Projected        | Connected | Load  | Distribution | NEPRA Determined Tariff |                 | 2022-23 Tariff |                 | 2023-24 Tariff |                 |
|--------------------------------------------|--------------|----------------|------------------|-----------|-------|--------------|-------------------------|-----------------|----------------|-----------------|----------------|-----------------|
|                                            | (MkWh)       | MkWh           | No. of Consumers | Load      | (kWh) |              | Fixed Charge            | Variable Charge | Fixed Charge   | Variable Charge | Fixed Charge   | Variable Charge |
| <b>Residential</b>                         |              |                |                  |           |       |              |                         |                 |                |                 |                |                 |
| Up to 50 Units                             | 3.24         | 0.48%          | 124,575          |           |       |              |                         | 4.00            | -              | 2.00            | -              | 2.00            |
| For peak load requirement up to 5 kW       | -            | -              | -                |           |       |              |                         | -               | -              | -               | -              | -               |
| 01-100 Units                               | 30.81        | 4.59%          | 168,082          |           |       |              |                         | 12.50           | -              | 5.79            | -              | 6.71            |
| 101-300 Units                              | 7.09         | 1.05%          | -                |           |       |              |                         | 15.00           | -              | 8.11            | -              | 6.89            |
| 201-300 Units                              | 9.71         | 1.44%          | 102,652          |           |       |              |                         | 15.00           | -              | 10.20           | -              | 4.80            |
| 301-700 Units                              | 9.86         | 1.47%          | 29,542           |           |       |              |                         | 17.00           | -              | 16.00           | -              | 1.00            |
| Above 700 Units                            | 10.17        | 1.51%          | 5,859            |           |       |              |                         | 19.00           | -              | 16.00           | -              | 1.00            |
| For peak load requirement exceeding 5 kW   | -            | -              | -                |           |       |              |                         | -               | -              | -               | -              | -               |
| Time of Use (TOU) - Peak                   | 0.92         | 0.14%          | 2,649            |           |       |              |                         | 19.00           | -              | 18.00           | -              | 1.00            |
| Time of Use (TOU) - Off-Peak               | 4.62         | 0.69%          | 17,663           |           |       |              |                         | 13.00           | -              | 12.50           | -              | 0.50            |
| <b>Total Residential</b>                   | <b>76.42</b> |                | <b>451,023</b>   |           |       |              |                         |                 |                |                 |                |                 |
| <b>Commercial - A2</b>                     |              |                |                  |           |       |              |                         |                 |                |                 |                |                 |
| Commercial -                               | -            | -              | -                |           |       |              |                         | -               | -              | -               | -              | -               |
| For peak load requirement up to 5 kW       | 8.78         | 1.31%          | 104,620          |           |       |              |                         | 19.00           | -              | 18.00           | -              | 1.00            |
| Commercial (<100)                          | 20.18        | 3.06%          | 34               |           |       |              | 400.00                  | 15.00           | 400.00         | 15.00           | -              | -               |
| Commercial (>20 kW)                        | -            | -              | -                |           |       |              |                         | -               | -              | -               | -              | -               |
| For peak load requirement exceeding 5 kW   | -            | -              | -                |           |       |              |                         | -               | -              | -               | -              | -               |
| Regular                                    | -            | -              | -                |           |       |              |                         | -               | -              | -               | -              | -               |
| Time of Use (TOU) - Peak (A-2)             | 2.00         | 0.30%          | 2,618            |           |       |              | 400.00                  | 18.00           | 400.00         | 18.00           | -              | 1.00            |
| Time of Use (TOU) - Off-Peak (Temp)        | 7.40         | 1.10%          | 37               |           |       |              | 400.00                  | 13.00           | 400.00         | 12.50           | -              | 0.50            |
| <b>Total Commercial</b>                    | <b>38.36</b> | 0.00%          | <b>187,308</b>   |           |       |              |                         |                 |                |                 |                |                 |
| <b>Industrial</b>                          |              |                |                  |           |       |              |                         |                 |                |                 |                |                 |
| B1                                         | 0.15         | 0.02%          | -                |           |       |              |                         | 14.50           | -              | 14.50           | -              | -               |
| B1 (Peak)                                  | 0.48         | 0.07%          | 1,084            |           |       |              |                         | 19.00           | -              | 18.00           | -              | 1.00            |
| B1 - (Off Peak)                            | 2.16         | 0.32%          | 1,452            |           |       |              |                         | 13.00           | -              | 12.50           | -              | 0.50            |
| B2 -                                       | 0.15         | 0.02%          | 104              |           |       |              | 400.00                  | 14.00           | 400.00         | 14.00           | -              | -               |
| B2 - TOU (Peak)                            | 2.31         | 0.34%          | 1,009            |           |       |              | 400.00                  | 19.00           | 400.00         | 18.00           | -              | 1.00            |
| B2 - TOU (Off-peak)                        | 9.24         | 1.38%          | 1                |           |       |              | 400.00                  | 12.80           | 400.00         | 12.29           | -              | 0.51            |
| B3- 11/33 KV (Peak)                        | 0.46         | 0.07%          | 16               |           |       |              | 380.00                  | 19.00           | 380.00         | 18.00           | -              | 1.00            |
| B4                                         | 8.78         | 1.31%          | 3                |           |       |              | 380.00                  | 12.70           | 380.00         | 12.20           | -              | 0.50            |
| <b>Total Industrial</b>                    | <b>24</b>    |                | <b>3,678</b>     |           |       |              |                         |                 |                |                 |                |                 |
| <b>Bulk</b>                                |              |                |                  |           |       |              |                         |                 |                |                 |                |                 |
| C1(a) Supply at 400 Volts - up to 5 kW     | -            | -              | 11               |           |       |              |                         | 15.00           | -              | 15.00           | -              | -               |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.15         | 0.02%          | 78               |           |       |              | 400.00                  | 14.50           | 400.00         | 14.50           | -              | -               |
| Time of Use (TOU) - Peak                   | 0.46         | 0.07%          | 105              |           |       |              | 400.00                  | 18.00           | 400.00         | 18.00           | -              | 1.00            |
| Time of Use (TOU) - Off-Peak               | 2.31         | 0.34%          | 12               |           |       |              | 400.00                  | 13.00           | 400.00         | 12.50           | -              | 0.50            |
| C2 Supply at 11 kV                         | 1.23         | 0.18%          | -                |           |       |              | 380.00                  | 14.30           | 380.00         | 14.30           | -              | -               |
| Time of Use (TOU) - Peak                   | 2.47         | 0.37%          | 25               |           |       |              | 380.00                  | 19.00           | 380.00         | 18.00           | -              | 1.00            |
| Time of Use (TOU) - Off-Peak               | 10.48        | 1.56%          | 25               |           |       |              | 380.00                  | 12.80           | 380.00         | 12.30           | -              | 0.50            |
| C3 Supply above 11 kV                      | -            | -              | -                |           |       |              |                         | -               | -              | -               | -              | -               |
| Time of Use (TOU) - Peak                   | -            | -              | -                |           |       |              |                         | -               | -              | -               | -              | -               |
| Time of Use (TOU) - Off-Peak               | -            | -              | -                |           |       |              |                         | -               | -              | -               | -              | -               |
| <b>Total Single Point Supply</b>           | <b>17</b>    |                | <b>256</b>       |           |       |              |                         |                 |                |                 |                |                 |
| <b>Agricultural Tube-wells - Tariff D</b>  |              |                |                  |           |       |              |                         |                 |                |                 |                |                 |
| D1 Scarp                                   | 1.69         | 0.25%          | 294              |           |       |              |                         | 15.20           | -              | 12.00           | -              | 3.20            |
| Time of Use (TOU)                          | 1.54         | 0.23%          | -                |           |       |              |                         | 17.85           | -              | 17.85           | -              | -               |
| Time of Use (TOU)                          | 9.09         | 1.35%          | -                |           |       |              |                         | 11.75           | -              | 11.75           | -              | -               |
| D2 Agricultural Tube-wells                 | 497.33       | 74.00%         | 22,484           |           |       |              | 200.00                  | 14.70           | 200.00         | 11.50           | -              | 3.20            |
| Agricultural Tube-wells D-2 (ii)           | -            | -              | -                |           |       |              |                         | -               | -              | -               | -              | -               |
| Time of Use (TOU) - Peak D-2 (ii)          | -            | -              | 3,139            |           |       |              | 200.00                  | -               | 200.00         | -               | -              | -               |
| Time of Use (TOU) - Peak D-2               | 0.77         | 0.11%          | 521              |           |       |              | 200.00                  | 19.00           | 200.00         | 15.00           | -              | 4.00            |
| Time of Use (TOU) - Off-Peak D2            | 5.55         | 0.83%          | -                |           |       |              | 200.00                  | 12.70           | 200.00         | 8.85            | -              | 3.85            |
| <b>Total Agricultural</b>                  | <b>518</b>   |                | <b>25,448</b>    |           |       |              |                         |                 |                |                 |                |                 |
| Public Lighting G                          | 0.46         | 0.07%          | 260              |           |       |              |                         | 14.00           | -              | 14.00           | -              | -               |
| Residential Colonies H                     | 0.01         | 0.00%          | -                |           |       |              |                         | 14.00           | -              | 14.00           | -              | -               |
| Special Contracts - Tariff K (AJK)         | -            | -              | -                |           |       |              |                         | -               | -              | -               | -              | -               |
| Time of Use (TOU) - Peak                   | -            | -              | -                |           |       |              |                         | -               | -              | -               | -              | -               |
| Time of Use (TOU) - Off-Peak               | -            | -              | -                |           |       |              |                         | -               | -              | -               | -              | -               |
| Railway Traction Traction - I              | -            | -              | -                |           |       |              |                         | -               | -              | -               | -              | -               |
| Co-Generation-J                            | -            | -              | -                |           |       |              |                         | -               | -              | -               | -              | -               |
| <b>General Service</b>                     |              |                |                  |           |       |              |                         | 12.25           | -              | -               | -              | -               |
| <b>Grand Total</b>                         | <b>672</b>   | <b>100.00%</b> | <b>688,955</b>   |           |       |              |                         |                 |                |                 |                |                 |

## QESCO

## Revenue and Subsidy Statement Feb 2018

| Description                               | Sales<br>(MkWh) | Sales<br>Rate<br>(%) | Projected<br>No. of<br>Consumers | Consumer<br>Load<br>(kW) | Loss<br>(%) | Distribution<br>Losses | NEPRA Determined Tariff     |                                | GOP Tariff                  |                                | Subsidy                     |                                |
|-------------------------------------------|-----------------|----------------------|----------------------------------|--------------------------|-------------|------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|
|                                           |                 |                      |                                  |                          |             |                        | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) |
| <b>Residential</b>                        |                 |                      |                                  |                          |             |                        |                             |                                |                             |                                |                             |                                |
| Up to 50 Units                            | 3.24            | 8.48%                | 124,575                          | -                        | -           | -                      | -                           | 12.94                          | -                           | 6.47                           | -                           | 6.47                           |
| For peak load requirement up to 5 kW      | -               | 0.80%                | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| 01-100 Units                              | 30.81           | 4.58%                | 168,082                          | -                        | -           | -                      | -                           | 385.17                         | -                           | 178.41                         | -                           | 206.76                         |
| 101-300 Units                             | 7.09            | -                    | -                                | -                        | -           | -                      | -                           | 106.31                         | -                           | 57.48                          | -                           | 48.83                          |
| 101-300 Units                             | 9.71            | 1.44%                | 102,652                          | -                        | -           | -                      | -                           | 145.59                         | -                           | 99.00                          | -                           | 46.59                          |
| 301-700 Units                             | 9.86            | 1.47%                | 29,542                           | -                        | -           | -                      | -                           | 167.62                         | -                           | 157.76                         | -                           | 9.86                           |
| Above 700 Units                           | 10.17           | 1.51%                | 5,859                            | -                        | -           | -                      | -                           | 193.20                         | -                           | 183.83                         | -                           | 10.17                          |
| For peak load requirement exceeding 5 kW  | -               | 0.00%                | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                  | 0.92            | 0.14%                | 2,649                            | -                        | -           | -                      | -                           | 17.56                          | -                           | 16.64                          | -                           | 0.92                           |
| Time of Use (TOU) - Off-Peak              | 4.62            | 0.68%                | 17,663                           | -                        | -           | -                      | -                           | 80.09                          | -                           | 57.77                          | -                           | 2.31                           |
| <b>Total Residential</b>                  | <b>78.42</b>    | <b>0.00%</b>         | <b>451,023</b>                   | <b>-</b>                 | <b>-</b>    | <b>-</b>               | <b>-</b>                    | <b>1,888.48</b>                | <b>-</b>                    | <b>756.57</b>                  | <b>-</b>                    | <b>331.91</b>                  |
| <b>Commercial - A2</b>                    |                 |                      |                                  |                          |             |                        |                             |                                |                             |                                |                             |                                |
| Commercial -                              | -               | 0.08%                | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement up to 5 kW      | 8.78            | 1.31%                | 104,620                          | -                        | -           | -                      | -                           | 166.85                         | -                           | 158.07                         | -                           | 8.78                           |
| Commercial (<100)                         | 20.18           | 3.00%                | 34                               | -                        | -           | -                      | 0.09                        | 302.74                         | 0.09                        | 302.74                         | -                           | -                              |
| Commercial (<20 KW)                       | -               | 0.00%                | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement exceeding 5 kW  | -               | 0.00%                | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Regular                                   | -               | 0.00%                | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak (A-2)            | 2.00            | 0.30%                | 2,618                            | -                        | -           | -                      | 0.95                        | 38.05                          | 0.95                        | 36.05                          | -                           | 2.00                           |
| Time of Use (TOU) - Off-Peak (Temp)       | 7.40            | 1.10%                | 37                               | -                        | -           | -                      | 5.74                        | 96.14                          | 5.74                        | 92.44                          | -                           | 3.70                           |
| <b>Total Commercial</b>                   | <b>38.36</b>    | <b>0.80%</b>         | <b>107,308</b>                   | <b>-</b>                 | <b>-</b>    | <b>-</b>               | <b>6.77</b>                 | <b>683.79</b>                  | <b>6.77</b>                 | <b>589.38</b>                  | <b>-</b>                    | <b>14.48</b>                   |
| <b>Industrial</b>                         |                 |                      |                                  |                          |             |                        |                             |                                |                             |                                |                             |                                |
| B1                                        | 0.15            | 8.02%                | -                                | -                        | -           | -                      | -                           | 2.23                           | -                           | 2.23                           | -                           | -                              |
| B1 (Peak)                                 | 0.48            | 0.07%                | 1,064                            | -                        | -           | -                      | -                           | 8.78                           | -                           | 8.32                           | -                           | 0.46                           |
| B1 - (Off Peak)                           | 2.16            | 0.32%                | 1,452                            | -                        | -           | -                      | -                           | 28.04                          | -                           | 26.96                          | -                           | 1.08                           |
| B2                                        | 0.15            | 0.02%                | 104                              | -                        | -           | -                      | 0.01                        | 2.16                           | 0.01                        | 2.16                           | -                           | -                              |
| B2 - TOU (Peak)                           | 2.31            | 8.34%                | 1,089                            | -                        | -           | -                      | 1.76                        | 43.91                          | 1.76                        | 41.60                          | -                           | 2.31                           |
| B2 - TOU (Off-peak)                       | 9.24            | 1.38%                | 1                                | -                        | -           | -                      | 12.15                       | 118.32                         | 12.15                       | 113.61                         | -                           | 4.71                           |
| B3- 11/33 KV (Peak)                       | 0.46            | 0.07%                | 16                               | -                        | -           | -                      | 0.65                        | 8.78                           | 0.65                        | 8.32                           | -                           | 0.46                           |
| B4                                        | 8.78            | 1.31%                | 3                                | -                        | -           | -                      | 4.79                        | 111.53                         | 4.79                        | 107.14                         | -                           | 4.39                           |
| <b>Total Industrial</b>                   | <b>24</b>       | <b>0.00%</b>         | <b>3,670</b>                     | <b>-</b>                 | <b>-</b>    | <b>-</b>               | <b>19.37</b>                | <b>323.76</b>                  | <b>19.37</b>                | <b>310.34</b>                  | <b>-</b>                    | <b>13.42</b>                   |
| <b>Bulk</b>                               |                 |                      |                                  |                          |             |                        |                             |                                |                             |                                |                             |                                |
| C1(a) Supply at 400 Volts - up to 5 kW    | -               | 0.80%                | 11                               | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.15            | 0.02%                | 78                               | -                        | -           | -                      | 0.68                        | 2.23                           | 0.68                        | 2.23                           | -                           | -                              |
| Time of Use (TOU) - Peak                  | 0.46            | 0.07%                | 105                              | -                        | -           | -                      | 8.21                        | 8.78                           | 0.21                        | 8.32                           | -                           | 0.46                           |
| Time of Use (TOU) - Off-Peak              | 2.31            | 0.34%                | 12                               | -                        | -           | -                      | 1.44                        | 30.04                          | 1.44                        | 28.89                          | -                           | 1.16                           |
| C2 Supply at 11 kV                        | 1.23            | 0.18%                | -                                | -                        | -           | -                      | 1.02                        | 17.63                          | 1.02                        | 17.63                          | -                           | -                              |
| Time of Use (TOU) - Peak                  | 2.47            | 0.37%                | 25                               | -                        | -           | -                      | 0.70                        | 46.64                          | 0.70                        | 44.37                          | -                           | 2.47                           |
| Time of Use (TOU) - Off-Peak              | 10.48           | 1.56%                | 25                               | -                        | -           | -                      | 3.57                        | 134.10                         | 3.57                        | 128.86                         | -                           | 5.24                           |
| C3 Supply above 11 kV                     | -               | -                    | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                  | -               | -                    | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak              | -               | -                    | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| <b>Total Single Point Supply</b>          | <b>17</b>       | <b>-</b>             | <b>258</b>                       | <b>-</b>                 | <b>-</b>    | <b>-</b>               | <b>7.82</b>                 | <b>239.62</b>                  | <b>7.62</b>                 | <b>230.30</b>                  | <b>-</b>                    | <b>9.32</b>                    |
| <b>Agricultural Tube-wells - Tariff D</b> |                 |                      |                                  |                          |             |                        |                             |                                |                             |                                |                             |                                |
| D1 Scarp                                  | 1.89            | 0.25%                | 294                              | -                        | -           | -                      | -                           | 25.76                          | -                           | 20.34                          | -                           | 5.42                           |
| Time of Use (TOU)                         | 1.54            | 0.23%                | -                                | -                        | -           | -                      | -                           | 27.50                          | -                           | 27.50                          | -                           | -                              |
| Time of Use (TOU)                         | 9.09            | 1.35%                | -                                | -                        | -           | -                      | -                           | 106.81                         | -                           | 106.81                         | -                           | -                              |
| D2 Agricultural Tube-wells                | 497.33          | 74.00%               | 22,494                           | -                        | -           | -                      | 115.99                      | 7,310.71                       | 97.13                       | 5,719.28                       | 18.86                       | 1,591.45                       |
| Agricultural Tube-wells D-2 (ii)          | -               | -                    | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2(ii)          | -               | -                    | 3,139                            | -                        | -           | -                      | 16.23                       | -                              | 16.23                       | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2              | 0.77            | 8.11%                | 521                              | -                        | -           | -                      | 3.09                        | 14.64                          | 3.09                        | 11.55                          | -                           | 3.08                           |
| Time of Use (TOU) - Off-Peak D2           | 5.55            | 0.83%                | -                                | -                        | -           | -                      | -                           | 70.44                          | -                           | 49.09                          | -                           | 21.35                          |
| <b>Total Agricultural</b>                 | <b>516</b>      | <b>-</b>             | <b>28,648</b>                    | <b>-</b>                 | <b>-</b>    | <b>-</b>               | <b>136.31</b>               | <b>7,556.86</b>                | <b>118.45</b>               | <b>6,934.54</b>                | <b>18.86</b>                | <b>1,621.30</b>                |
| Public Lighting G                         | 0.46            | 0.07%                | 260                              | -                        | -           | -                      | -                           | 6.47                           | -                           | 6.47                           | -                           | -                              |
| Residential Colonies H                    | 0.01            | 0.00%                | -                                | -                        | -           | -                      | -                           | 0.08                           | -                           | 0.08                           | -                           | -                              |
| Special Contracts - Tariff K (AUK)        | -               | -                    | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                  | -               | -                    | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak              | -               | -                    | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Railway Traction Tracien - I              | -               | -                    | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Co-Generation-J                           | -               | -                    | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| General Service                           | -               | -                    | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| <b>Grand Total</b>                        | <b>672</b>      | <b>100.00%</b>       | <b>588,965</b>                   | <b>-</b>                 | <b>-</b>    | <b>-</b>               | <b>169.87</b>               | <b>9,818.05</b>                | <b>158.21</b>               | <b>7,927.61</b>                | <b>18.86</b>                | <b>1,998.44</b>                |

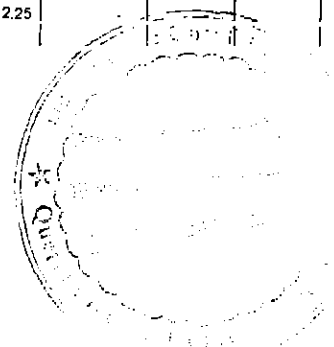
| Description                               | Sales<br>(MkWh) | Sales<br>Mix<br>(%) | Projected<br>No. of<br>Consumers | Connected<br>Load<br>(kW) | Power<br>Factor<br>(%) | Distribution<br>Losses<br>(%) | NERRA Determined Tariff     |                                | GOP Tariff               |                                | Subsidy                     |                                |
|-------------------------------------------|-----------------|---------------------|----------------------------------|---------------------------|------------------------|-------------------------------|-----------------------------|--------------------------------|--------------------------|--------------------------------|-----------------------------|--------------------------------|
|                                           |                 |                     |                                  |                           |                        |                               | Fixed<br>Charge<br>(Rs/kWh) | Variable<br>Charge<br>(Rs/kWh) | Fixed Charge<br>(Rs/kWh) | Variable<br>Charge<br>(Rs/kWh) | Fixed<br>Charge<br>(Rs/kWh) | Variable<br>Charge<br>(Rs/kWh) |
| <b>Residential</b>                        |                 |                     |                                  |                           |                        |                               |                             |                                |                          |                                |                             |                                |
| Up to 50 Units                            | 3.09            | 0.49%               | 124,575                          |                           |                        |                               |                             | 4.00                           |                          | 2.00                           |                             | 2.00                           |
| For peak load requirement up to 5 kW      | -               | -                   | -                                |                           |                        |                               |                             | -                              | -                        | -                              | -                           | -                              |
| 01-100 Units                              | 29.43           | 4.59%               | 168,082                          |                           |                        |                               |                             | 12.50                          | -                        | 5.79                           | -                           | 6.71                           |
| 101-300 Units                             | 6.77            | 1.05%               |                                  |                           |                        |                               |                             | 15.00                          | -                        | 8.11                           | -                           | 6.89                           |
| 201-300 Units                             | 9.27            | 1.44%               | 102,652                          |                           |                        |                               |                             | 15.00                          | -                        | 10.20                          | -                           | 4.80                           |
| 301-700 Units                             | 9.42            | 1.47%               | 29,542                           |                           |                        |                               |                             | 17.00                          | -                        | 16.00                          | -                           | 1.00                           |
| Above 700 Units                           | 9.71            | 1.51%               | 5,859                            |                           |                        |                               |                             | 19.00                          | -                        | 18.00                          | -                           | 1.00                           |
| For peak load requirement exceeding 5 kW  | -               | -                   | -                                |                           |                        |                               |                             | -                              | -                        | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                  | 0.88            | 0.14%               | 2,649                            |                           |                        |                               |                             | 19.00                          | -                        | 18.00                          | -                           | 1.00                           |
| Time of Use (TOU) - Off-Peak              | 4.41            | 0.69%               | 17,663                           |                           |                        |                               |                             | 13.00                          | -                        | 12.50                          | -                           | 0.50                           |
| <b>Total Residential</b>                  | <b>72.99</b>    |                     | <b>451,023</b>                   |                           |                        |                               |                             |                                |                          |                                |                             |                                |
| <b>Commercial - A2</b>                    |                 |                     |                                  |                           |                        |                               |                             |                                |                          |                                |                             |                                |
| Commercial -                              |                 |                     |                                  |                           |                        |                               |                             |                                |                          |                                |                             |                                |
| For peak load requirement up to 5 kW      | 8.39            | 1.31%               | 104,620                          |                           |                        |                               |                             | 19.00                          | -                        | 18.00                          | -                           | 1.00                           |
| Commercial (<100)                         | 19.28           | 3.00%               | 34                               |                           |                        |                               |                             | 400.00                         | 15.00                    | 400.00                         | 15.00                       | -                              |
| Commercial (>20 kW)                       | -               | -                   | -                                |                           |                        |                               |                             | -                              | -                        | -                              | -                           | -                              |
| For peak load requirement exceeding 5 kW  | -               | -                   | -                                |                           |                        |                               |                             | -                              | -                        | -                              | -                           | -                              |
| Regular                                   | -               | -                   | -                                |                           |                        |                               |                             | -                              | -                        | -                              | -                           | -                              |
| Time of Use (TOU) - Peak (A-2)            | 1.91            | 0.30%               | 2,818                            |                           |                        |                               |                             | 400.00                         | 19.00                    | 400.00                         | 18.00                       | 1.00                           |
| Time of Use (TOU) - Off-Peak (Temp)       | 7.06            | 1.10%               | 37                               |                           |                        |                               |                             | 400.00                         | 13.00                    | 400.00                         | 12.50                       | 0.50                           |
| <b>Total Commercial</b>                   | <b>36.64</b>    | <b>0.00%</b>        | <b>107,308</b>                   |                           |                        |                               |                             |                                |                          |                                |                             |                                |
| <b>Industrial</b>                         |                 |                     |                                  |                           |                        |                               |                             |                                |                          |                                |                             |                                |
| B1                                        | 0.15            | 0.02%               | -                                |                           |                        |                               |                             | 14.50                          | -                        | 14.50                          | -                           | -                              |
| B1 (Peak)                                 | 0.44            | 0.07%               | 1,084                            |                           |                        |                               |                             | 19.00                          | -                        | 18.00                          | -                           | 1.00                           |
| B1 - (Off Peak)                           | 2.06            | 0.32%               | 1,452                            |                           |                        |                               |                             | 13.00                          | -                        | 12.50                          | -                           | 0.50                           |
| B2 -                                      | 0.15            | 0.02%               | 104                              |                           |                        |                               |                             | 400.00                         | 14.00                    | 400.00                         | 14.00                       | -                              |
| B2 - TOU (Peak)                           | 2.21            | 0.34%               | 1,009                            |                           |                        |                               |                             | 400.00                         | 19.00                    | 400.00                         | 18.00                       | 1.00                           |
| B2 - TOU (Off-peak)                       | 8.83            | 1.38%               | 1                                |                           |                        |                               |                             | 400.00                         | 12.80                    | 400.00                         | 12.29                       | 0.51                           |
| B3- 11/33 KV (Peak)                       | 0.44            | 0.07%               | 16                               |                           |                        |                               |                             | 380.00                         | 19.00                    | 380.00                         | 18.00                       | 1.00                           |
| B4                                        | 8.39            | 1.31%               | 3                                |                           |                        |                               |                             | 380.00                         | 12.70                    | 380.00                         | 12.20                       | 0.50                           |
| <b>Total Industrial</b>                   | <b>23</b>       |                     | <b>3,670</b>                     |                           |                        |                               |                             |                                |                          |                                |                             |                                |
| <b>Bulk</b>                               |                 |                     |                                  |                           |                        |                               |                             |                                |                          |                                |                             |                                |
| C1(a) Supply at 400 Volts - up to 5 kW    | -               | -                   | 11                               |                           |                        |                               |                             | 15.00                          | -                        | 15.00                          | -                           | -                              |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.15            | 0.02%               | 78                               |                           |                        |                               |                             | 400.00                         | 14.50                    | 400.00                         | 14.50                       | -                              |
| Time of Use (TOU) - Peak                  | 0.44            | 0.07%               | 105                              |                           |                        |                               |                             | 400.00                         | 19.00                    | 400.00                         | 18.00                       | 1.00                           |
| Time of Use (TOU) - Off-Peak              | 2.21            | 0.34%               | 12                               |                           |                        |                               |                             | 400.00                         | 13.00                    | 400.00                         | 12.50                       | 0.50                           |
| C2 Supply at 11 kV                        | 1.18            | 0.18%               | -                                |                           |                        |                               |                             | 380.00                         | 14.30                    | 380.00                         | 14.30                       | -                              |
| Time of Use (TOU) - Peak                  | 2.35            | 0.37%               | 25                               |                           |                        |                               |                             | 380.00                         | 19.00                    | 380.00                         | 18.00                       | 1.00                           |
| Time of Use (TOU) - Off-Peak              | 10.01           | 1.56%               | 25                               |                           |                        |                               |                             | 380.00                         | 12.80                    | 380.00                         | 12.30                       | 0.50                           |
| C3 Supply above 11 kV                     | -               | -                   | -                                |                           |                        |                               |                             |                                |                          |                                |                             |                                |

## QESCO

## Revenue and Subsidy Statement Mar 2018

| Description                                | Sales<br>(MkWh) | Sales<br>Mtr   | Projected<br>No. of<br>Consumers | Connected<br>Load<br>(kW) | Load<br>Factor<br>(%) | Distribution<br>Losses | NEPRA Determined Tariff |                    | GOP Tariff      |                    | Subsidy         |                    |
|--------------------------------------------|-----------------|----------------|----------------------------------|---------------------------|-----------------------|------------------------|-------------------------|--------------------|-----------------|--------------------|-----------------|--------------------|
|                                            |                 |                |                                  |                           |                       |                        | Fixed<br>Charge         | Variable<br>Charge | Fixed<br>Charge | Variable<br>Charge | Fixed<br>Charge | Variable<br>Charge |
|                                            | (MkWh)          | (%)            |                                  | (kW)                      | (%)                   |                        | (Min Rs)                | (Min Rs)           | (Min Rs)        | (Min Rs)           | (Min Rs)        | (Min Rs)           |
| <b>Residential</b>                         |                 |                |                                  |                           |                       |                        |                         |                    |                 |                    |                 |                    |
| Up to 50 Units                             | 3.09            | 0.48%          | 124,575                          | -                         | -                     | -                      | -                       | 12.36              | -               | 6.18               | -               | 6.18               |
| For peak load requirement up to 5 kW       | -               | 0.00%          | -                                | -                         | -                     | -                      | -                       | -                  | -               | -                  | -               | -                  |
| 01-100 Units                               | 29.43           | 4.59%          | 168,082                          | -                         | -                     | -                      | -                       | 367.88             | -               | 170.40             | -               | 197.48             |
| 101-300 Units                              | 6.77            | -              | -                                | -                         | -                     | -                      | -                       | 101.53             | -               | 54.90              | -               | 46.64              |
| 101-300 Units                              | 9.27            | 1.44%          | 102,652                          | -                         | -                     | -                      | -                       | 139.06             | -               | 94.56              | -               | 44.50              |
| 301-700 Units                              | 9.42            | 1.47%          | 29,542                           | -                         | -                     | -                      | -                       | 160.10             | -               | 150.68             | -               | 9.42               |
| Above 700 Units                            | 9.71            | 1.51%          | 5,859                            | -                         | -                     | -                      | -                       | 184.53             | -               | 174.82             | -               | 9.71               |
| For peak load requirement exceeding 5 kW   | -               | 0.00%          | -                                | -                         | -                     | -                      | -                       | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak                   | 0.88            | 0.14%          | 2,649                            | -                         | -                     | -                      | -                       | 16.78              | -               | 15.69              | -               | 0.88               |
| Time of Use (TOU) - Off-Peak               | 4.41            | 0.68%          | 17,663                           | -                         | -                     | -                      | -                       | 57.39              | -               | 55.18              | -               | 2.21               |
| <b>Total Residential</b>                   | <b>72.99</b>    | <b>0.00%</b>   | <b>451,023</b>                   | <b>-</b>                  | <b>-</b>              | <b>-</b>               | <b>-</b>                | <b>1,039.63</b>    | <b>-</b>        | <b>722.61</b>      | <b>-</b>        | <b>317.02</b>      |
| <b>Commercial - A2</b>                     |                 |                |                                  |                           |                       |                        |                         |                    |                 |                    |                 |                    |
| Commercial -                               | -               | 0.00%          | -                                | -                         | -                     | -                      | -                       | -                  | -               | -                  | -               | -                  |
| For peak load requirement up to 5 kW       | 8.39            | 1.31%          | 104,620                          | -                         | -                     | -                      | -                       | 159.37             | -               | 150.98             | -               | 8.39               |
| Commercial (<100)                          | 19.28           | 3.00%          | 34                               | -                         | -                     | -                      | 0.09                    | 289.15             | 0.09            | 289.15             | -               | -                  |
| Commercial (<20 KW)                        | -               | 0.00%          | -                                | -                         | -                     | -                      | -                       | -                  | -               | -                  | -               | -                  |
| For peak load requirement exceeding 5 kW   | -               | 0.00%          | -                                | -                         | -                     | -                      | -                       | -                  | -               | -                  | -               | -                  |
| Regular                                    | -               | 0.00%          | -                                | -                         | -                     | -                      | -                       | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak (A-2)             | 1.91            | 0.30%          | 2,618                            | -                         | -                     | -                      | 0.95                    | 36.35              | 0.85            | 34.43              | -               | 1.91               |
| Time of Use (TOU) - Off-Peak (Temp)        | 7.06            | 1.10%          | 37                               | -                         | -                     | -                      | 5.74                    | 91.82              | 5.74            | 88.29              | -               | 3.53               |
| <b>Total Commercial</b>                    | <b>36.64</b>    | <b>0.00%</b>   | <b>107,308</b>                   | <b>-</b>                  | <b>-</b>              | <b>-</b>               | <b>8.77</b>             | <b>678.89</b>      | <b>6.77</b>     | <b>562.85</b>      | <b>-</b>        | <b>13.83</b>       |
| <b>Industrial</b>                          |                 |                |                                  |                           |                       |                        |                         |                    |                 |                    |                 |                    |
| -                                          | -               | 0.00%          | -                                | -                         | -                     | -                      | -                       | -                  | -               | -                  | -               | -                  |
| B1                                         | 0.15            | 0.02%          | -                                | -                         | -                     | -                      | -                       | 2.13               | -               | 2.13               | -               | -                  |
| B1 (Peak)                                  | 0.44            | 0.07%          | 1,084                            | -                         | -                     | -                      | -                       | 8.39               | -               | 7.95               | -               | 0.44               |
| B1 - (Off Peak)                            | 2.06            | 0.32%          | 1,452                            | -                         | -                     | -                      | -                       | 26.78              | -               | 25.75              | -               | 1.03               |
| B2 -                                       | 0.15            | 0.02%          | 104                              | -                         | -                     | -                      | 0.01                    | 2.06               | 0.01            | 2.06               | -               | -                  |
| B2 - TOU (Peak)                            | 2.21            | 0.34%          | 1,008                            | -                         | -                     | -                      | 1.76                    | 41.94              | 1.76            | 39.73              | -               | 2.21               |
| B2 - TOU (Off-peak)                        | 8.83            | 1.38%          | 1                                | -                         | -                     | -                      | 12.15                   | 113.01             | 12.15           | 108.51             | -               | 4.50               |
| B3 - 11/33 KV (Peak)                       | 0.44            | 0.07%          | 16                               | -                         | -                     | -                      | 0.65                    | 8.39               | 0.65            | 7.85               | -               | 0.44               |
| B4                                         | 8.39            | 1.31%          | 3                                | -                         | -                     | -                      | 4.79                    | 106.52             | 4.79            | 102.33             | -               | 4.19               |
| <b>Total Industrial</b>                    | <b>23</b>       | <b>0.00%</b>   | <b>3,670</b>                     | <b>-</b>                  | <b>-</b>              | <b>-</b>               | <b>19.37</b>            | <b>309.23</b>      | <b>19.37</b>    | <b>296.41</b>      | <b>-</b>        | <b>12.62</b>       |
| <b>Bulk</b>                                |                 |                |                                  |                           |                       |                        |                         |                    |                 |                    |                 |                    |
| C1(a) Supply at 400 Volls - up to 5 kW     | -               | 0.00%          | 11                               | -                         | -                     | -                      | -                       | -                  | -               | -                  | -               | -                  |
| C1(b) Supply at 400 Volls - exceeding 5 kW | 0.15            | 0.02%          | 78                               | -                         | -                     | -                      | 0.68                    | 2.13               | 0.68            | 2.13               | -               | -                  |
| Time of Use (TOU) - Peak                   | 0.44            | 0.07%          | 105                              | -                         | -                     | -                      | 0.21                    | 8.39               | 0.21            | 7.85               | -               | 0.44               |
| Time of Use (TOU) - Off-Peak               | 2.21            | 0.34%          | 12                               | -                         | -                     | -                      | 1.44                    | 28.69              | 1.44            | 27.59              | -               | 1.10               |
| C2 Supply at 11 kV                         | 1.18            | 0.18%          | -                                | -                         | -                     | -                      | 1.02                    | 16.83              | 1.02            | 16.83              | -               | -                  |
| Time of Use (TOU) - Peak                   | 2.35            | 0.37%          | 25                               | -                         | -                     | -                      | 0.70                    | 44.73              | 0.70            | 42.38              | -               | 2.35               |
| Time of Use (TOU) - Off-Peak               | 10.01           | 1.58%          | 25                               | -                         | -                     | -                      | 3.57                    | 128.08             | 3.57            | 123.08             | -               | 5.00               |
| C3 Supply above 11 kV                      | -               | -              | -                                | -                         | -                     | -                      | -                       | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak                   | -               | -              | -                                | -                         | -                     | -                      | -                       | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Off-Peak               | -               | -              | -                                | -                         | -                     | -                      | -                       | -                  | -               | -                  | -               | -                  |
| <b>Total Single Point Supply</b>           | <b>16</b>       |                | <b>256</b>                       | <b>-</b>                  | <b>-</b>              | <b>-</b>               | <b>7.82</b>             | <b>228.87</b>      | <b>7.82</b>     | <b>219.96</b>      | <b>-</b>        | <b>8.90</b>        |
| <b>Agricultural Tube-wells - Tariff D</b>  |                 |                |                                  |                           |                       |                        |                         |                    |                 |                    |                 |                    |
| D1 Scarp                                   | 1.62            | 0.25%          | 294                              | -                         | -                     | -                      | -                       | 24.60              | -               | 19.42              | -               | 5.18               |
| Time of Use (TOU)                          | 1.47            | 0.23%          | -                                | -                         | -                     | -                      | -                       | 26.27              | -               | 26.27              | -               | -                  |
| Time of Use (TOU)                          | 8.68            | 1.35%          | -                                | -                         | -                     | -                      | -                       | 102.01             | -               | 102.01             | -               | -                  |
| D2 Agricultural Tube-wells                 | 475.01          | 74.00%         | 22,484                           | -                         | -                     | -                      | 115.99                  | 6,982.60           | 90.38           | 5,462.58           | 25.81           | 1,520.02           |
| Agricultural Tube-wells D-2 (ii)           | -               | -              | -                                | -                         | -                     | -                      | -                       | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak D-2(ii)           | -               | -              | 3,138                            | -                         | -                     | -                      | 16.23                   | -                  | 16.23           | -                  | -               | -                  |
| Time of Use (TOU) - Peak D-2               | 0.74            | 0.11%          | 521                              | -                         | -                     | -                      | 3.09                    | 13.88              | 3.09            | 11.04              | -               | 2.94               |
| Time of Use (TOU) - Off Peak D2            | 5.30            | 0.83%          | -                                | -                         | -                     | -                      | -                       | 67.28              | -               | 46.88              | -               | 20.40              |
| <b>Total Agricultural</b>                  | <b>493</b>      |                | <b>26,448</b>                    | <b>-</b>                  | <b>-</b>              | <b>-</b>               | <b>135.31</b>           | <b>7,216.74</b>    | <b>109.70</b>   | <b>6,668.20</b>    | <b>25.81</b>    | <b>1,548.64</b>    |
| Public Lighting G                          | 0.44            | 0.07%          | 260                              | -                         | -                     | -                      | -                       | 8.18               | -               | 8.18               | -               | -                  |
| Residential Colonias H                     | 0.01            | 0.00%          | -                                | -                         | -                     | -                      | -                       | 0.08               | -               | 0.08               | -               | -                  |
| Special Contracts - Tariff K (AJK)         | -               | -              | -                                | -                         | -                     | -                      | -                       | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak                   | -               | -              | -                                | -                         | -                     | -                      | -                       | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Off-Peak               | -               | -              | -                                | -                         | -                     | -                      | -                       | -                  | -               | -                  | -               | -                  |
| Railway Traction Traction - I              | -               | -              | -                                | -                         | -                     | -                      | -                       | -                  | -               | -                  | -               | -                  |
| Co-Generation-J                            | -               | -              | -                                | -                         | -                     | -                      | -                       | -                  | -               | -                  | -               | -                  |
| General Service                            | -               | -              | -                                | -                         | -                     | -                      | -                       | -                  | -               | -                  | -               | -                  |
| <b>Grand Total</b>                         | <b>642</b>      | <b>100.00%</b> | <b>588,965</b>                   | <b>-</b>                  | <b>-</b>              | <b>-</b>               | <b>169.07</b>           | <b>8,377.41</b>    | <b>143.46</b>   | <b>7,476.30</b>    | <b>25.81</b>    | <b>1,601.11</b>    |

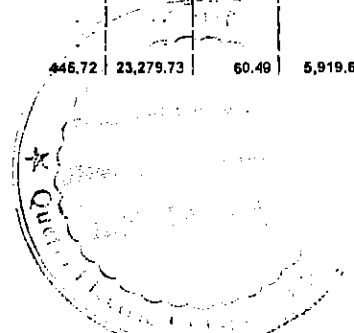
| Description                                | Sales<br>(MkWh) | Sales<br>(%)   | Projected<br>No. of<br>Consumers | Connected<br>Load<br>(kW) | Load<br>Factor<br>(%) | Distribution<br>Losses | NEPRA Determined Tariff     |                                | GDP Tariff               |                                | Subsidy                     |                                |
|--------------------------------------------|-----------------|----------------|----------------------------------|---------------------------|-----------------------|------------------------|-----------------------------|--------------------------------|--------------------------|--------------------------------|-----------------------------|--------------------------------|
|                                            |                 |                |                                  |                           |                       |                        | Fixed<br>Charge<br>(Rs/kWh) | Variable<br>Charge<br>(Rs/kWh) | Fixed Charge<br>(Rs/kWh) | Variable<br>Charge<br>(Rs/kWh) | Fixed<br>Charge<br>(Rs/kWh) | Variable<br>Charge<br>(Rs/kWh) |
| <b>Residential</b>                         |                 |                |                                  |                           |                       |                        |                             |                                |                          |                                |                             |                                |
| Up to 50 Units                             | 9.62            | 0.48%          | 124,575                          |                           |                       |                        |                             | 4.00                           | -                        | 2.00                           |                             | 2.00                           |
| For peak load requirement up to 5 kW       | -               | -              | -                                |                           |                       |                        |                             | -                              | -                        | -                              |                             | -                              |
| 01-100 Units                               | 91.64           | 4.59%          | 168,082                          |                           |                       |                        |                             | 12.50                          | -                        | 5.79                           |                             | 6.71                           |
| 101-300 Units                              | 21.08           | 1.05%          | -                                |                           |                       |                        |                             | 15.00                          | -                        | 8.11                           |                             | 6.89                           |
| 201-300 Units                              | 28.87           | 1.44%          | 102,652                          |                           |                       |                        |                             | 15.00                          | -                        | 10.20                          |                             | 4.80                           |
| 301-700 Units                              | 29.32           | 1.47%          | 29,542                           |                           |                       |                        |                             | 17.00                          | -                        | 16.00                          |                             | 1.00                           |
| Above 700 Units                            | 30.24           | 1.51%          | 5,859                            |                           |                       |                        |                             | 19.00                          | -                        | 18.00                          |                             | 1.00                           |
| For peak load requirement exceeding 5 kW   | -               | -              | -                                |                           |                       |                        |                             | -                              | -                        | -                              |                             | -                              |
| Time of Use (TOU) - Peak                   | 2.75            | 0.14%          | 2,649                            |                           |                       |                        |                             | 19.00                          | -                        | 19.00                          |                             | 1.00                           |
| Time of Use (TOU) - Off-Peak               | 13.75           | 0.69%          | 17,663                           |                           |                       |                        |                             | 13.00                          | -                        | 12.50                          |                             | 0.50                           |
| <b>Total Residential</b>                   | <b>227.27</b>   |                | <b>451,023</b>                   |                           |                       |                        |                             |                                |                          |                                |                             |                                |
| <b>Commercial - A2</b>                     |                 |                |                                  |                           |                       |                        |                             |                                |                          |                                |                             |                                |
| Commercial -                               | -               | -              | -                                |                           |                       |                        |                             |                                |                          |                                |                             |                                |
| For peak load requirement up to 5 kW       | 26.12           | 1.31%          | 104,620                          |                           |                       |                        |                             | 19.00                          | -                        | 18.00                          |                             | 1.00                           |
| Commercial (<100)                          | 60.02           | 3.00%          | 34                               |                           |                       |                        | 400.00                      | 15.00                          | 400.00                   | 15.00                          |                             | -                              |
| Commercial (<20 kW)                        | -               | -              | -                                |                           |                       |                        |                             | -                              | -                        | -                              |                             | -                              |
| For peak load requirement exceeding 5 kW   | -               | -              | -                                |                           |                       |                        |                             | -                              | -                        | -                              |                             | -                              |
| Regular                                    | -               | -              | -                                |                           |                       |                        |                             | -                              | -                        | -                              |                             | -                              |
| Time of Use (TOU) - Peak (A-2)             | 5.96            | 0.38%          | 2,618                            |                           |                       |                        | 400.00                      | 19.00                          | 400.00                   | 18.00                          |                             | 1.00                           |
| Time of Use (TOU) - Off-Peak (Temp)        | 21.99           | 1.10%          | 37                               |                           |                       |                        | 400.00                      | 13.00                          | 400.00                   | 12.50                          |                             | 0.50                           |
| <b>Total Commercial</b>                    | <b>114.09</b>   | <b>0.00%</b>   | <b>107,308</b>                   |                           |                       |                        |                             |                                |                          |                                |                             |                                |
| <b>Industrial</b>                          |                 |                |                                  |                           |                       |                        |                             |                                |                          |                                |                             |                                |
| B1                                         | 0.46            | 0.02%          | -                                |                           |                       |                        |                             | 14.50                          | -                        | 14.50                          |                             | -                              |
| B1 (Peak)                                  | 1.37            | 0.07%          | 1,084                            |                           |                       |                        |                             | 19.00                          | -                        | 18.00                          |                             | 1.00                           |
| B1 - (Off Peak)                            | 6.41            | 0.32%          | 1,452                            |                           |                       |                        |                             | 13.00                          | -                        | 12.50                          |                             | 0.50                           |
| B2 -                                       | 0.46            | 0.02%          | 104                              |                           |                       |                        | 400.00                      | 14.00                          | 400.00                   | 14.00                          |                             | -                              |
| B2 - TOU (Peak)                            | 6.87            | 0.34%          | 1,009                            |                           |                       |                        | 400.00                      | 19.00                          | 400.00                   | 18.00                          |                             | 1.00                           |
| B2 - TOU (Off-peak)                        | 27.49           | 1.38%          | 1                                |                           |                       |                        | 400.00                      | 12.80                          | 400.00                   | 12.29                          |                             | 0.51                           |
| B3 - 11/33 KV (Peak)                       | 1.37            | 0.07%          | 16                               |                           |                       |                        | 380.00                      | 19.00                          | 380.00                   | 18.00                          |                             | 1.00                           |
| B4                                         | 26.12           | 1.31%          | 3                                |                           |                       |                        | 380.00                      | 12.70                          | 380.00                   | 12.20                          |                             | 0.50                           |
| <b>Total Industrial</b>                    | <b>71</b>       |                | <b>3,670</b>                     |                           |                       |                        |                             |                                |                          |                                |                             |                                |
| <b>Bulk</b>                                |                 |                |                                  |                           |                       |                        |                             |                                |                          |                                |                             |                                |
| C1(a) Supply at 400 Volts - up to 5 kW     | -               | -              | 11                               |                           |                       |                        |                             | 15.00                          | -                        | 15.00                          |                             | -                              |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.46            | 0.02%          | 78                               |                           |                       |                        | 400.00                      | 14.50                          | 400.00                   | 14.50                          |                             | -                              |
| Time of Use (TOU) - Peak                   | 1.37            | 0.07%          | 105                              |                           |                       |                        | 400.00                      | 19.00                          | 400.00                   | 18.00                          |                             | 1.00                           |
| Time of Use (TOU) - Off-Peak               | 6.07            | 0.34%          | 12                               |                           |                       |                        | 400.00                      | 13.00                          | 400.00                   | 12.50                          |                             | 0.50                           |
| C2 Supply at 11 kV                         | 3.67            | 0.18%          | -                                |                           |                       |                        | 380.00                      | 14.30                          | 380.00                   | 14.30                          |                             | -                              |
| Time of Use (TOU) - Peak                   | 7.33            | 0.37%          | 25                               |                           |                       |                        | 380.00                      | 19.00                          | 380.00                   | 18.00                          |                             | 1.00                           |
| Time of Use (TOU) - Off-Peak               | 31.16           | 1.56%          | 25                               |                           |                       |                        | 380.00                      | 12.80                          | 380.00                   | 12.30                          |                             | 0.50                           |
| C3 Supply above 11 kV                      | -               | -              | -                                |                           |                       |                        |                             | -                              | -                        | -                              |                             | -                              |
| Time of Use (TOU) - Peak                   | -               | -              | -                                |                           |                       |                        |                             | -                              | -                        | -                              |                             | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -              | -                                |                           |                       |                        |                             | -                              | -                        | -                              |                             | -                              |
| <b>Total Single Point Supply</b>           | <b>51</b>       |                | <b>256</b>                       |                           |                       |                        |                             |                                |                          |                                |                             |                                |
| <b>Agricultural Tube-wells - Tariff D</b>  |                 |                |                                  |                           |                       |                        |                             |                                |                          |                                |                             |                                |
| D1 Scarp                                   | 5.04            | 0.25%          | 294                              |                           |                       |                        |                             | 15.20                          | -                        | 12.00                          |                             | 3.20                           |
| Time of Use (TOU)                          | 4.58            | 0.23%          | -                                |                           |                       |                        |                             | 17.85                          | -                        | 17.85                          |                             | -                              |
| Time of Use (TOU)                          | 27.03           | 1.35%          | -                                |                           |                       |                        |                             | 11.75                          | -                        | 11.75                          |                             | -                              |
| D2 Agricultural Tube-wells                 | 1,479.08        | 74.00%         | 22,494                           |                           |                       |                        | 200.00                      | 14.70                          | 200.00                   | 11.50                          |                             | 3.20                           |
| Agricultural Tube-wells D-2 (a)            | -               | -              | -                                |                           |                       |                        |                             | -                              | -                        | -                              |                             | -                              |
| Time of Use (TOU) - Peak D-2 (a)           | -               | -              | 3,139                            |                           |                       |                        | 200.00                      | -                              | 200.00                   | -                              |                             | -                              |
| Time of Use (TOU) - Peak D-2               | 2.29            | 0.11%          | 521                              |                           |                       |                        | 200.00                      | 19.00                          | 200.00                   | 15.00                          |                             | 4.00                           |
| Time of Use (TOU) - Off-Peak D2            | 16.50           | 0.83%          | -                                |                           |                       |                        | 200.00                      | 12.70                          | 200.00                   | 8.85                           |                             | 3.85                           |
| <b>Total Agricultural</b>                  | <b>1,535</b>    |                | <b>26,448</b>                    |                           |                       |                        |                             |                                |                          |                                |                             |                                |
| Public Lighting G                          | 1.37            | 0.07%          | 260                              |                           |                       |                        |                             | 14.00                          | -                        | 14.00                          |                             | -                              |
| Residential Colonies H                     | 0.02            | 0.00%          | -                                |                           |                       |                        |                             | 14.00                          | -                        | 14.00                          |                             | -                              |
| Special Contracts - Tariff K (AJK)         | -               | -              | -                                |                           |                       |                        |                             | -                              | -                        | -                              |                             | -                              |
| Time of Use (TOU) - Peak                   | -               | -              | -                                |                           |                       |                        |                             | -                              | -                        | -                              |                             | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -              | -                                |                           |                       |                        |                             | -                              | -                        | -                              |                             | -                              |
| Railway Traction Tracien - I               | -               | -              | -                                |                           |                       |                        |                             | -                              | -                        | -                              |                             | -                              |
| Co-Generation-J                            | -               | -              | -                                |                           |                       |                        |                             | -                              | -                        | -                              |                             | -                              |
| General Service                            | -               | -              | -                                |                           |                       |                        |                             | 12.25                          | -                        | -                              |                             | -                              |
| <b>Grand Total</b>                         | <b>1,999</b>    | <b>100.00%</b> | <b>686,966</b>                   |                           |                       |                        |                             |                                |                          |                                |                             |                                |



## QESCO

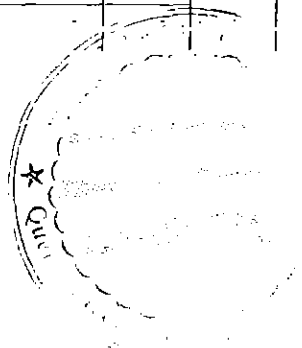
## Revenue and Subsidy Statement Jan-Mar 2018

| Description                                | Sales<br>(MkWh) | Sales<br>(%age) | Projected<br>No. of<br>Consumers | Connected<br>Load<br>(kW) | Load<br>(%age) | Distribution<br>Losses | NEPRA Determined Tariff     |                                | GOP Tariff                  |                                | Subsidy                     |                                |
|--------------------------------------------|-----------------|-----------------|----------------------------------|---------------------------|----------------|------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|
|                                            |                 |                 |                                  |                           |                |                        | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) |
| <b>Residential</b>                         |                 |                 |                                  |                           |                |                        |                             |                                |                             |                                |                             |                                |
| Up to 50 Units                             | 9.62            | 0.48%           | 124,575                          | -                         | -              | -                      | -                           | 38.49                          | -                           | 19.24                          | -                           | 19.24                          |
| For peak load requirement up to 5 kW       | -               | 0.00%           | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| 01-100 Units                               | 91.64           | 4.59%           | 168,082                          | -                         | -              | -                      | -                           | 1,145.51                       | -                           | 530.60                         | -                           | 614.91                         |
| 101-300 Units                              | 21.08           | -               | -                                | -                         | -              | -                      | -                           | 316.16                         | -                           | 170.94                         | -                           | 145.22                         |
| 101-300 Units                              | 28.67           | 1.44%           | 102,652                          | -                         | -              | -                      | -                           | 433.00                         | -                           | 294.44                         | -                           | 138.56                         |
| 301-700 Units                              | 29.32           | 1.47%           | 29,542                           | -                         | -              | -                      | -                           | 496.52                         | -                           | 469.20                         | -                           | 29.32                          |
| Above 700 Units                            | 30.24           | 1.51%           | 5,859                            | -                         | -              | -                      | -                           | 574.59                         | -                           | 544.34                         | -                           | 30.24                          |
| For peak load requirement exceeding 5 kW   | -               | 0.00%           | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | 2.75            | 0.14%           | 2,649                            | -                         | -              | -                      | -                           | 52.24                          | -                           | 49.49                          | -                           | 2.75                           |
| Time of Use (TOU) - Off-Peak               | 13.75           | 0.69%           | 17,663                           | -                         | -              | -                      | -                           | 178.70                         | -                           | 171.83                         | -                           | 6.87                           |
| <b>Total Residential</b>                   | <b>227.27</b>   | <b>0.00%</b>    | <b>451,023</b>                   | <b>-</b>                  | <b>-</b>       | <b>-</b>               | <b>-</b>                    | <b>3,237.20</b>                | <b>-</b>                    | <b>2,250.88</b>                | <b>-</b>                    | <b>967.12</b>                  |
| <b>Commercial - A2</b>                     |                 |                 |                                  |                           |                |                        |                             |                                |                             |                                |                             |                                |
| Commercial -                               | -               | 0.00%           | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement up to 5 kW       | 26.12           | 1.31%           | 104,620                          | -                         | -              | -                      | -                           | 496.23                         | -                           | 470.12                         | -                           | 26.12                          |
| Commercial (<100)                          | 60.02           | 3.00%           | 34                               | -                         | -              | -                      | 0.26                        | 900.37                         | 0.26                        | 900.37                         | -                           | -                              |
| Commercial (<20 KW)                        | -               | 0.00%           | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement exceeding 5 kW   | -               | 0.00%           | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Regular                                    | -               | 0.00%           | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak (A-Z)             | 5.96            | 0.30%           | 2,618                            | -                         | -              | -                      | 2.85                        | 113.18                         | 2.85                        | 107.22                         | -                           | 5.96                           |
| Time of Use (TOU) - Off-Peak (Temp)        | 21.99           | 1.10%           | 37                               | -                         | -              | -                      | 17.22                       | 285.92                         | 17.22                       | 274.92                         | -                           | 11.00                          |
| <b>Total Commercial</b>                    | <b>114.09</b>   | <b>0.00%</b>    | <b>107,306</b>                   | <b>-</b>                  | <b>-</b>       | <b>-</b>               | <b>20.32</b>                | <b>1,796.69</b>                | <b>20.32</b>                | <b>1,752.82</b>                | <b>-</b>                    | <b>43.07</b>                   |
| <b>Industrial</b>                          |                 |                 |                                  |                           |                |                        |                             |                                |                             |                                |                             |                                |
| B1                                         | 0.46            | 0.02%           | -                                | -                         | -              | -                      | -                           | 6.64                           | -                           | 6.64                           | -                           | -                              |
| B1 (Peak)                                  | 1.37            | 0.07%           | 1,084                            | -                         | -              | -                      | -                           | 26.12                          | -                           | 24.74                          | -                           | 1.37                           |
| B1 - (Off Peak)                            | 6.41            | 0.32%           | 1,452                            | -                         | -              | -                      | -                           | 93.39                          | -                           | 60.19                          | -                           | 3.21                           |
| B2                                         | 0.46            | 0.02%           | 104                              | -                         | -              | -                      | 0.02                        | 6.41                           | 0.02                        | 6.41                           | -                           | -                              |
| B2 - TOU (Peak)                            | 6.87            | 0.34%           | 1,009                            | -                         | -              | -                      | 5.29                        | 130.59                         | 5.28                        | 123.71                         | -                           | 6.67                           |
| B2 - TOU (Off-Peak)                        | 27.49           | 1.38%           | 1                                | -                         | -              | -                      | 36.46                       | 351.90                         | 36.46                       | 337.88                         | -                           | 14.02                          |
| B3- 11/33 KV (Peak)                        | 1.37            | 0.07%           | 16                               | -                         | -              | -                      | 1.95                        | 26.12                          | 1.95                        | 24.74                          | -                           | 1.37                           |
| B4                                         | 26.12           | 1.31%           | 3                                | -                         | -              | -                      | 14.38                       | 331.69                         | 14.38                       | 318.63                         | -                           | 13.06                          |
| <b>Total Industrial</b>                    | <b>71</b>       | <b>0.00%</b>    | <b>3,670</b>                     | <b>-</b>                  | <b>-</b>       | <b>-</b>               | <b>58.10</b>                | <b>982.87</b>                  | <b>58.10</b>                | <b>922.95</b>                  | <b>-</b>                    | <b>39.91</b>                   |
| <b>Bulk</b>                                |                 |                 |                                  |                           |                |                        |                             |                                |                             |                                |                             |                                |
| C1(a) Supply at 400 Volts - up to 5 kW     | -               | 0.00%           | 11                               | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| C1(b) Supply at 480 Volts - exceeding 5 kW | 0.46            | 0.02%           | 78                               | -                         | -              | -                      | 2.03                        | 6.64                           | 2.03                        | 6.64                           | -                           | -                              |
| Time of Use (TOU) - Peak                   | 1.37            | 0.07%           | 105                              | -                         | -              | -                      | 0.63                        | 26.12                          | 0.63                        | 24.74                          | -                           | 1.37                           |
| Time of Use (TOU) - Off-Peak               | 6.87            | 0.34%           | 12                               | -                         | -              | -                      | 4.33                        | 89.35                          | 4.33                        | 85.91                          | -                           | 3.44                           |
| C2 Supply at 11 KV                         | 3.67            | 0.18%           | -                                | -                         | -              | -                      | 3.05                        | 52.42                          | 3.05                        | 52.42                          | -                           | -                              |
| Time of Use (TOU) - Peak                   | 7.33            | 0.37%           | 25                               | -                         | -              | -                      | 2.09                        | 139.29                         | 2.09                        | 131.96                         | -                           | 7.33                           |
| Time of Use (TOU) - Off-Peak               | 31.16           | 1.56%           | 25                               | -                         | -              | -                      | 10.71                       | 398.82                         | 10.71                       | 383.24                         | -                           | 15.58                          |
| C3 Supply above 11 KV                      | -               | -               | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | -               | -               | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -               | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| <b>Total Single Point Supply</b>           | <b>51</b>       | <b>-</b>        | <b>256</b>                       | <b>-</b>                  | <b>-</b>       | <b>-</b>               | <b>22.86</b>                | <b>712.64</b>                  | <b>22.86</b>                | <b>694.92</b>                  | <b>-</b>                    | <b>27.72</b>                   |
| <b>Agricultural Tube-wells - Tariff D</b>  |                 |                 |                                  |                           |                |                        |                             |                                |                             |                                |                             |                                |
| D1 Scarp                                   | 5.04            | 0.25%           | 294                              | -                         | -              | -                      | -                           | 76.81                          | -                           | 60.49                          | -                           | 16.13                          |
| Time of Use (TOU)                          | 4.58            | 0.23%           | -                                | -                         | -              | -                      | -                           | 81.79                          | -                           | 81.79                          | -                           | -                              |
| Time of Use (TOU)                          | 27.03           | 1.35%           | -                                | -                         | -              | -                      | -                           | 317.65                         | -                           | 317.65                         | -                           | -                              |
| D2 Agricultural Tube-wells                 | 1,479.08        | 74.00%          | 22,494                           | -                         | -              | -                      | 347.97                      | 21,742.43                      | 287.48                      | 17,009.38                      | 60.49                       | 4,733.05                       |
| Agricultural Tube-wells D-2 (ii)           | -               | -               | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2(i)            | -               | -               | 3,139                            | -                         | -              | -                      | 48.70                       | -                              | 48.70                       | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2               | 2.29            | 0.11%           | 521                              | -                         | -              | -                      | 9.27                        | 43.53                          | 9.27                        | 34.37                          | -                           | 9.16                           |
| Time of Use (TOU) - Off-Peak D2            | 16.50           | 0.83%           | -                                | -                         | -              | -                      | -                           | 209.49                         | -                           | 145.98                         | -                           | 63.51                          |
| <b>Total Agricultural</b>                  | <b>1,536</b>    | <b>-</b>        | <b>26,448</b>                    | <b>-</b>                  | <b>-</b>       | <b>-</b>               | <b>405.94</b>               | <b>22,471.60</b>               | <b>346.46</b>               | <b>17,649.85</b>               | <b>60.49</b>                | <b>4,821.85</b>                |
| Public Lighting G                          | 1.37            | 0.07%           | 260                              | -                         | -              | -                      | -                           | 19.24                          | -                           | 19.24                          | -                           | -                              |
| Residential Colonias H                     | 0.02            | 0.00%           | -                                | -                         | -              | -                      | -                           | 0.25                           | -                           | 0.25                           | -                           | -                              |
| Special Contracts - Tariff K (AJK)         | -               | -               | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | -               | -               | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -               | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Railway Traction Tractien - I              | -               | -               | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Ce-Genralien-J                             | -               | -               | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| <b>General Service</b>                     |                 |                 |                                  |                           |                |                        |                             |                                |                             |                                |                             |                                |
| <b>Grand Total</b>                         | <b>1,999</b>    | <b>100.00%</b>  | <b>588,965</b>                   | <b>-</b>                  | <b>-</b>       | <b>-</b>               | <b>507.21</b>               | <b>29,199.48</b>               | <b>446.72</b>               | <b>23,279.73</b>               | <b>60.49</b>                | <b>5,919.67</b>                |



