

National Electric Power Regulatory Authority Islamic Republic of Pakistan

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No. NEPRA/R/ADG(Trf)/TRF-467/IPWP-2019/2874-2876 January 21, 2021

Subject: Decision of the Authority in the matter of Motion for Leave for Review filed by Iran-Pak Wind Power (Pvt.) against the Tariff Determination dated August 18, 2020 (Case No. NEPRA/TRF-467/IPWP-2019)

Dear Sir,

Please find enclosed herewith the subject Decision of the Authority along with Annex-I, II & III (18 Pages) in Case No. NEPRA/TRF-467/IPWP-2019.

- 2. The Decision is being intimated to the Federal Government for the purpose of notification in the official gazette pursuant to Section 31(7) of the Regulation of Generation, Transmission and Distribution of Electric Power Act, 1997.
- 3. Order of the Authority along with Annex- I, II & III of the Decision is to be notified in the official Gazette.

Enclosure: As above

(Syed Safeer Hussain)

Secretary
Ministry of Energy (Power Division)
'A' Block, Pak Secretariat
Islamabad

CC: 1. Secretary, Cabinet Division, Cabinet Secretariat, Islamabad.

2. Secretary, Ministry of Finance, 'A' Block, Pak Secretariat, Islamabad



DECISION OF THE AUTHORITY IN THE MATTER OF MOTION FOR LEAVE FOR REVIEW FILED BY IRAN-PAK WIND POWER (PVT) LIMITED AGAINST THE TARIFF DETERMINATION DATED AUGUST 18, 2020

- 1. Iran-Pak Wind Power (Pvt.) Limited (the "Petitioner" or "IPWPPLL") vide letter dated August 25, 2020 filed a Motion for Leave for Review (the "Review Motion") against the Tariff Determination ("Tariff Determination" or "Impugned Determination") issued by National Electric Power Regulatory Authority (the "Authority" or "NEPRA") on August 18, 2020 in respect of IPWPPL's 50 MW wind power project (the "Project"), to be setup at Jhimpir, District Thatta, Sindh. The Authority through Impugned Determination approved tariff of Rs. 5.2549/kWh for IPWPPL along with terms and conditions.
- 2. The Review Motion is filed by IPWPPL under Rule 16(6) of the NEPRA (Tariff Standards and Procedure) Rules, 1998 (the "Tariff Rules") read with NEPRA (Review Procedure) Regulations, 2009 (the "Review Regulations") and provisions of Regulation of Generation, Transmission and Distribution of Electric Power Act, 1997 ("NEPRA Act") and the rules and regulations made thereunder.

Proceedings

- 3. The Authority admitted the Review Motion on September 8, 2020 and decided to provide an opportunity of hearing to the Petitioner. The hearing in the matter was scheduled for September 23, 2020 through Zoom online and in this regard. Notices of hearing were sent to relevant stakeholders and to IPWPPL on September 11, 2020. The copy of the Review Motion was also placed on NEPRA website for information of relevant stakeholders. The hearing was conducted as per schedule which was attended by IPWPPL and the representative of Central Power Purchasing Agency Guarantee Limited ("CPPAGL"). The Petitioner has sought review on the following grounds:
 - i) EPC Cost
 - ii) Project Development Cost
 - iii) Financial Fee and Charges
 - iv) Return on Equity
 - v) Bonus Energy Mechanism
 - vi) Capacity Factor
 - vii) O&M Cost
 - viii) Time to Financial Close
 - ix) Adjustment on account of NPMV







3. Following are the arguments/grounds as submitted by the Petitioner in the review motion and during the course of hearing for the review of the above listed parameters.

EPC Cost

According to the Petitioner, the Authority allowed EPC cost of around USD 46.12 million to 4. the company against the claim of USD 78.901 million. The Petitioner submitted that while determining EPC cost in the instant case, the Authority relied upon international publications (issued in 2019) which predicted prices of wind turbines for 1st half of 2020, however, the COVID-19 pandemic and the resultant economic meltdown have increased challenges for financing and development of new projects, therefore, the Authority should consider higher costs associated with these challenges when pricing EPC. IPWPPL submitted that cases of particular countries cannot be made exact reference for Pakistan primarily because of difference in technology, hidden subsidies and tax credits. IPWPPL also stated that according to Bloomberg New Energy Finance ("BNEF"), the turbine price used by the Authority is for 4.1 MW series which may not be applicable for the turbine of 2.0 MW, being installed by the Petitioner. The Petitioner also submitted that the Authority allowed an average of USD 58 million EPC cost for 12 Wind Power Projects ("WPPs") in November 2018 and February 2019, and that 7 out of these 12 projects use the same technology as is being used in the instant case, meaning a slash of 20% (10% per annum in 2 years) in the case of IPWPPL. According to the Petitioner, a 3% yearly reduction in prices is reported by International Renewable Energy Agency ("IRENA") since 2010, therefore, the 20% reduction in EPC prices in the instant case compared with the previously determined cost of 7 WPPs is unjustified. The Petitioner further highlighted that as a result of inflation, cost of commodities have also gone up in the last 2 years. The local CPI, according to the Petitioner has increased by 18.8% and US CPI gone up at 2.3% over the past 2 years. Thus, according to the Petitioner a 20% reduction in EPC is unjustified. Given the above, IPWPPL has submitted that the EPC cost determined by the Authority in the instant case has rendered the project unviable and requested the Authority to allow USD 54.5 million instead.