## Revenue and Subsidy Statement Apr 2018

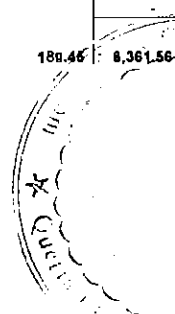
| Description                               | Sales<br>(MkWh) | Sales<br>(%)   | Projected<br>No. of<br>Consumers | Contracted<br>Load<br>(kW) | Load<br>Factor<br>(%) | Distribution<br>Losses | NEPRA Determined Tariff     |                                | GOP Tariff               |                                | Subsidy                  |                                |
|-------------------------------------------|-----------------|----------------|----------------------------------|----------------------------|-----------------------|------------------------|-----------------------------|--------------------------------|--------------------------|--------------------------------|--------------------------|--------------------------------|
|                                           |                 |                |                                  |                            |                       |                        | Fixed<br>Charge<br>(Rs/kWh) | Variable<br>Charge<br>(Rs/kWh) | Fixed Charge<br>(Rs/kWh) | Variable<br>Charge<br>(Rs/kWh) | Fixed Charge<br>(Rs/kWh) | Variable<br>Charge<br>(Rs/kWh) |
| <b>Residential</b>                        |                 |                |                                  |                            |                       |                        |                             |                                |                          |                                |                          |                                |
| Up to 50 Units                            | 3.46            | 0.48%          | 124,575                          |                            |                       |                        |                             | 4.00                           |                          | 2.00                           |                          | 2.00                           |
| For peak load requirement up to 5 kW      |                 |                |                                  |                            |                       |                        |                             |                                |                          |                                |                          |                                |
| 01-100 Units                              | 32.92           | 4.59%          | 169,082                          |                            |                       |                        |                             | 12.50                          |                          | 5.79                           |                          | 6.71                           |
| 101-300 Units                             | 7.57            | 1.05%          | -                                |                            |                       |                        |                             | 15.00                          |                          | 8.11                           |                          | 6.89                           |
| 201-300 Units                             | 10.37           | 1.44%          | 102,652                          |                            |                       |                        |                             | 15.00                          |                          | 10.20                          |                          | 4.80                           |
| 301-700 Units                             | 10.53           | 1.47%          | 29,542                           |                            |                       |                        |                             | 17.00                          |                          | 16.00                          |                          | 1.00                           |
| Above 700 Units                           | 10.96           | 1.51%          | 5,859                            |                            |                       |                        |                             | 19.00                          |                          | 18.00                          |                          | 1.00                           |
| For peak load requirement exceeding 5 kW  |                 |                |                                  |                            |                       |                        |                             |                                |                          |                                |                          |                                |
| Time of Use (TOU) - Peak                  | 0.99            | 0.14%          | 2,649                            |                            |                       |                        |                             | 19.00                          |                          | 18.00                          |                          | 1.00                           |
| Time of Use (TOU) - Off-Peak              | 4.94            | 0.69%          | 17,663                           |                            |                       |                        |                             | 13.00                          |                          | 12.50                          |                          | 0.50                           |
| <b>Total Residential</b>                  | <b>81.63</b>    |                | <b>451,923</b>                   |                            |                       |                        |                             |                                |                          |                                |                          |                                |
| <b>Commercial - A2</b>                    |                 |                |                                  |                            |                       |                        |                             |                                |                          |                                |                          |                                |
| Commercial -                              |                 |                |                                  |                            |                       |                        |                             |                                |                          |                                |                          |                                |
| For peak load requirement up to 5 kW      | 9.38            | 1.31%          | 104,620                          |                            |                       |                        |                             | 19.00                          |                          | 18.00                          |                          | 1.00                           |
| Commercial (<100)                         | 21.56           | 3.00%          | 34                               |                            |                       |                        | 400.00                      | 15.00                          | 400.00                   | 15.00                          |                          | -                              |
| Commercial (<20 KW)                       |                 |                |                                  |                            |                       |                        |                             |                                |                          |                                |                          |                                |
| For peak load requirement exceeding 5 kW  |                 |                |                                  |                            |                       |                        |                             |                                |                          |                                |                          |                                |
| Regular                                   |                 |                |                                  |                            |                       |                        |                             |                                |                          |                                |                          |                                |
| Time of Use (TOU) - Peak (A-2)            | 2.14            | 0.30%          | 2,818                            |                            |                       |                        | 400.00                      | 19.00                          | 400.00                   | 18.00                          |                          | 1.00                           |
| Time of Use (TOU) - Off-Peak (Temp)       | 7.90            | 1.10%          | 37                               |                            |                       |                        | 400.00                      | 13.00                          | 400.00                   | 12.50                          |                          | 0.50                           |
| <b>Total Commercial</b>                   | <b>40.98</b>    | <b>0.00%</b>   | <b>187,308</b>                   |                            |                       |                        |                             |                                |                          |                                |                          |                                |
| <b>Industrial</b>                         |                 |                |                                  |                            |                       |                        |                             |                                |                          |                                |                          |                                |
| B1                                        | 0.16            | 0.02%          | -                                |                            |                       |                        |                             | 14.50                          |                          | 14.50                          |                          | -                              |
| B1 (Peak)                                 | 0.49            | 0.07%          | 1,084                            |                            |                       |                        |                             | 19.00                          |                          | 18.00                          |                          | 1.00                           |
| B1 - (Off-Peak)                           | 2.30            | 0.32%          | 1,452                            |                            |                       |                        |                             | 13.00                          |                          | 12.50                          |                          | 0.50                           |
| B2 -                                      | 0.16            | 0.02%          | 104                              |                            |                       |                        | 400.00                      | 14.00                          | 400.00                   | 14.00                          |                          | -                              |
| B2 - TOU (Peak)                           | 2.47            | 0.34%          | 1,009                            |                            |                       |                        | 400.00                      | 19.00                          | 400.00                   | 18.00                          |                          | 1.00                           |
| B2 - TOU (Off-peak)                       | 9.87            | 1.38%          | 1                                |                            |                       |                        | 400.00                      | 12.80                          | 400.00                   | 12.29                          |                          | 0.51                           |
| B3- 11/33 KV (Peak)                       | 0.49            | 0.07%          | 16                               |                            |                       |                        | 380.00                      | 19.00                          | 380.00                   | 18.00                          |                          | 1.00                           |
| B4                                        | 9.38            | 1.31%          | 3                                |                            |                       |                        | 380.00                      | 12.70                          | 380.00                   | 12.20                          |                          | 0.50                           |
| <b>Total Industrial</b>                   | <b>26</b>       |                | <b>3,678</b>                     |                            |                       |                        |                             |                                |                          |                                |                          |                                |
| <b>Bulk</b>                               |                 |                |                                  |                            |                       |                        |                             |                                |                          |                                |                          |                                |
| C1(a) Supply at 400 Volts - up to 5 kW    |                 |                | 11                               |                            |                       |                        |                             | 15.00                          |                          | 15.00                          |                          | -                              |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.16            | 0.02%          | 78                               |                            |                       |                        | 400.00                      | 14.50                          | 400.00                   | 14.50                          |                          | -                              |
| Time of Use (TOU) - Peak                  | 0.49            | 0.07%          | 105                              |                            |                       |                        | 400.00                      | 19.00                          | 400.00                   | 18.00                          |                          | 1.00                           |
| Time of Use (TOU) - Off-Peak              | 2.47            | 0.34%          | 12                               |                            |                       |                        | 400.00                      | 13.00                          | 400.00                   | 12.50                          |                          | 0.50                           |
| C2 Supply at 11 kv                        | 1.32            | 0.18%          | -                                |                            |                       |                        | 380.00                      | 14.30                          | 380.00                   | 14.30                          |                          | -                              |
| Time of Use (TOU) - Peak                  | 2.63            | 0.37%          | 25                               |                            |                       |                        | 380.00                      | 19.00                          | 380.00                   | 18.00                          |                          | 1.00                           |
| Time of Use (TOU) - Off-Peak              | 11.19           | 1.56%          | 25                               |                            |                       |                        | 380.00                      | 12.80                          | 380.00                   | 12.30                          |                          | 0.50                           |
| C3 Supply above 11 kv                     |                 |                |                                  |                            |                       |                        |                             |                                |                          |                                |                          |                                |
| Time of Use (TOU) - Peak                  |                 |                |                                  |                            |                       |                        |                             |                                |                          |                                |                          |                                |
| Time of Use (TOU) - Off-Peak              |                 |                |                                  |                            |                       |                        |                             |                                |                          |                                |                          |                                |
| <b>Total Single Point Supply</b>          | <b>18</b>       |                | <b>266</b>                       |                            |                       |                        |                             |                                |                          |                                |                          |                                |
| <b>Agricultural Tube-wells - Tariff D</b> |                 |                |                                  |                            |                       |                        |                             |                                |                          |                                |                          |                                |
| D1 Scarf                                  | 1.81            | 0.26%          | 294                              |                            |                       |                        |                             | 15.20                          |                          | 12.00                          |                          | 3.20                           |
| Time of Use (TOU)                         | 1.65            | 0.23%          | -                                |                            |                       |                        |                             | 17.85                          |                          | 17.85                          |                          | -                              |
| Time of Use (TOU)                         | 9.71            | 1.35%          | -                                |                            |                       |                        |                             | 11.75                          |                          | 11.75                          |                          | -                              |
| D2 Agricultural Tube-wells                | 531.25          | 74.00%         | 22,494                           |                            |                       |                        | 200.00                      | 14.70                          | 200.00                   | 11.50                          |                          | 3.20                           |
| Agricultural Tube-wells D-2 (I)           |                 |                |                                  |                            |                       |                        |                             |                                |                          |                                |                          |                                |
| Time of Use (TOU) - Peak D-2(i)           |                 |                | 3,139                            |                            |                       |                        | 200.00                      |                                | 200.00                   |                                |                          | -                              |
| Time of Use (TOU) - Peak D-2              | 0.82            | 0.11%          | 521                              |                            |                       |                        | 200.00                      | 19.00                          | 200.00                   | 15.00                          |                          | 4.00                           |
| Time of Use (TOU) - Off-Peak D2           | 5.92            | 0.83%          | -                                |                            |                       |                        | 200.00                      | 12.70                          | 200.00                   | 8.85                           |                          | 3.85                           |
| <b>Total Agricultural</b>                 | <b>551</b>      |                | <b>26,448</b>                    |                            |                       |                        |                             |                                |                          |                                |                          |                                |
| Public Lighting G                         | 0.49            | 0.07%          | 260                              |                            |                       |                        |                             | 14.00                          |                          | 14.00                          |                          | -                              |
| Residential Colonies H                    | 0.01            | 0.00%          |                                  |                            |                       |                        |                             | 14.00                          |                          | 14.00                          |                          | -                              |
| Special Contracts - Tariff K (AJK)        |                 |                |                                  |                            |                       |                        |                             |                                |                          |                                |                          |                                |
| Time of Use (TOU) - Peak                  |                 |                |                                  |                            |                       |                        |                             |                                |                          |                                |                          |                                |
| Time of Use (TOU) - Off-Peak              |                 |                |                                  |                            |                       |                        |                             |                                |                          |                                |                          |                                |
| Railway Traction Tractien - 1             |                 |                |                                  |                            |                       |                        |                             |                                |                          |                                |                          |                                |
| Co-Generation J                           |                 |                |                                  |                            |                       |                        |                             |                                |                          |                                |                          |                                |
| General Service                           |                 |                |                                  |                            |                       |                        |                             | 12.25                          |                          |                                |                          |                                |
| <b>Grand Total</b>                        | <b>718</b>      | <b>100.00%</b> | <b>688,966</b>                   |                            |                       |                        |                             |                                |                          |                                |                          |                                |



## QESCO

## Revenue and Subsidy Statement Apr 2018

| Description                               | Sales<br>(MkWh) | Sales<br>MkWh<br>(%age) | Projected<br>No. of<br>Consumers | Connected<br>Load<br>(kW) | Losses<br>(%age) | Distribution<br>Losses | NEPRA Determined Tariff     |                                | GCR Tariff                  |                                | Subsidy                     |                                |
|-------------------------------------------|-----------------|-------------------------|----------------------------------|---------------------------|------------------|------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|
|                                           |                 |                         |                                  |                           |                  |                        | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) |
| <b>Residential</b>                        |                 |                         |                                  |                           |                  |                        |                             |                                |                             |                                |                             |                                |
| Up to 50 Units                            | 3.46            | 0.48%                   | 124,575                          | -                         | -                | -                      | -                           | 13.82                          | -                           | 6.91                           | -                           | 6.91                           |
| For peak load requirement up to 5 kW      | -               | 8.80%                   | -                                | -                         | -                | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| 01-100 Units                              | 32.92           | 4.58%                   | 168,082                          | -                         | -                | -                      | -                           | 411.44                         | -                           | 190.58                         | -                           | 220.86                         |
| 181-300 Units                             | 7.57            | -                       | -                                | -                         | -                | -                      | -                           | 113.56                         | -                           | 61.40                          | -                           | 52.16                          |
| 181-300 Units                             | 10.37           | 1.44%                   | 102,852                          | -                         | -                | -                      | -                           | 155.52                         | -                           | 105.76                         | -                           | 49.77                          |
| 301-700 Units                             | 10.53           | 1.47%                   | 28,542                           | -                         | -                | -                      | -                           | 178.06                         | -                           | 168.53                         | -                           | 10.53                          |
| Above 780 Units                           | 10.86           | 1.51%                   | 5,859                            | -                         | -                | -                      | -                           | 206.38                         | -                           | 195.52                         | -                           | 10.86                          |
| For peak load requirement exceeding 5 kW  | -               | 8.00%                   | -                                | -                         | -                | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                  | 0.99            | 0.14%                   | 2,648                            | -                         | -                | -                      | -                           | 18.78                          | -                           | 17.77                          | -                           | 0.99                           |
| Time of Use (TOU) - Off-Peak              | 4.94            | 8.69%                   | 17,663                           | -                         | -                | -                      | -                           | 64.18                          | -                           | 61.72                          | -                           | 2.47                           |
| <b>Total Residential</b>                  | <b>81.63</b>    | <b>0.00%</b>            | <b>451,023</b>                   | <b>-</b>                  | <b>-</b>         | <b>-</b>               | <b>-</b>                    | <b>1,162.73</b>                | <b>-</b>                    | <b>808.18</b>                  | <b>-</b>                    | <b>354.55</b>                  |
| <b>Commercial - A2</b>                    |                 |                         |                                  |                           |                  |                        |                             |                                |                             |                                |                             |                                |
| Commercial -                              | -               | 0.00%                   | -                                | -                         | -                | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement up to 5 kW      | 8.38            | 1.31%                   | 104,620                          | -                         | -                | -                      | -                           | 178.24                         | -                           | 188.86                         | -                           | 9.38                           |
| Commercial (<100)                         | 21.56           | 3.08%                   | 34                               | -                         | -                | -                      | 0.09                        | 323.38                         | 0.09                        | 323.39                         | -                           | -                              |
| Commercial (<28 kW)                       | -               | 0.00%                   | -                                | -                         | -                | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement exceeding 5 kW  | -               | 0.00%                   | -                                | -                         | -                | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Regular                                   | -               | 0.00%                   | -                                | -                         | -                | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak (A-2)            | 2.14            | 0.30%                   | 2,618                            | -                         | -                | -                      | 0.95                        | 40.65                          | 0.95                        | 38.51                          | -                           | 2.14                           |
| Time of Use (TOU) - Off-Peak (Tamp)       | 7.80            | 1.10%                   | 37                               | -                         | -                | -                      | 5.74                        | 102.70                         | 5.74                        | 98.75                          | -                           | 3.95                           |
| <b>Total Commercial</b>                   | <b>40.88</b>    | <b>0.00%</b>            | <b>107,308</b>                   | <b>-</b>                  | <b>-</b>         | <b>-</b>               | <b>6.77</b>                 | <b>644.97</b>                  | <b>6.77</b>                 | <b>629.50</b>                  | <b>-</b>                    | <b>15.47</b>                   |
| <b>Industrial</b>                         |                 |                         |                                  |                           |                  |                        |                             |                                |                             |                                |                             |                                |
| B1                                        | 0.16            | 0.02%                   | -                                | -                         | -                | -                      | -                           | 2.39                           | -                           | 2.39                           | -                           | -                              |
| B1 (Peak)                                 | 0.49            | 0.07%                   | 1,084                            | -                         | -                | -                      | -                           | 9.38                           | -                           | 8.89                           | -                           | 0.49                           |
| B1 - (Off Peak)                           | 2.30            | 0.32%                   | 1,452                            | -                         | -                | -                      | -                           | 29.95                          | -                           | 28.80                          | -                           | 1.15                           |
| B2                                        | 0.16            | 0.02%                   | 104                              | -                         | -                | -                      | 0.01                        | 2.30                           | 0.01                        | 2.30                           | -                           | -                              |
| B2 - TOU (Peak)                           | 2.47            | 8.34%                   | 1,009                            | -                         | -                | -                      | 1.76                        | 46.90                          | 1.76                        | 44.44                          | -                           | 2.47                           |
| B2 - TOU (Off-Peak)                       | 9.87            | 1.38%                   | 1                                | -                         | -                | -                      | 12.15                       | 126.39                         | 12.15                       | 121.36                         | -                           | 5.04                           |
| B3 - 11/33 KV (Peak)                      | 0.49            | 0.07%                   | 16                               | -                         | -                | -                      | 0.85                        | 9.38                           | 0.85                        | 8.89                           | -                           | 0.49                           |
| 94                                        | 9.38            | 1.31%                   | 3                                | -                         | -                | -                      | 4.79                        | 119.14                         | 4.79                        | 114.45                         | -                           | 4.69                           |
| <b>Total Industrial</b>                   | <b>25</b>       | <b>0.00%</b>            | <b>3,670</b>                     | <b>-</b>                  | <b>-</b>         | <b>-</b>               | <b>19.37</b>                | <b>345.84</b>                  | <b>18.37</b>                | <b>331.81</b>                  | <b>-</b>                    | <b>14.33</b>                   |
| <b>Bulk</b>                               |                 |                         |                                  |                           |                  |                        |                             |                                |                             |                                |                             |                                |
| C1(a) Supply at 400 Vols - up to 5 kW     | -               | 0.00%                   | 11                               | -                         | -                | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| C1(b) Supply at 400 Vols -exceeding 5 kW  | 0.16            | 0.02%                   | 78                               | -                         | -                | -                      | 0.88                        | 2.38                           | 0.68                        | 2.39                           | -                           | -                              |
| Time of Use (TOU) - Peak                  | 0.49            | 0.07%                   | 105                              | -                         | -                | -                      | 0.21                        | 9.38                           | 0.21                        | 8.89                           | -                           | 0.49                           |
| Time of Use (TOU) - Off-Peak              | 2.47            | 0.34%                   | 12                               | -                         | -                | -                      | 1.44                        | 32.09                          | 1.44                        | 30.86                          | -                           | 1.23                           |
| C2 Supply at 11 kV                        | 1.32            | 0.18%                   | -                                | -                         | -                | -                      | 1.02                        | 18.83                          | 1.02                        | 18.83                          | -                           | -                              |
| Time of Use (TOU) - Peak                  | 2.63            | 0.37%                   | 25                               | -                         | -                | -                      | 0.70                        | 50.03                          | 0.70                        | 47.40                          | -                           | 2.63                           |
| Time of Use (TOU) - Off-Peak              | 11.19           | 1.56%                   | 25                               | -                         | -                | -                      | 3.57                        | 143.25                         | 3.57                        | 137.85                         | -                           | 5.60                           |
| C3 Supply above 11 kV                     | -               | -                       | -                                | -                         | -                | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                  | -               | -                       | -                                | -                         | -                | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak              | -               | -                       | -                                | -                         | -                | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| <b>Total Single Point Supply</b>          | <b>16</b>       | <b>-</b>                | <b>256</b>                       | <b>-</b>                  | <b>-</b>         | <b>-</b>               | <b>7.82</b>                 | <b>255.97</b>                  | <b>7.82</b>                 | <b>246.01</b>                  | <b>-</b>                    | <b>9.96</b>                    |
| <b>Agricultural Tube-wells - Tariff D</b> |                 |                         |                                  |                           |                  |                        |                             |                                |                             |                                |                             |                                |
| D1 Scarp                                  | 1.91            | 0.25%                   | 294                              | -                         | -                | -                      | -                           | 27.52                          | -                           | 21.72                          | -                           | 5.79                           |
| Time of Use (TOU)                         | 1.65            | 0.23%                   | -                                | -                         | -                | -                      | -                           | 29.38                          | -                           | 29.38                          | -                           | -                              |
| Time of Use (TOU)                         | 9.71            | 1.35%                   | -                                | -                         | -                | -                      | -                           | 114.09                         | -                           | 114.09                         | -                           | -                              |
| D2 Agricultural Tube-wells                | 531.25          | 74.00%                  | 22,494                           | -                         | -                | -                      | 115.99                      | 7,809.40                       | 107.37                      | 6,109.39                       | 8.62                        | 1,700.01                       |
| Agricultural Tube-wells D-2 (ii)          | -               | -                       | -                                | -                         | -                | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2(i)           | -               | -                       | 3,139                            | -                         | -                | -                      | 16.23                       | -                              | 16.23                       | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2              | 0.82            | 8.11%                   | 521                              | -                         | -                | -                      | 3.09                        | 15.63                          | 3.09                        | 12.34                          | -                           | 3.29                           |
| Time of Use (TOU) - Off-Peak D2           | 5.92            | 0.83%                   | -                                | -                         | -                | -                      | -                           | 75.24                          | -                           | 52.43                          | -                           | 22.81                          |
| <b>Total Agricultural</b>                 | <b>661</b>      | <b>-</b>                | <b>26,448</b>                    | <b>-</b>                  | <b>-</b>         | <b>-</b>               | <b>135.31</b>               | <b>8,871.26</b>                | <b>128.68</b>               | <b>6,339.36</b>                | <b>8.62</b>                 | <b>1,731.90</b>                |
| Public Lighting G                         | 0.49            | 0.07%                   | 260                              | -                         | -                | -                      | -                           | 6.91                           | -                           | 6.91                           | -                           | -                              |
| Residential Colonies H                    | 0.01            | 0.00%                   | -                                | -                         | -                | -                      | -                           | 0.09                           | -                           | 0.09                           | -                           | -                              |
| Special Contracts - Tariff K (AJK)        | -               | -                       | -                                | -                         | -                | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                  | -               | -                       | -                                | -                         | -                | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak              | -               | -                       | -                                | -                         | -                | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Railway Traction Traction - I             | -               | -                       | -                                | -                         | -                | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Co-Generation-J                           | -               | -                       | -                                | -                         | -                | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| General Service                           | -               | -                       | -                                | -                         | -                | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| <b>Grand Total</b>                        | <b>718</b>      | <b>100.00%</b>          | <b>588,965</b>                   | <b>-</b>                  | <b>-</b>         | <b>-</b>               | <b>169.07</b>               | <b>10,467.77</b>               | <b>188.46</b>               | <b>8,361.56</b>                | <b>8.62</b>                 | <b>2,125.21</b>                |



Revenue and Subsidy Statement May 2018

| Description                                | Sales  | Sales   | Projected No. of Consumers | Connected Load | Load Factor | Distribution Losses | NEPRA Determined Tariff |                 | GOP Tariff   |                 | Subsidy      |                 |
|--------------------------------------------|--------|---------|----------------------------|----------------|-------------|---------------------|-------------------------|-----------------|--------------|-----------------|--------------|-----------------|
|                                            | (MkWh) | (Mega)  |                            |                |             |                     | Fixed Charge            | Variable Charge | Fixed Charge | Variable Charge | Fixed Charge | Variable Charge |
| Residential                                | (MkWh) | (Mega)  |                            | (kW)           | (Mega)      |                     | (Rs/kWh)                | (Rs/kWh)        | (Rs/kWh)     | (Rs/kWh)        | (Rs/kWh)     | (Rs/kWh)        |
| Up to 5A Units                             | 3.88   | 0.48%   | 124,575                    |                |             |                     | 4.00                    | -               | 2.00         |                 |              | 2.00            |
| For peak load requirement up to 5 kW       | -      | -       | -                          |                |             |                     | -                       | -               | -            |                 |              | -               |
| 01-100 Units                               | 36.95  | 4.59%   | 168,082                    |                |             |                     | 12.50                   | -               | 5.79         |                 |              | 6.71            |
| 101-300 Units                              | 8.50   | 1.05%   | -                          |                |             |                     | 15.00                   | -               | 8.11         |                 |              | 6.88            |
| 301-700 Units                              | 11.64  | 1.44%   | 102,652                    |                |             |                     | 15.00                   | -               | 10.20        |                 |              | 4.80            |
| Above 700 Units                            | 11.82  | 1.47%   | 29,542                     |                |             |                     | 17.00                   | -               | 16.00        |                 |              | 1.00            |
| For peak load requirement exceeding 5 kW   | 12.19  | 1.51%   | 5,859                      |                |             |                     | 19.00                   | -               | 18.00        |                 |              | 1.00            |
| Time of Use (TOU) - Peak                   | 1.11   | 0.14%   | 2,649                      |                |             |                     | 19.00                   | -               | 18.00        |                 |              | 1.00            |
| Time of Use (TOU) - Off-Peak               | 5.54   | 0.69%   | 17,683                     |                |             |                     | 13.00                   | -               | 12.50        |                 |              | 0.50            |
| Total Residential                          | 91.63  |         | 451,023                    |                |             |                     |                         |                 |              |                 |              |                 |
| Commercial - A2                            |        |         |                            |                |             |                     |                         |                 |              |                 |              |                 |
| Commercial -                               |        |         |                            |                |             |                     |                         |                 |              |                 |              |                 |
| For peak load requirement up to 5 kW       | 10.53  | 1.31%   | 104,820                    |                |             |                     | 19.00                   | -               | 18.00        | -               |              | 1.00            |
| Commercial (<100)                          | 24.20  | 3.00%   | 34                         |                |             |                     | 400.00                  | 15.00           | 400.00       | 15.00           | -            | -               |
| Commercial (<20 kW)                        | -      | -       | -                          |                |             |                     | -                       | -               | -            | -               | -            | -               |
| For peak load requirement exceeding 5 kW   | -      | -       | -                          |                |             |                     | -                       | -               | -            | -               | -            | -               |
| Regular                                    | -      | -       | -                          |                |             |                     | -                       | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Peak (A-2)             | 2.40   | 0.30%   | 2,518                      |                |             |                     | 400.00                  | 19.00           | 400.00       | 18.00           | -            | 1.00            |
| Time of Use (TOU) - Off-Peak (Temp)        | 8.87   | 1.10%   | 37                         |                |             |                     | 400.00                  | 13.00           | 400.00       | 12.50           | -            | 0.50            |
| Total Commercial                           | 46.00  | 0.00%   | 107,308                    |                |             |                     |                         |                 |              |                 |              |                 |
| Industrial                                 |        |         |                            |                |             |                     |                         |                 |              |                 |              |                 |
| B1                                         | 0.18   | 0.02%   | -                          |                |             |                     | 14.50                   | -               | 14.50        | -               |              | -               |
| B1 (Peak)                                  | 0.55   | 0.07%   | 1,084                      |                |             |                     | 18.00                   | -               | 18.00        | -               |              | 1.00            |
| B1 - (Off Peak)                            | 2.59   | 0.32%   | 1,452                      |                |             |                     | 13.00                   | -               | 12.50        | -               |              | 0.50            |
| B2 -                                       | 0.18   | 0.02%   | 104                        |                |             |                     | 400.00                  | 14.00           | 400.00       | 14.00           | -            | -               |
| B2 - TOU (Peak)                            | 2.77   | 0.34%   | 1,008                      |                |             |                     | 400.00                  | 19.00           | 400.00       | 18.00           | -            | 1.00            |
| B2 - TOU (Off-peak)                        | 11.08  | 1.38%   | 1                          |                |             |                     | 400.00                  | 12.80           | 400.00       | 12.29           | -            | 0.51            |
| B3 - 11/33 KV (Peak)                       | 0.55   | 0.07%   | 16                         |                |             |                     | 380.00                  | 19.00           | 380.00       | 18.00           | -            | 1.00            |
| B4                                         | 10.53  | 1.31%   | 3                          |                |             |                     | 380.00                  | 12.70           | 360.00       | 12.20           | -            | 0.50            |
| Total Industrial                           | 28     |         | 3,670                      |                |             |                     |                         |                 |              |                 |              |                 |
| Bulk                                       |        |         |                            |                |             |                     |                         |                 |              |                 |              |                 |
| C1(a) Supply at 400 Volts - up to 5 kW     | -      | -       | 11                         |                |             |                     | 15.00                   | -               | 15.00        | -               |              | -               |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.18   | 0.02%   | 78                         |                |             |                     | 400.00                  | 14.50           | 400.00       | 14.50           | -            | -               |
| Time of Use (TOU) - Peak                   | 0.55   | 0.07%   | 105                        |                |             |                     | 400.00                  | 19.00           | 400.00       | 18.00           | -            | 1.00            |
| Time of Use (TOU) - Off-Peak               | 2.77   | 0.34%   | 12                         |                |             |                     | 400.00                  | 13.00           | 400.00       | 12.50           | -            | 0.50            |
| C2 Supply at 11 kV                         | 1.48   | 0.18%   | -                          |                |             |                     | 380.00                  | 14.30           | 380.00       | 14.30           | -            | -               |
| Time of Use (TOU) - Peak                   | 2.96   | 0.37%   | 25                         |                |             |                     | 380.00                  | 19.00           | 380.00       | 18.00           | -            | 1.00            |
| Time of Use (TOU) - Off-Peak               | 12.56  | 1.56%   | 25                         |                |             |                     | 380.00                  | 12.80           | 360.00       | 12.30           | -            | 0.50            |
| C3 Supply above 11 kV                      | -      | -       | -                          |                |             |                     | -                       | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Peak                   | -      | -       | -                          |                |             |                     | -                       | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Off-Peak               | -      | -       | -                          |                |             |                     | -                       | -               | -            | -               | -            | -               |
| Total Single Point Supply                  | 21     |         | 258                        |                |             |                     |                         |                 |              |                 |              |                 |
| Agricultural Tube-wells - Tariff D         |        |         |                            |                |             |                     |                         |                 |              |                 |              |                 |
| D1 Scarp                                   | 2.03   | 0.25%   | 294                        |                |             |                     | 15.20                   | -               | 12.00        | -               |              | 3.20            |
| Time of Use (TOU)                          | 1.85   | 0.23%   | -                          |                |             |                     | 17.65                   | -               | 17.85        | -               |              | -               |
| Time of Use (TOU)                          | 10.90  | 1.35%   | -                          |                |             |                     | 11.75                   | -               | 11.75        | -               |              | -               |
| D2 Agricultural Tube-wells                 | 596.32 | 74.00%  | 22,494                     |                |             |                     | 200.00                  | 14.70           | 200.00       | 11.50           | -            | 3.20            |
| Agricultural Tube-wells D-2 (ii)           | -      | -       | -                          |                |             |                     | -                       | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Peak D-2(i)            | -      | -       | 3,139                      |                |             |                     | 200.00                  | -               | 200.00       | -               | -            | -               |
| Time of Use (TOU) - Peak D-2               | 0.92   | 0.11%   | 521                        |                |             |                     | 200.00                  | 19.00           | 200.00       | 15.00           | -            | 4.00            |
| Time of Use (TOU) - Off-Peak D2            | 6.65   | 0.83%   | -                          |                |             |                     | 200.00                  | 12.70           | 200.00       | 8.85            | -            | 3.85            |
| Total Agricultural                         | 619    |         | 26,448                     |                |             |                     |                         |                 |              |                 |              |                 |
| Public Lighting G                          | 0.55   | 0.07%   | 260                        |                |             |                     | 14.00                   | -               | 14.00        | -               |              | -               |
| Residential Colonies H                     | 0.01   | 0.00%   | -                          |                |             |                     | 14.00                   | -               | 14.00        | -               |              | -               |
| Special Contracts - Tariff K (AJK)         | -      | -       | -                          |                |             |                     | -                       | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Peak                   | -      | -       | -                          |                |             |                     | -                       | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Off-Peak               | -      | -       | -                          |                |             |                     | -                       | -               | -            | -               | -            | -               |
| Railway Traction Traction - I              | -      | -       | -                          |                |             |                     | -                       | -               | -            | -               | -            | -               |
| Co-Generation J                            | -      | -       | -                          |                |             |                     | -                       | -               | -            | -               | -            | -               |
| General Service                            | -      | -       | -                          |                |             |                     | 12.25                   | -               | -            | -               | -            | -               |
| Grand Total                                | 808    | 100.88% | 688,965                    |                |             |                     |                         |                 |              |                 |              |                 |

## QESCO

## Revenue and Subsidy Statement May 2018

| Description                                | Sales        | Sales Mix      | Projected No. of Consumers | Projected Load | Loss   | Distribution Loss | NEPRA Determined Tariff |                  | GOR Tariff    |                 | Subsidy        |                 |
|--------------------------------------------|--------------|----------------|----------------------------|----------------|--------|-------------------|-------------------------|------------------|---------------|-----------------|----------------|-----------------|
|                                            | (MkWh)       | (%age)         |                            | (kW)           | (%age) |                   | Fixed Charge            | Variable Charge  | Fixed Charge  | Variable Charge | Fixed Charge   | Variable Charge |
| <b>Residential</b>                         |              |                |                            |                |        |                   |                         |                  |               |                 |                |                 |
| Up to 50 Units                             | 3.88         | 0.48%          | 124,575                    | -              | -      | -                 | -                       | 15.52            | -             | 7.76            | -              | 7.76            |
| For peak load requirement up to 5 kW       | -            | 0.00%          | -                          | -              | -      | -                 | -                       | -                | -             | -               | -              | -               |
| 01-100 Units                               | 36.95        | 4.58%          | 168,082                    | -              | -      | -                 | -                       | 461.84           | -             | 213.92          | -              | 247.91          |
| 101-300 Units                              | 8.50         | -              | -                          | -              | -      | -                 | -                       | 127.47           | -             | 68.92           | -              | 58.55           |
| 101-300 Units                              | 11.64        | 1.44%          | 102,652                    | -              | -      | -                 | -                       | 174.57           | -             | 118.71          | -              | 55.86           |
| 301-700 Units                              | 11.82        | 1.47%          | 29,542                     | -              | -      | -                 | -                       | 200.89           | -             | 189.17          | -              | 11.82           |
| Above 700 Units                            | 12.19        | 1.51%          | 5,859                      | -              | -      | -                 | -                       | 231.66           | -             | 219.46          | -              | 12.19           |
| For peak load requirement exceeding 5 kW   | -            | 0.00%          | -                          | -              | -      | -                 | -                       | -                | -             | -               | -              | -               |
| Time of Use (TOU) - Peak                   | 1.11         | 0.14%          | 2,649                      | -              | -      | -                 | -                       | 21.06            | -             | 19.95           | -              | 1.11            |
| Time of Use (TOU) - Off-Peak               | 5.54         | 0.69%          | 17,553                     | -              | -      | -                 | -                       | 72.05            | -             | 69.28           | -              | 2.77            |
| <b>Total Residential</b>                   | <b>91.63</b> | <b>0.00%</b>   | <b>451,023</b>             | -              | -      | -                 | -                       | <b>1,305.15</b>  | -             | <b>987.17</b>   | -              | <b>397.98</b>   |
| <b>Commercial - A2</b>                     | -            | 0.00%          | -                          | -              | -      | -                 | -                       | -                | -             | -               | -              | -               |
| Commercial -                               | -            | -              | -                          | -              | -      | -                 | -                       | -                | -             | -               | -              | -               |
| For peak load requirement up to 5 kW       | 10.53        | 1.31%          | 104,620                    | -              | -      | -                 | -                       | 200.07           | -             | 199.54          | -              | 10.53           |
| Commercial (<100)                          | 24.28        | 3.00%          | 34                         | -              | -      | -                 | 0.09                    | 363.00           | 0.09          | 363.00          | -              | -               |
| Commercial (<20 KW)                        | -            | 0.00%          | -                          | -              | -      | -                 | -                       | -                | -             | -               | -              | -               |
| For peak load requirement exceeding 5 kW   | -            | 0.00%          | -                          | -              | -      | -                 | -                       | -                | -             | -               | -              | -               |
| Regular                                    | -            | 0.00%          | -                          | -              | -      | -                 | -                       | -                | -             | -               | -              | -               |
| Time of Use (TOU) - Peak (A-2)             | 2.40         | 0.30%          | 2,819                      | -              | -      | -                 | 0.95                    | 45.63            | 0.95          | 43.23           | -              | 2.40            |
| Time of Use (TOU) - Off-Peak (Temp)        | 9.97         | 1.10%          | 37                         | -              | -      | -                 | 5.74                    | 115.27           | 5.74          | 110.84          | -              | 4.43            |
| <b>Total Commercial</b>                    | <b>46.80</b> | <b>0.00%</b>   | <b>107,308</b>             | -              | -      | -                 | <b>6.77</b>             | <b>723.98</b>    | <b>6.77</b>   | <b>705.61</b>   | -              | <b>17.37</b>    |
| <b>Industrial</b>                          | -            | 0.00%          | -                          | -              | -      | -                 | -                       | -                | -             | -               | -              | -               |
| B1                                         | 0.18         | 0.02%          | -                          | -              | -      | -                 | -                       | 2.68             | -             | 2.68            | -              | -               |
| B1 (Peak)                                  | 0.55         | 0.07%          | 1,084                      | -              | -      | -                 | -                       | 10.53            | -             | 9.98            | -              | 0.55            |
| B1 - (Off Peak)                            | 2.59         | 0.32%          | 1,452                      | -              | -      | -                 | -                       | 33.62            | -             | 32.33           | -              | 1.29            |
| B2                                         | 0.18         | 0.02%          | 104                        | -              | -      | -                 | 0.81                    | 2.59             | 8.01          | 2.59            | -              | -               |
| B2 - TOU (Peak)                            | 2.77         | 0.34%          | 1,009                      | -              | -      | -                 | 1.78                    | 52.55            | 1.76          | 49.89           | -              | 2.77            |
| B2 - TOU (Off-peak)                        | 11.09        | 1.38%          | 1                          | -              | -      | -                 | 12.15                   | 141.88           | 12.15         | 136.22          | -              | 5.65            |
| B3 - 11/33 KV (Peak)                       | 0.55         | 0.07%          | 18                         | -              | -      | -                 | 8.65                    | 10.53            | 0.65          | 9.98            | -              | 0.55            |
| B4                                         | 10.53        | 1.31%          | 3                          | -              | -      | -                 | 4.79                    | 133.73           | 4.79          | 128.46          | -              | 5.26            |
| <b>Total Industrial</b>                    | <b>28</b>    | <b>0.00%</b>   | <b>3,670</b>               | -              | -      | -                 | <b>19.37</b>            | <b>398.28</b>    | <b>19.37</b>  | <b>372.11</b>   | -              | <b>16.89</b>    |
| <b>Bulk</b>                                | -            | -              | -                          | -              | -      | -                 | -                       | -                | -             | -               | -              | -               |
| C1(e) Supply at 400 Volts - up to 5 kW     | -            | 0.00%          | 11                         | -              | -      | -                 | -                       | -                | -             | -               | -              | -               |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.18         | 0.02%          | 78                         | -              | -      | -                 | 0.68                    | 2.68             | 0.68          | 2.88            | -              | -               |
| Time of Use (TOU) - Peak                   | 0.55         | 0.07%          | 105                        | -              | -      | -                 | 0.21                    | 10.53            | 0.21          | 9.98            | -              | 0.55            |
| Time of Use (TOU) - Off-Peak               | 2.77         | 0.34%          | 12                         | -              | -      | -                 | 1.44                    | 36.02            | 1.44          | 34.64           | -              | 1.39            |
| C2 Supply at 11 kv                         | 1.48         | 0.18%          | -                          | -              | -      | -                 | 1.02                    | 21.13            | 1.02          | 21.13           | -              | -               |
| Time of Use (TOU) - Peak                   | 2.96         | 0.37%          | 25                         | -              | -      | -                 | 0.70                    | 56.16            | 0.70          | 53.20           | -              | 2.96            |
| Time of Use (TOU) - Off-Peak               | 12.56        | 1.56%          | 25                         | -              | -      | -                 | 3.57                    | 180.79           | 3.57          | 154.51          | -              | 6.28            |
| C3 Supply above 11 kv                      | -            | -              | -                          | -              | -      | -                 | -                       | -                | -             | -               | -              | -               |
| Time of Use (TOU) - Peak                   | -            | -              | -                          | -              | -      | -                 | -                       | -                | -             | -               | -              | -               |
| Time of Use (TOU) - Off-Peak               | -            | -              | -                          | -              | -      | -                 | -                       | -                | -             | -               | -              | -               |
| <b>Total Single Point Supply</b>           | <b>21</b>    | -              | <b>256</b>                 | -              | -      | -                 | <b>7.62</b>             | <b>287.32</b>    | <b>7.62</b>   | <b>276.14</b>   | -              | <b>11.19</b>    |
| <b>Agricultural Tube-wells - Tariff D</b>  | -            | -              | -                          | -              | -      | -                 | -                       | -                | -             | -               | -              | -               |
| D1 Scarp                                   | 2.03         | 0.25%          | 294                        | -              | -      | -                 | -                       | 38.99            | -             | 24.38           | -              | 6.50            |
| Time of Use (TOU)                          | 1.85         | 0.23%          | -                          | -              | -      | -                 | -                       | 32.98            | -             | 32.98           | -              | -               |
| Time of Use (TOU)                          | 10.90        | 1.35%          | -                          | -              | -      | -                 | -                       | 128.07           | -             | 128.07          | -              | -               |
| D2 Agricultural Tube-wells                 | 596.32       | 74.00%         | 22,494                     | -              | -      | -                 | 115.99                  | 8,765.95         | 127.03        | 8,957.72        | (11.04)        | 1,908.23        |
| Agricultural Tube-wells D-2 (ii)           | -            | -              | -                          | -              | -      | -                 | -                       | -                | -             | -               | -              | -               |
| Time of Use (TOU) - Peak D-2(i)            | -            | -              | 3,139                      | -              | -      | -                 | 16.23                   | -                | 16.23         | -               | -              | -               |
| Time of Use (TOU) - Peak D-2               | 0.92         | 0.11%          | 521                        | -              | -      | -                 | 3.09                    | 17.55            | 3.09          | 13.86           | -              | 3.69            |
| Time of Use (TOU) - Off-Peak D2            | 8.65         | 0.83%          | -                          | -              | -      | -                 | -                       | 84.46            | -             | 58.86           | -              | 25.60           |
| <b>Total Agricultural</b>                  | <b>619</b>   | -              | <b>26,448</b>              | -              | -      | -                 | <b>136.31</b>           | <b>9,859.89</b>  | <b>148.35</b> | <b>7,115.86</b> | <b>(11.04)</b> | <b>1,944.04</b> |
| Public Lighting G                          | 0.55         | 0.07%          | 260                        | -              | -      | -                 | -                       | 7.76             | -             | 7.76            | -              | -               |
| Residential Colonies H                     | 0.01         | 0.00%          | -                          | -              | -      | -                 | -                       | 0.10             | -             | 0.10            | -              | -               |
| Special Centres - Tariff X (AUK)           | -            | -              | -                          | -              | -      | -                 | -                       | -                | -             | -               | -              | -               |
| Time of Use (TOU) - Peak                   | -            | -              | -                          | -              | -      | -                 | -                       | -                | -             | -               | -              | -               |
| Time of Use (TOU) - Off-Peak               | -            | -              | -                          | -              | -      | -                 | -                       | -                | -             | -               | -              | -               |
| Railway Traction Traction - 1              | -            | -              | -                          | -              | -      | -                 | -                       | -                | -             | -               | -              | -               |
| Co-Generation-J                            | -            | -              | -                          | -              | -      | -                 | -                       | -                | -             | -               | -              | -               |
| General Service                            | -            | -              | -                          | -              | -      | -                 | -                       | -                | -             | -               | -              | -               |
| <b>Grand Total</b>                         | <b>886</b>   | <b>100.00%</b> | <b>585,965</b>             | -              | -      | -                 | <b>169.07</b>           | <b>11,772.40</b> | <b>180.11</b> | <b>8,366.76</b> | <b>(11.04)</b> | <b>2,386.66</b> |



Revenue and Subsidy Statement June 2018

| Description                                | Sales<br>(MkWh) | Sales<br>Mix<br>(%) | Projected<br>No. of<br>Consumers | Connected<br>Load<br>(kW) | Load<br>Factor<br>(%) | Distribution<br>Losses<br>(%) | NEPRA Determined Tariff      |                                | GOP Tariff                   |                                | 2023-24 Subsidy              |                                |
|--------------------------------------------|-----------------|---------------------|----------------------------------|---------------------------|-----------------------|-------------------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|
|                                            |                 |                     |                                  |                           |                       |                               | Fixed<br>Charge<br>(Rs/kW/M) | Variable<br>Charge<br>(Rs/kWh) | Fixed<br>Charge<br>(Rs/kW/M) | Variable<br>Charge<br>(Rs/kWh) | Fixed<br>Charge<br>(Rs/kW/M) | Variable<br>Charge<br>(Rs/kWh) |
| <b>Residential</b>                         |                 |                     |                                  |                           |                       |                               |                              |                                |                              |                                |                              |                                |
| Up to 50 Units                             | 3.86            | 0.48%               | 124,575                          |                           |                       |                               |                              | 4.00                           | -                            | 2.00                           | -                            | 2.00                           |
| For peak load requirement up to 5 kW       | -               | -                   | -                                |                           |                       |                               |                              | -                              | -                            | -                              | -                            | -                              |
| 01-100 Units                               | 36.75           | 4.59%               | 168,082                          |                           |                       |                               |                              | 12.50                          | -                            | 5.79                           | -                            | 6.71                           |
| 101-300 Units                              | 8.45            | 1.05%               | -                                |                           |                       |                               |                              | 15.00                          | -                            | 8.11                           | -                            | 6.89                           |
| 201-300 Units                              | 11.58           | 1.44%               | 102,652                          |                           |                       |                               |                              | 15.00                          | -                            | 10.20                          | -                            | 4.80                           |
| 301-700 Units                              | 11.76           | 1.47%               | 29,542                           |                           |                       |                               |                              | 17.00                          | -                            | 16.00                          | -                            | 1.00                           |
| Above 700 Units                            | 12.13           | 1.51%               | 5,859                            |                           |                       |                               |                              | 19.00                          | -                            | 18.00                          | -                            | 1.00                           |
| For peak load requirement exceeding 5 kW   | -               | -                   | -                                |                           |                       |                               |                              | -                              | -                            | -                              | -                            | -                              |
| Time of Use (TOU) - Peak                   | 1.10            | 0.14%               | 2,649                            |                           |                       |                               |                              | 19.00                          | -                            | 18.00                          | -                            | 1.00                           |
| Time of Use (TOU) - Off-Peak               | 5.51            | 0.69%               | 17,663                           |                           |                       |                               |                              | 13.00                          | -                            | 12.50                          | -                            | 0.50                           |
| <b>Total Residential</b>                   | <b>91.14</b>    |                     | <b>451,023</b>                   |                           |                       |                               |                              |                                |                              |                                |                              |                                |
| <b>Commercial - A2</b>                     |                 |                     |                                  |                           |                       |                               |                              |                                |                              |                                |                              |                                |
| Commercial -                               | -               | -                   | -                                |                           |                       |                               |                              | -                              | -                            | -                              | -                            | -                              |
| For peak load requirement up to 5 kW       | 10.47           | 1.31%               | 104,620                          |                           |                       |                               |                              | 19.00                          | -                            | 18.00                          | -                            | 1.00                           |
| Commercial (<100)                          | 24.07           | 3.00%               | 34                               |                           |                       |                               | 400.00                       | 15.00                          | 400.00                       | 15.00                          | -                            | -                              |
| Commercial (<20 kW)                        | -               | -                   | -                                |                           |                       |                               |                              | -                              | -                            | -                              | -                            | -                              |
| For peak load requirement exceeding 5 kW   | -               | -                   | -                                |                           |                       |                               |                              | -                              | -                            | -                              | -                            | -                              |
| Regular                                    | -               | -                   | -                                |                           |                       |                               |                              | -                              | -                            | -                              | -                            | -                              |
| Time of Use (TOU) - Peak (A-2)             | 2.39            | 0.30%               | 2,618                            |                           |                       |                               | 400.00                       | 19.00                          | 400.00                       | 18.00                          | -                            | 1.00                           |
| Time of Use (TOU) - Off-Peak (Temp)        | 8.82            | 1.10%               | 37                               |                           |                       |                               | 400.00                       | 13.00                          | 400.00                       | 12.50                          | -                            | 0.50                           |
| <b>Total Commercial</b>                    | <b>45.75</b>    | <b>0.00%</b>        | <b>107,308</b>                   |                           |                       |                               |                              |                                |                              |                                |                              |                                |
| <b>Industrial</b>                          |                 |                     |                                  |                           |                       |                               |                              |                                |                              |                                |                              |                                |
| B1                                         | 0.18            | 0.02%               | -                                |                           |                       |                               |                              | 14.50                          | -                            | 14.50                          | -                            | -                              |
| B1 (Peak)                                  | 0.55            | 0.07%               | 1,084                            |                           |                       |                               |                              | 19.00                          | -                            | 18.00                          | -                            | 1.00                           |
| B1 - (Off Peak)                            | 2.57            | 0.32%               | 1,452                            |                           |                       |                               |                              | 13.00                          | -                            | 12.50                          | -                            | 0.50                           |
| B2                                         | 0.18            | 0.02%               | 104                              |                           |                       |                               | 400.00                       | 14.00                          | 400.00                       | 14.00                          | -                            | -                              |
| B2 - TOU (Peak)                            | 2.76            | 0.34%               | 1,009                            |                           |                       |                               | 400.00                       | 19.00                          | 400.00                       | 18.00                          | -                            | 1.00                           |
| B2 - TOU (Off-peak)                        | 11.02           | 1.38%               | 1                                |                           |                       |                               | 400.00                       | 12.80                          | 400.00                       | 12.29                          | -                            | 0.51                           |
| B3- 11/33 KV (Peak)                        | 0.55            | 0.07%               | 16                               |                           |                       |                               | 380.00                       | 18.00                          | 380.00                       | 18.00                          | -                            | 1.00                           |
| B4                                         | 10.47           | 1.31%               | 3                                |                           |                       |                               | 380.00                       | 12.70                          | 380.00                       | 12.20                          | -                            | 0.50                           |
| <b>Total Industrial</b>                    | <b>28</b>       |                     | <b>3,670</b>                     |                           |                       |                               |                              |                                |                              |                                |                              |                                |
| <b>Bulk</b>                                |                 |                     |                                  |                           |                       |                               |                              |                                |                              |                                |                              |                                |
| C1(a) Supply at 400 Volts - up to 5 kW     | -               | -                   | 11                               |                           |                       |                               |                              | 15.00                          | -                            | 15.00                          | -                            | -                              |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.18            | 0.02%               | 78                               |                           |                       |                               | 400.00                       | 14.50                          | 400.00                       | 14.50                          | -                            | -                              |
| Time of Use (TOU) - Peak                   | 0.55            | 0.07%               | 105                              |                           |                       |                               | 400.00                       | 19.00                          | 400.00                       | 18.00                          | -                            | 1.00                           |
| Time of Use (TOU) - Off-Peak               | 2.76            | 0.34%               | 12                               |                           |                       |                               | 400.00                       | 13.00                          | 400.00                       | 12.50                          | -                            | 0.50                           |
| C2 Supply at 11 kV                         | 1.47            | 0.18%               | -                                |                           |                       |                               | 380.00                       | 14.30                          | 380.00                       | 14.30                          | -                            | -                              |
| Time of Use (TOU) - Peak                   | 2.94            | 0.37%               | 25                               |                           |                       |                               | 380.00                       | 19.00                          | 380.00                       | 18.00                          | -                            | 1.00                           |
| Time of Use (TOU) - Off-Peak               | 12.49           | 1.56%               | 25                               |                           |                       |                               | 380.00                       | 12.80                          | 380.00                       | 12.30                          | -                            | 0.50                           |
| C3 Supply above 11 kV                      | -               | -                   | -                                |                           |                       |                               |                              | -                              | -                            | -                              | -                            | -                              |
| Time of Use (TOU) - Peak                   | -               | -                   | -                                |                           |                       |                               |                              | -                              | -                            | -                              | -                            | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                   | -                                |                           |                       |                               |                              | -                              | -                            | -                              | -                            | -                              |
| <b>Total Single Point Supply</b>           | <b>28</b>       |                     | <b>258</b>                       |                           |                       |                               |                              |                                |                              |                                |                              |                                |
| <b>Agricultural Tube-wells - Tariff D</b>  |                 |                     |                                  |                           |                       |                               |                              |                                |                              |                                |                              |                                |
| D1 Scarp                                   | 2.02            | 0.25%               | 294                              |                           |                       |                               |                              | 15.20                          | -                            | 12.00                          | -                            | 3.20                           |
| Time of Use (TOU)                          | 1.84            | 0.23%               | -                                |                           |                       |                               |                              | 17.85                          | -                            | 17.85                          | -                            | -                              |
| Time of Use (TOU)                          | 10.84           | 1.35%               | -                                |                           |                       |                               |                              | 11.75                          | -                            | 11.75                          | -                            | -                              |
| O2 Agricultural Tube-wells                 | 593.12          | 74.00%              | 22,494                           |                           |                       |                               | 200.00                       | 14.70                          | 200.00                       | 11.50                          | -                            | 3.20                           |
| Agricultural Tube-wells D-2 (II)           | -               | -                   | -                                |                           |                       |                               |                              | -                              | -                            | -                              | -                            | -                              |
| Time of Use (TOU) - Peak D-2 (II)          | -               | -                   | 3,139                            |                           |                       |                               | 200.00                       | -                              | 200.00                       | -                              | -                            | -                              |
| Time of Use (TOU) - Peak D-2               | 0.92            | 0.11%               | 521                              |                           |                       |                               | 200.00                       | 19.00                          | 200.00                       | 15.00                          | -                            | 4.00                           |
| Time of Use (TOU) - Off-Peak D2            | 6.81            | 0.83%               | -                                |                           |                       |                               | 200.00                       | 12.70                          | 200.00                       | 8.85                           | -                            | 3.85                           |
| <b>Total Agricultural</b>                  | <b>815</b>      |                     | <b>25,440</b>                    |                           |                       |                               |                              |                                |                              |                                |                              |                                |
| Public Lighting G                          | 0.55            | 0.07%               | 280                              |                           |                       |                               |                              | 14.00                          | -                            | 14.00                          | -                            | -                              |
| Residential Colonies H                     | 0.01            | 0.00%               | -                                |                           |                       |                               |                              | 14.00                          | -                            | 14.00                          | -                            | -                              |
| Special Contracts - Tariff K (AJK)         | -               | -                   | -                                |                           |                       |                               |                              | -                              | -                            | -                              | -                            | -                              |
| Time of Use (TOU) - Peak                   | -               | -                   | -                                |                           |                       |                               |                              | -                              | -                            | -                              | -                            | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                   | -                                |                           |                       |                               |                              | -                              | -                            | -                              | -                            | -                              |
| Railway Traction I                         | -               | -                   | -                                |                           |                       |                               |                              | -                              | -                            | -                              | -                            | -                              |
| Co-Generation J                            | -               | -                   | -                                |                           |                       |                               |                              | -                              | -                            | -                              | -                            | -                              |
| General Service                            | -               | -                   | -                                |                           |                       |                               |                              | 12.25                          | -                            | -                              | -                            | -                              |
| <b>Grand Total</b>                         | <b>801</b>      | <b>100.00%</b>      | <b>588,565</b>                   |                           |                       |                               |                              |                                |                              |                                |                              |                                |

## QESCO

## Revenue and Subsidy Statement June 2018

| Description                                | Sales<br>(MkWh) | Sales<br>M     | Protected<br>No. of<br>Consumers | Connected<br>Load<br>(kW) | Loss<br>(%) | Distribution<br>Losses | NEPRA Determined Tariff |                    | GOP Tariff      |                    | Subsidy         |                    |
|--------------------------------------------|-----------------|----------------|----------------------------------|---------------------------|-------------|------------------------|-------------------------|--------------------|-----------------|--------------------|-----------------|--------------------|
|                                            |                 |                |                                  |                           |             |                        | Fixed<br>Charge         | Variable<br>Charge | Fixed<br>Charge | Variable<br>Charge | Fixed<br>Charge | Variable<br>Charge |
|                                            | (MkWh)          | (%)            |                                  | (kW)                      | (%)         |                        | (Min Rs)                | (Min Rs)           | (Min Rs)        | (Min Rs)           | (Min Rs)        | (Min Rs)           |
| <b>Residential</b>                         |                 |                |                                  |                           |             |                        |                         |                    |                 |                    |                 |                    |
| Up to 50 Units                             | 3.86            | 0.48%          | 124,575                          | -                         | -           |                        |                         | 15.43              |                 | 7.72               |                 | 7.72               |
| For peak load requirement up to 5 kW       | -               | 0.08%          | -                                | -                         | -           |                        |                         | -                  |                 | -                  |                 | -                  |
| 01-100 Units                               | 36.75           | 4.59%          | 188,082                          | -                         | -           |                        |                         | 459.36             |                 | 212.77             |                 | 246.58             |
| 101-300 Units                              | 8.45            | -              | -                                | -                         | -           |                        |                         | 126.78             |                 | 68.55              |                 | 58.24              |
| 101-300 Units                              | 11.58           | 1.44%          | 102,652                          | -                         | -           |                        |                         | 173.64             |                 | 118.07             |                 | 55.56              |
| 301-700 Units                              | 11.76           | 1.47%          | 29,542                           | -                         | -           |                        |                         | 199.91             |                 | 188.15             |                 | 11.76              |
| Above 700 Units                            | 12.13           | 1.51%          | 5,859                            | -                         | -           |                        |                         | 230.41             |                 | 218.29             |                 | 12.13              |
| For peak load requirement exceeding 5 kW   | -               | 0.00%          | -                                | -                         | -           |                        |                         | -                  |                 | -                  |                 | -                  |
| Time of Use (TOU) - Peak                   | 1.10            | 0.14%          | 2,649                            | -                         | -           |                        |                         | 20.95              |                 | 19.84              |                 | 1.10               |
| Time of Use (TOU) - Off-Peak               | 5.51            | 0.69%          | 17,663                           | -                         | -           |                        |                         | 71.66              |                 | 68.90              |                 | 2.76               |
| Total Residential                          | 91.10           | 0.00%          | 451,023                          | -                         | -           |                        | -                       | 1,298.14           |                 | 882.30             |                 | 395.84             |
| <b>Commercial - A2</b>                     | -               | 0.00%          | -                                | -                         | -           |                        |                         | -                  |                 | -                  |                 | -                  |
| Commercial -                               | -               | -              | -                                | -                         | -           |                        |                         | -                  |                 | -                  |                 | -                  |
| For peak load requirement up to 5 kW       | 10.47           | 1.31%          | 104,820                          | -                         | -           |                        |                         | 198.99             |                 | 188.52             |                 | 10.47              |
| Commercial (<100)                          | 24.07           | 3.00%          | 34                               | -                         | -           |                        | 0.09                    | 361.05             | 0.09            | 361.05             |                 | -                  |
| Commercial (<20 kW)                        | -               | -              | -                                | -                         | -           |                        |                         | -                  |                 | -                  |                 | -                  |
| For peak load requirement exceeding 5 kW   | -               | 0.00%          | -                                | -                         | -           |                        |                         | -                  |                 | -                  |                 | -                  |
| Regular                                    | -               | 0.00%          | -                                | -                         | -           |                        |                         | -                  |                 | -                  |                 | -                  |
| Time of Use (TOU) - Peak (A-2)             | 2.39            | 0.30%          | 2,618                            | -                         | -           |                        | 0.95                    | 45.38              | 0.95            | 43.00              |                 | 2.39               |
| Time of Use (TOU) - Off-Peak (Temp)        | 8.82            | 1.10%          | 37                               | -                         | -           |                        | 5.74                    | 114.66             | 5.74            | 110.25             |                 | 4.41               |
| Total Commercial                           | 46.76           | 0.00%          | 107,308                          | -                         | -           |                        | 6.77                    | 720.89             | 9.77            | 702.82             |                 | 17.27              |
| <b>Industrial</b>                          | -               | 0.00%          | -                                | -                         | -           |                        |                         | -                  |                 | -                  |                 | -                  |
| B1                                         | 0.18            | 0.02%          | -                                | -                         | -           |                        |                         | 2.66               |                 | 2.66               |                 | -                  |
| B1 (Peak)                                  | 0.55            | 0.07%          | 1,084                            | -                         | -           |                        |                         | 10.47              |                 | 9.92               |                 | 0.55               |
| B1 - (Off Peak)                            | 2.57            | 0.32%          | 1,452                            | -                         | -           |                        |                         | 33.44              |                 | 32.16              |                 | 1.29               |
| B2 -                                       | 0.18            | 0.02%          | 104                              | -                         | -           |                        | 0.01                    | 2.57               | 0.01            | 2.57               |                 | -                  |
| Q2 - TOU (Peak)                            | 2.76            | 0.34%          | 1,009                            | -                         | -           |                        | 1.76                    | 52.37              | 1.76            | 49.61              |                 | 2.76               |
| B2 - TOU (Off-peak)                        | 11.02           | 1.38%          | 1                                | -                         | -           |                        | 12.15                   | 141.11             | 12.15           | 135.48             |                 | 5.62               |
| B3- 11/33 KV (Peak)                        | 0.55            | 0.07%          | 16                               | -                         | -           |                        | 0.65                    | 10.47              | 0.65            | 9.92               |                 | 0.55               |
| B4                                         | 10.47           | 1.31%          | 3                                | -                         | -           |                        | 4.79                    | 133.01             | 4.79            | 127.77             |                 | 5.24               |
| Total Industrial                           | 28              | 0.00%          | 3,670                            | -                         | -           |                        | 19.37                   | 388.12             | 19.37           | 370.11             |                 | 16.00              |
| <b>Bulk</b>                                | -               | -              | -                                | -                         | -           |                        |                         | -                  |                 | -                  |                 | -                  |
| C1(a) Supply at 400 Volts - up to 5 kW     | -               | 0.00%          | 11                               | -                         | -           |                        |                         | -                  |                 | -                  |                 | -                  |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.18            | 0.02%          | 78                               | -                         | -           |                        | 0.68                    | 2.66               | 0.68            | 2.66               |                 | -                  |
| Time of Use (TOU) - Peak                   | 0.55            | 0.07%          | 105                              | -                         | -           |                        | 0.21                    | 10.47              | 0.21            | 9.92               |                 | 0.55               |
| Time of Use (TOU) - Off-Peak               | 2.76            | 0.34%          | 12                               | -                         | -           |                        | 1.44                    | 35.83              | 1.44            | 34.45              |                 | 1.38               |
| C2 Supply at 11 KV                         | 1.47            | 0.18%          | -                                | -                         | -           |                        | 1.02                    | 21.02              | 1.02            | 21.02              |                 | -                  |
| Time of Use (TOU) - Peak                   | 2.94            | 0.37%          | 25                               | -                         | -           |                        | 0.70                    | 55.88              | 0.70            | 52.92              |                 | 2.94               |
| Time of Use (TOU) - Off-Peak               | 12.49           | 1.56%          | 25                               | -                         | -           |                        | 3.57                    | 159.93             | 3.57            | 153.68             |                 | 6.25               |
| C3 Supply above 11 KV                      | -               | -              | -                                | -                         | -           |                        |                         | -                  |                 | -                  |                 | -                  |
| Time of Use (TOU) - Peak                   | -               | -              | -                                | -                         | -           |                        |                         | -                  |                 | -                  |                 | -                  |
| Time of Use (TOU) - Off-Peak               | -               | -              | -                                | -                         | -           |                        |                         | -                  |                 | -                  |                 | -                  |
| Total Single Point Supply                  | 28              | -              | 256                              | -                         | -           |                        | 7.62                    | 286.78             | 7.62            | 274.66             |                 | 11.12              |
| <b>Agricultural Tube-wells - Tariff D</b>  | -               | -              | -                                | -                         | -           |                        |                         | -                  |                 | -                  |                 | -                  |
| D1 Scrp                                    | 2.02            | 0.25%          | 294                              | -                         | -           |                        |                         | 30.72              |                 | 24.25              |                 | 6.47               |
| Time of Use (TOU)                          | 1.84            | 0.23%          | -                                | -                         | -           |                        |                         | 32.80              |                 | 32.80              |                 | -                  |
| Time of Use (TOU)                          | 10.84           | 1.35%          | -                                | -                         | -           |                        |                         | 127.38             |                 | 127.38             |                 | -                  |
| D2 Agricultural Tube-wells                 | 593.12          | 74.00%         | 22,494                           | -                         | -           |                        | 115.99                  | 8,718.90           | 126.70          | 6,820.91           | (10.71)         | 1,697.99           |
| <b>Agricultural Tube-wells D-2 (ii)</b>    | -               | -              | -                                | -                         | -           |                        |                         | -                  |                 | -                  |                 | -                  |
| Time of Use (TOU) - Peak D-2(i)            | -               | -              | 3,139                            | -                         | -           |                        | 16.23                   | -                  | 18.23           | -                  |                 | -                  |
| Time of Use (TOU) - Peak D-2               | 0.92            | 0.11%          | 521                              | -                         | -           |                        | 3.09                    | 17.46              | 3.09            | 13.78              |                 | 3.67               |
| Time of Use (TOU) - Off-Peak D2            | 6.61            | 0.83%          | -                                | -                         | -           |                        |                         | 84.01              |                 | 58.54              |                 | 25.47              |
| Total Agricultural                         | 616             | -              | 25,448                           | -                         | -           |                        | 135.31                  | 9,811.26           | 146.82          | 7,077.66           | (18.71)         | 1,933.69           |
| Public Lighting G                          | 0.55            | 0.07%          | 260                              | -                         | -           |                        |                         | 7.72               |                 | 7.72               |                 | -                  |
| Residential Colonies H                     | 0.01            | 0.00%          | -                                | -                         | -           |                        |                         | 0.10               |                 | 0.10               |                 | -                  |
| <b>Special Contracts - Tariff K (AJK)</b>  | -               | -              | -                                | -                         | -           |                        |                         | -                  |                 | -                  |                 | -                  |
| Time of Use (TOU) - Peak                   | -               | -              | -                                | -                         | -           |                        |                         | -                  |                 | -                  |                 | -                  |
| Time of Use (TOU) - Off-Peak               | -               | -              | -                                | -                         | -           |                        |                         | -                  |                 | -                  |                 | -                  |
| <b>Railway Traction Traction - 1</b>       | -               | -              | -                                | -                         | -           |                        |                         | -                  |                 | -                  |                 | -                  |
| Co-Generation J                            | -               | -              | -                                | -                         | -           |                        |                         | -                  |                 | -                  |                 | -                  |
| General Service                            | -               | -              | -                                | -                         | -           |                        |                         | -                  |                 | -                  |                 | -                  |
| <b>Grand Total</b>                         | <b>801</b>      | <b>100.00%</b> | <b>588,965</b>                   | -                         | -           | -                      | <b>169.87</b>           | <b>11,789.28</b>   | <b>179.78</b>   | <b>9,335.36</b>    | <b>(18.71)</b>  | <b>2,373.84</b>    |

Revenue and Subsidy Statement Apr-June 2018

| Description                               | Sales         | Sales Mix    | Projected No. of Consumers | Connection Load | Load Factor | Distribution Losses | NEERA Determined Tariff |                 | GOP Tariff   |                 | Surcharge  |          | Readiness |
|-------------------------------------------|---------------|--------------|----------------------------|-----------------|-------------|---------------------|-------------------------|-----------------|--------------|-----------------|------------|----------|-----------|
|                                           | (MWh)         | (%)          |                            | (kW)            | (%)         |                     | Fixed Charge            | Variable Charge | Fixed Charge | Variable Charge | (Rs/kWh/M) | (Rs/kWh) | (Rs/kWh)  |
| <b>Residential</b>                        |               |              |                            |                 |             |                     |                         |                 |              |                 |            |          |           |
| Up to 50 Units                            | 11.19         | 0.48%        | 124,575                    |                 |             |                     |                         | 4.00            | -            | 2.00            |            |          | 2.00      |
| For peak load requirement up to 5 kW      | -             | -            | -                          |                 |             |                     |                         | -               | -            | -               |            |          | -         |
| 01-100 Units                              | 106.61        | 4.59%        | 168,082                    |                 |             |                     |                         | 12.50           | -            | 5.79            |            |          | 6.71      |
| 101-300 Units                             | 24.52         | 1.05%        | -                          |                 |             |                     |                         | 15.00           | -            | 8.11            |            |          | 6.89      |
| 301-700 Units                             | 33.58         | 1.44%        | 102,652                    |                 |             |                     |                         | 15.00           | -            | 10.20           |            |          | 4.80      |
| 301-700 Units                             | 34.12         | 1.47%        | 29,542                     |                 |             |                     |                         | 17.00           | -            | 16.00           |            |          | 1.00      |
| Above 700 Units                           | 35.18         | 1.51%        | 5,859                      |                 |             |                     |                         | 19.00           | -            | 18.00           |            |          | 1.00      |
| For peak load requirement exceeding 5 kW  | -             | -            | -                          |                 |             |                     |                         | -               | -            | -               |            |          | -         |
| Time of Use (TOU) - Peak                  | 3.20          | 0.14%        | 2,643                      |                 |             |                     |                         | 19.00           | -            | 18.00           |            |          | 1.00      |
| Time of Use (TOU) - Off-Peak              | 15.99         | 0.69%        | 17,663                     |                 |             |                     |                         | 13.00           | -            | 12.50           |            |          | 0.50      |
| <b>Total Residential</b>                  | <b>264.38</b> |              | <b>451,823</b>             |                 |             |                     |                         |                 |              |                 |            |          |           |
| <b>Commercial - A2</b>                    |               |              |                            |                 |             |                     |                         |                 |              |                 |            |          |           |
| Commercial -                              |               |              |                            |                 |             |                     |                         |                 |              |                 |            |          |           |
| For peak load requirement up to 5 kW      | 30.38         | 1.31%        | 104,620                    |                 |             |                     |                         | 19.00           | -            | 18.00           |            |          | 1.00      |
| Commercial (<100)                         | 69.83         | 3.00%        | 34                         |                 |             |                     | 400.00                  | 15.00           | 400.00       | 15.00           |            |          | -         |
| Commercial (<20 KW)                       |               |              |                            |                 |             |                     |                         |                 |              |                 |            |          |           |
| For peak load requirement exceeding 5 kW  | -             | -            | -                          |                 |             |                     |                         | -               | -            | -               |            |          | -         |
| Regular                                   | -             | -            | -                          |                 |             |                     |                         | -               | -            | -               |            |          | -         |
| Time of Use (TOU) - Peak (A-2)            | 6.93          | 0.30%        | 2,618                      |                 |             |                     | 400.00                  | 19.00           | 400.00       | 18.00           |            |          | 1.00      |
| Time of Use (TOU) - Off-Peak (Temp)       | 25.59         | 1.10%        | 37                         |                 |             |                     | 400.00                  | 13.00           | 400.00       | 12.50           |            |          | 0.50      |
| <b>Total Commercial</b>                   | <b>132.73</b> | <b>0.00%</b> | <b>107,388</b>             |                 |             |                     |                         |                 |              |                 |            |          |           |
| <b>Industrial</b>                         |               |              |                            |                 |             |                     |                         |                 |              |                 |            |          |           |
| B1                                        | 0.53          | 0.02%        | -                          |                 |             |                     |                         | 14.50           | -            | 14.50           |            |          | -         |
| B1 (Peak)                                 | 1.60          | 0.07%        | 1,084                      |                 |             |                     |                         | 19.00           | -            | 18.00           |            |          | 1.00      |
| B1 - (Off-Peak)                           | 7.46          | 0.32%        | 1,452                      |                 |             |                     |                         | 13.00           | -            | 12.50           |            |          | 0.50      |
| B2 -                                      | 0.53          | 0.02%        | 104                        |                 |             |                     | 400.00                  | 14.00           | 400.00       | 14.00           |            |          | -         |
| B2 - TOU (Peak)                           | 6.00          | 0.34%        | 1,009                      |                 |             |                     | 400.00                  | 19.00           | 400.00       | 18.00           |            |          | 1.00      |
| B2 - TOU (Off-peak)                       | 31.98         | 1.38%        | 1                          |                 |             |                     | 400.00                  | 12.80           | 400.00       | 12.29           |            |          | 0.51      |
| B3- 11/33 KV (Peak)                       | 1.60          | 0.07%        | 16                         |                 |             |                     | 380.00                  | 19.00           | 380.00       | 18.00           |            |          | 1.00      |
| B4                                        | 30.38         | 1.31%        | 3                          |                 |             |                     | 380.00                  | 12.70           | 380.00       | 12.20           |            |          | 0.50      |
| <b>Total Industrial</b>                   | <b>82</b>     |              | <b>3,678</b>               |                 |             |                     |                         |                 |              |                 |            |          |           |
| <b>Bulk</b>                               |               |              |                            |                 |             |                     |                         |                 |              |                 |            |          |           |
| C1(e) Supply at 400 Volts - up to 5 kW    | -             | -            | 11                         |                 |             |                     |                         | 15.00           | -            | 15.00           |            |          | -         |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.53          | 0.02%        | 78                         |                 |             |                     | 400.00                  | 14.50           | 400.00       | 14.50           |            |          | -         |
| Time of Use (TOU) - Peak                  | 1.60          | 0.07%        | 105                        |                 |             |                     | 400.00                  | 19.00           | 400.00       | 18.00           |            |          | 1.00      |
| Time of Use (TOU) - Off-Peak              | 8.00          | 0.34%        | 12                         |                 |             |                     | 400.00                  | 13.00           | 400.00       | 12.50           |            |          | 0.50      |
| C2 Supply at 11 kv                        | 4.26          | 0.18%        | -                          |                 |             |                     | 380.00                  | 14.30           | 380.00       | 14.30           |            |          | -         |
| Time of Use (TOU) - Peak                  | 8.53          | 0.37%        | 25                         |                 |             |                     | 380.00                  | 19.00           | 380.00       | 18.00           |            |          | 1.00      |

## QESCO

## Revenue and Subsidy Statement Apr-June 2018

| Description                                | Sales<br>(MkWh) | Sales<br>Mix<br>(%) | Protected<br>No. of<br>Consumers | Connected<br>Load<br>(KW) | Load<br>Loss<br>(%) | Distribution<br>Losses | NEPRA Determined Tariff     |                                | GOR Tariff                  |                                | Subsidy                     |                                |
|--------------------------------------------|-----------------|---------------------|----------------------------------|---------------------------|---------------------|------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|
|                                            |                 |                     |                                  |                           |                     |                        | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) |
| <b>Residential</b>                         |                 |                     |                                  |                           |                     |                        |                             |                                |                             |                                |                             |                                |
| Up to 50 Units                             | 11.19           | 0.48%               | 124,575                          | -                         | -                   | -                      | -                           | 44.78                          | -                           | 22.39                          | -                           | 22.39                          |
| For peak load requirement up to 5 kW       | -               | 0.00%               | -                                | -                         | -                   | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| 01-100 Units                               | 106.61          | 4.59%               | 166,092                          | -                         | -                   | -                      | -                           | 1,332.63                       | -                           | 617.28                         | -                           | 715.36                         |
| 101-300 Units                              | 24.52           | -                   | -                                | -                         | -                   | -                      | -                           | 367.81                         | -                           | 198.86                         | -                           | 168.95                         |
| 101-300 Units                              | 33.58           | 1.44%               | 102,852                          | -                         | -                   | -                      | -                           | 503.74                         | -                           | 342.54                         | -                           | 161.20                         |
| 301-700 Units                              | 34.12           | 1.47%               | 29,542                           | -                         | -                   | -                      | -                           | 579.96                         | -                           | 545.85                         | -                           | 34.12                          |
| Above 700 Units                            | 35.18           | 1.51%               | 5,859                            | -                         | -                   | -                      | -                           | 668.45                         | -                           | 633.27                         | -                           | 35.18                          |
| For peak load requirement exceeding 5 kW   | -               | 0.00%               | -                                | -                         | -                   | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | 3.20            | 0.14%               | 2,649                            | -                         | -                   | -                      | -                           | 60.77                          | -                           | 57.57                          | -                           | 3.20                           |
| Time of Use (TOU) - Off-Peak               | 15.99           | 0.89%               | 17,863                           | -                         | -                   | -                      | -                           | 207.89                         | -                           | 199.90                         | -                           | 8.00                           |
| <b>Total Residential</b>                   | <b>264.38</b>   | <b>0.00%</b>        | <b>451,023</b>                   | <b>-</b>                  | <b>-</b>            | <b>-</b>               | <b>-</b>                    | <b>3,788.82</b>                | <b>-</b>                    | <b>2,817.66</b>                | <b>-</b>                    | <b>1,148.38</b>                |
| <b>Commercial - A2</b>                     |                 |                     |                                  |                           |                     |                        |                             |                                |                             |                                |                             |                                |
| Commercial -                               | -               | 0.00%               | -                                | -                         | -                   | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement up to 5 kW       | 30.38           | 1.31%               | 104,820                          | -                         | -                   | -                      | -                           | 577.30                         | -                           | 546.91                         | -                           | 30.38                          |
| Commercial (<100)                          | 69.83           | 3.00%               | 34                               | -                         | -                   | -                      | 0.28                        | 1,047.45                       | 0.26                        | 1,047.45                       | -                           | -                              |
| Commercial (<20 KW)                        | -               | 0.00%               | -                                | -                         | -                   | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement exceeding 5 kW   | -               | 0.00%               | -                                | -                         | -                   | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Regular                                    | -               | 0.00%               | -                                | -                         | -                   | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak (A-2)             | 6.83            | 0.30%               | 2,618                            | -                         | -                   | -                      | 2.85                        | 131.66                         | 2.85                        | 124.73                         | -                           | 6.93                           |
| Time of Use (TOU) - Off-Peak (Temp)        | 25.59           | 1.10%               | 37                               | -                         | -                   | -                      | 17.22                       | 332.63                         | 17.22                       | 319.83                         | -                           | 12.79                          |
| <b>Total Commercial</b>                    | <b>132.73</b>   | <b>0.00%</b>        | <b>107,308</b>                   | <b>-</b>                  | <b>-</b>            | <b>-</b>               | <b>20.32</b>                | <b>2,889.04</b>                | <b>20.32</b>                | <b>2,038.93</b>                | <b>-</b>                    | <b>68.11</b>                   |
| <b>Industrial</b>                          |                 |                     |                                  |                           |                     |                        |                             |                                |                             |                                |                             |                                |
| g1                                         | 0.53            | 0.02%               | -                                | -                         | -                   | -                      | -                           | 7.73                           | -                           | 7.73                           | -                           | -                              |
| B1 (Peak)                                  | 1.60            | 0.07%               | 1,084                            | -                         | -                   | -                      | -                           | 30.36                          | -                           | 28.78                          | -                           | 1.60                           |
| B1 - (Off Peak)                            | 7.46            | 0.32%               | 1,452                            | -                         | -                   | -                      | -                           | 97.02                          | -                           | 93.28                          | -                           | 3.73                           |
| B2 -                                       | 0.53            | 0.02%               | 104                              | -                         | -                   | -                      | 0.02                        | 7.46                           | 0.02                        | 7.46                           | -                           | -                              |
| B2 - TOU (Peak)                            | 8.00            | 0.34%               | 1,009                            | -                         | -                   | -                      | 5.28                        | 151.92                         | 5.28                        | 143.92                         | -                           | 8.00                           |
| B2 - TOU (Off-peak)                        | 31.88           | 1.38%               | 1                                | -                         | -                   | -                      | 36.46                       | 409.39                         | 36.46                       | 393.07                         | -                           | 16.31                          |
| B3- 11/33 KV (Peak)                        | 1.60            | 0.07%               | 16                               | -                         | -                   | -                      | 1.85                        | 30.38                          | 1.95                        | 28.76                          | -                           | 1.60                           |
| B4                                         | 30.38           | 1.31%               | 3                                | -                         | -                   | -                      | 14.38                       | 385.88                         | 14.38                       | 370.69                         | -                           | 15.19                          |
| <b>Total Industrial</b>                    | <b>82</b>       | <b>0.00%</b>        | <b>3,670</b>                     | <b>-</b>                  | <b>-</b>            | <b>-</b>               | <b>68.10</b>                | <b>1,120.18</b>                | <b>68.18</b>                | <b>1,873.73</b>                | <b>-</b>                    | <b>46.43</b>                   |
| <b>Bulk</b>                                |                 |                     |                                  |                           |                     |                        |                             |                                |                             |                                |                             |                                |
| C1(a) Supply at 400 Volts - up to 5 kW     | -               | 0.00%               | 11                               | -                         | -                   | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.53            | 0.02%               | 78                               | -                         | -                   | -                      | 2.03                        | 7.73                           | 2.03                        | 7.73                           | -                           | -                              |
| Time of Use (TOU) - Peak                   | 1.60            | 0.07%               | 105                              | -                         | -                   | -                      | 0.63                        | 30.38                          | 0.63                        | 28.78                          | -                           | 1.60                           |
| Time of Use (TOU) - Off-Peak               | 8.00            | 0.34%               | 12                               | -                         | -                   | -                      | 4.33                        | 103.95                         | 4.33                        | 99.95                          | -                           | 4.00                           |
| C2 Supply at 11 KV                         | 4.26            | 0.18%               | -                                | -                         | -                   | -                      | 3.05                        | 60.98                          | 3.05                        | 60.98                          | -                           | -                              |
| Time of Use (TOU) - Peak                   | 8.53            | 0.37%               | 25                               | -                         | -                   | -                      | 2.09                        | 162.05                         | 2.09                        | 153.52                         | -                           | 8.53                           |
| Time of Use (TOU) - Off-Peak               | 36.25           | 1.56%               | 25                               | -                         | -                   | -                      | 10.71                       | 463.97                         | 10.71                       | 445.85                         | -                           | 18.12                          |
| C3 Supply above 11 KV                      | -               | -                   | -                                | -                         | -                   | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | -               | -                   | -                                | -                         | -                   | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                   | -                                | -                         | -                   | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| <b>Total Single Point Supply</b>           | <b>59</b>       | <b>-</b>            | <b>256</b>                       | <b>-</b>                  | <b>-</b>            | <b>-</b>               | <b>22.86</b>                | <b>829.06</b>                  | <b>22.06</b>                | <b>796.81</b>                  | <b>-</b>                    | <b>32.25</b>                   |
| <b>Agricultural Tube-wells - Tariff D</b>  |                 |                     |                                  |                           |                     |                        |                             |                                |                             |                                |                             |                                |
| D1 Scarp                                   | 5.86            | 8.25%               | 294                              | -                         | -                   | -                      | -                           | 89.13                          | -                           | 70.36                          | -                           | 18.76                          |
| Time of Use (TOU)                          | 5.33            | 8.23%               | -                                | -                         | -                   | -                      | -                           | 95.15                          | -                           | 95.15                          | -                           | -                              |
| Time of Use (TOU)                          | 31.45           | 1.35%               | -                                | -                         | -                   | -                      | -                           | 369.54                         | -                           | 369.54                         | -                           | -                              |
| D2 Agricultural Tube-wells                 | 1,720.70        | 74.00%              | 22,494                           | -                         | -                   | -                      | 347.97                      | 25,294.25                      | 360.48                      | 19,788.02                      | (12.49)                     | 5,506.23                       |
| Agricultural Tube-wells D-2 (II)           | -               | -                   | -                                | -                         | -                   | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2(i)            | -               | -                   | 3,139                            | -                         | -                   | -                      | 48.70                       | -                              | 48.70                       | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2               | 2.67            | 0.11%               | 521                              | -                         | -                   | -                      | 9.27                        | 50.64                          | 9.27                        | 39.98                          | -                           | 10.86                          |
| Time of Use (TOU) - Off-Peak D2            | 19.19           | 0.83%               | -                                | -                         | -                   | -                      | -                           | 243.71                         | -                           | 169.83                         | -                           | 73.88                          |
| <b>Total Agricultural</b>                  | <b>1,786</b>    | <b>-</b>            | <b>26,448</b>                    | <b>-</b>                  | <b>-</b>            | <b>-</b>               | <b>405.94</b>               | <b>26,142.42</b>               | <b>418.43</b>               | <b>28,632.88</b>               | <b>(12.49)</b>              | <b>6,609.54</b>                |
| Public Lighting G                          | 1.60            | 0.07%               | 260                              | -                         | -                   | -                      | -                           | 22.39                          | -                           | 22.39                          | -                           | -                              |
| Residential Colonies H                     | 0.02            | 0.00%               | -                                | -                         | -                   | -                      | -                           | 0.29                           | -                           | 0.28                           | -                           | -                              |
| Special Contracts - Tariff K (AJK)         | -               | -                   | -                                | -                         | -                   | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | -               | -                   | -                                | -                         | -                   | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                   | -                                | -                         | -                   | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Railway Traction Traction - I              | -               | -                   | -                                | -                         | -                   | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Co-Generation-J                            | -               | -                   | -                                | -                         | -                   | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| <b>General Service</b>                     |                 |                     |                                  |                           |                     |                        |                             |                                |                             |                                |                             |                                |
| <b>Grand Total</b>                         | <b>2,325</b>    | <b>100.00%</b>      | <b>588,965</b>                   | <b>-</b>                  | <b>-</b>            | <b>-</b>               | <b>687.21</b>               | <b>33,089.38</b>               | <b>619.70</b>               | <b>27,882.68</b>               | <b>(12.49)</b>              | <b>8,886.78</b>                |

| Description                               | Sales    | Sales Mix | Projected No. of Consumers | Connected Load | Load Factor | Distribution Losses | NEPRA Determined Tariff |                 | GDP Tariff   |                 | Subsidy      |                 |
|-------------------------------------------|----------|-----------|----------------------------|----------------|-------------|---------------------|-------------------------|-----------------|--------------|-----------------|--------------|-----------------|
|                                           | (MkWh)   | (%)       |                            | (kW)           | (%)         |                     | Fixed Charge            | Variable Charge | Fixed Charge | Variable Charge | Fixed Charge | Variable Charge |
| Residential                               |          |           |                            |                |             |                     | (Rs/kWh/M)              | (Rs/kWh)        | (Rs/kWh/M)   | (Rs/kWh)        | (Rs/kWh/M)   | (Rs/kWh)        |
| Up to 50 Units                            | 41.02    | 0.48%     | 124,575                    |                |             |                     |                         | 4.00            | -            | 2.00            |              | 2.00            |
| For peak load requirement up to 5 kW      | -        |           | -                          |                |             |                     |                         | -               | -            | -               |              | -               |
| 01-100 Units                              | 390.71   | 4.59%     | 168,082                    |                |             |                     |                         | 12.50           | -            | 5.79            |              | 6.71            |
| 101-300 Units                             | 89.86    | 1.05%     | -                          |                |             |                     |                         | 15.00           | -            | 8.11            |              | 8.89            |
| 301-700 Units                             | 123.07   | 1.44%     | 102,652                    |                |             |                     |                         | 15.00           | -            | 10.20           |              | 4.80            |
| Above 700 Units                           | 125.03   | 1.47%     | 29,542                     |                |             |                     |                         | 17.00           | -            | 16.00           |              | 1.00            |
| For peak load requirement exceeding 5 kW  | 128.93   | 1.51%     | 5,859                      |                |             |                     |                         | 19.00           | -            | 18.00           |              | 1.00            |
| Time of Use (TOU) - Peak                  | 11.72    | 0.14%     | 2,649                      |                |             |                     |                         | 19.00           | -            | 18.00           |              | 1.00            |
| Time of Use (TOU) - Off-Peak              | 58.61    | 0.69%     | 17,663                     |                |             |                     |                         | 13.00           | -            | 12.50           |              | 0.50            |
| Total Residential                         | 868.95   |           | 461,823                    |                |             |                     |                         |                 |              |                 |              |                 |
| Commercial - A2                           | -        |           | -                          |                |             |                     |                         |                 |              |                 |              |                 |
| Commercial -                              | -        |           | -                          |                |             |                     |                         |                 |              |                 |              |                 |
| For peak load requirement up to 5 kW      | 111.35   | 1.31%     | 104,620                    |                |             |                     |                         | 18.00           | -            | 18.00           | -            | 1.00            |
| Commercial (<100)                         | 255.91   | 3.00%     | 34                         |                |             |                     | 400.00                  | 15.00           | 400.00       | 15.00           | -            | -               |
| Commercial (<20 KW)                       | -        |           | -                          |                |             |                     |                         | -               | -            | -               | -            | -               |
| For peak load requirement exceeding 5 kW  | -        |           | -                          |                |             |                     |                         | -               | -            | -               | -            | -               |
| Regular                                   | -        |           | -                          |                |             |                     |                         | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Peak (A-2)            | 25.40    | 0.30%     | 2,618                      |                |             |                     | 400.00                  | 19.00           | 400.00       | 18.00           |              | 1.00            |
| Time of Use (TOU) - Off-Peak (Temp)       | 93.77    | 1.10%     | 37                         |                |             |                     | 400.00                  | 13.00           | 400.00       | 12.50           |              | 0.50            |
| Total Commercial                          | 488.43   | 0.00%     | 107,388                    |                |             |                     |                         |                 |              |                 |              |                 |
| Industrial                                | -        |           | -                          |                |             |                     |                         |                 |              |                 |              |                 |
| B1                                        | 1.95     | 0.02%     | -                          |                |             |                     |                         | 14.50           | -            | 14.50           |              | -               |
| B1 (Peak)                                 | 5.86     | 0.07%     | 1,084                      |                |             |                     |                         | 19.00           | -            | 18.00           | -            | 1.00            |
| B1 - (Off Peak)                           | 27.35    | 0.32%     | 1,452                      |                |             |                     |                         | 13.00           | -            | 12.50           | -            | 0.50            |
| B2                                        | 1.95     | 0.02%     | 104                        |                |             |                     | 400.00                  | 14.00           | 400.00       | 14.00           | -            | -               |
| B2 - TOU (Peak)                           | 29.30    | 0.34%     | 1,009                      |                |             |                     | 400.00                  | 19.00           | 400.00       | 18.00           | -            | 1.00            |
| B2 - TOU (Off-peak)                       | 117.21   | 1.30%     | 1                          |                |             |                     | 400.00                  | 12.80           | 400.00       | 12.29           | -            | 0.51            |
| B3 - 11/33 KV (Peak)                      | 5.86     | 0.07%     | 16                         |                |             |                     | 380.00                  | 19.00           | 380.00       | 18.00           | -            | 1.00            |
| B4                                        | 111.35   | 1.31%     | 3                          |                |             |                     | 380.00                  | 12.70           | 380.00       | 12.20           | -            | 0.50            |
| Total Industrial                          | 301      |           | 3,670                      |                |             |                     |                         |                 |              |                 |              |                 |
| Bulk                                      | -        |           | -                          |                |             |                     |                         |                 |              |                 |              |                 |
| C1(a) Supply at 400 Volts - up to 5 kW    | -        |           | 11                         |                |             |                     |                         | 15.00           | -            | 15.00           |              | -               |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 1.95     | 0.02%     | 78                         |                |             |                     | 400.00                  | 14.50           | 400.00       | 14.50           | -            | -               |
| Time of Use (TOU) - Peak                  | 5.86     | 0.07%     | 105                        |                |             |                     | 400.00                  | 19.00           | 400.00       | 18.00           | -            | 1.00            |
| Time of Use (TOU) - Off-Peak              | 29.30    | 0.34%     | 12                         |                |             |                     | 400.00                  | 13.00           | 400.00       | 12.50           | -            | 0.50            |
| C2 Supply at 11 kv                        | 15.63    | 0.18%     | -                          |                |             |                     | 380.00                  | 14.30           | 380.00       | 14.30           | -            | -               |
| Time of Use (TOU) - Peak                  | 31.26    | 0.37%     | 25                         |                |             |                     | 380.00                  | 19.00           | 380.00       | 18.00           | -            | 1.00            |
| Time of Use (TOU) - Off-Peak              | 132.84   | 1.58%     | 25                         |                |             |                     | 380.00                  | 12.80           | 380.00       | 12.30           | -            | 0.50            |
| C3 Supply above 11 kv                     | -        |           | -                          |                |             |                     |                         | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Peak                  | -        |           | -                          |                |             |                     |                         | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Off-Peak              | -        |           | -                          |                |             |                     |                         | -               | -            | -               | -            | -               |
| Total single Point Supply                 | 217      |           | 250                        |                |             |                     |                         |                 |              |                 |              |                 |
| Agricultural Tube-wells - Tariff D        | -        |           | -                          |                |             |                     |                         |                 |              |                 |              |                 |
| D1 Scarp                                  | 21.49    | 0.25%     | 294                        |                |             |                     |                         | 15.20           | -            | 12.00           |              | 3.20            |
| Time of Use (TOU)                         | 19.54    | 0.23%     | -                          |                |             |                     |                         | 17.85           | -            | 17.85           |              | -               |
| Time of Use (TOU)                         | 115.26   | 1.35%     | -                          |                |             |                     |                         | 11.75           | -            | 11.75           |              | -               |
| D2 Agricultural Tube-wells                | 6,305.98 | 74.00%    | 22,494                     |                |             |                     | 200.00                  | 14.70           | 200.00       | 11.50           | -            | 3.20            |
| Agricultural Tube-wells D-2 (ii)          | -        |           | -                          |                |             |                     |                         | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Peak D-2(i)           | -        |           | 3,139                      |                |             |                     | 200.00                  | -               | 200.00       | -               | -            | -               |
| Time of Use (TOU) - Peak D-2              | 9.77     | 0.11%     | 521                        |                |             |                     | 200.00                  | 19.00           | 200.00       | 15.00           | -            | 4.00            |
| Time of Use (TOU) - Off-Peak D2           | 70.33    | 0.83%     | -                          |                |             |                     | 200.00                  | 12.70           | 200.00       | 8.85            | -            | 3.85            |
| Total Agricultural                        | 6,542    |           | 26,448                     |                |             |                     |                         |                 |              |                 |              |                 |
| Public Lighting G                         | 5.86     | 0.07%     | 260                        |                |             |                     | -                       | 14.00           | -            | 14.00           | -            | -               |
| Residential Colonies H                    | 0.08     | 0.00%     | -                          |                |             |                     |                         | 14.00           | -            | 14.00           | -            | -               |
| Special Contracts - Tariff K (AJK)        | -        |           | -                          |                |             |                     |                         | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Peak                  | -        |           | -                          |                |             |                     |                         | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Off-Peak              | -        |           | -                          |                |             |                     |                         | -               | -            | -               | -            | -               |
| Railway Traction Traction - 1             | -        |           | -                          |                |             |                     |                         | -               | -            | -               | -            | -               |
| Co-Generation-J                           | -        |           | -                          |                |             |                     |                         | -               | -            | -               | -            | -               |
| General Service                           | -        |           | -                          |                |             |                     |                         | 12.25           | -            | -               | -            | -               |
| Grand Total                               | 8,621    | 100.00%   | 580,965                    |                |             |                     |                         |                 |              |                 |              |                 |

## QESCO

## Revenue and Subsidy Statement 2017-2018

| Description                                | Sales         |                | Projected No. of Consumers | Connected Load |     | Distribution Losses | NEPRA Determined Tariff |                   | GOR Tariff      |                  | Subsidy       |                  |
|--------------------------------------------|---------------|----------------|----------------------------|----------------|-----|---------------------|-------------------------|-------------------|-----------------|------------------|---------------|------------------|
|                                            | (MkWh)        | (%)            |                            | (kW)           | (%) |                     | Fixed Charge            | Variable Charge   | Fixed Charge    | Variable Charge  | Fixed Charge  | Variable Charge  |
| <b>Residential</b>                         |               |                |                            |                |     |                     | (Min Rs)                | (Min Rs)          | (Min Rs)        | (Min Rs)         | (Min Rs)      | (Min Rs)         |
| Up to 50 Units                             | 41.02         | 0.48%          | 124,575                    | -              | -   | -                   | -                       | 164.10            | -               | 82.05            | -             | 82.05            |
| For peak load requirement up to 5 kW       | -             | 0.00%          | -                          | -              | -   | -                   | -                       | -                 | -               | -                | -             | -                |
| 01-100 Units                               | 390.71        | 4.59%          | 168,082                    | -              | -   | -                   | -                       | 4,883.82          | -               | 2,262.18         | -             | 2,621.63         |
| 101-300 Units                              | 89.86         | -              | -                          | -              | -   | -                   | -                       | 1,347.93          | -               | 728.78           | -             | 619.15           |
| 301-700 Units                              | 123.07        | 1.44%          | 102,652                    | -              | -   | -                   | -                       | 1,846.08          | -               | 1,255.34         | -             | 590.75           |
| Above 700 Units                            | 125.03        | 1.47%          | 29,542                     | -              | -   | -                   | -                       | 2,125.44          | -               | 2,000.41         | -             | 125.03           |
| For peak load requirement exceeding 5 kW   | -             | 0.00%          | -                          | -              | -   | -                   | -                       | -                 | -               | -                | -             | -                |
| Time of Use (TOU) - Peak                   | 11.72         | 0.14%          | 2,649                      | -              | -   | -                   | -                       | 222.70            | -               | 210.99           | -             | 11.72            |
| Time of Use (TOU) - Off-Peak               | 58.81         | 0.69%          | 17,663                     | -              | -   | -                   | -                       | 761.88            | -               | 732.57           | -             | 29.30            |
| <b>Total Residential</b>                   | <b>988.95</b> | <b>0.00%</b>   | <b>451,023</b>             | -              | -   | -                   | -                       | <b>13,801.86</b>  | -               | <b>8,593.10</b>  | -             | <b>4,208.56</b>  |
| <b>Commercial - A2</b>                     | -             | 0.00%          | -                          | -              | -   | -                   | -                       | -                 | -               | -                | -             | -                |
| Commercial -                               | -             | -              | -                          | -              | -   | -                   | -                       | -                 | -               | -                | -             | -                |
| For peak load requirement up to 5 kW       | 111.35        | 1.31%          | 104,620                    | -              | -   | -                   | -                       | 2,115.67          | -               | 2,004.32         | -             | 111.35           |
| Commercial (<100)                          | 255.91        | 3.00%          | 34                         | -              | -   | -                   | 1.03                    | 3,838.68          | 1.03            | 3,838.68         | -             | -                |
| Commercial (<20 KW)                        | -             | 0.00%          | -                          | -              | -   | -                   | -                       | -                 | -               | -                | -             | -                |
| For peak load requirement exceeding 5 kW   | -             | 0.00%          | -                          | -              | -   | -                   | -                       | -                 | -               | -                | -             | -                |
| Regular                                    | -             | 0.00%          | -                          | -              | -   | -                   | -                       | -                 | -               | -                | -             | -                |
| Time of Use (TOU) - Peak (A-2)             | 25.40         | 0.30%          | 2,518                      | -              | -   | -                   | 11.39                   | 482.52            | 11.39           | 457.13           | -             | 25.40            |
| Time of Use (TOU) - Off-Peak (Temp)        | 93.77         | 1.10%          | 37                         | -              | -   | -                   | 68.86                   | 1,218.00          | 68.86           | 1,172.12         | -             | 46.88            |
| <b>Total Commercial</b>                    | <b>486.43</b> | <b>0.00%</b>   | <b>107,308</b>             | -              | -   | -                   | <b>81.28</b>            | <b>7,656.87</b>   | <b>81.28</b>    | <b>7,472.24</b>  | -             | <b>193.63</b>    |
| <b>Industrial</b>                          | -             | 0.00%          | -                          | -              | -   | -                   | -                       | -                 | -               | -                | -             | -                |
| B1                                         | 1.95          | 0.02%          | 11                         | -              | -   | -                   | -                       | 28.33             | -               | 28.33            | -             | -                |
| B1 (Peak)                                  | 5.86          | 0.07%          | 1,084                      | -              | -   | -                   | -                       | 111.35            | -               | 105.49           | -             | 5.86             |
| B1 - (Off-Peak)                            | 27.35         | 0.32%          | 1,452                      | -              | -   | -                   | -                       | 355.54            | -               | 341.97           | -             | 13.67            |
| B2                                         | 1.95          | 0.02%          | 104                        | -              | -   | -                   | 0.08                    | 27.35             | 0.08            | 27.35            | -             | -                |
| B2 - TOU (Peak)                            | 29.30         | 0.34%          | 1,009                      | -              | -   | -                   | 21.12                   | 556.75            | 21.12           | 527.45           | -             | 29.30            |
| B2 - TOU (Off-Peak)                        | 117.21        | 1.38%          | 1                          | -              | -   | -                   | 145.85                  | 1,500.31          | 145.85          | 1,440.53         | -             | 59.78            |
| B3 - 11/33 KV (Peak)                       | 5.86          | 0.07%          | 15                         | -              | -   | -                   | 7.81                    | 111.35            | 7.81            | 105.49           | -             | 5.86             |
| B4                                         | 111.35        | 1.31%          | 3                          | -              | -   | -                   | 57.53                   | 1,414.16          | 57.53           | 1,358.48         | -             | 55.68            |
| <b>Total Industrial</b>                    | <b>301</b>    | <b>0.00%</b>   | <b>3,670</b>               | -              | -   | -                   | <b>232.39</b>           | <b>4,186.14</b>   | <b>232.39</b>   | <b>3,834.99</b>  | -             | <b>170.15</b>    |
| <b>Bulk</b>                                | -             | -              | -                          | -              | -   | -                   | -                       | -                 | -               | -                | -             | -                |
| C1(a) Supply at 400 Volts - up to 5 kW     | -             | 0.00%          | 11                         | -              | -   | -                   | -                       | -                 | -               | -                | -             | -                |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 1.95          | 0.02%          | 79                         | -              | -   | -                   | 8.14                    | 28.33             | 8.14            | 28.33            | -             | -                |
| Time of Use (TOU) - Peak                   | 5.86          | 0.07%          | 105                        | -              | -   | -                   | 2.50                    | 111.35            | 2.50            | 105.49           | -             | 5.86             |
| Time of Use (TOU) - Off-Peak               | 29.30         | 0.34%          | 12                         | -              | -   | -                   | 17.33                   | 380.94            | 17.33           | 366.29           | -             | 14.65            |
| C2 Supply at 11 KV                         | 15.63         | 0.18%          | -                          | -              | -   | -                   | 12.22                   | 223.48            | 12.22           | 223.48           | -             | -                |
| Time of Use (TOU) - Peak                   | 31.26         | 0.37%          | 25                         | -              | -   | -                   | 8.37                    | 593.87            | 8.37            | 562.62           | -             | 31.26            |
| Time of Use (TOU) - Off-Peak               | 132.84        | 1.56%          | 25                         | -              | -   | -                   | 42.84                   | 1,700.35          | 42.84           | 1,533.93         | -             | 66.42            |
| C3 Supply above 11 KV                      | -             | -              | -                          | -              | -   | -                   | -                       | -                 | -               | -                | -             | -                |
| Time of Use (TOU) - Peak                   | -             | -              | -                          | -              | -   | -                   | -                       | -                 | -               | -                | -             | -                |
| Time of Use (TOU) - Off-Peak               | -             | -              | -                          | -              | -   | -                   | -                       | -                 | -               | -                | -             | -                |
| <b>Total Single Point Supply</b>           | <b>217</b>    | -              | <b>256</b>                 | -              | -   | -                   | <b>81.38</b>            | <b>3,038.32</b>   | <b>91.39</b>    | <b>2,920.13</b>  | -             | <b>118.19</b>    |
| <b>Agricultural Tube-wells - Tariff D</b>  | -             | -              | -                          | -              | -   | -                   | -                       | -                 | -               | -                | -             | -                |
| D1 Scarp                                   | 21.49         | 0.25%          | 294                        | -              | -   | -                   | -                       | 326.63            | -               | 257.67           | -             | 68.76            |
| Time of Use (TOU)                          | 19.54         | 0.23%          | -                          | -              | -   | -                   | -                       | 348.70            | -               | 348.70           | -             | -                |
| Time of Use (TOU)                          | 115.26        | 1.35%          | -                          | -              | -   | -                   | -                       | 1,354.28          | -               | 1,354.28         | -             | -                |
| D2 Agricultural Tube-wells                 | 6,305.98      | 74.00%         | 22,494                     | -              | -   | -                   | 1,391.90                | 92,697.94         | 1,287.63        | 72,518.80        | 124.27        | 20,179.14        |
| Agricultural Tube-wells D-2 (i)            | -             | -              | -                          | -              | -   | -                   | -                       | -                 | -               | -                | -             | -                |
| Time of Use (TOU) - Peak D-2(i)            | -             | -              | 3,139                      | -              | -   | -                   | 194.79                  | -                 | 194.78          | -                | -             | -                |
| Time of Use (TOU) - Peak D-2               | 9.77          | 0.11%          | 521                        | -              | -   | -                   | 37.08                   | 185.58            | 37.08           | 146.51           | -             | 39.07            |
| Time of Use (TOU) - Off-Peak D2            | 70.33         | 0.83%          | -                          | -              | -   | -                   | -                       | 893.15            | -               | 622.39           | -             | 270.76           |
| <b>Total Agricultural</b>                  | <b>6,542</b>  | -              | <b>26,448</b>              | -              | -   | -                   | <b>1,623.77</b>         | <b>95,806.30</b>  | <b>1,499.60</b> | <b>75,248.56</b> | <b>124.27</b> | <b>20,557.74</b> |
| Public Lighting G                          | 5.86          | 0.07%          | 260                        | -              | -   | -                   | -                       | 82.05             | -               | 82.05            | -             | -                |
| Residential Colonies H                     | 0.08          | 0.00%          | -                          | -              | -   | -                   | -                       | 1.07              | -               | 1.07             | -             | -                |
| Special Contracts - Tariff K (AJK)         | -             | -              | -                          | -              | -   | -                   | -                       | -                 | -               | -                | -             | -                |
| Time of Use (TOU) - Peak                   | -             | -              | -                          | -              | -   | -                   | -                       | -                 | -               | -                | -             | -                |
| Time of Use (TOU) - Off-Peak               | -             | -              | -                          | -              | -   | -                   | -                       | -                 | -               | -                | -             | -                |
| Railway Traction Traction - 1              | -             | -              | -                          | -              | -   | -                   | -                       | -                 | -               | -                | -             | -                |
| Co-Generation                              | -             | -              | -                          | -              | -   | -                   | -                       | -                 | -               | -                | -             | -                |
| General Service                            | -             | -              | -                          | -              | -   | -                   | -                       | -                 | -               | -                | -             | -                |
| <b>Grand Total</b>                         | <b>8,521</b>  | <b>100.00%</b> | <b>588,965</b>             | -              | -   | -                   | <b>2,828.83</b>         | <b>124,480.41</b> | <b>1,904.56</b> | <b>99,262.14</b> | <b>124.27</b> | <b>26,238.27</b> |

| Description                               | Sales<br>MWh | Sales<br>MWh   | Projected<br>No. of<br>Consumers | Connection<br>Load<br>(kW) | Load<br>Factor<br>(%) | Distribution<br>Losses | Proposed Tariff             |                                | GDP Tariff               |                                | Peak<br>Charge<br>(Rs/kWh) | Variable<br>Charge<br>(Rs/kWh) |
|-------------------------------------------|--------------|----------------|----------------------------------|----------------------------|-----------------------|------------------------|-----------------------------|--------------------------------|--------------------------|--------------------------------|----------------------------|--------------------------------|
|                                           |              |                |                                  |                            |                       |                        | Fixed<br>Charge<br>(Rs/kWh) | Variable<br>Charge<br>(Rs/kWh) | Fixed Charge<br>(Rs/kWh) | Variable<br>Charge<br>(Rs/kWh) |                            |                                |
|                                           | (MkWh)       | (%)            |                                  |                            |                       |                        | (Rs/kWh)                    | (Rs/kWh)                       | (Rs/kWh)                 | (Rs/kWh)                       | (Rs/kWh)                   | (Rs/kWh)                       |
| <b>Residential</b>                        |              |                |                                  |                            |                       |                        |                             |                                |                          |                                |                            |                                |
| Up to 50 Units                            | 3.63         | 0.48%          | 124,575                          |                            |                       |                        |                             | 4.00                           | -                        | 2.00                           |                            | 2.00                           |
| For peak load requirement up to 5 kW      | -            | -              | -                                |                            |                       |                        |                             | -                              | -                        | -                              |                            | -                              |
| 01-100 Units                              | 34.56        | 4.59%          | 168,082                          |                            |                       |                        |                             | 12.50                          | -                        | 5.79                           |                            | 6.71                           |
| 101-300 Units                             | 7.85         | 1.05%          | -                                |                            |                       |                        |                             | 15.00                          | -                        | 8.11                           |                            | 6.89                           |
| 201-300 Units                             | 10.89        | 1.44%          | 102,652                          |                            |                       |                        |                             | 15.00                          | -                        | 10.20                          |                            | 4.80                           |
| 301-700 Units                             | 11.06        | 1.47%          | 29,542                           |                            |                       |                        |                             | 17.00                          | -                        | 16.00                          |                            | 1.00                           |
| Above 700 Units                           | 11.40        | 1.51%          | 5,859                            |                            |                       |                        |                             | 19.00                          | -                        | 18.00                          |                            | 1.00                           |
| For peak load requirement exceeding 5 kW  | -            | -              | -                                |                            |                       |                        |                             | -                              | -                        | -                              |                            | -                              |
| Time of Use (TOU) - Peak                  | 1.04         | 0.14%          | 2,649                            |                            |                       |                        |                             | 19.00                          | -                        | 18.00                          |                            | 1.00                           |
| Time of Use (TOU) - Off-Peak              | 5.18         | 0.69%          | 17,663                           |                            |                       |                        |                             | 13.00                          | -                        | 12.50                          |                            | 0.50                           |
| <b>Total Residential</b>                  | <b>86.71</b> |                | <b>451,023</b>                   |                            |                       |                        |                             |                                |                          |                                |                            |                                |
| <b>Commercial - A2</b>                    |              |                |                                  |                            |                       |                        |                             |                                |                          |                                |                            |                                |
| Commercial -                              | -            | -              | -                                |                            |                       |                        |                             | -                              | -                        | -                              |                            | -                              |
| For peak load requirement up to 5 kW      | 9.85         | 1.31%          | 104,620                          |                            |                       |                        |                             | 19.00                          | -                        | 18.00                          | -                          | 1.00                           |
| Commercial (<100)                         | 22.64        | 3.00%          | 34                               |                            |                       |                        | 400.00                      | 15.00                          | 400.00                   | 15.00                          | -                          | -                              |
| Commercial (<20 KW)                       | -            | -              | -                                |                            |                       |                        |                             | -                              | -                        | -                              | -                          | -                              |
| For peak load requirement exceeding 5 kW  | -            | -              | -                                |                            |                       |                        |                             | -                              | -                        | -                              | -                          | -                              |
| Regular                                   | -            | -              | -                                |                            |                       |                        |                             | -                              | -                        | -                              | -                          | -                              |
| Time of Use (TOU) - Peak (A-2)            | 2.25         | 0.30%          | 2,618                            |                            |                       |                        | 400.00                      | 19.00                          | 400.00                   | 19.00                          | -                          | 1.00                           |
| Time of Use (TOU) - Off-Peak (Temp)       | 8.29         | 1.10%          | 37                               |                            |                       |                        | 400.00                      | 13.00                          | 400.00                   | 12.50                          | -                          | 0.50                           |
| <b>Total Commercial</b>                   | <b>43.03</b> | 0.00%          | <b>107,308</b>                   |                            |                       |                        |                             |                                |                          |                                |                            |                                |
| <b>Industrial</b>                         |              |                |                                  |                            |                       |                        |                             |                                |                          |                                |                            |                                |
| B1                                        | 0.17         | 0.02%          | -                                |                            |                       |                        |                             | 14.50                          | -                        | 14.50                          | -                          | -                              |
| B1 (Peak)                                 | 0.52         | 0.07%          | 1,084                            |                            |                       |                        |                             | 19.00                          | -                        | 18.00                          | -                          | 1.00                           |
| B1 - (Off Peak)                           | 2.42         | 0.32%          | 1,452                            |                            |                       |                        |                             | 13.00                          | -                        | 12.50                          | -                          | 0.50                           |
| B2 -                                      | 0.17         | 0.02%          | 104                              |                            |                       |                        | 400.00                      | 14.00                          | 400.00                   | 14.00                          | -                          | -                              |
| B2 - TOU (Peak)                           | 2.59         | 0.34%          | 1,009                            |                            |                       |                        | 400.00                      | 19.00                          | 400.00                   | 18.00                          | -                          | 1.00                           |
| B2 - TOU (Off-peak)                       | 10.37        | 1.38%          | 1                                |                            |                       |                        | 400.00                      | 12.80                          | 400.00                   | 12.29                          | -                          | 0.51                           |
| B3 - 11/33 KV (Peak)                      | 0.52         | 0.07%          | 16                               |                            |                       |                        | 380.00                      | 19.00                          | 380.00                   | 18.00                          | -                          | 1.00                           |
| B4                                        | 9.85         | 1.31%          | 3                                |                            |                       |                        | 380.00                      | 12.70                          | 380.00                   | 12.20                          | -                          | 0.50                           |
| <b>Total Industrial</b>                   | <b>27</b>    |                | <b>3,670</b>                     |                            |                       |                        |                             |                                |                          |                                |                            |                                |
| <b>Bulk</b>                               |              |                |                                  |                            |                       |                        |                             |                                |                          |                                |                            |                                |
| C1(a) Supply at 400 Vans - up to 5 kW     | -            | -              | 11                               |                            |                       |                        |                             | 15.00                          | -                        | 15.00                          | -                          | -                              |
| C1(b) Supply at 400 Vans - exceeding 5 kW | 0.17         | 0.02%          | 78                               |                            |                       |                        | 400.00                      | 14.50                          | 400.00                   | 14.50                          | -                          | -                              |
| Time of Use (TOU) - Peak                  | 0.52         | 0.07%          | 105                              |                            |                       |                        | 400.00                      | 19.00                          | 400.00                   | 18.00                          | -                          | 1.00                           |
| Time of Use (TOU) - Off-Peak              | 2.59         | 0.34%          | 12                               |                            |                       |                        | 400.00                      | 13.00                          | 400.00                   | 12.50                          | -                          | 0.50                           |
| C2 Supply at 11 kV                        | 1.38         | 0.18%          | -                                |                            |                       |                        | 380.00                      | 14.30                          | 380.00                   | 14.30                          | -                          | -                              |
| Time of Use (TOU) - Peak                  | 2.76         | 0.37%          | 25                               |                            |                       |                        | 380.00                      | 19.00                          | 380.00                   | 18.00                          | -                          | 1.00                           |
| Time of Use (TOU) - Off-Peak              | 11.75        | 1.56%          | 25                               |                            |                       |                        | 380.00                      | 12.80                          | 380.00                   | 12.30                          | -                          | 0.50                           |
| C3 Supply above 11 kV                     | -            | -              | -                                |                            |                       |                        |                             | -                              | -                        | -                              | -                          | -                              |
| Time of Use (TOU) - Peak                  | -            | -              | -                                |                            |                       |                        |                             | -                              | -                        | -                              | -                          | -                              |
| Time of Use (TOU) - Off-Peak              | -            | -              | -                                |                            |                       |                        |                             | -                              | -                        | -                              | -                          | -                              |
| <b>Total Single Point Supply</b>          | <b>19</b>    |                | <b>266</b>                       |                            |                       |                        |                             |                                |                          |                                |                            |                                |
| <b>Agricultural Tube-wells - Tariff D</b> |              |                |                                  |                            |                       |                        |                             |                                |                          |                                |                            |                                |
| D1 Scarf                                  | 1.90         | 0.25%          | 294                              |                            |                       |                        |                             | 15.20                          | -                        | 12.00                          | -                          | 3.20                           |
| Time of Use (TOU)                         | 1.73         | 0.23%          | -                                |                            |                       |                        |                             | 17.85                          | -                        | 17.85                          | -                          | -                              |
| Time of Use (TOU)                         | 10.19        | 1.35%          | -                                |                            |                       |                        |                             | 11.75                          | -                        | 11.75                          | -                          | -                              |
| D2 Agricultural Tube-wells                | 557.78       | 74.00%         | 22,494                           |                            |                       |                        | 200.00                      | 13.38                          | 200.00                   | 11.50                          | -                          | 1.88                           |
| Agricultural Tube-wells D-2 (ii)          | -            | -              | -                                |                            |                       |                        |                             | -                              | -                        | -                              | -                          | -                              |
| Time of Use (TOU) - Peak D-2(i)           | -            | -              | 3,139                            |                            |                       |                        | 200.00                      | -                              | 200.00                   | -                              | -                          | -                              |
| Time of Use (TOU) - Peak D-2              | 0.86         | 0.11%          | 521                              |                            |                       |                        | 200.00                      | 19.00                          | 200.00                   | 15.00                          | -                          | 4.00                           |
| Time of Use (TOU) - Off-Peak D2           | 6.22         | 0.83%          | -                                |                            |                       |                        | 200.00                      | 12.70                          | 200.00                   | 8.85                           | -                          | 3.85                           |
| <b>Total Agricultural</b>                 | <b>679</b>   |                | <b>26,448</b>                    |                            |                       |                        |                             |                                |                          |                                |                            |                                |
| Public Lighting G                         | 0.52         | 0.07%          | 260                              |                            |                       |                        |                             | 14.00                          | -                        | 14.00                          | -                          | -                              |
| Residential Canteens H                    | 0.01         | 0.00%          | -                                |                            |                       |                        |                             | 14.00                          | -                        | 14.00                          | -                          | -                              |
| Special Contracts - Tariff K (AJK)        | -            | -              | -                                |                            |                       |                        |                             | -                              | -                        | -                              | -                          | -                              |
| Time of Use (TOU) - Peak                  | -            | -              | -                                |                            |                       |                        |                             | -                              | -                        | -                              | -                          | -                              |
| Time of Use (TOU) - Off-Peak              | -            | -              | -                                |                            |                       |                        |                             | -                              | -                        | -                              | -                          | -                              |
| Railway Traction Traction - 1             | -            | -              | -                                |                            |                       |                        |                             | -                              | -                        | -                              | -                          | -                              |
| Co-Generation J                           | -            | -              | -                                |                            |                       |                        |                             | -                              | -                        | -                              | -                          | -                              |
| <b>General Service</b>                    |              |                |                                  |                            |                       |                        |                             |                                |                          |                                |                            |                                |
| <b>Grand Total</b>                        | <b>764</b>   | <b>100.00%</b> | <b>688,965</b>                   |                            |                       |                        |                             |                                |                          |                                |                            |                                |

## QESCO

## Proposed Revenue and Subsidy Statement July-2017

| Description                               | Sales<br>(MWh) | Sales<br>(%)   | Projected<br>No. of<br>Consumers | Contract<br>Load<br>(kW) | Load<br>(%) | Distribution<br>Losses | Proposed Tariff             |                                | GDP Tariff                  |                                | Subsidy                     |                                |
|-------------------------------------------|----------------|----------------|----------------------------------|--------------------------|-------------|------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|
|                                           |                |                |                                  |                          |             |                        | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) |
| <b>Residential</b>                        |                |                |                                  |                          |             |                        |                             |                                |                             |                                |                             |                                |
| Up to 50 Units                            | 3.63           | 0.48%          | 124,575                          | -                        | -           | -                      | -                           | 14.51                          | -                           | 7.26                           | -                           | 7.26                           |
| For peak load requirement up to 5 kW      | -              | 0.00%          | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| 01-100 Units                              | 34.56          | 4.58%          | 168,082                          | -                        | -           | -                      | -                           | 431.98                         | -                           | 200.10                         | -                           | 231.89                         |
| 101-300 Units                             | 7.95           | -              | -                                | -                        | -           | -                      | -                           | 119.23                         | -                           | 64.46                          | -                           | 54.77                          |
| 101-300 Units                             | 10.89          | 1.44%          | 102,652                          | -                        | -           | -                      | -                           | 163.29                         | -                           | 111.04                         | -                           | 52.25                          |
| 301-700 Units                             | 11.06          | 1.47%          | 29,542                           | -                        | -           | -                      | -                           | 189.00                         | -                           | 176.94                         | -                           | 11.06                          |
| Above 700 Units                           | 11.40          | 1.51%          | 5,859                            | -                        | -           | -                      | -                           | 216.68                         | -                           | 205.28                         | -                           | 11.40                          |
| For peak load requirement exceeding 5 kW  | -              | 0.00%          | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                  | 1.04           | 0.14%          | 2,649                            | -                        | -           | -                      | -                           | 19.70                          | -                           | 18.66                          | -                           | 1.04                           |
| Time of Use (TOU) - Off-Peak              | 5.18           | 0.69%          | 17,663                           | -                        | -           | -                      | -                           | 67.39                          | -                           | 64.90                          | -                           | 2.59                           |
| <b>Total Residential</b>                  | <b>85.71</b>   | <b>0.00%</b>   | <b>451,023</b>                   | <b>-</b>                 | <b>-</b>    | <b>-</b>               | <b>-</b>                    | <b>1,220.79</b>                | <b>-</b>                    | <b>848.53</b>                  | <b>-</b>                    | <b>372.26</b>                  |
| <b>Commercial - A2</b>                    |                |                |                                  |                          |             |                        |                             |                                |                             |                                |                             |                                |
| Commercial -                              | -              | 0.00%          | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement up to 5 kW      | 9.95           | 1.31%          | 104,620                          | -                        | -           | -                      | -                           | 187.14                         | -                           | 177.29                         | -                           | 9.85                           |
| Commercial (<100)                         | 22.64          | 3.00%          | 34                               | -                        | -           | -                      | 0.09                        | 339.54                         | 0.09                        | 339.54                         | -                           | -                              |
| Commercial (>28 KW)                       | -              | 0.00%          | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement exceeding 5 kW  | -              | 0.00%          | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Regular                                   | -              | 0.00%          | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak (A-2)            | 2.25           | 0.30%          | 2,619                            | -                        | -           | -                      | 0.95                        | 42.69                          | 0.95                        | 40.43                          | -                           | 2.25                           |
| Time of Use (TOU) - Off-Peak (Temp)       | 8.29           | 1.10%          | 37                               | -                        | -           | -                      | 5.74                        | 107.82                         | 5.74                        | 103.68                         | -                           | 4.15                           |
| <b>Total Commercial</b>                   | <b>43.83</b>   | <b>0.00%</b>   | <b>107,308</b>                   | <b>-</b>                 | <b>-</b>    | <b>-</b>               | <b>6.77</b>                 | <b>677.18</b>                  | <b>6.77</b>                 | <b>660.94</b>                  | <b>-</b>                    | <b>19.24</b>                   |
| <b>Industrial</b>                         |                |                |                                  |                          |             |                        |                             |                                |                             |                                |                             |                                |
| B1                                        | 0.17           | 0.02%          | -                                | -                        | -           | -                      | -                           | 2.51                           | -                           | 2.51                           | -                           | -                              |
| B1 (Peak)                                 | 0.52           | 0.07%          | 1,084                            | -                        | -           | -                      | -                           | 9.85                           | -                           | 9.33                           | -                           | 0.52                           |
| B1 - (Off Peak)                           | 2.42           | 0.32%          | 1,452                            | -                        | -           | -                      | -                           | 31.45                          | -                           | 30.24                          | -                           | 1.21                           |
| B2 -                                      | 0.17           | 0.02%          | 104                              | -                        | -           | -                      | 0.01                        | 2.42                           | 0.01                        | 2.42                           | -                           | -                              |
| B2 - TOU (Peak)                           | 2.59           | 0.34%          | 1,009                            | -                        | -           | -                      | 1.76                        | 49.25                          | 1.76                        | 46.65                          | -                           | 2.59                           |
| B2 - TOU (Off-peak)                       | 10.37          | 1.38%          | 1                                | -                        | -           | -                      | 12.15                       | 132.71                         | 12.15                       | 127.42                         | -                           | 5.29                           |
| B3- 11/33 KV (Peak)                       | 0.52           | 0.07%          | 16                               | -                        | -           | -                      | 0.65                        | 9.85                           | 0.65                        | 9.33                           | -                           | 0.52                           |
| B4                                        | 9.85           | 1.31%          | 3                                | -                        | -           | -                      | 4.79                        | 125.09                         | 4.79                        | 120.16                         | -                           | 4.92                           |
| <b>Total Industrial</b>                   | <b>27</b>      | <b>0.00%</b>   | <b>3,870</b>                     | <b>-</b>                 | <b>-</b>    | <b>-</b>               | <b>19.37</b>                | <b>363.11</b>                  | <b>19.37</b>                | <b>349.06</b>                  | <b>-</b>                    | <b>15.05</b>                   |
| <b>Bulk</b>                               |                |                |                                  |                          |             |                        |                             |                                |                             |                                |                             |                                |
| C1(a) Supply at 488 Volls - up to 5 kW    | -              | 0.00%          | 11                               | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| C1(b) Supply at 400 Volls -exceeding 5 kW | 0.17           | 0.02%          | 78                               | -                        | -           | -                      | 0.68                        | 2.51                           | 0.68                        | 2.51                           | -                           | -                              |
| Time of Use (TOU) - Peak                  | 0.52           | 0.07%          | 105                              | -                        | -           | -                      | 0.21                        | 9.85                           | 0.21                        | 9.33                           | -                           | 0.52                           |
| Time of Use (TOU) - Off-Peak              | 2.59           | 0.34%          | 12                               | -                        | -           | -                      | 1.44                        | 33.69                          | 1.44                        | 32.40                          | -                           | 1.30                           |
| C2 Supply at 11 kV                        | 1.38           | 0.18%          | -                                | -                        | -           | -                      | 1.02                        | 19.77                          | 1.02                        | 19.77                          | -                           | -                              |
| Time of Use (TOU) - Peak                  | 2.76           | 0.37%          | 25                               | -                        | -           | -                      | 0.70                        | 52.53                          | 0.70                        | 49.76                          | -                           | 2.76                           |
| Time of Use (TOU) - Off-Peak              | 11.75          | 1.56%          | 25                               | -                        | -           | -                      | 3.57                        | 150.40                         | 3.57                        | 144.52                         | -                           | 5.87                           |
| C3 Supply above 11 kV                     | -              | -              | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                  | -              | -              | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak              | -              | -              | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| <b>Total Single Point Supply</b>          | <b>19</b>      | <b>-</b>       | <b>256</b>                       | <b>-</b>                 | <b>-</b>    | <b>-</b>               | <b>7.62</b>                 | <b>268.76</b>                  | <b>7.62</b>                 | <b>268.29</b>                  | <b>-</b>                    | <b>10.45</b>                   |
| <b>Agricultural Tube-wells - Tariff D</b> |                |                |                                  |                          |             |                        |                             |                                |                             |                                |                             |                                |
| D1 Scarp                                  | 1.90           | 0.25%          | 294                              | -                        | -           | -                      | -                           | 28.89                          | -                           | 22.81                          | -                           | 6.08                           |
| Time of Use (TOU)                         | 1.73           | 0.23%          | -                                | -                        | -           | -                      | -                           | 30.84                          | -                           | 30.84                          | -                           | -                              |
| Time of Use (TOU)                         | 10.19          | 1.35%          | -                                | -                        | -           | -                      | -                           | 119.79                         | -                           | 119.79                         | -                           | -                              |
| D2 Agricultural Tube-wells                | 557.78         | 74.00%         | 22,494                           | -                        | -           | -                      | 114.19                      | 7,463.86                       | 113.58                      | 6,414.45                       | 0.61                        | 1,049.40                       |
| Agricultural Tube-wells D-2 (ii)          | -              | -              | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2(i)           | -              | -              | 3,139                            | -                        | -           | -                      | 16.23                       | -                              | 16.23                       | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2              | 0.86           | 0.11%          | 521                              | -                        | -           | -                      | 3.09                        | 16.42                          | 3.09                        | 12.96                          | -                           | 3.46                           |
| Time of Use (TOU) - Off-Peak D2           | 6.22           | 0.83%          | -                                | -                        | -           | -                      | -                           | 79.00                          | -                           | 55.05                          | -                           | 23.95                          |
| <b>Total Agricultural</b>                 | <b>579</b>     | <b>-</b>       | <b>26,449</b>                    | <b>-</b>                 | <b>-</b>    | <b>-</b>               | <b>133.51</b>               | <b>7,738.80</b>                | <b>132.90</b>               | <b>6,655.91</b>                | <b>0.61</b>                 | <b>1,062.89</b>                |
| Public Lighting G                         | 0.52           | 0.87%          | 260                              | -                        | -           | -                      | -                           | 7.28                           | -                           | 7.28                           | -                           | -                              |
| Residential Colonies H                    | 0.01           | 0.00%          | -                                | -                        | -           | -                      | -                           | 0.09                           | -                           | 0.09                           | -                           | -                              |
| Special Contracts - Tariff K (AJK)        | -              | -              | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                  | -              | -              | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak              | -              | -              | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Railway Traction Traction - 1             | -              | -              | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Co-Generation-J                           | -              | -              | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| General Service                           | -              | -              | -                                | -                        | -           | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| <b>Grand Total</b>                        | <b>754</b>     | <b>100.00%</b> | <b>588,965</b>                   | <b>-</b>                 | <b>-</b>    | <b>-</b>               | <b>167.27</b>               | <b>10,275.97</b>               | <b>168.86</b>               | <b>9,779.06</b>                | <b>0.61</b>                 | <b>1,496.90</b>                |

## Proposed Revenue and Subsidy Statement Aug-2017

| Description                                | Sales        | Sales Mix      | Projected No. of Consumers | Connected Load | Losses | Distribution Losses | Proposed Tariff |                 | New GSP Tariff |                 | Study        |                 |
|--------------------------------------------|--------------|----------------|----------------------------|----------------|--------|---------------------|-----------------|-----------------|----------------|-----------------|--------------|-----------------|
|                                            |              |                |                            |                |        |                     | Fixed Charge    | Variable Charge | Fixed Charge   | Variable Charge | Fixed Charge | Variable Charge |
|                                            | (MkWh)       | (%)            |                            | (kW)           | (%)    |                     | (Rs/kWh)        | (Rs/kWh)        | (Rs/kWh)       | (Rs/kWh)        | (Rs/kWh)     | (Rs/kWh)        |
| <b>Residential</b>                         |              |                |                            |                |        |                     |                 |                 |                |                 |              |                 |
| Up to 50 Units                             | 3.65         | 0.48%          | 124,575                    |                |        |                     |                 | 4.00            | -              | 2.00            |              | 2.00            |
| For peak load requirement up to 5 kW       | -            | -              | -                          |                |        |                     |                 | -               | -              | -               |              | -               |
| 01-100 Units                               | 34.78        | 4.59%          | 168,082                    |                |        |                     |                 | 12.50           | -              | 5.79            |              | 8.71            |
| 101-300 Units                              | 8.00         | 1.05%          | -                          |                |        |                     |                 | 15.00           | -              | 8.11            |              | 6.89            |
| 201-300 Units                              | 10.95        | 1.44%          | 102,652                    |                |        |                     |                 | 15.00           | -              | 10.20           |              | 4.80            |
| 301-700 Units                              | 11.13        | 1.47%          | 29,542                     |                |        |                     |                 | 17.00           | -              | 16.00           |              | 1.00            |
| Above 700 Units                            | 11.48        | 1.51%          | 5,859                      |                |        |                     |                 | 19.00           | -              | 18.00           |              | 1.00            |
| For peak load requirement exceeding 5 kW   | -            | -              | -                          |                |        |                     |                 | -               | -              | -               |              | -               |
| Time of Use (TOU) - Peak                   | 1.04         | 0.14%          | 2,649                      |                |        |                     |                 | 19.00           | -              | 18.00           |              | 1.00            |
| Time of Use (TOU) - Off-Peak               | 5.22         | 0.69%          | 17,683                     |                |        |                     |                 | 13.00           | -              | 12.50           |              | 0.50            |
| <b>Total Residential</b>                   | <b>88.25</b> |                | <b>451,023</b>             |                |        |                     |                 |                 |                |                 |              |                 |
| <b>Commercial - A2</b>                     |              |                |                            |                |        |                     |                 |                 |                |                 |              |                 |
| Commercial -                               |              |                |                            |                |        |                     |                 |                 |                |                 |              |                 |
| For peak load requirement up to 5 kW       | 9.91         | 1.31%          | 104,620                    |                |        |                     |                 | 19.00           | -              | 18.00           |              | 1.00            |
| Commercial (<100)                          | 22.78        | 3.00%          | 34                         |                |        |                     | 400.00          | 15.00           | 400.00         | 15.00           |              | -               |
| Commercial (<20 KW)                        | -            | -              | -                          |                |        |                     |                 | -               | -              | -               |              | -               |
| For peak load requirement exceeding 5 kW   | -            | -              | -                          |                |        |                     |                 | -               | -              | -               |              | -               |
| Regular                                    | -            | -              | -                          |                |        |                     |                 | -               | -              | -               |              | -               |
| Time of Use (TOU) - Peak (A-2)             | 2.26         | 0.30%          | 2,618                      |                |        |                     | 400.00          | 19.00           | 400.00         | 18.00           |              | 1.00            |
| Time of Use (TOU) - Off-Peak (Temp)        | 8.35         | 1.10%          | 37                         |                |        |                     | 400.00          | 13.00           | 400.00         | 12.50           |              | 0.50            |
| <b>Total Commercial</b>                    | <b>43.39</b> | 0.00%          | <b>107,308</b>             |                |        |                     |                 |                 |                |                 |              |                 |
| <b>Industrial</b>                          |              |                |                            |                |        |                     |                 |                 |                |                 |              |                 |
| B1                                         | 0.17         | 0.02%          | -                          |                |        |                     |                 | 14.50           | -              | 14.50           |              | -               |
| B1 (Peak)                                  | 0.52         | 0.07%          | 1,084                      |                |        |                     |                 | 19.00           | -              | 18.00           |              | 1.00            |
| B1 - (Off Peak)                            | 2.43         | 0.32%          | 1,452                      |                |        |                     |                 | 13.00           | -              | 12.50           |              | 0.50            |
| B2                                         | 0.17         | 0.02%          | 104                        |                |        |                     | 400.00          | 14.00           | 400.00         | 14.00           |              | -               |
| B2 - TOU (Peak)                            | 2.61         | 0.34%          | 1,009                      |                |        |                     | 400.00          | 19.00           | 400.00         | 18.00           |              | 1.00            |
| B2 - TOU (Off-peak)                        | 10.43        | 1.38%          | 1                          |                |        |                     | 400.00          | 12.80           | 400.00         | 12.29           |              | 0.51            |
| B3- 11/33 KV (Peak)                        | 0.52         | 0.07%          | 18                         |                |        |                     | 380.00          | 19.00           | 380.00         | 18.00           |              | 1.00            |
| B4                                         | 9.91         | 1.31%          | 3                          |                |        |                     | 380.00          | 12.70           | 380.00         | 12.20           |              | 0.50            |
| <b>Total Industrial</b>                    | <b>27</b>    |                | <b>3,870</b>               |                |        |                     |                 |                 |                |                 |              |                 |
| <b>Bulk</b>                                |              |                |                            |                |        |                     |                 |                 |                |                 |              |                 |
| C1(a) Supply at 400 Volts - up to 5 kW     | -            | -              | 11                         |                |        |                     |                 | 15.00           | -              | 15.00           |              | -               |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.17         | 0.02%          | 78                         |                |        |                     | 400.00          | 14.50           | 400.00         | 14.50           |              | -               |
| Time of Use (TOU) - Peak                   | 0.52         | 0.07%          | 105                        |                |        |                     | 400.00          | 19.00           | 400.00         | 18.00           |              | 1.00            |
| Time of Use (TOU) - Off-Peak               | 2.61         | 0.34%          | 12                         |                |        |                     | 400.00          | 13.00           | 400.00         | 12.50           |              | 0.50            |
| C2 Supply at 11 kV                         | 1.39         | 0.18%          | -                          |                |        |                     | 380.00          | 14.30           | 380.00         | 14.30           |              | -               |
| Time of Use (TOU) - Peak                   | 2.78         | 0.37%          | 25                         |                |        |                     | 380.00          | 19.00           | 380.00         | 18.00           |              | 1.00            |
| Time of Use (TOU) - Off-Peak               | 11.82        | 1.56%          | 25                         |                |        |                     | 380.00          | 12.80           | 380.00         | 12.30           |              | 0.50            |
| C3 Supply above 11 kV                      | -            | -              | -                          |                |        |                     |                 | -               | -              | -               |              | -               |
| Time of Use (TOU) - Peak                   | -            | -              | -                          |                |        |                     |                 | -               | -              | -               |              | -               |
| Time of Use (TOU) - Off-Peak               | -            | -              | -                          |                |        |                     |                 | -               | -              | -               |              | -               |
| <b>Total Single Point Supply</b>           | <b>18</b>    |                | <b>256</b>                 |                |        |                     |                 |                 |                |                 |              |                 |
| <b>Agricultural Tube-wells - Tariff D</b>  |              |                |                            |                |        |                     |                 |                 |                |                 |              |                 |
| D1 Scarp                                   | 1.91         | 0.25%          | 294                        |                |        |                     |                 | 15.20           | -              | 12.00           |              | 3.20            |
| Time of Use (TOU)                          | 1.74         | 0.23%          | -                          |                |        |                     |                 | 17.85           | -              | 17.85           |              | -               |
| Time of Use (TOU)                          | 10.26        | 1.35%          | -                          |                |        |                     |                 | 11.75           | -              | 11.75           |              | -               |
| O2 Agricultural Tube-wells                 | 561.29       | 74.00%         | 22,494                     |                |        |                     | 200.00          | 13.38           | 200.00         | 11.50           |              | 1.88            |
| Agricultural Tube-wells D-2 (li)           | -            | -              | -                          |                |        |                     |                 | -               | -              | -               |              | -               |
| Time of Use (TOU) - Peak D-2(i)            | -            | -              | 3,139                      |                |        |                     | 200.00          | -               | 200.00         | -               |              | -               |
| Time of Use (TOU) - Peak D-2               | 0.87         | 0.11%          | 521                        |                |        |                     | 200.00          | 19.00           | 200.00         | 15.00           |              | 4.00            |
| Time of Use (TOU) - Off-Peak D2            | 6.26         | 0.83%          | -                          |                |        |                     | 200.00          | 12.70           | 200.00         | 8.85            |              | 3.85            |
| <b>Total Agricultural</b>                  | <b>582</b>   |                | <b>26,448</b>              |                |        |                     |                 |                 |                |                 |              |                 |
| Public Lighting G                          | 0.52         | 0.07%          | 260                        |                |        |                     |                 | 14.00           | -              | 14.00           |              | -               |
| Residential Colonies H                     | 0.01         | 0.00%          | -                          |                |        |                     |                 | 14.00           | -              | 14.00           |              | -               |
| Special Contracts - Tariff K (AJK)         | -            | -              | -                          |                |        |                     |                 | -               | -              | -               |              | -               |
| Time of Use (TOU) - Peak                   | -            | -              | -                          |                |        |                     |                 | -               | -              | -               |              | -               |
| Time of Use (TOU) - Off-Peak               | -            | -              | -                          |                |        |                     |                 | -               | -              | -               |              | -               |
| Railway Traction Traction - 1              | -            | -              | -                          |                |        |                     |                 | -               | -              | -               |              | -               |
| Co-Generation-J                            | -            | -              | -                          |                |        |                     |                 | -               | -              | -               |              | -               |
| <b>General Service</b>                     |              |                |                            |                |        |                     |                 | 12.25           | -              | -               |              | -               |
| <b>Grand Total</b>                         | <b>758</b>   | <b>100.00%</b> | <b>588,965</b>             |                |        |                     |                 |                 |                |                 |              |                 |