Project Development Cost

5. The Authority allowed the Project Development Cost ("PDC") of USD 1.667 million to IPWPPL against the claim of USD 3.515 million. In the Review Motion, the Petitioner has requested to allow USD 2.5 million under this head. IPWPPL submitted that the instant Project was conceived back in 2006 and the delays in implementation were primarily due to Government entities. In addition, the Petitioner submitted that the Authority allowed PDC of USD 2.5 million (or Rs. 300 million at US/Rs. 120) to previous 15 WPPs from August to November 2018 and reduced the same to USD 1.677 million (or Rs. 283 million at PKR/USD of 168.75) without providing any basis. Besides above, according to the Petitioner, a sizable



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portion of the PDC is remitted to foreign consultants/advisors, therefore, any commitment made by the Petitioner in 2018 would now cost 29% more due to devaluation of PKR over that time.

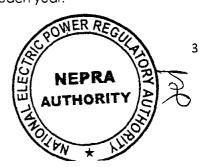
Financing Fee & Charges

6. IPWPPL submitted that the Authority has allowed it USD 0.768 million under the captioned head against the claimed amount of USD 1.862 million. The approved amount was calculated at 2% of debt portion of project cost (excluding financial charges and interest during construction). According to the Petitioner, the Authority approved the captioned charges at 2.5% the debt portion of capital cost for 15 WPPs between August to November 2018 after the issuance of NEPRA (Benchmarks for Tariff Determination) Guidelines, 2018 ("Benchmarking Guidelines"), and subsequently, neither any basis for reduction was provided nor any evidence suggests that this cost item has reduced over this time period. The Petitioner also submitted that it is unjustified to determine financial charges as a function of project cost less financial charges and interest during construction as debt is based on the total project cost which includes both of the above said heads. Also, according to the Petitioner, it has become impossible for smaller projects to manage financial charges within this benchmark. Given the above, the Petitioner has requested the Authority to allow financing fee & charges at 2.5% of total debt.

Return on Equity

7. The Petitioner has requested Return on Equity ("ROE") of 14% against the determined ROE at 13%. According to the Petitioner, issuance of huge number of Letter of Intents ("LOIs") by the Sindh Government should not be the basis of reduction of ROE. The Petitioner also highlighted that Withholding Tax (WHT) on dividends has increased from 7.5% to 15% and since the Authority has not allowed WHT as pass-through item in the instant case, therefore, the allowed ROE is reduced further. Besides that, according to the Petitioner, the sponsor is required to open contingency L/C to cover debt service and cost overruns, which also has an adverse impact on the sponsor's ROE. The Petitioner estimates a total of 5% drop in ROE due to these factors. The Petitioner also stated that it is unfair to share annual profits in excess of the approved ROE when the Petitioner assumes all the risk, including wind risk and investment risk. IPWPPL also requesting to share the claw back formula. The Petitioner has also objected to the Authority's decision regarding payment of ROE component on annual basis while stating that this step does not allow the lenders to approve the project for debt commitment. Given the above, the Petitioner has requested to (a) allow 14% ROE net of WHT (b) remove the condition regarding sharing of excess profits beyond allowed ROE, (c) remove the condition of repayment of ROE at the end of each year.







Bonus Energy Mechanism

8. According to the Petitioner, the mechanism for bonus energy sharing has been changed heavily by the Authority in the favor of the power purchaser. According to the Petitioner, while the upside has been restricted to 40% in the instant case vs 100% for the 2018 determinations, the company has not protection on the downside. This, according to the Petitioner, will discourage efficiency and hamper future investments in the sector. Given the above, the Petitioner has requested to keep bonus energy mechanism the same as was approved in 2018 determinations.

O&M Costs

9. The Petitioner has requested USD 38,000/MW/year (USD 1.9 million, 25% local, 75% foreign) against the determined O&M cost of USD 21,000/MW/year (USD 1.05 million 50% local, 50% foreign). According to the Petitioner, the Authority has not provided any justification for reduction of O&M cost of USD 23,000/MW/Year determined in 2018 to USD 21,000/MW/Year allowed in the instant case. Further, the Petitioner submitted that the Authority has introduced following new mechanism in respect of the O&M cost:

"The Authority has decided to allow O&M cost into local and foreign components in the ratio of 50:50. Additionally, the Authority has decided that the approved O&M shall be applicable for first two years of operations. Afterward, the Authority may consider making revisions in the O&M cost, while capping the allowed prevailing level, anytime during the tariff control period. Those revisions may also entail changing the mix of the approved O&M cost (local and foreign) as well as the indexation mechanism (indices, frequency etc.). For that purpose, the Authority may also direct the Petitioner to carry out the competitive bidding to select the contractor for the provision of the O&M cost."

10. According to the Petitioner, similar clause was included in the determinations of 3 WPPs in August 2018, but the condition of competitive bidding for O&M was removed later after the Authority acknowledged lenders require getting O&M done through the OEMs during the debt servicing period. Given the above, the Petitioner has requested the Authority to (1) revalue the O&M costs to the level it awarded to the above referred 16 WPPs, (2) remove the condition that approved O&M cost will be allowed for first two years only as well as the provision of making any subsequent revisions and (3) remove the condition of competitive bidding for O&M.



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Capacity Factor

11. The Petitioner submitted that it had originally requested 38% capacity factor on the basis of Wind Resource and Energy Yield Assessment Report of the Project while the Authority allowed 44.5% capacity factor. The Petitioner has requested the Authority to provide the basis of arriving at 44.5% capacity factor. According to the Petitioner, the technology and hub height of the instant project are the same as that of 5 WPPs for which Authority determined capacity factor of 38% in November 2018. Therefore, according to the Petitioner, increasing the capacity factor on the grounds that there has been any change in turbine design through improvement in hub height, nameplate capacity or enhancement in rotor diameters is unjustified. Given the above, the Petitioner has requested to determine its tariff on the basis of capacity factor of 38%.

Adjustments on account of time to achieve Financial Close

12. According to the Petitioner, the Authority has allowed it one year time to achieve financial close. The Petitioner has requested the Authority to allow one-year time of achieving financial close from the date of this Review Motion's decision less 10 days allowed to the Petitioner for filing of the said motion.