## QESCO

## Proposed Revenue and Subsidy Statement Aug-2017

| Description                                | Sales<br>(MkWh) | Sales<br>MD<br>(%age) | Projected<br>No. of<br>Consumers | Connected<br>Load<br>(kW) | Loss<br>(%age) | Distribution<br>Losses | Proposed Tariff             |                                | GDR Tariff                  |                                | Subsidy                     |                                |
|--------------------------------------------|-----------------|-----------------------|----------------------------------|---------------------------|----------------|------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|
|                                            |                 |                       |                                  |                           |                |                        | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) |
| <b>Residential</b>                         |                 |                       |                                  |                           |                |                        |                             |                                |                             |                                |                             |                                |
| Up to 50 Units                             | 3.65            | 0.48%                 | 124,575                          | -                         | -              | -                      | -                           | 14.61                          | -                           | 7.30                           | -                           | 7.30                           |
| For peak load requirement up to 5 kW       | -               | 8.00%                 | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| 81-100 Units                               | 34.78           | 4.59%                 | 168,082                          | -                         | -              | -                      | -                           | 434.71                         | -                           | 201.36                         | -                           | 233.35                         |
| 101-300 Units                              | 8.00            | -                     | -                                | -                         | -              | -                      | -                           | 119.98                         | -                           | 64.87                          | -                           | 55.11                          |
| 101-300 Units                              | 10.95           | 1.44%                 | 102,652                          | -                         | -              | -                      | -                           | 164.32                         | -                           | 111.74                         | -                           | 52.58                          |
| 301-700 Units                              | 11.13           | 1.47%                 | 28,542                           | -                         | -              | -                      | -                           | 189.18                         | -                           | 178.06                         | -                           | 11.13                          |
| Above 700 Units                            | 11.48           | 1.51%                 | 5,859                            | -                         | -              | -                      | -                           | 218.05                         | -                           | 206.57                         | -                           | 11.48                          |
| For peak load requirement exceeding 5 kW   | -               | 0.00%                 | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | 1.04            | 8.14%                 | 2,648                            | -                         | -              | -                      | -                           | 19.82                          | -                           | 18.78                          | -                           | 1.04                           |
| Time of Use (TOU) - Off-Peak               | 5.22            | 0.69%                 | 17,663                           | -                         | -              | -                      | -                           | 67.81                          | -                           | 65.21                          | -                           | 2.61                           |
| <b>Total Residential</b>                   | <b>86.25</b>    | <b>8.00%</b>          | <b>451,023</b>                   | <b>-</b>                  | <b>-</b>       | <b>-</b>               | <b>-</b>                    | <b>1,228.48</b>                | <b>-</b>                    | <b>853.88</b>                  | <b>-</b>                    | <b>374.68</b>                  |
| <b>Commercial - A2</b>                     | <b>-</b>        | <b>8.00%</b>          | <b>-</b>                         | <b>-</b>                  | <b>-</b>       | <b>-</b>               | <b>-</b>                    | <b>-</b>                       | <b>-</b>                    | <b>-</b>                       | <b>-</b>                    | <b>-</b>                       |
| Commercial -                               | -               | -                     | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement up to 5 kW       | 9.91            | 1.31%                 | 104,620                          | -                         | -              | -                      | -                           | 188.31                         | -                           | 178.40                         | -                           | 9.91                           |
| Commercial (<100)                          | 22.78           | 3.00%                 | 34                               | -                         | -              | -                      | 0.09                        | 341.88                         | 0.09                        | 341.68                         | -                           | -                              |
| Commercial (>20 KW)                        | -               | 0.00%                 | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement exceeding 5 kW   | -               | 0.00%                 | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Regular                                    | -               | 0.00%                 | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak (A-2)             | 2.26            | 0.30%                 | 2,818                            | -                         | -              | -                      | 0.95                        | 42.95                          | 0.95                        | 40.69                          | -                           | 2.26                           |
| Time of Use (TOU) - Off-Peak (Temp)        | 8.35            | 1.10%                 | 37                               | -                         | -              | -                      | 5.74                        | 108.50                         | 5.74                        | 104.33                         | -                           | 4.17                           |
| <b>Total Commercial</b>                    | <b>43.30</b>    | <b>8.00%</b>          | <b>107,306</b>                   | <b>-</b>                  | <b>-</b>       | <b>-</b>               | <b>8.77</b>                 | <b>881.44</b>                  | <b>6.77</b>                 | <b>666.10</b>                  | <b>-</b>                    | <b>16.34</b>                   |
| <b>Industrial</b>                          | <b>-</b>        | <b>8.00%</b>          | <b>-</b>                         | <b>-</b>                  | <b>-</b>       | <b>-</b>               | <b>-</b>                    | <b>-</b>                       | <b>-</b>                    | <b>-</b>                       | <b>-</b>                    | <b>-</b>                       |
| B1                                         | 0.17            | 0.02%                 | -                                | -                         | -              | -                      | -                           | 2.52                           | -                           | 2.52                           | -                           | -                              |
| B1 (Peak)                                  | 0.52            | 0.87%                 | 1,084                            | -                         | -              | -                      | -                           | 9.91                           | -                           | 9.38                           | -                           | 0.52                           |
| B1 - (Off Peak)                            | 2.43            | 0.32%                 | 1,452                            | -                         | -              | -                      | -                           | 31.65                          | -                           | 30.43                          | -                           | 1.22                           |
| B2                                         | 0.17            | 8.82%                 | 104                              | -                         | -              | -                      | 0.01                        | 2.43                           | 0.01                        | 2.43                           | -                           | -                              |
| B2 - TOU (Peak)                            | 2.61            | 0.34%                 | 1,009                            | -                         | -              | -                      | 1.76                        | 49.56                          | 1.76                        | 46.95                          | -                           | 2.61                           |
| B2 - TOU (Off-peak)                        | 10.43           | 1.38%                 | 1                                | -                         | -              | -                      | 12.15                       | 133.54                         | 12.15                       | 128.22                         | -                           | 5.32                           |
| B3- 11/33 KV (Peak)                        | 0.52            | 0.07%                 | 16                               | -                         | -              | -                      | 0.65                        | 9.81                           | 0.65                        | 9.39                           | -                           | 0.52                           |
| B4                                         | 9.91            | 1.31%                 | 3                                | -                         | -              | -                      | 4.79                        | 125.87                         | 4.79                        | 120.92                         | -                           | 4.96                           |
| <b>Total Industrial</b>                    | <b>27</b>       | <b>0.00%</b>          | <b>3,670</b>                     | <b>-</b>                  | <b>-</b>       | <b>-</b>               | <b>19.37</b>                | <b>366.48</b>                  | <b>19.37</b>                | <b>358.25</b>                  | <b>-</b>                    | <b>15.15</b>                   |
| <b>Bulk</b>                                | <b>-</b>        | <b>-</b>              | <b>-</b>                         | <b>-</b>                  | <b>-</b>       | <b>-</b>               | <b>-</b>                    | <b>-</b>                       | <b>-</b>                    | <b>-</b>                       | <b>-</b>                    | <b>-</b>                       |
| C1(a) Supply at 400 Volts - up to 5 kW     | -               | 0.00%                 | 11                               | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.17            | 0.82%                 | 78                               | -                         | -              | -                      | 0.68                        | 2.52                           | 0.68                        | 2.52                           | -                           | -                              |
| Time of Use (TOU) - Peak                   | 0.52            | 8.87%                 | 105                              | -                         | -              | -                      | 0.21                        | 9.91                           | 0.21                        | 9.39                           | -                           | 0.52                           |
| Time of Use (TOU) - Off-Peak               | 2.61            | 0.34%                 | 12                               | -                         | -              | -                      | 1.44                        | 33.91                          | 1.44                        | 32.60                          | -                           | 1.30                           |
| C2 Supply at 11 KV                         | 1.39            | 0.18%                 | -                                | -                         | -              | -                      | 1.02                        | 19.89                          | 1.02                        | 19.89                          | -                           | -                              |
| Time of Use (TOU) - Peak                   | 2.78            | 8.37%                 | 25                               | -                         | -              | -                      | 0.70                        | 52.86                          | 0.70                        | 50.08                          | -                           | 2.78                           |
| Time of Use (TOU) - Off-Peak               | 11.82           | 1.56%                 | 25                               | -                         | -              | -                      | 3.57                        | 151.35                         | 3.57                        | 145.43                         | -                           | 5.91                           |
| C3 Supply above 11 KV                      | -               | -                     | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | -               | -                     | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                     | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| <b>Total Single Point Supply</b>           | <b>19</b>       | <b>-</b>              | <b>256</b>                       | <b>-</b>                  | <b>-</b>       | <b>-</b>               | <b>7.62</b>                 | <b>270.44</b>                  | <b>7.62</b>                 | <b>259.92</b>                  | <b>-</b>                    | <b>10.52</b>                   |
| <b>Agricultural Tube-wells - Tariff D</b>  | <b>-</b>        | <b>-</b>              | <b>-</b>                         | <b>-</b>                  | <b>-</b>       | <b>-</b>               | <b>-</b>                    | <b>-</b>                       | <b>-</b>                    | <b>-</b>                       | <b>-</b>                    | <b>-</b>                       |
| D1 Scarp                                   | 1.91            | 0.25%                 | 294                              | -                         | -              | -                      | -                           | 29.07                          | -                           | 22.95                          | -                           | 6.12                           |
| Time of Use (TOU)                          | 1.74            | 8.23%                 | -                                | -                         | -              | -                      | -                           | 31.04                          | -                           | 31.04                          | -                           | -                              |
| Time of Use (TOU)                          | 10.26           | 1.35%                 | -                                | -                         | -              | -                      | -                           | 120.54                         | -                           | 120.54                         | -                           | -                              |
| D2 Agricultural Tube-wells                 | 561.29          | 74.00%                | 22,494                           | -                         | -              | -                      | 115.24                      | 7,510.86                       | 115.69                      | 8,454.85                       | (0.45)                      | 1,056.01                       |
| Agricultural Tube-wells D-2 (II)           | -               | -                     | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2 (II)          | -               | -                     | 3,138                            | -                         | -              | -                      | 16.23                       | -                              | 16.23                       | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2               | 0.87            | 8.11%                 | 521                              | -                         | -              | -                      | 3.09                        | 16.52                          | 3.09                        | 13.04                          | -                           | 3.48                           |
| Time of Use (TOU) - Off-Peak D2            | 6.28            | 0.83%                 | -                                | -                         | -              | -                      | -                           | 78.50                          | -                           | 55.40                          | -                           | 24.10                          |
| <b>Total Agricultural</b>                  | <b>682</b>      | <b>-</b>              | <b>26,448</b>                    | <b>-</b>                  | <b>-</b>       | <b>-</b>               | <b>134.66</b>               | <b>7,787.54</b>                | <b>135.01</b>               | <b>8,697.82</b>                | <b>(0.45)</b>               | <b>1,089.71</b>                |
| Public Lighting G                          | 0.52            | 8.07%                 | 260                              | -                         | -              | -                      | -                           | 7.30                           | -                           | 7.30                           | -                           | -                              |
| Residential Colonies H                     | 0.01            | 8.00%                 | -                                | -                         | -              | -                      | -                           | 0.10                           | -                           | 0.10                           | -                           | -                              |
| <b>Special Contracts - Tariff K (AJK)</b>  | <b>-</b>        | <b>-</b>              | <b>-</b>                         | <b>-</b>                  | <b>-</b>       | <b>-</b>               | <b>-</b>                    | <b>-</b>                       | <b>-</b>                    | <b>-</b>                       | <b>-</b>                    | <b>-</b>                       |
| Time of Use (TOU) - Peak                   | -               | -                     | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                     | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Railway Traction Traction - 1              | -               | -                     | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| Co-Generation-J                            | -               | -                     | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| General Service                            | -               | -                     | -                                | -                         | -              | -                      | -                           | -                              | -                           | -                              | -                           | -                              |
| <b>Grand Total</b>                         | <b>768</b>      | <b>100.00%</b>        | <b>588,965</b>                   | <b>-</b>                  | <b>-</b>       | <b>-</b>               | <b>166.32</b>               | <b>10,340.89</b>               | <b>168.77</b>               | <b>8,834.37</b>                | <b>(0.45)</b>               | <b>1,506.32</b>                |

| Description                               | Sales  | Sales   | Projected No. of Consumers | Contracted Load | Load Factor | Distribution Losses | Proposed Tariff |                 | GDP Tariff   |                 | Subsidy      |                 |
|-------------------------------------------|--------|---------|----------------------------|-----------------|-------------|---------------------|-----------------|-----------------|--------------|-----------------|--------------|-----------------|
|                                           | (MkWh) | (M)     |                            |                 |             |                     | Fixed Charge    | Variable Charge | Fixed Charge | Variable Charge | Fixed Charge | Variable Charge |
| Residential                               | (MkWh) | (%)     |                            | (kW)            | (%)         |                     | (Rs/kW/M)       | (Rs/kWh)        | (Rs/kW/M)    | (Rs/kWh)        | (Rs/kW/M)    | (Rs/kWh)        |
| Up to 50 Units                            | 3.39   | 0.48%   | 124,575                    |                 |             |                     |                 | 4.00            | -            | 2.00            |              | 2.00            |
| For peak load requirement up to 5 kW      | -      | -       | -                          |                 |             |                     |                 | -               | -            | -               |              | -               |
| 01-100 Units                              | 32.30  | 4.59%   | 168,082                    |                 |             |                     |                 | 12.50           | -            | 5.79            |              | 6.71            |
| 101-300 Units                             | 7.43   | 1.05%   | -                          |                 |             |                     |                 | 15.00           | -            | 8.11            |              | 6.89            |
| 201-300 Units                             | 10.18  | 1.44%   | 102,652                    |                 |             |                     |                 | 15.00           | -            | 10.20           |              | 4.80            |
| 301-700 Units                             | 10.34  | 1.47%   | 29,542                     |                 |             |                     |                 | 17.00           | -            | 16.00           |              | 1.00            |
| Above 700 Units                           | 10.66  | 1.51%   | 5,859                      |                 |             |                     |                 | 19.00           | -            | 18.00           |              | 1.00            |
| For peak load requirement exceeding 5 kW  | -      | -       | -                          |                 |             |                     |                 | -               | -            | -               |              | -               |
| Time of Use (TOU) - Peak                  | 0.97   | 0.14%   | 2,649                      |                 |             |                     |                 | 19.00           | -            | 18.00           |              | 1.00            |
| Time of Use (TOU) - Off-Peak              | 4.85   | 0.69%   | 17,663                     |                 |             |                     |                 | 13.00           | -            | 12.50           |              | 0.50            |
| Total Residential                         | 80.11  |         | 451,023                    |                 |             |                     |                 |                 |              |                 |              |                 |
| Commercial - A2                           | -      | -       | -                          |                 |             |                     |                 |                 |              |                 |              |                 |
| Commercial -                              |        |         |                            |                 |             |                     |                 |                 |              |                 |              |                 |
| For peak load requirement up to 5 kW      | 9.21   | 1.31%   | 104,620                    |                 |             |                     |                 | 19.00           | -            | 18.00           | -            | 1.00            |
| Commercial (<100)                         | 21.16  | 3.00%   | 34                         |                 |             |                     | 400.00          | 15.00           | 400.00       | 15.00           | -            | -               |
| Commercial (<20 kW)                       | -      | -       | -                          |                 |             |                     |                 | -               | -            | -               | -            | -               |
| For peak load requirement exceeding 5 kW  | -      | -       | -                          |                 |             |                     |                 | -               | -            | -               | -            | -               |
| Regular                                   | -      | -       | -                          |                 |             |                     |                 | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Peak (A-2)            | 2.10   | 0.30%   | 2,618                      |                 |             |                     | 400.00          | 19.00           | 400.00       | 18.00           |              | 1.00            |
| Time of Use (TOU) - Off-Peak (Temp)       | 7.75   | 1.10%   | 37                         |                 |             |                     | 400.00          | 13.00           | 400.00       | 12.50           |              | 0.50            |
| Total Commercial                          | 40.22  | 0.00%   | 107,308                    |                 |             |                     |                 |                 |              |                 |              |                 |
| Industrial                                |        |         |                            |                 |             |                     |                 |                 |              |                 |              |                 |
| B1                                        | 0.16   | 0.42%   | -                          |                 |             |                     |                 | 14.50           | -            | 14.50           |              | -               |
| B1 (Peak)                                 | 0.48   | 0.07%   | 1,084                      |                 |             |                     |                 | 19.00           | -            | 18.00           | -            | 1.00            |
| B1 - (Off Peak)                           | 2.26   | 0.32%   | 1,452                      |                 |             |                     |                 | 13.00           | -            | 12.50           | -            | 0.50            |
| B2                                        | 0.16   | 0.02%   | 104                        |                 |             |                     | 400.00          | 14.00           | 400.00       | 14.00           | -            | -               |
| B2 - TOU (Peak)                           | 2.42   | 0.34%   | 1,009                      |                 |             |                     | 400.00          | 19.00           | 400.00       | 18.00           | -            | 1.00            |
| B2 - TOU (Off-peak)                       | 9.69   | 1.38%   | 1                          |                 |             |                     | 400.00          | 12.80           | 400.00       | 12.29           | -            | 0.51            |
| B3- 11/33 KV (Peak)                       | 0.48   | 0.07%   | 16                         |                 |             |                     | 380.00          | 19.00           | 380.00       | 18.00           | -            | 1.00            |
| B4                                        | 9.21   | 1.31%   | 3                          |                 |             |                     | 380.00          | 12.70           | 380.00       | 12.20           | -            | 0.50            |
| Total Industrial                          | 25     |         | 3,670                      |                 |             |                     |                 |                 |              |                 |              |                 |
| Bulk                                      |        |         |                            |                 |             |                     |                 |                 |              |                 |              |                 |
| C1(a) Supply at 400 Volts - up to 5 kW    | -      | -       | 11                         |                 |             |                     |                 | 15.00           | -            | 15.00           |              | -               |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.16   | 0.02%   | 78                         |                 |             |                     | 400.00          | 14.50           | 400.00       | 14.50           | -            | -               |
| Time of Use (TOU) - Peak                  | 0.48   | 0.07%   | 105                        |                 |             |                     | 400.00          | 19.00           | 400.00       | 18.00           | -            | 1.00            |
| Time of Use (TOU) - Off-Peak              | 2.42   | 0.34%   | 12                         |                 |             |                     | 400.00          | 13.00           | 400.00       | 12.50           | -            | 0.50            |
| C2 Supply at 11 kV                        | 1.29   | 0.18%   | -                          |                 |             |                     | 380.00          | 14.30           | 380.00       | 14.30           | -            | -               |
| Time of Use (TOU) - Peak                  | 2.58   | 0.37%   | 25                         |                 |             |                     | 380.00          | 19.00           | 380.00       | 18.00           | -            | 1.00            |
| Time of Use (TOU) - Off-Peak              | 10.98  | 1.56%   | 25                         |                 |             |                     | 380.00          | 12.80           | 380.00       | 12.30           | -            | 0.50            |
| C3 Supply above 11 kV                     | -      | -       | -                          |                 |             |                     |                 | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Peak                  | -      | -       | -                          |                 |             |                     |                 | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Off-Peak              | -      | -       | -                          |                 |             |                     |                 | -               | -            | -               | -            | -               |
| Total Single Point Supply                 | 18     |         | 256                        |                 |             |                     |                 |                 |              |                 |              |                 |
| Agricultural Tube-wells - Tariff D        |        |         |                            |                 |             |                     |                 |                 |              |                 |              |                 |
| D1 Scarp                                  | 1.78   | 0.25%   | 294                        |                 |             |                     |                 | 15.20           | -            | 12.00           |              | 3.20            |
| Time of Use (TOU)                         | 1.62   | 0.23%   | -                          |                 |             |                     |                 | 17.85           | -            | 17.85           |              | -               |
| Time of Use (TOU)                         | 9.53   | 1.35%   | -                          |                 |             |                     |                 | 11.75           | -            | 11.75           |              | -               |
| D2 Agricultural Tube-wells                | 521.39 | 74.00%  | 22,494                     |                 |             |                     | 200.00          | 13.38           | 200.00       | 11.50           | -            | 1.88            |
| Agricultural Tube-wells D-2 (ii)          | -      | -       | -                          |                 |             |                     |                 | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Peak D-2(i)           | -      | -       | 3,139                      |                 |             |                     | 200.00          | -               | 200.00       | -               | -            | -               |
| Time of Use (TOU) - Peak D-2              | 0.81   | 0.11%   | 521                        |                 |             |                     | 200.00          | 19.00           | 200.00       | 15.00           | -            | 4.00            |
| Time of Use (TOU) - Off-Peak D2           | 5.81   | 0.83%   | -                          |                 |             |                     | 200.00          | 12.70           | 200.00       | 8.85            | -            | 3.85            |
| Total Agricultural                        | 541    |         | 28,448                     |                 |             |                     |                 |                 |              |                 |              |                 |
| Public Lighting G                         | 0.48   | 0.07%   | 260                        |                 |             |                     | -               | 14.00           | -            | 14.00           | -            | -               |
| Residential Colonias H                    | 0.01   | 0.00%   | -                          |                 |             |                     |                 | 14.00           | -            | 14.00           | -            | -               |
| Special Contracts - Tariff K (AJK)        | -      | -       | -                          |                 |             |                     |                 | -               | -            | -               |              | -               |
| Time of Use (TOU) - Peak                  | -      | -       | -                          |                 |             |                     |                 | -               | -            | -               |              | -               |
| Time of Use (TOU) - Off-Peak              | -      | -       | -                          |                 |             |                     |                 | -               | -            | -               |              | -               |
| Railway Traction                          | -      | -       | -                          |                 |             |                     |                 | -               | -            | -               |              | -               |
| Co-Generation-J                           | -      | -       | -                          |                 |             |                     |                 | -               | -            | -               |              | -               |
| General Service                           | -      | -       | -                          |                 |             |                     |                 | 12.25           | -            | -               |              | -               |
| Grand Total                               | 705    | 100.00% | 588,965                    |                 |             |                     |                 |                 |              |                 |              |                 |

## QESCO

## Proposed Revenue and Subsidy Statement Sep-2017

| Description                                | Sales        |                | Projected No. of Consumers | Connected Load |        | Distribution Losses | Proposed Tariff |                 | GOR Tariff    |                 | Subsidy      |                 |
|--------------------------------------------|--------------|----------------|----------------------------|----------------|--------|---------------------|-----------------|-----------------|---------------|-----------------|--------------|-----------------|
|                                            | (MkWh)       | (%age)         |                            | (kW)           | (%age) |                     | Fixed Charge    | Variable Charge | Fixed Charge  | Variable Charge | Fixed Charge | Variable Charge |
|                                            | (Min Rs)     | (Min Rs)       |                            |                |        |                     | (Min Rs)        | (Min Rs)        | (Min Rs)      | (Min Rs)        | (Min Rs)     | (Min Rs)        |
| <b>Residential</b>                         |              |                |                            |                |        |                     |                 |                 |               |                 |              |                 |
| Up to 50 Units                             | 3.39         | 0.48%          | 124,575                    | -              |        |                     |                 | 13.57           |               | 6.78            |              | 6.78            |
| For peak load requirement up to 5 kW       | -            | 0.00%          | -                          | -              |        |                     |                 | -               |               | -               |              | -               |
| 01-100 Units                               | 32.30        | 4.58%          | 168,062                    | -              |        |                     |                 | 403.80          |               | 187.04          |              | 216.76          |
| 101-300 Units                              | 7.43         |                | -                          | -              |        |                     |                 | 111.45          |               | 60.28           |              | 51.19           |
| 101-300 Units                              | 10.18        | 1.44%          | 102,652                    | -              |        |                     |                 | 152.64          |               | 103.79          |              | 48.84           |
| 301-700 Units                              | 10.34        | 1.47%          | 29,542                     | -              |        |                     |                 | 175.73          |               | 165.40          |              | 10.34           |
| Above 700 Units                            | 10.66        | 1.51%          | 5,859                      | -              |        |                     |                 | 202.55          |               | 191.89          |              | 10.66           |
| For peak load requirement exceeding 5 kW   | -            | 0.00%          | -                          | -              |        |                     |                 | -               |               | -               |              | -               |
| Time of Use (TOU) - Peak                   | 0.97         | 0.14%          | 2,649                      | -              |        |                     |                 | 18.41           |               | 17.44           |              | 0.97            |
| Time of Use (TOU) - Off-Peak               | 4.85         | 0.69%          | 17,663                     | -              |        |                     |                 | 62.99           |               | 60.57           |              | 2.42            |
| <b>Total Residential</b>                   | <b>88.11</b> | <b>9.00%</b>   | <b>451,023</b>             | -              | -      | -                   | -               | <b>1,141.14</b> | -             | <b>793.17</b>   | -            | <b>347.97</b>   |
| <b>Commercial - A2</b>                     | -            | 0.00%          | -                          | -              |        |                     |                 | -               |               | -               |              | -               |
| Commercial -                               |              |                |                            |                |        |                     |                 |                 |               |                 |              |                 |
| For peak load requirement up to 5 kW       | 9.21         | 1.31%          | 104,620                    | -              |        |                     |                 | 174.93          |               | 165.72          |              | 9.21            |
| Commercial (<100)                          | 21.16        | 3.00%          | 34                         | -              |        |                     | 0.09            | 317.39          | 0.09          | 317.39          | -            | -               |
| Commercial (<20 kW)                        | -            | 0.00%          | -                          | -              |        |                     |                 | -               |               | -               |              | -               |
| For peak load requirement exceeding 5 kW   | -            | 0.00%          | -                          | -              |        |                     |                 | -               |               | -               |              | -               |
| Regular                                    | -            | 0.00%          | -                          | -              |        |                     |                 | -               |               | -               |              | -               |
| Time of Use (TOU) - Peak (A-2)             | 2.10         | 0.30%          | 2,618                      | -              |        |                     | 0.95            | 39.90           | 0.95          | 37.80           |              | 2.10            |
| Time of Use (TOU) - Off-Peak (Temp)        | 7.75         | 1.10%          | 37                         | -              |        |                     | 5.74            | 100.79          | 5.74          | 96.91           |              | 3.88            |
| <b>Total Commercial</b>                    | <b>40.22</b> | <b>0.00%</b>   | <b>107,308</b>             | -              | -      | -                   | <b>8.77</b>     | <b>533.08</b>   | <b>6.77</b>   | <b>517.82</b>   | -            | <b>15.18</b>    |
| <b>Industrial</b>                          | -            | 0.00%          | -                          | -              |        |                     |                 | -               |               | -               |              | -               |
| B1                                         | 0.16         | 0.02%          | -                          | -              |        |                     |                 | 2.34            |               | 2.34            | -            | -               |
| B1 (Peak)                                  | 0.48         | 0.07%          | 1,084                      | -              |        |                     |                 | 9.21            |               | 8.72            | -            | 0.48            |
| B1 - (Off-Peak)                            | 2.26         | 0.32%          | 1,452                      | -              |        |                     |                 | 28.40           |               | 28.27           | -            | 1.13            |
| B2                                         | 0.16         | 0.02%          | 104                        | -              |        |                     | 0.81            | 2.26            | 0.01          | 2.26            | -            | -               |
| B2 - TOU (Peak)                            | 2.42         | 0.34%          | 1,009                      | -              |        |                     | 1.76            | 48.03           | 1.76          | 43.61           | -            | 2.42            |
| B2 - TOU (Off-peak)                        | 9.69         | 1.38%          | 1                          | -              |        |                     | 12.15           | 124.05          | 12.15         | 119.11          | -            | 4.94            |
| B3- 11/33 KV (Peak)                        | 0.48         | 0.07%          | 16                         | -              |        |                     | 0.65            | 9.21            | 0.65          | 8.72            | -            | 0.48            |
| B4                                         | 9.21         | 1.31%          | 3                          | -              |        |                     | 4.79            | 116.92          | 4.79          | 112.32          | -            | 4.60            |
| <b>Total Industrial</b>                    | <b>25</b>    | <b>0.08%</b>   | <b>3,670</b>               | -              | -      | -                   | <b>19.37</b>    | <b>338.42</b>   | <b>19.37</b>  | <b>325.35</b>   | -            | <b>14.07</b>    |
| <b>Bulk</b>                                | -            | 0.00%          | -                          | -              |        |                     |                 | -               |               | -               |              | -               |
| C1(a) Supply at 400 Volts - up to 5 kW     | -            | 0.00%          | 11                         | -              |        |                     |                 | -               |               | -               |              | -               |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.16         | 0.02%          | 78                         | -              |        |                     | 0.68            | 2.34            | 0.68          | 2.34            | -            | -               |
| Time of Use (TOU) - Peak                   | 0.48         | 0.07%          | 105                        | -              |        |                     | 0.21            | 9.21            | 0.21          | 8.72            | -            | 0.48            |
| Time of Use (TOU) - Off-Peak               | 2.42         | 0.34%          | 12                         | -              |        |                     | 1.44            | 31.50           | 1.44          | 30.29           | -            | 1.21            |
| C2 Supply at 11 kV                         | 1.29         | 0.18%          | -                          | -              |        |                     | 1.02            | 18.48           | 1.02          | 18.48           | -            | -               |
| Time of Use (TOU) - Peak                   | 2.58         | 0.37%          | 25                         | -              |        |                     | 0.70            | 49.10           | 0.70          | 48.52           | -            | 2.59            |
| Time of Use (TOU) - Off-Peak               | 10.98        | 1.56%          | 25                         | -              |        |                     | 3.57            | 140.59          | 3.57          | 135.10          | -            | 5.49            |
| C3 Supply above 11 kV                      | -            | -              | -                          | -              |        |                     |                 | -               |               | -               |              | -               |
| Time of Use (TOU) - Peak                   | -            | -              | -                          | -              |        |                     |                 | -               |               | -               |              | -               |
| Time of Use (TOU) - Off-Peak               | -            | -              | -                          | -              |        |                     |                 | -               |               | -               |              | -               |
| <b>Total Single Point Supply</b>           | <b>18</b>    |                | <b>256</b>                 | -              | -      | -                   | <b>7.82</b>     | <b>251.21</b>   | <b>7.62</b>   | <b>241.44</b>   | -            | <b>9.77</b>     |
| <b>Agricultural Tubg-wells - Tariff D</b>  | -            |                | -                          | -              |        |                     |                 | -               |               | -               |              | -               |
| D1 Scarp                                   | 1.78         | 0.26%          | 294                        | -              |        |                     |                 | 27.01           |               | 21.32           |              | 5.69            |
| Time of Use (TOU)                          | 1.62         | 0.23%          | -                          | -              |        |                     |                 | 26.83           |               | 26.83           |              | -               |
| Time of Use (TOU)                          | 8.53         | 1.35%          | -                          | -              |        |                     |                 | 111.97          |               | 111.97          |              | -               |
| D2 Agricultural Tube-wells                 | 521.39       | 74.00%         | 22,494                     | -              |        |                     | 103.28          | 8,876.80        | 81.68         | 5,995.96        | 11.60        | 980.94          |
| Agricultural Tube-wells D-2 (ii)           | -            |                | -                          | -              |        |                     |                 | -               |               | -               |              | -               |
| Time of Use (TOU) - Peak D-2(ii)           | -            |                | 3,139                      | -              |        |                     | 18.23           | -               | 16.23         | -               |              | -               |
| Time of Use (TOU) - Peak D-2               | 0.81         | 0.11%          | 521                        | -              |        |                     | 3.09            | 15.34           | 3.09          | 12.11           |              | 3.23            |
| Time of Use (TOU) - Off-Peak D2            | 5.81         | 0.83%          | -                          | -              |        |                     |                 | 73.85           |               | 51.46           |              | 22.39           |
| <b>Total Agricultural</b>                  | <b>641</b>   |                | <b>26,448</b>              | -              | -      | -                   | <b>122.60</b>   | <b>7,233.90</b> | <b>111.88</b> | <b>6,221.68</b> | <b>11.60</b> | <b>1,012.24</b> |
| Public Lighting G                          | 0.48         | 0.07%          | 260                        | -              |        |                     |                 | 8.78            |               | 6.78            |              | -               |
| Residential Colonies H                     | 0.01         | 0.00%          | -                          | -              |        |                     |                 | 0.09            |               | 0.09            |              | -               |
| Special Contracts - Tariff K (AJK)         | -            |                | -                          | -              |        |                     |                 | -               |               | -               |              | -               |
| Time of Use (TOU) - Peak                   | -            |                | -                          | -              |        |                     |                 | -               |               | -               |              | -               |
| Time of Use (TOU) - Off-Peak               | -            |                | -                          | -              |        |                     |                 | -               |               | -               |              | -               |
| Railway Traction Traction - 1              | -            |                | -                          | -              |        |                     |                 | -               |               | -               |              | -               |
| Co-Generation-J                            | -            |                | -                          | -              |        |                     |                 | -               |               | -               |              | -               |
| General Service                            | -            |                | -                          | -              |        |                     |                 | -               |               | -               |              | -               |
| <b>Grand Total</b>                         | <b>796</b>   | <b>100.00%</b> | <b>588,965</b>             | -              | -      | -                   | <b>156.36</b>   | <b>8,695.65</b> | <b>144.76</b> | <b>9,286.31</b> | <b>11.68</b> | <b>1,399.24</b> |

Proposed Revenue and Subsidy Statement July-Sep 2017

## QESCO

## Proposed Revenue and Subsidy Statement July-Sep 2017

| Description                                | Sales           |                | Protected (No. of Consumers) | Consumption |        | Distribution Losses | Proposed Tariff |                  | GDR Tariff      |                  | Subsidy         |                 |
|--------------------------------------------|-----------------|----------------|------------------------------|-------------|--------|---------------------|-----------------|------------------|-----------------|------------------|-----------------|-----------------|
|                                            | (MkWh)          | (%age)         |                              | (kW)        | (%age) |                     | (Min Rs)        | (Min Rs)         | (Min Rs)        | (Min Rs)         | (Min Rs)        | (Min Rs)        |
| <b>Residential</b>                         |                 |                |                              |             |        |                     |                 |                  |                 |                  |                 |                 |
| Up to 50 Units                             | 10.87           | 8.48%          | 122,042                      | -           | -      | -                   | -               | 42.69            | -               | 21.34            | -               | 21.34           |
| For peak load requirement up to 5 kW       | -               | 0.88%          | -                            | -           | -      | -                   | -               | -                | -               | -                | -               | -               |
| 01-100 Units                               | 101.64          | 4.58%          | 85,856                       | -           | -      | -                   | -               | 1,270.49         | -               | 588.49           | -               | 682.00          |
| 101-300 Units                              | 23.38           | -              | 88,798                       | -           | -      | -                   | -               | 350.66           | -               | 189.59           | -               | 161.07          |
| 301-700 Units                              | 32.52           | 1.44%          | 100,565                      | -           | -      | -                   | -               | 480.25           | -               | 326.57           | -               | 153.68          |
| Above 700 Units                            | 33.54           | 1.47%          | 26,941                       | -           | -      | -                   | -               | 552.92           | -               | 520.39           | -               | 32.52           |
| For peak load requirement exceeding 5 kW   | -               | 1.51%          | 5,740                        | -           | -      | -                   | -               | 637.28           | -               | 603.74           | -               | 33.54           |
| Time of Use (TOU) - Peak                   | 3.05            | 0.00%          | -                            | -           | -      | -                   | -               | 57.93            | -               | 54.89            | -               | 3.05            |
| Time of Use (TOU) - Off-Peak               | 15.25           | 0.14%          | 2,596                        | -           | -      | -                   | -               | 198.20           | -               | 190.57           | -               | 7.62            |
| <b>Total Residential</b>                   | <b>262.87</b>   | <b>0.00%</b>   | <b>441,853</b>               | -           | -      | -                   | <b>3,890.41</b> | -                | <b>2,495.56</b> | -                | <b>1,094.83</b> | -               |
| <b>Commercial - A2</b>                     | -               | 0.00%          | -                            | -           | -      | -                   | -               | -                | -               | -                | -               | -               |
| Commercial -                               | -               | -              | -                            | -           | -      | -                   | -               | -                | -               | -                | -               | -               |
| For peak load requirement up to 5 kW       | 28.97           | 0.00%          | -                            | -           | -      | -                   | -               | 550.38           | -               | 521.41           | -               | 28.97           |
| Commercial (<100)                          | 66.57           | 1.31%          | 101,733                      | -           | -      | -                   | 0.26            | 998.61           | 0.26            | 998.61           | -               | -               |
| Commercial (>20 kW)                        | -               | 3.00%          | 33                           | -           | -      | -                   | -               | -                | -               | -                | -               | -               |
| For peak load requirement exceeding 5 kW   | -               | -              | -                            | -           | -      | -                   | -               | -                | -               | -                | -               | -               |
| Regular                                    | -               | 0.00%          | -                            | -           | -      | -                   | -               | -                | -               | -                | -               | -               |
| Time of Use (TOU) - Peak (A-2)             | 6.61            | 0.00%          | -                            | -           | -      | -                   | 2.85            | 125.52           | 2.85            | 118.92           | -               | 6.61            |
| Time of Use (TOU) - Off-Peak (Temp)        | 24.39           | 0.30%          | 2,545                        | -           | -      | -                   | 17.22           | 317.11           | 17.22           | 304.92           | -               | 12.20           |
| <b>Total Commercial</b>                    | <b>126.54</b>   | <b>0.00%</b>   | <b>104,347</b>               | -           | -      | -                   | <b>20.32</b>    | <b>1,981.62</b>  | <b>28.32</b>    | <b>1,943.85</b>  | -               | <b>47.77</b>    |
| <b>Industrial</b>                          | -               | 0.00%          | -                            | -           | -      | -                   | -               | -                | -               | -                | -               | -               |
| B1                                         | 0.51            | 0.00%          | -                            | -           | -      | -                   | -               | 7.37             | -               | 7.37             | -               | -               |
| B1 (Peak)                                  | 1.52            | 0.02%          | 1,064                        | -           | -      | -                   | -               | 28.97            | -               | 27.44            | -               | 1.52            |
| B1 - (Off Peak)                            | 7.11            | 0.07%          | 1,064                        | -           | -      | -                   | -               | 92.49            | -               | 88.93            | -               | 3.56            |
| B2                                         | 0.51            | 0.02%          | 103                          | -           | -      | -                   | 0.02            | 7.11             | 0.02            | 7.11             | -               | -               |
| B2 - TOU (Peak)                            | 7.62            | 0.02%          | 991                          | -           | -      | -                   | 5.28            | 144.94           | 5.28            | 137.21           | -               | 7.62            |
| B2 - TOU (Off-peak)                        | 30.49           | 0.34%          | 991                          | -           | -      | -                   | 36.46           | 390.29           | 36.46           | 374.74           | -               | 15.55           |
| B3- 11/33 KV (Peak)                        | 1.52            | 1.38%          | 1                            | -           | -      | -                   | 1.95            | 28.97            | 1.95            | 27.44            | -               | 1.52            |
| B4                                         | 28.97           | 0.87%          | 16                           | -           | -      | -                   | 14.38           | 367.88           | 14.38           | 353.40           | -               | 14.48           |
| <b>Total Industrial</b>                    | <b>78</b>       | <b>0.00%</b>   | <b>3,602</b>                 | -           | -      | -                   | <b>58.18</b>    | <b>1,867.92</b>  | <b>58.10</b>    | <b>1,823.66</b>  | -               | <b>44.26</b>    |
| <b>Bulk</b>                                | -               | -              | -                            | -           | -      | -                   | -               | -                | -               | -                | -               | -               |
| C1(a) Supply at 400 Volts - up to 5 kW     | -               | 0.00%          | 11                           | -           | -      | -                   | -               | -                | -               | -                | -               | -               |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.51            | 0.02%          | 78                           | -           | -      | -                   | 2.03            | 7.37             | 2.03            | 7.37             | -               | -               |
| Time of Use (TOU) - Peak                   | 1.52            | 0.07%          | 105                          | -           | -      | -                   | 0.63            | 28.97            | 0.63            | 27.44            | -               | 1.52            |
| Time of Use (TOU) - Off-Peak               | 7.62            | 0.34%          | 12                           | -           | -      | -                   | 4.33            | 99.10            | 4.33            | 95.29            | -               | 3.91            |
| C2 Supply at 11 kV                         | 4.07            | 0.18%          | -                            | -           | -      | -                   | 3.05            | 58.14            | 3.05            | 58.14            | -               | -               |
| Time of Use (TOU) - Peak                   | 8.13            | 0.07%          | 25                           | -           | -      | -                   | 2.09            | 154.49           | 2.09            | 146.36           | -               | 8.13            |
| Time of Use (TOU) - Off-Peak               | 34.56           | 0.37%          | 25                           | -           | -      | -                   | 10.71           | 442.33           | 10.71           | 425.06           | -               | 17.28           |
| C3 Supply above 11 kV                      | -               | 1.56%          | -                            | -           | -      | -                   | -               | -                | -               | -                | -               | -               |
| Time of Use (TOU) - Peak                   | -               | -              | -                            | -           | -      | -                   | -               | -                | -               | -                | -               | -               |
| Time of Use (TOU) - Off-Peak               | -               | -              | -                            | -           | -      | -                   | -               | -                | -               | -                | -               | -               |
| <b>Total Single Point Supply</b>           | <b>56</b>       | -              | <b>256</b>                   | -           | -      | -                   | <b>22.85</b>    | <b>790.40</b>    | <b>22.85</b>    | <b>769.65</b>    | -               | <b>38.75</b>    |
| <b>Agricultural Tube-wells - Tariff D</b>  | -               | -              | -                            | -           | -      | -                   | -               | -                | -               | -                | -               | -               |
| D1 Scarp                                   | 5.59            | 0.25%          | 92                           | -           | -      | -                   | -               | 84.97            | -               | 67.08            | -               | 17.89           |
| Time of Use (TOU)                          | 5.08            | 0.23%          | 99                           | -           | -      | -                   | -               | 90.71            | -               | 90.71            | -               | -               |
| Time of Use (TOU) - Off-Peak               | 29.98           | 1.35%          | 101                          | -           | -      | -                   | -               | 352.31           | -               | 352.31           | -               | -               |
| <b>O2 Agricultural Tube-wells</b>          | <b>1,640.46</b> | <b>74.00%</b>  | <b>22,270</b>                | -           | -      | -                   | <b>332.71</b>   | <b>21,951.62</b> | <b>320.96</b>   | <b>19,865.26</b> | <b>11.75</b>    | <b>3,086.36</b> |
| Agricultural Tube-wells D-2 (ii)           | -               | -              | -                            | -           | -      | -                   | -               | -                | -               | -                | -               | -               |
| Time of Use (TOU) - Peak D-2(ii)           | -               | -              | -                            | -           | -      | -                   | 48.70           | -                | 48.70           | -                | -               | -               |
| Time of Use (TOU) - Peak D-2               | 2.54            | 0.11%          | 515                          | -           | -      | -                   | 9.27            | 48.29            | 9.27            | 38.11            | -               | 10.16           |
| Time of Use (TOU) - Off-Peak O2            | 18.30           | 0.83%          | 3,107                        | -           | -      | -                   | -               | 232.35           | -               | 161.91           | -               | 70.44           |
| <b>Total Agricultural</b>                  | <b>1,782</b>    | <b>0.00%</b>   | <b>26,184</b>                | -           | -      | -                   | <b>390.68</b>   | <b>22,760.24</b> | <b>378.93</b>   | <b>19,575.39</b> | <b>11.76</b>    | <b>3,184.85</b> |
| Public Lighting G                          | 1.52            | 0.07%          | 257                          | -           | -      | -                   | -               | 21.34            | -               | 21.34            | -               | -               |
| Residential Colonies H                     | 0.02            | 0.00%          | -                            | -           | -      | -                   | -               | 0.28             | -               | 0.28             | -               | -               |
| <b>Special Contracts - Tariff K (AJK)</b>  | -               | -              | -                            | -           | -      | -                   | -               | -                | -               | -                | -               | -               |
| Time of Use (TOU) - Peak                   | -               | -              | -                            | -           | -      | -                   | -               | -                | -               | -                | -               | -               |
| Time of Use (TOU) - Off-Peak               | -               | -              | -                            | -           | -      | -                   | -               | -                | -               | -                | -               | -               |
| <b>Railway Traction - 1</b>                | -               | -              | -                            | -           | -      | -                   | -               | -                | -               | -                | -               | -               |
| <b>Co-Generation - J</b>                   | -               | -              | -                            | -           | -      | -                   | -               | -                | -               | -                | -               | -               |
| <b>General Service</b>                     | -               | -              | -                            | -           | -      | -                   | -               | -                | -               | -                | -               | -               |
| <b>Grand Total</b>                         | <b>2,217</b>    | <b>100.00%</b> | <b>576,499</b>               | -           | -      | -                   | <b>491.85</b>   | <b>38,222.21</b> | <b>480.28</b>   | <b>25,919.76</b> | <b>11.76</b>    | <b>4,482.46</b> |

### Proposed Revenue and Subsidy Statement Oct-2017

| Description                                | Sales        | Sales          | Projected        | Connected | Loss       | Distribution | Proposed Rates         |                          | GOR Tariff             |                          | Subsidy                |                          |
|--------------------------------------------|--------------|----------------|------------------|-----------|------------|--------------|------------------------|--------------------------|------------------------|--------------------------|------------------------|--------------------------|
|                                            | (MkWh)       | (%)            | No. of Consumers | Load (kW) | Factor (%) |              | Fixed Charge (Rs/kW/M) | Variable Charge (Rs/kWh) | Fixed Charge (Rs/kW/M) | Variable Charge (Rs/kWh) | Fixed Charge (Rs/kW/M) | Variable Charge (Rs/kWh) |
| <b>Residential</b>                         |              |                |                  |           |            |              |                        |                          |                        |                          |                        |                          |
| Up to 50 Units                             | 3.20         | 0.48%          | 124,575          | -         |            |              | 4.00                   | -                        | 2.00                   | -                        | 2.00                   |                          |
| For peak load requirement up to 5 kW       | -            | -              | -                | -         |            |              | -                      | -                        | -                      | -                        | -                      |                          |
| 01-100 Units                               | 30.49        | 4.59%          | 168,082          | -         |            |              | 12.50                  | -                        | 5.79                   | -                        | 6.71                   |                          |
| 101-300 Units                              | 7.01         | 1.05%          | -                | -         |            |              | 15.00                  | -                        | 8.11                   | -                        | 6.89                   |                          |
| 201-300 Units                              | 9.61         | 1.44%          | 102,652          | -         |            |              | 15.00                  | -                        | 10.20                  | -                        | 4.80                   |                          |
| 301-700 Units                              | 9.76         | 1.47%          | 29,542           | -         |            |              | 17.00                  | -                        | 16.00                  | -                        | 1.00                   |                          |
| Above 700 Units                            | 10.06        | 1.51%          | 5,859            | -         |            |              | 19.00                  | -                        | 18.00                  | -                        | 1.00                   |                          |
| For peak load requirement exceeding 5 kW   | -            | -              | -                | -         |            |              | -                      | -                        | -                      | -                        | -                      |                          |
| Time of Use (TOU) - Peak                   | 0.91         | 0.14%          | 2,649            | -         |            |              | 19.00                  | -                        | 18.00                  | -                        | 1.00                   |                          |
| Time of Use (TOU) - Off-Peak               | 4.57         | 0.69%          | 17,663           | -         |            |              | 13.00                  | -                        | 12.50                  | -                        | 0.50                   |                          |
| <b>Total Residential</b>                   | <b>75.83</b> |                | <b>451,023</b>   |           |            |              |                        |                          |                        |                          |                        |                          |
| <b>Commercial - A2</b>                     |              |                |                  |           |            |              |                        |                          |                        |                          |                        |                          |
| Commercial -                               | -            | -              | -                | -         |            |              |                        |                          |                        |                          |                        |                          |
| For peak load requirement up to 5 kW       | 8.69         | 1.31%          | 104,620          | -         |            |              | 19.00                  | -                        | 18.00                  | -                        | 1.00                   |                          |
| Commercial (<100)                          | 19.97        | 3.00%          | 34               | -         |            | 400.00       | 15.00                  | 400.00                   | 15.00                  | -                        | -                      |                          |
| Commercial (<20 KW)                        | -            | -              | -                | -         |            |              | -                      | -                        | -                      | -                        | -                      |                          |
| For peak load requirement exceeding 5 kW   | -            | -              | -                | -         |            |              | -                      | -                        | -                      | -                        | -                      |                          |
| Regular                                    | -            | -              | -                | -         |            |              | -                      | -                        | -                      | -                        | -                      |                          |
| Time of Use (TOU) - Peak (A-2)             | 1.98         | 0.30%          | 2,618            | -         |            | 400.00       | 19.00                  | 400.00                   | 18.00                  | -                        | 1.00                   |                          |
| Time of Use (TOU) - Off-Peak (Temp)        | 7.32         | 1.10%          | 37               | -         |            | 400.00       | 13.00                  | 400.00                   | 12.50                  | -                        | 0.50                   |                          |
| <b>Total Commercial</b>                    | <b>37.97</b> | <b>0.00%</b>   | <b>107,308</b>   |           |            |              |                        |                          |                        |                          |                        |                          |
| <b>Industrial</b>                          |              |                |                  |           |            |              |                        |                          |                        |                          |                        |                          |
| B1                                         | 0.15         | 0.02%          | -                | -         |            |              | 14.50                  | -                        | 14.50                  | -                        | -                      |                          |
| B1 (Peak)                                  | 0.46         | 0.07%          | 1,084            | -         |            |              | 19.00                  | -                        | 18.00                  | -                        | 1.00                   |                          |
| B1 - (Off Peak)                            | 2.13         | 0.32%          | 1,452            | -         |            |              | 13.00                  | -                        | 12.50                  | -                        | 0.50                   |                          |
| B2 -                                       | 0.15         | 0.02%          | 104              | -         |            | 400.00       | 14.00                  | 400.00                   | 14.00                  | -                        | -                      |                          |
| B2 - TOU (Peak)                            | 2.29         | 0.34%          | 1,009            | -         |            | 400.00       | 19.00                  | 400.00                   | 18.00                  | -                        | 1.00                   |                          |
| B2 - TOU (Off-peak)                        | 9.15         | 1.38%          | 1                | -         |            | 400.00       | 12.80                  | 400.00                   | 12.29                  | -                        | 0.51                   |                          |
| B3- 11/33 KV (Peak)                        | 0.46         | 0.07%          | 16               | -         |            | 380.00       | 19.00                  | 380.00                   | 18.00                  | -                        | 1.00                   |                          |
| B4                                         | 8.69         | 1.31%          | 3                | -         |            | 380.00       | 12.70                  | 380.00                   | 12.20                  | -                        | 0.50                   |                          |
| <b>Total Industrial</b>                    | <b>23</b>    |                | <b>3,670</b>     |           |            |              |                        |                          |                        |                          |                        |                          |
| <b>Bulk</b>                                |              |                |                  |           |            |              |                        |                          |                        |                          |                        |                          |
| C1(e) Supply at 400 Volts - up to 5 kW     | -            | -              | 11               | -         |            |              | 15.00                  | -                        | 15.00                  | -                        | -                      |                          |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.15         | 8.02%          | 78               | -         |            | 400.00       | 14.50                  | 400.00                   | 14.50                  | -                        | -                      |                          |
| Time of Use (TOU) - Peak                   | 0.48         | 0.07%          | 105              | -         |            | 400.00       | 19.00                  | 400.00                   | 18.00                  | -                        | 1.00                   |                          |
| Time of Use (TOU) - Off-Peak               | 2.29         | 0.34%          | 12               | -         |            | 400.00       | 13.00                  | 400.00                   | 12.50                  | -                        | 0.50                   |                          |
| C2 Supply at 11 kV                         | 1.22         | 0.18%          | -                | -         |            | 380.00       | 14.30                  | 380.00                   | 14.30                  | -                        | -                      |                          |
| Time of Use (TOU) - Peak                   | 2.44         | 0.37%          | 25               | -         |            | 380.00       | 19.00                  | 380.00                   | 18.00                  | -                        | 1.00                   |                          |
| Time of Use (TOU) - Off-Peak               | 10.37        | 1.56%          | 25               | -         |            | 380.00       | 12.80                  | 380.00                   | 12.30                  | -                        | 0.50                   |                          |
| C3 Supply above 11 kV                      | -            | -              | -                | -         |            |              | -                      | -                        | -                      | -                        | -                      |                          |
| Time of Use (TOU) - Peak                   | -            | -              | -                | -         |            |              | -                      | -                        | -                      | -                        | -                      |                          |
| Time of Use (TOU) - Off-Peak               | -            | -              | -                | -         |            |              | -                      | -                        | -                      | -                        | -                      |                          |
| <b>Total Single Point Supply</b>           | <b>17</b>    |                | <b>255</b>       |           |            |              |                        |                          |                        |                          |                        |                          |
| <b>Agricultural Tube-wells - Tariff D</b>  |              |                |                  |           |            |              |                        |                          |                        |                          |                        |                          |
| O1 Scarp                                   | 1.68         | 0.25%          | 294              | -         |            |              | 15.20                  | -                        | 12.00                  | -                        | 3.20                   |                          |
| Time of Use (TOU)                          | 1.52         | 0.23%          | -                | -         |            |              | 17.85                  | -                        | 17.85                  | -                        | -                      |                          |
| Time of Use (TOU)                          | 9.00         | 1.35%          | -                | -         |            |              | 11.75                  | -                        | 11.75                  | -                        | -                      |                          |
| O2 Agricultural Tube-wells                 | 492.18       | 74.00%         | 22,494           | -         |            | 200.00       | 13.38                  | 200.00                   | 11.50                  | -                        | 1.88                   |                          |
| Agricultural Tube-wells D-2 (ii)           | -            | -              | -                | -         |            |              | -                      | -                        | -                      | -                        | -                      |                          |
| Time of Use (TOU) - Peak D-2(i)            | -            | -              | 3,139            | -         |            | 200.00       | -                      | 200.00                   | -                      | -                        | -                      |                          |
| Time of Use (TOU) - Peak D-2               | 0.76         | 0.11%          | 521              | -         |            | 200.00       | 19.00                  | 200.00                   | 15.00                  | -                        | 4.00                   |                          |
| Time of Use (TOU) - Off-Peak D2            | 5.49         | 0.83%          | -                | -         |            | 200.00       | 12.70                  | 200.00                   | 8.85                   | -                        | 3.85                   |                          |
| <b>Total Agricultural</b>                  | <b>511</b>   |                | <b>26,448</b>    |           |            |              |                        |                          |                        |                          |                        |                          |
| Public Lighting G                          | 0.06         | 0.07%          | 280              | -         |            |              | 14.00                  | -                        | 14.00                  | -                        | -                      |                          |
| Residential Colonies H                     | 0.01         | 0.00%          | -                | -         |            |              | 14.00                  | -                        | 14.00                  | -                        | -                      |                          |
| Special Contracts - Tariff K (AJK)         | -            | -              | -                | -         |            |              | -                      | -                        | -                      | -                        | -                      |                          |
| Time of Use (TOU) - Peak                   | -            | -              | -                | -         |            |              | -                      | -                        | -                      | -                        | -                      |                          |
| Time of Use (TOU) - Off-Peak               | -            | -              | -                | -         |            |              | -                      | -                        | -                      | -                        | -                      |                          |
| Railway Traction Traction - I              | -            | -              | -                | -         |            |              | -                      | -                        | -                      | -                        | -                      |                          |
| Co-Generation-J                            | -            | -              | -                | -         |            |              | -                      | -                        | -                      | -                        | -                      |                          |
| <b>General Service</b>                     |              |                |                  |           |            |              | 12.25                  |                          |                        |                          |                        |                          |
| <b>Grand Total</b>                         | <b>655</b>   | <b>100.00%</b> | <b>588,065</b>   |           |            |              |                        |                          |                        |                          |                        |                          |

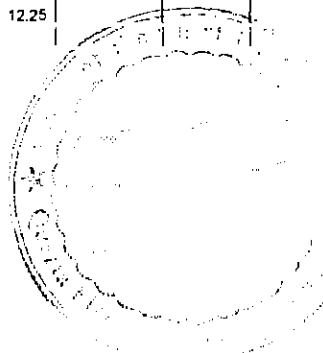
## QESCO

## Proposed Revenue and Subsidy Statement Oct-2017

| Description                                | Sales<br>(MkWh) | Sales<br>Mix<br>(%) | Projected<br>No. of<br>Consumers | Connected<br>Load<br>(kW) | Connected<br>Load<br>(%) | Distribution<br>Losses | Proposed Tariff |                    | GOP Tariff      |                    | Subsidy         |                    |
|--------------------------------------------|-----------------|---------------------|----------------------------------|---------------------------|--------------------------|------------------------|-----------------|--------------------|-----------------|--------------------|-----------------|--------------------|
|                                            |                 |                     |                                  |                           |                          |                        | Fixed<br>Charge | Variable<br>Charge | Fixed<br>Charge | Variable<br>Charge | Fixed<br>Charge | Variable<br>Charge |
| <b>Residential</b>                         |                 |                     |                                  |                           |                          |                        |                 |                    |                 |                    |                 |                    |
| Up to 50 Units                             | 3.20            | 0.48%               | 124,575                          | -                         | -                        | -                      | -               | 12.81              | -               | 6.40               | -               | 6.40               |
| For peak load requirement up to 5 kW       | -               | 0.00%               | -                                | -                         | -                        | -                      | -               | -                  | -               | -                  | -               | -                  |
| 01-100 Units                               | 30.49           | 4.59%               | 168,082                          | -                         | -                        | -                      | -               | 381.18             | -               | 176.56             | -               | 204.62             |
| 101-300 Units                              | 7.01            | -                   | -                                | -                         | -                        | -                      | -               | 105.21             | -               | 56.88              | -               | 48.32              |
| 301-700 Units                              | 9.61            | 1.66%               | 102,652                          | -                         | -                        | -                      | -               | 144.09             | -               | 97.98              | -               | 46.11              |
| Above 700 Units                            | 9.76            | 1.47%               | 29,542                           | -                         | -                        | -                      | -               | 165.89             | -               | 156.13             | -               | 9.76               |
| For peak load requirement exceeding 5 kW   | 10.06           | 1.51%               | 5,859                            | -                         | -                        | -                      | -               | 191.20             | -               | 181.14             | -               | 10.06              |
| Time of Use (TOU) - Peak                   | -               | 0.00%               | -                                | -                         | -                        | -                      | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Off-Peak               | 0.91            | 0.14%               | 2,649                            | -                         | -                        | -                      | -               | 17.38              | -               | 16.47              | -               | 0.91               |
| Total Residential                          | 4.57            | 0.69%               | 17,663                           | -                         | -                        | -                      | -               | 59.46              | -               | 57.18              | -               | 2.29               |
|                                            | 75.63           | 0.00%               | 451,023                          | -                         | -                        | -                      | -               | 1,077.22           | -               | 748.74             | -               | 328.48             |
| <b>Commercial - A2</b>                     |                 |                     |                                  |                           |                          |                        |                 |                    |                 |                    |                 |                    |
| Commercial -                               | -               | 0.00%               | -                                | -                         | -                        | -                      | -               | -                  | -               | -                  | -               | -                  |
| For peak load requirement up to 5 kW       | 8.69            | 1.31%               | 104,820                          | -                         | -                        | -                      | -               | 165.13             | -               | 156.44             | -               | 8.69               |
| Commercial (<100)                          | 19.97           | 3.00%               | 34                               | -                         | -                        | -                      | 0.09            | 299.61             | 0.09            | 299.61             | -               | -                  |
| Commercial (<20 kW)                        | -               | 0.00%               | -                                | -                         | -                        | -                      | -               | -                  | -               | -                  | -               | -                  |
| For peak load requirement exceeding 5 kW   | -               | 0.00%               | -                                | -                         | -                        | -                      | -               | -                  | -               | -                  | -               | -                  |
| Regular                                    | -               | 0.00%               | -                                | -                         | -                        | -                      | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak (A-2)             | 1.98            | 0.30%               | 2,618                            | -                         | -                        | -                      | 0.95            | 37.66              | 0.95            | 35.88              | -               | 1.98               |
| Time of Use (TOU) - Off-Peak (Temp)        | 7.32            | 1.10%               | 37                               | -                         | -                        | -                      | 5.74            | 95.14              | 5.74            | 91.48              | -               | 3.66               |
| Total Commercial                           | 37.97           | 0.00%               | 167,308                          | -                         | -                        | -                      | 8.77            | 697.84             | 8.77            | 683.21             | -               | 14.33              |
| <b>Industrial</b>                          |                 |                     |                                  |                           |                          |                        |                 |                    |                 |                    |                 |                    |
| B1                                         | 0.15            | 0.02%               | -                                | -                         | -                        | -                      | -               | 2.21               | -               | 2.21               | -               | -                  |
| B1 (Peak)                                  | 0.48            | 0.07%               | 1,084                            | -                         | -                        | -                      | -               | 8.89               | -               | 8.23               | -               | 0.46               |
| B1 - (Off Peak)                            | 2.13            | 0.32%               | 1,452                            | -                         | -                        | -                      | -               | 27.75              | -               | 26.88              | -               | 1.07               |
| B2                                         | 0.15            | 0.02%               | 104                              | -                         | -                        | -                      | 0.01            | 2.13               | 0.01            | 2.13               | -               | -                  |
| B2 - TOU (Peak)                            | 2.29            | 0.34%               | 1,009                            | -                         | -                        | -                      | 1.76            | 43.45              | 1.76            | 41.17              | -               | 2.29               |
| B2 - TOU (Off-peak)                        | 9.15            | 1.38%               | 1                                | -                         | -                        | -                      | 12.15           | 117.10             | 12.15           | 112.43             | -               | 4.67               |
| B3- 11/33 KV (Peak)                        | 0.46            | 0.07%               | 18                               | -                         | -                        | -                      | 0.85            | 8.69               | 0.65            | 8.23               | -               | 0.46               |
| B4                                         | 8.69            | 1.31%               | 3                                | -                         | -                        | -                      | 4.79            | 110.38             | 4.79            | 106.03             | -               | 4.35               |
| Total Industrial                           | 23              | 0.00%               | 3,670                            | -                         | -                        | -                      | 19.37           | 320.41             | 19.37           | 307.13             | -               | 13.28              |
| <b>Bulk</b>                                |                 |                     |                                  |                           |                          |                        |                 |                    |                 |                    |                 |                    |
| C1(a) Supply at 400 Volts - up to 5 kW     | -               | 0.00%               | 11                               | -                         | -                        | -                      | -               | -                  | -               | -                  | -               | -                  |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.15            | 0.02%               | 78                               | -                         | -                        | -                      | 0.88            | 2.21               | 0.88            | 2.21               | -               | -                  |
| Time of Use (TOU) - Peak                   | 0.46            | 0.07%               | 105                              | -                         | -                        | -                      | 0.21            | 8.69               | 0.21            | 8.23               | -               | 0.46               |
| Time of Use (TOU) - Off-Peak               | 2.29            | 0.34%               | 12                               | -                         | -                        | -                      | 1.64            | 29.73              | 1.44            | 28.59              | -               | 1.14               |
| C2 Supply at 11 kV                         | 1.22            | 0.18%               | -                                | -                         | -                        | -                      | 1.02            | 17.44              | 1.02            | 17.44              | -               | -                  |
| Time of Use (TOU) - Peak                   | 2.44            | 0.37%               | 25                               | -                         | -                        | -                      | 0.70            | 46.35              | 0.70            | 43.91              | -               | 2.44               |
| Time of Use (TOU) - Off-Peak               | 10.37           | 1.56%               | 25                               | -                         | -                        | -                      | 3.57            | 132.71             | 3.57            | 127.53             | -               | 5.18               |
| C3 Supply above 11 kV                      | -               | -                   | -                                | -                         | -                        | -                      | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak                   | -               | -                   | -                                | -                         | -                        | -                      | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Off-Peak               | -               | -                   | -                                | -                         | -                        | -                      | -               | -                  | -               | -                  | -               | -                  |
| Total Single Point Supply                  | 17              | -                   | 256                              | -                         | -                        | -                      | 7.62            | 237.14             | 7.62            | 227.62             | -               | 9.22               |
| <b>Agricultural Tube-wells - Tariff D</b>  |                 |                     |                                  |                           |                          |                        |                 |                    |                 |                    |                 |                    |
| D1 Scarp                                   | 1.58            | 0.25%               | 294                              | -                         | -                        | -                      | -               | 25.49              | -               | 20.13              | -               | 5.37               |
| Time of Use (TOU)                          | 1.52            | 0.23%               | -                                | -                         | -                        | -                      | -               | 27.22              | -               | 27.22              | -               | -                  |
| Time of Use (TOU)                          | 9.00            | 1.35%               | -                                | -                         | -                        | -                      | -               | 105.70             | -               | 105.70             | -               | -                  |
| D2 Agricultural Tube-wells                 | 492.18          | 74.00%              | 22,484                           | -                         | -                        | -                      | 94.52           | 6,586.10           | 74.10           | 5,660.11           | 20.42           | 925.99             |
| Agricultural Tube-wells D-2 (ii)           | -               | -                   | -                                | -                         | -                        | -                      | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak D-2(i)            | -               | -                   | 3,139                            | -                         | -                        | -                      | 16.23           | -                  | 16.23           | -                  | -               | -                  |
| Time of Use (TOU) - Peak D-2               | 0.76            | 0.11%               | 521                              | -                         | -                        | -                      | 3.09            | 14.48              | 3.09            | 11.44              | -               | 3.05               |
| Time of Use (TOU) - Off-Peak D2            | 5.49            | 0.83%               | -                                | -                         | -                        | -                      | -               | 69.71              | -               | 48.58              | -               | 21.13              |
| Total Agricultural                         | 611             | -                   | 26,448                           | -                         | -                        | -                      | 113.84          | 6,828.71           | 83.42           | 6,873.17           | 20.42           | 955.54             |
| Public Lighting G                          | 0.46            | 0.07%               | 260                              | -                         | -                        | -                      | -               | 6.40               | -               | 6.40               | -               | -                  |
| Residential Colonies H                     | 0.01            | 0.00%               | -                                | -                         | -                        | -                      | -               | 0.08               | -               | 0.08               | -               | -                  |
| Special Contracts - Tariff K (AJK)         | -               | -                   | -                                | -                         | -                        | -                      | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak                   | -               | -                   | -                                | -                         | -                        | -                      | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Off-Peak               | -               | -                   | -                                | -                         | -                        | -                      | -               | -                  | -               | -                  | -               | -                  |
| Railway Traction Traction - I              | -               | -                   | -                                | -                         | -                        | -                      | -               | -                  | -               | -                  | -               | -                  |
| Co-Generation-J                            | -               | -                   | -                                | -                         | -                        | -                      | -               | -                  | -               | -                  | -               | -                  |
| General Service                            | -               | -                   | -                                | -                         | -                        | -                      | -               | -                  | -               | -                  | -               | -                  |
| <b>Grand Total</b>                         | <b>665</b>      | <b>100.00%</b>      | <b>588,965</b>                   | <b>-</b>                  | <b>-</b>                 | <b>-</b>               | <b>147.60</b>   | <b>9,867.61</b>    | <b>127.18</b>   | <b>7,748.65</b>    | <b>28.42</b>    | <b>1,328.86</b>    |