Adjustments on account of NPMV

13. The Petitioner has submitted that the Authority has overlooked its request regarding Non Project Missed Volume ("NPMV") in its tariff petition. IPWPPL requested to allow compensation, in case of inability of the power purchaser to evacuate power produced by the Project, on the same basis as per which penalties are imposed on it as the curtailment of energy is continued by the power purchaser, due to grid constraints, especially during summer months (high wind season).

Comments of CPPAGL

14. CPPAGL vide letter dated September 21, 2020 as well as during the hearing provide following comments:

"It is submitted that all of the 5 wind power projects namely Moro Power Company, Sino Well, Shafi Energy, Iran-Pak Wind Power and Norinco International Thatta Power fall under category-III of the CCoE decisions dated March 29, 2019, April 19, 2019 and June 16, 2020 whereby CCoE directed that "Projects that have been issued LOI prior to the expiry of RE Policy, 2006 on March 8, 2018, but have not received a tariff from NEPRA, may be allowed to proceed ahead subject to becoming successful in the competitive bidding process to be undertaken by AEDB specifically designed for each technology under this category





based on the quantum ascertained for each technology by Indicative Generation Capacity Expansion Plan (IGCEP) by NTDCL."

Ihe above mentioned decisions of CCoE is binding on CPPAGL. Therefore, stance of this office as communicated vide letter referred may be considered for instant determination also. Furthermore, it is reiterated that tariff be awarded to subject WPPs through process of competitive bidding under ARE Policy 2019."

Analysis and Decision of the Authority

- The Authority noted that most of the submissions made with respect to aforementioned 15. grounds/parameters have already been deliberated upon by the Authority in the Impugned Determination and that the Petitioner has neither produced new and important documentary evidence in support of its claim nor pointed out any error or mistake therein as required under Review Regulations. That is, regarding EPC cost, the Authority noted that while requesting for additional amount, the Petitioner failed to produce new documentary evidence to support the same. Likewise, in the case of PDC, the grounds raised by the Petitioner were already considered in the Impugned Determination wherein it is clearly stated that PDC, as considered rationale by NEPRA, was allowed. While determining Financing Fee & Charges, the Authority approved costs in line with its Benchmark for Tariff Determination Guidelines, 2018, which were issued well in advance and were applicable on all subsequent projects including the instant case. Regarding O&M costs, the impact of inflation (both foreign and local) was duly taken into account while approving the amount of USD 21,000/MW/Year. About the ROE, the Authority considered the arguments of the petitioner, however, decided to maintain the approved figure of 13%. The Authority also considered the request of IPWPPL of allowing time of one year to achieve financial close from Review Decision, however, decided not to accede therewith. With regards to NPMV, the Authority is of the view that the aforesaid matter may be negotiated between the power purchaser and the Petitioner while signing the EPA. In case of any conflict, the said issue may be raised at the forum, considered to be appropriate, while following the relevant provisions of law.
- 16. With respect to the condition of revision of the O&M cost (amount, mix, indexation) through, inter alia, competitive bidding, the Authority noted that since 2013, reduction in the approved O&M costs to the tune of around 50% has been made in light of the decreasing O&M cost trends that occurred across the world primarily due to the increase in competition in this industry. The Authority noted that this decrease may continue in the future as well, therefore, it may not be considered appropriate and justified to let the approved O&M cost remain fixed for the whole tariff term. However, the Authority noted that it is in the process







- of developing the legal framework for the review of O&M cost through, inter alia, competitive bidding and this matter shall be governed under that document.
- 17. With respect to payment of return on equity components on monthly instead of yearly basis, it is viewed that the Petitioner has put forth sufficient reasons and the Authority has decided to approve monthly payment of the said components. For that purpose, the tariff being approved through the instant decision has been computed taking into account the monthly payments of return on equity components such that annual rate comes out as 13%. Regarding the request of the Petitioner to disclose the mechanism of claw back, the Authority noted that it is in the process of developing the related legal framework wherein the said mechanism shall be stated and this matter then shall be governed under that document.
- 18. The Authority has noted that the capacity factor approved in the Impugned Determination was assessed by NEPRA using the standard tools. One of the arguments put forth by the Petitioner was that capacity factor should be approved based on studies submitted to NEPRA. The Authority noted that it was analyzed and stated in the Impugned Determination that the results presented in the study, as submitted by IPWPPL, are on the lower side. It is found that a number of operational wind power plants that submitted studies of achieving annual capacity factor of not more than 34-35% have agreed on producing energy to the level of 40-42% (90% probability level) in their financing documents. This actually strengthens the position of the Authority that the estimated energy number, as stated in the WRAs submitted to NEPRA, are conservative. Nevertheless, the Authority has also considered the submissions put forth by the Petitioner with respect to bankability of the Project and has decided to approve the tariff of IPWPPL based on capacity factor 39%. However, keeping in view the assessed potential of higher generation, the Authority has decided to approve the following sharing mechanism.

| Net Annual Plant Capacity Factor | % of prevalent tariff allowed to power producer | | | |
|----------------------------------|-------------------------------------------------|--|--|--|
| Upto 44.5% | - | | | |
| 44.5% to 46.5% | 10% | | | |
| 46.5% to 47.5% | | | | |
| 47.5% to 48.5% | 30% | | | |
| Above 48.5% | 40% | | | |







19. ORDER

In pursuance of section 7(3)(a) of the Regulation of Generation, Transmission and Distribution of Electric Power Act, 1997 read with NEPRA (Tariff Standards & Procedure) Rules, 1998, the Authority hereby determines and approves the following generation tariff along with terms and conditions for Iran-Pak Wind Power (Pvt.) Limited (IPWPPL) for its 50 MW wind power project for delivery of electricity to the power purchaser:

- Levelized tariff works out to be Rs. 5.9214/kWh (US Cents 3.5090/kWh).
- The tariff has been worked out on Build, Own and Operate basis.
- EPC cost of USD 46.120 million has been approved.
- PDC cost, including cost of land, of USD 1.677 million has been approved.
- Insurance during construction at the rate of 0.5% of the EPC cost has been allowed.
- Financing fee & charges at the rate of 2.0% of the debt portion of the capital cost has been approved.
- Debt to Equity ratio of 80:20 has been approved.
- Financing mix of 50% foreign and 50% local has been used.
- The cost of debt of 3 month LIBOR (0.302%) + spread (4.25%) has been used for foreign financing.
- The cost of debt of 6% (SBP Scheme) has been used for local financing.
- Debt Repayment period of 10 years has been taken into account for local financing under SBP Scheme.
- Debt Repayment period of 13 years has been taken into account for foreign financing.
- Annual ROE & ROEDC of 13% has been allowed.
- Net Annual Plant Capacity Factor of 39% has been approved.
- O&M Cost of USD 21,000 per MW per year has been approved.
- Insurance during Operation has been calculated as 0.4% of the allowed EPC Cost.
- Reference Exchange Rates of 168.75 PKR/USD has been used.
- Construction period of fifteen (15) months has been used for the workings of ROEDC and IDC.
- IDC and ROEDC have been worked out using following drawdown schedule:

| Quarter 1 | 20% |
|-------------|-----|
| · Quarter 2 | 20% |
| Quarter 3 | 20% |







| Quarter 4 | 20% |
|-----------|-----|
| Quarter 5 | 20% |

- Detailed component wise tariff is attached as **Annex-1** of this decision.
- Debt Servicing Schedule for local loan is attached as Annex-II of this decision.
- Debt Servicing Schedule for foreign loan is attached as Annex-III of this decision.

A. One Time Adjustments at COD

- The EPC cost shall be verified and adjusted at actual considering the approved amount as the maximum limit. Applicable foreign portion of the EPC cost will be adjusted at COD on account of variation in PKR/USD parity during the constriction period, on production of authentic documentary evidence by the Petitioner to the satisfaction of the Authority. The adjustment in applicable portion of the approved EPC cost shall be made only for the currency fluctuation against the reference parity values.
- The Petitioner has submitted M/s Det Norske Veritas certification No. TC-231903-A-3 dated July 01, 2015 about the design, specification and country of origin of various components of the wind turbine to be installed for the Project. At the time of COD stage tariff adjustments, the Petitioner will have to provide a confirmation from the EPC Contractor as to the fullest compliance of the equipment having same design and origin of manufacture as given in the type certificate. Where needed, the bill of lading and other support documents will also have to be submitted.
- PDC, Insurance during construction and Financing fee & charges shall be adjusted at actual at the time of COD considering the approved amount as the maximum limit. The amounts allowed on these accounts in USD will be converted in PKR using the reference PKR/USD rate of 168.75 to calculate the maximum limit of the amount to be allowed at COD.
- Duties and/or taxes, not being of refundable nature, relating to the construction period directly imposed on the company up to COD will be allowed at actual upon production of verifiable documentary evidence to the satisfaction of the Authority.
- The tariff has been determined on debt: equity ratio of 80: 20. The tariff shall be adjusted on actual debt: equity mix at the time of COD, subject to equity share of not more than 20%. For equity share of more than 20%, allowed ROE shall be neutralized for the additional cost of debt: equity ratio.





- IDC will be recomputed at COD on the basis of actual timing of debt draw downs (for the overall debt allowed by the Authority at COD) for the project construction period of 15 months starting from the date of financial close. For foreign loan, IDC shall also be allowed adjustment for change in applicable LIBOR.
- ROEDC will be adjusted at COD on the basis of actual equity injections (within the
 overall equity allowed by the Authority at COD) during the project construction
 period of 15 months from the date of financial close.
- For foreign and local loans, the savings in the approved spreads shall be shared between the power purchaser and power producer in the ratio of 60:40.

B. Indexations during Operations

ROE, ROEDC, Debt Servicing and O&M components shall be allowed adjustment on quarterly basis starting from 1st July, 1st October, 1st January and 1st April. Insurance shall be allowed adjustment on yearly basis starting from either 1st July or 1st January The indexation mechanisms are given hereunder:

i) Operation and Maintenance Costs

O&M components of tariff shall be adjusted based on revised rates of local Inflation (CPI) as notified by Pakistan Bureau of Statistics, foreign inflation (US CPI) as notified by US Bureau of Labour Statistics and TT&OD selling rate of US Dollar as notified by National Bank of Pakistan according to the following formula;

| | _ | | | | |
|-------------------------|---|----------------------------------------------------------------------------------|--|--|--|
| F. O&M(REV) | = | F. O&M (REF) * US CPI(REV) / US CPI(REF) *ER(REV)/ER(REF) | | | |
| L. O&M(REV) | = | L. O&M (REF) * CPI (REV) / CPI (REF) | | | |
| Where; | • | | | | |
| F. O&M _(REV) | = | The revised O&M Foreign Component of Tariff | | | |
| L. O&M(REV) | = | The revised O&M Local Component of Tariff | | | |
| F. O&M(REF) | = | The reference O&M Foreign Component of Tariff | | | |
| L. O&M _(REF) | = | The reference O&M Local Component of Tariff | | | |
| US CPI(REV) | = | The revised US CPI (All Urban Consumers) | | | |
| US CPI(REF) | = | The reference US CPI (All Urban Consumers) of 256.394 for the month of May, 2020 | | | |
| CPI(REV) | = | The revised CPI (General) | | | |
| CPI(REF) | = | The reference CPI (General) of 268.25 for the month of May, 2020 | | | |

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| ER _(REV) | = | The revised TT & OD selling rate of US dollar |
|---------------------|---|-----------------------------------------------------|
| ER _(REF) | = | The reference Π & OD selling rate of RS. 168.75/USD |

Note: (i) The reference index of CPI shall be revised for making the required adjustments in local O&M component at the time of COD. For the adjustment of local O&M component at COD, the revised CPI General value for the middle month of preceding quarter prior to the date of COD shall be considered. Thereafter, the CPI value taken at COD shall become reference for subsequent adjustments in the local O&M component.

(ii) The reference indices of US CPI and exchange rate shall be revised for making the required adjustments in foreign O&M component at the time of COD. For the adjustment of foreign O&M component at COD, the revised US CPI for the middle month of preceding quarter prior to the date of COD shall be considered. The revised exchange rate for the last day of the preceding quarter prior to the date of COD shall be considered. Thereafter, the values of US CPI and exchange rates taken at COD shall become reference for subsequent adjustments in the foreign O&M component.

ii) Insurance during Operation

The actual insurance cost for the minimum cover required under contractual obligations with the Power Purchaser, not exceeding 0.4% of the approved EPC cost, will be treated as pass through. Insurance component of reference tariff shall be adjusted annually as per actual upon production of authentic documentary evidence according to the following formula:

| AIC | = | Ins (Ref) / P (Ref) * P (Act) | | | |
|-----------|---|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|
| Where; | | | | | |
| AIC | = | Adjusted insurance component of tariff | | | |
| Ins (Ref) | = | Reference insurance component of tariff | | | |
| P (Ref) | = | Reference premium @ 0.4% of approved EPC Cost at Rs. 168.75/USD | | | |
| P (Aci) | = | Actual premium or 0.4% of the approved EPC Cost converted into Pak Rupees on exchange rate prevailing on 1st day of the insurance coverage period whichever is lower | | | |

iii) Return on Equity

The ROE (ROE + ROEDC) component of the tariff will be adjusted quarterly on account of change in PKR/USD parity. The variation relating to these components shall be worked out according to the following formula:

| ROE(Rev) | = | ROE(Ref) * ER(Rev)/ ER(Ref) |
|----------|---|-----------------------------|
| Where; | | ONER RECO |





| ROE(Rev) | = | Revised ROE Component of Tariff | |
|----------------------|---|-----------------------------------------------------------------------------------------------|--|
| ROE _(Ref) | = | Reference ROE Component of Tariff | |
| ER _(Rev) | = | The revised Π & OD selling rate of US dollar as notified by the National Bank of Pakistan | |
| ER(Ref) = | | The reference TT & OD selling rate of Rs. 168.75/USD | |

Note: The reference tariff component shall be revised after making the required adjustments at the time of COD.

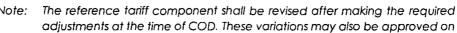
iv) Indexations applicable to debt

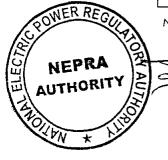
For foreign debt, respective principal and interest components will be adjusted on quarterly (bi-annual/annual, if applicable) basis, on account of revised TT & OD selling rate of US Dollar, as notified by the National Bank of Pakistan as at the last day of the preceding period, over the applicable reference exchange rate as approved at COD.

v) <u>Variations in LIBOR</u>

The interest part of tariff component for the foreign loan shall also be subject to variation in interest rate as a result of variation in LIBOR according to the following formula:

| ΔΙ | = | P (REV) * (LIBOR (REV) - 0.3020%) / 4 | | | | |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|--|
| Where; | | | | | | |
| The variation in interest charges applicable correspond to variation in 3 month LIBOR. ΔI can be positive or negative depending upon whether 3 month LIBOR (REV) per at our control or control or control of the extent of ΔI for each quantum under adjustment. | | | | | | |
| P (REV) | = | The outstanding principal (as indicated in the attached debt service schedule to this order), at the relevant quarterly calculations date. Quarter 1 shall commence on the COD (i.e. the first figure will be used for the purposes of calculation of interest for the first quarter after COD). | | | | |
| LIBOR (REV) | = | Revised 3 month LIBOR as at the last day of the preceding quarter. | | | | |









biannually/yearly basis depending on the final terms approved at the time of COD.

C. Terms and Conditions

The following terms and conditions shall apply to the determined tariff:

- All plant and equipment shall be new and of acceptable standards. The
 verification of the plant and equipment will be done by the Independent Engineer
 at the time of the commissioning of the plant duly appointed by the power
 purchaser.
- This tariff will be limited to the extent of net annual energy generation supplied to the power purchaser up to 39% net annual plant capacity factor. Net annual energy generation supplied to the power purchaser in a year, in excess of 39% net annual plant capacity factor will be charged at the following tariffs:

| Net annual plant capacity factor | % of prevalent tariff allowed to power producer |
|----------------------------------|-------------------------------------------------|
| Up to 44.5% | - |
| Above 44.5% up to 46.5% | 10% |
| Above 46.5% up to 47.5% | 20% |
| Above 47.5% up to 48.5% | 30% |
| Above 48.5% | 40% |

- The Petitioner is required to ensure that all the equipment is installed as per the
 details/specifications provided in the Generation License/Tariff Determination.
 Any change in the power curve of the turbines as provided in studies along with
 the petition and the relevant assumptions contained therein shall not be allowed.
- The Petitioner is required to maintain the availability levels as declared in the Tariff Petition and the studies provided therein. Necessary clauses shall be included in the EPA so that the power producer cannot intentionally suppress the capacity factors. NPCC shall conduct detailed monitoring/audit of the operational record/log of all the wind turbines on quarterly basis to verify output/capacity of the power plant.
- The risk of wind resource shall be borne by the power producer.
- In the tabulated above tariff, no adjustment for certified emission reductions has been accounted for. However, upon actual realization of carbon credits, the same shall be distributed between the power purchaser and the power producer in accordance with the applicable GOP Policy, amended from time to time.