## Proposed Revenue and Subsidy Statement Nov-2017

| Description                                | Sales<br>(MkWh) | Sales<br>Rate<br>(%age) | Projected<br>No. of<br>Consumers | Connected<br>Load<br>(KW) | Loss<br>Factor<br>(%age) | Percentage<br>Losses | Proposed Tariff              |                                | GOP Tariff                |                                | Subsidy                   |                                |
|--------------------------------------------|-----------------|-------------------------|----------------------------------|---------------------------|--------------------------|----------------------|------------------------------|--------------------------------|---------------------------|--------------------------------|---------------------------|--------------------------------|
|                                            |                 |                         |                                  |                           |                          |                      | Fixed<br>Charge<br>(Rs/KW/M) | Variable<br>Charge<br>(Rs/KWh) | Fixed Charge<br>(Rs/KW/M) | Variable<br>Charge<br>(Rs/KWh) | Fixed Charge<br>(Rs/KW/M) | Variable<br>Charge<br>(Rs/KWh) |
| <b>Residential</b>                         |                 |                         |                                  |                           |                          |                      |                              |                                |                           |                                |                           |                                |
| Up to 50 Units                             | 3.08            | 0.48%                   | 124,575                          |                           |                          |                      |                              | 4.00                           |                           | 2.00                           |                           | 2.00                           |
| For peak load requirement up to 5 kW       | -               | -                       | -                                |                           |                          |                      |                              | -                              |                           | -                              |                           | -                              |
| 01-100 Units                               | 29.30           | 4.59%                   | 168,082                          |                           |                          |                      |                              | 12.50                          |                           | 5.78                           |                           | 6.71                           |
| 101-300 Units                              | 6.74            | 1.05%                   | -                                |                           |                          |                      |                              | 15.00                          |                           | 8.11                           |                           | 8.89                           |
| 201-300 Units                              | 9.23            | 1.44%                   | 102,652                          |                           |                          |                      |                              | 15.00                          |                           | 10.20                          |                           | 4.80                           |
| 301-700 Units                              | 9.38            | 1.47%                   | 29,542                           |                           |                          |                      |                              | 17.00                          |                           | 16.00                          |                           | 1.00                           |
| Above 700 Units                            | 9.67            | 1.51%                   | 5,859                            |                           |                          |                      |                              | 19.00                          |                           | 18.00                          |                           | 1.00                           |
| For peak load requirement exceeding 5 kW   | -               | -                       | -                                |                           |                          |                      |                              | -                              |                           | -                              |                           | -                              |
| Time of Use (TOU) - Peak                   | 0.88            | 0.14%                   | 2,649                            |                           |                          |                      |                              | 19.00                          |                           | 16.00                          |                           | 1.00                           |
| Time of Use (TOU) - Off-Peak               | 4.40            | 0.69%                   | 17,663                           |                           |                          |                      |                              | 13.00                          |                           | 12.50                          |                           | 0.50                           |
| <b>Total Residential</b>                   | <b>72.67</b>    |                         | <b>451,023</b>                   |                           |                          |                      |                              |                                |                           |                                |                           |                                |
| <b>Commercial - A2</b>                     |                 |                         |                                  |                           |                          |                      |                              |                                |                           |                                |                           |                                |
| Commercial -                               |                 |                         |                                  |                           |                          |                      |                              |                                |                           |                                |                           |                                |
| For peak load requirement up to 5 kW       | 8.35            | 1.31%                   | 104,520                          |                           |                          |                      |                              | 19.00                          |                           | 18.00                          |                           | 1.00                           |
| Commercial (<100)                          | 19.19           | 3.00%                   | 34                               |                           |                          |                      | 400.00                       | 15.00                          | 400.00                    | 15.00                          |                           | -                              |
| Commercial (<20 KW)                        |                 |                         |                                  |                           |                          |                      |                              |                                |                           |                                |                           |                                |
| For peak load requirement exceeding 5 kW   | -               | -                       | -                                |                           |                          |                      |                              | -                              |                           | -                              |                           | -                              |
| Regular                                    | -               | -                       | -                                |                           |                          |                      |                              | -                              |                           | -                              |                           | -                              |
| Time of Use (TOU) - Peak (A-2)             | 1.90            | 0.30%                   | 2,618                            |                           |                          |                      | 400.00                       | 19.00                          | 400.00                    | 18.00                          |                           | 1.00                           |
| Time of Use (TOU) - Off-Peak (Temp)        | 7.03            | 1.10%                   | 37                               |                           |                          |                      | 400.00                       | 13.00                          | 400.00                    | 12.50                          |                           | 0.50                           |
| <b>Total Commercial</b>                    | <b>36.48</b>    | <b>0.00%</b>            | <b>107,308</b>                   |                           |                          |                      |                              |                                |                           |                                |                           |                                |
| <b>Industrial</b>                          |                 |                         |                                  |                           |                          |                      |                              |                                |                           |                                |                           |                                |
| B1                                         | 0.15            | 0.02%                   | -                                |                           |                          |                      |                              | 14.50                          |                           | 14.50                          |                           | -                              |
| B1 (Peak)                                  | 0.44            | 0.07%                   | 1,084                            |                           |                          |                      |                              | 18.00                          |                           | 18.00                          |                           | 1.00                           |
| B1 - (Off Peak)                            | 2.05            | 0.32%                   | 1,452                            |                           |                          |                      |                              | 13.00                          |                           | 12.50                          |                           | 0.50                           |
| B2                                         | 0.15            | 0.02%                   | 104                              |                           |                          |                      | 400.00                       | 14.00                          | 400.00                    | 14.00                          |                           | -                              |
| B2 - TOU (Peak)                            | 2.20            | 0.34%                   | 1,009                            |                           |                          |                      | 400.00                       | 19.00                          | 400.00                    | 18.00                          |                           | 1.00                           |
| B2 - TOU (Off-peak)                        | 8.79            | 1.38%                   | 1                                |                           |                          |                      | 400.00                       | 12.80                          | 400.00                    | 12.29                          |                           | 0.51                           |
| B3- 11/33 KV (Peak)                        | 0.44            | 0.07%                   | 16                               |                           |                          |                      | 380.00                       | 19.00                          | 380.00                    | 18.00                          |                           | 1.00                           |
| B4                                         | 8.35            | 1.31%                   | 3                                |                           |                          |                      | 380.00                       | 12.70                          | 380.00                    | 12.20                          |                           | 0.50                           |
| <b>Total Industrial</b>                    | <b>23</b>       |                         | <b>3,670</b>                     |                           |                          |                      |                              |                                |                           |                                |                           |                                |
| <b>Bulk</b>                                |                 |                         |                                  |                           |                          |                      |                              |                                |                           |                                |                           |                                |
| C1(a) Supply at 400 Volts - up to 5 kW     | -               | -                       | 11                               |                           |                          |                      |                              | 15.00                          |                           | 15.00                          |                           | -                              |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.15            | 0.02%                   | 78                               |                           |                          |                      | 400.00                       | 14.50                          | 400.00                    | 14.50                          |                           | -                              |
| Time of Use (TOU) - Peak                   | 0.44            | 0.07%                   | 105                              |                           |                          |                      | 400.00                       | 19.00                          | 400.00                    | 16.00                          |                           | 1.00                           |
| Time of Use (TOU) - Off-Peak               | 2.20            | 0.34%                   | 12                               |                           |                          |                      | 400.00                       | 13.00                          | 400.00                    | 12.50                          |                           | 0.50                           |
| C2 Supply at 11 kV                         | 1.17            | 0.18%                   | -                                |                           |                          |                      | 380.00                       | 14.30                          | 380.00                    | 14.30                          |                           | -                              |
| Time of Use (TOU) - Peak                   | 2.34            | 0.37%                   | 25                               |                           |                          |                      | 380.00                       | 19.00                          | 380.00                    | 18.00                          |                           | 1.00                           |
| Time of Use (TOU) - Off-Peak               | 9.96            | 1.56%                   | 25                               |                           |                          |                      | 380.00                       | 12.80                          | 380.00                    | 12.30                          |                           | 0.50                           |
| C3 Supply above 11 kV                      | -               | -                       | -                                |                           |                          |                      |                              | -                              |                           | -                              |                           | -                              |
| Time of Use (TOU) - Peak                   | -               | -                       | -                                |                           |                          |                      |                              | -                              |                           | -                              |                           | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                       | -                                |                           |                          |                      |                              | -                              |                           | -                              |                           | -                              |
| <b>Total Single Point Supply</b>           | <b>16</b>       |                         | <b>256</b>                       |                           |                          |                      |                              |                                |                           |                                |                           |                                |
| <b>Agricultural Tube-wells - Tariff D</b>  |                 |                         |                                  |                           |                          |                      |                              |                                |                           |                                |                           |                                |
| O1 Scarp                                   | 1.61            | 0.25%                   | 294                              |                           |                          |                      |                              | 15.20                          |                           | 12.00                          |                           | 3.20                           |
| Time of Use (TOU)                          | 1.47            | 0.23%                   | -                                |                           |                          |                      |                              | 17.85                          |                           | 17.85                          |                           | -                              |
| Time of Use (TOU)                          | 6.84            | 1.35%                   | -                                |                           |                          |                      |                              | 11.75                          |                           | 11.75                          |                           | -                              |
| D2 Agricultural Tube-wells                 | 472.97          | 74.00%                  | 22,494                           |                           |                          |                      | 200.00                       | 13.38                          | 200.00                    | 11.50                          |                           | 1.88                           |
| Agricultural Tube-wells D-2 (ii)           | -               | -                       | -                                |                           |                          |                      |                              | -                              |                           | -                              |                           | -                              |
| Time of Use (TOU) - Peak D-2(i)            | -               | -                       | 3,139                            |                           |                          |                      | 200.00                       | -                              | 200.00                    | -                              |                           | -                              |
| Time of Use (TOU) - Peak D-2               | 0.73            | 0.11%                   | 521                              |                           |                          |                      | 200.00                       | 19.00                          | 200.00                    | 15.00                          |                           | 4.00                           |
| Time of Use (TOU) - Off-Peak D2            | 5.27            | 0.83%                   | -                                |                           |                          |                      | 200.00                       | 12.70                          | 200.00                    | 8.85                           |                           | 3.85                           |
| <b>Total Agricultural</b>                  | <b>491</b>      |                         | <b>28,448</b>                    |                           |                          |                      |                              |                                |                           |                                |                           |                                |
| Public Lighting G                          | 0.04            | 0.07%                   | 260                              |                           |                          |                      |                              | 14.00                          |                           | 14.00                          |                           | -                              |
| Residential Colonies H                     | 0.01            | 0.00%                   | -                                |                           |                          |                      |                              | 14.00                          |                           | 14.00                          |                           | -                              |
| Special Contracts - Tariff K (AJK)         | -               | -                       | -                                |                           |                          |                      |                              | -                              |                           | -                              |                           | -                              |
| Time of Use (TOU) - Peak                   | -               | -                       | -                                |                           |                          |                      |                              | -                              |                           | -                              |                           | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                       | -                                |                           |                          |                      |                              | -                              |                           | -                              |                           | -                              |
| Railway Traction Traction - 1              | -               | -                       | -                                |                           |                          |                      |                              | -                              |                           | -                              |                           | -                              |
| Co-Generation-J                            | -               | -                       | -                                |                           |                          |                      |                              | -                              |                           | -                              |                           | -                              |
| General Service                            | -               | -                       | -                                |                           |                          |                      |                              | 12.25                          |                           | -                              |                           | -                              |
| <b>Grand Total</b>                         | <b>639</b>      | <b>100.00%</b>          | <b>688,965</b>                   |                           |                          |                      |                              |                                |                           |                                |                           |                                |



## QESCO

## Proposed Revenue and Subsidy Statement Nov-2017

| Description                                | Sales<br>(MkWh) | Sales<br>(%)   | Projected<br>No. of<br>Consumers | Connected<br>Load<br>(kW) | Sales<br>(%) | Distribution<br>Losses<br>(%) | Proposed Tariff |                    | GDP Tariff      |                    | Subsidy         |                    |
|--------------------------------------------|-----------------|----------------|----------------------------------|---------------------------|--------------|-------------------------------|-----------------|--------------------|-----------------|--------------------|-----------------|--------------------|
|                                            |                 |                |                                  |                           |              |                               | Fixed<br>Charge | Variable<br>Charge | Fixed<br>Charge | Variable<br>Charge | Fixed<br>Charge | Variable<br>Charge |
|                                            | (MkWh)          | (%)            |                                  | (kW)                      | (%)          |                               | (Min Rs)        | (Min Rs)           | (Min Rs)        | (Min Rs)           | (Min Rs)        | (Min Rs)           |
| <b>Residential</b>                         |                 |                |                                  |                           |              |                               |                 |                    |                 |                    |                 |                    |
| Up to 50 Units                             | 3.08            | 0.48%          | 124,575                          | -                         | -            | -                             | -               | 12.31              | -               | 6.15               | -               | 6.15               |
| For peak load requirement up to 5 kW       | -               | 0.00%          | -                                | -                         | -            | -                             | -               | -                  | -               | -                  | -               | -                  |
| 01-100 Units                               | 29.30           | 4.59%          | 168,082                          | -                         | -            | -                             | -               | 366.30             | -               | 169.67             | -               | 196.63             |
| 101-300 Units                              | 6.74            | -              | -                                | -                         | -            | -                             | -               | 101.10             | -               | 54.66              | -               | 46.44              |
| 101-300 Units                              | 9.23            | 1.44%          | 102,652                          | -                         | -            | -                             | -               | 138.46             | -               | 94.15              | -               | 44.31              |
| 301-700 Units                              | 9.38            | 1.47%          | 29,542                           | -                         | -            | -                             | -               | 159.41             | -               | 150.04             | -               | 9.38               |
| Above 700 Units                            | 9.87            | 1.51%          | 5,959                            | -                         | -            | -                             | -               | 183.74             | -               | 174.07             | -               | 9.67               |
| For peak load requirement exceeding 5 kW   | -               | 0.00%          | -                                | -                         | -            | -                             | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak                   | 0.88            | 0.14%          | 2,649                            | -                         | -            | -                             | -               | 16.70              | -               | 15.82              | -               | 0.88               |
| Time of Use (TOU) - Off-Peak               | 4.40            | 0.88%          | 17,663                           | -                         | -            | -                             | -               | 57.14              | -               | 54.94              | -               | 2.20               |
| <b>Total Residential</b>                   | <b>72.67</b>    | <b>0.00%</b>   | <b>451,023</b>                   | <b>-</b>                  | <b>-</b>     | <b>-</b>                      | <b>-</b>        | <b>1,035.16</b>    | <b>-</b>        | <b>719.51</b>      | <b>-</b>        | <b>315.55</b>      |
| <b>Commercial - A2</b>                     |                 |                |                                  |                           |              |                               |                 |                    |                 |                    |                 |                    |
| Commercial -                               | -               | 0.00%          | -                                | -                         | -            | -                             | -               | -                  | -               | -                  | -               | -                  |
| For peak load requirement up to 5 kW       | 8.35            | 1.31%          | 104,620                          | -                         | -            | -                             | -               | 158.68             | -               | 150.33             | -               | 8.35               |
| Commercial (<100)                          | 19.19           | 3.00%          | 34                               | -                         | -            | -                             | 0.09            | 287.91             | 0.09            | 297.91             | -               | -                  |
| Commercial (<20 KW)                        | -               | 0.00%          | -                                | -                         | -            | -                             | -               | -                  | -               | -                  | -               | -                  |
| For peak load requirement exceeding 5 kW   | -               | 0.00%          | -                                | -                         | -            | -                             | -               | -                  | -               | -                  | -               | -                  |
| Regular                                    | -               | 0.00%          | -                                | -                         | -            | -                             | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak (A-2)             | 1.90            | 0.30%          | 2,618                            | -                         | -            | -                             | 0.95            | 36.19              | 0.95            | 34.29              | -               | 1.90               |
| Time of Use (TOU) - Off-Peak (Temp)        | 7.03            | 1.10%          | 37                               | -                         | -            | -                             | 5.74            | 91.43              | 5.74            | 87.91              | -               | 3.52               |
| <b>Total Commercial</b>                    | <b>36.48</b>    | <b>0.00%</b>   | <b>107,308</b>                   | <b>-</b>                  | <b>-</b>     | <b>-</b>                      | <b>6.77</b>     | <b>674.21</b>      | <b>6.77</b>     | <b>560.44</b>      | <b>-</b>        | <b>13.77</b>       |
| <b>Industrial</b>                          |                 |                |                                  |                           |              |                               |                 |                    |                 |                    |                 |                    |
| B1                                         | 0.15            | 0.02%          | -                                | -                         | -            | -                             | -               | 2.12               | -               | 2.12               | -               | -                  |
| B1 (Peak)                                  | 0.44            | 0.07%          | 1,084                            | -                         | -            | -                             | -               | 8.35               | -               | 7.91               | -               | 0.44               |
| B1 - (Off Peak)                            | 2.05            | 0.32%          | 1,452                            | -                         | -            | -                             | -               | 26.67              | -               | 25.64              | -               | 1.03               |
| B2 -                                       | 0.15            | 0.02%          | 104                              | -                         | -            | -                             | 0.01            | 2.05               | 0.01            | 2.05               | -               | -                  |
| B2 - TOU (Peak)                            | 2.20            | 0.34%          | 1,009                            | -                         | -            | -                             | 1.76            | 41.78              | 1.76            | 39.56              | -               | 2.20               |
| B2 - TOU (Off-peak)                        | 9.79            | 1.38%          | 1                                | -                         | -            | -                             | 12.15           | 112.53             | 12.15           | 109.04             | -               | 4.48               |
| B3- 11/33 KV (Peak)                        | 0.44            | 0.07%          | 16                               | -                         | -            | -                             | 0.65            | 8.35               | 0.65            | 7.91               | -               | 0.44               |
| B4                                         | 8.35            | 1.31%          | 3                                | -                         | -            | -                             | 4.79            | 106.07             | 4.79            | 101.89             | -               | 4.18               |
| <b>Total Industrial</b>                    | <b>23</b>       | <b>0.00%</b>   | <b>3,670</b>                     | <b>-</b>                  | <b>-</b>     | <b>-</b>                      | <b>19.37</b>    | <b>307.90</b>      | <b>19.37</b>    | <b>295.13</b>      | <b>-</b>        | <b>12.76</b>       |
| <b>Bulk</b>                                |                 |                |                                  |                           |              |                               |                 |                    |                 |                    |                 |                    |
| C1(a) Supply at 400 Volts - up to 5 kW     | -               | 0.00%          | 11                               | -                         | -            | -                             | -               | -                  | -               | -                  | -               | -                  |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.15            | 0.02%          | 78                               | -                         | -            | -                             | 0.68            | 2.12               | 0.68            | 2.12               | -               | -                  |
| Time of Use (TOU) - Peak                   | 0.44            | 0.07%          | 105                              | -                         | -            | -                             | 0.21            | 8.35               | 0.21            | 7.91               | -               | 0.44               |
| Time of Use (TOU) - Off-Peak               | 2.20            | 0.34%          | 12                               | -                         | -            | -                             | 1.44            | 29.57              | 1.44            | 27.47              | -               | 1.10               |
| C2 Supply at 11 KV                         | 1.17            | 0.18%          | -                                | -                         | -            | -                             | 1.02            | 16.76              | 1.02            | 16.76              | -               | -                  |
| Time of Use (TOU) - Peak                   | 2.34            | 0.37%          | 25                               | -                         | -            | -                             | 0.70            | 44.54              | 0.70            | 42.20              | -               | 2.34               |
| Time of Use (TOU) - Off-Peak               | 9.96            | 1.58%          | 25                               | -                         | -            | -                             | 3.57            | 127.53             | 3.57            | 122.55             | -               | 4.98               |
| C3 Supply above 11 KV                      | -               | -              | -                                | -                         | -            | -                             | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak                   | -               | -              | -                                | -                         | -            | -                             | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Off-Peak               | -               | -              | -                                | -                         | -            | -                             | -               | -                  | -               | -                  | -               | -                  |
| <b>Total Single Point Supply</b>           | <b>16</b>       | <b>-</b>       | <b>256</b>                       | <b>-</b>                  | <b>-</b>     | <b>-</b>                      | <b>7.62</b>     | <b>227.88</b>      | <b>7.62</b>     | <b>219.02</b>      | <b>-</b>        | <b>8.86</b>        |
| <b>Agricultural Tube-wells - Tariff O</b>  |                 |                |                                  |                           |              |                               |                 |                    |                 |                    |                 |                    |
| D1 Scarp                                   | 1.61            | 0.25%          | 294                              | -                         | -            | -                             | -               | 24.50              | -               | 19.34              | -               | 5.16               |
| Time of Use (TOU)                          | 1.47            | 0.23%          | -                                | -                         | -            | -                             | -               | 26.15              | -               | 26.15              | -               | -                  |
| Time of Use (TOU)                          | 8.64            | 1.35%          | -                                | -                         | -            | -                             | -               | 101.57             | -               | 101.57             | -               | -                  |
| D2 Agricultural Tube-wells                 | 472.97          | 74.00%         | 22,494                           | -                         | -            | -                             | 88.75           | 6,328.95           | 62.53           | 5,439.11           | 26.22           | 889.64             |
| Agricultural Tube-wells D-2 (ii)           | -               | -              | -                                | -                         | -            | -                             | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak D-2(i)            | -               | -              | 3,139                            | -                         | -            | -                             | 16.23           | -                  | 16.23           | -                  | -               | -                  |
| Time of Use (TOU) - Peak D-2               | 0.73            | 0.11%          | 521                              | -                         | -            | -                             | 3.09            | 13.92              | 3.09            | 10.99              | -               | 2.93               |
| Time of Use (TOU) - Off-Peak D2            | 5.27            | 0.83%          | -                                | -                         | -            | -                             | -               | 56.99              | -               | 46.68              | -               | 20.31              |
| <b>Total Agricultural</b>                  | <b>491</b>      | <b>-</b>       | <b>26,448</b>                    | <b>-</b>                  | <b>-</b>     | <b>-</b>                      | <b>106.07</b>   | <b>6,562.08</b>    | <b>81.85</b>    | <b>5,643.85</b>    | <b>26.22</b>    | <b>918.23</b>      |
| Public Lighting G                          | 0.44            | 0.07%          | 260                              | -                         | -            | -                             | -               | 6.15               | -               | 6.15               | -               | -                  |
| Residential Colonies H                     | 0.01            | 0.00%          | -                                | -                         | -            | -                             | -               | 0.08               | -               | 0.08               | -               | -                  |
| Special Contracts - Tariff K (AJK)         | -               | -              | -                                | -                         | -            | -                             | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak                   | -               | -              | -                                | -                         | -            | -                             | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - On-Peak                | -               | -              | -                                | -                         | -            | -                             | -               | -                  | -               | -                  | -               | -                  |
| Railway Traction Traction - I              | -               | -              | -                                | -                         | -            | -                             | -               | -                  | -               | -                  | -               | -                  |
| Co-Generation-J                            | -               | -              | -                                | -                         | -            | -                             | -               | -                  | -               | -                  | -               | -                  |
| General Service                            | -               | -              | -                                | -                         | -            | -                             | -               | -                  | -               | -                  | -               | -                  |
| <b>Grand Total</b>                         | <b>639</b>      | <b>100.00%</b> | <b>588,965</b>                   | <b>-</b>                  | <b>-</b>     | <b>-</b>                      | <b>141.83</b>   | <b>8,713.47</b>    | <b>115.61</b>   | <b>7,444.18</b>    | <b>26.22</b>    | <b>1,269.29</b>    |

### Proposed Revenue and Subsidy Statement Dec-2017

| Description                               | Sales        | Sales          | Projected        | Connected | Load   | Distribution | Proposed Tariff       |                          | GOP Tariff            |                          | Subsidy               |                          |
|-------------------------------------------|--------------|----------------|------------------|-----------|--------|--------------|-----------------------|--------------------------|-----------------------|--------------------------|-----------------------|--------------------------|
|                                           | (MkWh)       | (%age)         | No. of Consumers | Load (kW) | (%age) | Losses       | Fixed Charge (Rs/kWh) | Variable Charge (Rs/kWh) | Fixed Charge (Rs/kWh) | Variable Charge (Rs/kWh) | Fixed Charge (Rs/kWh) | Variable Charge (Rs/kWh) |
| <b>Residential</b>                        |              |                |                  |           |        |              |                       |                          |                       |                          |                       |                          |
| Up to 50 Units                            | 3.26         | 0.48%          | 124,575          |           |        |              |                       | 4.00                     | -                     | 2.00                     |                       | 2.00                     |
| For peak load requirement up to 5 kW      | -            | -              | -                |           |        |              |                       | -                        | -                     | -                        |                       | -                        |
| 01-100 Units                              | 31.02        | 4.59%          | 168,082          |           |        |              |                       | 12.50                    | -                     | 5.79                     |                       | 6.71                     |
| 101-300 Units                             | 7.13         | 1.05%          | -                |           |        |              |                       | 15.00                    | -                     | 8.11                     |                       | 6.89                     |
| 201-300 Units                             | 9.77         | 1.44%          | 102,652          |           |        |              |                       | 15.00                    | -                     | 10.20                    |                       | 4.80                     |
| 301-700 Units                             | 9.93         | 1.47%          | 29,542           |           |        |              |                       | 17.00                    | -                     | 16.00                    |                       | 1.00                     |
| Above 700 Units                           | 10.24        | 1.51%          | 5,859            |           |        |              |                       | 19.00                    | -                     | 18.00                    |                       | 1.00                     |
| For peak load requirement exceeding 5 kW  | -            | -              | -                |           |        |              |                       | -                        | -                     | -                        |                       | -                        |
| Time of Use (TOU) - Peak                  | 0.93         | 0.14%          | 2,649            |           |        |              |                       | 19.00                    | -                     | 18.00                    |                       | 1.00                     |
| Time of Use (TOU) - Off-Peak              | 4.65         | 0.69%          | 17,663           |           |        |              |                       | 13.00                    | -                     | 12.50                    |                       | 0.50                     |
| <b>Total Residential</b>                  | <b>76.82</b> |                | <b>461,023</b>   |           |        |              |                       |                          |                       |                          |                       |                          |
| <b>Commercial - A2</b>                    |              |                |                  |           |        |              |                       |                          |                       |                          |                       |                          |
| Commercial -                              |              |                |                  |           |        |              |                       |                          |                       |                          |                       |                          |
| For peak load requirement up to 5 kW      | 8.84         | 1.31%          | 104,620          |           |        |              |                       | 19.00                    | -                     | 18.00                    | -                     | 1.00                     |
| Commercial (<100)                         | 20.32        | 3.00%          | 34               |           |        |              | 400.00                | 15.00                    | 400.00                | 15.00                    | -                     | -                        |
| Commercial (>20 kW)                       |              |                |                  |           |        |              |                       |                          |                       |                          |                       |                          |
| For peak load requirement exceeding 5 kW  | -            | -              | -                |           |        |              |                       | -                        | -                     | -                        | -                     | -                        |
| Regular                                   |              |                |                  |           |        |              |                       |                          |                       |                          |                       |                          |
| Time of Use (TOU) - Peak (A-2)            | 2.02         | 0.30%          | 2,618            |           |        |              | 400.00                | 19.00                    | 400.00                | 18.00                    |                       | 1.00                     |
| Time of Use (TOU) - Off-Peak (Temp)       | 7.44         | 1.10%          | 37               |           |        |              | 400.00                | 13.00                    | 400.00                | 12.50                    |                       | 0.50                     |
| <b>Total Commercial</b>                   | <b>38.62</b> | <b>0.00%</b>   | <b>107,308</b>   |           |        |              |                       |                          |                       |                          |                       |                          |
| <b>Industrial</b>                         |              |                |                  |           |        |              |                       |                          |                       |                          |                       |                          |
| B1                                        | 0.16         | 0.02%          | -                |           |        |              |                       | 14.50                    | -                     | 14.50                    |                       | -                        |
| B1 (Peak)                                 | 0.47         | 0.07%          | 1,084            |           |        |              |                       | 19.00                    | -                     | 18.00                    | -                     | 1.00                     |
| B1 - (Off Peak)                           | 2.17         | 0.32%          | 1,452            |           |        |              |                       | 13.00                    | -                     | 12.50                    | -                     | 0.50                     |
| B2                                        | 0.16         | 0.02%          | 104              |           |        |              | 400.00                | 14.00                    | 400.00                | 14.00                    | -                     | -                        |
| B2 - TOU (Peak)                           | 2.33         | 0.34%          | 1,009            |           |        |              | 400.00                | 19.00                    | 400.00                | 18.00                    | -                     | 1.00                     |
| B2 - TOU (Off-peak)                       | 9.30         | 1.38%          | 1                |           |        |              | 400.00                | 12.80                    | 400.00                | 12.29                    | -                     | 0.51                     |
| B3 - 11/33 KV (Peak)                      | 0.47         | 0.07%          | 16               |           |        |              | 380.00                | 19.00                    | 380.00                | 18.00                    | -                     | 1.00                     |
| B4                                        | 8.84         | 1.31%          | 3                |           |        |              | 380.00                | 12.70                    | 380.00                | 12.20                    | -                     | 0.50                     |
| <b>Total Industrial</b>                   | <b>24</b>    |                | <b>3,670</b>     |           |        |              |                       |                          |                       |                          |                       |                          |
| <b>Bulk</b>                               |              |                |                  |           |        |              |                       |                          |                       |                          |                       |                          |
| C1(a) Supply at 400 Volts - up to 5 kW    | -            | -              | 11               |           |        |              |                       | 15.00                    | -                     | 15.00                    |                       | -                        |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.16         | 0.02%          | 79               |           |        |              | 400.00                | 14.50                    | 400.00                | 14.50                    | -                     | -                        |
| Time of Use (TOU) - Peak                  | 0.47         | 0.07%          | 105              |           |        |              | 400.00                | 19.00                    | 400.00                | 18.00                    | -                     | 1.00                     |
| Time of Use (TOU) - Off-Peak              | 2.33         | 0.34%          | 12               |           |        |              | 400.00                | 13.00                    | 400.00                | 12.50                    | -                     | 0.50                     |
| C2 Supply at 11 KV                        | 1.24         | 0.18%          | -                |           |        |              | 380.00                | 14.30                    | 380.00                | 14.30                    | -                     | -                        |
| Time of Use (TOU) - Peak                  | 2.48         | 0.37%          | 25               |           |        |              | 380.00                | 19.00                    | 380.00                | 18.00                    | -                     | 1.00                     |
| Time of Use (TOU) - Off-Peak              | 10.55        | 1.56%          | 25               |           |        |              | 380.00                | 12.80                    | 380.00                | 12.30                    | -                     | 0.50                     |
| C3 Supply above 11 KV                     | -            | -              | -                |           |        |              |                       | -                        | -                     | -                        | -                     | -                        |
| Time of Use (TOU) - Peak                  | -            | -              | -                |           |        |              |                       | -                        | -                     | -                        | -                     | -                        |
| Time of Use (TOU) - Off-Peak              | -            | -              | -                |           |        |              |                       | -                        | -                     | -                        | -                     | -                        |
| <b>Total Single Point Supply</b>          | <b>17</b>    |                | <b>256</b>       |           |        |              |                       |                          |                       |                          |                       |                          |
| <b>Agricultural Tube-wells - Tariff D</b> |              |                |                  |           |        |              |                       |                          |                       |                          |                       |                          |
| D1 Scaro                                  | 1.71         | 0.25%          | 294              |           |        |              |                       | 15.20                    | -                     | 12.00                    |                       | 3.20                     |
| Time of Use (TOU)                         | 1.55         | 0.23%          | -                |           |        |              |                       | 17.85                    | -                     | 17.85                    |                       | -                        |
| Time of Use (TOU)                         | 9.15         | 1.35%          | -                |           |        |              |                       | 11.75                    | -                     | 11.75                    |                       | -                        |
| D2 Agricultural Tube-wells                | 500.60       | 74.00%         | 22,494           |           |        |              | 200.00                | 13.38                    | 200.00                | 11.50                    | -                     | 1.88                     |
| Agricultural Tube-wells D-2 (ii)          | -            | -              | -                |           |        |              |                       | -                        | -                     | -                        | -                     | -                        |
| Time of Use (TOU) - Peak D-2(ii)          | -            | -              | 3,139            |           |        |              | 200.00                | -                        | 200.00                | -                        | -                     | -                        |
| Time of Use (TOU) - Peak D-2              | 0.78         | 0.11%          | 521              |           |        |              | 200.00                | 19.00                    | 200.00                | 15.00                    | -                     | 4.00                     |
| Time of Use (TOU) - Off-Peak D2           | 5.58         | 0.83%          | -                |           |        |              | 200.00                | 12.70                    | 200.00                | 9.85                     | -                     | 3.85                     |
| <b>Total Agricultural</b>                 | <b>619</b>   |                | <b>26,448</b>    |           |        |              |                       |                          |                       |                          |                       |                          |
| Public Lighting G                         | 0.47         | 0.07%          | 260              |           |        |              |                       | 14.00                    | -                     | 14.00                    | -                     | -                        |
| Residential Colonies H                    | 0.01         | 0.00%          | -                |           |        |              |                       | 14.00                    | -                     | 14.00                    | -                     | -                        |
| <b>Special Contracts - Tariff K (AJK)</b> |              |                |                  |           |        |              |                       |                          |                       |                          |                       |                          |
| Time of Use (TOU) - Peak                  | -            | -              | -                |           |        |              |                       | -                        | -                     | -                        | -                     | -                        |
| Time of Use (TOU) - Off-Peak              | -            | -              | -                |           |        |              |                       | -                        | -                     | -                        | -                     | -                        |
| Railway Traction Traction - 1             | -            | -              | -                |           |        |              |                       | -                        | -                     | -                        | -                     | -                        |
| Co-Generation-J                           | -            | -              | -                |           |        |              |                       | -                        | -                     | -                        | -                     | -                        |
| <b>General Service</b>                    |              |                |                  |           |        |              |                       | 12.25                    | -                     | -                        |                       | -                        |
| <b>Grand Total</b>                        | <b>676</b>   | <b>100.00%</b> | <b>688,966</b>   |           |        |              |                       |                          |                       |                          |                       |                          |

## QESCO

## Proposed Revenue and Subsidy Statement Dec-2017

| Description                                | Sales<br>(MkWh) | Sales<br>Mix<br>(%) | Projected<br>No. of<br>Consumers | Connected<br>Load<br>(kW) | Loss<br>(%) | Distribution<br>Losses<br>(%) | Proposed Tariff             |                                | GOP Tariff               |                                | Subsidy                  |                                |
|--------------------------------------------|-----------------|---------------------|----------------------------------|---------------------------|-------------|-------------------------------|-----------------------------|--------------------------------|--------------------------|--------------------------------|--------------------------|--------------------------------|
|                                            |                 |                     |                                  |                           |             |                               | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) |
| <b>Residential</b>                         |                 |                     |                                  |                           |             |                               |                             |                                |                          |                                |                          |                                |
| Up to 50 Units                             | 3.28            | 0.48%               | 124,575                          | -                         | -           | -                             | -                           | 13.03                          | -                        | 6.51                           | -                        | 6.51                           |
| For peak load requirement up to 5 kW       | -               | 0.00%               | -                                | -                         | -           | -                             | -                           | -                              | -                        | -                              | -                        | -                              |
| 01-100 Units                               | 31.02           | 4.59%               | 168,082                          | -                         | -           | -                             | -                           | 387.70                         | -                        | 179.58                         | -                        | 208.12                         |
| 101-300 Units                              | 7.13            | -                   | -                                | -                         | -           | -                             | -                           | 107.01                         | -                        | 57.85                          | -                        | 48.15                          |
| 301-700 Units                              | 9.77            | 1.44%               | 102,652                          | -                         | -           | -                             | -                           | 146.55                         | -                        | 99.66                          | -                        | 46.90                          |
| Above 700 Units                            | 9.93            | 1.47%               | 28,542                           | -                         | -           | -                             | -                           | 158.73                         | -                        | 158.80                         | -                        | 9.93                           |
| For peak load requirement exceeding 5 kW   | 10.24           | 1.51%               | 5,859                            | -                         | -           | -                             | -                           | 194.47                         | -                        | 184.24                         | -                        | 10.24                          |
| Time of Use (TOU) - Peak                   | 0.93            | 0.14%               | 2,649                            | -                         | -           | -                             | -                           | 17.68                          | -                        | 16.75                          | -                        | 0.93                           |
| Time of Use (TOU) - Off-Peak               | 4.65            | 0.69%               | 17,663                           | -                         | -           | -                             | -                           | 60.48                          | -                        | 58.16                          | -                        | 2.33                           |
| <b>Total Residential</b>                   | <b>78.92</b>    | <b>0.00%</b>        | <b>451,023</b>                   | -                         | -           | -                             | -                           | <b>1,895.65</b>                | -                        | <b>781.65</b>                  | -                        | <b>334.10</b>                  |
| <b>Commercial - A2</b>                     |                 |                     |                                  |                           |             |                               |                             |                                |                          |                                |                          |                                |
| Commercial -                               | -               | 0.00%               | -                                | -                         | -           | -                             | -                           | -                              | -                        | -                              | -                        | -                              |
| For peak load requirement up to 5 kW       | 8.84            | 1.31%               | 104,620                          | -                         | -           | -                             | -                           | 167.85                         | -                        | 159.11                         | -                        | 8.84                           |
| Commercial (<100)                          | 20.32           | 3.00%               | 34                               | -                         | -           | -                             | 0.09                        | 304.73                         | 0.09                     | 304.73                         | -                        | -                              |
| Commercial (<20 kW)                        | -               | 0.00%               | -                                | -                         | -           | -                             | -                           | -                              | -                        | -                              | -                        | -                              |
| For peak load requirement exceeding 5 kW   | -               | 0.00%               | -                                | -                         | -           | -                             | -                           | -                              | -                        | -                              | -                        | -                              |
| Regular                                    | -               | 0.00%               | -                                | -                         | -           | -                             | -                           | -                              | -                        | -                              | -                        | -                              |
| Time of Use (TOU) - Peak (A-2)             | 2.02            | 0.30%               | 2,618                            | -                         | -           | -                             | 0.95                        | 38.31                          | 0.95                     | 36.29                          | -                        | 2.02                           |
| Time of Use (TOU) - Off-Peak (Temp)        | 7.44            | 1.10%               | 37                               | -                         | -           | -                             | 5.74                        | 96.77                          | 5.74                     | 93.05                          | -                        | 3.72                           |
| <b>Total Commercial</b>                    | <b>38.62</b>    | <b>0.00%</b>        | <b>107,308</b>                   | -                         | -           | -                             | <b>8.77</b>                 | <b>687.78</b>                  | <b>6.77</b>              | <b>593.18</b>                  | -                        | <b>14.58</b>                   |
| <b>Industrial</b>                          |                 |                     |                                  |                           |             |                               |                             |                                |                          |                                |                          |                                |
| B1                                         | 0.16            | 0.02%               | -                                | -                         | -           | -                             | -                           | 2.25                           | -                        | 2.25                           | -                        | -                              |
| B1 (Peak)                                  | 0.47            | 0.07%               | 1,084                            | -                         | -           | -                             | -                           | 8.84                           | -                        | 8.37                           | -                        | 0.47                           |
| B1 - (Off Peak)                            | 2.17            | 0.32%               | 1,452                            | -                         | -           | -                             | -                           | 28.22                          | -                        | 27.14                          | -                        | 1.08                           |
| B2 -                                       | 0.16            | 0.02%               | 104                              | -                         | -           | -                             | 0.01                        | 2.17                           | 0.01                     | 2.17                           | -                        | -                              |
| B2 - TOU (Peak)                            | 2.33            | 0.34%               | 1,009                            | -                         | -           | -                             | 1.76                        | 44.20                          | 1.76                     | 41.87                          | -                        | 2.33                           |
| B2 - TOU (Off-Peak)                        | 9.30            | 1.38%               | 1                                | -                         | -           | -                             | 12.15                       | 119.10                         | 12.15                    | 114.36                         | -                        | 4.75                           |
| B3- 11/33 KV (Peak)                        | 0.47            | 0.07%               | 16                               | -                         | -           | -                             | 0.65                        | 8.84                           | 0.65                     | 8.37                           | -                        | 0.47                           |
| B4                                         | 8.84            | 1.31%               | 3                                | -                         | -           | -                             | 4.78                        | 112.26                         | 4.79                     | 107.84                         | -                        | 4.42                           |
| <b>Total Industrial</b>                    | <b>24</b>       | <b>0.00%</b>        | <b>3,670</b>                     | -                         | -           | -                             | <b>19.37</b>                | <b>326.89</b>                  | <b>18.37</b>             | <b>312.38</b>                  | -                        | <b>13.51</b>                   |
| <b>Bulk</b>                                |                 |                     |                                  |                           |             |                               |                             |                                |                          |                                |                          |                                |
| C1(a) Supply at 400 Volts - up to 5 kW     | -               | 0.00%               | 11                               | -                         | -           | -                             | -                           | -                              | -                        | -                              | -                        | -                              |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.16            | 0.02%               | 78                               | -                         | -           | -                             | 0.68                        | 2.25                           | 0.68                     | 2.25                           | -                        | -                              |
| Time of Use (TOU) - Peak                   | 0.47            | 0.07%               | 105                              | -                         | -           | -                             | 0.21                        | 8.84                           | 0.21                     | 8.37                           | -                        | 0.47                           |
| Time of Use (TOU) - Off-Peak               | 2.33            | 0.34%               | 12                               | -                         | -           | -                             | 1.44                        | 30.24                          | 1.44                     | 29.08                          | -                        | 1.16                           |
| C2 Supply at 11 kV                         | 1.24            | 0.18%               | -                                | -                         | -           | -                             | 1.02                        | 17.74                          | 1.02                     | 17.74                          | -                        | -                              |
| Time of Use (TOU) - Peak                   | 2.48            | 0.37%               | 25                               | -                         | -           | -                             | 0.70                        | 47.14                          | 0.70                     | 44.66                          | -                        | 2.48                           |
| Time of Use (TOU) - Off-Peak               | 10.55           | 1.56%               | 25                               | -                         | -           | -                             | 3.57                        | 134.98                         | 3.57                     | 129.71                         | -                        | 5.27                           |
| C3 Supply above 11 kV                      | -               | -                   | -                                | -                         | -           | -                             | -                           | -                              | -                        | -                              | -                        | -                              |
| Time of Use (TOU) - Peak                   | -               | -                   | -                                | -                         | -           | -                             | -                           | -                              | -                        | -                              | -                        | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                   | -                                | -                         | -           | -                             | -                           | -                              | -                        | -                              | -                        | -                              |
| <b>Total Single Point Supply</b>           | <b>17</b>       | -                   | <b>256</b>                       | -                         | -           | -                             | <b>7.62</b>                 | <b>241.20</b>                  | <b>7.62</b>              | <b>231.82</b>                  | -                        | <b>9.39</b>                    |
| <b>Agricultural Tube-wells - Tariff D</b>  |                 |                     |                                  |                           |             |                               |                             |                                |                          |                                |                          |                                |
| D1 Scarp                                   | 1.71            | 0.25%               | 294                              | -                         | -           | -                             | -                           | 25.93                          | -                        | 20.47                          | -                        | 5.46                           |
| Time of Use (TOU)                          | 1.55            | 0.23%               | -                                | -                         | -           | -                             | -                           | 27.68                          | -                        | 27.68                          | -                        | -                              |
| Time of Use (TOU)                          | 9.15            | 1.35%               | -                                | -                         | -           | -                             | -                           | 107.51                         | -                        | 107.51                         | -                        | -                              |
| D2 Agricultural Tube-wells                 | 500.60          | 74.00%              | 22,494                           | -                         | -           | -                             | 97.04                       | 6,688.75                       | 79.16                    | 5,756.92                       | 17.88                    | 941.83                         |
| Agricultural Tube-wells D-2 (ii)           | -               | -                   | -                                | -                         | -           | -                             | -                           | -                              | -                        | -                              | -                        | -                              |
| Time of Use (TOU) - Peak D-2(i)            | -               | -                   | 3,139                            | -                         | -           | -                             | 16.23                       | -                              | 16.23                    | -                              | -                        | -                              |
| Time of Use (TOU) - Peak D-2               | 0.78            | 0.11%               | 521                              | -                         | -           | -                             | 3.08                        | 14.73                          | 3.09                     | 11.63                          | -                        | 3.10                           |
| Time of Use (TOU) - Off-Peak D2            | 5.58            | 0.83%               | -                                | -                         | -           | -                             | -                           | 70.90                          | -                        | 49.41                          | -                        | 21.49                          |
| <b>Total Agricultural</b>                  | <b>519</b>      | -                   | <b>26,448</b>                    | -                         | -           | -                             | <b>116.38</b>               | <b>6,945.68</b>                | <b>98.48</b>             | <b>6,973.62</b>                | <b>17.88</b>             | <b>971.89</b>                  |
| Public Lighting G                          | 0.47            | 0.07%               | 260                              | -                         | -           | -                             | -                           | 6.51                           | -                        | 6.51                           | -                        | -                              |
| Residential Colonies H                     | 0.01            | 0.00%               | -                                | -                         | -           | -                             | -                           | 0.09                           | -                        | 0.09                           | -                        | -                              |
| Special Contracts - Tariff K (AJK)         | -               | -                   | -                                | -                         | -           | -                             | -                           | -                              | -                        | -                              | -                        | -                              |
| Time of Use (TOU) - Peak                   | -               | -                   | -                                | -                         | -           | -                             | -                           | -                              | -                        | -                              | -                        | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                   | -                                | -                         | -           | -                             | -                           | -                              | -                        | -                              | -                        | -                              |
| Railway Traction Traction - 1              | -               | -                   | -                                | -                         | -           | -                             | -                           | -                              | -                        | -                              | -                        | -                              |
| Co-Generation-J                            | -               | -                   | -                                | -                         | -           | -                             | -                           | -                              | -                        | -                              | -                        | -                              |
| General Service                            | -               | -                   | -                                | -                         | -           | -                             | -                           | -                              | -                        | -                              | -                        | -                              |
| <b>Grand Total</b>                         | <b>876</b>      | <b>100.00%</b>      | <b>588,965</b>                   | -                         | -           | -                             | <b>160.12</b>               | <b>9,222.80</b>                | <b>132.24</b>            | <b>7,879.16</b>                | <b>17.88</b>             | <b>1,343.45</b>                |

| Description                               | Sales         | Sales          | Projected No. of Consumers | Connected Load | Load Factor | Distribution Losses | Proposed Tariff |                 | GOE Tariff   |                 | Proposed Tariff |                 |
|-------------------------------------------|---------------|----------------|----------------------------|----------------|-------------|---------------------|-----------------|-----------------|--------------|-----------------|-----------------|-----------------|
|                                           | (MkWh)        | (%age)         |                            |                |             |                     | Fixed Charge    | Variable Charge | Fixed Charge | Variable Charge | Fixed Charge    | Variable Charge |
| <b>Residential</b>                        |               |                |                            | (kW)           | (%age)      |                     | (Rs/kWh)        | (Rs/AWh)        | (Rs/kWh)     | (Rs/kWh)        | (Rs/kWh)        | (Rs/AWh)        |
| Up to 58 Units                            | 9.54          | 0.48%          | 124,575                    |                |             |                     |                 | 4.00            | -            | 2.00            |                 | 2.00            |
| For peak load requirement up to 5 kW      | -             | -              | -                          |                |             |                     |                 | -               | -            | -               |                 | -               |
| 81-100 Units                              | 90.81         | 4.59%          | 168,082                    |                |             |                     |                 | 12.50           | -            | 5.79            |                 | 6.71            |
| 101-300 Units                             | 20.89         | 1.85%          | -                          |                |             |                     |                 | 15.00           | -            | 8.11            |                 | 8.89            |
| 281-300 Units                             | 28.61         | 1.44%          | 102,652                    |                |             |                     |                 | 15.00           | -            | 10.20           |                 | 4.88            |
| 301-788 Units                             | 29.06         | 1.47%          | 29,542                     |                |             |                     |                 | 17.00           | -            | 16.00           |                 | 1.00            |
| Above 700 Units                           | 29.97         | 1.51%          | 5,859                      |                |             |                     |                 | 19.00           | -            | 18.00           |                 | 1.00            |
| For peak load requirement exceeding 5 kW  | -             | -              | -                          |                |             |                     |                 | -               | -            | -               |                 | -               |
| Time of Use (TOU) - Peak                  | 2.72          | 0.14%          | 2,649                      |                |             |                     |                 | 19.00           | -            | 18.00           |                 | 1.00            |
| Time of Use (TOU) - Off-Peak              | 13.62         | 0.69%          | 17,663                     |                |             |                     |                 | 13.00           | -            | 12.50           |                 | 0.50            |
| <b>Total Residential</b>                  | <b>225.22</b> |                | <b>451,023</b>             |                |             |                     |                 |                 |              |                 |                 |                 |
| <b>Commercial - A2</b>                    |               |                |                            |                |             |                     |                 |                 |              |                 |                 |                 |
| Commercial -                              | -             | -              | -                          |                |             |                     |                 | 18.00           | -            | 18.00           | -               | 1.00            |
| For peak load requirement up to 5 kW      | 25.88         | 1.31%          | 104,620                    |                |             |                     |                 | -               | -            | -               | -               | -               |
| Commercial (<100)                         | 59.48         | 3.00%          | 34                         |                |             |                     | 400.00          | 15.00           | 400.00       | 15.00           | -               | -               |
| Commercial (<20 kW)                       | -             | -              | -                          |                |             |                     |                 | -               | -            | -               | -               | -               |
| For peak load requirement exceeding 5 kW  | -             | -              | -                          |                |             |                     |                 | -               | -            | -               | -               | -               |
| Regular                                   | -             | -              | -                          |                |             |                     |                 | -               | -            | -               | -               | -               |
| Time of Use (TOU) - Peak (A-2)            | 5.90          | 0.30%          | 2,618                      |                |             |                     | 400.00          | 19.00           | 400.00       | 18.00           | -               | 1.00            |
| Time of Use (TOU) - Off-Peak (Temp)       | 21.80         | 1.10%          | 37                         |                |             |                     | 400.00          | 13.00           | 400.00       | 12.50           | -               | 0.50            |
| <b>Total Commercial</b>                   | <b>113.86</b> | <b>0.00%</b>   | <b>167,308</b>             |                |             |                     |                 |                 |              |                 |                 |                 |
| <b>Industrial</b>                         |               |                |                            |                |             |                     |                 |                 |              |                 |                 |                 |
| B1                                        | 0.45          | 8.02%          | -                          |                |             |                     |                 | 14.50           | -            | 14.50           | -               | -               |
| B1 - (Peak)                               | 1.36          | 0.07%          | 1,084                      |                |             |                     |                 | 19.00           | -            | 18.00           | -               | 1.00            |
| B1 - (Off-Peak)                           | 8.36          | 0.32%          | 1,452                      |                |             |                     |                 | 13.00           | -            | 12.50           | -               | 0.50            |
| B2 -                                      | 0.45          | 0.02%          | 104                        |                |             |                     | 400.00          | 14.00           | 400.00       | 14.00           | -               | -               |
| B2 - 70U (Peak)                           | 6.81          | 0.34%          | 1,008                      |                |             |                     | 400.00          | 19.00           | 400.00       | 18.00           | -               | 1.00            |
| B2 - 70U (Off-peak)                       | 27.24         | 1.38%          | 1                          |                |             |                     | 400.00          | 12.80           | 400.00       | 12.29           | -               | 0.51            |
| B3- 11/33 KV (Peak)                       | 1.36          | 0.07%          | 16                         |                |             |                     | 380.00          | 18.00           | 380.00       | 18.00           | -               | 1.00            |
| B4                                        | 25.88         | 1.31%          | 3                          |                |             |                     | 380.00          | 12.70           | 380.00       | 12.20           | -               | 0.50            |
| <b>Total Industrial</b>                   | <b>70</b>     |                | <b>3,670</b>               |                |             |                     |                 |                 |              |                 |                 |                 |
| <b>Bulk</b>                               |               |                |                            |                |             |                     |                 |                 |              |                 |                 |                 |
| C1(a) Supply at 400 Volts - up to 5 kW    | -             | -              | 11                         |                |             |                     |                 | 15.00           | -            | 15.00           | -               | -               |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.45          | 0.02%          | 78                         |                |             |                     | 400.00          | 14.50           | 400.00       | 14.50           | -               | -               |
| Time of Use (TOU) - Peak                  | 1.36          | 0.07%          | 105                        |                |             |                     | 400.00          | 19.00           | 400.00       | 18.00           | -               | 1.00            |
| Time of Use (TOU) - Off-Peak              | 6.81          | 0.34%          | 12                         |                |             |                     | 400.00          | 13.00           | 400.00       | 12.50           | -               | 0.50            |
| C2 Supply at 11 kV                        | 3.63          | 0.18%          | -                          |                |             |                     | 380.00          | 14.30           | 380.00       | 14.30           | -               | -               |
| Time of Use (TOU) - Peak                  | 7.27          | 0.37%          | 25                         |                |             |                     | 380.00          | 19.00           | 380.00       | 18.00           | -               | 1.00            |
| Time of Use (TOU) - Off-Peak              | 30.88         | 1.56%          | 25                         |                |             |                     | 380.00          | 12.80           | 380.00       | 12.30           | -               | 0.50            |
| C3 Supply above 11 kV                     | -             | -              | -                          |                |             |                     |                 | -               | -            | -               | -               | -               |
| Time of Use (TOU) - Peak                  | -             | -              | -                          |                |             |                     |                 | -               | -            | -               | -               | -               |
| Time of Use (TOU) - Off-Peak              | -             | -              | -                          |                |             |                     |                 | -               | -            | -               | -               | -               |
| <b>Total Single Point Supply</b>          | <b>50</b>     |                | <b>266</b>                 |                |             |                     |                 |                 |              |                 |                 |                 |
| <b>Agricultural Tube-wells - Tariff D</b> |               |                |                            |                |             |                     |                 |                 |              |                 |                 |                 |
| D1 Scarf                                  | 4.99          | 0.25%          | 294                        |                |             |                     |                 | 15.20           | -            | 12.00           | -               | 3.20            |
| Time of Use (TOU)                         | 4.54          | 0.23%          | -                          |                |             |                     |                 | 17.85           | -            | 17.85           | -               | -               |
| Time of Use (TOU)                         | 26.79         | 1.35%          | -                          |                |             |                     |                 | 11.75           | -            | 11.75           | -               | -               |
| D2 Agriculture Tube-wells                 | 1,465.75      | 74.00%         | 22,494                     |                |             |                     | 200.00          | 13.38           | 200.00       | 11.50           | -               | 1.88            |
| Agricultural Tube-wells D-2 (i)           | -             | -              | -                          |                |             |                     |                 | -               | -            | -               | -               | -               |
| Time of Use (TOU) - Peak D-2(i)           | -             | -              | 3,139                      |                |             |                     | 200.00          | -               | 200.00       | -               | -               | -               |
| Time of Use (TOU) - Peak D-2              | 2.27          | 0.11%          | 521                        |                |             |                     | 200.00          | 19.00           | 200.00       | 15.00           | -               | 4.00            |
| Time of Use (TOU) - Off-Peak D2           | 16.35         | 0.83%          | -                          |                |             |                     | 200.00          | 12.70           | 200.00       | 8.85            | -               | 3.85            |
| <b>Total Agricultural</b>                 | <b>1,621</b>  |                | <b>26,448</b>              |                |             |                     |                 |                 |              |                 |                 |                 |
| Public Lighting G                         | 1.36          | 0.07%          | 260                        |                |             |                     |                 | 14.00           | -            | 14.00           | -               | -               |
| Residential Colonies H                    | 0.02          | 0.00%          | -                          |                |             |                     |                 | 14.00           | -            | 14.00           | -               | -               |
| <b>Special Contracts - Tariff K (AUK)</b> |               |                |                            |                |             |                     |                 |                 |              |                 |                 |                 |
| Time of Use (TOU) - Peak                  | -             | -              | -                          |                |             |                     |                 | -               | -            | -               | -               | -               |
| Time of Use (TOU) - Off-Peak              | -             | -              | -                          |                |             |                     |                 | -               | -            | -               | -               | -               |
| Railway Traction Tractlen - I             | -             | -              | -                          |                |             |                     |                 | -               | -            | -               | -               | -               |
| Co-Generation-J                           | -             | -              | -                          |                |             |                     |                 | -               | -            | -               | -               | -               |
| General Service                           | -             | -              | -                          |                |             |                     |                 | 12.25           | -            | -               | -               | -               |
| <b>Grand Total</b>                        | <b>1,981</b>  | <b>100.00%</b> | <b>588,955</b>             |                |             |                     |                 |                 |              |                 |                 |                 |