- The Petitioner is hereby directed to secure the maximum available loan under the SBP Scheme. The savings in the cost of financing under SBP Scheme shall be shared between power purchaser and power producer in the ratio of 60:40 at the time of COD or during any time of the loan tenor, as applicable. The savings in the approved limit of spread over foreign loan shall also be shared between power purchaser and power producer in the ratio of 60:40 at the time of COD or during any time of loan tenor, as applicable.
- In case the company shall secure full or part of local conventional loan then the tariff of company shall be adjusted at the time of COD at applicable KIBOR + spread of 2.25%. The savings in the approved spreads during the loan tenor shall be shared between the power purchaser and power producer in the ratio of 60:40. The tenor of the debt servicing shall not be less than thirteen years for this loan.
- In case the company shall secure foreign loan under any credit insurance (Sinosure etc.) then the cost of that insurance shall be allowed to the maximum limit of 0.6% of the approved yearly outstanding principal and interest amounts. For financing with Sinosure, the spread/margin over LIBOR shall be adjusted to the extent such that the total financing cost (applicable LIBOR + Adjusted Margin + Sinosure) shall not exceed the financing cost without Sinosure (applicable LIBOR + Approved Margin).
- After two years of operations, the Authority may consider making changes in the O&M cost while capping the allowed prevailing level, which shall be governed under legal framework to be approved by the Authority in this regard.
- In case the company earns annual profit in excess of the approved return on
 equity (including ROEDC), then that extra amount shall be shared between the
 power producer and consumers through claw back formula to be decided by
 the Authority through relevant framework. For that purpose, the share of producer
 as given in the bonus energy mechanism shall be take in to account.
- The company will have to achieve financial close within one year from the date
 of issuance of Tariff Determination. The tariff granted to the company will no longer
 remain applicable/valid, if financial close is not achieved by the company, for
 whatever reason, in the abovementioned timeline or its generation license is
 declined/revoked by NEPRA.
- The targeted maximum construction period from prescribed date/time of financial close is 15 months. No adjustment will be allowed in this tariff to account for financial impact of any delay in project construction. However, the failure of







the company to complete construction within 15 months will not invalidate the tariff granted to it.

- Pre COD sale of electricity is allowed to the project company, subject to the terms
 and conditions of EPA, at the reference tariff excluding debt servicing and return
 on equity components. However, pre COD sale will not alter the required
 commercial operations date stipulated by the EPA in any manner.
- In case the company is obligated to pay any tax on its income from generation
 of electricity, or any duties and/or taxes, not being of refundable nature, are
 imposed on the company, the exact amount paid by the company on these
 accounts shall be reimbursed on production of original receipts. This payment shall
 be considered as a pass-through payment. However, withholding tax on dividend
 shall not be a pass through item.
- No provision for the payment of Workers Welfare Fund and Workers Profit
 Participation has been made in the tariff. In case, the company has to pay any
 such fund, that will be treated as pass through item in the EPA.
- The approved tariff along with terms & conditions shall be made part of the EPA. General assumptions, which are not covered in this determination, may be dealt with as per the standard terms of the EPA.
- 20. The Order part along with three Annexures is recommended for notification by the Federal Government in the official Gazette in accordance with Section 31(7) of the Regulation of Generation, Transmission and Distribution of Electric Power Act, 1997.

Rafique Ahmed Shahala (Eng. Bahadur Khan)
Member

(Rehmatuliah Balbah)
Member

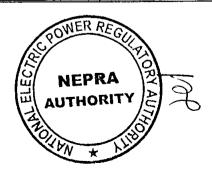
(Saif Ullah Chattha)
Vice Chairman

7-1-261

NEPRA
AUTHORITY

IRAN-PAK WIND POWER (PVT.) LIMITED Reference Tariff

| Year | O&M Foreign | Insurance | Return on Equity | Return on Equity During Construction | Loan Repayment | Interest Charges | Tariff |
|------------------|-------------|-----------|------------------|-----------------------------------------|----------------|------------------|-----------|
| | Rs. / kWh | Rs. / kWh | Rs. / kWh | Rs. / kWh | Rs. / kWh | Rs. / kWh | Rs. / kWh |
| 1 | 1.0373 | 0.1822 | 1.2173 | 0.1031 | 2.6372 | 2.0415 | 7.2186 |
| 2 | 1.0373 | 0.1822 | 1.2173 | 0.1031 | 2.7820 | 1.8967 | 7.2186 |
| 3 | 1.0373 | 0.1822 | 1.2173 | 0.1031 | 2.9349 | 1.7438 | 7.2186 |
| 4 | 1.0373 | 0.1822 | 1.2173 | 0.1031 | 3.0964 | 1.5823 | 7.2186 |
| 5 | 1.0373 | 0.1822 | 1.2173 | 0.1031 | 3.2669 | 1.4118 | 7.2186 |
| 6 | 1.0373 | 0.1822 | 1.2173 | 0.1031 | 3.4469 | 1.2317 | 7.2186 |
| 7 | 1.0373 | 0.1822 | 1.2173 | 0.1031 | 3.6371 | 1.0416 | 7.2186 |
| 8 | 1.0373 | 0.1822 | 1.2173 | 0.1031 | 3.8380 | 0.8407 | 7.2186 |
| 9 | 1.0373 | 0.1822 | 1,2173 | 0.1031 | 4.0501 | 0.6286 | 7.2186 |
| 10 | 1.0373 | 0.1822 | 1.2173 | 0.1031 | 4.2741 | 0.4045 | 7.2186 |
| 11 | 1.0373 | 0.1822 | 1.2173 | 0.1031 | 1.8016 | 0.2281 | 4.5696 |
| 12 | 1.0373 | 0.1822 | 1.2173 | 0.1031 | 1.8854 | 0.1443 | 4.5696 |
| 13 | 1.0373 | 0.1822 | 1.2173 | 0.1031 | 1.9730 | 0.0567 | 4.5696 |
| 14 | 1.0373 | 0.1822 | 1.2173 | 0.1031 | | - | 2.5399 |
| 15 | 1.0373 | 0.1822 | 1.2173 | 0.1031 | - | | 2.5399 |
| 16 | 1.0373 | 0.1822 | 1.2173 | 0.1031 | - | - | 2.5399 |
| 17 | 1.0373 | , 0.1822 | 1.2173 | 0.1031 | | - 1 | 2.5399 |
| 18 | 1.0373 | 0.1822 | 1.2173 | 0.1031 | - | • | 2.5399 |
| 19 | 1.0373 | 0.1822 | 1.2173 | 0.1031 | | • | 2.5399 |
| 20 | 1.0373 | 0.1822 | 1.2173 | 0.1031 | - | • | 2.5399 |
| 21 | 1.0373 | 0.1822 | 1.2173 | 0.1031 | - | - | 2.5399 |
| 22 | 1.0373 | 0.1822 | 1.2173 | 0.1031 | - | - | 2.5399 |
| 23 | 1.0373 | 0.1822 | 1.2173 | 0.1031 | - | • | 2.5399 |
| 24 | 1.0373 | 0.1822 | 1.2173 | 0.1031 | - | - | 2.5399 |
| 25 | 1.0373 | 0.1822 | 1.2173 | 0.1031 | - | - | 2.5399 |
| Levelized Tariff | 1.0373 | 0.1822 | 1.2173 | 0.1031 | 2.4035 | 0.9780 | 5.9214 |