## QESCO

## Proposed Revenue and Subsidy Statement Oct-Dec 2017

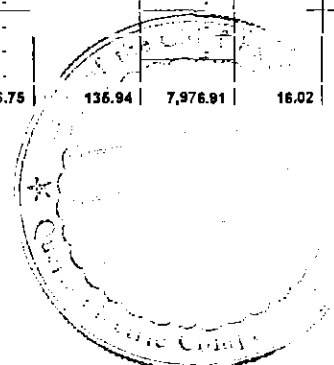
| Description                                | Sales         |                | Projected No. of Consumers | Connected Load |          | Distribution Losses | Proposed Tariff |                  | GOR Tariff    |                  | Subsidy      |                 |
|--------------------------------------------|---------------|----------------|----------------------------|----------------|----------|---------------------|-----------------|------------------|---------------|------------------|--------------|-----------------|
|                                            | (MkWh)        | (%age)         |                            | (kW)           | (%age)   |                     | Fixed Charge    | Variable Charge  | Fixed Charge  | Variable Charge  | Fixed Charge | Variable Charge |
| <b>Residential</b>                         |               |                |                            |                |          |                     | (Min Rs)        | (Min Rs)         | (Min Rs)      | (Min Rs)         | (Min Rs)     | (Min Rs)        |
| Up to 50 Units                             | 9.54          | 0.48%          | 124,575                    | -              | -        | -                   | -               | 38.14            | -             | 19.07            | -            | 19.07           |
| For peak load requirement up to 5 kW       | -             | 0.00%          | -                          | -              | -        | -                   | -               | -                | -             | -                | -            | -               |
| 01-100 Units                               | 90.81         | 4.59%          | 168,082                    | -              | -        | -                   | -               | 1,135.18         | -             | 525.82           | -            | 609.37          |
| 101-300 Units                              | 20.89         | -              | -                          | -              | -        | -                   | -               | 313.31           | -             | 169.40           | -            | 143.91          |
| 101-300 Units                              | 28.81         | 1.44%          | 102,652                    | -              | -        | -                   | -               | 429.10           | -             | 291.79           | -            | 137.31          |
| 301-700 Units                              | 29.06         | 1.47%          | 29,542                     | -              | -        | -                   | -               | 494.03           | -             | 464.97           | -            | 29.06           |
| Above 700 Units                            | 29.97         | 1.51%          | 5,859                      | -              | -        | -                   | -               | 569.41           | -             | 539.44           | -            | 29.97           |
| For peak load requirement exceeding 5 kW   | -             | 0.00%          | -                          | -              | -        | -                   | -               | -                | -             | -                | -            | -               |
| Time of Use (TOU) - Peak                   | 2.72          | 0.14%          | 2,649                      | -              | -        | -                   | -               | 51.76            | -             | 49.04            | -            | 2.72            |
| Time of Use (TOU) - Off-Peak               | 13.62         | 0.69%          | 17,683                     | -              | -        | -                   | -               | 177.09           | -             | 170.28           | -            | 6.81            |
| <b>Total Residential</b>                   | <b>226.22</b> | <b>0.00%</b>   | <b>451,023</b>             | <b>-</b>       | <b>-</b> | <b>-</b>            | <b>-</b>        | <b>3,208.03</b>  | <b>-</b>      | <b>2,229.80</b>  | <b>-</b>     | <b>978.23</b>   |
| <b>Commercial - A2</b>                     |               |                |                            |                |          |                     |                 |                  |               |                  |              |                 |
| Commercial -                               | -             | 8.00%          | -                          | -              | -        | -                   | -               | -                | -             | -                | -            | -               |
| For peak load requirement up to 5 kW       | 25.88         | 1.31%          | 104,820                    | -              | -        | -                   | -               | 491.76           | -             | 465.88           | -            | 25.88           |
| Commercial (<100)                          | 59.49         | 3.00%          | 34                         | -              | -        | -                   | 0.26            | 892.26           | 0.26          | 692.26           | -            | -               |
| Commercial (<20 kW)                        | -             | 8.00%          | -                          | -              | -        | -                   | -               | -                | -             | -                | -            | -               |
| For peak load requirement exceeding 5 kW   | -             | 0.00%          | -                          | -              | -        | -                   | -               | -                | -             | -                | -            | -               |
| Regular                                    | -             | 0.00%          | -                          | -              | -        | -                   | -               | -                | -             | -                | -            | -               |
| Time of Use (TOU) - Peak (A-2)             | 5.90          | 8.30%          | 2,616                      | -              | -        | -                   | 2.85            | 112.16           | 2.85          | 106.25           | -            | 5.90            |
| Time of Use (TOU) - Off-Peak (Temp)        | 21.80         | 1.10%          | 37                         | -              | -        | -                   | 17.22           | 283.34           | 17.22         | 272.44           | -            | 10.90           |
| <b>Total Commercial</b>                    | <b>113.06</b> | <b>8.00%</b>   | <b>107,306</b>             | <b>-</b>       | <b>-</b> | <b>-</b>            | <b>20.32</b>    | <b>1,779.62</b>  | <b>20.32</b>  | <b>1,736.63</b>  | <b>-</b>     | <b>42.68</b>    |
| <b>Industrial</b>                          |               |                |                            |                |          |                     |                 |                  |               |                  |              |                 |
| B1                                         | 0.45          | 0.02%          | -                          | -              | -        | -                   | -               | 6.58             | -             | 6.58             | -            | -               |
| B1 (Peak)                                  | 1.36          | 0.07%          | 1,084                      | -              | -        | -                   | -               | 25.88            | -             | 24.52            | -            | 1.36            |
| B1 - (Off Peak)                            | 6.36          | 0.32%          | 1,452                      | -              | -        | -                   | -               | 82.64            | -             | 79.46            | -            | 3.18            |
| B2                                         | 0.45          | 0.02%          | 104                        | -              | -        | -                   | 0.02            | 6.36             | 0.02          | 6.36             | -            | -               |
| B2 - TOU (Peak)                            | 6.81          | 8.34%          | 1,009                      | -              | -        | -                   | 5.26            | 129.41           | 5.28          | 122.50           | -            | 6.81            |
| B2 - TOU (Off-peak)                        | 27.24         | 1.38%          | 1                          | -              | -        | -                   | 36.46           | 348.73           | 36.46         | 334.83           | -            | 13.89           |
| B3- 11/33 KV (Peak)                        | 1.36          | 0.07%          | 16                         | -              | -        | -                   | 1.95            | 25.88            | 1.95          | 24.52            | -            | 1.36            |
| B4                                         | 25.88         | 1.31%          | 3                          | -              | -        | -                   | 14.38           | 328.70           | 14.38         | 315.76           | -            | 12.94           |
| <b>Total Industrial</b>                    | <b>70</b>     | <b>0.00%</b>   | <b>3,670</b>               | <b>-</b>       | <b>-</b> | <b>-</b>            | <b>58.10</b>    | <b>964.18</b>    | <b>56.10</b>  | <b>814.64</b>    | <b>-</b>     | <b>39.55</b>    |
| <b>Bulk</b>                                |               |                |                            |                |          |                     |                 |                  |               |                  |              |                 |
| C1(a) Supply at 400 Volts - up to 5 kW     | -             | 0.00%          | 11                         | -              | -        | -                   | -               | -                | -             | -                | -            | -               |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.45          | 0.02%          | 78                         | -              | -        | -                   | 2.03            | 6.58             | 2.03          | 6.58             | -            | -               |
| Time of Use (TOU) - Peak                   | 1.36          | 0.07%          | 105                        | -              | -        | -                   | 0.63            | 25.88            | 0.63          | 24.52            | -            | 1.36            |
| Time of Use (TOU) - Off-Peak               | 6.81          | 0.34%          | 12                         | -              | -        | -                   | 4.33            | 88.54            | 4.33          | 85.14            | -            | 3.41            |
| C2 Supply at 11 kV                         | 3.63          | 8.18%          | -                          | -              | -        | -                   | 3.05            | 51.95            | 3.05          | 51.95            | -            | -               |
| Time of Use (TOU) - Peak                   | 7.27          | 0.37%          | 25                         | -              | -        | -                   | 2.09            | 138.04           | 2.09          | 130.77           | -            | 7.27            |
| Time of Use (TOU) - Off-Peak               | 30.88         | 1.56%          | 25                         | -              | -        | -                   | 10.71           | 395.23           | 10.71         | 379.79           | -            | 15.44           |
| C3 Supply above 11 kV                      | -             | -              | -                          | -              | -        | -                   | -               | -                | -             | -                | -            | -               |
| Time of Use (TOU) - Peak                   | -             | -              | -                          | -              | -        | -                   | -               | -                | -             | -                | -            | -               |
| Time of Use (TOU) - Off-Peak               | -             | -              | -                          | -              | -        | -                   | -               | -                | -             | -                | -            | -               |
| <b>Total Single Point Supply</b>           | <b>50</b>     | <b>-</b>       | <b>256</b>                 | <b>-</b>       | <b>-</b> | <b>-</b>            | <b>22.85</b>    | <b>708.22</b>    | <b>22.85</b>  | <b>676.75</b>    | <b>-</b>     | <b>27.47</b>    |
| <b>Agricultural Tube-wells - Tariff D</b>  |               |                |                            |                |          |                     |                 |                  |               |                  |              |                 |
| D1 Scarp                                   | 4.99          | 0.25%          | 294                        | -              | -        | -                   | -               | 75.92            | -             | 59.94            | -            | 15.98           |
| Time of Use (TOU)                          | 4.54          | 0.23%          | -                          | -              | -        | -                   | -               | 81.05            | -             | 61.05            | -            | -               |
| Time of Use (TOU)                          | 26.79         | 1.35%          | -                          | -              | -        | -                   | -               | 314.79           | -             | 314.78           | -            | -               |
| D2 Agricultural Tube-wells                 | 1,465.75      | 74.00%         | 22,494                     | -              | -        | -                   | 280.31          | 19,613.80        | 215.80        | 16,856.13        | 64.51        | 2,757.66        |
| Agricultural Tube-wells D-2 (ii)           | -             | -              | -                          | -              | -        | -                   | -               | -                | -             | -                | -            | -               |
| Time of Use (TOU) - Peak D-2(i)            | -             | -              | 3,139                      | -              | -        | -                   | 48.70           | -                | 48.70         | -                | -            | -               |
| Time of Use (TOU) - Peak D-2               | 2.27          | 0.11%          | 521                        | -              | -        | -                   | 8.27            | 43.14            | 9.27          | 34.06            | -            | 9.08            |
| Time of Use (TOU) - Off-Peak D2            | 16.35         | 0.83%          | -                          | -              | -        | -                   | -               | 207.60           | -             | 144.67           | -            | 62.93           |
| <b>Total Agricultural</b>                  | <b>1,521</b>  | <b>-</b>       | <b>26,448</b>              | <b>-</b>       | <b>-</b> | <b>-</b>            | <b>338.26</b>   | <b>20,336.30</b> | <b>273.77</b> | <b>17,490.64</b> | <b>64.51</b> | <b>2,845.66</b> |
| Public Lighting G                          | 1.36          | 0.07%          | 280                        | -              | -        | -                   | -               | 19.07            | -             | 19.07            | -            | -               |
| Residential Colonies H                     | 0.02          | 0.80%          | -                          | -              | -        | -                   | -               | 0.25             | -             | 0.25             | -            | -               |
| Special Contracts - Tariff K (AJK)         | -             | -              | -                          | -              | -        | -                   | -               | -                | -             | -                | -            | -               |
| Time of Use (TOU) - Peak                   | -             | -              | -                          | -              | -        | -                   | -               | -                | -             | -                | -            | -               |
| Time of Use (TOU) - Off-Peak               | -             | -              | -                          | -              | -        | -                   | -               | -                | -             | -                | -            | -               |
| Railway Traction Traction - I              | -             | -              | -                          | -              | -        | -                   | -               | -                | -             | -                | -            | -               |
| Co-Generation-J                            | -             | -              | -                          | -              | -        | -                   | -               | -                | -             | -                | -            | -               |
| General Service                            | -             | -              | -                          | -              | -        | -                   | -               | -                | -             | -                | -            | -               |
| <b>Grand Total</b>                         | <b>1,981</b>  | <b>100.00%</b> | <b>588,965</b>             | <b>-</b>       | <b>-</b> | <b>-</b>            | <b>439.55</b>   | <b>27,003.56</b> | <b>475.04</b> | <b>23,089.98</b> | <b>64.51</b> | <b>3,933.60</b> |

| Description                               | Sales        | Sales          | Projected        | Connected | Load       | Distribution | Proposed Tariffs      |                          |                       |                          |                       |                          |
|-------------------------------------------|--------------|----------------|------------------|-----------|------------|--------------|-----------------------|--------------------------|-----------------------|--------------------------|-----------------------|--------------------------|
|                                           | (MkWh)       | (%age)         | No. of Consumers | Load (kW) | Factor (%) | Losses       | Fixed Charge (Rs/kWh) | Variable Charge (Rs/kWh) | Fixed Charge (Rs/kWh) | Variable Charge (Rs/kWh) | Fixed Charge (Rs/kWh) | Variable Charge (Rs/kWh) |
| <b>Residential</b>                        |              |                |                  |           |            |              |                       |                          |                       |                          |                       |                          |
| Up to 50 Units                            | 3.30         | 0.48%          | 124,575          |           |            |              |                       | 4.00                     | -                     | 2.00                     |                       | 2.00                     |
| For peak load requirement up to 5 kW      | -            | -              | -                |           |            |              |                       | -                        | -                     | -                        |                       | -                        |
| 01-100 Units                              | 31.40        | 4.59%          | 166,082          |           |            |              |                       | 12.50                    | -                     | 5.79                     |                       | 6.71                     |
| 101-300 Units                             | 7.22         | 1.05%          | -                |           |            |              |                       | 15.00                    | -                     | 6.11                     |                       | 6.89                     |
| 201-300 Units                             | 9.89         | 1.44%          | 102,652          |           |            |              |                       | 15.00                    | -                     | 10.20                    |                       | 4.80                     |
| 301-700 Units                             | 10.05        | 1.47%          | 29,542           |           |            |              |                       | 17.00                    | -                     | 18.00                    |                       | 1.00                     |
| Above 700 Units                           | 10.36        | 1.51%          | 5,859            |           |            |              |                       | 19.00                    | -                     | 18.00                    |                       | 1.00                     |
| For peak load requirement exceeding 5 kW  | -            | -              | -                |           |            |              |                       | -                        | -                     | -                        |                       | -                        |
| Time of Use (TOU) - Peak                  | 0.94         | 0.14%          | 2,649            |           |            |              |                       | 19.00                    | -                     | 18.00                    |                       | 1.00                     |
| Time of Use (TOU) - Off-Peak              | 4.71         | 0.69%          | 17,663           |           |            |              |                       | 13.00                    | -                     | 12.50                    |                       | 0.50                     |
| <b>Total Residential</b>                  | <b>77.86</b> |                | <b>451,023</b>   |           |            |              |                       |                          |                       |                          |                       |                          |
| <b>Commercial - A2</b>                    |              |                |                  |           |            |              |                       |                          |                       |                          |                       |                          |
| Commercial -                              | -            | -              | -                |           |            |              |                       |                          |                       |                          |                       |                          |
| For peak load requirement up to 5 kW      | 8.95         | 1.31%          | 104,620          |           |            |              |                       | 19.00                    | -                     | 18.00                    | -                     | 1.00                     |
| Commercial (<100)                         | 20.56        | 3.00%          | 34               |           |            |              | 400.00                | 15.00                    | 400.00                | 15.00                    | -                     | -                        |
| Commercial (<20 kW)                       | -            | -              | -                |           |            |              |                       | -                        | -                     | -                        | -                     | -                        |
| For peak load requirement exceeding 5 kW  | -            | -              | -                |           |            |              |                       | -                        | -                     | -                        | -                     | -                        |
| Regular                                   | -            | -              | -                |           |            |              |                       |                          |                       |                          |                       |                          |
| Time of Use (TOU) - Peak (A-2)            | 2.04         | 0.30%          | 2,618            |           |            |              | 400.00                | 19.00                    | 400.00                | 18.00                    |                       | 1.00                     |
| Time of Use (TOU) - Off-Peak (Temp)       | 7.54         | 1.10%          | 37               |           |            |              | 400.00                | 13.00                    | 400.00                | 12.50                    |                       | 0.50                     |
| <b>Total Commercial</b>                   | <b>39.09</b> | <b>0.00%</b>   | <b>107,308</b>   |           |            |              |                       |                          |                       |                          |                       |                          |
| <b>Industrial</b>                         |              |                |                  |           |            |              |                       |                          |                       |                          |                       |                          |
| B1                                        | 0.16         | 0.02%          | -                |           |            |              |                       | 14.50                    | -                     | 14.50                    |                       | -                        |
| B1 (Peak)                                 | 0.47         | 0.07%          | 1,084            |           |            |              |                       | 19.00                    | -                     | 18.00                    | -                     | 1.00                     |
| B1 - (Off Peak)                           | 2.20         | 0.32%          | 1,452            |           |            |              |                       | 13.00                    | -                     | 12.50                    | -                     | 0.50                     |
| B2 -                                      | 0.16         | 0.02%          | 104              |           |            |              | 400.00                | 14.00                    | 400.00                | 14.00                    | -                     | -                        |
| B2 - TOU (Peak)                           | 2.35         | 0.34%          | 1,009            |           |            |              | 400.00                | 19.00                    | 400.00                | 18.00                    | -                     | 1.00                     |
| B2 - TOU (Off-peak)                       | 9.42         | 1.38%          | 1                |           |            |              | 400.00                | 12.80                    | 400.00                | 12.29                    | -                     | 0.51                     |
| B3- 11/33 KV (Peak)                       | 0.47         | 0.07%          | 16               |           |            |              | 380.00                | 19.00                    | 380.00                | 18.00                    | -                     | 1.00                     |
| B4                                        | 8.95         | 1.31%          | 3                |           |            |              | 380.00                | 12.70                    | 380.00                | 12.20                    | -                     | 0.50                     |
| <b>Total Industrial</b>                   | <b>24</b>    |                | <b>3,670</b>     |           |            |              |                       |                          |                       |                          |                       |                          |
| <b>Bulk</b>                               |              |                |                  |           |            |              |                       |                          |                       |                          |                       |                          |
| C1(a) Supply at 400 Volts - up to 5 kW    | -            | -              | 11               |           |            |              |                       | 15.00                    | -                     | 15.00                    | -                     | -                        |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.16         | 0.02%          | 78               |           |            |              | 400.00                | 14.50                    | 400.00                | 14.50                    | -                     | -                        |
| Time of Use (TOU) - Peak                  | 0.47         | 0.07%          | 105              |           |            |              | 400.00                | 19.00                    | 400.00                | 18.00                    | -                     | 1.00                     |
| Time of Use (TOU) - Off-Peak              | 2.35         | 0.34%          | 12               |           |            |              | 400.00                | 13.00                    | 400.00                | 12.50                    | -                     | 0.50                     |
| C2 Supply at 11 kV                        | 1.26         | 0.18%          | -                |           |            |              | 380.00                | 14.30                    | 380.00                | 14.30                    | -                     | -                        |
| Time of Use (TOU) - Peak                  | 2.51         | 0.37%          | 25               |           |            |              | 380.00                | 19.00                    | 380.00                | 18.00                    | -                     | 1.00                     |
| Time of Use (TOU) - Off-Peak              | 10.67        | 1.56%          | 25               |           |            |              | 380.00                | 12.80                    | 380.00                | 12.30                    | -                     | 0.50                     |
| C3 Supply above 11 kV                     | -            | -              | -                |           |            |              |                       | -                        | -                     | -                        | -                     | -                        |
| Time of Use (TOU) - Peak                  | -            | -              | -                |           |            |              |                       | -                        | -                     | -                        | -                     | -                        |
| Time of Use (TOU) - Off-Peak              | -            | -              | -                |           |            |              |                       | -                        | -                     | -                        | -                     | -                        |
| <b>Total Single Point Supply</b>          | <b>17</b>    |                | <b>266</b>       |           |            |              |                       |                          |                       |                          |                       |                          |
| <b>Agricultural Tube-wells - Tariff D</b> |              |                |                  |           |            |              |                       |                          |                       |                          |                       |                          |
| O1 Scarp                                  | 1.73         | 0.25%          | 294              |           |            |              |                       | 15.20                    | -                     | 12.00                    |                       | 3.20                     |
| Time of Use (TOU)                         | 1.57         | 0.23%          | -                |           |            |              |                       | 17.85                    | -                     | 17.85                    |                       | -                        |
| Time of Use (TOU)                         | 9.26         | 1.35%          | -                |           |            |              |                       | 11.75                    | -                     | 11.75                    |                       | -                        |
| O2 Agricultural Tube-wells                | 506.74       | 74.00%         | 22,494           |           |            |              | 200.00                | 13.38                    | 200.00                | 11.50                    | -                     | 1.88                     |
| Agricultural Tube-wells D-2 (i)           | -            | -              | -                |           |            |              |                       | -                        | -                     | -                        | -                     | -                        |
| Time of Use (TOU) - Peak D-2(i)           | -            | -              | 3,139            |           |            |              | 200.00                | -                        | 200.00                | -                        | -                     | -                        |
| Time of Use (TOU) - Peak D-2              | 0.78         | 0.11%          | 521              |           |            |              | 200.00                | 19.00                    | 200.00                | 15.00                    | -                     | 4.00                     |
| Time of Use (TOU) - Off-Peak O2           | 5.65         | 0.83%          | -                |           |            |              | 200.00                | 12.70                    | 200.00                | 8.85                     | -                     | 3.85                     |
| <b>Total Agriculture</b>                  | <b>526</b>   |                | <b>26,448</b>    |           |            |              |                       |                          |                       |                          |                       |                          |
| Public Lighting G                         | 0.47         | 0.07%          | 260              |           |            |              | -                     | 14.00                    | -                     | 14.00                    | -                     | -                        |
| Residential Colonies H                    | 0.01         | 0.00%          | -                |           |            |              |                       | 14.00                    | -                     | 14.00                    | -                     | -                        |
| Special Contracts - Tariff K (AJK)        | -            | -              | -                |           |            |              |                       | -                        | -                     | -                        | -                     | -                        |
| Time of Use (TOU) - Peak                  | -            | -              | -                |           |            |              |                       | -                        | -                     | -                        | -                     | -                        |
| Time of Use (TOU) - Off-Peak              | -            | -              | -                |           |            |              |                       | -                        | -                     | -                        | -                     | -                        |
| Railway Traction Traction - I             | -            | -              | -                |           |            |              |                       | -                        | -                     | -                        | -                     | -                        |
| Co-Generation-J                           | -            | -              | -                |           |            |              |                       | -                        | -                     | -                        | -                     | -                        |
| General Service                           | -            | -              | -                |           |            |              |                       | 12.25                    | -                     | -                        | -                     | -                        |
| <b>Grand Total</b>                        | <b>685</b>   | <b>100.00%</b> | <b>688,965</b>   |           |            |              |                       |                          |                       |                          |                       |                          |

## QESCO

## Proposed Revenue and Subsidy Statement Jan-2018

| Description                                | Sales<br>(MWh) | Sales<br>Mtr   | Proposed<br>No. of<br>Consumer | Connected<br>Load<br>(KW) | Distribution<br>Losses<br>(%) | Proposed Tariff             |                                | G&P Tariff                  |                                | Subsidy                     |                                |
|--------------------------------------------|----------------|----------------|--------------------------------|---------------------------|-------------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|
|                                            |                |                |                                |                           |                               | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) |
| <b>Residential</b>                         |                |                |                                |                           |                               |                             |                                |                             |                                |                             |                                |
| Up to 50 Units                             | 3.30           | 0.48%          | 124,575                        | -                         |                               |                             | 13.19                          |                             | 6.59                           |                             | 6.59                           |
| For peak load requirement up to 5 kW       | -              | 0.00%          | -                              | -                         |                               |                             | -                              |                             | -                              |                             | -                              |
| 01-100 Units                               | 31.40          | 4.59%          | 168,082                        | -                         |                               |                             | 392.46                         |                             | 181.79                         |                             | 210.67                         |
| 101-300 Units                              | 7.22           |                |                                | -                         |                               |                             | 108.32                         |                             | 58.56                          |                             | 49.75                          |
| 101-300 Units                              | 8.89           | 1.44%          | 102,852                        | -                         |                               |                             | 148.35                         |                             | 100.88                         |                             | 47.47                          |
| 301-700 Units                              | 10.05          | 1.47%          | 29,542                         | -                         |                               |                             | 170.80                         |                             | 180.75                         |                             | 10.05                          |
| Above 700 Units                            | 10.36          | 1.51%          | 5,859                          | -                         |                               |                             | 196.66                         |                             | 186.50                         |                             | 10.36                          |
| For peak load requirement exceeding 5 kW   | -              | 0.00%          | -                              | -                         |                               |                             | -                              |                             | -                              |                             | -                              |
| Time of Use (TOU) - Peak                   | 0.94           | 0.14%          | 2,649                          | -                         |                               |                             | 17.90                          |                             | 16.95                          |                             | 0.94                           |
| Time of Use (TOU) - Off-Peak               | 4.71           | 0.69%          | 17,663                         | -                         |                               |                             | 61.22                          |                             | 58.87                          |                             | 2.35                           |
| <b>Total Residential</b>                   | <b>77.86</b>   | <b>0.00%</b>   | <b>451,023</b>                 | <b>-</b>                  | <b>-</b>                      | <b>-</b>                    | <b>1,109.09</b>                | <b>-</b>                    | <b>770.89</b>                  | <b>-</b>                    | <b>338.20</b>                  |
| <b>Commercial - A2</b>                     |                | <b>0.00%</b>   |                                |                           |                               |                             |                                |                             |                                |                             |                                |
| Commercial -                               |                |                |                                |                           |                               |                             |                                |                             |                                |                             |                                |
| For peak load requirement up to 5 kW       | 8.95           | 1.31%          | 104,620                        | -                         |                               |                             | 170.01                         |                             | 161.07                         |                             | 8.95                           |
| Commercial (<100)                          | 20.56          | 3.00%          | 34                             | -                         |                               | 0.09                        | 308.47                         | 0.09                        | 308.47                         | -                           | -                              |
| Commercial (<20 KW)                        |                |                |                                |                           |                               |                             |                                |                             |                                |                             |                                |
| For peak load requirement exceeding 5 kW   | -              | 0.00%          | -                              | -                         |                               |                             | -                              |                             | -                              |                             | -                              |
| Regular                                    | -              | 0.00%          | -                              | -                         |                               |                             | -                              |                             | -                              |                             | -                              |
| Time of Use (TOU) - Peak (A-2)             | 2.04           | 0.30%          | 2,818                          | -                         |                               | 0.95                        | 38.77                          | 0.95                        | 36.73                          |                             | 2.04                           |
| Time of Use (TOU) - Off-Peak (Temp)        | 7.54           | 1.10%          | 37                             | -                         |                               | 5.74                        | 97.96                          | 5.74                        | 94.19                          |                             | 3.77                           |
| <b>Total Commercial</b>                    | <b>39.09</b>   | <b>0.00%</b>   | <b>107,308</b>                 | <b>-</b>                  | <b>-</b>                      | <b>6.77</b>                 | <b>916.22</b>                  | <b>6.77</b>                 | <b>600.46</b>                  | <b>-</b>                    | <b>14.76</b>                   |
| <b>Industrial</b>                          |                | <b>0.00%</b>   |                                |                           |                               |                             |                                |                             |                                |                             |                                |
| B1                                         | 0.16           | 0.02%          | -                              | -                         |                               |                             | 2.28                           |                             | 2.28                           | -                           | -                              |
| B1 (Peak)                                  | 0.47           | 0.07%          | 1,084                          | -                         |                               |                             | 8.95                           |                             | 8.48                           | -                           | 0.47                           |
| B1 - (Off Peak)                            | 2.20           | 0.32%          | 1,452                          | -                         |                               |                             | 28.57                          |                             | 27.47                          | -                           | 1.10                           |
| B2                                         | 0.16           | 0.02%          | 104                            | -                         |                               | 0.01                        | 2.20                           | 0.01                        | 2.20                           | -                           | -                              |
| B2 - TOU (Peak)                            | 2.35           | 0.34%          | 1,009                          | -                         |                               | 1.76                        | 44.74                          | 1.76                        | 42.39                          | -                           | 2.35                           |
| B2 - TOU (Off-peak)                        | 9.42           | 1.38%          | 1                              | -                         |                               | 12.15                       | 120.56                         | 12.15                       | 115.76                         | -                           | 4.60                           |
| B3 - 11/33 KV (Peak)                       | 0.47           | 0.07%          | 16                             | -                         |                               | 0.65                        | 8.95                           | 0.65                        | 8.48                           | -                           | 0.47                           |
| B4                                         | 6.95           | 1.31%          | 3                              | -                         |                               | 4.79                        | 113.84                         | 4.79                        | 109.17                         | -                           | 4.47                           |
| <b>Total Industrial</b>                    | <b>24</b>      | <b>0.00%</b>   | <b>3,670</b>                   | <b>-</b>                  | <b>-</b>                      | <b>19.37</b>                | <b>329.89</b>                  | <b>19.37</b>                | <b>316.21</b>                  | <b>-</b>                    | <b>13.67</b>                   |
| <b>Bulk</b>                                |                |                |                                |                           |                               |                             |                                |                             |                                |                             |                                |
| C1(a) Supply at 400 Volts - up to 5 kW     | -              | 0.00%          | 11                             | -                         |                               |                             | -                              |                             | -                              |                             | -                              |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.16           | 0.02%          | 78                             | -                         |                               | 0.68                        | 2.28                           | 0.68                        | 2.28                           | -                           | -                              |
| Time of Use (TOU) - Peak                   | 0.47           | 0.07%          | 105                            | -                         |                               | 0.21                        | 8.95                           | 0.21                        | 8.48                           | -                           | 0.47                           |
| Time of Use (TOU) - Off-Peak               | 2.35           | 0.34%          | 12                             | -                         |                               | 1.44                        | 30.61                          | 1.44                        | 29.43                          | -                           | 1.18                           |
| C2 Supply at 11 kV                         | 1.26           | 0.18%          | -                              | -                         |                               | 1.02                        | 17.96                          | 1.02                        | 17.96                          | -                           | -                              |
| Time of Use (TOU) - Peak                   | 2.51           | 0.37%          | 25                             | -                         |                               | 0.70                        | 47.72                          | 0.70                        | 45.21                          | -                           | 2.51                           |
| Time of Use (TOU) - Off-Peak               | 10.67          | 1.56%          | 25                             | -                         |                               | 3.57                        | 136.64                         | 3.57                        | 131.30                         | -                           | 5.34                           |
| C3 Supply above 11 kV                      | -              |                | -                              | -                         |                               |                             | -                              |                             | -                              |                             | -                              |
| Time of Use (TOU) - Peak                   | -              |                | -                              | -                         |                               |                             | -                              |                             | -                              |                             | -                              |
| Time of Use (TOU) - Off-Peak               | -              |                | -                              | -                         |                               |                             | -                              |                             | -                              |                             | -                              |
| <b>Total Single Point Supply</b>           | <b>17</b>      |                | <b>256</b>                     | <b>-</b>                  | <b>-</b>                      | <b>7.62</b>                 | <b>244.16</b>                  | <b>7.62</b>                 | <b>234.66</b>                  | <b>-</b>                    | <b>9.60</b>                    |
| <b>Agricultural Tube-wells - Tariff D</b>  |                |                |                                |                           |                               |                             |                                |                             |                                |                             |                                |
| D1 Scarp                                   | 1.73           | 0.25%          | 294                            | -                         |                               |                             | 26.25                          |                             | 20.72                          |                             | 5.53                           |
| Time of Use (TOU)                          | 1.57           | 0.23%          | -                              | -                         |                               |                             | 28.02                          |                             | 28.02                          |                             | -                              |
| Time of Use (TOU)                          | 9.26           | 1.35%          | -                              | -                         |                               |                             | 108.83                         |                             | 108.83                         |                             | -                              |
| D2 Agricultural Tube-wells                 | 506.74         | 74.00%         | 22,494                         | -                         |                               | 98.88                       | 6,780.93                       | 82.86                       | 5,827.55                       | 16.02                       | 953.39                         |
| Agricultural Tube-wells D-2 (ii)           | -              |                | -                              | -                         |                               |                             | -                              |                             | -                              |                             | -                              |
| Time of Use (TOU) - Peak D-2(i)            | -              |                | 3,139                          | -                         |                               | 16.23                       | -                              | 16.23                       | -                              |                             | -                              |
| Time of Use (TOU) - Peak D-2               | 0.78           | 0.11%          | 521                            | -                         |                               | 3.09                        | 14.91                          | 3.09                        | 11.77                          |                             | 3.14                           |
| Time of Use (TOU) - Off-Peak D2            | 5.65           | 8.63%          | -                              | -                         |                               |                             | 71.77                          |                             | 50.01                          |                             | 21.76                          |
| <b>Total Agricultural</b>                  | <b>526</b>     |                | <b>26,448</b>                  | <b>-</b>                  | <b>-</b>                      | <b>118.20</b>               | <b>7,030.72</b>                | <b>102.18</b>               | <b>6,046.91</b>                | <b>16.02</b>                | <b>983.81</b>                  |
| Public Lighting G                          | 0.47           | 0.07%          | 260                            | -                         |                               |                             | 6.59                           |                             | 6.59                           |                             | -                              |
| Residential Colonies H                     | 0.01           | 0.00%          | -                              | -                         |                               |                             | 0.09                           |                             | 0.09                           |                             | -                              |
| Special Contracts - Tariff K (AJK)         | -              |                | -                              | -                         |                               |                             | -                              |                             | -                              |                             | -                              |
| Time of Use (TOU) - Peak                   | -              |                | -                              | -                         |                               |                             | -                              |                             | -                              |                             | -                              |
| Time of Use (TOU) - Off-Peak               | -              |                | -                              | -                         |                               |                             | -                              |                             | -                              |                             | -                              |
| Railway Traction Traction - I              | -              |                | -                              | -                         |                               |                             | -                              |                             | -                              |                             | -                              |
| Co-Generation-J                            | -              |                | -                              | -                         |                               |                             | -                              |                             | -                              |                             | -                              |
| General Service                            | -              |                | -                              | -                         |                               |                             | -                              |                             | -                              |                             | -                              |
| <b>Grand Total</b>                         | <b>665</b>     | <b>100.00%</b> | <b>588,965</b>                 | <b>-</b>                  | <b>-</b>                      | <b>151.98</b>               | <b>9,336.75</b>                | <b>136.94</b>               | <b>7,976.91</b>                | <b>16.02</b>                | <b>1,369.93</b>                |



## Proposed Revenue and Subsidy Statement Feb-2018

| Description                               | Sales        | Sales Mix      | Projected No. of Consumers | Connected Load | Peak Factor | Distribution Losses | Proposed Tariff |                 |                  |                 |                  |                 |
|-------------------------------------------|--------------|----------------|----------------------------|----------------|-------------|---------------------|-----------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                           |              |                |                            |                |             |                     | Fixed Charge    | Variable Charge | Franchise Charge | Variable Charge | Franchise Charge | Variable Charge |
|                                           | (MkWh)       | (%)            |                            | (kW)           | (%)         |                     | (Rs/kWh)        | (Rs/kWh)        | (Rs/kWh)         | (Rs/kWh)        | (Rs/kWh)         | (Rs/kWh)        |
| <b>Residential</b>                        |              |                |                            |                |             |                     |                 |                 |                  |                 |                  |                 |
| Up to 50 Units                            | 3.24         | 0.48%          | 124,575                    |                |             |                     |                 | 4.00            | -                | 2.00            |                  | 2.00            |
| For peak load requirement up to 5 kW      | -            |                | -                          |                |             |                     |                 | -               | -                | -               |                  | -               |
| 01-100 Units                              | 30.81        | 4.59%          | 168,082                    |                |             |                     |                 | 12.50           | -                | 5.79            |                  | 6.71            |
| 101-300 Units                             | 7.09         | 1.05%          | -                          |                |             |                     |                 | 15.00           | -                | 6.11            |                  | 6.89            |
| 201-300 Units                             | 9.71         | 1.44%          | 102,652                    |                |             |                     |                 | 15.00           | -                | 10.20           |                  | 4.80            |
| 301-700 Units                             | 9.86         | 1.47%          | 29,542                     |                |             |                     |                 | 17.00           | -                | 16.00           |                  | 1.00            |
| Above 700 Units                           | 10.17        | 1.51%          | 5,659                      |                |             |                     |                 | 19.00           | -                | 18.00           |                  | 1.00            |
| For peak load requirement exceeding 5 kW  | -            |                | -                          |                |             |                     |                 | -               | -                | -               |                  | -               |
| Time of Use (TOU) - Peak                  | 0.92         | 0.14%          | 2,649                      |                |             |                     |                 | 19.00           | -                | 18.00           |                  | 1.00            |
| Time of Use (TOU) - Off-Peak              | 4.82         | 6.89%          | 17,663                     |                |             |                     |                 | 13.00           | -                | 12.50           |                  | 0.50            |
| <b>Total Residential</b>                  | <b>76.42</b> |                | <b>451,023</b>             |                |             |                     |                 |                 |                  |                 |                  |                 |
| <b>Commercial - A2</b>                    |              |                |                            |                |             |                     |                 |                 |                  |                 |                  |                 |
| Commercial -                              |              |                |                            |                |             |                     |                 |                 |                  |                 |                  |                 |
| For peak load requirement up to 5 kW      | 8.78         | 1.31%          | 104,620                    |                |             |                     |                 | 19.00           | -                | 18.00           |                  | 1.00            |
| Commercial (<100)                         | 20.18        | 3.00%          | 34                         |                |             |                     | 400.00          | 15.00           | 400.00           | 15.00           | -                | -               |
| Commercial (<20 kW)                       |              |                |                            |                |             |                     |                 |                 |                  |                 |                  |                 |
| For peak load requirement exceeding 5 kW  | -            |                | -                          |                |             |                     |                 | -               | -                | -               |                  | -               |
| Regular                                   | -            |                | -                          |                |             |                     |                 | -               | -                | -               |                  | -               |
| Time of Use (TOU) - Peak (A-2)            | 2.00         | 0.30%          | 2,618                      |                |             |                     | 400.00          | 19.00           | 400.00           | 18.00           |                  | 1.00            |
| Time of Use (TOU) - Off-Peak (Temp)       | 7.40         | 1.10%          | 37                         |                |             |                     | 400.00          | 13.00           | 400.00           | 12.50           |                  | 0.50            |
| <b>Total Commercial</b>                   | <b>38.36</b> | <b>0.00%</b>   | <b>107,398</b>             |                |             |                     |                 |                 |                  |                 |                  |                 |
| <b>Industrial</b>                         |              |                |                            |                |             |                     |                 |                 |                  |                 |                  |                 |
| B1                                        | 0.15         | 0.02%          | -                          |                |             |                     |                 | 14.50           | -                | 14.50           |                  | -               |
| B1 (Peak)                                 | 0.48         | 0.07%          | 1,084                      |                |             |                     |                 | 19.00           | -                | 18.00           |                  | 1.00            |
| B1 - (Off Peak)                           | 2.16         | 0.32%          | 1,452                      |                |             |                     |                 | 13.00           | -                | 12.50           |                  | 0.50            |
| B2 -                                      | 0.15         | 0.02%          | 104                        |                |             |                     | 400.00          | 14.00           | 400.00           | 14.00           |                  | -               |
| B2 - TOU (Peak)                           | 2.31         | 0.34%          | 1,009                      |                |             |                     | 400.00          | 19.00           | 400.00           | 18.00           |                  | 1.00            |
| B2 - TOU (Off-peak)                       | 9.24         | 1.36%          | 1                          |                |             |                     | 400.00          | 12.80           | 400.00           | 12.29           |                  | 0.51            |
| B3- 11/33 KV (Peak)                       | 0.46         | 0.07%          | 16                         |                |             |                     | 380.00          | 19.00           | 380.00           | 18.00           |                  | 1.00            |
| B4                                        | 8.78         | 1.31%          | 3                          |                |             |                     | 380.00          | 12.70           | 380.00           | 12.20           |                  | 0.50            |
| <b>Total Industrial</b>                   | <b>24</b>    |                | <b>3,670</b>               |                |             |                     |                 |                 |                  |                 |                  |                 |
| <b>Bulk</b>                               |              |                |                            |                |             |                     |                 |                 |                  |                 |                  |                 |
| C1(a) Supply at 400 Volts - up to 5 kW    | -            |                | 11                         |                |             |                     |                 | 15.00           | -                | 15.00           |                  | -               |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.15         | 0.02%          | 78                         |                |             |                     | 400.00          | 14.50           | 400.00           | 14.50           | -                | -               |
| Time of Use (TOU) - Peak                  | 0.46         | 0.07%          | 105                        |                |             |                     | 400.00          | 19.00           | 400.00           | 18.00           | -                | 1.00            |
| Time of Use (TOU) - Off-Peak              | 2.31         | 0.34%          | 12                         |                |             |                     | 400.00          | 13.00           | 400.00           | 12.50           | -                | 0.50            |
| C2 Supply at 11 kV                        | 1.23         | 0.18%          | -                          |                |             |                     | 380.00          | 14.30           | 380.00           | 14.30           | -                | -               |
| Time of Use (TOU) - Peak                  | 2.47         | 0.37%          | 25                         |                |             |                     | 380.00          | 19.00           | 380.00           | 18.00           | -                | 1.00            |
| Time of Use (TOU) - Off-Peak              | 10.48        | 1.58%          | 25                         |                |             |                     | 380.00          | 12.80           | 380.00           | 12.30           | -                | 0.50            |
| C3 Supply above 11 kV                     | -            |                | -                          |                |             |                     |                 | -               | -                | -               | -                | -               |
| Time of Use (TOU) - Peak                  | -            |                | -                          |                |             |                     |                 | -               | -                | -               | -                | -               |
| Time of Use (TOU) - Off-Peak              | -            |                | -                          |                |             |                     |                 | -               | -                | -               | -                | -               |
| <b>Total Single Point Supply</b>          | <b>17</b>    |                | <b>266</b>                 |                |             |                     |                 |                 |                  |                 |                  |                 |
| <b>Agricultural Tube-wells - Tariff D</b> |              |                |                            |                |             |                     |                 |                 |                  |                 |                  |                 |
| O1 Scarp                                  | 1.69         | 0.25%          | 294                        |                |             |                     |                 | 15.20           | -                | 12.00           |                  | 3.20            |
| Time of Use (TOU)                         | 1.54         | 0.23%          | -                          |                |             |                     |                 | 17.65           | -                | 17.85           |                  | -               |
| Time of Use (TOU)                         | 8.09         | 1.35%          | -                          |                |             |                     |                 | 11.75           | -                | 11.75           |                  | -               |
| O2 Agricultural Tube-wells                | 497.33       | 74.00%         | 22,494                     |                |             |                     | 200.00          | 13.38           | 200.00           | 11.50           | -                | 1.88            |
| Agricultural Tube-wells D-2 (ii)          | -            |                | -                          |                |             |                     |                 | -               | -                | -               | -                | -               |
| Time of Use (TOU) - Peak D-2(i)           | -            |                | 3,139                      |                |             |                     | 200.00          | -               | 200.00           | -               | -                | -               |
| Time of Use (TOU) - Peak D-2              | 0.77         | 0.11%          | 521                        |                |             |                     | 200.00          | 19.00           | 200.00           | 15.00           | -                | 4.00            |
| Time of Use (TOU) - Off-Peak O2           | 5.55         | 0.83%          | -                          |                |             |                     | 200.00          | 12.70           | 200.00           | 8.85            | -                | 3.85            |
| <b>Total Agricultural</b>                 | <b>515</b>   |                | <b>26,448</b>              |                |             |                     |                 |                 |                  |                 |                  |                 |
| Public Lighting G                         | 0.46         | 0.07%          | 260                        |                |             |                     |                 | 14.00           | -                | 14.00           | -                | -               |
| Residential Colonies H                    | 0.01         | 0.00%          | -                          |                |             |                     |                 | 14.00           | -                | 14.00           | -                | -               |
| Special Contracts - Tariff K (AJK)        | -            |                | -                          |                |             |                     |                 | -               | -                | -               | -                | -               |
| Time of Use (TOU) - Peak                  | -            |                | -                          |                |             |                     |                 | -               | -                | -               | -                | -               |
| Time of Use (TOU) - Off-Peak              | -            |                | -                          |                |             |                     |                 | -               | -                | -               | -                | -               |
| Railway Traction Traction - 1             | -            |                | -                          |                |             |                     |                 | -               | -                | -               | -                | -               |
| Co-Generation-J                           | -            |                | -                          |                |             |                     |                 | -               | -                | -               | -                | -               |
| Generat Service                           | -            |                | -                          |                |             |                     |                 | 12.25           | -                | -               | -                | -               |
| <b>Grand Total</b>                        | <b>672</b>   | <b>100.00%</b> | <b>556,955</b>             |                |             |                     |                 |                 |                  |                 |                  |                 |

## QESCO

## Proposed Revenue and Subsidy Statement Feb-2018

| Description                                | Sales<br>(MkWh) | Sales<br>(%)   | Projected<br>No. of<br>Consumers | Connected<br>(kW) | (%age) | Proposed Tariff | Proposed Tariff |                    | Proposed Tariff |                    | Subsidy         |                    |
|--------------------------------------------|-----------------|----------------|----------------------------------|-------------------|--------|-----------------|-----------------|--------------------|-----------------|--------------------|-----------------|--------------------|
|                                            |                 |                |                                  |                   |        |                 | Fixed<br>Charge | Variable<br>Charge | Fixed<br>Charge | Variable<br>Charge | Fixed<br>Charge | Variable<br>Charge |
| <b>Residential</b>                         |                 |                |                                  |                   |        |                 |                 |                    |                 |                    |                 |                    |
| Up to 50 Units                             | 3.24            | 0.48%          | 124,575                          | -                 | -      |                 |                 | 12.94              |                 | 6.47               |                 | 6.47               |
| For peak load requirement up to 5 kW       | -               | 0.00%          | -                                | -                 | -      |                 |                 | -                  |                 | -                  |                 | -                  |
| 01-100 Units                               | 30.81           | 4.59%          | 168,082                          | -                 | -      |                 |                 | 385.17             |                 | 178.41             |                 | 206.76             |
| 101-300 Units                              | 7.09            | -              | -                                | -                 | -      |                 |                 | 106.31             |                 | 57.48              |                 | 48.83              |
| 301-700 Units                              | 9.71            | 1.44%          | 102,652                          | -                 | -      |                 |                 | 145.59             |                 | 99.00              |                 | 46.59              |
| Above 700 Units                            | 9.86            | 1.47%          | 29,542                           | -                 | -      |                 |                 | 167.62             |                 | 157.76             |                 | 9.86               |
| For peak load requirement exceeding 5 kW   | 10.17           | 1.51%          | 5,859                            | -                 | -      |                 |                 | 193.20             |                 | 183.03             |                 | 10.17              |
| Time of Use (TOU) - Peak                   | 0.92            | 0.14%          | 2,649                            | -                 | -      |                 |                 | 17.56              |                 | 16.64              |                 | 0.92               |
| Time of Use (TOU) - Off-Peak               | 4.62            | 0.69%          | 17,863                           | -                 | -      |                 |                 | 60.09              |                 | 57.77              |                 | 2.31               |
| <b>Total Residential</b>                   | <b>78.42</b>    | <b>0.00%</b>   | <b>451,023</b>                   | -                 | -      |                 |                 | <b>1,088.48</b>    |                 | <b>766.57</b>      |                 | <b>331.91</b>      |
| <b>Commercial - AZ</b>                     |                 |                |                                  |                   |        |                 |                 |                    |                 |                    |                 |                    |
| Commercial -                               | -               | 0.00%          | -                                | -                 | -      |                 |                 | -                  |                 | -                  |                 | -                  |
| For peak load requirement up to 5 kW       | 8.78            | 1.31%          | 104,620                          | -                 | -      |                 |                 | 166.85             |                 | 158.07             |                 | 8.78               |
| Commercial (<100)                          | 20.18           | 3.00%          | 34                               | -                 | -      |                 | 0.09            | 302.74             | 0.09            | 302.74             |                 | -                  |
| Commercial (<20 kW)                        | -               | 0.00%          | -                                | -                 | -      |                 |                 | -                  |                 | -                  |                 | -                  |
| For peak load requirement exceeding 5 kW   | -               | 0.00%          | -                                | -                 | -      |                 |                 | -                  |                 | -                  |                 | -                  |
| Regular                                    | -               | 0.00%          | -                                | -                 | -      |                 |                 | -                  |                 | -                  |                 | -                  |
| Time of Use (TOU) - Peak (A-2)             | 2.00            | 0.30%          | 2,618                            | -                 | -      |                 | 0.95            | 38.05              | 0.95            | 36.06              |                 | 2.00               |
| Time of Use (TOU) - Off-Peak (Temp)        | 7.40            | 1.10%          | 37                               | -                 | -      |                 | 5.74            | 96.14              | 5.74            | 92.44              |                 | 3.70               |
| <b>Total Commercial</b>                    | <b>39.36</b>    | <b>0.00%</b>   | <b>107,308</b>                   | -                 | -      |                 | <b>6.77</b>     | <b>603.79</b>      | <b>6.77</b>     | <b>589.38</b>      |                 | <b>14.48</b>       |
| <b>Industrial</b>                          |                 |                |                                  |                   |        |                 |                 |                    |                 |                    |                 |                    |
| B1                                         | 0.15            | 0.02%          | -                                | -                 | -      |                 |                 | 2.23               |                 | 2.23               |                 | -                  |
| B1 (Peak)                                  | 0.46            | 0.07%          | 1,084                            | -                 | -      |                 |                 | 8.78               |                 | 8.32               |                 | 0.46               |
| B1 - (Off Peak)                            | 2.16            | 0.32%          | 1,452                            | -                 | -      |                 |                 | 28.04              |                 | 26.96              |                 | 1.08               |
| B2                                         | 0.15            | 0.02%          | 104                              | -                 | -      |                 | 0.01            | 2.16               | 0.01            | 2.16               |                 | -                  |
| B2 - TOU (Peak)                            | 2.31            | 0.34%          | 1,009                            | -                 | -      |                 | 1.76            | 43.81              | 1.76            | 41.60              |                 | 2.31               |
| B2 - TOU (Off-peak)                        | 9.24            | 1.38%          | 1                                | -                 | -      |                 | 12.16           | 118.32             | 12.16           | 113.61             |                 | 4.71               |
| B3- 11/33 KV (Peak)                        | 0.46            | 0.07%          | 16                               | -                 | -      |                 | 0.65            | 8.78               | 0.65            | 8.32               |                 | 0.46               |
| B4                                         | 8.78            | 1.31%          | 3                                | -                 | -      |                 | 4.79            | 111.53             | 4.79            | 107.14             |                 | 4.39               |
| <b>Total Industrial</b>                    | <b>24</b>       | <b>0.00%</b>   | <b>3,670</b>                     | -                 | -      |                 | <b>19.37</b>    | <b>323.76</b>      | <b>19.37</b>    | <b>318.34</b>      |                 | <b>13.42</b>       |
| <b>Bulk</b>                                |                 |                |                                  |                   |        |                 |                 |                    |                 |                    |                 |                    |
| C1(a) Supply at 400 Volts - up to 5 kW     | -               | 0.00%          | 11                               | -                 | -      |                 |                 | -                  |                 | -                  |                 | -                  |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.15            | 0.02%          | 78                               | -                 | -      |                 | 0.68            | 2.23               | 0.88            | 2.23               |                 | -                  |
| Time of Use (TOU) - Peak                   | 0.46            | 0.07%          | 105                              | -                 | -      |                 | 0.21            | 8.78               | 0.21            | 8.32               |                 | 0.46               |
| Time of Use (TOU) - Off-Peak               | 2.31            | 0.34%          | 12                               | -                 | -      |                 | 1.44            | 30.04              | 1.44            | 28.89              |                 | 1.16               |
| C2 Supply at 11 kV                         | 1.23            | 0.18%          | -                                | -                 | -      |                 | 1.02            | 17.63              | 1.02            | 17.63              |                 | -                  |
| Time of Use (TOU) - Peak                   | 2.47            | 0.37%          | 25                               | -                 | -      |                 | 0.70            | 46.84              | 0.70            | 44.37              |                 | 2.47               |
| Time of Use (TOU) - Off-Peak               | 10.48           | 1.58%          | 25                               | -                 | -      |                 | 3.57            | 134.10             | 3.57            | 128.86             |                 | 5.24               |
| C3 Supply above 11 kV                      | -               | -              | -                                | -                 | -      |                 |                 | -                  |                 | -                  |                 | -                  |
| Time of Use (TOU) - Peak                   | -               | -              | -                                | -                 | -      |                 |                 | -                  |                 | -                  |                 | -                  |
| Time of Use (TOU) - Off-Peak               | -               | -              | -                                | -                 | -      |                 |                 | -                  |                 | -                  |                 | -                  |
| <b>Total Single Point Supply</b>           | <b>17</b>       |                | <b>256</b>                       | -                 | -      |                 | <b>7.62</b>     | <b>239.62</b>      | <b>7.62</b>     | <b>238.30</b>      |                 | <b>9.32</b>        |
| <b>Agricultural Tube-wells - Tariff D</b>  |                 |                |                                  |                   |        |                 |                 |                    |                 |                    |                 |                    |
| D1 Scarp                                   | 1.69            | 0.25%          | 294                              | -                 | -      |                 |                 | 25.76              |                 | 20.34              |                 | 5.42               |
| Time of Use (TOU)                          | 1.54            | 0.23%          | -                                | -                 | -      |                 |                 | 27.50              |                 | 27.50              |                 | -                  |
| Time of Use (TOU)                          | 9.09            | 1.35%          | -                                | -                 | -      |                 |                 | 106.81             |                 | 106.81             |                 | -                  |
| D2 Agricultural Tube-wells                 | 497.33          | 78.00%         | 22,494                           | -                 | -      |                 | 96.06           | 6,654.93           | 77.20           | 5,719.26           | 18.86           | 935.67             |
| Agricultural Tube-wells D-2 (II)           | -               | -              | -                                | -                 | -      |                 |                 | -                  |                 | -                  |                 | -                  |
| Time of Use (TOU) - Peak D-2(I)            | -               | -              | 3,139                            | -                 | -      |                 | 18.23           | -                  | 16.23           | -                  |                 | -                  |
| Time of Use (TOU) - Peak D-2               | 0.77            | 0.11%          | 521                              | -                 | -      |                 | 3.09            | 14.64              | 3.09            | 11.55              |                 | 3.08               |
| Time of Use (TOU) - Off-Peak D2            | 5.55            | 0.83%          | -                                | -                 | -      |                 |                 | 70.44              |                 | 49.08              |                 | 21.35              |
| <b>Total Agricultural</b>                  | <b>516</b>      |                | <b>26,448</b>                    | -                 | -      |                 | <b>115.36</b>   | <b>6,900.97</b>    | <b>96.62</b>    | <b>6,834.54</b>    | <b>18.86</b>    | <b>965.53</b>      |
| Public Lighting G                          | 0.46            | 0.07%          | 280                              | -                 | -      |                 |                 | 6.47               |                 | 6.47               |                 | -                  |
| Residential Colonies H                     | 8.01            | 0.00%          | -                                | -                 | -      |                 |                 | 0.08               |                 | 0.08               |                 | -                  |
| Special Contracts - Tariff K (AJK)         | -               | -              | -                                | -                 | -      |                 |                 | -                  |                 | -                  |                 | -                  |
| Time of Use (TOU) - Peak                   | -               | -              | -                                | -                 | -      |                 |                 | -                  |                 | -                  |                 | -                  |
| Time of Use (TOU) - Off-Peak               | -               | -              | -                                | -                 | -      |                 |                 | -                  |                 | -                  |                 | -                  |
| Railway Traction Traction - 1              | -               | -              | -                                | -                 | -      |                 |                 | -                  |                 | -                  |                 | -                  |
| Co-Generation J                            | -               | -              | -                                | -                 | -      |                 |                 | -                  |                 | -                  |                 | -                  |
| General Service                            | -               | -              | -                                | -                 | -      |                 |                 | -                  |                 | -                  |                 | -                  |
| <b>Grand Total</b>                         | <b>672</b>      | <b>100.00%</b> | <b>588,965</b>                   | -                 | -      |                 | <b>149.14</b>   | <b>9,162.27</b>    | <b>130.29</b>   | <b>7,827.81</b>    | <b>19.86</b>    | <b>1,334.66</b>    |

### Proposed Revenue and Subsidy Statement Mar-2018

| Description                                | Sales        | Sales          | Projection       | Connected | Load   | Distribution | Proposed Tariff |                 |              |                 |              |                 |
|--------------------------------------------|--------------|----------------|------------------|-----------|--------|--------------|-----------------|-----------------|--------------|-----------------|--------------|-----------------|
|                                            | Volume       | Mix            | No. of Consumers | Load      | Factor | Losses       | Fixed Charge    | Variable Charge | Fixed Charge | Variable Charge | Fixed Charge | Variable Charge |
|                                            | (MkWh)       | (%)            |                  | (kW)      | (%)    |              | (Rs/kWh/M)      | (Rs/kWh)        | (Rs/kWh/M)   | (Rs/kWh)        | (Rs/kWh/M)   | (Rs/kWh)        |
| <b>Residential</b>                         |              |                |                  |           |        |              |                 |                 |              |                 |              |                 |
| Up to 50 Units                             | 3.09         | 0.48%          | 124,575          |           |        |              |                 | 4.00            | -            | 2.00            | -            | 2.00            |
| For peak load requirement up to 5 kW       | -            | -              | -                |           |        |              |                 | -               | -            | -               | -            | -               |
| 01-100 Units                               | 28.43        | 4.59%          | 168,082          |           |        |              |                 | 12.50           | -            | 5.79            | -            | 6.71            |
| 101-300 Units                              | 8.77         | 1.05%          | -                |           |        |              |                 | 15.00           | -            | 8.11            | -            | 8.89            |
| 301-700 Units                              | 9.27         | 1.44%          | 102,852          |           |        |              |                 | 15.00           | -            | 18.20           | -            | 4.80            |
| Above 700 Units                            | 9.42         | 1.47%          | 29,542           |           |        |              |                 | 17.00           | -            | 16.00           | -            | 1.00            |
| For peak load requirement exceeding 5 kW   | 8.71         | 1.51%          | 5,859            |           |        |              |                 | 19.00           | -            | 18.00           | -            | 1.00            |
| Time of Use (TOU) - Peak                   | 0.88         | 0.14%          | 2,649            |           |        |              |                 | 19.00           | -            | 18.00           | -            | 1.00            |
| Time of Use (TOU) - Off-Peak               | 4.41         | 0.69%          | 17,663           |           |        |              |                 | 13.00           | -            | 12.50           | -            | 0.50            |
| <b>Total Residential</b>                   | <b>72.89</b> |                | <b>451,023</b>   |           |        |              |                 |                 |              |                 |              |                 |
| <b>Commercial - A2</b>                     |              |                |                  |           |        |              |                 |                 |              |                 |              |                 |
| Commercial -                               | -            | -              | -                |           |        |              |                 |                 |              |                 |              |                 |
| For peak load requirement up to 5 kW       | 8.39         | 1.31%          | 104,620          |           |        |              |                 | 19.00           | -            | 18.00           | -            | 1.00            |
| Commercial (<100)                          | 19.28        | 3.00%          | 34               |           |        |              | 400.00          | 15.00           | 400.00       | 15.00           | -            | -               |
| Commercial (<28 KW)                        | -            | -              | -                |           |        |              |                 | -               | -            | -               | -            | -               |
| For peak load requirement exceeding 5 kW   | -            | -              | -                |           |        |              |                 | -               | -            | -               | -            | -               |
| Regular                                    | -            | -              | -                |           |        |              |                 | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Peak (A-2)             | 1.91         | 0.30%          | 2,618            |           |        |              | 400.00          | 19.00           | 400.00       | 18.00           | -            | 1.00            |
| Time of Use (TOU) - Off-Peak (Temp)        | 7.06         | 1.10%          | 37               |           |        |              | 400.00          | 13.00           | 400.00       | 12.50           | -            | 0.50            |
| <b>Total Commercial</b>                    | <b>36.64</b> | <b>0.00%</b>   | <b>107,308</b>   |           |        |              |                 |                 |              |                 |              |                 |
| <b>Industrial</b>                          |              |                |                  |           |        |              |                 |                 |              |                 |              |                 |
| B1                                         | 0.15         | 0.02%          | -                |           |        |              |                 | 14.50           | -            | 14.50           | -            | -               |
| B1 (Peak)                                  | 0.44         | 0.07%          | 1,084            |           |        |              |                 | 19.00           | -            | 18.00           | -            | 1.00            |
| B1 - (Off-Peak)                            | 2.06         | 0.32%          | 1,452            |           |        |              |                 | 13.00           | -            | 12.50           | -            | 0.50            |
| B2                                         | 0.15         | 0.02%          | 104              |           |        |              | 400.00          | 14.00           | 400.00       | 14.00           | -            | -               |
| B2 - TOU (Peak)                            | 2.21         | 0.34%          | 1,009            |           |        |              | 400.00          | 19.00           | 400.00       | 18.00           | -            | 1.00            |
| B2 - TOU (Off-peak)                        | 8.83         | 1.38%          | 1                |           |        |              | 400.00          | 12.80           | 400.00       | 12.29           | -            | 0.51            |
| B3- 11/33 KV (Peak)                        | 0.44         | 0.07%          | 16               |           |        |              | 380.00          | 19.00           | 380.00       | 18.00           | -            | 1.00            |
| B4                                         | 8.39         | 1.31%          | 3                |           |        |              | 380.00          | 12.70           | 380.00       | 12.20           | -            | 0.50            |
| <b>Total Industrial</b>                    | <b>23</b>    |                | <b>3,670</b>     |           |        |              |                 |                 |              |                 |              |                 |
| <b>Bulk</b>                                |              |                |                  |           |        |              |                 |                 |              |                 |              |                 |
| C1(a) Supply at 400 Volts - up to 5 kW     | -            | -              | 11               |           |        |              |                 | 15.00           | -            | 15.00           | -            | -               |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.15         | 0.02%          | 78               |           |        |              | 400.00          | 14.50           | 400.00       | 14.50           | -            | -               |
| Time of Use (TOU) - Peak                   | 0.44         | 0.07%          | 105              |           |        |              | 400.00          | 18.00           | 400.00       | 18.00           | -            | 1.00            |
| Time of Use (TOU) - Off-Peak               | 2.21         | 0.34%          | 12               |           |        |              | 400.00          | 13.00           | 400.00       | 12.50           | -            | 0.50            |
| C2 Supply at 11 kV                         | 1.18         | 0.18%          | -                |           |        |              | 380.00          | 14.30           | 380.00       | 14.30           | -            | -               |
| Time of Use (TOU) - Peak                   | 2.35         | 0.37%          | 25               |           |        |              | 380.00          | 19.00           | 380.00       | 18.00           | -            | 1.00            |
| Time of Use (TOU) - Off-Peak               | 10.01        | 1.56%          | 25               |           |        |              | 380.00          | 12.80           | 380.00       | 12.30           | -            | 0.50            |
| C3 Supply above 11 kV                      | -            | -              | -                |           |        |              |                 | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Peak                   | -            | -              | -                |           |        |              |                 | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Off-Peak               | -            | -              | -                |           |        |              |                 | -               | -            | -               | -            | -               |
| <b>Total Single Point Supply</b>           | <b>16</b>    |                | <b>256</b>       |           |        |              |                 |                 |              |                 |              |                 |
| <b>Agricultural Tube-wells - Tariff D</b>  |              |                |                  |           |        |              |                 |                 |              |                 |              |                 |
| D1 Scarp                                   | 1.62         | 0.25%          | 294              |           |        |              |                 | 15.20           | -            | 12.00           | -            | 3.20            |
| Time of Use (TOU)                          | 1.47         | 0.23%          | -                |           |        |              |                 | 17.85           | -            | 17.85           | -            | -               |
| Time of Use (TOU)                          | 8.68         | 1.35%          | -                |           |        |              |                 | 11.75           | -            | 11.75           | -            | -               |
| D2 Agricultural Tube-wells                 | 475.01       | 74.00%         | 22,494           |           |        |              | 200.00          | 13.38           | 200.00       | 11.50           | -            | 1.88            |
| Agricultural Tube-wells D-2 (ii)           | -            | -              | -                |           |        |              |                 | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Peak D-2(i)            | -            | -              | 3,139            |           |        |              | 200.00          | -               | 200.00       | -               | -            | -               |
| Time of Use (TOU) - Peak D-2               | 0.74         | 0.11%          | 521              |           |        |              | 200.00          | 19.00           | 200.00       | 15.00           | -            | 4.00            |
| Time of Use (TOU) - Off-Peak D2            | 5.30         | 0.83%          | -                |           |        |              | 200.00          | 12.70           | 200.00       | 8.85            | -            | 3.85            |
| <b>Total Agricultural</b>                  | <b>483</b>   |                | <b>28,440</b>    |           |        |              |                 |                 |              |                 |              |                 |
| Public Lighting G                          | 0.44         | 0.07%          | 280              |           |        |              |                 | 14.00           | -            | 14.00           | -            | -               |
| Residential Colonies H                     | 0.01         | 0.00%          | -                |           |        |              |                 | 14.00           | -            | 14.00           | -            | -               |
| Special Contracts - Tariff K (AJK)         | -            | -              | -                |           |        |              |                 | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Peak                   | -            | -              | -                |           |        |              |                 | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Off-Peak               | -            | -              | -                |           |        |              |                 | -               | -            | -               | -            | -               |
| Railway Traction Tracton - 1               | -            | -              | -                |           |        |              |                 | -               | -            | -               | -            | -               |
| Co-Generation J                            | -            | -              | -                |           |        |              |                 | -               | -            | -               | -            | -               |
| General Service                            | -            | -              | -                |           |        |              |                 | 12.25           | -            | -               | -            | -               |
| <b>Grand Total</b>                         | <b>642</b>   | <b>100.00%</b> | <b>588,965</b>   |           |        |              |                 |                 |              |                 |              |                 |

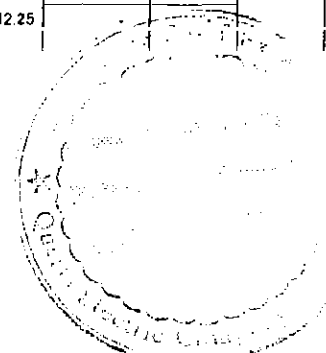
## QESCO

## Proposed Revenue and Subsidy Statement Mar-2018

| Description                               | Size   | Scarp<br>MkWh | Projected<br>No. of<br>Customers | Connected<br>Load<br>(kW) | Demand<br>(%age) | Proposed Tariff |                    | GOP Tariff      |                    | Subsidy         |                    |
|-------------------------------------------|--------|---------------|----------------------------------|---------------------------|------------------|-----------------|--------------------|-----------------|--------------------|-----------------|--------------------|
|                                           |        |               |                                  |                           |                  | Fixed<br>Charge | Variable<br>Charge | Fixed<br>Charge | Variable<br>Charge | Fixed<br>Charge | Variable<br>Charge |
|                                           | (MkWh) | (%age)        |                                  | (kW)                      | (%age)           | (Min Rs)        | (Min Rs)           | (Min Rs)        | (Min Rs)           | (Min Rs)        | (Min Rs)           |
| <b>Residential</b>                        |        |               |                                  |                           |                  |                 |                    |                 |                    |                 |                    |
| Up to 50 Units                            | 3.09   | 0.48%         | 124,575                          | -                         | -                | -               | 12.36              | -               | 6.18               | -               | 6.18               |
| For peak load requirement up to 5 kW      | -      | 0.00%         | -                                | -                         | -                | -               | -                  | -               | -                  | -               | -                  |
| 01-100 Units                              | 29.43  | 4.59%         | 168,082                          | -                         | -                | -               | 367.88             | -               | 170.40             | -               | 197.48             |
| 101-300 Units                             | 6.77   | -             | -                                | -                         | -                | -               | 101.53             | -               | 54.90              | -               | 46.64              |
| 101-300 Units                             | 9.27   | 1.44%         | 102,652                          | -                         | -                | -               | 139.06             | -               | 94.56              | -               | 44.50              |
| 301-700Units                              | 9.42   | 1.47%         | 29,542                           | -                         | -                | -               | 160.10             | -               | 150.68             | -               | 9.42               |
| Above 700 Units                           | 9.71   | 1.51%         | 5,859                            | -                         | -                | -               | 184.53             | -               | 174.82             | -               | 8.71               |
| For peak load requirement exceeding 5 kW  | -      | 0.00%         | -                                | -                         | -                | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak                  | 0.88   | 0.14%         | 2,549                            | -                         | -                | -               | 16.78              | -               | 15.89              | -               | 0.88               |
| Time of Use (TOU) - Off-Peak              | 4.41   | 0.69%         | 17,663                           | -                         | -                | -               | 57.39              | -               | 55.18              | -               | 2.21               |
| Total Residential                         | 72.99  | 0.00%         | 451,023                          | -                         | -                | -               | 1,839.63           | -               | 722.61             | -               | 317.82             |
| <b>Commercial - A2</b>                    | -      | 0.00%         | -                                | -                         | -                | -               | -                  | -               | -                  | -               | -                  |
| Commercial -                              | -      | -             | -                                | -                         | -                | -               | -                  | -               | -                  | -               | -                  |
| For peak load requirement up to 5 kW      | 8.39   | 1.31%         | 104,620                          | -                         | -                | -               | 159.37             | -               | 150.98             | -               | 8.39               |
| Commercial (<100)                         | 19.28  | 3.00%         | 34                               | -                         | -                | 0.09            | 288.15             | 0.09            | 289.15             | -               | -                  |
| Commercial (<20 kW)                       | -      | -             | -                                | -                         | -                | -               | -                  | -               | -                  | -               | -                  |
| For peak load requirement exceeding 5 kW  | -      | 0.00%         | -                                | -                         | -                | -               | -                  | -               | -                  | -               | -                  |
| Regular                                   | -      | 0.00%         | -                                | -                         | -                | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak (A-2)            | 1.91   | 0.30%         | 2,818                            | -                         | -                | 0.95            | 36.35              | 0.95            | 34.43              | -               | 1.91               |
| Time of Use (TOU) - Off-Peak (Temp)       | 7.06   | 1.10%         | 37                               | -                         | -                | 5.74            | 81.82              | 5.74            | 88.29              | -               | 3.53               |
| Total Commercial                          | 36.64  | 0.00%         | 107,308                          | -                         | -                | 6.77            | 576.89             | 6.77            | 562.86             | -               | 13.83              |
| <b>Industrial</b>                         | -      | 0.00%         | -                                | -                         | -                | -               | -                  | -               | -                  | -               | -                  |
| B1                                        | 0.15   | 0.02%         | -                                | -                         | -                | -               | 2.13               | -               | 2.13               | -               | -                  |
| B1 (Peak)                                 | 0.44   | 0.07%         | 1,084                            | -                         | -                | -               | 8.39               | -               | 7.95               | -               | 0.44               |
| B1 - (Off Peak)                           | 2.06   | 0.32%         | 1,452                            | -                         | -                | -               | 26.78              | -               | 25.75              | -               | 1.03               |
| B2                                        | 0.15   | 0.02%         | 104                              | -                         | -                | 0.01            | 2.06               | 0.01            | 2.06               | -               | -                  |
| B2 - TOU (Peak)                           | 2.21   | 0.34%         | 1,009                            | -                         | -                | 1.76            | 41.94              | 1.76            | 39.73              | -               | 2.21               |
| B2 - TOU (Off-peak)                       | 8.83   | 1.38%         | 1                                | -                         | -                | 12.15           | 113.01             | 12.15           | 108.51             | -               | 4.50               |
| B3- 11/33 KV (Peak)                       | 0.44   | 0.07%         | 16                               | -                         | -                | 0.65            | 8.39               | 0.65            | 7.95               | -               | 0.44               |
| B4                                        | 8.39   | 1.31%         | 3                                | -                         | -                | 4.79            | 106.52             | 4.79            | 102.33             | -               | 4.19               |
| Total Industrial                          | 23     | 0.00%         | 3,870                            | -                         | -                | 19.37           | 309.23             | 18.37           | 286.41             | -               | 12.82              |
| <b>Bulk</b>                               | -      | -             | -                                | -                         | -                | -               | -                  | -               | -                  | -               | -                  |
| C1(a) Supply at 400 Volts - up to 5 kW    | -      | 0.00%         | 11                               | -                         | -                | -               | -                  | -               | -                  | -               | -                  |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.15   | 0.02%         | 78                               | -                         | -                | 0.68            | 2.13               | 0.68            | 2.13               | -               | -                  |
| Time of Use (TOU) - Peak                  | 0.44   | 0.07%         | 105                              | -                         | -                | 0.21            | 8.39               | 0.21            | 7.95               | -               | 0.44               |
| Time of Use (TOU) - Off-Peak              | 2.21   | 0.34%         | 12                               | -                         | -                | 1.44            | 26.69              | 1.44            | 27.59              | -               | 1.10               |
| C2 Supply at 11 KV                        | 1.18   | 0.18%         | -                                | -                         | -                | 1.02            | 16.83              | 1.02            | 16.83              | -               | -                  |
| Time of Use (TOU) - Peak                  | 2.35   | 0.37%         | 25                               | -                         | -                | 0.70            | 44.73              | 0.70            | 42.38              | -               | 2.35               |
| Time of Use (TOU) - Off-Peak              | 10.01  | 1.56%         | 25                               | -                         | -                | 3.57            | 128.08             | 3.57            | 123.08             | -               | 5.00               |
| C3 Supply above 11 KV                     | -      | -             | -                                | -                         | -                | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak                  | -      | -             | -                                | -                         | -                | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Off-Peak              | -      | -             | -                                | -                         | -                | -               | -                  | -               | -                  | -               | -                  |
| Total Single Point Supply                 | 16     | -             | 256                              | -                         | -                | 7.82            | 228.87             | 7.62            | 219.96             | -               | 6.90               |
| <b>Agricultural Tube-wells - Tariff D</b> | -      | -             | -                                | -                         | -                | -               | -                  | -               | -                  | -               | -                  |
| D1 Scarp                                  | 1.62   | 0.25%         | 294                              | -                         | -                | -               | 24.60              | -               | 19.42              | -               | 5.18               |
| Time of Use (TOU)                         | 1.47   | 0.23%         | -                                | -                         | -                | -               | 26.27              | -               | 28.27              | -               | -                  |
| Time of Use (TOU)                         | 8.68   | 1.35%         | -                                | -                         | -                | -               | 102.01             | -               | 102.01             | -               | -                  |
| D2 Agricultural Tube-wells                | 475.01 | 74.00%        | 22,494                           | -                         | -                | 89.37           | 6,356.28           | 63.76           | 5,462.58           | 25.61           | 893.68             |
| Agricultural Tube-wells D-2 (ii)          | -      | -             | -                                | -                         | -                | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak D-2(i)           | -      | -             | 3,139                            | -                         | -                | 16.23           | -                  | 16.23           | -                  | -               | -                  |
| Time of Use (TOU) - Peak D-2              | 0.74   | 0.11%         | 521                              | -                         | -                | 3.09            | 13.98              | 3.09            | 11.04              | -               | 2.94               |
| Time of Use (TOU) - Off-Peak D2           | 5.30   | 0.83%         | -                                | -                         | -                | -               | 67.28              | -               | 46.88              | -               | 20.40              |
| Total Agricultural                        | 493    | -             | 26,448                           | -                         | -                | 188.89          | 6,690.40           | 83.88           | 6,668.28           | 25.61           | 922.20             |
| Public Lighting G                         | 0.44   | 0.07%         | 260                              | -                         | -                | -               | 6.18               | -               | 6.18               | -               | -                  |
| Residential Colonies H                    | 0.01   | 0.00%         | -                                | -                         | -                | -               | 0.08               | -               | 0.08               | -               | -                  |
| Special Contracts - Tariff K (A/JK)       | -      | -             | -                                | -                         | -                | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak                  | -      | -             | -                                | -                         | -                | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Off-Peak              | -      | -             | -                                | -                         | -                | -               | -                  | -               | -                  | -               | -                  |
| Railway TractionTraction - 1              | -      | -             | -                                | -                         | -                | -               | -                  | -               | -                  | -               | -                  |
| Co-Generation-J                           | -      | -             | -                                | -                         | -                | -               | -                  | -               | -                  | -               | -                  |
| General Service                           | -      | -             | -                                | -                         | -                | -               | -                  | -               | -                  | -               | -                  |
| Grand Total                               | 642    | 100.00%       | 588,985                          | -                         | -                | 142.45          | 8,761.87           | 116.84          | 7,478.38           | 25.61           | 1,274.76           |

## Proposed Revenue and Subsidy Statement Jan-Mar 2018

| Description                                | Sales<br>(MkWh) | Sales<br>Share<br>(%) | Projected<br>No. of<br>Consumers | Connected<br>Load<br>(kW) | Load<br>Factor<br>(%) | Distribution<br>Losses | Proposed Tariff             |                                | RDP Tariff                  |                                | Subsidy                     |                                |
|--------------------------------------------|-----------------|-----------------------|----------------------------------|---------------------------|-----------------------|------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|
|                                            |                 |                       |                                  |                           |                       |                        | Fixed<br>Charge<br>(Rs/kWh) | Variable<br>Charge<br>(Rs/kWh) | Fixed<br>Charge<br>(Rs/kWh) | Variable<br>Charge<br>(Rs/kWh) | Fixed<br>Charge<br>(Rs/kWh) | Variable<br>Charge<br>(Rs/kWh) |
| <b>Residential</b>                         |                 |                       |                                  |                           |                       |                        |                             |                                |                             |                                |                             |                                |
| Up to 50 Units                             | 9.62            | 0.48%                 | 124,575                          |                           |                       |                        |                             | 4.00                           | -                           | 2.00                           |                             | 2.00                           |
| For peak load requirement up to 5 kW       | -               | -                     | -                                |                           |                       |                        |                             | -                              | -                           | -                              |                             | -                              |
| 01-100 Units                               | 91.64           | 4.59%                 | 168,082                          |                           |                       |                        |                             | 12.50                          | -                           | 5.79                           |                             | 6.71                           |
| 101-300 Units                              | 21.08           | 1.05%                 | -                                |                           |                       |                        |                             | 15.00                          | -                           | 8.11                           |                             | 6.89                           |
| 201-300 Units                              | 28.87           | 1.44%                 | 102,652                          |                           |                       |                        |                             | 15.00                          | -                           | 10.20                          |                             | 4.80                           |
| 301-700 Units                              | 29.32           | 1.47%                 | 29,542                           |                           |                       |                        |                             | 17.00                          | -                           | 16.00                          |                             | 1.00                           |
| Above 700 Units                            | 30.24           | 1.51%                 | 5,859                            |                           |                       |                        |                             | 18.00                          | -                           | 18.00                          |                             | 1.00                           |
| For peak load requirement exceeding 5 kW   | -               | -                     | -                                |                           |                       |                        |                             | -                              | -                           | -                              |                             | -                              |
| Time of Use (TOU) - Peak                   | 2.75            | 0.14%                 | 2,649                            |                           |                       |                        |                             | 19.00                          | -                           | 18.00                          |                             | 1.00                           |
| Time of Use (TOU) - Off-Peak               | 13.75           | 0.69%                 | 17,663                           |                           |                       |                        |                             | 13.00                          | -                           | 12.50                          |                             | 0.50                           |
| <b>Total Residential</b>                   | <b>227.27</b>   |                       | <b>451,023</b>                   |                           |                       |                        |                             |                                |                             |                                |                             |                                |
| <b>Commercial - A2</b>                     |                 |                       |                                  |                           |                       |                        |                             |                                |                             |                                |                             |                                |
| Commercial -                               |                 |                       |                                  |                           |                       |                        |                             |                                |                             |                                |                             |                                |
| For peak load requirement up to 5 kW       | 28.12           | 1.31%                 | 104,620                          |                           |                       |                        |                             | 19.00                          | -                           | 18.00                          |                             | 1.00                           |
| Commercial (<100)                          | 60.02           | 3.00%                 | 34                               |                           |                       |                        | 400.00                      | 15.00                          | 400.00                      | 15.00                          |                             | -                              |
| Commercial (<20 kW)                        | -               | -                     | -                                |                           |                       |                        |                             | -                              | -                           | -                              |                             | -                              |
| For peak load requirement exceeding 5 kW   | -               | -                     | -                                |                           |                       |                        |                             | -                              | -                           | -                              |                             | -                              |
| Regular                                    | -               | -                     | -                                |                           |                       |                        |                             | -                              | -                           | -                              |                             | -                              |
| Time of Use (TOU) - Peak (A-2)             | 5.96            | 0.30%                 | 2,618                            |                           |                       |                        | 400.00                      | 19.00                          | 400.00                      | 18.00                          |                             | 1.00                           |
| Time of Use (TOU) - Off-Peak (Temp)        | 21.99           | 1.10%                 | 37                               |                           |                       |                        | 400.00                      | 13.00                          | 400.00                      | 12.50                          |                             | 0.50                           |
| <b>Total Commercial</b>                    | <b>114.09</b>   | <b>0.00%</b>          | <b>107,308</b>                   |                           |                       |                        |                             |                                |                             |                                |                             |                                |
| <b>Industrial</b>                          |                 |                       |                                  |                           |                       |                        |                             |                                |                             |                                |                             |                                |
| B1                                         | 0.46            | 0.02%                 | -                                |                           |                       |                        |                             | 14.50                          | -                           | 14.50                          |                             | -                              |
| B1 (Peak)                                  | 1.37            | 0.07%                 | 1,084                            |                           |                       |                        |                             | 19.00                          | -                           | 16.00                          |                             | 1.00                           |
| B1 - (Off Peak)                            | 6.41            | 0.32%                 | 1,452                            |                           |                       |                        |                             | 13.00                          | -                           | 12.50                          |                             | 0.50                           |
| B2                                         | 0.46            | 0.02%                 | 104                              |                           |                       |                        | 400.00                      | 14.00                          | 400.00                      | 14.00                          |                             | -                              |
| B2 - TOU (Peak)                            | 6.87            | 0.34%                 | 1,009                            |                           |                       |                        | 400.00                      | 18.00                          | 400.00                      | 18.00                          |                             | 1.00                           |
| B2 - TOU (Off-peak)                        | 27.49           | 1.36%                 | 1                                |                           |                       |                        | 400.00                      | 12.80                          | 400.00                      | 12.29                          |                             | 0.51                           |
| B3- 11/33 KV (Peak)                        | 1.37            | 0.07%                 | 16                               |                           |                       |                        | 380.00                      | 19.00                          | 380.00                      | 18.00                          |                             | 1.00                           |
| B4                                         | 26.12           | 1.31%                 | 3                                |                           |                       |                        | 380.00                      | 12.70                          | 380.00                      | 12.20                          |                             | 0.50                           |
| <b>Total Industrial</b>                    | <b>71</b>       |                       | <b>3,670</b>                     |                           |                       |                        |                             |                                |                             |                                |                             |                                |
| <b>Bulk</b>                                |                 |                       |                                  |                           |                       |                        |                             |                                |                             |                                |                             |                                |
| C1(a) Supply at 400 Volts - up to 5 kW     | -               | -                     | 11                               |                           |                       |                        |                             | 15.00                          | -                           | 15.00                          |                             | -                              |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.46            | 0.02%                 | 76                               |                           |                       |                        | 400.00                      | 14.50                          | 400.00                      | 14.50                          |                             | -                              |
| Time of Use (TOU) - Peak                   | 1.37            | 0.07%                 | 105                              |                           |                       |                        | 400.00                      | 19.00                          | 400.00                      | 18.00                          |                             | 1.00                           |
| Time of Use (TOU) - Off-Peak               | 6.87            | 0.34%                 | 12                               |                           |                       |                        | 400.00                      | 13.00                          | 400.00                      | 12.50                          |                             | 0.50                           |
| C2 Supply at 11 kV                         | 3.67            | 0.18%                 | -                                |                           |                       |                        | 380.00                      | 14.30                          | 380.00                      | 14.30                          |                             | -                              |
| Time of Use (TOU) - Peak                   | 7.33            | 0.37%                 | 25                               |                           |                       |                        | 380.00                      | 19.00                          | 380.00                      | 18.00                          |                             | 1.00                           |
| Time of Use (TOU) - Off-Peak               | 31.16           | 1.56%                 | 25                               |                           |                       |                        | 380.00                      | 12.80                          | 360.00                      | 12.30                          |                             | 0.50                           |
| C3 Supply above 11 kV                      | -               | -                     | -                                |                           |                       |                        |                             | -                              | -                           | -                              |                             | -                              |
| Time of Use (TOU) - Peak                   | -               | -                     | -                                |                           |                       |                        |                             | -                              | -                           | -                              |                             | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                     | -                                |                           |                       |                        |                             | -                              | -                           | -                              |                             | -                              |
| <b>Total Single Point Supply</b>           | <b>61</b>       |                       | <b>256</b>                       |                           |                       |                        |                             |                                |                             |                                |                             |                                |
| <b>Agricultural Tube-wells - Tariff D</b>  |                 |                       |                                  |                           |                       |                        |                             |                                |                             |                                |                             |                                |
| D1 Scarp                                   | 5.04            | 0.25%                 | 294                              |                           |                       |                        |                             | 15.20                          | -                           | 12.00                          |                             | 3.20                           |
| Time of Use (TOU)                          | 4.56            | 0.23%                 | -                                |                           |                       |                        |                             | 17.85                          | -                           | 17.85                          |                             | -                              |
| Time of Use (TOU)                          | 27.03           | 1.35%                 | -                                |                           |                       |                        |                             | 11.75                          | -                           | 11.75                          |                             | -                              |
| D2 Agricultural Tube-wells                 | 1,479.08        | 74.00%                | 22,494                           |                           |                       |                        | 200.00                      | 13.38                          | 200.00                      | 11.50                          |                             | 1.88                           |
| Agricultural Tube-wells D-2 (ii)           | -               | -                     | -                                |                           |                       |                        |                             | -                              | -                           | -                              |                             | -                              |
| Time of Use (TOU) - Peak D-2(i)            | -               | -                     | 3,139                            |                           |                       |                        | 200.00                      | -                              | 200.00                      | -                              |                             | -                              |
| Time of Use (TOU) - Peak D-2               | 2.28            | 0.11%                 | 521                              |                           |                       |                        | 200.00                      | 19.00                          | 200.00                      | 15.00                          |                             | 4.00                           |
| Time of Use (TOU) - Off-Peak D2            | 16.50           | 0.63%                 | -                                |                           |                       |                        | 200.00                      | 12.70                          | 200.00                      | 8.65                           |                             | 3.85                           |
| <b>Total Agricultural</b>                  | <b>1,536</b>    |                       | <b>26,448</b>                    |                           |                       |                        |                             |                                |                             |                                |                             |                                |
| Public Lighting G                          | 1.37            | 0.07%                 | 280                              |                           |                       |                        |                             | 14.00                          | -                           | 14.00                          |                             | -                              |
| Residential Colonies H                     | 0.02            | 0.00%                 | -                                |                           |                       |                        |                             | 14.00                          | -                           | 14.00                          |                             | -                              |
| Special Contracts - Tariff K (A-J)         | -               | -                     | -                                |                           |                       |                        |                             | -                              | -                           | -                              |                             | -                              |
| Time of Use (TOU) - Peak                   | -               | -                     | -                                |                           |                       |                        |                             | -                              | -                           | -                              |                             | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -                     | -                                |                           |                       |                        |                             | -                              | -                           | -                              |                             | -                              |
| Railway Traction Tractien - 1              | -               | -                     | -                                |                           |                       |                        |                             | -                              | -                           | -                              |                             | -                              |
| Co-Generation-J                            | -               | -                     | -                                |                           |                       |                        |                             | -                              | -                           | -                              |                             | -                              |
| <b>General Service</b>                     |                 |                       |                                  |                           |                       |                        |                             | 12.25                          |                             |                                |                             |                                |
| <b>Grand Total</b>                         | <b>1,998</b>    | <b>100.00%</b>        | <b>568,965</b>                   |                           |                       |                        |                             |                                |                             |                                |                             |                                |



## QESCO

## Proposed Revenue and Subsidy Statement Jan-Mar 2018

| Description                                | Sales<br>(MkWh) | Sales<br>(%)   | Projected<br>No. of<br>Consumers | Installed<br>Load<br>(kW) | Installed<br>(%) | Distribution<br>Losses<br>(%) | Proposed Tariff             |                                | GOP Tariff                  |                                | Subsidy                     |                                |
|--------------------------------------------|-----------------|----------------|----------------------------------|---------------------------|------------------|-------------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|-----------------------------|--------------------------------|
|                                            |                 |                |                                  |                           |                  |                               | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) | Fixed<br>Charge<br>(Min Rs) | Variable<br>Charge<br>(Min Rs) |
| <b>Residential</b>                         |                 |                |                                  |                           |                  |                               |                             |                                |                             |                                |                             |                                |
| Up to 50 Units                             | 9.62            | 0.46%          | 124,575                          | -                         | -                | -                             | -                           | 38.49                          | -                           | 19.24                          | -                           | 19.24                          |
| For peak load requirement up to 5 kW       | -               | 0.00%          | -                                | -                         | -                | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| 51-100 Units                               | 91.64           | 4.59%          | 168,082                          | -                         | -                | -                             | -                           | 1,145.51                       | -                           | 530.60                         | -                           | 614.91                         |
| 101-300 Units                              | 21.08           | -              | -                                | -                         | -                | -                             | -                           | 316.16                         | -                           | 170.94                         | -                           | 145.22                         |
| 301-700 Units                              | 28.87           | 1.44%          | 102,652                          | -                         | -                | -                             | -                           | 433.00                         | -                           | 294.44                         | -                           | 138.56                         |
| Above 700 Units                            | 29.32           | 1.47%          | 29,542                           | -                         | -                | -                             | -                           | 498.52                         | -                           | 489.20                         | -                           | 29.32                          |
| For peak load requirement exceeding 5 kW   | 30.24           | 1.51%          | 5,859                            | -                         | -                | -                             | -                           | 574.59                         | -                           | 544.34                         | -                           | 30.24                          |
| Time of Use (TOU) - Peak                   | 2.75            | 0.14%          | 2,649                            | -                         | -                | -                             | -                           | 52.24                          | -                           | 49.49                          | -                           | 2.75                           |
| Time of Use (TOU) - Off-Peak               | 13.75           | 0.68%          | 17,663                           | -                         | -                | -                             | -                           | 178.70                         | -                           | 171.83                         | -                           | 6.87                           |
| <b>Total Residential</b>                   | <b>227.27</b>   | <b>0.99%</b>   | <b>451,023</b>                   | <b>-</b>                  | <b>-</b>         | <b>-</b>                      | <b>-</b>                    | <b>3,237.28</b>                | <b>-</b>                    | <b>2,260.98</b>                | <b>-</b>                    | <b>987.12</b>                  |
| <b>Commercial - A2</b>                     |                 |                |                                  |                           |                  |                               |                             |                                |                             |                                |                             |                                |
| Commercial -                               | -               | 0.00%          | -                                | -                         | -                | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement up to 5 kW       | 26.12           | 1.31%          | 104,620                          | -                         | -                | -                             | -                           | 496.23                         | -                           | 470.12                         | -                           | 26.12                          |
| Commercial (<100)                          | 60.02           | 3.00%          | 34                               | -                         | -                | -                             | 0.26                        | 900.37                         | 0.26                        | 900.37                         | -                           | -                              |
| Commercial (<20 kW)                        | -               | 0.00%          | -                                | -                         | -                | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| For peak load requirement exceeding 5 kW   | -               | 0.00%          | -                                | -                         | -                | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Regular                                    | -               | 0.00%          | -                                | -                         | -                | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak (A-2)             | 5.96            | 0.30%          | 2,618                            | -                         | -                | -                             | 2.85                        | 113.18                         | 2.85                        | 107.22                         | -                           | 5.96                           |
| Time of Use (TOU) - Off-Peak (Temp)        | 21.99           | 1.10%          | 37                               | -                         | -                | -                             | 17.22                       | 295.92                         | 17.22                       | 274.92                         | -                           | 11.00                          |
| <b>Total Commercial</b>                    | <b>114.89</b>   | <b>0.90%</b>   | <b>107,308</b>                   | <b>-</b>                  | <b>-</b>         | <b>-</b>                      | <b>29.32</b>                | <b>1,795.69</b>                | <b>29.32</b>                | <b>1,752.62</b>                | <b>-</b>                    | <b>43.07</b>                   |
| <b>Industrial</b>                          |                 |                |                                  |                           |                  |                               |                             |                                |                             |                                |                             |                                |
| B1                                         | 0.46            | 0.02%          | -                                | -                         | -                | -                             | -                           | 6.64                           | -                           | 6.64                           | -                           | -                              |
| B1 (Peak)                                  | 1.37            | 0.07%          | 1,084                            | -                         | -                | -                             | -                           | 28.12                          | -                           | 24.74                          | -                           | 1.37                           |
| B1 - (Off Peak)                            | 6.41            | 0.32%          | 1,452                            | -                         | -                | -                             | -                           | 83.39                          | -                           | 80.19                          | -                           | 3.21                           |
| B2                                         | 0.46            | 0.02%          | 104                              | -                         | -                | -                             | 0.02                        | 6.41                           | 0.02                        | 6.41                           | -                           | -                              |
| B2 - TOU (Peak)                            | 8.87            | 0.34%          | 1,009                            | -                         | -                | -                             | 5.28                        | 130.59                         | 5.28                        | 123.71                         | -                           | 6.87                           |
| B2 - TOU (Off-peak)                        | 27.49           | 1.38%          | 1                                | -                         | -                | -                             | 36.46                       | 351.90                         | 36.46                       | 337.88                         | -                           | 14.02                          |
| B3- 11/33 KV (Peak)                        | 1.37            | 0.07%          | 16                               | -                         | -                | -                             | 1.95                        | 26.12                          | 1.95                        | 24.74                          | -                           | 1.37                           |
| B4                                         | 26.12           | 1.31%          | 3                                | -                         | -                | -                             | 14.38                       | 331.69                         | 14.38                       | 316.63                         | -                           | 13.06                          |
| <b>Total Industrial</b>                    | <b>71</b>       | <b>0.00%</b>   | <b>3,670</b>                     | <b>-</b>                  | <b>-</b>         | <b>-</b>                      | <b>68.10</b>                | <b>962.87</b>                  | <b>68.19</b>                | <b>922.86</b>                  | <b>-</b>                    | <b>39.91</b>                   |
| <b>Bulk</b>                                |                 |                |                                  |                           |                  |                               |                             |                                |                             |                                |                             |                                |
| C1(a) Supply at 400 Volts - up to 5 kW     | -               | 0.00%          | 11                               | -                         | -                | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.46            | 0.02%          | 78                               | -                         | -                | -                             | 2.03                        | 6.64                           | 2.03                        | 6.64                           | -                           | -                              |
| Time of Use (TOU) - Peak                   | 1.37            | 0.07%          | 105                              | -                         | -                | -                             | 0.83                        | 26.12                          | 0.83                        | 24.74                          | -                           | 1.37                           |
| Time of Use (TOU) - Off-Peak               | 6.67            | 0.34%          | 12                               | -                         | -                | -                             | 4.33                        | 89.35                          | 4.33                        | 85.91                          | -                           | 3.44                           |
| C2 Supply at 11 kV                         | 3.67            | 0.18%          | -                                | -                         | -                | -                             | 3.05                        | 52.42                          | 3.05                        | 52.42                          | -                           | -                              |
| Time of Use (TOU) - Peak                   | 7.33            | 0.37%          | 25                               | -                         | -                | -                             | 2.09                        | 139.29                         | 2.09                        | 131.96                         | -                           | 7.33                           |
| Time of Use (TOU) - Off-Peak               | 31.16           | 1.56%          | 25                               | -                         | -                | -                             | 10.71                       | 398.82                         | 10.71                       | 363.24                         | -                           | 15.58                          |
| C3 Supply above 11 kV                      | -               | -              | -                                | -                         | -                | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | -               | -              | -                                | -                         | -                | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -              | -                                | -                         | -                | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| <b>Total Single Point Supply</b>           | <b>61</b>       | <b>-</b>       | <b>256</b>                       | <b>-</b>                  | <b>-</b>         | <b>-</b>                      | <b>22.95</b>                | <b>712.64</b>                  | <b>22.86</b>                | <b>694.92</b>                  | <b>-</b>                    | <b>27.72</b>                   |
| <b>Agricultural Tube-wells - Tariff D</b>  |                 |                |                                  |                           |                  |                               |                             |                                |                             |                                |                             |                                |
| D1 Scarps                                  | 5.04            | 0.25%          | 294                              | -                         | -                | -                             | -                           | 76.61                          | -                           | 60.48                          | -                           | 16.13                          |
| Time of Use (TOU)                          | 4.58            | 0.23%          | -                                | -                         | -                | -                             | -                           | 81.79                          | -                           | 81.79                          | -                           | -                              |
| Time of Use (TOU)                          | 27.03           | 1.35%          | -                                | -                         | -                | -                             | -                           | 317.65                         | -                           | 317.65                         | -                           | -                              |
| D2 Agricultural Tube-wells                 | 1,479.08        | 74.00%         | 22,494                           | -                         | -                | -                             | 284.31                      | 19,792.12                      | 223.82                      | 17,009.38                      | 60.49                       | 2,782.74                       |
| Agricultural Tube-wells D-2 (ii)           | -               | -              | -                                | -                         | -                | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2(i)            | -               | -              | 3,138                            | -                         | -                | -                             | 48.70                       | -                              | 48.70                       | -                              | -                           | -                              |
| Time of Use (TOU) - Peak D-2               | 2.29            | 0.11%          | 521                              | -                         | -                | -                             | 8.27                        | 43.53                          | 9.27                        | 34.37                          | -                           | 9.16                           |
| Time of Use (TOU) - Off-Peak D2            | 16.50           | 0.83%          | -                                | -                         | -                | -                             | -                           | 209.49                         | -                           | 145.98                         | -                           | 63.51                          |
| <b>Total Agricultural</b>                  | <b>1,536</b>    | <b>-</b>       | <b>26,448</b>                    | <b>-</b>                  | <b>-</b>         | <b>-</b>                      | <b>342.29</b>               | <b>28,521.19</b>               | <b>281.79</b>               | <b>17,949.85</b>               | <b>99.49</b>                | <b>2,871.53</b>                |
| Public Lighting G                          | 1.37            | 0.07%          | 260                              | -                         | -                | -                             | -                           | 19.24                          | -                           | 18.24                          | -                           | -                              |
| Residential Colonies H                     | 0.02            | 0.00%          | -                                | -                         | -                | -                             | -                           | 0.25                           | -                           | 0.25                           | -                           | -                              |
| Special Contracts - Tariff K (A-J)         | -               | -              | -                                | -                         | -                | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Peak                   | -               | -              | -                                | -                         | -                | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Time of Use (TOU) - Off-Peak               | -               | -              | -                                | -                         | -                | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Railway Traction Traction - I              | -               | -              | -                                | -                         | -                | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| Co-Generation J                            | -               | -              | -                                | -                         | -                | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| General Service                            | -               | -              | -                                | -                         | -                | -                             | -                           | -                              | -                           | -                              | -                           | -                              |
| <b>Grand Total</b>                         | <b>1,999</b>    | <b>100.00%</b> | <b>588,965</b>                   | <b>-</b>                  | <b>-</b>         | <b>-</b>                      | <b>443.65</b>               | <b>27,248.09</b>               | <b>383.06</b>               | <b>23,279.73</b>               | <b>68.49</b>                | <b>3,989.36</b>                |

### Proposed Revenue and Subsidy Statement Apr-2018

## QESCO

## Proposed Revenue and Subsidy Statement Apr-2018

| Description                                | Sales<br>(MkWh) | Sales<br>(%age) | Projected<br>No. of<br>Customers | Capacity<br>(kW) | (%age)   | Circular<br>Rate | Proposed Tariff |                    | GOP Tariff      |                    | Subsidy         |                    |
|--------------------------------------------|-----------------|-----------------|----------------------------------|------------------|----------|------------------|-----------------|--------------------|-----------------|--------------------|-----------------|--------------------|
|                                            |                 |                 |                                  |                  |          |                  | Fixed<br>Charge | Variable<br>Charge | Fixed<br>Charge | Variable<br>Charge | Fixed<br>Charge | Variable<br>Charge |
| <b>Residential</b>                         |                 |                 |                                  |                  |          |                  |                 |                    |                 |                    |                 |                    |
| Up to 50 Units                             | 3.46            | 0.48%           | 124,575                          | -                | -        | -                | -               | 13.82              | -               | 6.91               | -               | 6.91               |
| For peak load requirement up to 5 kW       | -               | 0.00%           | -                                | -                | -        | -                | -               | -                  | -               | -                  | -               | -                  |
| 01-100 Units                               | 32.92           | 4.59%           | 168,082                          | -                | -        | -                | -               | 411.44             | -               | 190.56             | -               | 220.86             |
| 101-300 Units                              | 7.57            | -               | -                                | -                | -        | -                | -               | 113.56             | -               | 61.40              | -               | 52.16              |
| 301-700 Units                              | 10.37           | 1.44%           | 102,652                          | -                | -        | -                | -               | 155.52             | -               | 105.76             | -               | 49.77              |
| Above 700 Units                            | 10.53           | 1.47%           | 29,542                           | -                | -        | -                | -               | 179.06             | -               | 168.53             | -               | 10.53              |
| For peak load requirement exceeding 5 kW   | -               | 0.00%           | -                                | -                | -        | -                | -               | 206.38             | -               | 195.52             | -               | 10.86              |
| Time of Use (TOU) - Peak                   | 0.99            | 0.14%           | 2,649                            | -                | -        | -                | -               | 18.76              | -               | 17.77              | -               | 0.99               |
| Time of Use (TOU) - Off-Peak               | 4.94            | 0.69%           | 17,653                           | -                | -        | -                | -               | 64.18              | -               | 61.72              | -               | 2.47               |
| <b>Total Residential</b>                   | <b>81.63</b>    | <b>0.00%</b>    | <b>451,023</b>                   | <b>-</b>         | <b>-</b> | <b>-</b>         | <b>-</b>        | <b>1,162.73</b>    | <b>-</b>        | <b>808.18</b>      | <b>-</b>        | <b>354.55</b>      |
| <b>Commercial - A2</b>                     |                 |                 |                                  |                  |          |                  |                 |                    |                 |                    |                 |                    |
| Commercial -                               | -               | 0.00%           | -                                | -                | -        | -                | -               | -                  | -               | -                  | -               | -                  |
| For peak load requirement up to 5 kW       | 9.38            | 1.31%           | 104,620                          | -                | -        | -                | -               | 178.24             | -               | 168.86             | -               | 9.38               |
| Commercial (<100)                          | 21.56           | 3.00%           | 34                               | -                | -        | -                | 0.09            | 323.39             | 0.09            | 323.39             | -               | -                  |
| Commercial (<20 kW)                        | -               | 0.00%           | -                                | -                | -        | -                | -               | -                  | -               | -                  | -               | -                  |
| For peak load requirement exceeding 5 kW   | -               | 0.00%           | -                                | -                | -        | -                | -               | -                  | -               | -                  | -               | -                  |
| Regular                                    | -               | 0.00%           | -                                | -                | -        | -                | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak (A-2)             | 2.14            | 0.30%           | 2,618                            | -                | -        | -                | 0.95            | 40.65              | 0.95            | 38.51              | -               | 2.14               |
| Time of Use (TOU) - Off-Peak (Temp)        | 7.90            | 1.10%           | 37                               | -                | -        | -                | 5.74            | 102.70             | 5.74            | 98.75              | -               | 3.95               |
| <b>Total Commercial</b>                    | <b>40.88</b>    | <b>0.00%</b>    | <b>107,308</b>                   | <b>-</b>         | <b>-</b> | <b>-</b>         | <b>8.77</b>     | <b>644.87</b>      | <b>5.77</b>     | <b>829.60</b>      | <b>-</b>        | <b>15.47</b>       |
| <b>Industrial</b>                          |                 |                 |                                  |                  |          |                  |                 |                    |                 |                    |                 |                    |
| B1                                         | 0.16            | 0.02%           | -                                | -                | -        | -                | -               | 2.39               | -               | 2.39               | -               | -                  |
| B1 (Peak)                                  | 0.49            | 0.07%           | 1,084                            | -                | -        | -                | -               | 9.38               | -               | 8.89               | -               | 0.49               |
| B1 - (Off Peak)                            | 2.30            | 0.32%           | 1,452                            | -                | -        | -                | -               | 29.95              | -               | 28.80              | -               | 1.15               |
| B2                                         | 0.16            | 0.02%           | 104                              | -                | -        | -                | 0.01            | 2.30               | 0.01            | 2.30               | -               | -                  |
| B2 - TOU (Peak)                            | 2.47            | 0.34%           | 1,009                            | -                | -        | -                | 1.76            | 48.90              | 1.76            | 44.44              | -               | 2.47               |
| B2 - TOU (Off-peak)                        | 9.87            | 1.38%           | 1                                | -                | -        | -                | 12.15           | 128.39             | 12.15           | 121.36             | -               | 5.04               |
| B3- 11/33 KV (Peak)                        | 0.49            | 0.07%           | 16                               | -                | -        | -                | 0.85            | 9.38               | 0.85            | 8.89               | -               | 0.49               |
| D4                                         | 9.38            | 1.31%           | 3                                | -                | -        | -                | 4.79            | 119.14             | 4.79            | 114.45             | -               | 4.69               |
| <b>Total Industrial</b>                    | <b>26</b>       | <b>0.00%</b>    | <b>3,670</b>                     | <b>-</b>         | <b>-</b> | <b>-</b>         | <b>19.37</b>    | <b>345.84</b>      | <b>19.37</b>    | <b>331.51</b>      | <b>-</b>        | <b>14.33</b>       |
| <b>Bulk</b>                                |                 |                 |                                  |                  |          |                  |                 |                    |                 |                    |                 |                    |
| C1(a) Supply at 400 Volts - up to 5 kW     | -               | 0.00%           | 11                               | -                | -        | -                | -               | -                  | -               | -                  | -               | -                  |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.16            | 0.02%           | 78                               | -                | -        | -                | 0.68            | 2.39               | 0.68            | 2.39               | -               | -                  |
| Time of Use (TOU) - Peak                   | 0.49            | 0.07%           | 105                              | -                | -        | -                | 0.21            | 9.38               | 0.21            | 8.89               | -               | 0.49               |
| Time of Use (TOU) - Off-Peak               | 2.47            | 0.34%           | 12                               | -                | -        | -                | 1.44            | 32.09              | 1.44            | 30.86              | -               | 1.23               |
| C2 Supply at 11 kV                         | 1.32            | 0.19%           | -                                | -                | -        | -                | 1.02            | 18.83              | 1.02            | 18.83              | -               | -                  |
| Time of Use (TOU) - Peak                   | 2.63            | 0.37%           | 25                               | -                | -        | -                | 0.70            | 50.03              | 0.70            | 47.40              | -               | 2.63               |
| Time of Use (TOU) - Off-Peak               | 11.19           | 1.56%           | 25                               | -                | -        | -                | 3.57            | 143.25             | 3.57            | 137.65             | -               | 5.60               |
| C3 Supply above 11 kV                      | -               | -               | -                                | -                | -        | -                | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak                   | -               | -               | -                                | -                | -        | -                | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Off-Peak               | -               | -               | -                                | -                | -        | -                | -               | -                  | -               | -                  | -               | -                  |
| <b>Total Single Point Supply</b>           | <b>18</b>       |                 | <b>256</b>                       | <b>-</b>         | <b>-</b> | <b>-</b>         | <b>7.82</b>     | <b>266.87</b>      | <b>7.62</b>     | <b>246.01</b>      | <b>-</b>        | <b>9.96</b>        |
| <b>Agricultural Tube-wells - Tariff D</b>  |                 |                 |                                  |                  |          |                  |                 |                    |                 |                    |                 |                    |
| D1 Scarp                                   | 1.81            | 0.25%           | 294                              | -                | -        | -                | -               | 27.52              | -               | 21.72              | -               | 5.79               |
| Time of Use (TOU)                          | 1.65            | 0.23%           | -                                | -                | -        | -                | -               | 29.38              | -               | 29.38              | -               | -                  |
| Time of Use (TOU)                          | 9.71            | 1.35%           | -                                | -                | -        | -                | -               | 114.09             | -               | 114.09             | -               | -                  |
| D2 Agricultural Tube-wells                 | 531.25          | 74.00%          | 22,494                           | -                | -        | -                | 106.23          | 7,108.89           | 97.61           | 6,109.39           | 8.62            | 999.50             |
| Agricultural Tube-wells D-2 (ii)           | -               | -               | -                                | -                | -        | -                | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak D-2(ii)           | -               | -               | 3,139                            | -                | -        | -                | 16.23           | -                  | 16.23           | -                  | -               | -                  |
| Time of Use (TOU) - Peak D-2               | 0.82            | 0.11%           | 521                              | -                | -        | -                | 3.09            | 15.63              | 3.09            | 12.34              | -               | 3.29               |
| Time of Use (TOU) - Off-Peak D2            | 5.92            | 0.83%           | -                                | -                | -        | -                | -               | 75.24              | -               | 52.43              | -               | 22.81              |
| <b>Total Agricultural</b>                  | <b>651</b>      |                 | <b>26,448</b>                    | <b>-</b>         | <b>-</b> | <b>-</b>         | <b>125.55</b>   | <b>7,378.76</b>    | <b>116.83</b>   | <b>6,339.36</b>    | <b>8.62</b>     | <b>1,031.39</b>    |
| Public Lighting G                          | 0.49            | 0.07%           | 260                              | -                | -        | -                | -               | 6.91               | -               | 6.91               | -               | -                  |
| Residential Colonias H                     | 0.01            | 0.00%           | -                                | -                | -        | -                | -               | 0.09               | -               | 0.09               | -               | -                  |
| Special Contracts - Tariff K (AJK)         | -               | -               | -                                | -                | -        | -                | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak                   | -               | -               | -                                | -                | -        | -                | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Off-Peak               | -               | -               | -                                | -                | -        | -                | -               | -                  | -               | -                  | -               | -                  |
| Railway Traction Traction - I              | -               | -               | -                                | -                | -        | -                | -               | -                  | -               | -                  | -               | -                  |
| Co-Generation-J                            | -               | -               | -                                | -                | -        | -                | -               | -                  | -               | -                  | -               | -                  |
| General Service                            | -               | -               | -                                | -                | -        | -                | -               | -                  | -               | -                  | -               | -                  |
| <b>Grand Total</b>                         | <b>718</b>      | <b>100.00%</b>  | <b>588,965</b>                   | <b>-</b>         | <b>-</b> | <b>-</b>         | <b>169.31</b>   | <b>9,787.27</b>    | <b>160.69</b>   | <b>8,361.65</b>    | <b>8.62</b>     | <b>1,425.71</b>    |

### Proposed Revenue and Subsidy Statement May-2018

| Description                               | Sales        | Sales          | Projected<br>No. of<br>Consumers | Connected<br>Load | Peak<br>Load | Distribution<br>Losses | Proposed Tariff |                    |              |                    |                 |                    | GOP Tariff |  |
|-------------------------------------------|--------------|----------------|----------------------------------|-------------------|--------------|------------------------|-----------------|--------------------|--------------|--------------------|-----------------|--------------------|------------|--|
|                                           | (MkWh)       | (%age)         |                                  |                   |              |                        | Fixed<br>Charge | Variable<br>Charge | Fixed Charge | Variable<br>Charge | Fixed<br>Charge | Variable<br>Charge |            |  |
| <b>Residential</b>                        |              |                |                                  | (kW)              | (%age)       |                        | (Rs/kW/M)       | (Rs/kWh)           | (Rs/kW/M)    | (Rs/kWh)           | (Rs/kW/M)       | (Rs/kWh)           |            |  |
| Up to 50 Units                            | 3.86         | 0.46%          | 124,575                          |                   |              |                        |                 | 4.00               | -            | 2.00               |                 | 2.00               |            |  |
| For peak load requirement up to 5 kW      | -            | -              | -                                |                   |              |                        |                 | -                  | -            | -                  |                 | -                  |            |  |
| 81-100 Units                              | 36.95        | 4.59%          | 166,062                          |                   |              |                        |                 | 12.50              | -            | 5.79               |                 | 6.71               |            |  |
| 101-300 Units                             | 6.50         | 1.05%          | -                                |                   |              |                        |                 | 15.00              | -            | 8.11               |                 | 6.89               |            |  |
| 201-300 Units                             | 11.64        | 1.44%          | 102,652                          |                   |              |                        |                 | 15.00              | -            | 10.28              |                 | 4.60               |            |  |
| 301-700 Units                             | 11.82        | 1.47%          | 29,542                           |                   |              |                        |                 | 17.00              | -            | 16.00              |                 | 1.00               |            |  |
| Above 700 Units                           | 12.19        | 1.51%          | 5,659                            |                   |              |                        |                 | 19.00              | -            | 16.00              |                 | 1.00               |            |  |
| For peak load requirement exceeding 5 kW  | -            | -              | -                                |                   |              |                        |                 | -                  | -            | -                  |                 | -                  |            |  |
| Time of Use (TOU) - Peak                  | 1.11         | 0.14%          | 2,649                            |                   |              |                        |                 | 19.00              | -            | 16.00              |                 | 1.00               |            |  |
| Time of Use (TOU) - Off-Peak              | 5.54         | 8.69%          | 17,663                           |                   |              |                        |                 | 13.00              | -            | 12.50              |                 | 0.50               |            |  |
| <b>Total Residential</b>                  | <b>91.63</b> |                | <b>451,023</b>                   |                   |              |                        |                 |                    |              |                    |                 |                    |            |  |
| <b>Commercial - A2</b>                    |              |                |                                  |                   |              |                        |                 |                    |              |                    |                 |                    |            |  |
| Commercial -                              |              |                |                                  |                   |              |                        |                 |                    |              |                    |                 |                    |            |  |
| For peak load requirement up to 5 kW      | 10.53        | 1.31%          | 104,620                          |                   |              |                        |                 | 19.00              | -            | 18.00              |                 | 1.00               |            |  |
| Commercial (<100)                         | 24.20        | 3.00%          | 34                               |                   |              |                        | 400.00          | 15.00              | 400.00       | 15.00              | -               | -                  |            |  |
| Commercial (<20 kW)                       |              |                |                                  |                   |              |                        |                 |                    |              |                    |                 |                    |            |  |
| For peak load requirement exceeding 5 kW  | -            | -              | -                                |                   |              |                        |                 | -                  | -            | -                  |                 | -                  |            |  |
| Regular                                   | -            | -              | -                                |                   |              |                        |                 | -                  | -            | -                  |                 | -                  |            |  |
| Time of Use (TOU) - Peak (A-2)            | 2.40         | 0.30%          | 2,618                            |                   |              |                        | 400.00          | 19.00              | 400.00       | 16.00              |                 | 1.00               |            |  |
| Time of Use (TOU) - Off-Peak (Temp)       | 8.87         | 1.10%          | 37                               |                   |              |                        | 400.00          | 13.00              | 400.00       | 12.50              |                 | 0.50               |            |  |
| <b>Total Commercial</b>                   | <b>46.00</b> | <b>8.00%</b>   | <b>107,308</b>                   |                   |              |                        |                 |                    |              |                    |                 |                    |            |  |
| <b>Industrial</b>                         |              |                |                                  |                   |              |                        |                 |                    |              |                    |                 |                    |            |  |
| B1                                        | 0.18         | 0.02%          | -                                |                   |              |                        |                 | 14.50              | -            | 14.50              |                 | -                  |            |  |
| B1 (Peak)                                 | 0.55         | 8.07%          | 1,064                            |                   |              |                        |                 | 19.00              | -            | 16.00              | -               | 1.00               |            |  |
| B1 - (Off Peak)                           | 2.59         | 0.32%          | 1,452                            |                   |              |                        |                 | 13.00              | -            | 12.50              | -               | 0.50               |            |  |
| B2                                        | 0.18         | 8.02%          | 104                              |                   |              |                        | 400.00          | 14.00              | 400.00       | 14.00              | -               | -                  |            |  |
| B2 - TOU (Peak)                           | 2.77         | 8.34%          | 1,008                            |                   |              |                        | 400.00          | 19.00              | 400.00       | 18.00              | -               | 1.00               |            |  |
| B2 - TOU (Off-peak)                       | 11.06        | 1.38%          | 1                                |                   |              |                        | 400.00          | 12.60              | 400.00       | 12.29              | -               | 0.51               |            |  |
| B3 - 11/33 KV (Peak)                      | 0.55         | 0.07%          | 16                               |                   |              |                        | 380.00          | 19.00              | 360.00       | 16.00              | -               | 1.00               |            |  |
| B4                                        | 10.53        | 1.31%          | 3                                |                   |              |                        | 380.00          | 12.70              | 360.00       | 12.20              | -               | 0.50               |            |  |
| <b>Total Industrial</b>                   | <b>28</b>    |                | <b>3,670</b>                     |                   |              |                        |                 |                    |              |                    |                 |                    |            |  |
| <b>Bulk</b>                               |              |                |                                  |                   |              |                        |                 |                    |              |                    |                 |                    |            |  |
| C1(a) Supply at 400 Volts - up to 5 kW    | -            | -              | 11                               |                   |              |                        |                 | 15.00              | -            | 15.00              |                 | -                  |            |  |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.18         | 8.82%          | 76                               |                   |              |                        | 400.00          | 14.50              | 400.00       | 14.50              | -               | -                  |            |  |
| Time of Use (TOU) - Peak                  | 0.55         | 8.87%          | 105                              |                   |              |                        | 400.00          | 19.00              | 400.00       | 18.00              | -               | 1.00               |            |  |
| Time of Use (TOU) - Off-Peak              | 2.77         | 0.34%          | 12                               |                   |              |                        | 400.00          | 13.00              | 400.00       | 12.50              | -               | 0.50               |            |  |
| C2 Supply at 11 kV                        | 1.48         | 0.18%          | -                                |                   |              |                        | 380.00          | 14.30              | 380.00       | 14.30              | -               | -                  |            |  |
| Time of Use (TOU) - Peak                  | 2.96         | 0.37%          | 25                               |                   |              |                        | 360.00          | 19.00              | 380.00       | 16.00              | -               | 1.00               |            |  |
| Time of Use (TOU) - Off-Peak              | 12.56        | 1.56%          | 25                               |                   |              |                        | 360.00          | 12.80              | 380.00       | 12.30              | -               | 0.50               |            |  |
| C3 Supply above 11 kV                     | -            | -              | -                                |                   |              |                        |                 | -                  | -            | -                  | -               | -                  |            |  |
| Time of Use (TOU) - Peak                  | -            | -              | -                                |                   |              |                        |                 | -                  | -            | -                  | -               | -                  |            |  |
| Time of Use (TOU) - Off-Peak              | -            | -              | -                                |                   |              |                        |                 | -                  | -            | -                  | -               | -                  |            |  |
| <b>Total Single Point Supply</b>          | <b>21</b>    |                | <b>256</b>                       |                   |              |                        |                 |                    |              |                    |                 |                    |            |  |
| <b>Agricultural Tube-wells - Tariff D</b> |              |                |                                  |                   |              |                        |                 |                    |              |                    |                 |                    |            |  |
| D1 Scarp                                  | 2.03         | 0.25%          | 294                              |                   |              |                        |                 | 15.20              | -            | 12.00              |                 | 3.20               |            |  |
| Time of Use (TOU)                         | 1.85         | 0.23%          | -                                |                   |              |                        |                 | 17.85              | -            | 17.85              |                 | -                  |            |  |
| Time of Use (TOU)                         | 10.90        | 1.35%          | -                                |                   |              |                        |                 | 11.75              | -            | 11.75              |                 | -                  |            |  |
| D2 Agricultural Tube-wells                | 596.32       | 74.00%         | 22,494                           |                   |              |                        | 200.00          | 13.38              | 200.00       | 11.50              | -               | 1.88               |            |  |
| Agricultural Tube-wells D-2 (P)           | -            | -              | -                                |                   |              |                        |                 | -                  | -            | -                  | -               | -                  |            |  |
| Time of Use (TOU) - Peak D-2(P)           | -            | -              | 3,139                            |                   |              |                        | 200.00          | -                  | 200.00       | -                  | -               | -                  |            |  |
| Time of Use (TOU) - Peak D-2              | 0.92         | 0.11%          | 521                              |                   |              |                        | 200.00          | 19.00              | 200.00       | 15.00              | -               | 4.00               |            |  |
| Time of Use (TOU) - Off-Peak D2           | 6.65         | 8.83%          | -                                |                   |              |                        | 200.00          | 12.70              | 200.00       | 6.85               | -               | 3.85               |            |  |
| <b>Total Agricultural</b>                 | <b>619</b>   |                | <b>26,448</b>                    |                   |              |                        |                 |                    |              |                    |                 |                    |            |  |
| Public Lighting G                         | 0.55         | 0.07%          | 260                              |                   |              |                        |                 | 14.00              | -            | 14.00              | -               | -                  |            |  |
| Residential Colonies H                    | 0.01         | 0.00%          | -                                |                   |              |                        |                 | 14.00              | -            | 14.00              | -               | -                  |            |  |
| Special Contracts - Tariff K (AJK)        | -            | -              | -                                |                   |              |                        |                 | -                  | -            | -                  | -               | -                  |            |  |
| Time of Use (TOU) - Peak                  | -            | -              | -                                |                   |              |                        |                 | -                  | -            | -                  | -               | -                  |            |  |
| Time of Use (TOU) - Off-Peak              | -            | -              | -                                |                   |              |                        |                 | -                  | -            | -                  | -               | -                  |            |  |
| Railway Traction Tracrien - 1             | -            | -              | -                                |                   |              |                        |                 | -                  | -            | -                  | -               | -                  |            |  |
| Co-Generation-J                           | -            | -              | -                                |                   |              |                        |                 | -                  | -            | -                  | -               | -                  |            |  |
| <b>General Service</b>                    |              |                |                                  |                   |              |                        |                 | 12.25              | -            | -                  |                 |                    |            |  |
| <b>Grand Total</b>                        | <b>806</b>   | <b>100.00%</b> | <b>566,966</b>                   |                   |              |                        |                 |                    |              |                    |                 |                    |            |  |

## QESCO

## Proposed Revenue and Subsidy Statement May-2018

| Description                                | Sales (MWh)  | Sales (%)      | Projected No. of Consumers | Connected Load (kW) | Connected Load (%) | Proposed Tariff |                  | GDR Tariff    |                 | Subsidy        |                 |
|--------------------------------------------|--------------|----------------|----------------------------|---------------------|--------------------|-----------------|------------------|---------------|-----------------|----------------|-----------------|
|                                            |              |                |                            |                     |                    | Fixed Charge    | Variable Charge  | Fixed Charge  | Variable Charge | Fixed Charge   | Variable Charge |
| <b>Residential</b>                         |              |                |                            |                     |                    |                 |                  |               |                 |                |                 |
| Up to 50 Units                             | 3.88         | 0.48%          | 124,575                    | -                   | -                  | -               | 15.52            | -             | 7.76            | -              | 7.76            |
| For peak load requirement up to 5 kW       | -            | 0.00%          | -                          | -                   | -                  | -               | -                | -             | -               | -              | -               |
| 01-100 Units                               | 36.95        | 4.59%          | 168,082                    | -                   | -                  | -               | 461.64           | -             | 213.92          | -              | 247.91          |
| 101-300 Units                              | 8.50         | -              | -                          | -                   | -                  | -               | 127.47           | -             | 88.92           | -              | 58.55           |
| 101-300 Units                              | 11.64        | 1.44%          | 102,652                    | -                   | -                  | -               | 174.57           | -             | 118.71          | -              | 55.86           |
| 301-700 Units                              | 11.82        | 1.47%          | 29,542                     | -                   | -                  | -               | 200.99           | -             | 189.17          | -              | 11.82           |
| Above 700 Units                            | 12.18        | 1.51%          | 5,859                      | -                   | -                  | -               | 231.66           | -             | 219.45          | -              | 12.19           |
| For peak load requirement exceeding 5 kW   | -            | 0.00%          | -                          | -                   | -                  | -               | -                | -             | -               | -              | -               |
| Time of Use (TOU) - Peak                   | 1.11         | 0.14%          | 2,649                      | -                   | -                  | -               | 21.06            | -             | 19.95           | -              | 1.11            |
| Time of Use (TOU) - Off-Peak               | 5.54         | 0.69%          | 17,663                     | -                   | -                  | -               | 72.05            | -             | 69.28           | -              | 2.77            |
| <b>Total Residential</b>                   | <b>81.83</b> | <b>0.00%</b>   | <b>451,023</b>             | <b>-</b>            | <b>-</b>           | <b>-</b>        | <b>1,386.15</b>  | <b>-</b>      | <b>987.17</b>   | <b>-</b>       | <b>397.98</b>   |
| <b>Commercial - A2</b>                     |              |                |                            |                     |                    |                 |                  |               |                 |                |                 |
| Commercial -                               | -            | 0.00%          | -                          | -                   | -                  | -               | -                | -             | -               | -              | -               |
| For peak load requirement up to 5 kW       | 10.53        | 1.31%          | 104,620                    | -                   | -                  | -               | 200.07           | -             | 189.54          | -              | 10.53           |
| Commercial (<100)                          | 24.20        | 3.00%          | 34                         | -                   | -                  | 0.09            | 363.00           | 0.09          | 363.00          | -              | -               |
| Commercial (<20 KW)                        | -            | 0.00%          | -                          | -                   | -                  | -               | -                | -             | -               | -              | -               |
| For peak load requirement exceeding 5 kW   | -            | 0.00%          | -                          | -                   | -                  | -               | -                | -             | -               | -              | -               |
| Regular                                    | -            | 0.00%          | -                          | -                   | -                  | -               | -                | -             | -               | -              | -               |
| Time of Use (TOU) - Peak (A-2)             | 2.40         | 0.30%          | 2,618                      | -                   | -                  | 0.95            | 45.63            | 0.95          | 43.23           | -              | 2.40            |
| Time of Use (TOU) - Off-Peak (Temp)        | 8.87         | 1.10%          | 37                         | -                   | -                  | 5.74            | 115.27           | 5.74          | 110.84          | -              | 4.43            |
| <b>Total Commercial</b>                    | <b>48.88</b> | <b>0.00%</b>   | <b>107,308</b>             | <b>-</b>            | <b>-</b>           | <b>8.77</b>     | <b>723.88</b>    | <b>8.77</b>   | <b>788.61</b>   | <b>-</b>       | <b>17.37</b>    |
| <b>Industrial</b>                          |              |                |                            |                     |                    |                 |                  |               |                 |                |                 |
| -                                          | -            | 0.00%          | -                          | -                   | -                  | -               | -                | -             | -               | -              | -               |
| B1                                         | 8.18         | 0.02%          | -                          | -                   | -                  | -               | 2.68             | -             | 2.68            | -              | -               |
| B1 (Peak)                                  | 0.55         | 0.07%          | 1,064                      | -                   | -                  | -               | 10.53            | -             | 9.98            | -              | 0.55            |
| B1 - (Off Peak)                            | 2.59         | 0.32%          | 1,452                      | -                   | -                  | -               | 33.62            | -             | 32.33           | -              | 1.29            |
| B2                                         | 0.18         | 0.02%          | 104                        | -                   | -                  | 0.01            | 2.58             | 0.01          | 2.59            | -              | -               |
| B2 - TOU (Peak)                            | 2.77         | 0.34%          | 1,009                      | -                   | -                  | 1.76            | 52.65            | 1.76          | 49.88           | -              | 2.77            |
| B2 - TOU (Off-peak)                        | 11.08        | 1.38%          | 1                          | -                   | -                  | 12.15           | 141.88           | 12.15         | 136.22          | -              | 5.65            |
| B3- 11/33 KV (Peak)                        | 0.55         | 0.07%          | 16                         | -                   | -                  | 0.65            | 10.53            | 0.65          | 9.98            | -              | 0.55            |
| B4                                         | 10.53        | 1.31%          | 3                          | -                   | -                  | 4.79            | 133.73           | 4.79          | 128.46          | -              | 5.26            |
| <b>Total Industrial</b>                    | <b>28</b>    | <b>0.00%</b>   | <b>3,670</b>               | <b>-</b>            | <b>-</b>           | <b>19.37</b>    | <b>398.28</b>    | <b>19.37</b>  | <b>372.11</b>   | <b>-</b>       | <b>16.89</b>    |
| <b>Bulk</b>                                |              |                |                            |                     |                    |                 |                  |               |                 |                |                 |
| C1(a) Supply at 400 Volts - up to 5 kW     | -            | 0.00%          | 11                         | -                   | -                  | -               | -                | -             | -               | -              | -               |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.18         | 0.02%          | 78                         | -                   | -                  | 0.88            | 2.68             | 0.68          | 2.68            | -              | -               |
| Time of Use (TOU) - Peak                   | 0.55         | 0.07%          | 105                        | -                   | -                  | 0.21            | 10.53            | 0.21          | 8.98            | -              | 0.55            |
| Time of Use (TOU) - Off-Peak               | 2.77         | 0.34%          | 12                         | -                   | -                  | 1.44            | 38.02            | 1.44          | 34.54           | -              | 1.39            |
| C2 Supply at 11 kV                         | 1.48         | 0.18%          | -                          | -                   | -                  | 1.02            | 21.13            | 1.02          | 21.13           | -              | -               |
| Time of Use (TOU) - Peak                   | 2.96         | 0.37%          | 25                         | -                   | -                  | 0.70            | 56.16            | 0.70          | 53.20           | -              | 2.96            |
| Time of Use (TOU) - Off-Peak               | 12.56        | 1.56%          | 25                         | -                   | -                  | 3.57            | 180.79           | 3.57          | 154.51          | -              | 6.28            |
| C3 Supply above 11 kV                      | -            | -              | -                          | -                   | -                  | -               | -                | -             | -               | -              | -               |
| Time of Use (TOU) - Peak                   | -            | -              | -                          | -                   | -                  | -               | -                | -             | -               | -              | -               |
| Time of Use (TOU) - Off-Peak               | -            | -              | -                          | -                   | -                  | -               | -                | -             | -               | -              | -               |
| <b>Total Single Point Supply</b>           | <b>21</b>    | <b>-</b>       | <b>256</b>                 | <b>-</b>            | <b>-</b>           | <b>7.62</b>     | <b>287.32</b>    | <b>7.62</b>   | <b>276.14</b>   | <b>-</b>       | <b>11.18</b>    |
| <b>Agricultural Tube-wells - Tariff D</b>  |              |                |                            |                     |                    |                 |                  |               |                 |                |                 |
| D1 Scarp                                   | 2.03         | 0.25%          | 294                        | -                   | -                  | -               | 30.89            | -             | 24.38           | -              | 6.50            |
| Time of Use (TOU)                          | 1.65         | 0.23%          | -                          | -                   | -                  | -               | 32.98            | -             | 32.98           | -              | -               |
| Time of Use (TOU)                          | 10.90        | 1.35%          | -                          | -                   | -                  | -               | 128.07           | -             | 128.07          | -              | -               |
| D2 Agricultural Tube-wells                 | 596.32       | 74.00%         | 22,484                     | -                   | -                  | 125.75          | 7,979.64         | 138.79        | 6,857.72        | (11.04)        | 1,121.92        |
| Agricultural Tube-wells D-2 (ii)           | -            | -              | -                          | -                   | -                  | -               | -                | -             | -               | -              | -               |
| Time of Use (TOU) - Peak D-2(i)            | -            | -              | 3,139                      | -                   | -                  | 16.23           | -                | 16.23         | -               | -              | -               |
| Time of Use (TOU) - Peak D-2               | 0.92         | 0.11%          | 521                        | -                   | -                  | 3.09            | 17.55            | 3.09          | 13.86           | -              | 3.89            |
| Time of Use (TOU) - Off-Peak D2            | 6.65         | 0.83%          | -                          | -                   | -                  | -               | 84.46            | -             | 58.86           | -              | 25.60           |
| <b>Total Agricultural</b>                  | <b>819</b>   | <b>-</b>       | <b>26,448</b>              | <b>-</b>            | <b>-</b>           | <b>146.87</b>   | <b>8,273.69</b>  | <b>168.11</b> | <b>7,116.86</b> | <b>(11.04)</b> | <b>1,157.72</b> |
| Public Lighting G                          | 8.55         | 0.07%          | 260                        | -                   | -                  | -               | 7.76             | -             | 7.76            | -              | -               |
| Residential Catenies H                     | 0.01         | 0.00%          | -                          | -                   | -                  | -               | 0.10             | -             | 0.10            | -              | -               |
| Special Contracts - Tariff K (A-JK)        | -            | -              | -                          | -                   | -                  | -               | -                | -             | -               | -              | -               |
| Time of Use (TOU) - Peak                   | -            | -              | -                          | -                   | -                  | -               | -                | -             | -               | -              | -               |
| Time of Use (TOU) - Off-Peak               | -            | -              | -                          | -                   | -                  | -               | -                | -             | -               | -              | -               |
| Railway Traction Traction - I              | -            | -              | -                          | -                   | -                  | -               | -                | -             | -               | -              | -               |
| Co-Generation-J                            | -            | -              | -                          | -                   | -                  | -               | -                | -             | -               | -              | -               |
| <b>General Service</b>                     |              |                |                            |                     |                    |                 |                  |               |                 |                |                 |
| <b>Grand Total</b>                         | <b>908</b>   | <b>100.00%</b> | <b>588,965</b>             | <b>-</b>            | <b>-</b>           | <b>178.83</b>   | <b>10,996.89</b> | <b>198.87</b> | <b>9,385.75</b> | <b>(11.04)</b> | <b>1,608.34</b> |

| Description                               | Sales  | Sales   | Projected<br>No. of<br>Consumers | Connected<br>Load | Load<br>Factor | Distribution<br>Losses | Proposed Light  |                    | GOP Term     |                    | Steady State |                    |
|-------------------------------------------|--------|---------|----------------------------------|-------------------|----------------|------------------------|-----------------|--------------------|--------------|--------------------|--------------|--------------------|
|                                           | (MkWh) | (%age)  |                                  |                   |                |                        | Fixed<br>Charge | Variable<br>Charge | Fixed Charge | Variable<br>Charge | Fixed Charge | Variable<br>Charge |
| Residential                               | (MkWh) | (%age)  |                                  | (kW)              | (%age)         |                        | (Rs/kW/M)       | (Rs/kWh)           | (Rs/kW/M)    | (Rs/kWh)           | (Rs/kW/M)    | (Rs/kWh)           |
| Up to 50 Units                            | 3.86   | 0.48%   | 124,575                          |                   |                |                        |                 | 4.00               | -            | 2.00               |              | 2.00               |
| For peak load requirement up to 5 kW      | -      | -       | -                                |                   |                |                        |                 | -                  | -            | -                  |              | -                  |
| 01-100 Units                              | 36.75  | 4.59%   | 168,082                          |                   |                |                        |                 | 12.50              | -            | 5.79               |              | 6.71               |
| 101-300 Units                             | 8.45   | 1.05%   | -                                |                   |                |                        |                 | 15.00              | -            | 8.11               |              | 6.89               |
| 201-300 Units                             | 11.58  | 1.44%   | 102,652                          |                   |                |                        |                 | 15.00              | -            | 10.20              |              | 4.80               |
| 301-700Units                              | 11.75  | 1.47%   | 29,542                           |                   |                |                        |                 | 17.00              | -            | 16.00              |              | 1.00               |
| Above 700 Units                           | 12.13  | 1.51%   | 5,859                            |                   |                |                        |                 | 19.00              | -            | 18.00              |              | 1.00               |
| For peak load requirement exceeding 5 kW  | -      | -       | -                                |                   |                |                        |                 | -                  | -            | -                  |              | -                  |
| Time of Use (TOU) - Peak                  | 1.10   | 0.14%   | 2,649                            |                   |                |                        |                 | 19.00              | -            | 18.00              |              | 1.00               |
| Time of Use (TOU) - Off-Peak              | 5.51   | 0.69%   | 17,683                           |                   |                |                        |                 | 13.00              | -            | 12.50              |              | 0.50               |
| Total Residential                         | 91.14  |         | 451,023                          |                   |                |                        | -               |                    |              |                    |              |                    |
| Commercial - A2                           | -      |         | -                                |                   |                |                        |                 |                    |              |                    |              |                    |
| Commercial -                              |        |         |                                  |                   |                |                        |                 |                    |              |                    |              |                    |
| For peak load requirement up to 5 kW      | 10.47  | 1.31%   | 104,620                          |                   |                |                        |                 | 19.00              | -            | 18.00              | -            | 1.00               |
| Commercial (<100)                         | 24.07  | 3.00%   | 34                               |                   |                |                        | 400.00          | 15.00              | 400.00       | 15.00              | -            | -                  |
| Commercial (<20 kW)                       |        |         |                                  |                   |                |                        |                 |                    |              |                    |              |                    |
| For peak load requirement exceeding 5 kW  | -      | -       | -                                |                   |                |                        |                 | -                  | -            | -                  |              | -                  |
| Regular                                   | -      | -       | -                                |                   |                |                        |                 | -                  | -            | -                  |              | -                  |
| Time of Use (TOU) - Peak (A-2)            | 2.39   | 0.30%   | 2,618                            |                   |                |                        | 400.00          | 19.00              | 400.00       | 18.00              |              | 1.00               |
| Time of Use (TOU) - Off-Peak (Temp)       | 9.92   | 1.10%   | 37                               |                   |                |                        | 400.00          | 13.00              | 400.00       | 12.50              |              | 0.50               |
| Total Commercial                          | 45.75  | 0.00%   | 107,308                          |                   |                |                        |                 |                    |              |                    |              |                    |
| Industrial                                |        |         |                                  |                   |                |                        |                 |                    |              |                    |              |                    |
| B1                                        | 0.19   | 0.02%   | -                                |                   |                |                        |                 | 14.50              | -            | 14.50              |              | -                  |
| B1 (Peak)                                 | 0.55   | 0.07%   | 1,084                            |                   |                |                        |                 | 19.00              | -            | 18.00              | -            | 1.00               |
| B1 - (Off Peak)                           | 2.57   | 0.32%   | 1,452                            |                   |                |                        |                 | 13.00              | -            | 12.50              | -            | 0.50               |
| B2 -                                      | 0.18   | 0.02%   | 104                              |                   |                |                        | 400.00          | 14.00              | 400.00       | 14.00              | -            | -                  |
| B2 - TOU (Peak)                           | 2.76   | 0.34%   | 1,009                            |                   |                |                        | 400.00          | 19.00              | 400.00       | 18.00              | -            | 1.00               |
| B2 - TOU (Off-peak)                       | 11.02  | 1.38%   | 1                                |                   |                |                        | 400.00          | 12.80              | 400.00       | 12.29              | -            | 0.51               |
| B3- 11/33 KV (Peak)                       | 0.55   | 0.07%   | 16                               |                   |                |                        | 380.00          | 19.00              | 380.00       | 18.00              | -            | 1.00               |
| B4                                        | 10.47  | 1.31%   | 3                                |                   |                |                        | 380.00          | 12.70              | 380.00       | 12.20              | -            | 0.50               |
| Total Industrial                          | 29     |         | 3,670                            |                   |                |                        |                 |                    |              |                    |              |                    |
| Bulk                                      |        |         |                                  |                   |                |                        |                 |                    |              |                    |              |                    |
| C1(e) Supply at 400 Volts - up to 5 kW    | -      | -       | 11                               |                   |                |                        |                 | 15.00              | -            | 15.00              |              | -                  |
| C1(g) Supply at 400 Volts -exceeding 5 kW | 0.18   | 0.02%   | 79                               |                   |                |                        | 400.00          | 14.50              | 400.00       | 14.50              | -            | -                  |
| Time of Use (TOU) - Peak                  | 0.55   | 0.07%   | 105                              |                   |                |                        | 400.00          | 19.00              | 400.00       | 18.00              | -            | 1.00               |
| Time of Use (TOU) - Off-Peak              | 2.78   | 0.34%   | 12                               |                   |                |                        | 400.00          | 13.00              | 400.00       | 12.50              | -            | 0.50               |
| C2 Supply at 11 kV                        | 1.47   | 0.16%   | -                                |                   |                |                        | 380.00          | 14.30              | 380.00       | 14.30              | -            | -                  |
| Time of Use (TOU) - Peak                  | 2.94   | 0.37%   | 25                               |                   |                |                        | 380.00          | 19.00              | 380.00       | 18.00              | -            | 1.00               |
| Time of Use (TOU) - Off-Peak              | 12.49  | 1.56%   | 25                               |                   |                |                        | 380.00          | 12.80              | 380.00       | 12.30              | -            | 0.50               |
| C3 Supply above 11 kV                     | -      | -       | -                                |                   |                |                        |                 | -                  | -            | -                  | -            | -                  |
| Time of Use (TOU) - Peak                  | -      | -       | -                                |                   |                |                        |                 | -                  | -            | -                  | -            | -                  |
| Time of Use (TOU) - Off-Peak              | -      | -       | -                                |                   |                |                        |                 | -                  | -            | -                  | -            | -                  |
| Total Single Point Supply                 | 20     |         | 256                              |                   |                |                        |                 |                    |              |                    |              |                    |
| Agricultural Tube-wells - Tariff D        |        |         |                                  |                   |                |                        |                 |                    |              |                    |              |                    |
| O1 Scarp                                  | 2.02   | 0.25%   | 294                              |                   |                |                        |                 | 15.20              | -            | 12.00              |              | 3.20               |
| Time of Use (TOU)                         | 1.84   | 0.23%   | -                                |                   |                |                        |                 | 17.85              | -            | 17.85              |              | -                  |
| Time of Use (TOU)                         | 10.84  | 1.35%   | -                                |                   |                |                        |                 | 11.75              | -            | 11.75              |              | -                  |
| O2 Agricultural Tube-wells                | 593.12 | 74.00%  | 22,494                           |                   |                |                        | 200.00          | 13.39              | 200.00       | 11.50              | -            | 1.88               |
| Agricultural Tube-wells D-2 (ii)          | -      | -       | -                                |                   |                |                        |                 | -                  | -            | -                  |              | -                  |
| Time of Use (TOU) - Peak D-2(i)           | -      | -       | 3,139                            |                   |                |                        | 200.00          | -                  | 200.00       | -                  | -            | -                  |
| Time of Use (TOU) - Peak D-2              | 0.92   | 0.11%   | 521                              |                   |                |                        | 200.00          | 19.00              | 200.00       | 15.00              | -            | 4.00               |
| Time of Use (TOU) - Off-Peak D2           | 6.61   | 0.83%   | -                                |                   |                |                        | 200.00          | 12.70              | 200.00       | 8.85               | -            | 3.85               |
| Total Agricultural                        | 615    |         | 25,448                           |                   |                |                        |                 |                    |              |                    |              |                    |
| Public Lighting G                         | 0.55   | 0.07%   | 260                              |                   |                |                        | -               | 14.00              | -            | 14.00              | -            | -                  |
| Residential Colonies H                    | 0.01   | 0.00%   | -                                |                   |                |                        |                 | 14.00              | -            | 14.00              | -            | -                  |
| Special Contracts - Tariff K (AJK)        | -      | -       | -                                |                   |                |                        |                 | -                  | -            | -                  |              | -                  |
| Time of Use (TOU) - Peak                  | -      | -       | -                                |                   |                |                        |                 | -                  | -            | -                  |              | -                  |
| Time of Use (TOU) - Off-Peak              | -      | -       | -                                |                   |                |                        |                 | -                  | -            | -                  |              | -                  |
| Railway TractionTraction - 1              | -      | -       | -                                |                   |                |                        |                 | -                  | -            | -                  |              | -                  |
| Co-Generation-J                           | -      | -       | -                                |                   |                |                        |                 | -                  | -            | -                  |              | -                  |
| General Service                           | -      | -       | -                                |                   |                |                        |                 | 12.25              | -            | -                  |              | -                  |
| Grand Total                               | 891    | 100.00% | 588,955                          |                   |                |                        |                 |                    |              |                    |              |                    |