IRAN-PAK WIND POWER (PVT.) LIMITED

| | | | erence Debt Servi | | | | |
|----------------------|-----------------------|---------------------------------|-------------------|-------------------------------|----------------------------------------|---------------------------------------------|--------------------------------------------------|
| Relevant Quarters | Base amount (USD) | Principal Repayment (USD) | Interest (USD) | Balance Principal (USD) | Total Debt Service (Million USD) | Annual Principal Repayment Rs./kWh | Annual Interest Rs./kWh |
| 1 | 3,384,245,275 | 62,361,832 | 50,763,679 | 3,321,883,443 | 113,125,511 | | |
| 2 | 3,321,883,443 | 63,297,259 | 49,828,252 | 3,258,586,183 | 113,125,511 | 1 4025 | 1,1555 |
| 3 | 3,258,586,183 | 64,246,718 | 48,878,793 | 3,194,339,465 | 113,125,511 | 1.4935 | 1.1555 |
| 4 | 3,194,339,465 | 65,210,419 | 47,915,092 | 3,129,129,046 | 113,125,511 | | |
| 5 | 3,129,129,046 | 66,188,575 | 46,936,936 | 3,062,940,471 | 113,125,511 | | |
| 6 | 3,062,940,471 | 67,181,404 | 45,944,107 | 2,995,759,067 | 113,125,511 | 1 5051 | 1.0620 |
| 7 | 2,995,759,067 | 68,189,125 | 44,936,386 | 2,927,569,942 | 113,125,511 | 1.5851 | 1.0639 |
| 8 | 2,927,569,942 | 69,211,962 | 43,913,549 | 2,858,357,980 | 113,125,511 | | 1 |
| 9 | 2,858,357,980 | 70,250,141 | 42,875,370 | 2,788,107,839 | 113,125,511 | | T - |
| 10 | 2,788,107,839 | 71,303,893 | 41,821,618 | 2,716,803,946 | 113,125,511 | 1.6024 | 0.000 |
| 11 | 2,716,803,946 | 72,373,452 | 40,752,059 | 2,644,430,494 | 113,125,511 | 1.6824 | 0.9666 |
| 12 , | 2,644,430,494 | 73,459,054 | 39,666,457 | 2,570,971,440 | 113,125,511 | | |
| 13 | 2,570,971,440 | 74,560,939 | 38,564,572 | 2,496,410,501 | 113,125,511 | | |
| 14 | 2,496,410,501 | 75,679,353 | 37,446,158 | 2,420,731,147 | 113,125,511 | 1.7856 | 0.8634 |
| 15 | 2,420,731,147 | 76,814,544 | 36,310,967 | 2,343,916,604 | 113,125,511 | | |
| 16 | 2,343,916,604 | 77,966,762 | 35,158,749 | 2,265,949,842 | 113,125,511 | | |
| 17 | 2,265,949,842 | 79,136,263 | 33,989,248 | 2,186,813,578 | 113,125,511 | 1.8952 | 0.7538 |
| 18 | 2,186,813,578 | 80,323,307 | 32,802,204 | 2,106,490,271 | 113,125,511 | | |
| 19 | 2,106,490,271 | 81,528,157 | 31,597,354 | 2,024,962,114 | 113,125,511 | | |
| 20 | 2,024,962,114 | 82,751,079 | 30,374,432 | 1,942,211,035 | 113,125,511 | | |
| 21 | 1,942,211,035 | 83,992,345 | 29,133,166 | 1,858,218,690 | 113,125,511 | | |
| 22 | 1,858,218,690 | 85,252,231 | 27,873,280 | 1,772,966,459 | 113,125,511 | | |
| 23 | 1,772,966,459 | 86,531,014 | 26,594,497 | 1,686,435,445 | 113,125,511 | 2.0115 | 0.6375 |
| 24 | 1,686,435,445 | 87,828,979 | 25,296,532 | 1,598,606,466 | 113,125,511 | | |
| 25 | 1,598,606,466 | 89,146,414 | 23,979,097 | 1,509,460,052 | 113,125,511 | | |
| 26 | 1,509,460,052 | 90,483,610 | 22,641,901 | 1,418,976,441 | 113,125,511 | | |
| 27 | 1,418,976,441 | 91,840,864 | 21,284,647 | 1,327,135,577 | 113,125,511 | 2.1349 | 0.5141 |
| 28 | 1,327,135,577 | 93,218,477 | 19,907,034 | 1,233,917,100 | 113,125,511 | | |
| 29 | 1,233,917,100 | 94,616,754 | 18,508,756 | 1.139,300,345 | 113,125,511 | | |
| 30 | 1,139,300,345 | 96,036,006 | 17,089,505 | 1,043,264,340 | 113,125,511 | | |
| 31 | 1,043,264,340 | 97,476,546 | 15,648,965 | 945,787,794 | 113,125,511 | 2.2659 | 0.3831 |
| 32 | 945,787,794 | 98,938,694 | 14,186,817 | 846,849,100 | 113,125,511 | | |
| 33 | 846,849,100 | 100,422,774 | 12,702,736 | 746,426,325 | 113,125,511 | | - |
| 34 | 746,426,325 | 101,929,116 | 11,196,395 | 644,497,209 | 113,125,511 | 2.4050 | |
| 35 | 644,497,209 | 103,458,053 | 9,667,458 | 541,039,156 | 113,125,511 | | 0.2440 |
| 36 | 541,039,156 | 105,009,924 | 8,115,587 | 436,029,233 | 113,125,511 | | |
| 37 | 436,029,233 | 106,585,072 | 6,540,438 | 329,444,160 | 113,125,511 | | |
| 38 | 329,444,160 | 108,183,849 | 4,941,662 | 221,260,312 | 113,125,511 | 2.5526 | |
| 39 | 221,260,312 | 109,806,606 | 3,318,905 | 111,453,705 | 113,125,511 | | 0.0964 |
| 40 | 111,453,705 | 111,453,705 | 1,671,806 | 0 | 113,125,511 | | |