## QESCO

## Proposed Revenue and Subsidy Statement June-2018

| Description                                | Sales<br>(MkWh) | Sales<br>(%age) | Projected<br>No. of<br>Consumers | Connected<br>Load<br>(kW) | (%age)   | Distribution<br>Losses | Proposed Tariff |                    | GOP Tariff      |                    | Subsidy        |                    |
|--------------------------------------------|-----------------|-----------------|----------------------------------|---------------------------|----------|------------------------|-----------------|--------------------|-----------------|--------------------|----------------|--------------------|
|                                            |                 |                 |                                  |                           |          |                        | Fixed<br>Charge | Variable<br>Charge | Fixed<br>Charge | Variable<br>Charge | Peak<br>Charge | Variable<br>Charge |
|                                            | (MkWh)          | (%age)          |                                  | (kW)                      | (%age)   |                        | (Min Rs)        | (Min Rs)           | (Min Rs)        | (Min Rs)           | (Min Rs)       | (Min Rs)           |
| <b>Residential</b>                         |                 |                 |                                  |                           |          |                        |                 |                    |                 |                    |                |                    |
| Up to 50 Units                             | 3.86            | 0.48%           | 124,575                          | -                         | -        | -                      | -               | 15.43              | -               | 7.72               | -              | 7.72               |
| For peak load requirement up to 5 kW       | -               | 0.00%           | -                                | -                         | -        | -                      | -               | -                  | -               | -                  | -              | -                  |
| 01-100 Units                               | 36.75           | 4.59%           | 168,082                          | -                         | -        | -                      | -               | 459.36             | -               | 212.77             | -              | 246.58             |
| 101-300 Units                              | 8.45            | -               | -                                | -                         | -        | -                      | -               | 126.78             | -               | 68.55              | -              | 58.24              |
| 101-300 Units                              | 11.58           | 1.44%           | 102,652                          | -                         | -        | -                      | -               | 173.64             | -               | 118.07             | -              | 55.56              |
| 301-700 Units                              | 11.76           | 1.47%           | 29,542                           | -                         | -        | -                      | -               | 198.91             | -               | 188.15             | -              | 11.76              |
| Above 700 Units                            | 12.13           | 1.51%           | 5,859                            | -                         | -        | -                      | -               | 230.41             | -               | 218.29             | -              | 12.13              |
| For peak load requirement exceeding 5 kW   | -               | 0.00%           | -                                | -                         | -        | -                      | -               | -                  | -               | -                  | -              | -                  |
| Time of Use (TOU) - Peak                   | 1.10            | 0.14%           | 2,649                            | -                         | -        | -                      | -               | 20.95              | -               | 19.84              | -              | 1.10               |
| Time of Use (TOU) - Off-Peak               | 5.51            | 0.69%           | 17,663                           | -                         | -        | -                      | -               | 71.66              | -               | 68.90              | -              | 2.76               |
| <b>Total Residential</b>                   | <b>91.14</b>    | <b>0.00%</b>    | <b>451,023</b>                   | <b>-</b>                  | <b>-</b> | <b>-</b>               | <b>-</b>        | <b>1,288.14</b>    | <b>-</b>        | <b>902.38</b>      | <b>-</b>       | <b>395.84</b>      |
| <b>Commercial - A2</b>                     | <b>-</b>        | <b>0.00%</b>    | <b>-</b>                         | <b>-</b>                  | <b>-</b> | <b>-</b>               | <b>-</b>        | <b>-</b>           | <b>-</b>        | <b>-</b>           | <b>-</b>       | <b>-</b>           |
| Commercial -                               | -               | -               | -                                | -                         | -        | -                      | -               | -                  | -               | -                  | -              | -                  |
| For peak load requirement up to 5 kW       | 10.47           | 1.31%           | 104,620                          | -                         | -        | -                      | -               | 198.99             | -               | 188.52             | -              | 10.47              |
| Commercial (<100)                          | 24.07           | 3.00%           | 34                               | -                         | -        | -                      | 0.09            | 361.05             | 0.09            | 361.05             | -              | -                  |
| Commercial (<20 kW)                        | -               | 0.00%           | -                                | -                         | -        | -                      | -               | -                  | -               | -                  | -              | -                  |
| For peak load requirement exceeding 5 kW   | -               | 0.00%           | -                                | -                         | -        | -                      | -               | -                  | -               | -                  | -              | -                  |
| Regular                                    | -               | 0.00%           | -                                | -                         | -        | -                      | -               | -                  | -               | -                  | -              | -                  |
| Time of Use (TOU) - Peak (A-2)             | 2.39            | 0.30%           | 2,618                            | -                         | -        | -                      | 0.95            | 45.38              | 0.95            | 43.00              | -              | 2.39               |
| Time of Use (TOU) - Off-Peak (Temp)        | 8.82            | 1.10%           | 37                               | -                         | -        | -                      | 5.74            | 114.66             | 5.74            | 110.25             | -              | 4.41               |
| <b>Total Commercial</b>                    | <b>45.76</b>    | <b>0.00%</b>    | <b>107,308</b>                   | <b>-</b>                  | <b>-</b> | <b>-</b>               | <b>9.77</b>     | <b>728.09</b>      | <b>6.77</b>     | <b>702.82</b>      | <b>-</b>       | <b>17.27</b>       |
| <b>Industrial</b>                          | <b>-</b>        | <b>0.00%</b>    | <b>-</b>                         | <b>-</b>                  | <b>-</b> | <b>-</b>               | <b>-</b>        | <b>-</b>           | <b>-</b>        | <b>-</b>           | <b>-</b>       | <b>-</b>           |
| B1                                         | 0.18            | 0.02%           | -                                | -                         | -        | -                      | -               | 2.66               | -               | 2.66               | -              | -                  |
| B1 (Peak)                                  | 0.55            | 0.07%           | 1,084                            | -                         | -        | -                      | -               | 10.47              | -               | 9.92               | -              | 0.55               |
| B1 - (Off Peak)                            | 2.57            | 0.32%           | 1,452                            | -                         | -        | -                      | -               | 33.44              | -               | 32.16              | -              | 1.29               |
| B2                                         | 0.18            | 0.02%           | 104                              | -                         | -        | -                      | 0.01            | 2.57               | 0.01            | 2.57               | -              | -                  |
| B2 - TOU (Peak)                            | 2.76            | 0.34%           | 1,009                            | -                         | -        | -                      | 1.76            | 52.37              | 1.76            | 49.61              | -              | 2.76               |
| B2 - TOU (Off-peak)                        | 11.02           | 1.38%           | 1                                | -                         | -        | -                      | 12.15           | 141.11             | 12.15           | 135.49             | -              | 5.62               |
| B3- 11/33 KV (Peak)                        | 0.55            | 0.07%           | 18                               | -                         | -        | -                      | 0.65            | 10.47              | 0.65            | 9.92               | -              | 0.55               |
| B4                                         | 10.47           | 1.31%           | 3                                | -                         | -        | -                      | 4.79            | 133.01             | 4.79            | 127.77             | -              | 5.24               |
| <b>Total Industrial</b>                    | <b>28</b>       | <b>0.00%</b>    | <b>3,870</b>                     | <b>-</b>                  | <b>-</b> | <b>-</b>               | <b>19.37</b>    | <b>386.12</b>      | <b>19.37</b>    | <b>370.11</b>      | <b>-</b>       | <b>16.88</b>       |
| <b>Bulk</b>                                | <b>-</b>        | <b>-</b>        | <b>-</b>                         | <b>-</b>                  | <b>-</b> | <b>-</b>               | <b>-</b>        | <b>-</b>           | <b>-</b>        | <b>-</b>           | <b>-</b>       | <b>-</b>           |
| C1(a) Supply at 400 Volts - up to 5 kW     | -               | 0.00%           | 11                               | -                         | -        | -                      | -               | -                  | -               | -                  | -              | -                  |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 0.18            | 0.02%           | 76                               | -                         | -        | -                      | 0.66            | 2.66               | 0.66            | 2.66               | -              | -                  |
| Time of Use (TOU) - Peak                   | 0.55            | 0.07%           | 105                              | -                         | -        | -                      | 0.21            | 10.47              | 0.21            | 9.92               | -              | 0.55               |
| Time of Use (TOU) - Off-Peak               | 2.76            | 0.34%           | 12                               | -                         | -        | -                      | 1.44            | 35.93              | 1.44            | 34.45              | -              | 1.38               |
| C2 Supply at 11 KV                         | 1.47            | 0.18%           | -                                | -                         | -        | -                      | 1.02            | 21.02              | 1.02            | 21.02              | -              | -                  |
| Time of Use (TOU) - Peak                   | 2.94            | 0.37%           | 25                               | -                         | -        | -                      | 0.70            | 55.86              | 0.70            | 52.92              | -              | 2.94               |
| Time of Use (TOU) - Off-Peak               | 12.49           | 1.56%           | 25                               | -                         | -        | -                      | 3.57            | 159.93             | 3.57            | 153.68             | -              | 6.25               |
| C3 Supply above 11 KV                      | -               | -               | -                                | -                         | -        | -                      | -               | -                  | -               | -                  | -              | -                  |
| Time of Use (TOU) - Peak                   | -               | -               | -                                | -                         | -        | -                      | -               | -                  | -               | -                  | -              | -                  |
| Time of Use (TOU) - Off-Peak               | -               | -               | -                                | -                         | -        | -                      | -               | -                  | -               | -                  | -              | -                  |
| <b>Total Single Point Supply</b>           | <b>20</b>       | <b>-</b>        | <b>256</b>                       | <b>-</b>                  | <b>-</b> | <b>-</b>               | <b>7.62</b>     | <b>285.79</b>      | <b>7.62</b>     | <b>274.66</b>      | <b>-</b>       | <b>11.12</b>       |
| <b>Agricultural Tube-wells - Tariff D</b>  | <b>-</b>        | <b>-</b>        | <b>-</b>                         | <b>-</b>                  | <b>-</b> | <b>-</b>               | <b>-</b>        | <b>-</b>           | <b>-</b>        | <b>-</b>           | <b>-</b>       | <b>-</b>           |
| D1 Scarp                                   | 2.02            | 0.25%           | 294                              | -                         | -        | -                      | -               | 30.72              | -               | 24.25              | -              | 6.47               |
| Time of Use (TOU)                          | 1.84            | 0.23%           | -                                | -                         | -        | -                      | -               | 32.80              | -               | 32.80              | -              | -                  |
| Time of Use (TOU)                          | 10.64           | 1.35%           | -                                | -                         | -        | -                      | -               | 127.38             | -               | 127.38             | -              | -                  |
| D2 Agricultural Tube-wells                 | 593.12          | 74.00%          | 22,494                           | -                         | -        | -                      | 124.79          | 7,836.91           | 135.50          | 8,820.91           | (10.71)        | 1,115.90           |
| Agricultural Tube-wells D-2 (II)           | -               | -               | -                                | -                         | -        | -                      | -               | -                  | -               | -                  | -              | -                  |
| Time of Use (TOU) - Peak D-2(i)            | -               | -               | 3,139                            | -                         | -        | -                      | 16.23           | -                  | 16.23           | -                  | -              | -                  |
| Time of Use (TOU) - Peak D-2               | 0.92            | 0.11%           | 521                              | -                         | -        | -                      | 3.09            | 17.46              | 3.09            | 13.78              | -              | 3.67               |
| Time of Use (TOU) - Off-Peak D2            | 6.61            | 0.83%           | -                                | -                         | -        | -                      | -               | 64.01              | -               | 58.54              | -              | 25.47              |
| <b>Total Agricultural</b>                  | <b>616</b>      | <b>-</b>        | <b>26,448</b>                    | <b>-</b>                  | <b>-</b> | <b>-</b>               | <b>144.11</b>   | <b>9,228.17</b>    | <b>164.82</b>   | <b>7,877.96</b>    | <b>(18.71)</b> | <b>1,151.51</b>    |
| Public Lighting G                          | 0.55            | 0.07%           | 260                              | -                         | -        | -                      | -               | 7.72               | -               | 7.72               | -              | -                  |
| Residential Colonies H                     | 0.01            | 0.00%           | -                                | -                         | -        | -                      | -               | 0.10               | -               | 0.10               | -              | -                  |
| Special Contracts - Tariff K (AJK)         | -               | -               | -                                | -                         | -        | -                      | -               | -                  | -               | -                  | -              | -                  |
| Time of Use (TOU) - Peak                   | -               | -               | -                                | -                         | -        | -                      | -               | -                  | -               | -                  | -              | -                  |
| Time of Use (TOU) - Off-Peak               | -               | -               | -                                | -                         | -        | -                      | -               | -                  | -               | -                  | -              | -                  |
| Railway Traction Traction - 1              | -               | -               | -                                | -                         | -        | -                      | -               | -                  | -               | -                  | -              | -                  |
| Co-Generation-J                            | -               | -               | -                                | -                         | -        | -                      | -               | -                  | -               | -                  | -              | -                  |
| General Service                            | -               | -               | -                                | -                         | -        | -                      | -               | -                  | -               | -                  | -              | -                  |
| <b>Grand Total</b>                         | <b>881</b>      | <b>100.00%</b>  | <b>586,965</b>                   | <b>-</b>                  | <b>-</b> | <b>-</b>               | <b>177.87</b>   | <b>19,927.11</b>   | <b>188.68</b>   | <b>9,336.36</b>    | <b>(18.71)</b> | <b>1,591.75</b>    |

## Proposed Revenue and Subsidy Statement Apr-June 2018

| Description                                       | Sales    | Sales Mls | Projected No. of Consumers | Connected Load | Peak Factor | Distribution Losses | Proposed Tariff |                 | GDR Tariff   |                 | Billed       |                 |
|---------------------------------------------------|----------|-----------|----------------------------|----------------|-------------|---------------------|-----------------|-----------------|--------------|-----------------|--------------|-----------------|
|                                                   |          |           |                            |                |             |                     | Fixed Charge    | Variable Charge | Fixed Charge | Variable Charge | Fixed Charge | Variable Charge |
|                                                   | (MkWh)   | (%age)    |                            | (kW)           | (%age)      |                     | (Rs/kWh/M)      | (Rs/kWh)        | (Rs/kWh/M)   | (Rs/kWh)        | (Rs/kWh/M)   | (Rs/kWh)        |
| <b>Residential</b>                                |          |           |                            |                |             |                     |                 |                 |              |                 |              |                 |
| Up to 50 Units                                    | 11.19    | 8.48%     | 124,575                    |                |             |                     |                 | 4.80            | -            | 2.00            |              | 2.00            |
| For peak load requirement up to 5 kW              | -        | -         | -                          |                |             |                     |                 | -               | -            | -               |              | -               |
| 81-100 Units                                      | 106.61   | 4.58%     | 168,082                    |                |             |                     |                 | 12.50           | -            | 6.79            |              | 6.71            |
| 101-308 Units                                     | 24.52    | 1.05%     | -                          |                |             |                     |                 | 15.00           | -            | 8.11            |              | 6.89            |
| 201-388 Units                                     | 33.58    | 1.44%     | 102,652                    |                |             |                     |                 | 15.00           | -            | 10.20           |              | 4.80            |
| 381-788 Units                                     | 34.12    | 1.47%     | 29,542                     |                |             |                     |                 | 17.00           | -            | 16.00           |              | 1.00            |
| Above 780 Units                                   | 35.18    | 1.51%     | 5,859                      |                |             |                     |                 | 19.00           | -            | 18.00           |              | 1.00            |
| For peak load requirement exceeding 5 kW          | -        | -         | -                          |                |             |                     |                 | -               | -            | -               |              | -               |
| Time of Use (TOU) - Peak                          | 3.20     | 0.14%     | 2,649                      |                |             |                     |                 | 19.00           | -            | 18.00           |              | 1.00            |
| Time of Use (TOU) - Off-Peak                      | 15.99    | 0.68%     | 17,663                     |                |             |                     |                 | 13.00           | -            | 12.50           |              | 0.50            |
| Total Residential                                 | 264.39   |           | 451,823                    |                |             |                     |                 |                 |              |                 |              |                 |
| <b>Commercial - A2</b>                            |          |           |                            |                |             |                     |                 |                 |              |                 |              |                 |
| Commercial - For peak load requirement up to 5 kW | 30.38    | 1.31%     | 104,620                    |                |             |                     |                 | 19.00           | -            | 18.00           | -            | 1.00            |
| Commercial (<100)                                 | 69.83    | 3.88%     | 34                         |                |             |                     | 400.00          | 15.00           | 400.00       | 15.00           | -            | -               |
| Commercial (<20 kW)                               | -        | -         | -                          |                |             |                     |                 | -               | -            | -               | -            | -               |
| For peak load requirement exceeding 5 kW          | -        | -         | -                          |                |             |                     |                 | -               | -            | -               | -            | -               |
| Regular                                           | -        | -         | -                          |                |             |                     |                 | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Peak (A-2)                    | 8.93     | 0.30%     | 2,618                      |                |             |                     | 400.00          | 18.00           | 400.00       | 18.00           | -            | 1.00            |
| Time of Use (TOU) - Off-Peak (Temp)               | 25.59    | 1.10%     | 37                         |                |             |                     | 400.00          | 13.00           | 400.00       | 12.50           | -            | 0.50            |
| Total Commercial                                  | 132.73   | 0.00%     | 107,308                    |                |             |                     |                 |                 |              |                 |              |                 |
| <b>Industrial</b>                                 |          |           |                            |                |             |                     |                 |                 |              |                 |              |                 |
| B1                                                | 0.53     | 0.02%     | -                          |                |             |                     |                 | 14.50           | -            | 14.50           | -            | -               |
| B1 (Peak)                                         | 1.60     | 0.07%     | 1,084                      |                |             |                     |                 | 19.00           | -            | 18.00           | -            | 1.00            |
| B1 - Off-Peak                                     | 7.46     | 0.32%     | 1,452                      |                |             |                     |                 | 13.00           | -            | 12.50           | -            | 0.50            |
| B2                                                | 0.53     | 0.02%     | 104                        |                |             |                     | 400.00          | 14.00           | 400.00       | 14.00           | -            | -               |
| B2 - TOU (Peak)                                   | 8.00     | 0.34%     | 1,009                      |                |             |                     | 400.00          | 19.00           | 400.00       | 18.00           | -            | 1.00            |
| B2 - TOU (Off-peak)                               | 31.98    | 1.38%     | 1                          |                |             |                     | 400.00          | 12.80           | 400.00       | 12.29           | -            | 0.51            |
| B3- 11/33 KV (Peak)                               | 1.80     | 0.07%     | 16                         |                |             |                     | 380.00          | 19.00           | 380.00       | 18.00           | -            | 1.00            |
| B4                                                | 30.38    | 1.31%     | 3                          |                |             |                     | 380.00          | 12.70           | 380.00       | 12.20           | -            | 0.50            |
| Total Industrial                                  | 82       |           | 3,670                      |                |             |                     |                 |                 |              |                 |              |                 |
| <b>Bulk</b>                                       |          |           |                            |                |             |                     |                 |                 |              |                 |              |                 |
| C1(a) Supply at 400 Volts - up to 5 kW            | -        | -         | 11                         |                |             |                     |                 | 15.00           | -            | 15.00           | -            | -               |
| C1(b) Supply at 400 Volts - exceeding 5 kW        | 0.53     | 0.02%     | 78                         |                |             |                     | 400.00          | 14.50           | 400.00       | 14.50           | -            | -               |
| Time of Use (TOU) - Peak                          | 1.80     | 0.07%     | 105                        |                |             |                     | 400.00          | 19.00           | 400.00       | 18.00           | -            | 1.00            |
| Time of Use (TOU) - Off-Peak                      | 8.00     | 0.34%     | 12                         |                |             |                     | 400.00          | 13.00           | 400.00       | 12.50           | -            | 0.50            |
| C2 Supply at 11 kV                                | 4.26     | 0.16%     | -                          |                |             |                     | 380.00          | 14.30           | 380.00       | 14.30           | -            | -               |
| Time of Use (TOU) - Peak                          | 8.53     | 0.37%     | 25                         |                |             |                     | 380.00          | 19.00           | 380.00       | 18.08           | -            | 1.00            |
| Time of Use (TOU) - Off-Peak                      | 36.25    | 1.56%     | 25                         |                |             |                     | 380.00          | 12.80           | 380.00       | 12.30           | -            | 0.50            |
| C3 Supply above 11 kV                             | -        | -         | -                          |                |             |                     |                 | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Peak                          | -        | -         | -                          |                |             |                     |                 | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Off-Peak                      | -        | -         | -                          |                |             |                     |                 | -               | -            | -               | -            | -               |
| Total Single Point Supply                         | 89       |           | 256                        |                |             |                     |                 |                 |              |                 |              |                 |
| <b>Agricultural Tube-wells - Tariff D</b>         |          |           |                            |                |             |                     |                 |                 |              |                 |              |                 |
| O1 Scarp                                          | 5.86     | 0.25%     | 294                        |                |             |                     |                 | 15.20           | -            | 12.00           | -            | 3.20            |
| Time of Use (TOU)                                 | 5.33     | 0.23%     | -                          |                |             |                     |                 | 17.85           | -            | 17.85           | -            | -               |
| Time of Use (TOU)                                 | 31.45    | 1.35%     | -                          |                |             |                     |                 | 11.75           | -            | 11.75           | -            | -               |
| O2 Agricultural Tube-wells                        | 1,720.70 | 74.00%    | 22,494                     |                |             |                     | 200.00          | 13.38           | 200.00       | 11.50           | -            | 1.88            |
| Agricultural Tube-wells O-2 (ii)                  | -        | -         | -                          |                |             |                     |                 | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Peak O-2(ii)                  | -        | -         | 3,139                      |                |             |                     | 200.00          | -               | 200.00       | -               | -            | -               |
| Time of Use (TOU) - Peak O-2                      | 2.67     | 0.11%     | 521                        |                |             |                     | 200.00          | 19.00           | 200.00       | 15.00           | -            | 4.00            |
| Time of Use (TOU) - Off-Peak O2                   | 19.19    | 0.83%     | -                          |                |             |                     | 200.00          | 12.70           | 200.00       | 8.85            | -            | 3.85            |
| Total Agricultural                                | 1,785    |           | 26,448                     |                |             |                     |                 |                 |              |                 |              |                 |
| Public Lighting G                                 | 1.60     | 0.07%     | 260                        |                |             |                     |                 | 14.00           | -            | 14.00           | -            | -               |
| Residential Colonies H                            | 0.02     | 0.00%     | -                          |                |             |                     |                 | 14.00           | -            | 14.00           | -            | -               |
| Special Contracts - Tariff K (AJK)                | -        | -         | -                          |                |             |                     |                 | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Peak                          | -        | -         | -                          |                |             |                     |                 | -               | -            | -               | -            | -               |
| Time of Use (TOU) - Off-Peak                      | -        | -         | -                          |                |             |                     |                 | -               | -            | -               | -            | -               |
| Railway Traction Traction - 1                     | -        | -         | -                          |                |             |                     |                 | -               | -            | -               | -            | -               |
| Co-Generation-J                                   | -        | -         | -                          |                |             |                     |                 | -               | -            | -               | -            | -               |
| General Service                                   | -        | -         | -                          |                |             |                     |                 | 12.25           | -            | -               | -            | -               |
| Grand Total                                       | 2,325    | 100.00%   | 688,965                    |                |             |                     |                 |                 |              |                 |              |                 |

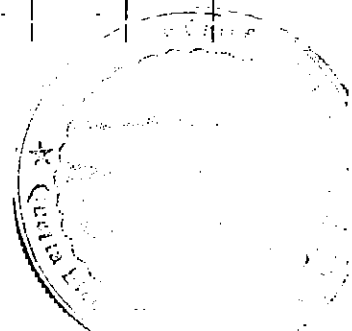
## QESCO

## Proposed Revenue and Subsidy Statement Apr-June 2018

| Description                               | Sales<br>(MkWh) | Sales<br>(%)   | Projected<br>No. of<br>Consumers | Connected<br>(kW) | Connected<br>(%) | Distribution<br>Losses | Proposed Tariff |                    | GOV Tariff      |                    | Subsidy         |                    |
|-------------------------------------------|-----------------|----------------|----------------------------------|-------------------|------------------|------------------------|-----------------|--------------------|-----------------|--------------------|-----------------|--------------------|
|                                           |                 |                |                                  |                   |                  |                        | Fixed<br>Charge | Variable<br>Charge | Fixed<br>Charge | Variable<br>Charge | Fixed<br>Charge | Variable<br>Charge |
|                                           | (MkWh)          | (%)            |                                  | (kW)              | (%)              |                        | (Min Rs)        | (Min Rs)           | (Min Rs)        | (Min Rs)           | (Min Rs)        | (Min Rs)           |
| <b>Residential</b>                        |                 |                |                                  |                   |                  |                        |                 |                    |                 |                    |                 |                    |
| Up to 50 Units                            | 11.19           | 0.48%          | 124,575                          | -                 | -                | -                      | -               | 44.78              | -               | 22.39              | -               | 22.39              |
| For peak load requirement up to 5 kW      | -               | 0.00%          | -                                | -                 | -                | -                      | -               | -                  | -               | -                  | -               | -                  |
| 81-100 Units                              | 106.61          | 4.59%          | 168,882                          | -                 | -                | -                      | -               | 1,332.63           | -               | 617.28             | -               | 715.36             |
| 101-300 Units                             | 24.52           | -              | -                                | -                 | -                | -                      | -               | 387.81             | -               | 198.86             | -               | 168.95             |
| 181-388 Units                             | 33.58           | 1.44%          | 102,652                          | -                 | -                | -                      | -               | 503.74             | -               | 342.54             | -               | 161.20             |
| 301-700 Units                             | 34.12           | 1.47%          | 29,542                           | -                 | -                | -                      | -               | 579.96             | -               | 545.85             | -               | 34.12              |
| Above 700 Units                           | 35.18           | 1.51%          | 5,859                            | -                 | -                | -                      | -               | 668.45             | -               | 633.27             | -               | 35.18              |
| For peak load requirement exceeding 5 kW  | -               | 0.00%          | -                                | -                 | -                | -                      | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak                  | 3.20            | 0.14%          | 2,649                            | -                 | -                | -                      | -               | 80.77              | -               | 57.57              | -               | 3.20               |
| Time of Use (TOU) - Off-Peak              | 15.99           | 8.89%          | 17,663                           | -                 | -                | -                      | -               | 207.89             | -               | 199.90             | -               | 8.00               |
| <b>Total Residential</b>                  | <b>264.39</b>   | <b>0.00%</b>   | <b>451,023</b>                   | <b>-</b>          | <b>-</b>         | <b>-</b>               | <b>-</b>        | <b>3,766.02</b>    | <b>-</b>        | <b>2,817.66</b>    | <b>-</b>        | <b>1,148.38</b>    |
| <b>Commercial - A2</b>                    |                 |                |                                  |                   |                  |                        |                 |                    |                 |                    |                 |                    |
| Commercial -                              | -               | 8.00%          | -                                | -                 | -                | -                      | -               | -                  | -               | -                  | -               | -                  |
| For peak load requirement up to 5 kW      | 30.38           | 1.31%          | 104,820                          | -                 | -                | -                      | -               | 577.30             | -               | 546.91             | -               | 30.38              |
| Commercial (<100)                         | 69.83           | 3.00%          | 34                               | -                 | -                | -                      | 0.26            | 1,047.45           | 0.28            | 1,047.45           | -               | -                  |
| Commercial (<20 kW)                       | -               | 8.80%          | -                                | -                 | -                | -                      | -               | -                  | -               | -                  | -               | -                  |
| For peak load requirement exceeding 5 kW  | -               | 0.00%          | -                                | -                 | -                | -                      | -               | -                  | -               | -                  | -               | -                  |
| Regular                                   | -               | 0.00%          | -                                | -                 | -                | -                      | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak (A-2)            | 8.93            | 0.30%          | 2,618                            | -                 | -                | -                      | 2.85            | 131.66             | 2.85            | 124.73             | -               | 6.93               |
| Time of Use (TOU) - Off-Peak (Tamp)       | 25.59           | 1.18%          | 37                               | -                 | -                | -                      | 17.22           | 332.63             | 17.22           | 319.83             | -               | 12.79              |
| <b>Total Commercial</b>                   | <b>132.73</b>   | <b>8.88%</b>   | <b>107,308</b>                   | <b>-</b>          | <b>-</b>         | <b>-</b>               | <b>20.32</b>    | <b>2,889.84</b>    | <b>20.32</b>    | <b>2,036.93</b>    | <b>-</b>        | <b>58.11</b>       |
| <b>Industrial</b>                         |                 |                |                                  |                   |                  |                        |                 |                    |                 |                    |                 |                    |
| B1                                        | 0.53            | 8.82%          | -                                | -                 | -                | -                      | -               | 7.73               | -               | 7.73               | -               | -                  |
| B1 (Peak)                                 | 1.60            | 0.07%          | 1,084                            | -                 | -                | -                      | -               | 30.38              | -               | 28.78              | -               | 1.60               |
| B1 - (Off Peak)                           | 7.45            | 0.32%          | 1,452                            | -                 | -                | -                      | -               | 97.02              | -               | 93.28              | -               | 3.73               |
| B2                                        | 0.53            | 0.02%          | 104                              | -                 | -                | -                      | 0.02            | 7.46               | 0.02            | 7.46               | -               | -                  |
| B2 - TOU (Peak)                           | 8.00            | 8.34%          | 1,009                            | -                 | -                | -                      | 5.28            | 151.82             | 5.28            | 143.92             | -               | 8.00               |
| B2 - TOU (Off-peak)                       | 31.98           | 1.38%          | 1                                | -                 | -                | -                      | 36.46           | 409.39             | 36.46           | 393.07             | -               | 16.31              |
| B3- 11/33 KV (Peak)                       | 1.60            | 0.07%          | 16                               | -                 | -                | -                      | 1.85            | 30.38              | 1.95            | 28.78              | -               | 1.60               |
| B4                                        | 30.38           | 1.31%          | 3                                | -                 | -                | -                      | 14.38           | 385.88             | 14.38           | 370.89             | -               | 15.19              |
| <b>Total Industrial</b>                   | <b>82</b>       | <b>8.08%</b>   | <b>3,670</b>                     | <b>-</b>          | <b>-</b>         | <b>-</b>               | <b>58.10</b>    | <b>1,120.18</b>    | <b>58.10</b>    | <b>1,073.73</b>    | <b>-</b>        | <b>48.43</b>       |
| <b>Bulk</b>                               |                 |                |                                  |                   |                  |                        |                 |                    |                 |                    |                 |                    |
| C1(a) Supply at 480 Volts - up to 5 kW    | -               | 8.80%          | 11                               | -                 | -                | -                      | -               | -                  | -               | -                  | -               | -                  |
| C1(b) Supply at 400 Volts -exceeding 5 kW | 0.53            | 8.82%          | 78                               | -                 | -                | -                      | 2.03            | 7.73               | 2.03            | 7.73               | -               | -                  |
| Time of Use (TOU) - Peak                  | 1.60            | 8.07%          | 105                              | -                 | -                | -                      | 0.63            | 30.38              | 0.63            | 28.78              | -               | 1.60               |
| Time of Use (TOU) - Off-Peak              | 8.00            | 0.34%          | 12                               | -                 | -                | -                      | 4.33            | 103.95             | 4.33            | 99.95              | -               | 4.00               |
| C2 Supply at 11 kV                        | 4.26            | 8.16%          | -                                | -                 | -                | -                      | 3.05            | 60.98              | 3.05            | 60.98              | -               | -                  |
| Time of Use (TOU) - Peak                  | 8.53            | 8.37%          | 25                               | -                 | -                | -                      | 2.09            | 162.05             | 2.09            | 153.62             | -               | 8.53               |
| Time of Use (TOU) - Off-Peak              | 36.25           | 1.56%          | 25                               | -                 | -                | -                      | 10.71           | 483.97             | 10.71           | 445.85             | -               | 18.12              |
| C3 Supply above 11 kV                     | -               | -              | -                                | -                 | -                | -                      | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak                  | -               | -              | -                                | -                 | -                | -                      | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Off-Peak              | -               | -              | -                                | -                 | -                | -                      | -               | -                  | -               | -                  | -               | -                  |
| <b>Total Single Point Supply</b>          | <b>59</b>       |                | <b>256</b>                       | <b>-</b>          | <b>-</b>         | <b>-</b>               | <b>22.65</b>    | <b>928.06</b>      | <b>22.65</b>    | <b>796.81</b>      | <b>-</b>        | <b>32.25</b>       |
| <b>Agricultural Tube-wells - Tariff D</b> |                 |                |                                  |                   |                  |                        |                 |                    |                 |                    |                 |                    |
| D1 Scarp                                  | 5.86            | 8.25%          | 29d                              | -                 | -                | -                      | -               | 89.13              | -               | 70.36              | -               | 18.76              |
| Time of Use (TOU)                         | 5.33            | 8.23%          | -                                | -                 | -                | -                      | -               | 95.15              | -               | 95.15              | -               | -                  |
| Time of Use (TOU)                         | 31.45           | 1.35%          | -                                | -                 | -                | -                      | -               | 369.54             | -               | 369.54             | -               | -                  |
| D2 Agricultural Tube-wells                | 1,720.70        | 74.88%         | 22,494                           | -                 | -                | -                      | 356.77          | 23,025.34          | 369.26          | 19,788.02          | (12.49)         | 3,237.32           |
| Agricultural Tube-wells D-2 (ii)          | -               | -              | -                                | -                 | -                | -                      | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak D-2(i)           | -               | -              | 3,139                            | -                 | -                | -                      | 48.70           | -                  | 48.70           | -                  | -               | -                  |
| Time of Use (TOU) - Peak D-2              | 2.87            | 0.11%          | 521                              | -                 | -                | -                      | 9.27            | 50.64              | 9.27            | 39.98              | -               | 10.66              |
| Time of Use (TOU) - Off-Peak D2           | 19.19           | 8.83%          | -                                | -                 | -                | -                      | -               | 243.71             | -               | 169.83             | -               | 73.88              |
| <b>Total Agricultural</b>                 | <b>1,785</b>    |                | <b>26,448</b>                    | <b>-</b>          | <b>-</b>         | <b>-</b>               | <b>414.74</b>   | <b>23,873.61</b>   | <b>427.23</b>   | <b>20,632.88</b>   | <b>(12.48)</b>  | <b>3,348.63</b>    |
| Public Lighting G                         | 1.60            | 0.07%          | 260                              | -                 | -                | -                      | -               | 22.38              | -               | 22.39              | -               | -                  |
| Residential Colonies H                    | 0.02            | 0.88%          | -                                | -                 | -                | -                      | -               | 0.29               | -               | 8.29               | -               | -                  |
| Special Contracts - Tariff K (AJK)        | -               | -              | -                                | -                 | -                | -                      | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Peak                  | -               | -              | -                                | -                 | -                | -                      | -               | -                  | -               | -                  | -               | -                  |
| Time of Use (TOU) - Off-Peak              | -               | -              | -                                | -                 | -                | -                      | -               | -                  | -               | -                  | -               | -                  |
| Railway Traction Traction - 1             | -               | -              | -                                | -                 | -                | -                      | -               | -                  | -               | -                  | -               | -                  |
| Co-Generation J                           | -               | -              | -                                | -                 | -                | -                      | -               | -                  | -               | -                  | -               | -                  |
| General Service                           | -               | -              | -                                | -                 | -                | -                      | -               | -                  | -               | -                  | -               | -                  |
| <b>Grand Total</b>                        | <b>2,326</b>    | <b>100.00%</b> | <b>588,965</b>                   | <b>-</b>          | <b>-</b>         | <b>-</b>               | <b>616.81</b>   | <b>31,700.47</b>   | <b>528.60</b>   | <b>27,882.68</b>   | <b>(12.48)</b>  | <b>4,617.79</b>    |

## Proposed Revenue and Subsidy Statement 2017-2018

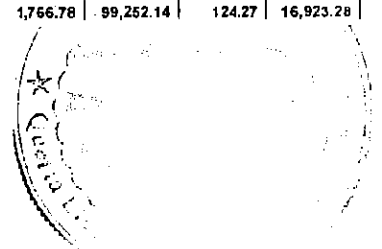
| Description                                | Sales<br>(MkWh) | Sales<br>Mix<br>(%age) | Projected<br>No. of<br>Consumers | Connected<br>Load<br>(kW) | Gas<br>Factor<br>(%age) | Distribution<br>Losses | Proposed Tariff<br>Fixed<br>Charge<br>(Rs/kW/M) | Proposed Tariff<br>Variable<br>Charge<br>(Rs/kWh) | Proposed Tariff<br>Fixed<br>Charge<br>(Rs/kW/M) | Proposed Tariff<br>Variable<br>Charge<br>(Rs/kWh) | Subsidy<br>Fixed<br>Charge<br>(Rs/kW/M) | Subsidy<br>Variable<br>Charge<br>(Rs/kWh) |
|--------------------------------------------|-----------------|------------------------|----------------------------------|---------------------------|-------------------------|------------------------|-------------------------------------------------|---------------------------------------------------|-------------------------------------------------|---------------------------------------------------|-----------------------------------------|-------------------------------------------|
| <b>Residential</b>                         |                 |                        |                                  |                           |                         |                        |                                                 |                                                   |                                                 |                                                   |                                         |                                           |
| Up to 50 Units                             | 41.02           | 0.48%                  | 124,575                          |                           |                         |                        |                                                 | 4.00                                              | -                                               | 2.00                                              | -                                       | 2.00                                      |
| For peak load requirement up to 5 kW       |                 |                        |                                  |                           |                         |                        |                                                 |                                                   |                                                 |                                                   |                                         |                                           |
| 01-100 Units                               | 390.71          | 4.59%                  | 168,082                          |                           |                         |                        |                                                 | 12.50                                             | -                                               | 5.79                                              | -                                       | 6.71                                      |
| 101-300 Units                              | 89.86           | 1.05%                  | -                                |                           |                         |                        |                                                 | 15.00                                             | -                                               | 8.11                                              | -                                       | 6.89                                      |
| 201-300 Units                              | 123.07          | 1.44%                  | 102,652                          |                           |                         |                        |                                                 | 15.00                                             | -                                               | 10.20                                             | -                                       | 4.80                                      |
| 301-700 Units                              | 125.03          | 1.47%                  | 29,542                           |                           |                         |                        |                                                 | 17.00                                             | -                                               | 18.00                                             | -                                       | 1.00                                      |
| Above 700 Units                            | 128.93          | 1.51%                  | 5,859                            |                           |                         |                        |                                                 | 19.00                                             | -                                               | 18.00                                             | -                                       | 1.00                                      |
| For peak load requirement exceeding 5 kW   |                 |                        |                                  |                           |                         |                        |                                                 |                                                   |                                                 |                                                   |                                         |                                           |
| Time of Use (TOU) - Peak                   | 11.72           | 0.14%                  | 2,649                            |                           |                         |                        |                                                 | 19.00                                             | -                                               | 18.00                                             | -                                       | 1.00                                      |
| Time of Use (TOU) - Off-Peak               | 58.61           | 0.69%                  | 17,663                           |                           |                         |                        |                                                 | 13.00                                             | -                                               | 12.50                                             | -                                       | 0.50                                      |
| <b>Total Residential</b>                   | <b>968.95</b>   |                        | <b>451,023</b>                   |                           |                         |                        |                                                 |                                                   |                                                 |                                                   |                                         |                                           |
| <b>Commercial - A2</b>                     |                 |                        |                                  |                           |                         |                        |                                                 |                                                   |                                                 |                                                   |                                         |                                           |
| Commercial -                               |                 |                        |                                  |                           |                         |                        |                                                 |                                                   |                                                 |                                                   |                                         |                                           |
| For peak load requirement up to 5 kW       | 111.35          | 1.31%                  | 104,620                          |                           |                         |                        |                                                 | 19.00                                             | -                                               | 18.00                                             | -                                       | 1.00                                      |
| Commercial (<100)                          | 255.91          | 3.00%                  | 34                               |                           |                         |                        | 400.00                                          | 15.00                                             | 400.00                                          | 15.00                                             | -                                       | -                                         |
| Commercial (<20 kW)                        |                 |                        |                                  |                           |                         |                        |                                                 |                                                   |                                                 |                                                   |                                         |                                           |
| For peak load requirement exceeding 5 kW   |                 |                        |                                  |                           |                         |                        |                                                 |                                                   |                                                 |                                                   |                                         |                                           |
| Regular                                    |                 |                        |                                  |                           |                         |                        |                                                 |                                                   |                                                 |                                                   |                                         |                                           |
| Time of Use (TOU) - Peak (A-2)             | 25.40           | 0.30%                  | 2,618                            |                           |                         |                        | 400.00                                          | 19.00                                             | 400.00                                          | 18.00                                             | -                                       | 1.00                                      |
| Time of Use (TOU) - Off-Peak (Temp)        | 93.77           | 1.10%                  | 37                               |                           |                         |                        | 400.00                                          | 13.00                                             | 400.00                                          | 12.50                                             | -                                       | 0.50                                      |
| <b>Total Commercial</b>                    | <b>485.43</b>   | <b>0.00%</b>           | <b>107,308</b>                   |                           |                         |                        |                                                 |                                                   |                                                 |                                                   |                                         |                                           |
| <b>Industrial</b>                          |                 |                        |                                  |                           |                         |                        |                                                 |                                                   |                                                 |                                                   |                                         |                                           |
| B1                                         | 1.95            | 0.02%                  | -                                |                           |                         |                        |                                                 | 14.50                                             | -                                               | 14.50                                             | -                                       | -                                         |
| B1 (Peak)                                  | 5.86            | 0.07%                  | 1,084                            |                           |                         |                        |                                                 | 19.00                                             | -                                               | 18.00                                             | -                                       | 1.00                                      |
| B1 - (Off-Peak)                            | 27.35           | 0.32%                  | 1,452                            |                           |                         |                        |                                                 | 13.00                                             | -                                               | 12.50                                             | -                                       | 0.50                                      |
| B2 -                                       | 1.95            | 0.02%                  | 104                              |                           |                         |                        | 400.00                                          | 14.00                                             | 400.00                                          | 14.00                                             | -                                       | -                                         |
| B2 - TOU (Peak)                            | 29.30           | 0.34%                  | 1,009                            |                           |                         |                        | 400.00                                          | 19.00                                             | 400.00                                          | 18.00                                             | -                                       | 1.00                                      |
| B2 - TOU (Off-peak)                        | 117.21          | 1.38%                  | 1                                |                           |                         |                        | 400.00                                          | 12.80                                             | 400.00                                          | 12.29                                             | -                                       | 0.51                                      |
| B3 - 11/33 KV (Peak)                       | 5.86            | 0.07%                  | 16                               |                           |                         |                        | 380.00                                          | 19.00                                             | 380.00                                          | 18.00                                             | -                                       | 1.00                                      |
| B4                                         | 111.35          | 1.31%                  | 3                                |                           |                         |                        | 380.00                                          | 12.70                                             | 380.00                                          | 12.20                                             | -                                       | 0.50                                      |
| <b>Total Industrial</b>                    | <b>301</b>      |                        | <b>3,670</b>                     |                           |                         |                        |                                                 |                                                   |                                                 |                                                   |                                         |                                           |
| <b>Bulk</b>                                |                 |                        |                                  |                           |                         |                        |                                                 |                                                   |                                                 |                                                   |                                         |                                           |
| C1(a) Supply at 400 Volts - up to 5 kW     | -               |                        | 11                               |                           |                         |                        |                                                 | 15.00                                             | -                                               | 15.00                                             | -                                       | -                                         |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 1.95            | 0.02%                  | 78                               |                           |                         |                        | 400.00                                          | 14.50                                             | 400.00                                          | 14.50                                             | -                                       | -                                         |
| Time of Use (TOU) - Peak                   | 5.86            | 0.07%                  | 105                              |                           |                         |                        | 400.00                                          | 19.00                                             | 400.00                                          | 18.00                                             | -                                       | 1.00                                      |
| Time of Use (TOU) - Off-Peak               | 29.30           | 0.34%                  | 12                               |                           |                         |                        | 400.00                                          | 13.00                                             | 400.00                                          | 12.50                                             | -                                       | 0.50                                      |
| C2 Supply at 11 kV                         | 15.63           | 0.18%                  | -                                |                           |                         |                        | 380.00                                          | 14.30                                             | 380.00                                          | 14.30                                             | -                                       | -                                         |
| Time of Use (TOU) - Peak                   | 31.25           | 0.37%                  | 25                               |                           |                         |                        | 380.00                                          | 19.00                                             | 380.00                                          | 18.00                                             | -                                       | 1.00                                      |
| Time of Use (TOU) - Off-Peak               | 132.84          | 1.56%                  | 25                               |                           |                         |                        | 380.00                                          | 12.80                                             | 380.00                                          | 12.30                                             | -                                       | 0.50                                      |
| C3 Supply above 11 kV                      | -               |                        | -                                |                           |                         |                        |                                                 |                                                   |                                                 |                                                   |                                         |                                           |
| Time of Use (TOU) - Peak                   | -               |                        | -                                |                           |                         |                        |                                                 |                                                   |                                                 |                                                   |                                         |                                           |
| Time of Use (TOU) - Off-Peak               | -               |                        | -                                |                           |                         |                        |                                                 |                                                   |                                                 |                                                   |                                         |                                           |
| <b>Total Single Point Supply</b>           | <b>217</b>      |                        | <b>256</b>                       |                           |                         |                        |                                                 |                                                   |                                                 |                                                   |                                         |                                           |
| <b>Agricultural Tube-wells - Tariff D</b>  |                 |                        |                                  |                           |                         |                        |                                                 |                                                   |                                                 |                                                   |                                         |                                           |
| D1 Scarp                                   | 21.48           | 0.25%                  | 294                              |                           |                         |                        |                                                 | 15.20                                             | -                                               | 12.00                                             | -                                       | 3.20                                      |
| Time of Use (TOU)                          | 19.54           | 0.23%                  | -                                |                           |                         |                        |                                                 | 17.85                                             | -                                               | 17.85                                             | -                                       | -                                         |
| Time of Use (TOU)                          | 115.26          | 1.35%                  | -                                |                           |                         |                        |                                                 | 11.75                                             | -                                               | 11.75                                             | -                                       | -                                         |
| D2 Agricultural Tube-wells                 | 6,305.98        | 74.00%                 | 22,494                           |                           |                         |                        | 200.00                                          | 13.38                                             | 200.00                                          | 11.50                                             | -                                       | 1.88                                      |
| Agricultural Tube-wells D-2 (ii)           |                 |                        |                                  |                           |                         |                        |                                                 |                                                   |                                                 |                                                   |                                         |                                           |
| Time of Use (TOU) - Peak D-2(i)            | -               |                        | 3,138                            |                           |                         |                        | 200.00                                          | -                                                 | 200.00                                          | -                                                 | -                                       | -                                         |
| Time of Use (TOU) - Peak D-2               | 9.77            | 0.11%                  | 521                              |                           |                         |                        | 200.00                                          | 19.00                                             | 200.00                                          | 15.00                                             | -                                       | 4.00                                      |
| Time of Use (TOU) - Off-Peak D2            | 70.33           | 0.83%                  | -                                |                           |                         |                        | 200.00                                          | 12.70                                             | 200.00                                          | 8.85                                              | -                                       | 3.85                                      |
| <b>Total Agricultural</b>                  | <b>6,542</b>    |                        | <b>26,448</b>                    |                           |                         |                        |                                                 |                                                   |                                                 |                                                   |                                         |                                           |
| Public Lighting G                          | 5.86            | 0.07%                  | 260                              |                           |                         |                        |                                                 | 14.00                                             | -                                               | 14.00                                             | -                                       | -                                         |
| Residential Colonies H                     | 0.08            | 0.00%                  | -                                |                           |                         |                        |                                                 | 14.00                                             | -                                               | 14.00                                             | -                                       | -                                         |
| Special Contracts - Tariff K (AJK)         | -               |                        | -                                |                           |                         |                        |                                                 |                                                   |                                                 |                                                   |                                         |                                           |
| Time of Use (TOU) - Peak                   | -               |                        | -                                |                           |                         |                        |                                                 |                                                   |                                                 |                                                   |                                         |                                           |
| Time of Use (TOU) - Off-Peak               | -               |                        | -                                |                           |                         |                        |                                                 |                                                   |                                                 |                                                   |                                         |                                           |
| Railway Traction Traction - I              | -               |                        | -                                |                           |                         |                        |                                                 |                                                   |                                                 |                                                   |                                         |                                           |
| Co-Generation-J                            | -               |                        | -                                |                           |                         |                        |                                                 |                                                   |                                                 |                                                   |                                         |                                           |
| General Service                            | -               |                        | -                                |                           |                         |                        |                                                 | 12.25                                             | -                                               | -                                                 | -                                       | -                                         |
| <b>Grand Total</b>                         | <b>8,621</b>    | <b>100.00%</b>         | <b>568,866</b>                   |                           |                         |                        |                                                 |                                                   |                                                 |                                                   |                                         |                                           |



## QESCO

## Proposed Revenue and Subsidy Statement 2017-2018

| Description                                | Sales (MWh)   | Sales (M%)     | Projected No. of Consumers | Collected Load (kW) | Distribution Losses (%) | Proposed Tariff       |                          | G&P Tariff            |                          | Subsidy               |                          |
|--------------------------------------------|---------------|----------------|----------------------------|---------------------|-------------------------|-----------------------|--------------------------|-----------------------|--------------------------|-----------------------|--------------------------|
|                                            |               |                |                            |                     |                         | Fixed Charge (Min Rs) | Variable Charge (Min Rs) | Fixed Charge (Min Rs) | Variable Charge (Min Rs) | Fixed Charge (Min Rs) | Variable Charge (Min Rs) |
| <b>Residential</b>                         |               |                |                            |                     |                         |                       |                          |                       |                          |                       |                          |
| Up to 50 Units                             | 41.02         | 8.48%          | 124,575                    | -                   | -                       | -                     | 164.10                   | -                     | 82.05                    | -                     | 82.05                    |
| For peak load requirement up to 5 kW       | -             | 8.00%          | -                          | -                   | -                       | -                     | -                        | -                     | -                        | -                     | -                        |
| 81-188 Units                               | 390.71        | 4.59%          | 168,082                    | -                   | -                       | -                     | 4,883.82                 | -                     | 2,262.18                 | -                     | 2,621.63                 |
| 101-300 Units                              | 89.86         | -              | -                          | -                   | -                       | -                     | 1,347.93                 | -                     | 728.78                   | -                     | 619.15                   |
| 101-308 Units                              | 123.07        | 1.44%          | 102,652                    | -                   | -                       | -                     | 1,846.08                 | -                     | 1,255.34                 | -                     | 590.75                   |
| 381-700 Units                              | 125.03        | 1.47%          | 29,542                     | -                   | -                       | -                     | 2,125.44                 | -                     | 2,000.41                 | -                     | 125.03                   |
| Above 700 Units                            | 128.93        | 1.51%          | 5,859                      | -                   | -                       | -                     | 2,449.72                 | -                     | 2,320.79                 | -                     | 128.93                   |
| For peak load requirement exceeding 5 kW   | -             | 0.00%          | -                          | -                   | -                       | -                     | -                        | -                     | -                        | -                     | -                        |
| Time of Use (TOU) - Peak                   | 11.72         | 0.14%          | 2,649                      | -                   | -                       | -                     | 222.70                   | -                     | 210.98                   | -                     | 11.72                    |
| Time of Use (TOU) - Off-Peak               | 58.61         | 8.69%          | 17,663                     | -                   | -                       | -                     | 761.88                   | -                     | 732.57                   | -                     | 29.30                    |
| <b>Total Residential</b>                   | <b>968.95</b> | <b>0.00%</b>   | <b>451,823</b>             | <b>-</b>            | <b>-</b>                | <b>-</b>              | <b>13,801.86</b>         | <b>-</b>              | <b>9,593.18</b>          | <b>-</b>              | <b>4,288.56</b>          |
| <b>Commercial - A2</b>                     |               |                |                            |                     |                         |                       |                          |                       |                          |                       |                          |
| Commercial -                               | -             | 0.00%          | -                          | -                   | -                       | -                     | -                        | -                     | -                        | -                     | -                        |
| For peak load requirement up to 5 kW       | 111.35        | 1.31%          | 104,620                    | -                   | -                       | -                     | 2,115.67                 | -                     | 2,804.32                 | -                     | 111.35                   |
| Commercial (<100)                          | 255.91        | 3.00%          | 34                         | -                   | -                       | 1.03                  | 3,838.68                 | 1.03                  | 3,838.68                 | -                     | -                        |
| Commercial (>20 KW)                        | -             | 0.00%          | -                          | -                   | -                       | -                     | -                        | -                     | -                        | -                     | -                        |
| For peak load requirement exceeding 5 kW   | -             | 0.00%          | -                          | -                   | -                       | -                     | -                        | -                     | -                        | -                     | -                        |
| Regular                                    | -             | 0.00%          | -                          | -                   | -                       | -                     | -                        | -                     | -                        | -                     | -                        |
| Time of Use (TOU) - Peak (A-2)             | 25.40         | 8.38%          | 2,618                      | -                   | -                       | 11.39                 | 482.52                   | 11.39                 | 457.13                   | -                     | 25.40                    |
| Time of Use (TOU) - Off-Peak (Temp)        | 93.77         | 1.10%          | 37                         | -                   | -                       | 68.86                 | 1,219.08                 | 68.86                 | 1,172.12                 | -                     | 46.88                    |
| <b>Total Commercial</b>                    | <b>486.43</b> | <b>0.00%</b>   | <b>107,308</b>             | <b>-</b>            | <b>-</b>                | <b>81.28</b>          | <b>7,655.87</b>          | <b>81.28</b>          | <b>7,472.24</b>          | <b>-</b>              | <b>183.63</b>            |
| <b>Industrial</b>                          |               |                |                            |                     |                         |                       |                          |                       |                          |                       |                          |
| B1                                         | 1.95          | 0.02%          | -                          | -                   | -                       | -                     | 28.33                    | -                     | 28.33                    | -                     | -                        |
| B1 (Peak)                                  | 5.86          | 0.07%          | 1,884                      | -                   | -                       | -                     | 111.35                   | -                     | 105.49                   | -                     | 5.86                     |
| B1 - (Off Peak)                            | 27.35         | 0.32%          | 1,452                      | -                   | -                       | -                     | 355.54                   | -                     | 341.97                   | -                     | 13.67                    |
| B2 -                                       | 1.95          | 0.02%          | 184                        | -                   | -                       | 0.88                  | 27.35                    | 8.08                  | 27.35                    | -                     | -                        |
| B2 - TOU (Peak)                            | 28.30         | 0.34%          | 1,989                      | -                   | -                       | 21.12                 | 556.75                   | 21.12                 | 527.45                   | -                     | 29.30                    |
| B2 - TOU (Off-peak)                        | 117.21        | 1.38%          | 1                          | -                   | -                       | 145.85                | 1,580.31                 | 145.85                | 1,440.53                 | -                     | 59.78                    |
| B3 - 11/33 KV (Peak)                       | 5.86          | 0.07%          | 16                         | -                   | -                       | 7.81                  | 111.35                   | 7.81                  | 105.49                   | -                     | 5.86                     |
| B4                                         | 111.35        | 1.31%          | 3                          | -                   | -                       | 57.53                 | 1,414.16                 | 57.53                 | 1,358.48                 | -                     | 55.68                    |
| <b>Total Industrial</b>                    | <b>381</b>    | <b>0.00%</b>   | <b>3,878</b>               | <b>-</b>            | <b>-</b>                | <b>232.38</b>         | <b>4,186.14</b>          | <b>232.38</b>         | <b>3,634.99</b>          | <b>-</b>              | <b>178.15</b>            |
| <b>Bulk</b>                                |               |                |                            |                     |                         |                       |                          |                       |                          |                       |                          |
| C1(a) Supply at 400 Volts - up to 5 kW     | -             | 0.00%          | 11                         | -                   | -                       | -                     | -                        | -                     | -                        | -                     | -                        |
| C1(b) Supply at 400 Volts - exceeding 5 kW | 1.95          | 0.82%          | 78                         | -                   | -                       | 8.14                  | 28.33                    | 8.14                  | 28.33                    | -                     | -                        |
| Time of Use (TOU) - Peak                   | 5.86          | 0.07%          | 105                        | -                   | -                       | 2.50                  | 111.35                   | 2.50                  | 105.49                   | -                     | 5.86                     |
| Time of Use (TOU) - Off-Peak               | 29.30         | 0.34%          | 12                         | -                   | -                       | 17.33                 | 380.94                   | 17.33                 | 366.29                   | -                     | 14.65                    |
| C2 Supply at 11 KV                         | 15.63         | 0.18%          | -                          | -                   | -                       | 12.22                 | 223.48                   | 12.22                 | 223.48                   | -                     | -                        |
| Time of Use (TOU) - Peak                   | 31.26         | 0.37%          | 25                         | -                   | -                       | 8.37                  | 593.87                   | 8.37                  | 562.62                   | -                     | 31.26                    |
| Time of Use (TOU) - Off-Peak               | 132.84        | 1.56%          | 25                         | -                   | -                       | 42.84                 | 1,700.35                 | 42.84                 | 1,633.93                 | -                     | 66.42                    |
| C3 Supply above 11 KV                      | -             | -              | -                          | -                   | -                       | -                     | -                        | -                     | -                        | -                     | -                        |
| Time of Use (TOU) - Peak                   | -             | -              | -                          | -                   | -                       | -                     | -                        | -                     | -                        | -                     | -                        |
| Time of Use (TOU) - Off-Peak               | -             | -              | -                          | -                   | -                       | -                     | -                        | -                     | -                        | -                     | -                        |
| <b>Total Single Point Supply</b>           | <b>217</b>    | <b>-</b>       | <b>256</b>                 | <b>-</b>            | <b>-</b>                | <b>91.39</b>          | <b>3,838.32</b>          | <b>91.39</b>          | <b>2,928.13</b>          | <b>-</b>              | <b>118.19</b>            |
| <b>Agricultural Tube-wells - Tariff D</b>  |               |                |                            |                     |                         |                       |                          |                       |                          |                       |                          |
| O1 Scarp                                   | 21.49         | 0.25%          | 294                        | -                   | -                       | -                     | 326.63                   | -                     | 257.87                   | -                     | 68.76                    |
| Time of Use (TOU)                          | 19.54         | 0.23%          | -                          | -                   | -                       | -                     | 348.78                   | -                     | 348.78                   | -                     | -                        |
| Time of Use (TOU)                          | 115.26        | 1.35%          | -                          | -                   | -                       | -                     | 1,354.28                 | -                     | 1,354.28                 | -                     | -                        |
| O2 Agricultural Tube-wells                 | 6,305.98      | 74.00%         | 22,494                     | -                   | -                       | 1,254.12              | 84,382.88                | 1,129.85              | 72,518.80                | 124.27                | 11,864.98                |
| Agricultural Tube-wells D-2 (II)           | -             | -              | -                          | -                   | -                       | -                     | -                        | -                     | -                        | -                     | -                        |
| Time of Use (TOU) - Peak D-2 (II)          | -             | -              | 3,138                      | -                   | -                       | 194.79                | -                        | 194.79                | -                        | -                     | -                        |
| Time of Use (TOU) - Peak D-2               | 9.77          | 0.11%          | 521                        | -                   | -                       | 37.88                 | 185.58                   | 37.08                 | 146.51                   | -                     | 39.07                    |
| Time of Use (TOU) - Off-Peak D2            | 78.33         | 0.03%          | -                          | -                   | -                       | -                     | 893.15                   | -                     | 622.39                   | -                     | 270.76                   |
| <b>Total Agricultural</b>                  | <b>6,542</b>  | <b>0.07%</b>   | <b>26,448</b>              | <b>-</b>            | <b>-</b>                | <b>1,485.99</b>       | <b>87,491.23</b>         | <b>1,361.72</b>       | <b>76,248.56</b>         | <b>124.27</b>         | <b>12,242.67</b>         |
| Public Lighting G                          | 5.86          | 0.07%          | 280                        | -                   | -                       | -                     | 82.05                    | -                     | 82.05                    | -                     | -                        |
| Residential Colonies H                     | 0.88          | 0.00%          | -                          | -                   | -                       | -                     | 1.07                     | -                     | 1.87                     | -                     | -                        |
| Special Contracts - Tariff K (AJK)         | -             | -              | -                          | -                   | -                       | -                     | -                        | -                     | -                        | -                     | -                        |
| Time of Use (TOU) - Peak                   | -             | -              | -                          | -                   | -                       | -                     | -                        | -                     | -                        | -                     | -                        |
| Time of Use (TOU) - Off-Peak               | -             | -              | -                          | -                   | -                       | -                     | -                        | -                     | -                        | -                     | -                        |
| Railway Traction Traction - I              | -             | -              | -                          | -                   | -                       | -                     | -                        | -                     | -                        | -                     | -                        |
| Co-Generation-J                            | -             | -              | -                          | -                   | -                       | -                     | -                        | -                     | -                        | -                     | -                        |
| General Service                            | -             | -              | -                          | -                   | -                       | -                     | -                        | -                     | -                        | -                     | -                        |
| <b>Grand Total</b>                         | <b>8,521</b>  | <b>100.00%</b> | <b>588,965</b>             | <b>-</b>            | <b>-</b>                | <b>1,891.06</b>       | <b>116,175.34</b>        | <b>1,766.78</b>       | <b>99,252.14</b>         | <b>124.27</b>         | <b>16,923.28</b>         |





# QUETTA ELECTRIC SUPPLY COMPANY LIMITED

Phone # 081 9203308  
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FINANCE DIRECTORATE  
QESCO ZARGHOON ROAD  
QUETTA

No. 4678 / FD / QESCO / Comp

Dated: 10/7/2017

Mr. Muhammad Farhan,  
Section Officer,  
Ministry of water & Power,  
Govt. of Pakistan,  
Islamabad.

**Subject: Registration of Quetta Electric Supply Company (QESCO) With Balochistan Revenue Authority (BRA).**

Reference:- No.PF-5(22)/2012 dated: 14/12/2016.

With reference to above, it is to inform that following practical implication after registration with BRA will be faced by QESCO:-

- i. Operational cost of the running and the future project services will be increase up to 15%.
- ii. New staff would be required for documentation and filing of the returns with BRA, so also increase the management expenses.
- iii. Revision of tariff due to increase in the operational cost.
- iv. No contractor has yet been registered with BRA therefore, education and circulation for registration of the contractors with BRA is necessary.
- v. Status of the running contracts and upward revision of rates of the contractor due to the charging and collection of Sales Tax on the services.
- vi. Cash flow and budgetary allocation of the funds for the running and future contracts.
- vii. Other related taxation issues.

  
FINANCE DIRECTOR

Projection of PPP for Distribution Companies  
FY 2017-18

Energy Sold-GWh

| Names | July | August | September | October | November | December | January | February | March | April | May | June | Total |
|-------|------|--------|-----------|---------|----------|----------|---------|----------|-------|-------|-----|------|-------|
| QESCO | 754  | 758    | 705       | 665     | 639      | 676      | 685     | 672      | 642   | 718   | 806 | 801  | 8,521 |

Maximum Demand in MW

| Name  | July  | August | September | October | November | December | January | February | March | April | May   | June  | Total |
|-------|-------|--------|-----------|---------|----------|----------|---------|----------|-------|-------|-------|-------|-------|
| QESCO | 2,078 | 1,912  | 1,914     | 1,937   | 1,949    | 2,127    | 2,064   | 1,773    | 1,914 | 1,992 | 1,836 | 1,898 | 1,949 |

Load Factor

| Name  | July | August | September | October | November | December | January | February | March | April | May | June | Total |
|-------|------|--------|-----------|---------|----------|----------|---------|----------|-------|-------|-----|------|-------|
| QESCO | 80%  | 80%    | 80%       | 80%     | 80%      | 80%      | 80%     | 80%      | 80%   | 80%   | 80% | 80%  | 80%   |

Energy Purchase Price

| Name  | July | August | September | October | November | December | January | February | March | April | May  | June | Total |
|-------|------|--------|-----------|---------|----------|----------|---------|----------|-------|-------|------|------|-------|
| QESCO | 9.00 | 9.00   | 9.00      | 9.00    | 9.00     | 9.00     | 9.00    | 9.00     | 9.00  | 9.00  | 9.00 | 9.00 | 9.00  |

Rs./KWh