IRAN-PAK WIND POWER (PVT.) LIMITED

Reference Debt Servicing Schedule - Foreign Annual Principal Balance **Total Debt** Annual Interest Relevant Base amount Principal Repayment Interest (USD) Principal Service (Million (USD) Rs./kWh **Ouarters** Repayment (USD) (USD) USD) Rs./kWh 513,645 20,054,787 284,519 229,126 19,770,268 2 19,770,268 287,770 225,875 19,482,498 513,645 1.1437 0.8860 3 19,482,498 291,058 222,588 19,191,440 513,645 19,191,440 294,383 219,262 18,897,057 513,645 18,897,057 5 297,746 215,899 18,599,311 513,645 18.599.311 6 301,148 212,497 18,298,163 513,645 0.8328 1.1969 7 18.298.163 304,589 209,057 17,993,574 513,645 8 17,993,574 308,069 205,577 17,685,505 513,645 17,685,505 311,588 202,057 17,373,917 513.645 315,148 10 17.373.917 198,497 17,058,769 513,645 1.2525 0.7772 11 17,058,769 318,749 194,896 16,740,020 513,645 12 16,740,020 322,390 191,255 16,417,630 513,645 13 16,417,630 326,074 187,571 16,091,556 513,645 14 16,091,556 329,799 183,846 15,761,757 513,645 1.3107 0.7189 15 15,761,757 333,567 180,078 15,428,190 513,645 16 15,428,190 337,378 176.267 15.090.812 513,645 17 15.090.812 341,233 172.413 14.749.579 513,645 18 14,749,579 345.131 168,514 14,404,448 513,645 1.3717 0.6580 19 14,404,448 349,074 164,571 14,055,373 513,645 20 14,055,373 353,063 160,583 13,702,311 513,645 357.096 13,702,311 21 156,549 13,345,215 513,645 513,645 22 13,345,215 361,176 152,469 12,984,038 1.4354 0.5942 23 12,984,038 365,303 148,343 12,618,736 513,645 24 12,618,736 369,476 12,249,260 144.169 513,645 25 12,249,260 373,697 139,948 11,875,562 513,645 26 11,875,562 377,967 135,678 11,497,596 513,645 1.5022 0.5275 27 11,497,596 382,285 131.360 11,115,310 513,645 11,115,310 386,653 28 126,992 10,728,658 513,645 29 10,728,658 391,070 122,575 10,337,587 513,645 395,538 30 10,337,587 118,107 9,942,049 513,645 0.4577 1.5720 31 9,942,049 400,057 113,588 9,541,992 513.645 9,541,992 32 404,628 109.017 9.137,364 513,645 33 9,137,364 409,251 104,394 8,728,113 513,645 34 8,728,113 413,926 99,719 8,314,187 513,645 1.6451 0.3846 35 8,314,187 418,656 94,990 7,895,531 513.645 7,895,531 36 423,439 90,206 7,472,092 513,645 37 7,472,092 428,277 85,369 7,043,816 513,645 38 7,043,816 80,476 433,170 513,645 6,610,646 1.7216 0.3081 39 6,610,646 438,119 75,527 6,172,528 513,645 40 6,172,528 443,124 70,521 5,729,404 513,645 41 5,729,404 448,187 65,458 5,281,217 513,645 42 5,281,217 453,307 60,338 4.827.910 513,645 1.8016 0.2281 43 4.827.910 458,486 55.159 4.369.423 513,645 44 4,369,423 463,725 49,921 3,905,699 513,645 45 3,905,699 469,023 44,623 3,436,676 513,645 46 3,436,676 474,381 39,264 2,962,295 513,645 1.8854 0.1443 47 2,962,295 479,801 33,844 2,482,494 513,645 48 2,482,494 485,283 28,362 1,997,211 513,645 49 1,997,211 490,827 22,818 1,506,384 513.645 17,210 50 1.506.384 496.435 1,009,950 513,645 1.9730 0.0567 51 1.009.950 502,107 11,539 507,843 513,645 52 507,843 507,843 5.802 0



